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May 28, 2025

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Notice of Monthly Sales Trends for April 2025

Cybozu, Inc. (the “Company”) hereby announces its monthly consolidated sales and cloud-related business sales for April 2025 as described below.

Please note that the figures below are preliminary and may be revised after disclosure.

■ Monthly consolidated sales for the fiscal year ending December, 2025

| | FY2025 (January 1, 2025 - December 31, 2025) | | | | | | | | | | | |
|--------------------------------|--|--------|--------|--------|------|------|-------|------|------|------|------|------|
| | Jan. | Feb. | Mar. | Apr. | May. | Jun. | July. | Aug. | Sep. | Oct. | Nov. | Dec. |
| Monthly sales (Million JPY) | 2,879 | 2,920 | 2,958 | 2,998 | | | | | | | | |
| YoY (%) | 127.3% | 126.5% | 126.6% | 126.6% | | | | | | | | |
| Cumulative total (Million JPY) | 2,879 | 5,800 | 8,759 | 11,757 | | | | | | | | |
| YoY (%) | 127.3% | 126.9% | 126.8% | 126.7% | | | | | | | | |

■ Monthly cloud-related business sales for the fiscal year ending December 31, 2025

| | FY2025 (January 1, 2025 - December 31, 2025) | | | | | | | | | | | |
|--------------------------------|--|--------|--------|--------|------|------|-------|------|------|------|------|------|
| | Jan. | Feb. | Mar. | Apr. | May. | Jun. | July. | Aug. | Sep. | Oct. | Nov. | Dec. |
| Monthly sales (Million JPY) | 2,637 | 2,673 | 2,711 | 2,773 | | | | | | | | |
| YoY (%) | 130.6% | 130.3% | 130.4% | 131.0% | | | | | | | | |
| Cumulative total (Million JPY) | 2,637 | 5,311 | 8,022 | 10,795 | | | | | | | | |
| YoY (%) | 130.6% | 130.4% | 130.4% | 130.6% | | | | | | | | |

■ (Announced on June 20, 2025) Consolidated financial results forecasts for the fiscal year ending December 31, 2025

| | Net sales | Operating profit | Ordinary profit | Profit attributable to owners of parent | Basic earnings per share |
|-------------------------|-----------|------------------|-----------------|---|--------------------------|
| Full-year (Million JPY) | 36,004 | 8,437 | 8,494 | 5,904 | 127.77 |

If future business performance requires revisions to the forecasts, the Company will disclose such revisions promptly.

■ (Reference information) Monthly consolidated sales for the fiscal year ended December 31, 2024

| | FY2024 (January 1, 2024 - December 31, 2024) | | | | | | | | | | | |
|-----------------------------------|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan. | Feb. | Mar. | Apr. | May. | Jun. | July. | Aug. | Sep. | Oct. | Nov. | Dec. |
| Monthly sales (Million JPY) | 2,261 | 2,308 | 2,337 | 2,369 | 2,393 | 2,416 | 2,430 | 2,457 | 2,492 | 2,543 | 2,797 | 2,865 |
| YoY (%) | 113.5% | 115.0% | 113.5% | 116.0% | 115.3% | 114.5% | 114.7% | 115.1% | 113.7% | 115.6% | 125.5% | 126.4% |
| Cumulative total (Million JPY) | 2,261 | 4,570 | 6,907 | 9,277 | 11,670 | 14,087 | 16,517 | 18,975 | 21,468 | 24,011 | 26,809 | 29,675 |
| YoY (%) | 113.5% | 114.3% | 114.0% | 114.5% | 114.7% | 114.6% | 114.6% | 114.7% | 114.6% | 114.7% | 115.7% | 116.7% |

Monthly sales after November include the effect of the revised pricing system of cloud services disclosed below.

<https://topics.cybozu.co.jp/news/2024/05/30-18781.html>

■ (Reference information) Monthly cloud-related business sales for the fiscal year ended December 31, 2024

| | FY2024 (January 1, 2024 - December 31, 2024) | | | | | | | | | | | |
|-----------------------------------|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan. | Feb. | Mar. | Apr. | May. | Jun. | July. | Aug. | Sep. | Oct. | Nov. | Dec. |
| Monthly sales (Million JPY) | 2,020 | 2,052 | 2,079 | 2,117 | 2,155 | 2,186 | 2,210 | 2,234 | 2,254 | 2,293 | 2,571 | 2,616 |
| YoY (%) | 117.3% | 117.5% | 118.1% | 118.7% | 118.5% | 118.5% | 118.1% | 118.0% | 117.4% | 117.9% | 130.4% | 130.7% |
| Cumulative total (Million JPY) | 2,020 | 4,072 | 6,151 | 8,268 | 10,424 | 12,610 | 14,821 | 17,056 | 19,310 | 21,604 | 24,175 | 26,791 |
| YoY (%) | 117.3% | 117.4% | 117.6% | 117.9% | 118.0% | 118.1% | 118.1% | 118.1% | 118.0% | 118.0% | 119.2% | 120.2% |

Monthly sales after November include the effect of the revised pricing system of cloud services disclosed below.

<https://topics.cybozu.co.jp/news/2024/05/30-18781.html>

The Company discloses the previous month's preliminary figures for monthly consolidated sales and cloud-related business sales on or around the 16th to 18th business day of each month. Please refer to the IR calendar for the detailed schedule (<https://cybozu.co.jp/company/ir/schedule/>).