Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 <pre

May 12, 2025

Company Name: NICHIAS Corporation

Stock Exchange Listing: Tokyo Stock Exchange (Code number 5393)
URL: https://www.nichias.co.jp/nichias-E/

Representative: Katsumi Kametsu, President and Chief Executive Officer

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Scheduled date of Ordinary General Meeting of Shareholders: June 27, 2025 Scheduled date of filing annual securities report: June 25, 2025 Supplementary materials for financial results: Available

Organization of financial results briefing: Yes (for institutional investors and analysts)

Scheduled date of commencement of dividend payment: June 30, 2025

(Fractional amounts of less than ¥1 million are discarded.)

1. Consolidated financial results for fiscal 2024 (April 1, 2024 to March 31, 2025)

(1) Consolidated Operating Results

(Percentage figures represent changes from previous fiscal year)

| | Net sales | | Operating income | | Ordinary income | | Profit attributable to owners of the parent | |
|--------|-----------------|-----|------------------|------|-----------------|-----|---|------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| FY2024 | 256,512 | 2.9 | 39,732 | 12.8 | 41,693 | 7.5 | 32,073 | 19.0 |
| FY2023 | 249,391 | 4.7 | 35,208 | 17.5 | 38,787 | _ | 26,961 | 26.0 |

Note: Comprehensive income FY2024 ¥30,596 million---(15.6) %; FY2023 ¥36,242 million---49.7 %

| | Basic earnings per share | Diluted earnings per share | Rate of return on equity | Ordinary income on total assets | Operating margin |
|--------|-----------------------------|-------------------------------|--------------------------|---------------------------------|------------------|
| | Yen | Yen | % | % | % |
| FY2024 | 491.36 | _ | 15.5 | 14.4 | 15.5 |
| FY2023 | 406.60 | _ | 14.5 | 13.9 | 14.1 |

⁽Reference) Share of profit or loss on investments using the equity method: FY2024 ¥63 million; FY2023 ¥80 million

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------|-----------------|-----------------|--------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of March 31, 2025 | 289,044 | 216,434 | 74.5 | 3,348.75 |
| As of March 31, 2024 | 290,788 | 200,918 | 68.7 | 3,039.26 |

(Reference) Shareholders' equity: FY2024 ¥215,421 million; FY2023 ¥199,681 million

(3) Consolidated Cash Flows

| | Net cash from (used in) operating activities | Net cash from (used in) investing activities | Net cash from (used in) financing activities | Cash and cash equivalents at the end of fiscal year |
|--------|--|--|--|---|
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| FY2024 | 31,246 | (913) | (27,404) | 58,611 |
| FY2023 | 19,167 | (12,897) | (11,107) | 55,574 |

^{*}The presentation method has been changed as of the fiscal year ended March 31, 2025. For details of the change in indication method, please see "(5) Notes regarding consolidated financial statements (Changes in indication methods)" in "4. Consolidated financial statements and related notes." Ordinary income for the fiscal year ended March 31, 2024, is the amount after reclassification to reflect the change in presentation method. Change over the same period of the previous fiscal year is not stated.

2. Dividends

| | | Annual Dividends | | | | | Dividend | Ratio of |
|-------------------|-----------------------|--------------------|-----------------------|----------|--------|--------------------|--------------|-------------------------|
| | End of 1st quarter | End of 1st half | End of 3rd quarter | Year-end | Total | Total Dividends | payout ratio | dividends to net assets |
| | Yen | Yen | Yen | Yen | Yen | Millions of | % | % |
| | | | | | | yen | | |
| FY2023 | _ | 48.00 | _ | 50.00 | 98.00 | 6,469 | 24.1 | 3.5 |
| FY2024 | _ | 52.00 | _ | 56.00 | 108.00 | 7,019 | 22.0 | 3.4 |
| FY2025 (Forecast) | _ | 76.00 | _ | 76.00 | 152.00 | | 38.2 | |

3. Forecast of consolidated financial results for fiscal 2025 (April 1, 2025 to March 31, 2026)

(Percentage figures represent changes from previous fiscal year)

| | (i ereantage ngares represent enanges nem previous near) | | | | | | | | |
|------------|--|-------|------------------|--------|-----------------|--------|--------------------|--------|--------------------------|
| | Net sales | | Operating income | | Ordinary in | come | Profit attribution | | Basic earnings per share |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| First half | 123,000 | (2.9) | 16,500 | (16.9) | 16,500 | (20.0) | 11,500 | (20.5) | 176.18 |
| Full year | 257,000 | 0.2 | 37,000 | (6.9) | 37,000 | (11.3) | 26,000 | (18.9) | 398.32 |

*Notes

- (1) Significant changes in the scope of consolidation during the period under review: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatements

| 3 | |
|---|---------------------------|
| 1) Changes in accounting policies due to revision of ac | ccounting standards: None |
| 2) Changes other than those in 1) above: | None |
| 3) Changes in accounting estimates: | None |
| 4) Restatements: | None |

- (3) Number of shares outstanding (ordinary shares)
 - 1) Number of shares outstanding at the end of the year (including treasury stock)

(As of March 31, 2025) 67,811,917 shares FY2024 FY2023 (As of March 31, 2024) 67,811,917 shares 2) Number of shares of treasury stock at the end of the year (As of March 31, 2025) 3,482,982 shares FY2024 FY2023 (As of March 31, 2024) 2,111,342 shares 3) Average number of shares outstanding during the year FY2024 (As of March 31, 2025) 65,274,962 shares FY2023 (As of March 31, 2024) 66,310,161 shares

Information concerning forward-looking statements

Forward-looking statements concerning financial forecasts contained in these materials are based on information available to the Company when the forecasts were made, and certain assumptions judged to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual results may differ significantly from the forecasts due to a variety of factors. Please refer to "(4) Earnings forecasts" in "1. Overview of operating results" on page 3 for information concerning financial forecasts such as the assumptions used and factors that could cause these assumptions to change.

Disclaimer: This is a Japanese-English translation of the summary of financial statements of the Company produced for your convenience. Since no auditor audited this report, officially only the Japanese version is assumed to be the summary of financial statements of the Company. This summary does not constitute any guarantee and the Company will not compensate any losses and/or damage stemming from actions taken based on these statements. In the case that there is any discrepancy between the Japanese and English versions, the Japanese version is assumed to be correct.

^{*}This summary of financial statements is not subject to audit by a certified public accountant or auditor.

^{*}Information concerning proper use of financial forecasts and other special notes

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1. Overview of operating results

(1) Overview of operating results in FY2024 (April 1, 2024 to March 31, 2025)

During FY2024, the Japanese economy experienced moderate recovery, although some sluggishness remained. In the manufacturing industry, capital investment and exports showed signs of improvement, but production was flat. Overseas, China experienced sluggishness, but growth was observed in the US, and emerging economies experienced a recovery.

In these conditions, the Group's net sales rose 2.9% year on year to ¥256,512 million. Sales increased mainly in the Energy and Industrial Plants Division, where demand remained strong for nuclear power, petroleum refining, and petrochemicals, as well as in the Advanced Products Division, where growth was driven by demand for semiconductors for AI applications.

In terms of profits, operating income rose 12.8% year on year to ¥39,732 million, ordinary income rose 7.5% year on year to ¥41,693 million, and profit attributable to owners of the parent company rose 19.0% year on year to ¥32,073 million.

Net sales by segment for FY2024 are as follows:

Sales in the **Energy and Industrial Plants Division** rose 6.7% year on year to ¥78,456 million due to strong demand for nuclear power, petroleum refining, and petrochemicals in particular.

Sales in the <u>Industrial Products Division</u> increased 3.9% year on year to ¥53,184 million. This was due to steady demand for sealing materials for infrastructure and fluoropolymer lining products in Japan, which offset sluggish demand for environmental products due to deterioration of economic conditions in China.

Sales in the **Advanced Products Division** rose 4.1% year on year to ¥44,584 million, driven by demand for semiconductors for Al applications.

Sales in the **Autoparts Division** rose 2.1% year on year to ¥51,196 million due to the continuing weak yen trend in the exchange market despite soft demand overseas.

Sales in the <u>Building Materials Division</u> fell 8.2% year on year to ¥29,090 million due to the termination of production and sales of some products and the consolidation of product types as a result of a review of the business structure and the impact of delays in the construction schedule of some large properties.

(2) Overview of financial position

Total assets at the end of FY2024 were ¥289,044 million, down ¥1,743 million compared with the end of the previous fiscal year. This was largely because investment securities fell by ¥8,542 million and construction in progress fell by ¥3,184 million, despite buildings and structures rising by ¥3,634 million, cash and deposits rising by ¥3,301 million, and raw materials and supplies rising by ¥2,497 million.

Liabilities at the end of FY2024 were ¥72,609 million, down ¥17,260 million compared with the end of the previous fiscal year. This was largely a result of decreases in short-term loans payable of ¥6,935 million, in current portion of bonds of ¥5,000 million, in notes and accounts payable – trade of ¥2,902 million, and in deferred tax liabilities of ¥2,224 million.

Net assets at the end of FY2024 were ¥216,434 million, up ¥15,516 million compared with the end of the previous fiscal year. This was largely because retained earnings rose by ¥25,371 million and foreign currency translation adjustment rose by ¥2,546 million, despite a decrease of ¥7,964 million as a result of purchase of treasury stock and a decrease of ¥5,561 million in valuation difference on available-for-sale securities.

(3) Cash flows

Cash and cash equivalents (hereinafter, "cash") at the end of FY2024 increased by ¥3,036 million year on year to ¥58,611 million. Cash flows and factors affecting cash flows are as follows:

(Net cash provided by [used in] operating activities)

Net cash provided by operating activities was ¥31,246 million (compared with receipts of ¥19,167 million in FY2023).

This was primarily because, although cash decreased due to ¥12,483 million in income taxes paid, a ¥5,085 million decrease in notes and accounts payable – trade, and ¥4,985 million in gains on sales of investment securities, cash increased due to ¥45,358 million in income before income taxes, ¥7,626 million in depreciation & amortization, and a ¥3,989 million decrease in notes and accounts receivable – trade.

(Net cash provided by [used in] investing activities)

Net cash used in investing activities was ¥913 million (compared with expenditures of ¥12,897 million in FY2023). This was primarily because, although cash increased due to ¥5,883 million in proceeds from sales of investment securities, cash decreased due to ¥6,764 million in expenditures for the acquisition of property, plant and equipment.

(Net cash provided by [used in] financing activities)

Net cash used in financing activities was ¥27,404 million (compared with expenditures of ¥11,107 million in FY2023).

This was because of a decrease in cash due to a decrease in treasury stock of ¥8,006 million, a decrease in short-term loans payable of ¥6,935 million, ¥6,710 million in cash dividends paid, and ¥5,000 million in expenditures on redemption of bonds.

(4) Earnings forecasts

In FY2025, we expect solid performance in each segment, including the Energy and Industrial Plants segment, where demand is strong for maintenance, and the Industrial Products segment, where infrastructure-related demand is firm. On the other hand, construction costs related to the core system, which is scheduled to go live in October 2026, are expected to increase. Based on these conditions, our earnings forecasts for FY2025 are net sales of ¥257,000 million, operating income of ¥37,000 million, ordinary income of ¥37,000 million, and profit attributable to owners of the parent company of ¥26,000 million.

The Company has prepared these earnings forecasts based on the information available as of the day that these materials were released, and actual results could differ from forecasts depending on a variety of factors.

(5) Policies for distribution of profit and dividends for FY2024 and FY2025

In addition to strengthening the management base in order to enhance earnings power, the basic policy of the NICHIAS Group with respect to the distribution of profits is to strive for the long-term and appropriate return of profits to shareholders by expanding the level of such profits available as dividends and increasing shareholder value, while retaining sufficient reserves for reinvestment.

Guided by this basic policy, we will focus on continuing to pay stable dividends, taking into account a range of factors that include the profit levels and financial conditions of the relevant fiscal year, and the availability of funds needed for capital investment and R&D to support future business development. In addition, the Company has revised its policy to set the dividend on equity ratio (DOE) at 5.0% or higher, and will continue to pay progressive dividends during the current medium-term management plan period, and set the total return ratio, which includes dividends and purchase of treasury stock, at 50% or higher.

In FY2024, we paid a first-half dividend of ¥52 per share and will pay year-end dividends of ¥56 per share. In FY2025, we plan to pay ¥76 per share in interim dividends and a year-end dividend of ¥76 per share, based on the above policy. However, the final decision on dividends will be made based on a comprehensive assessment of financial conditions and earnings in the next fiscal year.

(6) Risk factors

This section reviews matters that are believed likely to have a major impact on the decisions of investors. Note that matters related to future developments that are mentioned in this section are judgments of the Group that were made at the end of the fiscal year under review.

□ Business and economic fluctuation risk

The Group conducts manufacturing and sales of sealing materials such as gaskets and packing; manufacturing and sales of varieties of insulation materials using mainly rock wool and inorganic fibers; manufacturing and sales of corrosion-resistant materials and machine parts using high-performance resin polymer such as fluoropolymer; manufacturing and sales of automotive parts including sealing materials for engines and engine accessory parts with thermal insulation and soundproofing attributes; manufacturing and sales of non-combustible building materials centered on calcium silicate boards and insulation materials; and industrial thermal insulation and cryogenic insulation work for energy, gas, petroleum refining, and petrochemicals plants, and free-access floor work. The Group's customers comprise a wide range of industries, including petroleum, petrochemical, chemical, steel, electricity, gas, automotive, semiconductor, and construction. The Group is therefore reliant on industry-wide capital expenditure trends, anti-corrosion materials are reliant on semiconductor demand trends, automotive parts are reliant on production and unit sales trends in the automotive industry, and building materials are reliant on residential and building construction trends. Accordingly, the Group's earnings could ultimately be affected by business and economic fluctuations both overseas and in Japan.

□ Overseas business risk

The Group conducts business overseas, especially in the Asian region. In its overseas business, the Group is exposed to the risk of the occurrence of unfavorable economic factors and political turbulence, such as unpredictable changes in laws and regulations or drastic changes in financial conditions. If these types of risk were to materialize, it would interfere with the Group's business overseas, and this could affect the Group's earnings and financial status.

□ Raw materials procurement risk

The Group uses metals, coke, pulp, rubber, fluoropolymer resin, etc. as its main raw materials. The Group's earnings and financial condition could be impacted if changes in economic conditions or reduced supply capacity in the countries that supply these materials make it difficult for the Group to procure the necessary raw materials.

□ Receivables management risk

The Group holds receivables from its clients that include accounts and notes receivable. Although the Group always pays close attention to credit management, unexpected credit losses could impact the Group's earnings and financial condition.

□ Risks associated with accounting estimates

The Group estimates revenue recognition related to construction contracts, recoverable amounts related to impairment accounting of noncurrent assets, and the recoverability of deferred tax assets. These estimates are based on certain assumptions about the future, and the revision of such assumptions could impact the Group's business performance and financial position.

□ Retirement benefits obligation risk

The Group could incur losses if the market value of its pension assets dropped, investment returns on its pension assets fell, or if there were changes in the actuarial assumptions used to calculate the projected benefit obligations.

□ Product quality maintenance risk

Although the Group manufactures products based on the international quality assurance standard ISO 9001 at each of its manufacturing bases, there is no guarantee that all of its products will be free of defects and that there will be no complaints from customers in the future. Product defects could have an impact on the Group's reputation and as a result affect the Group's business performance and financial status.

□ Information security risk

The Group holds personal and confidential information about the Company and its customers and business partners. The Group takes measures to prevent this information leaking externally, including the maintenance of internal rules, thorough education, and strengthening of our security system. However, the Group's earnings and financial condition could be impacted due to compensation claims and other factors if such information is leaked.

□ Disaster risk

The Group has multiple production bases both overseas and in Japan. Should product supply be interrupted, we have measures in place that consider factors such as the degree of impact on customers, the importance in the market, and the possibility of switching to alternative products. However, the Group's earnings and financial condition could be impacted if a natural disaster such as an earthquake were to damage one of these production bases and cause problems with business operations.

☐ Risk of compensation being payable to sufferers of health problems due to asbestos

The Company and some of its domestic subsidiaries have paid compensation in accordance with in-house regulations to employees and former employees who have died or received medical treatment in response to asbestos-related diseases caused by the Company. In addition, the Company and some of its domestic subsidiaries have paid financial compensation to neighboring citizens for cases in which certain standards have been fulfilled. It is possible that we could continue to be required to make compensation payments to sufferers of asbestos-related health problems in the future.

The Company has been sued for compensation for health problems caused by asbestos, and we will continue to respond appropriately.

2. Management policies

(1) The Group's basic management policy

The NICHIAS Group got its start in 1896 as a pioneer in Japan's heating and insulation industry and has achieved its growth by supplying products and services based on its insulation and protection technologies to a range of industrial sectors.

The Group established the NICHIAS Philosophy in 2011.

The NICHIAS Philosophy

NICHIAS contributes to the Earth's bright future through our Insulation and Protection technologies.

In April 2025, based on our orientation for the future, we established a new Sustainability Policy and revised "Our Promise," which outlines principles governing attitudes of mind and actions for NICHIAS Group employees.

Sustainability Policy

"The NICHIAS Group aims to achieve sustainable growth of the Group and a sustainable society through the implementation of our corporate philosophy."

Our Promise

- □ Together with our colleagues, we will provide value that is useful to society.
- $\hfill \square$ We will act with responsibility, aware that we are members of society.
- □ We will build circles of trust, overflowing with gratitude and happiness.
- □ We shall grow, employees and company, alongside each other, by enhancing our skills and knowledge.

(2) Target management indicators

The Group's medium-term management plan "Shikumi 130" ending in FY2026 (FY2022–FY2026) was formulated based on the NICHIAS Philosophy with the aim of realizing a "Bright and friendly workplace." The numerical targets and expectations, as well as environmental targets, are as follows for the second stage.

1) Numerical targets and expectations

| | FY2025 target | FY2026 expectations |
|-----------------------------|---------------|---------------------|
| Net sales (millions of yen) | 257,000 | 275,000 |
| Operating profit margin (%) | 14.4 | 17.3 |
| ROE (%) | _ | 15.0 (or higher) |
| ROIC (%) | _ | 14.0 |

2) Environmental targets

| | FY2025 target | FY2026 target |
|--------------------------------------|---------------|---------------|
| CO2 emissions (10,000 t) | 17.1 | 17.0 |
| Industrial waste emissions (1,000 t) | 17.7 | 17.1 |

^{*} The medium-term management plan "Shikumi 130" comprises "shi," which stands for the Japanese word "shiawase" (happiness) and underlines our desire to create mechanisms for the happiness of our employees and their families; "ku," which stands for "kufu" (ingenuity) and our aim to resolve issues; and "mi," which stands for "mirai" (future) and signifies our aim of sustained growth toward a bright future. Under this plan we aim to build mechanisms ("shikumi") that can adapt to the rapid changes in the external environment and work on issues to achieve our targets for FY2026, which will be the 130th year since the Company was founded.

This plan is separated into a three-year first stage (FY2022–FY2024) and a two-year second stage (FY2025–FY2026). In light of changes in the environment, we will assess and verify progress on our targets as needed, and review issues to achieve the targets as needed.

3. Basic stance toward the selection of accounting standards

The NICHIAS Group prepares its consolidated financial statements based on J-GAAP to ensure that consolidated financial statements can be compared across time. In terms of the application of IFRS, an appropriate response will be made after fully considering circumstances in Japan and overseas.

4. Consolidated financial statements and related notes

(1) Consolidated balance sheets

| | | (Millions of yen) |
|---|----------------------------------|----------------------------------|
| | FY2023 (As of March 31, 2024) | FY2024 (As of March 31, 2025) |
| Assets | | |
| Current assets | | |
| Cash and deposits | 56,376 | 59,678 |
| Notes and accounts receivable – trade | 33,455 | 31,855 |
| Electronically recorded monetary claims | 18,000 | 16,277 |
| Accounts receivable from completed construction contracts | 23,999 | 23,885 |
| Merchandise and finished goods | 22,605 | 24,571 |
| Work in process | 3,687 | 3,848 |
| Raw materials and supplies | 22,115 | 24,612 |
| Costs on uncompleted construction contracts | 1,500 | 1,663 |
| Other | 3,381 | 3,661 |
| Allowance for doubtful accounts | (7) | (7) |
| Total current assets | 185,114 | 190,047 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 71,147 | 75,323 |
| Accumulated depreciation and impairment loss | (40,412) | (40,953) |
| Buildings and structures, net | 30,735 | 34,369 |
| Machinery, equipment and vehicles | 88,026 | 87,253 |
| Accumulated depreciation and impairment loss | (75,126) | (75,180) |
| Machinery, equipment and vehicles, net | 12,899 | 12,073 |
| Land | 15,254 | 15,255 |
| Lease assets | 475 | 445 |
| Accumulated depreciation | (208) | (243) |
| Lease assets, net | 266 | 202 |
| Construction in progress | 6,611 | 3,427 |
| Other | 13,623 | 13,927 |
| Accumulated depreciation and impairment loss | (11,414) | (11,562) |
| | | |
| Other, net | 2,209 | 2,364 |
| Total property, plant and equipment | 67,976 | 67,692 |
| Intangible assets | 016 | 726 |
| Software | 916 | 736 |
| Other | 660 | 775 |
| Total intangible assets | 1,577 | 1,511 |
| Investments and other assets | | |
| Investment securities | 22,377 | 13,834 |
| Long-term loans receivable | 181 | 90 |
| Net defined benefit asset | 7,854 | 10,524 |
| Deferred tax assets | 1,422 | 1,381 |
| Other | 4,325 | 4,015 |
| Allowance for doubtful accounts | (41) | (54) |
| Total investments and other assets | 36,119 | 29,792 |
| Total noncurrent assets | 105,673 | 98,996 |
| Total assets | 290,788 | 289,044 |

| | (Millions of yen) |
|--|-------------------|
| | |

| | | (Millions of yell) |
|---|----------------------------------|----------------------------------|
| | FY2023 (As of March 31, 2024) | FY2024 (As of March 31, 2025) |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable – trade | 21,302 | 18,400 |
| Electronically recorded monetary obligations | 10,037 | 8,426 |
| Current portion of bonds | 5,000 | - |
| Short-term loans payable | 16,805 | 9,870 |
| Lease obligations | 262 | 317 |
| Accounts payable – other | 5,229 | 4,897 |
| Income taxes payable | 6,905 | 8,582 |
| Advances received on uncompleted construction contracts | 299 | 205 |
| Provision for bonuses | 3,389 | 3,516 |
| Other | 6,043 | 5,556 |
| Total current liabilities | 75,274 | 59,774 |
| Noncurrent liabilities | | |
| Lease obligations | 700 | 854 |
| Deferred tax liabilities | 5,625 | 3,400 |
| Net defined benefit liability | 4,446 | 4,513 |
| Reserves for litigation losses | 443 | 532 |
| Other | 3,380 | 3,533 |
| Total noncurrent liabilities | 14,595 | 12,835 |
| Total liabilities | 89,870 | 72,609 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 12,128 | 12,128 |
| Capital surplus | 13,892 | 13,852 |
| Retained earnings | 160,058 | 185,429 |
| Treasury stock | (6,590) | (14,555) |
| Total shareholders' equity | 179,488 | 196,855 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 12,540 | 6,978 |
| Foreign currency translation adjustment | 4,351 | 6,898 |
| Remeasurement of defined benefit plans | 3,301 | 4,689 |
| Total accumulated other comprehensive income | 20,192 | 18,566 |
| Non-controlling interests | 1,236 | 1,013 |
| Total net assets | 200,918 | 216,434 |
| Total liabilities and net assets | 290,788 | 289,044 |

(2) Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income

| | | (Millions of yen) |
|--|---|---|
| | FY2023 (From April 1, 2023 to March 31, 2024) | FY2024 (From April 1, 2024 to March 31, 2025) |
| Net sales | | |
| Net sales of merchandise and finished goods | 183,774 | 187,858 |
| Net sales of completed construction contracts | 65,616 | 68,654 |
| Total net sales | 249,391 | 256,512 |
| Cost of sales | | |
| Cost of merchandise and finished goods sold | 130,064 | 129,335 |
| Cost of sales of completed construction contracts | 54,561 | 56,403 |
| Total cost of sales | 184,626 | 185,739 |
| Gross profit | 64,764 | 70,773 |
| Selling, general and administrative expenses | · · · | |
| Selling expenses | 8,743 | 9,049 |
| General and administrative expenses | 20,812 | 21,991 |
| Total selling, general and administrative expenses | 29,555 | 31,041 |
| Operating income | 35,208 | 39,732 |
| Non-operating income | | 33,132 |
| Interest income | 160 | 222 |
| Dividends income | 574 | 660 |
| Foreign exchange gain | 1,853 | - |
| Rent income | 558 | 569 |
| Equity in earnings of affiliates | 80 | 63 |
| Other | 756 | 1,062 |
| Total non-operating income | 3,983 | 2,578 |
| | | 2,310 |
| Non-operating expenses | 160 | 232 |
| Interest expenses | 180 | 86 |
| Foreign exchange losses Cost of lease revenue | - 34 | 32 |
| | 47 | 32 47 |
| Special contribution for asbestos Other | 162 | 218 |
| | 405 | |
| Total non-operating expenses | | 617 |
| Ordinary income | 38,787 | 41,693 |
| Extraordinary income | 22 | 73 |
| Gain on sales of noncurrent assets | 32 | 73 |
| Subsidy income | 2 | - |
| Gain on liquidation of subsidiaries and associates | - | 138 |
| Gain on sale of investment securities | 187 | 4,985 |
| Total extraordinary income | 222 | 5,198 |
| Extraordinary loss | | |
| Loss on sales and retirement of noncurrent assets | 143 | 232 |
| Impairment losses | 94 | 418 |
| Loss on liquidation of business | 223 | = |
| Provision for litigation loss reserves | 195 | 112 |
| Loss due to disasters | - | 163 |
| Expenses related to factory reconstruction | | 605 |
| Total extraordinary losses | 656 | 1,533 |
| Income before income taxes | 38,352 | 45,358 |
| Income taxes – current | 11,488 | 13,964 |
| Income taxes – deferred | (237) | (790) |
| Total income taxes | 11,251 | 13,173 |
| Net income | 27,101 | 32,184 |
| Net income attributable to non-controlling interests | 139 | 111 |
| Profit attributable to owners of the parent company | 26,961 | 32,073 |

Consolidated comprehensive income statements

| | | (Millions of yen) |
|---|---------------------|---------------------|
| | FY2023 | FY2024 |
| | (From April 1, 2023 | (From April 1, 2024 |
| | to March 31, 2024) | to March 31, 2025) |
| Net income | 27,101 | 32,184 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 3,339 | (5,561) |
| Foreign currency translation adjustment | 1,676 | 2,589 |
| Remeasurement of defined benefit plans | 4,124 | 1,383 |
| Total other comprehensive income | 9,141 | (1,587) |
| Comprehensive income | 36,242 | 30,596 |
| Breakdown | | |
| Comprehensive income attributable to owners of the parent company | 36,051 | 30,446 |
| Comprehensive income attributable to minority interests | 191 | 150 |

(3) Consolidated statements of changes in shareholders' equity Fiscal Year 2023 (from April 1, 2023 to March 31, 2024)

(Millions of yen)

| | | Shareholders' equity | | | | | | |
|---|---------------|----------------------|----------------------|----------------|----------------------------------|--|--|--|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | | | |
| Balance at the beginning of the period | 12,128 | 13,857 | 139,332 | (4,061) | 161,256 | | | |
| Changes of items during the period | | | | | | | | |
| Changes in ownership interests in parent company related to transactions with non-controlling interests | | 33 | | | 33 | | | |
| Dividends from surplus | | | (6,235) | | (6,235) | | | |
| Profit attributable to owners of the parent company | | | 26,961 | | 26,961 | | | |
| Purchase of treasury stock | | | | (2,568) | (2,568) | | | |
| Disposal of treasury stock | | 1 | | 39 | 41 | | | |
| Net changes of items other than shareholders' equity | | | | | | | | |
| Total changes of items during the period | _ | 34 | 20,725 | (2,528) | 18,231 | | | |
| Balance at the end of the period | 12,128 | 13,892 | 160,058 | (6,590) | 179,488 | | | |

| | Total | other cumulativ | income | | | |
|---|---|--|--|---|----------------------------------|---------------------|
| | Valuation difference on available-for- sale securities | Foreign currency translation adjustment | Remeasurement of defined benefit plans | Total other cumulative comprehensive income | Non- controlling interests | Total net assets |
| Balance at the beginning of the period | 9,200 | 2,730 | (828) | 11,103 | 1,382 | 173,742 |
| Changes of items during the period | | | | | | |
| Changes in ownership interests in parent company related to transactions with non-controlling interests | | | | | | 33 |
| Dividends from surplus | | | | | | (6,235) |
| Profit attributable to owners of the parent company | | | | | | 26,961 |
| Purchase of treasury stock | | | | | | (2,568) |
| Disposal of treasury stock | | | | | | 41 |
| Net changes of items other than shareholders' equity | 3,339 | 1,620 | 4,129 | 9,089 | (145) | 8,944 |
| Total changes of items during the period | 3,339 | 1,620 | 4,129 | 9,089 | (145) | 27,175 |
| Balance at the end of the period | 12,540 | 4,351 | 3,301 | 20,192 | 1,236 | 200,918 |

(Millions of yen)

| | | Shareholders' equity | | | | | | |
|---|---------------|----------------------|----------------------|----------------|----------------------------------|--|--|--|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | | | |
| Balance at the beginning of the period | 12,128 | 13,892 | 160,058 | (6,590) | 179,488 | | | |
| Changes of items during the period | | | | | | | | |
| Changes in ownership interests in parent company related to transactions with non-controlling interests | | (61) | | | (61) | | | |
| Dividends from surplus | | | (6,702) | | (6,702) | | | |
| Profit attributable to owners of the parent company | | | 32,073 | | 32,073 | | | |
| Purchase of treasury stock | | | | (8,006) | (8,006) | | | |
| Disposal of treasury stock | | 21 | | 41 | 63 | | | |
| Net changes of items other than shareholders' equity | | | | | | | | |
| Total changes of items during the period | _ | (39) | 25,371 | (7,964) | 17,367 | | | |
| Balance at the end of the period | 12,128 | 13,852 | 185,429 | (14,555) | 196,855 | | | |

| | Total | other cumulativ | income | | | |
|---|---|--|--|---|----------------------------------|---------------------|
| | Valuation difference on available-for- sale securities | Foreign currency translation adjustment | Remeasurement of defined benefit plans | Total other cumulative comprehensive income | Non- controlling interests | Total net assets |
| Balance at the beginning of the period | 12,540 | 4,351 | 3,301 | 20,192 | 1,236 | 200,918 |
| Changes of items during the period | | | | | | |
| Changes in ownership interests in parent company related to transactions with non-controlling interests | | | | | | (61) |
| Dividends from surplus | | | | | | (6,702) |
| Profit attributable to owners of the parent company | | | | | | 32,073 |
| Purchase of treasury stock | | | | | | (8,006) |
| Disposal of treasury stock | | | | | | 63 |
| Net changes of items other than shareholders' equity | (5,561) | 2,546 | 1,388 | (1,626) | (223) | (1,850) |
| Total changes of items during the period | (5,561) | 2,546 | 1,388 | (1,626) | (223) | 15,516 |
| Balance at the end of the period | 6,978 | 6,898 | 4,689 | 18,566 | 1,013 | 216,434 |

| | FY2023 (From April 1, 2023 to March 31, 2024) | (Millions of yen) FY2024 (From April 1, 2024 to March 31, 2025) |
|--|---|---|
| Cash flows from operating activities | | |
| Income before income taxes | 38,352 | 45,358 |
| Depreciation & amortization | 7,593 | 7,626 |
| Impairment losses | 94 | 418 |
| Loss on liquidation of business | 223 | - |
| Expenses related to factory reconstruction | - | 605 |
| Loss on disaster | - | 163 |
| Loss (gain) on sales of noncurrent assets | 110 | 158 |
| Loss (gain) on liquidation of subsidiaries and associates | - | (138) |
| Increase (decrease) in allowance for doubtful accounts | 8 | 10 |
| Decrease (increase) in net defined benefit assets | 0 | (577) |
| Increase (decrease) in net defined benefit liability | 15 | 68 |
| Loss (gain) on sales of investment securities | (187) | (4,985) |
| Increase (decrease) in provision for bonuses | 56 | 118 |
| Interest and dividends income received | (734) | (883) |
| Interest expenses | 160 | 232 |
| Foreign exchange losses (gains) | (1,262) | 320 |
| Decrease (increase) in notes and accounts receivable – trade | (5,359) | 3,989 |
| Decrease (increase) in inventories | (5,750) | (3,527) |
| Decrease (increase) in costs on uncompleted construction contracts | 100 | (191) |
| Increase (decrease) in notes and accounts payable – trade | (6,482) | (5,085) |
| Decrease (increase) in accounts receivable – other | 240 | (149) |
| Increase (decrease) in accounts payable – other | 588 | (17) |
| Increase (decrease) in advances received on uncompleted construction contracts | 84 | (94) |
| Increase (decrease) in provisions for litigation losses | 143 | 89 |
| Other | 124 | 284 |
| Subtotal | 28,119 | 43,790 |
| Interest and dividends income received | 734 | 883 |
| Interest expenses paid | (164) | (236) |
| Loss due to disaster paid | - | (42) |
| Loss on liquidation of business paid | (157) | (550) |
| Expenses related to factory reconstruction paid | - | (137) |
| Income taxes paid | (9,576) | (12,483) |
| Income taxes refund | 211 | 22 |
| Net cash provided by (used in) operating activities | 19,167 | 31,246 |
| Cash flows from investing activities | | |
| Net decrease (increase) in time deposits | (322) | (224) |
| Expenditures for the acquisition of property, plant and equipment | (12,397) | (6,764) |
| Proceeds from sales of property, plant and equipment | 107 | 161 |
| Expenditures for the acquisition of intangible fixed assets | (443) | (263) |
| Purchase of investment securities | (7) | (8) |
| Proceeds from sales of investment securities | 340 | 5,883 |
| Payments of loans receivable | - | (15) |
| Collection of loans receivable | 92 | 91 |
| Purchase of investments in subsidiaries | (23) | - |
| Other | (242) | 226 |
| Net cash provided by (used in) investing activities | (12,897) | (913) |
| Treet cash provided by (used iii) investing activities | (12,037) | (313) |

| | | (Millions of yen) |
|---|---|---|
| | FY2023 (From April 1, 2023 to March 31, 2024) | FY2024 (From April 1, 2024 to March 31, 2025) |
| Cash flows from financing activities | · | |
| Net increase (decrease) in short-term loans payable | 6,820 | (6,935) |
| Repayment of long-term loans payable | (500) | - |
| Redemption of bonds | (8,000) | (5,000) |
| Repayments of lease obligations | (331) | (316) |
| Net decrease (increase) in treasury stock | (2,568) | (8,006) |
| Cash dividends paid | (6,224) | (6,710) |
| Dividends paid to non-controlling interests | (53) | (47) |
| Other | (250) | (388) |
| Net cash provided by (used in) financing activities | (11,107) | (27,404) |
| Effect of exchange rate change on cash and cash equivalents | 1,449 | 107 |
| Net increase (decrease) in cash and cash equivalents | (3,388) | 3,036 |
| Cash and cash equivalents at beginning of period | 58,962 | 55,574 |
| Cash and cash equivalents at end of period | 55,574 | 58,611 |

(5) Notes regarding consolidated financial statements

(Notes regarding going concern assumption)

Not applicable

(Unapplied accounting standards)

- · "Accounting Standard for Leases, etc." (ASBJ Statement No. 34, September 13, 2024)
- · "Implementation Guidance on Accounting Standard for Leases" (ASBJ Guidance No. 33, September 13, 2024)
 Other related amendments to ASBJ statements, ASBJ guidance, Practical Issues Task Force (PITF) reports, and transferred guidances

1. Overview

These establish the treatment of all leases by lessees, including the recognition of assets and liabilities for all leases by lessees, similar to international accounting standards.

2. Scheduled date of application

The Company will apply the new accounting standard from the beginning of FY2027.

3. Effect of application of the aforementioned accounting standards

The Company is currently evaluating the effect of applying the Accounting Standard for Leases, etc. and others on its consolidated financial statements.

(Changes in indication methods)

(Consolidated statements of income)

In FY2023, "Gains on sales of investment securities" was presented in the category of "Non-operating income," but due to its increased importance in terms of amount, it is indicated in the category of "Extraordinary income" from FY2024. The consolidated financial statements for FY2023 have been restated to reflect this change in the indication method.

As a result, "Gains on sales of investment securities" of ¥187 million, which was indicated in the category of "Non-operating income" in the consolidated statements of income for FY2023, has been reclassified as "Gains on sales of investment securities" of ¥187 million in "Extraordinary income," resulting in "Ordinary income" of ¥38,787 million.

(Notes regarding consolidated statements of cash flows)

"Subsidy income" and "Proceeds from subsidy income" indicated separately under "Net cash provided by (used in) operating activities" for the previous fiscal year are indicated within "Other" for the current fiscal year, since their monetary importance diminished. The consolidated financial statements for FY2023 have been restated to reflect this change in the indication method.

As a result, in the consolidated statements of cash flows for FY2023, the "Subsidy income" of -¥2 million, "Proceeds from subsidy income" of ¥30 million, and "Other" of ¥95 million under "Net cash provided by (used in) operating activities" were reclassified as "Other" of ¥124 million.

(Segment information)

(Segment information)

- 1. Overview of reporting segments
 - (1) Method of determining reporting segments

The Group's reporting segments are components of the Group for which separate financial information is available, and which are evaluated regularly by decision-making bodies such as the Board of Directors in order to determine the allocation of resources and in assessing performance.

The Group consists of multiple business divisions in different markets, with each division conducting business based on comprehensive strategies formulated for the products and services they handle both in Japan and overseas.

Accordingly, the Group is composed of segments based on these business divisions. The five reporting segments are Energy and Industrial Plants, Industrial Products, Advanced Products, Autoparts, and Building Materials.

(2) Types of products and services included in each reporting segment

The main businesses of each reporting segment are as follows:

| Name of segment | Main businesses |
|---------------------------------|---|
| Energy and Industrial Plants | Design, installation work, and maintenance of thermal insulation, cryogenic insulation, fireproofing, soundproofing, and disaster prevention work for plants in industries including power, petroleum refining, petrochemicals, etc.; sales of sealing materials (gaskets and packing), thermal insulation materials made of inorganic fiber, and fluoropolymer products for plant facilities in petroleum refining and petrochemicals industries |
| Industrial Products | Manufacturing and sales of sealing materials (gaskets and packing), inorganic fiber insulating materials, fluoropolymer molding materials and processed goods, anticorrosive lining materials, and honeycomb filters for a broad range of industries including power, gas, steel, environment, medical, and food |
| Advanced Products | Manufacturing and sales of fluoropolymer products, inorganic fiber insulating materials, honeycomb filters, and sealing materials for semiconductor and LCD manufacturing equipment |
| Autoparts | Manufacturing and sales of automotive parts including sealing materials for engines and engine accessories, and parts with thermal insulation, noise reduction, and vibration control attributes |
| Building Materials | Manufacturing and sales of non-combustible interior & decorative boards composed mainly of calcium silicate and non-combustible building materials; construction of fireproofing protection with non-combustible building materials for office buildings, etc.; and design and installation work of free-access floors with various flooring materials |

2. Methods of calculating the amounts of net sales, income (loss), assets, liabilities, and other items by reporting segment Methods of accounting procedures for reporting business segments are generally the same as those used in the preparation of consolidated financial statements. The income of each reporting segment is an amount based on operating income. Note that intersegment sales and transfers are recorded at internal transfer prices that are reasonably calculated based on prevailing market prices. 3. Information on net sales, profit (loss), assets, and other items by reporting segment Fiscal Year 2023 (from April 1, 2023 to March 31, 2024)

(Millions of yen)

| | | | Reporting so | egments | | | Adjust- | Amount stated in consolidated financial statements |
|---|------------------------------------|------------------------|----------------------|-----------|-----------------------|---------|-----------------|--|
| | Energy and Industrial Plants | Industrial Products | Advanced Products | Autoparts | Building Materials | Total | ments (Note) | |
| Net sales | | | | | | | | |
| Net sales to external customers | 73,518 | 51,209 | 42,830 | 50,133 | 31,699 | 249,391 | _ | 249,391 |
| Intersegment sales or transfers | _ | 10,256 | _ | _ | _ | 10,256 | (10,256) | _ |
| Total | 73,518 | 61,466 | 42,830 | 50,133 | 31,699 | 259,648 | (10,256) | 249,391 |
| Segment profit | 10,580 | 10,489 | 9,635 | 3,770 | 733 | 35,208 | _ | 35,208 |
| Segment assets | 40,566 | 67,788 | 36,602 | 51,813 | 26,044 | 222,814 | 67,973 | 290,788 |
| Other items | | | | | | | | |
| Depreciation & amortization Increase in | 336 | 3,004 | 1,445 | 2,092 | 714 | 7,593 | _ | 7,593 |
| property, plant and equipment and intangible assets | 306 | 2,297 | 4,990 | 1,392 | 259 | 9,246 | 1,870 | 11,117 |

Notes: "Adjustments" are described below.

⁽¹⁾ The ¥67,973 million adjustment in "Segment assets" consists of assets relating to Group assets that do not belong to specific reporting segments. Group assets mainly consist of the filing company's cash and deposits, assets attributable to the administrative and research divisions, deferred tax assets, etc.

⁽²⁾ The ¥1,870 million adjustment in "Increase in property, plant and equipment and intangible assets" consists of capital investments in assets attributable to the administrative and research divisions.

(Millions of yen)

| | | | Reporting se | egments | | | Adjust- | Amount stated in consolidated financial statements |
|---|------------------------------------|------------------------|----------------------|-----------|-----------------------|---------|-----------------|--|
| | Energy and Industrial Plants | Industrial Products | Advanced Products | Autoparts | Building Materials | Total | ments (Note) | |
| Net sales | | | | | | | | |
| Net sales to external customers | 78,456 | 53,184 | 44,584 | 51,196 | 29,090 | 256,512 | _ | 256,512 |
| Intersegment sales or transfers | _ | 11,134 | _ | _ | _ | 11,134 | (11,134) | _ |
| Total | 78,456 | 64,318 | 44,584 | 51,196 | 29,090 | 267,647 | (11,134) | 256,512 |
| Segment profit | 12,504 | 11,052 | 10,230 | 4,540 | 1,404 | 39,732 | _ | 39,732 |
| Segment assets | 45,615 | 69,925 | 40,792 | 50,321 | 23,030 | 229,685 | 59,359 | 289,044 |
| Other items | | | | | | | | |
| Depreciation & amortization Increase in | 420 | 2,881 | 1,800 | 1,933 | 590 | 7,626 | _ | 7,626 |
| property, plant and equipment and intangible assets | 136 | 2,243 | 620 | 823 | 972 | 4,796 | 2,022 | 6,819 |

Notes: "Adjustments" are described below.

⁽¹⁾ The ¥59,359 million adjustment in "Segment assets" consists of assets relating to Group assets that do not belong to specific reporting segments. Group assets mainly consist of the filing company's cash and deposits, assets attributable to the administrative and research divisions, deferred tax assets, etc.

⁽²⁾ The ¥2,022 million adjustment in "Increase in property, plant and equipment and intangible assets" consists of capital investments in assets attributable to the administrative and research divisions.

(Related information)

Fiscal Year 2023 (from April 1, 2023 to March 31, 2024)

1. Information by product and service

Information by product and service is omitted, because similar information is provided in "Segment information."

2. Information by region

(1) Net sales

(Millions of yen)

| Japan | Asia | Other | Total | |
|---------|--------|--------|---------|--|
| 202,610 | 36,120 | 10,659 | 249,391 | |

Note: Net sales are based on the customer's location and are divided by country and region.

(2) Property, plant and equipment

(Millions of yen)

| Japan | Asia | Other | Total | |
|--------|--------|-------|--------|--|
| 53,749 | 12,282 | 1,945 | 67,976 | |

3. Information on main customers

As there are no customers that account for over 10% of sales stated in the consolidated statements of income for sales to external customers, this information is omitted.

Fiscal Year 2024 (from April 1, 2024 to March 31, 2025)

1. Information by product and service

Information by product and service is omitted, because similar information is provided in "Segment information."

2. Information by region

(1) Net sales

(Millions of yen)

| Japan | Asia | Other | Total | |
|---------|--------|--------|---------|--|
| 203,462 | 40,543 | 12,506 | 256,512 | |

Note: Net sales are based on the customer's location and are divided by country and region.

(2) Property, plant and equipment

(Millions of yen)

| Japan | Asia | Other | Total | | |
|--------|--------|-------|--------|--|--|
| 52,833 | 12,948 | 1,910 | 67,692 | | |

3. Information on main customers

As there are no customers that account for over 10% of sales stated in the consolidated statements of income for sales to external customers, this information is omitted.

(Information related to impairment losses on noncurrent assets by reporting segment) Fiscal Year 2023 (from April 1, 2023 to March 31, 2024)

(Millions of yen)

| | | | Reporting se | egments | | | A divet | Total |
|-------------------|------------------------------------|------------------------|----------------------|-----------|-----------------------|-------|------------------|-------|
| | Energy and Industrial Plants | Industrial Products | Advanced Products | Autoparts | Building Materials | Total | Adjust- ments | |
| Impairment losses | _ | _ | _ | _ | 94 | 94 | _ | 94 |

Fiscal Year 2024 (from April 1, 2024 to March 31, 2025)

(Millions of yen)

| | Reporting segments | | | | | ۸ مان مه | | |
|-------------------|------------------------------------|------------------------|----------------------|-----------|-----------------------|----------|------------------|-------|
| | Energy and Industrial Plants | Industrial Products | Advanced Products | Autoparts | Building Materials | Total | Adjust- ments | Total |
| Impairment losses | _ | _ | _ | _ | 418 | 418 | _ | 418 |

(Per share information)

Net assets per share and the basis for calculation, and basic earnings per share and the basis for calculation are as follows:

| ltem | FY2023 (As of March 31, 2024) | FY2024 (As of March 31, 2025) |
|--|----------------------------------|----------------------------------|
| Net assets per share | 3,039.26 yen | 3,348.75 yen |
| (Basis for calculation) | | |
| Total net assets (millions of yen) | 200,918 | 216,434 |
| Amount to be deducted from total net assets (millions of yen) | 1,236 | 1,013 |
| (Of which, non-controlling interests) | (1,236) | (1,013) |
| Net assets attributable to common shares at the end of the fiscal year (millions of yen) | 199,681 | 215,421 |
| Number of common shares at the end of the fiscal year used for the calculation of net assets per share (thousand shares) | 65,700 | 64,328 |

| ltem | FY2023 (From April 1, 2023 to March 31, 2024) | FY2024 (From April 1, 2024 to March 31, 2025) |
|---|---|---|
| Basic earnings per share | 406.60 yen | 491.36 yen |
| (Basis for calculation) | | |
| Net income attributable to owners of the parent company (millions of yen) | 26,961 | 32,073 |
| Amount not attributed to common shareholders (millions of yen) | _ | _ |
| Profit attributable to owners of the parent company related to common stock (millions of yen) | 26,961 | 32,073 |
| Average outstanding shares of common stock during the fiscal year (thousand shares) | 66,310 | 65,274 |

Note: Diluted earnings per share is not noted because there are no potential shares.

(Important subsequent events)

(Purchase of treasury stock)

At a meeting held on May 12, 2025, the Board of Directors passed a resolution, as follows, concerning the purchase of treasury stock, pursuant to Article 156 of the Companies Act, as applied pursuant to Article 165, Paragraph 3, of the same act.

- (1) Reason for the purchase of treasury stock
 - To improve shareholder returns and capital efficiency.
- (2) Resolution details
 - 1) Type of shares to be purchased: Common shares of the Company
 - 2) Total number of shares that may be purchased: 1,000,000 shares (maximum)
 - 3) Total share purchase price: 3,000 million yen (maximum)
 - 4) Purchase period: May 13, 2025 to September 30, 2025
 - 5) Method of purchase: Market purchase on the Tokyo Stock Exchange

5. Others

Status of production, orders, and sales

1. Production output by segment

(Millions of yen, %)

| Name of segment | FY2023 (From April 1, 2023 to March 31, 2024) | FY2024 (From April 1, 2024 to March 31, 2025) | Change over the previous fiscal year (%) | FY2024 composition ratio (%) |
|---------------------|---|---|--|------------------------------------|
| Industrial Products | 42,045 | 42,433 | 0.9 | 33.9 |
| Advanced Products | 29,719 | 31,883 | 7.3 | 25.5 |
| Autoparts | 43,525 | 43,708 | 0.4 | 35.0 |
| Building Materials | 10,746 | 6,972 | (35.1) | 5.6 |
| Total | 126,036 | 124,998 | (0.8) | 100.0 |

2. Orders by segment

(Millions of yen, %)

| Name of segment | FY2023 (From April 1, 2023 to March 31, 2024) | FY2024 (From April 1, 2024 to March 31, 2025) | Change over the previous fiscal year (%) | FY2024 composition ratio (%) |
|------------------------------|---|---|--|------------------------------------|
| Energy and Industrial Plants | 71,864 | 83,061 | 15.6 | 31.6 |
| Industrial Products | 51,766 | 57,253 | 10.6 | 21.8 |
| Advanced Products | 39,510 | 40,700 | 3.0 | 15.5 |
| Autoparts | 50,281 | 51,006 | 1.4 | 19.4 |
| Building Materials | 33,287 | 30,888 | (7.2) | 11.7 |
| Total | 246,711 | 262,909 | 6.6 | 100.0 |

3. Net sales by segment

(Millions of yen, %)

| Name of segment | FY2023 (From April 1, 2023 to March 31, 2024) | FY2024 (From April 1, 2024 to March 31, 2025) | Change over the previous fiscal year (%) | FY2024 composition ratio (%) |
|------------------------------|---|---|--|------------------------------------|
| Energy and Industrial Plants | 73,518 | 78,456 | 6.7 | 30.6 |
| Industrial Products | 51,209 | 53,184 | 3.9 | 20.7 |
| Advanced Products | 42,830 | 44,584 | 4.1 | 17.4 |
| Autoparts | 50,133 | 51,196 | 2.1 | 20.0 |
| Building Materials | 31,699 | 29,090 | (8.2) | 11.3 |
| Total | 249,391 | 256,512 | 2.9 | 100.0 |

6. Supplementary materials

Financial results supplementary materials

(Percentage figures represent changes from previous fiscal year)

(1) Key consolidated financial figures (Trends)

(Millions of yen)

| (1) Key Consolidated Ilhancial | ligules (Tiel | ius) | | | | | (1411111) | ons or yen) |
|---|---------------|-----------|---------|---------|---------|---------|-----------|-------------|
| | | Full Year | | | | | | |
| | FY2020 | FY2021 | FY2022 | FY2023 | FY2 | 024 | FY2 | 025 |
| | Result | Result | Result | Result | Result | Change | Forecast | Change |
| Net sales | 196,372 | 216,236 | 238,116 | 249,391 | 256,512 | 2.9% | 257,000 | 0.2% |
| Operating income | 19,616 | 26,264 | 29,954 | 35,208 | 39,732 | 12.8% | 37,000 | (6.9)% |
| Operating margin (%) | 10.0% | 12.1% | 12.6% | 14.1% | 15.5% | | 14.4% | |
| Ordinary income | 21,279 | 30,572 | 33,082 | 38,787 | 41,693 | 7.5% | 37,000 | (11.3)% |
| Ordinary income margin (%) | 10.8% | 14.1% | 13.9% | 15.6% | 16.3% | | 14.4% | |
| Profit attributable to owners of the parent | 10,715 | 22,034 | 21,398 | 26,961 | 32,073 | 19.0% | 26,000 | (18.9)% |
| Net income margin (%) | 5.5% | 10.2% | 9.0% | 10.8% | 12.5% | | 10.1% | |
| Basic earnings per share (yen) | 161.53 | 332.18 | 322.59 | 406.60 | 491.36 | 20.8% | 398.32 | (18.9)% |
| Total assets | 219,602 | 246,924 | 266,907 | 290,788 | 289,044 | (0.6)% | _ | _ |
| Net assets | 136,450 | 155,522 | 173,742 | 200,918 | 216,434 | 7.7% | _ | _ |
| Shareholders' equity | 135,429 | 154,286 | 172,359 | 199,681 | 215,421 | 7.9% | _ | _ |
| Equity ratio (%) | 61.7% | 62.5% | 64.6% | 68.7% | 74.5% | | _ | |
| Interest-bearing debt | 25,861 | 25,652 | 25,892 | 24,286 | 12,611 | (48.1)% | _ | _ |
| Interest-bearing debt ratio (%) | 11.8% | 10.4% | 9.7% | 8.4% | 4.4% | | _ | |
| Capital expenditures | 7,703 | 11,355 | 10,069 | 11,117 | 6,819 | (38.7)% | 12,100 | 77.4% |
| Depreciation & amortization | 6,536 | 6,616 | 7,454 | 7,593 | 7,626 | 0.4% | 8,000 | 4.9% |
| R&D expenses | 6,168 | 6,110 | 5,715 | 6,037 | 6,209 | 2.9% | 6,500 | 4.7% |

- 1. The Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan Statement No. 29; March 31, 2020), etc. has been applied from the beginning of FY2021, and major management indicators, etc. for FY2021 and thereafter reflect the application of these accounting standards.
- 2. The presentation method has been changed as of the fiscal year ended March 31, 2025. Ordinary income for the fiscal year ended March 31, 2024, is the amount after reclassification to reflect the change in presentation method.

(2) Quarterly consolidated operating results (Trends)

(Millions of yen)

| | FY2023 | | | | FY2024 | | | | |
|---|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Change |
| Net sales | 59,178 | 60,857 | 65,061 | 64,294 | 63,256 | 63,394 | 66,283 | 63,579 | (1.1)% |
| Operating income | 7,640 | 8,049 | 9,806 | 9,712 | 10,546 | 9,307 | 11,109 | 8,768 | (9.7)% |
| Operating margin (%) | 12.9% | 13.2% | 15.1% | 15.1% | 16.7% | 14.7% | 16.8% | 13.8% | |
| Ordinary income | 9,115 | 9,362 | 9,615 | 10,693 | 12,060 | 8,572 | 12,639 | 8,420 | (21.3)% |
| Ordinary income margin (%) | 15.4% | 15.4% | 14.8% | 16.6% | 19.1% | 13.5% | 19.1% | 13.2% | |
| Profit attributable to owners of the parent | 6,353 | 6,625 | 6,703 | 7,279 | 8,547 | 5,910 | 8,594 | 9,021 | 23.9% |
| Net income margin (%) | 10.7% | 10.9% | 10.3% | 11.3% | 13.5% | 9.3% | 13.0% | 14.2% | |

All forecasts and plans that are not historical facts in this document are future business results-related forecasts. These forecasts are based on information and data currently available to the Company, and various uncertain factors could cause actual results to differ.