

Earnings Release Conference

First Quarter of FY2025

(April 1, 2025 to June 30, 2025)

July 30, 2025

Murata Manufacturing Co., Ltd.

First Quarter of FY2025 Earnings Highlights and Topics

President CEO Norio Nakajima

Earnings Highlights for Q1 FY2025

Financial Results of First Quarter of FY2025

Revenue **416.2 billion yen**

- Revenue were down 1.3% year-on-year. Demand for AI-server-related components continued to be firm, but demand for high frequency modules and multilayer resin substrates decreased mainly for smartphones. Excluding foreign exchange effects, revenue increased by 4.7%.
- The progress rate against the first half revenue forecast was Approx. 50%, indicating a high level of achievement. The main factors were the yen's depreciation compared to our assumption, as well as the efforts to meet strong demand for components, mainly for smartphones and PCs, in light of the tariff policies of various countries.

Operating profit **61.6 billion yen**

- Operating profit were down 7.2% year-on-year. Excluding foreign exchange effects, operating profit increased by 12.0%. An increase in the operation rate contributed to profit growth.
- The progress rate against the first half profit forecast was Approx. 53%, indicating a high level of achievement, similar to that of revenue.

Projected Financial Results for FY2025

- The full-year projections and dividend forecasts remain unchanged from the previously announced figures (30 April,2025).
- The demand for components is expected to be weighted toward the first half, partly due to changes in consumption trends impacted by tariff policies and other factors.

Towards Improving Profitability in the Battery Business

- The battery business achieved a black in the first quarter. And we will steadily effort towards achieving a black for the full fiscal year.
- A resolution was passed to transfer the micro primary battery business. By allocating and focusing management resources on Cylindrical Type Lithium-ion Secondary Battery business, we will aim to increase their competitive advantage and further expand our business.



Our Business Opportunities in AI Data Centers

Market Trends

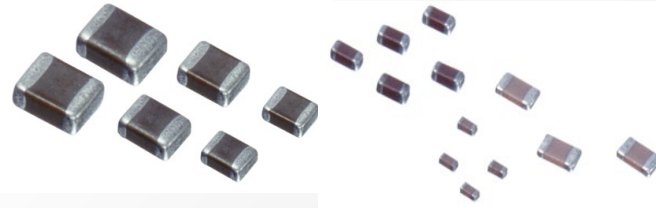


- With advances in AI technologies and increased data processing volumes, the demand for AI Data Centers as social infrastructure is increasing.
- Higher-performance constituent hardware creates demand for peripheral components .
- Addressing enormous power consumption and heat issues is required.

Our contributions include

MLCCs

Small Size and Large Capacity,
High temperature and High-voltage,
High Reliability



Lithium-ion secondary batteries

High Quality and High Reliability



Inductors and EMI filters

Small Size and High Performance,
Low Inductance and High Current Capability,
High Reliability



Power modules

High Efficiency, High Power Density and
High Heat Dissipation Design
Total Power Supply Solutions



Topics(3/3):

Execute Investment Strategy from a medium- to long-term perspective

Construction of New Production Building in Izumo and Philippines



Izumo Murata

- Total investment : Approx. 47.0 billion yen (including building and production equipment)
- Completion of construction : March 2026



Philippine Manufacturing Co. of Murata

- Total investment : Approx. 11.2 billion yen (building expenses only)
- Completion of construction : September 2025

Efforts are underway to expand production capacity to meet the growing demand for components in the medium to long term and to diversify the supply chain

Establish New Ceramic Capacitor R&D Center



- Total investment : Approx. 35.0 billion yen (land and building costs)
- Completion of construction : January 2026

A state-of-the-art, R&D-dedicated environment in place for high-level R&D operations and cultivation of engineers

Establish New R&D Hub in Moriyama



- Total investment : Approx. 46.0 billion yen (land and building costs)
- Completion of construction : December 2026

Driving innovation by expanding R&D functions and strengthening external collaboration

Establish New Corporate Venture Capital Arm in the US



- Planned Investment Amount : 50 million USD
- Date of Establishment : April 2025
- Investment Fields : Next-generation communication and 6G, optics/semiconductors, bioelectronics, the environment, robotics, and space

First Quarter of FY2025 Financial Results Summary and Business Overview

**From April 1, 2025 to June 30, 2025
Consolidated Basis**

**Executive Deputy President CFO
Masanori Minamide**

Financial Results Overview

FY2025 1st Quarter(YoY)

- Revenue of capacitors increased for servers. However, revenue of high-frequency modules and multilayer resin substrates decreased for smartphones, additionally revenue of lithium-ion secondary batteries decreased for power tools. As a result, revenue decreased, partly due to the appreciation of the yen.
- Operating profit declined due to profit-decreasing factors such as a fall in product selling prices and a stronger yen, despite profit-increasing factors such as an increase in the operation rate and a cost reduction. (see page 15 for the breakdown of one-time revenues and expenses included in profit)

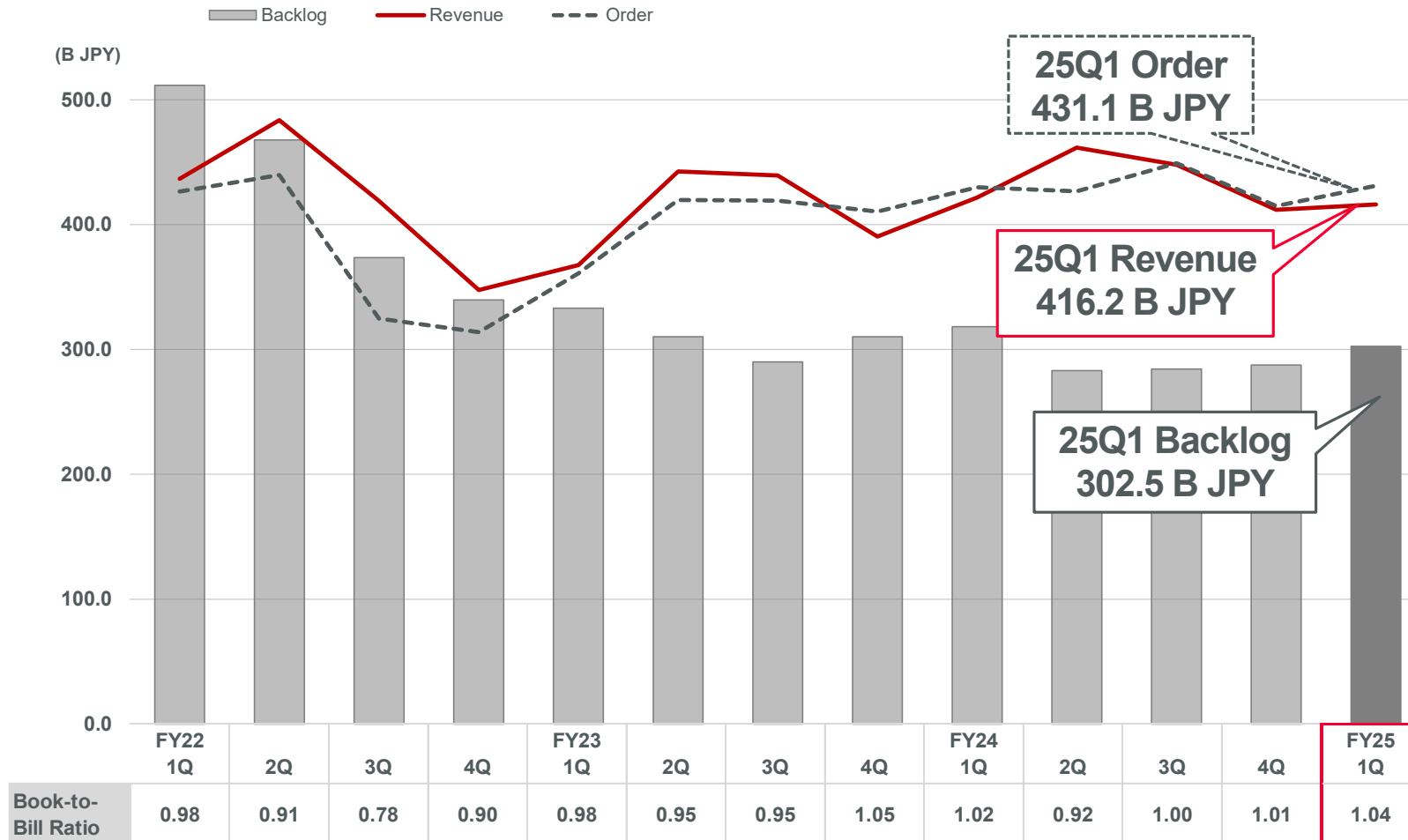
	FY2024 1st Quarter		FY2024 4th Quarter		FY2025 1st Quarter		Y on Y Change					Q on Q Change	
	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	Impact of exchange rate (B JPY)	Constant Currency basis (B JPY) (%)		(B JPY)	(%)
Revenue	421.7	100.0	411.9	100.0	416.2	100.0	(5.6)	(1.3)	(25.4)	+19.8	+4.7	+4.3	+1.0
Operating profit	66.4	15.7	45.5	11.1	61.6	14.8	(4.8)	(7.2)	(12.7)	+7.9	+12.0	+16.1	+35.3
Profit before tax	83.6	19.8	35.8	8.7	62.3	15.0	(21.2)	(25.4)				+26.5	+73.9
Profit attributable to owners of parent	66.4	15.7	32.5	7.9	49.7	11.9	(16.7)	(25.1)				+17.2	+53.0
Average exchange rates yen/US dollar	155.89		152.61		144.60		*Exchange rate sensitivity (per 1 JPY/US\$ change per year) Revenue :9.0 BJPY Operating profit : 4.5 BJPY						

Quarterly Financial Results



Quarterly Revenue, Order and Backlog

- Orders received increased both year-on-year and compared to the previous quarter despite the progression of yen appreciation.
- Demand for server components was strong, mainly driven by capacitors.



* Orders = Revenue + Backlogs at the Current Quarter - Backlogs at the Previous Quarter * Backlogs are calculated based on exchange rates as of the end of each quarter.

* Exchange rate against the U.S. dollar: 161.14 yen at the end of June 2024, 149.53 yen at the end of March 2025, 144.82 yen at the end of June 2025

Revenue by Operating Segments

	FY2024 1st Quarter		FY2024 4th Quarter		FY2025 1st Quarter		Y on Y Change		Q on Q Change	
	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)
Capacitors	203.3	48.2	201.4	48.9	217.3	52.2	+14.0	+6.9	+15.9	+7.9
Inductors and EMI filters	48.3	11.4	48.7	11.8	52.5	12.6	+4.2	+8.7	+3.8	+7.7
High-Frequency Device and Communications Module	99.3	23.6	97.1	23.6	82.1	19.7	(17.3)	(17.4)	(15.0)	(15.4)
Battery and Power supply	42.6	10.1	37.4	9.1	35.8	8.6	(6.9)	(16.1)	(1.6)	(4.3)
Functional Device	25.2	6.0	24.1	5.8	24.8	6.0	(0.4)	(1.6)	+0.7	+3.0
Others	2.9	0.7	3.2	0.8	3.7	0.9	+0.8	+26.0	+0.5	+16.6
Total	421.7	100.0	411.9	100.0	416.2	100.0	(5.6)	(1.3)	+4.3	+1.0

Overview by Segment – Components

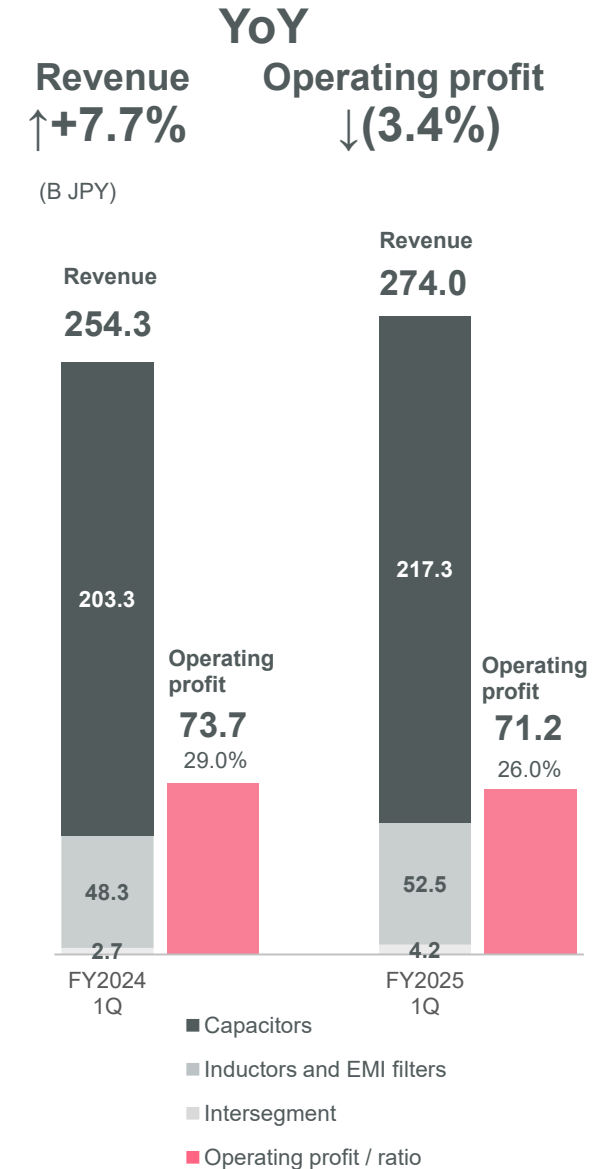
[FY25 1st Quarter vs FY24 1st Quarter]

Revenue	Capacitors +6.9%	MLCCs : Revenue increased for servers.
	Inductors and EMI filters +8.7%	Inductors : Revenue increased for mobility and servers.
		EMI Suppression Filters : Revenue increased for servers.

Operating profit

Profits decreased year-on-year due partly to a price decline and the appreciation of the yen, despite gains in capacity utilization associated with increased production output.

*The comparison includes the impact of one-time revenue generated in FY2024 Q1.



Overview by Segment – Devices and modules

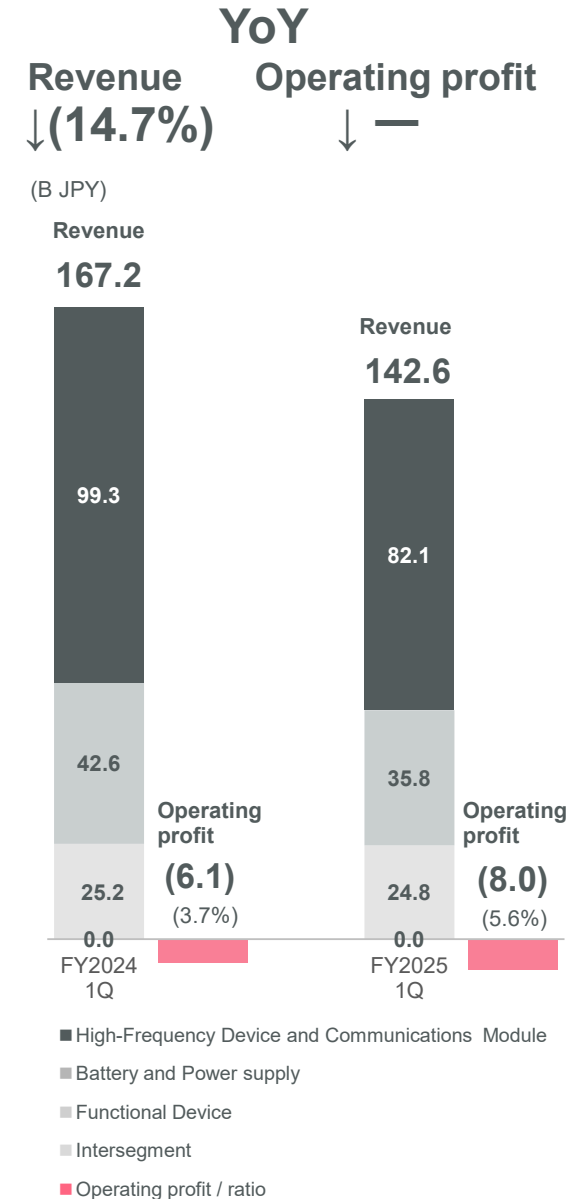
[FY25 1st Quarter vs FY24 1st Quarter]

Revenue	High-Frequency Device and Communications Module (17.4%)	High frequency modules : Revenue decreased for smartphones and PCs. Multilayer resin substrates, SAW Filters : Revenue decreased for smartphones.
	Battery and Power supply (16.1%)	Lithium-Ion secondary batteries : Revenue decreased for power tools.
	Functional Device (1.6%)	Sensors : Revenue decreased for mobility.

Operating profit

The yen's appreciation, as well as the deteriorating profitability of high-frequency devices and communications modules due to lower revenue, resulted in a larger year-on-year deficit.

*The comparison includes the impact of one-time revenue generated in FY2024 Q1.



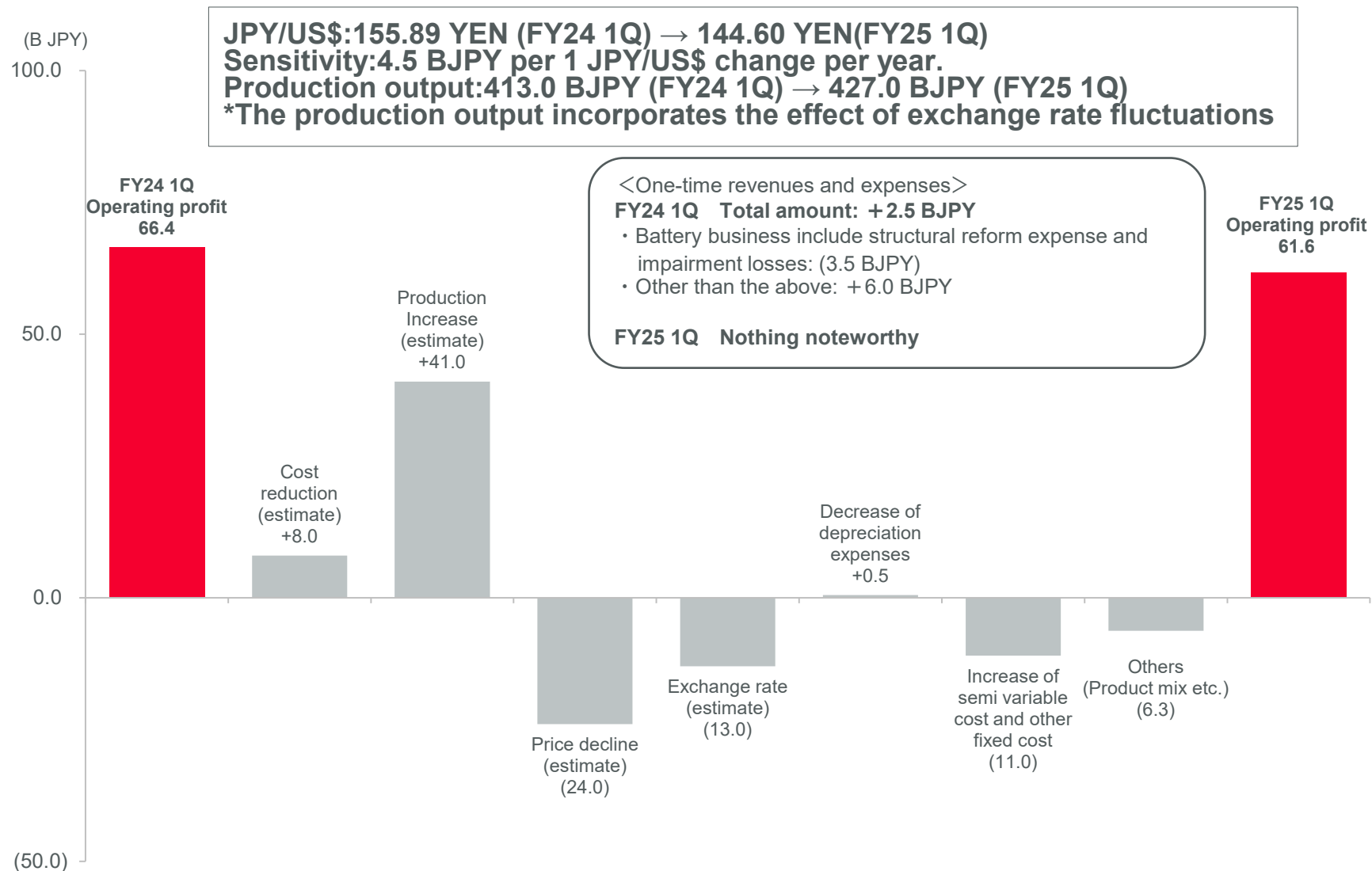
Revenue by Application

	FY2024 1st Quarter		FY2024 4th Quarter		FY2025 1st Quarter		Y on Y Change		Q on Q Change	
	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)	(B JPY)	(%)
Communication	154.9	36.7	148.1	36.0	137.6	33.1	(17.3)	(11.2)	(10.6)	(7.1)
Mobility	115.0	27.3	110.6	26.8	113.3	27.2	(1.6)	(1.4)	+2.8	+2.5
Computers	57.2	13.6	59.0	14.3	70.0	16.8	+12.8	+22.4	+10.9	+18.5
Home Electronics	39.0	9.3	34.8	8.4	36.8	8.9	(2.2)	(5.6)	+2.1	+5.9
Industry and Others	55.7	13.1	59.3	14.5	58.5	14.0	+2.8	+5.0	(0.9)	(1.5)
Total	421.7	100.0	411.9	100.0	416.2	100.0	(5.6)	(1.3)	+4.3	+1.0

*Based on our estimate. Please note that from FY2025, we will change the scope of revenue classification by purpose to better reflect the actual state of our business. For the purpose of comparing year-on-year changes, the results for FY2024 have been reclassified according to the new classification.

Breakdown of Operating Profit Changes

[FY24 1st Quarter to FY25 1st Quarter]

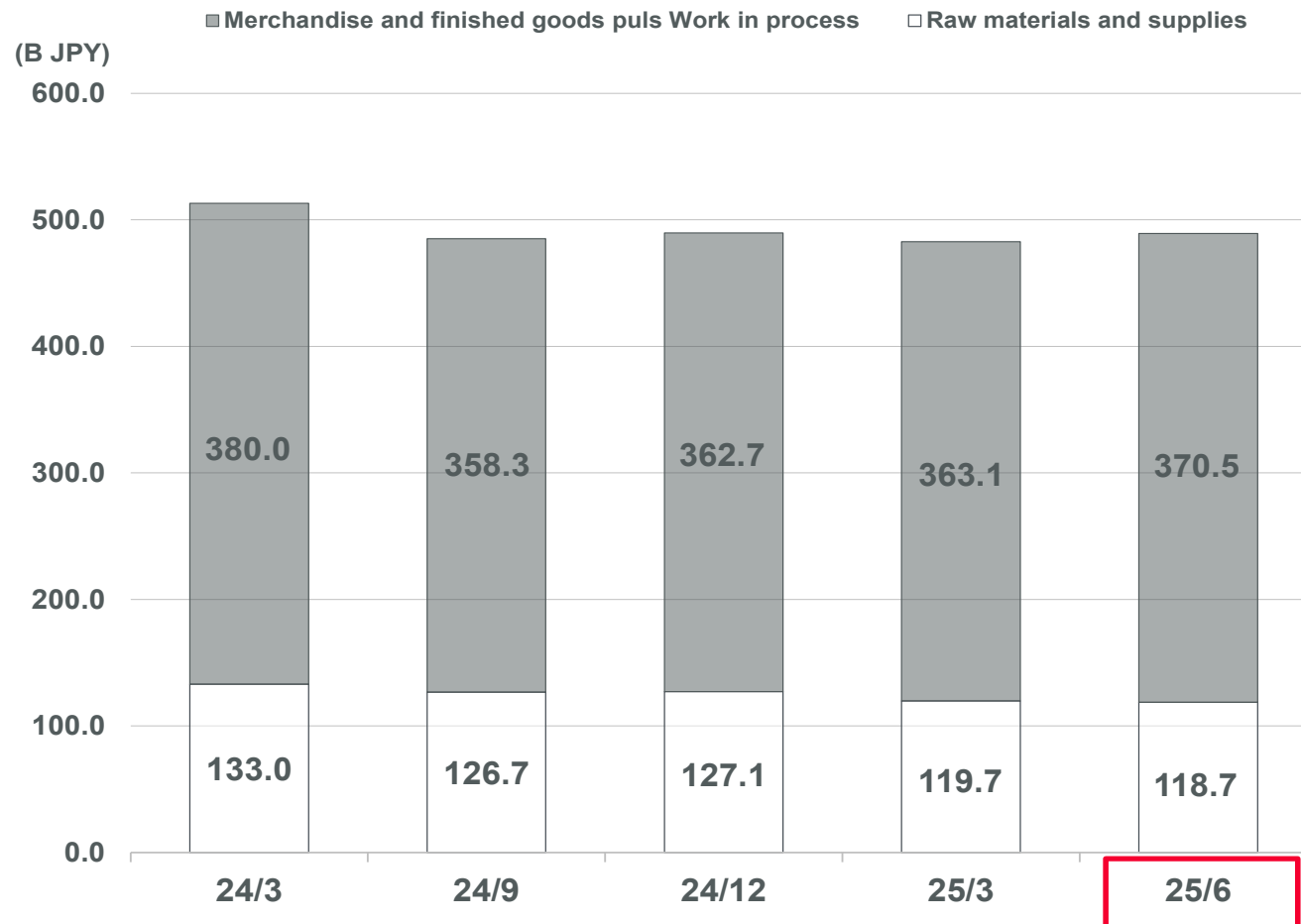


**“Production increase” is calculated on the basis of production output excluding the effect of sales price reductions and exchange rate fluctuations.

**“Others(Product mix etc.)” include the impact of one-time expenses generated in the 1st Quarter of FY2024

Current Inventory Situation

- Inventories as of the end of June 2025 increased 6.4 billion yen from the end of the previous quarter. Excluding the impact of yen appreciation at the end of the quarter, there was an increase of 7.9 billion yen.
- To meet the seasonality of the smartphone market after Q2, the company increased inventory of high-frequency devices and communications modules.



Cash Flows

- Cash flows from operating activities decreased as a result of year-on-year profit decline and increase in inventories.
- Cash flows from financing activities include share buybacks and dividend payments, as in the same period of the previous fiscal year.

	FY2024 1st Quarter (B JPY)	FY2025 1st Quarter (B JPY)	Y on Y Change (B JPY)
Cash flows from operating activities	58.5	40.0	(18.5)
Cash flows from investing activities	(61.6)	(33.6)	+28.0
Cash flows from financing activities	(103.7)	(96.0)	+7.7
Effect of exchange rate changes	22.4	(16.0)	(38.4)
Cash and cash equivalents at end of period	537.6	519.6	(18.1)
Free Cash Flows	(3.1)	6.4	+9.5
Purchase of property, plant and equipment	(57.1)	(47.8)	+9.3
Depreciation and amortization	42.4	42.0	(0.5)

Projected Financial Results for FY2025

From April 2025 to March 2026

Projected Financial Results for FY2025

- The full-year projections remain unchanged from the previously announced figures (April 30,2025) for both revenue and profits.
- As of July, there have been no notable changes to the full-year projections of demand for set volumes. However, component demand is expected to be weighted toward the 1st half of the year, partly due to changes in consumption trends impacted by the tariff policies of various countries and other factors. We have therefore factored in the risk of a reactionary decline in the 2nd second half.

	FY2024		FY2025				Y on Y Change	
	Actual		1st Half	2nd Half	Projections			
	(B JPY)	(%)	(B JPY)	(B JPY)	(B JPY)	(%)	(B JPY)	(%)
Revenue	1,743.4	100.0	830.0	810.0	1,640.0	100.0	(103.4)	(5.9)
Operating profit	279.7	16.0	117.0	103.0	220.0	13.4	(59.7)	(21.3)
Profit before tax	304.4	17.5	122.0	108.0	230.0	14.0	(74.4)	(24.4)
Profit attributable to owners of parent	233.8	13.4	94.0	83.0	177.0	10.8	(56.8)	(24.3)
ROIC (post tax basis) (%)	10.0				7.8		(2.2)	
Average exchange rates yen/US dollar	152.57				140.00			

*Exchange rate sensitivity(per 1 JPY/US\$ change per year)
Revenue :9.0 BJPY
Operating profit : 4.5 BJPY

Recognition of Business Environment

Premises of projected financial results as of April

Recognition of the current situation as of July

<p>Revenue</p>	<ul style="list-style-type: none"> ▪ Demand for AI Data Centers components continues to be firm. ▪ An increase in the number of products required per end-product and demand for high-performance components due to the rise in xEV proportion and AD/ADAS technologies ▪ Impact of a decline due to a pickup of high-end smartphones ahead of the schedule. The amount of the negative impact is 15.0 billion yen for the full year ▪ Power tool market in line with actual demand. ▪ Ongoing decline in product prices. ▪ The assumed exchange rate: 140 yen per US\$ 	<ul style="list-style-type: none"> • Q1 results outperformed our assumption, mainly for smartphones and PCs, and there is no change in the market forecast for the full year. • Component demand for AI Data Centers remains firm. • The increasing trend of demand in components for mobility applications, such as the rise in AD/ADAS, is unchanged. • The assumed exchange rate after Q2 remains unchanged at 140 yen per US\$.
<p>Productions</p>	<ul style="list-style-type: none"> ▪ Production output planned to increase excluding the effect of exchange rate fluctuations ▪ Inventory buildup planned, mainly of components to prepare for future demand growth 	<ul style="list-style-type: none"> • In Q2, inventory is expected to decrease, due to the seasonality of the smartphone market. • The component business is set to maintain high operation rates and continue increasing production output after Q2.
<p>Costs</p>	<ul style="list-style-type: none"> ▪ An increase in production-related expenses coupled with a rise in the operation rate. ▪ Increased spending including human capital investments and DX-related expenses. ▪ Implementation of investments essential to expanding the adoption and market share of our products from the next fiscal year. 	<ul style="list-style-type: none"> • There is no change in the investment plan from a medium- to long-term perspective.

This report contains forward-looking statements concerning Murata Manufacturing Co., Ltd. and its group companies' projections, plans, policies, strategies, schedules, and decisions. These forward-looking statements are not historical facts; rather, they represent the assumptions of the Murata Group (the "Group") based on information currently available and certain assumptions we deem as reasonable. Actual results may differ materially from expectations due to various risks and uncertainties. Readers are therefore requested not to rely on these forward-looking statements as the sole basis for evaluating the Group. The Company has no obligation to revise any of the forward-looking statements as a result of new information, future events or otherwise.

Risks and uncertainties that may affect actual results include, but are not limited to, the following: (1) economic conditions of the Company's business environment, and trends, supply-demand balance, and price fluctuations in the markets for electronic devices and components; (2) price fluctuations and insufficient supply of raw materials; (3) exchange rate fluctuations; (4) the Group's ability to provide a stable supply of new products that are compatible with the rapid technical innovation of the electronic components market and to continue to design and develop products and services that satisfy customers; (5) changes in the market value of the Group's financial assets; (6) drastic legal, political, and social changes in the Group's business environment; and (7) other uncertainties and contingencies.

The Company undertakes no obligation to publicly update any forward-looking statements included in this report.

Thank you

Appendixes

Consolidated Statement of Financial Position

				(B JPY)			
	Mar.2025	Jun.2025	Change from Jun.2025		Mar.2025	Jun.2025	Change from Jun.2025
Cash and cash equivalents	625.1	519.6	(105.6)	Bonds and borrowings	2.4	2.5	+0.1
Trade receivables	294.4	290.9	(3.5)	Trade payables	69.6	67.8	(1.9)
Inventories	482.8	489.2	+6.4	Other current liabilities· non-current liabilities	376.2	344.4	(31.7)
Other current assets	95.5	107.9	+12.4	Total liabilities	448.2	414.7	(33.5)
Total current assets	1,497.9	1,407.6	(90.3)	Equity attributable to owners of parent	2,580.8	2,519.0	(61.8)
Property, plant and equipment	1,183.7	1,175.8	(8.0)	Non-controlling interests	(0.8)	(1.0)	(0.1)
Right-of-use assets	64.2	63.8	(0.4)	Total equity	2,580.0	2,518.1	(61.9)
Goodwill	135.7	133.3	(2.5)	Total liabilities and equity	3,028.2	2,932.8	(95.4)
Other non-current assets	146.6	152.3	+5.7				
Total non-current assets	1,530.3	1,525.2	(5.1)				
Total assets	3,028.2	2,932.8	(95.4)				
				(JPY)			
				Exchange rates	Mar.2025	Jun.2025	Change from Jun.2025
				Yen/US dollar	149.53	144.82	4.71 Yen appreciation

Revenue by Operating segments [FY25 1st Quarter vs FY24 4th Quarter]

<p>Capacitors +7.9%</p>	<p>MLCCs : Revenue increased for servers, smartphones and mobility.</p>
<p>Inductors and EMI filters +7.7%</p>	<p>Inductors : Revenue increased for smartphones.</p>
<p>High-Frequency Device and Communications Module (15.4%)</p>	<p>Multilayer resin substrates, High frequency modules : Revenue decreased for smartphones.</p>
<p>Battery and Power supply (4.3%)</p>	<p>Power supplies modules : Revenue decreased for industrial equipment.</p>
<p>Functional Device +3.0%</p>	<p>Sensors : Revenue increased for mobility.</p>

Revenue by Application [FY25 1st Quarter vs FY24 1st Quarter]

Communication (11.2%)	Revenue of high frequency modules and multilayer resin substrates decreased for smartphones.
Mobility (1.4%)	Revenue of inductors increased for automobiles. Revenue of capacitors and sensors decreased for automobiles.
Computers +22.4%	Revenue of capacitors increased for servers. Revenue of high frequency modules decreased for PCs.
Home Electronics (5.6%)	Revenue of lithium-ion secondary batteries decreased for power tools.
Industry and Others +5.0%	Revenue of capacitors increased for distributors and industrial equipment.

*Based on our estimate. Please note that from FY2025, we will change the scope of revenue classification by purpose to better reflect the actual state of our business. For the purpose of comparing year-on-year changes, the results for FY2024 have been reclassified according to the new classification.

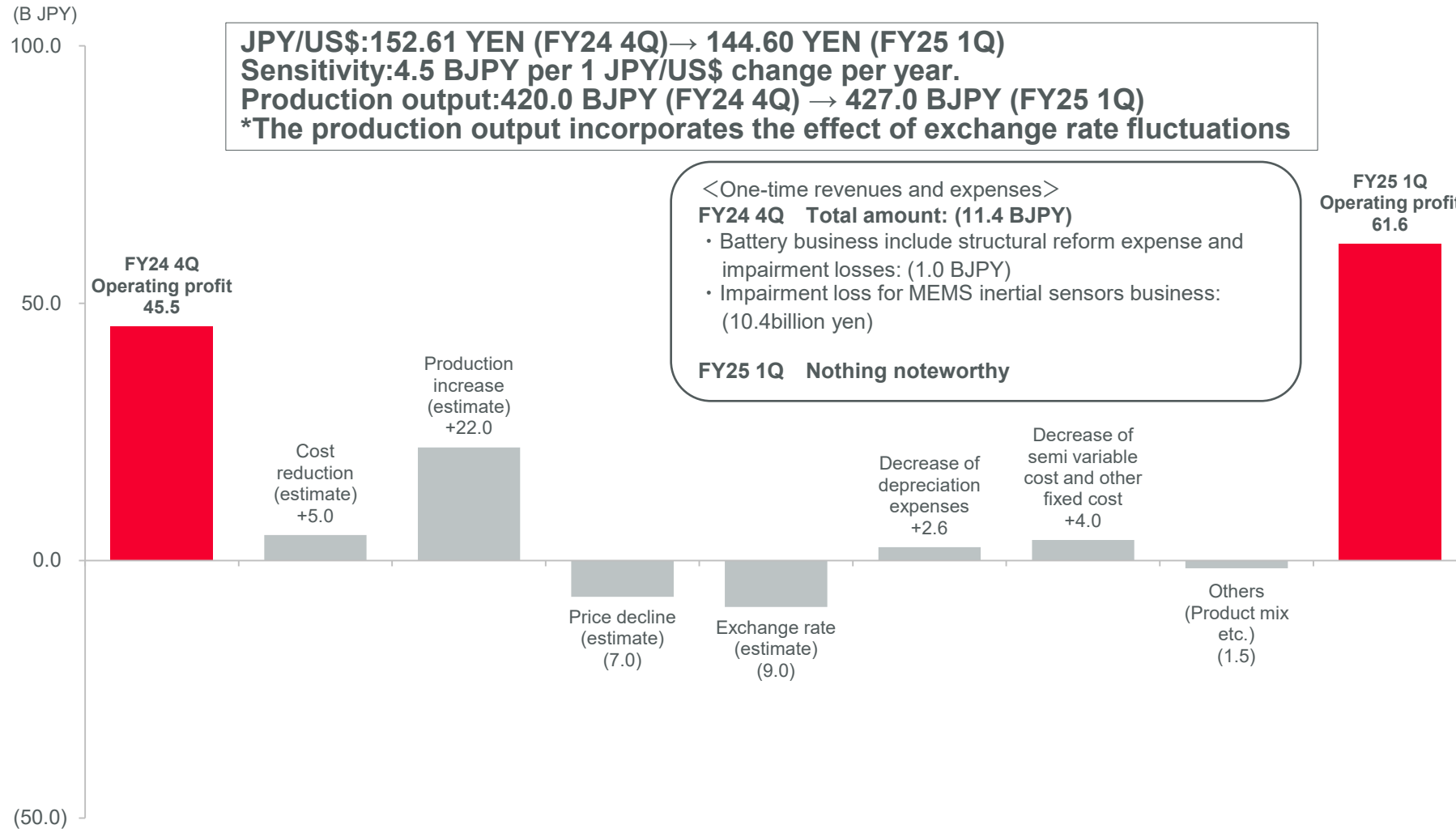
Revenue by Application [FY25 1st Quarter vs FY24 4th Quarter]

Communication (7.1%)	Revenue of high frequency modules and multilayer resin substrates decreased for smartphones.
Mobility +2.5%	Revenue of capacitors increased for automobiles.
Computers +18.5%	Revenue of capacitors increased for servers.
Home Electronics +5.9%	Revenue of lithium-ion secondary batteries increased for AV equipment. Revenue of lithium-ion secondary batteries increased for power tools.
Industry and Others (1.5%)	Revenue of power supplies modules decreased for industrial equipment.

*Based on our estimate. Please note that from FY2025, we will change the scope of revenue classification by purpose to better reflect the actual state of our business. For the purpose of comparing year-on-year changes, the results for FY2024 have been reclassified according to the new classification.

Breakdown of Operating Profit Changes

[FY24 4th Quarter to FY25 1st Quarter]

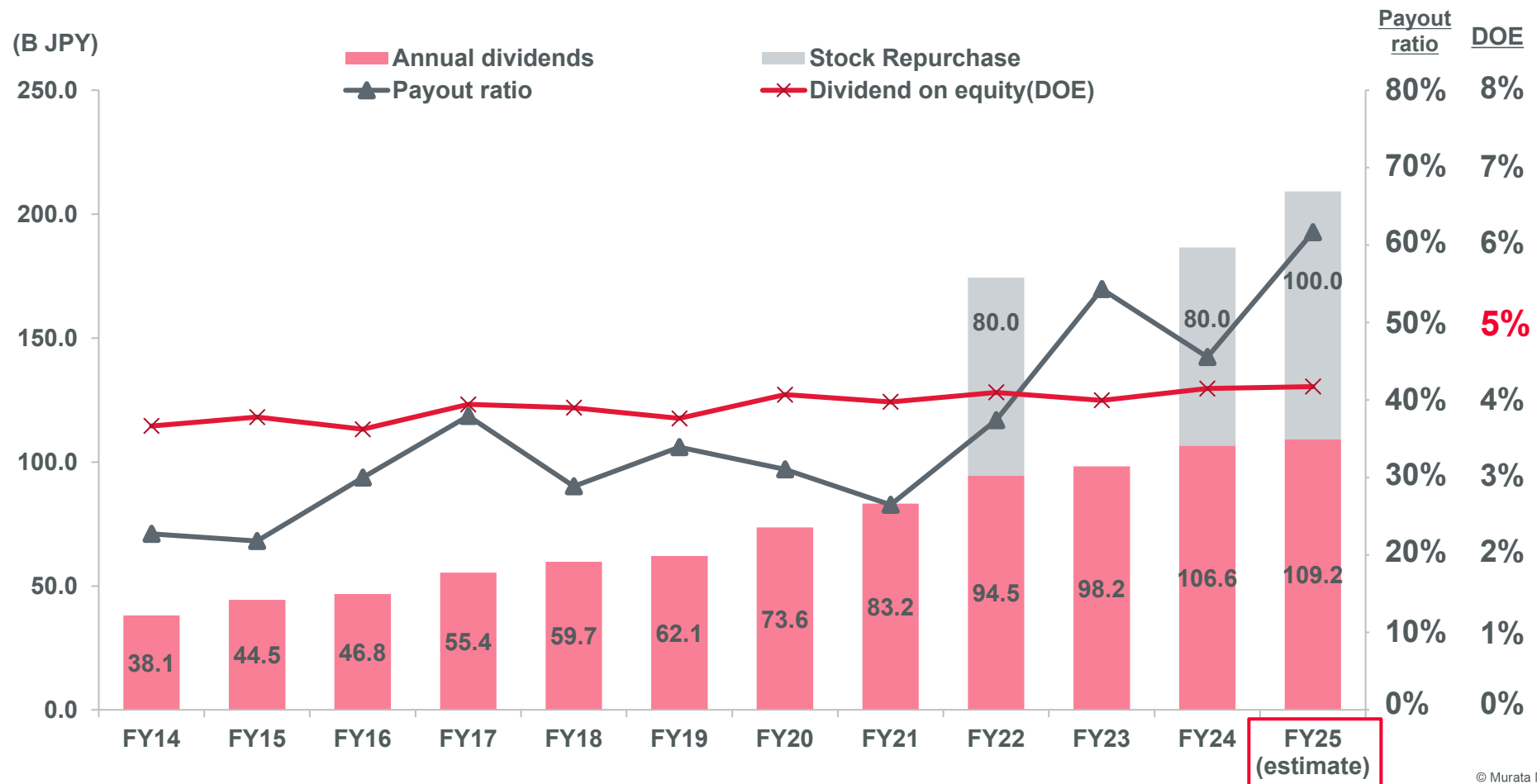


**“Production increase” is calculated on the basis of production output excluding the effect of sales price reductions and exchange rate fluctuations.

**“Others(Product mix etc.)” include the impact of one-time expenses generated in the 4th quarter of FY2024

Return to Shareholders

- In FY2025, the annual dividend is planned to be 3 yen per share, an increase of 60 yen per share from the previous fiscal year. Currently, share buybacks are underway with a maximum limit of 10.0 billion yen. As of the end of June 2025, we have purchased 37.4 billion yen worth of our own shares.
- The company increase DOE target to 5% over the medium term and achieve stable dividends.



Quarterly Financial Data Financial Results

(B JPY)

	FY2024				FY2025
	1Q	2Q	3Q	4Q	1Q
Revenue	421.7	461.8	448.0	411.9	416.2
Operating profit	66.4	91.8	76.0	45.5	61.6
Profit before tax	83.6	80.5	104.5	35.8	62.3
Profit attributable to owners of parent	66.4	64.0	71.0	32.5	49.7
Capital expenditures	41.7	43.0	44.8	51.0	34.7
Depreciation and amortization	42.4	42.8	43.6	44.5	42.0
R & D expenses	37.9	35.7	36.3	39.4	39.8
Average exchange rates (yen)	155.89	149.36	152.44	152.61	144.60

Quarterly Financial Data Revenue

(B JPY)

		FY2024				FY2025
		1Q	2Q	3Q	4Q	1Q
Revenue by Operating segments	Capacitors	203.3	214.0	213.1	201.4	217.3
	Inductors and EMI filters	48.3	52.8	51.5	48.7	52.5
	Components	251.6	266.8	264.6	250.2	269.8
	High-Frequency Device and Communications Module	99.3	126.3	120.9	97.1	82.1
	Battery and Power supply	42.6	41.1	34.7	37.4	35.8
	Functional Device	25.2	24.0	24.5	24.1	24.8
	Devices/Module	167.2	191.4	180.1	158.5	142.6
	Others	2.9	3.6	3.4	3.2	3.7
	Total	421.7	461.8	448.0	411.9	416.2
	Revenue by Application	Communication	154.9	191.3	179.8	148.1
Mobility		115.0	112.6	114.6	110.6	113.3
Computers		57.2	64.3	61.1	59.0	70.0
Home Electronics		39.0	36.5	32.3	34.8	36.8
Industry and Others		55.7	57.1	60.1	59.3	58.5
Total		421.7	461.8	448.0	411.9	416.2

*Please note that from FY2025, we will change the scope of revenue classification by purpose to better reflect the actual state of our business. For the purpose of comparing year-on-year changes, the results for FY2024 have been reclassified according to the new classification.

Quarterly Financial Data Segment Information

(B JPY)

		FY2024				FY2025
		1Q	2Q	3Q	4Q	1Q
Components	Revenue	254.3	269.8	267.4	252.5	274.0
	Operating profit	73.7	76.8	68.8	55.9	71.2
	Operating profit rate	29.0%	28.5%	25.7%	22.1%	26.0%
Devices and modules	Revenue	167.2	191.4	180.1	158.5	142.6
	Operating profit	(6.1)	15.7	8.4	(8.0)	(8.0)
	Operating profit rate	(3.7%)	8.2%	4.7%	(5.1%)	(5.6%)
Others	Revenue	15.4	16.5	18.2	17.2	17.2
	Operating profit	(1.2)	(0.8)	(1.2)	(2.3)	(1.5)
	Operating profit rate	(7.5%)	(4.7%)	(6.7%)	(13.3%)	(8.9%)
Eliminations	Revenue	(15.2)	(15.9)	(17.6)	(16.4)	(17.7)
Consolidated	Revenue	421.7	461.8	448.0	411.9	416.2
	Operating profit	66.4	91.8	76.0	45.5	61.6
	Operating profit rate	15.7%	19.9%	17.0%	11.1%	14.8%

muRata

INNOVATOR IN ELECTRONICS