

Financial Results for the First Quarter Ended June 30, 2025 - Supplementary material

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< Contents >

Results for Profit and Loss (YoY)	P 2
Factors for Changes in Operating Income (YoY)	P 3
Ratios to Estimates	P 4



Asante Incorporated

【 TSE Prime Section Securities Code 6073 】



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Results for Profit and Loss (YoY)



- Net sales decreased by 1.1%
- Operating income decreased by 37.5%

(Unit: Million yen)	FY3/25 1Q	FY3/26 1Q	YoY	
	Results	Results	Change	Change in Ratio
Net Sales	4,276	4,229	-46	-1.1%
Gross Profit	3,093	2,993	-99	-3.2%
Gross profit ratio	72.3%	70.8%	-1.6pt	—
Operating Income	742	464	-278	-37.5%
Operating income ratio	17.4%	11.0%	-6.4pt	—
Ordinary Income	741	462	-278	-37.6%
Ordinary income ratio	17.3%	10.9%	-6.4pt	—
Net income attributable to owners of parent	497	330	-167	-33.7%
Net income ratio	11.6%	7.8%	-3.8pt	—
EPS (yen)	45.24	33.81	-11.43	-25.3%

Factors for Changes in Operating Income (YoY)



(Unit: Million yen)	FY3/25 1Q	FY3/26 1Q	YoY	Change in Ratio
Net Sales	4,276	4,229	-46	-1.1%
Cost of Sales	1,183	1,236	53	4.5%
Material Costs	516	524	8	1.6%
Labor Costs	365	391	26	7.3%
Other Cost of Sales	301	320	18	6.0%
Gross Profit	3,093	2,993	-99	-3.2%
SG&A Expenses	2,350	2,528	178	7.6%
Personnel Expenses	1,406	1,451	44	3.2%
Other SG&A Expenses	943	1,077	134	14.2%
Operating Income	742	464	-278	-37.5%

Ratios to Estimates



■ Net sales Progress ratio on full-year forecasts: 28.4%

■ Operating income Progress ratio on full-year forecasts: 35.2%

	FY3/26 1Q	FY3/26 Full-year	
(Unit: Million yen)	Results	Forecasts	Progress Ratio
Net Sales	4,229	14,900	28.4%
Operating Income	464	1,320	35.2%
Operating income ratio	11.0%	8.9%	—
Ordinary Income	462	1,310	35.3%
Ordinary income ratio	10.9%	8.8%	—
Net income attributable to owners of parent	330	820	40.3%
Net income ratio	7.8%	5.5%	—
EPS (yen)	33.81	84.00	40.3%