

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 <under Japanese GAAP>

Company Name: **Yushin Company**

Listing: Standard Market of the Tokyo Stock Exchange

Securities code: 6482

URL: <https://www.yushincompany.jp/en/>

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Scheduled date of annual general shareholders' meeting: June 25, 2025

Scheduled date to commence dividend payments: June 9, 2025

Scheduled date to submit annual securities report: June 24, 2025

Preparation of supplementary materials on financial results: Yes

Holding of financial results briefing: Yes (for analysts)

(Amounts less than one million yen are omitted, unless otherwise noted)

### 1. Consolidated Financial Results for the FY2025 (from April 1, 2024 to March 31, 2025)

#### (1) Consolidated operating results

(Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2025	26,126	10.6	2,586	6.1	2,535	(2.0)	1,692	0.0
FY2024	23,615	5.6	2,437	(7.7)	2,586	(7.2)	1,692	(12.0)

Note: Comprehensive income FY2025: 1,799 million yen [(38.0) %] FY2024: 2,903 million yen [29.9 %]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of Ordinary profit to Total assets	Ratio of Operating profit to Net sales
	Yen	Yen	%	%	%
FY2025	49.74	-	4.9	6.0	9.9
FY2024	49.72	-	5.1	6.2	10.3

Reference: Equity in earnings (losses) of affiliates FY2025: - million yen FY2024: - million yen

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2025	41,045	35,498	85.5	1,031.64
As of March 31, 2024	42,821	34,418	79.6	1,001.03

Reference: Equity capital (Net assets less Non-controlling interests)

As of March 31, 2025: 35,111 million yen As of March 31, 2024: 34,069 million yen

**(3) Consolidated cash flows**

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY2025	(377)	(129)	(720)	6,828
FY2024	119	(2,519)	(1,070)	8,045

**2. Cash Dividends**

	Annual dividends per share					Total cash dividends (annual)	Dividends payout ratio (consolidated)	Ratio of dividends to net assets (consolidated)
	1Q	2Q	3Q	4Q	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY2024	-	10.00	-	10.00	20.00	680	40.2	2.0
FY2025	-	10.00	-	10.00	20.00	680	40.2	1.9
FY2026 (Forecast)	-	-	-	-	-		-	

Note: We plan to disclose dividends for 2Q and 4Q of FY2026 as soon as possible after the information becomes available.

**3. Consolidated Earnings Forecasts for the FY2026 (from April 1, 2025 to March 31, 2026)**

(Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
FY2026	25,000	(4.3)	2,200	(14.9)	2,200	(13.2)	1,500	(11.4)	44.07

**\* Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

- 1) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- 2) Changes in accounting policies due to other reasons: None
- 3) Changes in accounting estimates: None
- 4) Restatement: None

Note: Please refer to “3. Consolidated Financial Statements and Major Notes, (5) Notes to consolidated financial statements” on page 12 of [Attached Material] for further information.

(3) Number of shares outstanding (common stock)

- 1) Number of shares outstanding at the end of the period (including treasury shares)
- 2) Number of treasury shares at the end of the period
- 3) Average number of outstanding shares during the period

As of March 31, 2025	35,638,066 shares	As of March 31, 2024	35,638,066 shares
As of March 31, 2025	1,603,603 shares	As of March 31, 2024	1,603,219 shares
FY2025	34,034,709 shares	FY2024	34,034,910 shares

**(Reference) Summary of Non-consolidated Financial Results****1. Non-consolidated Financial Results for the FY2025 (from April 1, 2024 to March 31, 2025)****(1) Non-consolidated operating results**

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2025	17,000	15.8	2,165	39.2	2,646	12.0	2,070	12.8
FY2024	14,685	(5.8)	1,555	(3.5)	2,361	(1.6)	1,835	(2.1)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY2025	60.82	-
FY2024	53.92	-

**(2) Non-consolidated financial position**

	Total assets	Total net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2025	34,067	30,886	90.7	907.51
As of March 31, 2024	33,276	29,492	88.6	866.55

Reference: Equity capital (Net assets)

As of March 31, 2025: 30,886 million yen

As of March 31, 2024: 29,492 million yen

\* The financial information contained in this summary is not the subject of an audit.

\* Cautionary statement with respect to forward-looking statements and other special remarks

The above outlook is based on currently available information. A number of factors could cause actual results to differ materially from expectations. For more information on these assumptions and notes regarding the use of earnings forecasts, please refer to “1. Overview of operating results, (4) Business forecasts” on page 3 of [Attached Material].

## \* Disclaimer:

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# 1. Overview of Operating Results

## (1) Overview of operating results for the fiscal year ended March 31, 2025

During the consolidated fiscal year under review, the global economic environment remained uncertain, with factors such as the continued high interest rates in Europe and the United States, the rise in material prices due to the prolonged geopolitical risks, and the stagnation of the Chinese economy due to the continued real estate slump. In Japan, while there were signs of a gradual economic recovery, including an expansion in inbound demand, and a stabilization in capital investment, the business environment remained challenging due to factors such as the impact of sharp fluctuations in exchange rates on raw material prices.

Under these circumstances, our Group has continued to work on cultivating new customers on a global scale and expanding sales of custom-ordered equipment, including medical related equipment, and we have steadily shipped the high level of orders received in the consolidated fiscal year before last year and the previous consolidated fiscal year and received acceptance for these orders, and sales of custom-ordered equipment have increased. As a result, consolidated Net sales increased by 10.6% year-on-year to 26,126 million yen. In terms of profits, Operating profit increased 6.1% year-on-year to 2,586 million yen, due to the impact of the increase in consolidated Net sales, despite factors such as an increase in personnel expenses associated with proactive investment in human resources. Ordinary profit decreased by 2.0% year-on-year to 2,535 million yen due to foreign exchange losses, and Profit attributable to owners of parent increased 0.0% to 1,692 million yen.

### Operating result by product category

- < Robots > Net sales of robots increased by 1,005 million yen (7.4%) from the previous FY to 14,509 million yen.
- < Custom-ordered equipment > Net sales of custom-ordered equipment increased by 989 million yen (16.8%) from the previous FY to 6,872 million yen.
- < Parts and maintenance service > Net sales of parts and maintenance service increased by 516 million yen (12.2%) from the previous FY to 4,745 million yen.

### Operating result by segment category

- < Japan > Net sales increased by 15.8% from the previous FY to 17,000 million yen and Operating profit increased by 39.2% from the previous FY to 2,165 million yen.
- < North America > Net sales decreased by 14.0% from the previous FY to 4,008 million yen and Operating loss was 117 million yen (compared to Operating profit of 542 million yen in the same period of the previous fiscal year).
- < Asia > Net sales increased by 16.6% from the previous FY to 5,401 million yen and Operating profit increased by 38.1% to 386 million yen.
- < Europe > Net sales increased by 17.2% from the previous FY to 5,574 million yen and Operating profit decreased by 69.7% from the previous FY to 73 million yen.

## (2) Overview of financial condition for the fiscal year ended March 31, 2025

- < Assets > Total assets decreased by 1,775 million yen from the end of the previous fiscal year to 41,045 million yen. This was mainly due to decrease of 1,716 million yen in Cash and deposits.
- < Liabilities > Total liabilities decreased by 2,855 million yen from the end of the previous fiscal year to 5,546 million yen. This was due to decrease of 2,279 million yen in Advances received.
- < Net assets > Net assets increased by 1,079 million yen from the end of the previous fiscal year to 35,498 million yen mainly due to increase of Retained earnings by 1,012 million yen.

## (3) Overview of cash flow for the fiscal year ended March 31, 2025

The balance of Cash and cash equivalents at the end of current fiscal year decreased by 1,216 million yen from the end of the previous fiscal year to 6,828 million yen. Main reasons are as follows.

## &lt; Cash flow from operating activities &gt;

Cash flow from operating activities for the fiscal year ended March 31, 2025 was a net outflow of 377 million yen (it was a net inflow of 119 million yen in the previous fiscal year) as Profit before income taxes was 2,529 million yen, decrease in Advances received was 2,329 million yen, and decrease in trade payables was 604 million yen.

## &lt; Cash flow from investment activities &gt;

Mainly due to 608 million yen in purchases of Property, plant and equipment, Cash flow from investment activities for the fiscal year ended March 31, 2025 was a net outflow of 129 million yen (it was a net outflow of 2,519 million yen in the previous fiscal year.)

## &lt; Cash flow from financing activities &gt;

Due to Dividends paid of 681 million yen and other factors, Cash flow from financing activities for the fiscal year ended March 31, 2025 was a net outflow of 720 million yen (it was a net outflow of 1,070 million yen in the previous fiscal year).

**(4) Business forecasts**

As for the external environment surrounding our Group, capital investment demand remains weak in some regions such as the United States and Europe, and the global economy remains uncertain, but the trend toward production automation aimed at improving labor safety, increasing production efficiency and solving labor shortages is expected to continue worldwide in the medium to long term.

In this environment, our Group will aim for further growth as a leading company in the take-out robot industry, providing value to our customers in the form of “innovation” and “anshin\*.”

To achieve this, we need to expand sales of take-out robots by strengthening global sales development and product competitiveness. To strengthen global sales development, we will use WEMO Automation AB in Sweden as a foothold to increase our market share in Europe, and in other regions, we will also gather accurate market information to increase our global market share. To strengthen our product competitiveness, we will continue to develop products that provide higher added value in the automation of our customers’ factories. For palletizing robots, we will strengthen sales activities to promote understanding of the advantages of Cartesian robots among a wide range of users. In the area of custom-ordered equipment, we will continue to expand sales in response to growing automation needs in Japan and overseas due to labor shortages and rising labor costs, and we will continue to develop new businesses where we can take advantage of our strengths. In maintenance services, we will further strengthen our global network, which is one of our strengths, and establish a system to deliver anshin to our customers.

Furthermore, as human capital is important for promoting these initiatives, we will promote human resource development with a focus on hiring and instilling our corporate philosophy.

To promote sustainability, we established four subcommittees under the Sustainability Committee in March 2025: Compliance, Human Rights, Crisis Management, and IT Security. Through these subcommittees, we will work to reduce various risks that may arise during the growth phase of our business.

Our current forecast for the fiscal year ending March 31, 2026 is as follows.

Amid growing uncertainty surrounding U.S. trade policy, there are various factors causing instability, such as the impact on the global economy, exchange rate trends, and geopolitical risks. However, even under these circumstances, we will continue to actively invest in human resources and promote initiatives to improve production efficiency with a view to achieving high growth in the future.

**(Consolidated Earnings Forecasts)**

Net sales	25,000 million yen	Y/Y 4.3 % decrease
Operating profit	2,200 million yen	Y/Y 14.9 % decrease
Ordinary profit	2,200 million yen	Y/Y 13.2 % decrease
Profit attributable to owners of parent	1,500 million yen	Y/Y 11.4 % decrease

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\* “Anshin” is a Japanese word meaning ease, reassurance, relief, repose or security. At YUSHIN, we use the word as “a situation in which the customer feels that their work will run smoothly if they leave it to YUSHIN.”

## **2. Selection of Accounting Standards**

Our Group plans to continue its policy of generating consolidated financial statements according to Japanese standards in consideration of the fact YUSHIN does not conduct global funding and to enable the comparison with other Japanese companies in the same sector.

With regard to the adoption of IFRS, we will take into account the situation across various domestic and international markets and take appropriate action.

### 3. Consolidated Financial Statements and Major Notes

#### (1) Consolidated balance sheets

	(Thousands of yen)	
	As of March 31, 2024	As of March 31, 2025
<ASSETS>		
Current assets		
Cash and deposits	13,405,550	11,689,145
Notes and accounts receivable - trade	6,008,743	6,811,882
Merchandise and finished goods	1,039,963	1,161,294
Work in process	1,847,517	1,049,575
Raw materials and supplies	5,083,804	5,064,656
Consumption taxes receivable	215,167	54,010
Other	610,807	606,501
Allowance for doubtful accounts	(8,144)	(16,730)
Total current assets	28,203,409	26,420,335
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	3,554,412	3,614,851
Machinery, equipment and vehicles, net	171,238	165,869
Land	6,851,964	6,824,596
Construction in progress	8,245	10,499
Other, net	163,338	171,565
Total property, plant and equipment	10,749,199	10,787,383
Intangible assets		
Goodwill	495,549	440,384
Customer-related intangible assets	1,579,493	1,553,761
Other	186,509	173,442
Total Intangible assets	2,261,552	2,167,587
Investments and other assets		
Investment securities	547,665	559,944
Retirement benefit asset	274,329	318,635
Deferred tax assets	594,628	590,920
Other	254,006	251,918
Allowance for doubtful accounts	(63,410)	(50,820)
Total investments and other assets	1,607,219	1,670,598
Total non-current assets	14,617,972	14,625,569
Total assets	42,821,381	41,045,904



(Thousands of yen)

	As of March 31, 2024	As of March 31, 2025
<LIABILITIES>		
Current liabilities		
Notes and accounts payable - trade	2,011,414	1,493,698
Electronically recorded obligations - operating	522,006	424,766
Accounts payable - other	587,290	527,568
Income taxes payable	467,798	569,278
Advances received	3,062,706	783,128
Provision for bonuses	357,387	327,955
Provision for bonuses for directors	25,450	21,300
Provision for product warranties	284,344	195,081
Other	401,126	538,302
Total current liabilities	7,719,523	4,881,080
Non-current liabilities		
Deferred tax liabilities	387,380	356,266
Retirement benefit liability	115,810	114,162
Other	179,732	195,485
Total non-current liabilities	682,922	665,914
Total liabilities	8,402,446	5,546,994
<NET ASSETS>		
Shareholders' equity		
Share capital	1,985,666	1,985,666
Capital surplus	2,024,597	2,024,597
Retained earnings	29,125,446	30,137,677
Treasury shares	(1,355,730)	(1,355,984)
Total shareholders' equity	31,779,981	32,791,957
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	285,889	290,610
Foreign currency translation adjustment	1,958,804	1,958,887
Remeasurements of defined benefit plans	45,210	69,774
Total accumulated other comprehensive income	2,289,904	2,319,273
Non-controlling interests	349,049	387,679
Total net assets	34,418,934	35,498,910
Total liabilities and net assets	42,821,381	41,045,904

**(2) Consolidated statements of income and consolidated statements of comprehensive income****Consolidated statements of income**

	(Thousands of yen)	
	FY2024	FY2025
Net sales	23,615,543	26,126,713
Cost of sales	13,827,535	15,359,734
Gross profit	9,788,007	10,766,979
Selling, general and administrative expenses	7,350,502	8,180,323
Operating profit	2,437,505	2,586,655
Non-operating income		
Interest and dividend income	35,951	39,404
Foreign exchange gains	90,380	-
Other	24,957	29,508
Total non-operating income	151,288	68,913
Non-operating expenses		
Foreign exchange losses	-	118,648
Other	2,034	1,827
Total non-operating expenses	2,034	120,475
Ordinary profit	2,586,759	2,535,093
Extraordinary income		
Gain on sales of non-current assets	5,167	14,245
Total extraordinary income	5,167	14,245
Extraordinary losses		
Loss on sales and retirement of non-current assets	30,508	19,920
Total extraordinary losses	30,508	19,920
Profit before income taxes	2,561,418	2,529,417
Income taxes – current	838,817	838,405
Income taxes – deferred	(38,804)	(63,160)
Total income taxes	800,012	775,244
Profit	1,761,405	1,754,172
Profit attributable to non-controlling interests	69,038	61,245
Profit attributable to owners of parent	1,692,366	1,692,927

**Consolidated statements of comprehensive income**

	(Thousands of yen)	
	FY2024	FY2025
Profit	1,761,405	1,754,172
Other comprehensive income		
Valuation difference on available-for-sale securities	167,037	4,721
Foreign currency translation adjustment	936,002	16,336
Remeasurements of defined benefit plans, net of tax	39,430	24,564
Total other comprehensive income	1,142,469	45,622
Comprehensive income	2,903,875	1,799,795
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of parent	2,813,770	1,722,295
Comprehensive income attributable to non-controlling interests	90,104	77,499

**(3) Consolidated statements of changes in equity**

FY2024

(Thousands of Yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total Shareholders' equity
Balance at the beginning of current period	1,985,666	2,024,597	28,454,129	(1,355,632)	31,108,761
Changes during period					
Dividends of surplus			(1,021,049)		(1,021,049)
Profit attributable to owners of parent			1,692,366		1,692,366
Purchase of treasury shares				(97)	(97)
Net changes in items other than shareholders' equity					
Total changes during period	-	-	671,317	(97)	671,219
Balance at the end of current period	1,985,666	2,024,597	29,125,446	(1,355,730)	31,779,981

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at the beginning of current period	118,852	1,043,867	5,780	1,168,500	309,036	32,586,298
Changes during period						
Dividends of surplus						(1,021,049)
Profit attributable to owners of parent						1,692,366
Purchase of treasury shares						(97)
Net changes in items other than shareholders' equity	167,037	914,937	39,430	1,121,404	40,012	1,161,417
Total changes during period	167,037	914,937	39,430	1,121,404	40,012	1,832,636
Balance at the end of current period	285,889	1,958,804	45,210	2,289,904	349,049	34,418,934

FY2025

(Thousands of Yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total Shareholders' equity
Balance at the beginning of current period	1,985,666	2,024,597	29,125,446	(1,355,730)	31,779,981
Changes during period					
Dividends of surplus			(680,696)		(680,696)
Profit attributable to owners of parent			1,692,927		1,692,927
Purchase of treasury shares				(254)	(254)
Net changes in items other than shareholders' equity					
Total changes during period	-	-	1,012,231	(254)	1,011,976
Balance at the end of current period	1,985,666	2,024,597	30,137,677	(1,355,984)	32,791,957

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at the beginning of current period	285,889	1,958,804	45,210	2,289,904	349,049	34,418,934
Changes during period						
Dividends of surplus						(680,696)
Profit attributable to owners of parent						1,692,927
Purchase of treasury shares						(254)
Net changes in items other than shareholders' equity	4,721	82	24,564	29,368	38,630	67,999
Total changes during period	4,721	82	24,564	29,368	38,630	1,079,975
Balance at the end of current period	290,610	1,958,887	69,774	2,319,273	387,679	35,498,910

**(4) Consolidated statements of cash flows**

	(Thousands of yen)	
	FY2024	FY2025
<b>Cash flows from operating activities</b>		
Profit before income taxes	2,561,418	2,529,417
Depreciation	599,027	671,689
Amortization of goodwill	58,205	80,352
Increase (decrease) in allowance for doubtful accounts	6,204	280
Increase (decrease) in provision for bonuses	44,046	(29,824)
Increase (decrease) in provision for bonuses for directors	(4,390)	(4,150)
Increase (decrease) in retirement benefits asset and liability	(122,693)	(43,889)
Interest and dividend income	(35,951)	(39,404)
Decrease (increase) in trade receivables	(82,054)	(820,336)
Decrease (increase) in inventories	(154,434)	698,926
Increase (decrease) in trade payables	(885,355)	(604,373)
Increase (decrease) in advances received	(1,184,316)	(2,329,785)
Increase (decrease) in other current liabilities	(90,482)	(14,042)
Other, net	108,419	338,311
Subtotal	817,644	433,170
Interest and dividends received	35,872	36,288
Income taxes paid	(734,425)	(847,145)
Net cash provided by (used in) operating activities	119,091	(377,686)
<b>Cash flows from investing activities</b>		
Payments into time deposits	(5,302,007)	(4,801,149)
Proceeds from withdrawal of time deposits	5,300,000	5,300,000
Purchase of property, plant and equipment	(323,043)	(608,257)
Proceeds from sales of property, plant and equipment	5,720	14,336
Purchase of intangible assets	(21,379)	(34,572)
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(2,178,351)	-
Net cash provided by (used in) investing activities	(2,519,060)	(129,642)
<b>Cash flows from financing activities</b>		
Purchase of treasury shares	(97)	(254)
Dividends paid	(1,020,046)	(681,382)
Dividends paid to non-controlling interests	(50,091)	(38,868)
Net cash provided by (used in) financing activities	(1,070,235)	(720,505)
Effect of exchange rate change on cash and cash equivalents	700,703	10,997
Net increase (decrease) in cash and cash equivalents	(2,769,500)	(1,216,837)
Cash and cash equivalents at beginning of period	10,815,230	8,045,729
Cash and cash equivalents at end of period	8,045,729	6,828,892

**(5) Notes to consolidated financial statements*****Notes related to regarding premise of going concerns***

Not applicable

***Notes on changes in accounting policies***

(Application of “Accounting Standard for Current Income Taxes” and others)

“Accounting Standard for Current Income Taxes” (ASBJ Statement No. 27, October 28, 2022; hereinafter referred to as the “2022 Revised Accounting Standards”) and others have been applied from the beginning of the consolidated fiscal year under review.

The amendments to the classification of income taxes (taxation on Other comprehensive income) and others are in accordance with the transitional treatment prescribed in the proviso of Article 20-3 of the 2022 Revised Accounting Standard and the transitional treatment prescribed in the proviso of Article 65-2(2) of the “Implementation Guidance on Accounting Standard for Tax Effect Accounting” (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the “2022 Revised Implementation Guidance”).

There is no impact on the consolidated financial statements due to this change in accounting policy.

***Notes on segment information etc.*****a. Segment information****1. Overview of reportable segment**

Segments used for financial reporting are the Company’s constituent units for which separate financial information is available and for which the Board of Directors performs periodic studies for the purposes of determining the allocation of resources and evaluating performance.

YUSHIN carries out the development, production, sales and after-sales maintenance of robots, and peripheral equipment including labor-saving systems. In the domestic market, these operations are handled by the Company; overseas markets - North America, Asia (South Korea, Taiwan, China, Indonesia, Vietnam, Malaysia, Thailand and India) and Europe (UK, Sweden and Germany) - are serviced by local subsidiaries, including Yushin America Inc. (US), Yushin Korea Co., Ltd. (Asia), Yushin Automation Ltd. (Europe) and other local ones. The local subsidiaries are independently managed units, with separately drafted strategies and activities.

Accordingly, YUSHIN’s operations, based on its production, sales and after-sales maintenance setups, are geographically grouped into four reportable segments: Japan, North America, Asia and Europe.

**2. Method of calculating sales and profit (loss), identifiable assets, and other items by business segment reported**

Accounting policies for the reportable business segments are the same as “Basis of Presenting Consideration Financial Statements.”

Income by business segment reported is calculated based on Operating profit.

Inter-segment profit and transfer are based on realized market price basis.

**3. Information related to sales and profit (loss), identifiable assets, and other items for each reportable segment**

FY2024 (from April 1, 2023 to March 31, 2024)

(Thousands of yen)

	Reportable segment				Total	Adjustment *1	Amounts shown on consolidated statements of income *2
	Japan	North America	Asia	Europe			
Net sales							
Sales to Customers	9,910,953	4,639,994	4,327,945	4,736,649	23,615,543	-	23,615,543
Inter-segment sales or transfers	4,774,298	22,039	304,413	21,624	5,122,375	(5,122,375)	-
Total	14,685,251	4,662,033	4,632,359	4,758,274	28,737,919	(5,122,375)	23,615,543
Segment profit (loss)	1,555,954	542,131	280,207	242,642	2,620,935	(183,430)	2,437,505
Segment assets	21,102,131	3,819,951	4,740,475	7,791,639	37,454,197	5,367,183	42,821,381
Other items							
Depreciation	407,439	57,320	27,967	106,299	599,027	-	599,027
Goodwill amortization	-	-	-	58,205	58,205	-	58,205
Increase in increment of tangible & intangible assets	253,892	42,613	9,367	45,062	350,936	-	350,936

FY2025 (from April 1, 2024 to March 31, 2025)

(Thousands of yen)

	Reportable segment				Total	Adjustment *1	Amounts shown on consolidated statements of income *2
	Japan	North America	Asia	Europe			
Net sales							
Sales to Customers	11,626,654	3,975,416	5,044,101	5,480,540	26,126,713	-	26,126,713
Inter-segment sales or transfers	5,373,676	32,804	357,765	93,793	5,858,040	(5,858,040)	-
Total	17,000,331	4,008,220	5,401,866	5,574,334	31,984,753	(5,858,040)	26,126,713
Segment profit (loss)	2,165,433	(117,380)	386,944	73,402	2,508,399	78,256	2,586,655
Segment assets	21,909,025	3,194,787	4,913,653	5,662,579	35,680,046	5,365,858	41,045,904
Other items							
Depreciation	442,240	58,249	27,658	143,540	671,689	-	671,689
Goodwill amortization	-	-	-	80,352	80,352	-	80,352
Increase in increment of tangible & intangible assets	558,016	30,024	22,078	24,837	634,956	-	634,956

\*Notes 1: Adjustment is as follows.

(1) Segment profit (loss)

(Thousands of yen)

	FY2024	FY2025
Elimination of inter-segment transactions	(55,472)	19,816
Adjustment to inventory assets	(127,957)	58,440
Total	(183,430)	78,256



(2) Segment assets		(Thousands of yen)
	FY2024	FY2025
Elimination of inter-segment transactions	(3,420,050)	(3,384,413)
Total assets*	8,787,233	8,750,272
Total	5,367,183	5,365,858

\*Notes: Total assets consist mainly of Cash and deposits (surplus funds) that are not attributable to any reportable segment.

\*Notes 2: Segment profit (loss) is adjusted to be consistent with Operating profit shown on the consolidated statements of income

### Notes on per share indexes

	(Yen)	
	FY2024	FY2025
Book-value per share (BPS)	1,001.03	1,031.64
Earnings per share (EPS)	49.72	49.74

\*Notes 1: Net income per share fully diluted is not shown since there is none.

\*Notes 2: The bases for calculating Earnings per share (EPS) are followings.

	(Thousands of yen)	
	FY2024	FY2025
Profit attributable to owners of parent	1,692,366	1,692,927
Amount not attributable to general shareholders	—	—
Profit attributable to owners of parent for common shares	1,692,366	1,692,927
Average number of shares	34,034,910 shares	34,034,709 shares

\*Notes 3: The bases for calculating Book-value per share (BPS) are followings.

	(Thousands of yen)	
	As of March 31, 2024	As of March 31, 2025
Total net assets	34,418,934	35,498,910
Amounts deducted from total net assets	349,049	387,679
(Portion of non-controlling interest)	(349,049)	(387,679)
Net assets at fiscal year-end applicable to common shares	34,069,885	35,111,230
Number of common shares at fiscal year-end used in calculating book-value per share	34,034,847 shares	34,034,463 shares

### Notes on significant subsequent events

Not applicable

**Order, backlog and sales****(1) Orders**

## 1) Order received

(Thousands of yen)

Products	FY2024	FY2025	Changes (%)
Robots	13,099,194	15,424,055	17.7
Custom-ordered equipment	4,887,994	2,771,371	(43.3)
Parts and maintenance services	4,402,808	4,711,803	7.0
Total	22,389,997	22,907,230	2.3

## 2) Backlog of orders

(Thousands of yen)

Products	As of March 31, 2024	As of March 31, 2025	Changes (%)
Robots	3,081,022	3,995,772	29.7
Custom-ordered equipment	5,252,842	1,152,058	(78.1)
Parts and maintenance services	427,244	393,796	(7.8)
Total	8,761,109	5,541,627	(36.7)

**(2) Net sales**

(Thousands of yen)

Products	FY2024	FY2025	Changes (%)
Robots	13,504,094	14,509,306	7.4
Custom-ordered equipment	5,882,676	6,872,156	16.8
Parts and maintenance services	4,228,772	4,745,250	12.2
Total	23,615,543	26,126,713	10.6

**Overseas sales**

FY2024 (from April 1, 2023 to March 31, 2024)

(Thousands of yen)

	North America	Asia	Europe	Other areas	Total
I Overseas sales	4,930,358	5,726,167	3,704,074	1,086,239	15,446,840
II Consolidated net sales					23,615,543
III Ratio of overseas sales to consolidated net sales (%)	20.9	24.2	15.7	4.6	65.4

FY2025 (from April 1, 2024 to March 31, 2025)

(Thousands of yen)

	North America	Asia	Europe	Other areas	Total
I Overseas sales	4,280,986	6,370,999	5,022,155	760,804	16,434,946
II Consolidated net sales					26,126,713
III Ratio of overseas sales to consolidated net sales (%)	16.4	24.4	19.2	2.9	62.9

End of Materials