

8/5/2025

Company name: J-OIL MILLS, INC.

Code number: TSE 2613

**For the Three Months Ended June 30, 2025**  
**Detailed Financial Information**  
**(Fiscal Year Ending March 2026)**

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1.Consolidated Financial Results

|                                                       | FY2025 Full year |               |              |               |              |               |              |               | (millions of yen)  |               |
|-------------------------------------------------------|------------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------------|---------------|
|                                                       | 1Q               |               | 2Q           |               | 3Q           |               | 4Q           |               | FY2025 forecast    |               |
|                                                       | FY25<br>FY24     | YoY<br>Change | FY25<br>FY24 | YoY<br>Change | FY25<br>FY24 | YoY<br>Change | FY25<br>FY24 | YoY<br>Change | FY25<br>FY24       | YoY<br>Change |
| Net sales                                             | 56,290<br>58,512 | -3.8%         | 116,306      |               | 176,732      |               | 230,783      |               | 240,000<br>230,783 | +4.0%         |
| Cost of sales                                         | 47,672<br>48,649 | -2.0%         | 96,345       |               | 147,027      |               | 192,748      |               |                    |               |
| Gross profit                                          | 8,618<br>9,862   | -12.6%        | 19,961       |               | 29,704       |               | 38,034       |               |                    |               |
| Selling, general and administrative expenses          | 7,614<br>7,538   | +1.0%         | 14,514       |               | 21,874       |               | 29,462       |               |                    |               |
| Logistic expenses                                     | 3,255<br>3,006   | +8.3%         | 5,921        |               | 9,144        |               | 11,999       |               |                    |               |
| Sales promotional expenses/Advertising                | 561<br>653       | -14.2%        | 1,182        |               | 1,670        |               | 2,439        |               |                    |               |
| Personnel expenses                                    | 2,276<br>2,331   | -2.3%         | 4,330        |               | 6,481        |               | 8,699        |               |                    |               |
| Other expenses                                        | 1,521<br>1,546   | -1.6%         | 3,080        |               | 4,578        |               | 6,323        |               |                    |               |
| Operating profit                                      | 1,003<br>2,323   | -56.8%        | 5,446        |               | 7,830        |               | 8,572        |               | 9,000<br>8,572     | +5.0%         |
| Non-operating income                                  | 230<br>193       | +19.3%        | 239          |               | 453          |               | 1,620        |               |                    |               |
| Non-operating expenses                                | 41<br>47         | -11.7%        | 94           |               | 118          |               | 160          |               |                    |               |
| Ordinary profit                                       | 1,192<br>2,470   | -51.7%        | 5,591        |               | 8,165        |               | 10,031       |               | 10,000<br>10,031   | -0.3%         |
| Extraordinary Income                                  | 104<br>101       | +3.2%         | 149          |               | 1,067        |               | 1,066        |               |                    |               |
| Extraordinary losses                                  | 14<br>83         | -82.4%        | 313          |               | 400          |               | 957          |               |                    |               |
| Net profit attributable to owners of parent           | 875<br>1,584     | -44.8%        | 3,568        |               | 5,863        |               | 6,996        |               | 7,000<br>6,996     | +0.1%         |
| (Reference)Results after deducting Oilseed Meal sales |                  |               |              |               |              |               |              |               |                    |               |
| Net sales                                             | 40,534<br>40,775 | -0.6%         | 80,731       |               | 123,853      |               | 162,224      |               |                    |               |

## 2.Financial Results by Segment

### A. Net sales

|                                      | FY2025 Full year        |        |                    |     |                    |     |                    |     |
|--------------------------------------|-------------------------|--------|--------------------|-----|--------------------|-----|--------------------|-----|
|                                      | 1Q<br>FY25<br>FY24      | YoY    | 2Q<br>FY25<br>FY24 | YoY | 3Q<br>FY25<br>FY24 | YoY | 4Q<br>FY25<br>FY24 | YoY |
| Oil and Fats                         | <b>51,413</b><br>53,219 | -3.4%  | 105,785            |     | 160,432            |     | 209,231            |     |
| Household use                        | <b>7,456</b><br>7,823   | -4.7%  | 15,187             |     | 23,081             |     | 30,002             |     |
| Business use                         | <b>28,201</b><br>27,658 | +2.0%  | 55,022             |     | 84,472             |     | 110,670            |     |
| Meals                                | <b>15,756</b><br>17,737 | -11.2% | 35,575             |     | 52,878             |     | 68,558             |     |
| Speciality Food Products             | <b>4,673</b><br>5,046   | -7.4%  | 10,025             |     | 15,546             |     | 20,566             |     |
| Dairy-based Plant Base Food Products | <b>2,569</b><br>2,579   | -0.4%  | 5,188              |     | 8,131              |     | 10,965             |     |
| Food material                        | <b>2,103</b><br>2,467   | -14.8% | 4,837              |     | 7,415              |     | 9,601              |     |
| Other                                | <b>203</b><br>246       | -17.3% | 496                |     | 753                |     | 985                |     |
| Consolidated                         | <b>56,290</b><br>58,512 | -3.8%  | 116,306            |     | 176,732            |     | 230,783            |     |

(millions of yen)

| FY2025 forecast           |               |
|---------------------------|---------------|
| FY25<br>FY24              | YoY<br>Change |
| <b>219,500</b><br>209,231 | +4.9%         |
|                           |               |
|                           |               |
| <b>19,500</b><br>20,566   | -5.2%         |
| <b>11,000</b><br>10,965   | +0.3%         |
| <b>8,500</b><br>9,601     | -11.5%        |
| <b>1,000</b><br>985       | +1.5%         |
| <b>240,000</b><br>230,783 | +4.0%         |

### B. Operating profit

|                                      | FY2025 Full year      |         |                    |     |                    |     |                    |     |
|--------------------------------------|-----------------------|---------|--------------------|-----|--------------------|-----|--------------------|-----|
|                                      | 1Q<br>FY25<br>FY24    | YoY     | 2Q<br>FY25<br>FY24 | YoY | 3Q<br>FY25<br>FY24 | YoY | 4Q<br>FY25<br>FY24 | YoY |
| Oil and Fats                         | <b>786</b><br>2,301   | -65.9%  | 5,331              |     | 7,446              |     | 8,243              |     |
| Speciality Food Products             | <b>173</b><br>-17     | -       | 21                 |     | 232                |     | 135                |     |
| Dairy-based Plant Base Food Products | <b>35</b><br>-52      | -       | -125               |     | -10                |     | -79                |     |
| Food material                        | <b>138</b><br>34      | +294.9% | 146                |     | 243                |     | 214                |     |
| Other                                | <b>44</b><br>39       | +11.2%  | 94                 |     | 151                |     | 192                |     |
| Consolidated                         | <b>1,003</b><br>2,323 | -56.8%  | 5,446              |     | 7,830              |     | 8,572              |     |

| FY2025 forecast       |               |
|-----------------------|---------------|
| FY25<br>FY24          | YoY<br>Change |
| <b>8,300</b><br>8,243 | +0.7%         |
| <b>600</b><br>135     | +343.8%       |
| <b>200</b><br>-79     | -             |
| <b>400</b><br>214     | +86.3%        |
| <b>100</b><br>192     | -48.2%        |
| <b>9,000</b><br>8,572 | +5.0%         |

### 3.Consolidated balance sheets

(millions of yen)

|                                          | FY2024   | FY2025  |        |      |     |      |     |      |     |
|------------------------------------------|----------|---------|--------|------|-----|------|-----|------|-----|
|                                          | Year-end | 1Q      |        | 2Q   |     | 3Q   |     | 4Q   |     |
|                                          |          | FY25    | YoY    | FY25 | YoY | FY25 | YoY | FY25 | YoY |
| Total assets                             | 170,164  | 169,855 | -0.2%  |      |     |      |     |      |     |
| Current assets                           | 101,415  | 101,786 | +0.4%  |      |     |      |     |      |     |
| Non-current assets                       | 68,733   | 68,054  | -1.0%  |      |     |      |     |      |     |
| Deferred assets                          | 15       | 14      | -11.5% |      |     |      |     |      |     |
| Total liabilities                        | 63,876   | 63,872  | -0.0%  |      |     |      |     |      |     |
| Current liabilities                      | 37,540   | 37,101  | -1.2%  |      |     |      |     |      |     |
| ★Current portion of long-term borrowings | 6,390    | 6,390   | -      |      |     |      |     |      |     |
| Non-current liabilities                  | 26,335   | 26,770  | +1.7%  |      |     |      |     |      |     |
| ★Bonds payable                           | 12,000   | 12,000  | -      |      |     |      |     |      |     |
| ★Long-term borrowings                    | 5,850    | 5,850   | -      |      |     |      |     |      |     |
| Total net assets                         | 106,288  | 105,982 | -0.3%  |      |     |      |     |      |     |
| Shareholders' equity                     | 100,243  | 99,789  | -0.5%  |      |     |      |     |      |     |
| Accumulated other comprehensive income   | 5,570    | 5,711   | +2.5%  |      |     |      |     |      |     |
| Non-controlling intersts                 | 474      | 481     | +1.4%  |      |     |      |     |      |     |
| Total liabilities and net assets         | 170,164  | 169,855 | -0.2%  |      |     |      |     |      |     |
| (Reference)                              |          |         |        |      |     |      |     |      |     |
| ☆Cash and deposits at end of period      | 11,950   | 12,058  | +0.9%  |      |     |      |     |      |     |
| NET (★—☆)                                | 12,289   | 12,181  | -0.9%  |      |     |      |     |      |     |

#### 4.Consolidated financial data

|                                              |                   | FY2020  | FY2021  | FY2022  | FY2023  | FY2024  | FY2025 1Q | FY2025 forecast |
|----------------------------------------------|-------------------|---------|---------|---------|---------|---------|-----------|-----------------|
| Profitability indicators                     |                   |         |         |         |         |         |           |                 |
| Net sales                                    | (millions of yen) | 164,816 | 201,551 | 260,410 | 244,319 | 230,783 | 56,290    | 240,000         |
| Gross profit ratio                           | %                 | 20.6%   | 13.0%   | 10.7%   | 14.5%   | 16.5%   | 15.3%     |                 |
| Operating profit                             | (millions of yen) | 6,687   | -21     | 734     | 7,243   | 8,572   | 1,003     | 9,000           |
| Operating profit ratio                       | %                 | 4.1%    | -0.0%   | 0.3%    | 3.0%    | 3.7%    | 1.8%      | 3.8%            |
| Ordinary profit                              | (millions of yen) | 7,374   | 596     | 1,436   | 9,043   | 10,031  | 1,192     | 10,000          |
| Ordinary profit ratio                        | %                 | 4.5%    | 0.3%    | 0.6%    | 3.7%    | 4.3%    | 2.1%      | 4.2%            |
| EBITDA                                       |                   | 11,631  | 4,792   | 5,520   | 11,919  | 12,630  | 2,011     | 12,750          |
| Statement of cash flows                      |                   |         |         |         |         |         |           |                 |
| Cash flows from operating activities         | (millions of yen) | 4,270   | -16,807 | -10,022 | 22,468  | 18,294  | 1,656     |                 |
| Cash flows from investing activities         | (millions of yen) | -2,438  | 1,917   | -3,709  | -3,336  | -3,776  | -168      |                 |
| Free cash flow                               | (millions of yen) | 1,832   | -14,889 | -13,731 | 19,132  | 14,518  | 1,488     |                 |
| Cash flows from financing activities         | (millions of yen) | -2,476  | 10,576  | 12,628  | -17,347 | -6,855  | -1,382    |                 |
| Cash and cash equivalents at end of period   | (millions of yen) | 7,778   | 3,505   | 2,424   | 4,246   | 11,950  | 12,058    |                 |
| CCC                                          |                   | 124     | 118     | 116     | 135     | 130     | 124       | 120             |
| Management Indicators                        |                   |         |         |         |         |         |           |                 |
| ROA <sup>※</sup>                             | %                 | 3.5%    | 1.2%    | 0.6%    | 3.8%    | 4.0%    |           | 4.2%            |
| ROE                                          | %                 | 5.7%    | 2.1%    | 1.0%    | 7.0%    | 6.7%    |           | 7.0%            |
| Gross profit ratio                           | %                 | 3.2%    | 1.0%    | 0.4%    | 2.8%    | 3.0%    |           |                 |
| Total asset turnover ratio                   |                   | 1.1     | 1.2     | 1.5     | 1.4     | 1.4     |           |                 |
| Financial leverage                           |                   | 1.7     | 1.7     | 1.8     | 1.7     | 1.7     |           |                 |
| ROIC                                         | %                 | 4.1%    | -0.0%   | 0.4%    | 3.8%    | 4.6%    |           | 5.0%            |
| EPS                                          |                   | 159.6   | 59.2    | 29.8    | 205.4   | 211.5   |           | 211.6           |
| BPS                                          |                   | 2,859.3 | 2,846.3 | 2,837.4 | 3,072.1 | 3,199.0 |           |                 |
| Efficiency indicators                        |                   |         |         |         |         |         |           |                 |
| Total asset turnover ratio                   |                   | 1.1     | 1.2     | 1.5     | 1.4     | 1.4     |           |                 |
| Equity turnover ratio                        |                   | 1.8     | 2.1     | 2.8     | 2.4     | 2.2     |           |                 |
| Property, plant and equipment turnover ratio |                   | 3.0     | 3.9     | 5.1     | 5.7     | 5.3     |           |                 |
| Inventories turnover ratio                   |                   | 4.6     | 4.0     | 4.3     | 4.4     | 5.0     |           |                 |
| Accounts receivable turnover ratio           |                   | 4.6     | 5.7     | 5.9     | 5.4     | 5.7     |           |                 |
| Safety indicators                            |                   |         |         |         |         |         |           |                 |
| Equity ratio                                 | %                 | 60.1%   | 58.2%   | 52.5%   | 57.1%   | 62.2%   |           |                 |
| Liabilities ratio                            | %                 | 65.9%   | 71.4%   | 89.9%   | 74.8%   | 60.4%   |           |                 |
| Current ratio                                | %                 | 238.9%  | 231.2%  | 215.0%  | 253.2%  | 270.2%  |           |                 |
| Non-current ratio                            | %                 | 78.4%   | 71.7%   | 72.2%   | 68.2%   | 65.0%   |           |                 |
| Fixed long term conformity ratio             | %                 | 60.7%   | 56.0%   | 53.5%   | 51.4%   | 52.0%   |           |                 |
| ICR                                          |                   | 36.3    | -       | -       | 174.9   | 161.5   |           |                 |
| D/E ratio                                    |                   | 0.24    | 0.32    | 0.47    | 0.28    | 0.26    |           | 0.17            |
| Dividend per share <sup>※</sup>              | yen               | 50.00   | 50.00   | 20.00   | 60.00   | 70.00   |           | 70.00           |
| Dividend payout ratio                        | %                 | 31.3%   | 84.4%   | 67.1%   | 29.2%   | 33.1%   |           | 33.1%           |

※ On April 1, 2021, the Company conducted a two-for-one stock split of common stock. The stock split is reflected in the amounts of basic earnings per share.

※Net income is used for calculating ROA.

## 5.Other

### Capital expenditures, depreciation and amortization expenses

(millions of yen)

|                                        | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 | FY2025 1Q | FY2025 forecast |
|----------------------------------------|--------|--------|--------|--------|--------|-----------|-----------------|
| Capital expenditures                   | 3,892  | 5,129  | 5,060  | 3,981  | 4,668  | 922       | 5,000           |
| Depreciation and amortization expenses | 4,944  | 4,813  | 4,785  | 4,675  | 4,058  | 1,007     | 3,750           |

### R&D expenses

(millions of yen)

|              | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 | FY2025 1Q |
|--------------|--------|--------|--------|--------|--------|-----------|
| R&D expenses | 1,518  | 1,248  | 1,355  | 1,307  | 1,266  | 271       |

### Consolidated group companies

(number of companies)

|                                     | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 | FY2025 1Q |
|-------------------------------------|--------|--------|--------|--------|--------|-----------|
| Total                               | 12     | 9      | 9      | 10     | 10     | 10        |
| Number of consolidated subsidiaries | 5      | 4      | 4      | 4      | 4      | 4         |
| Number of equity method affiliates  | 6      | 4      | 4      | 5      | 5      | 5         |
| Parent company                      | 1      | 1      | 1      | 1      | 1      | 1         |

### Number of employees

|                | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 | FY2025 1Q |
|----------------|--------|--------|--------|--------|--------|-----------|
| Consolidated   | 1,354  | 1,361  | 1,330  | 1,275  | 1,248  | 1,249     |
| Parent company | 1,065  | 1,104  | 1,080  | 1,021  | 994    | 999       |

6.Market prices and Exchange rate trends

(Reference) Main market prices of raw materials and exchange rate trends

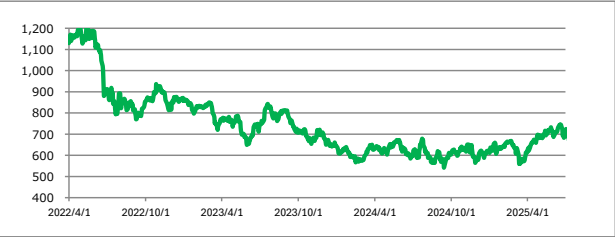
|                                        |          |          | FY2025 Full year                                              |          |              |     |              |     |              |     |
|----------------------------------------|----------|----------|---------------------------------------------------------------|----------|--------------|-----|--------------|-----|--------------|-----|
|                                        |          |          | Trend in market price of market process related raw materials |          |              |     |              |     |              |     |
|                                        |          |          | 1Q                                                            |          | 2Q           |     | 3Q           |     | 4Q           |     |
|                                        |          |          | FY25<br>FY24                                                  | YoY      | FY25<br>FY24 | YoY | FY25<br>FY24 | YoY | FY25<br>FY24 | YoY |
| Raw materials – expenditure (purchase) |          |          |                                                               |          |              |     |              |     |              |     |
| Soybeans                               | Chicago  | ¢ /Bu    | 1,025.0<br>1,193.4                                            | -168.4   | 1,186.0      |     | 1,040.1      |     | 993.5        |     |
| Rapeseeds                              | Winnipeg | C\$/MT   | 627.3<br>608.1                                                | +19.1    | 631.6        |     | 601.2        |     | 614.6        |     |
| Olive Oil                              | Milan    | €/MT     | 5,068.8<br>9,298.1                                            | -4,229.3 | 8,457.7      |     | 8,039.6      |     | 6,921.2      |     |
| Palm                                   | Malaysia | \$/MT    | 1,106.0<br>887.8                                              | +218.2   | 893.1        |     | 940.9        |     | 1,159.9      |     |
| Raw materials—income (sales)           |          |          |                                                               |          |              |     |              |     |              |     |
| Soybean meal                           |          | (yen)    | 87.2<br>105.8                                                 | -18.6    | 99.2         |     | 96.9         |     | 91.0         |     |
| Meal Value                             |          | %        | 57.5<br>59.8                                                  | -2.3     | 61.5         |     | 60.7         |     | 58.3         |     |
| Rapeseed meal                          |          | (yen)    | 61.8<br>75.0                                                  | -13.2    | 70.0         |     | 68.3         |     | 64.1         |     |
| Foreign Exchange Rate                  |          |          |                                                               |          |              |     |              |     |              |     |
| US\$★                                  |          | yen/US\$ | 153.7<br>149.4                                                | +4.3     | 156.9        |     | 150.6        |     | 153.4        |     |
| €☆                                     |          | yen/€    | 161.9<br>162.4                                                | -0.5     | 169.2        |     | 166.3        |     | 163.9        |     |

★…Soybeans、Rapeseeds、Palm ☆…Olive Oil

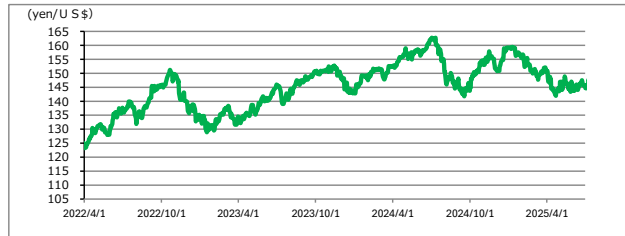
►Soybeans ( Chicago )



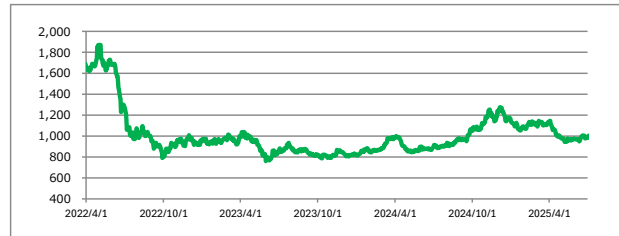
►Rapeseeds ( Winnipeg )



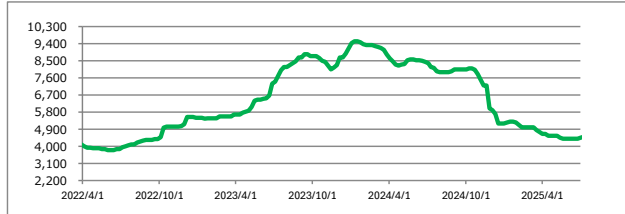
### ► Foreign Exchange Rate (TTS)



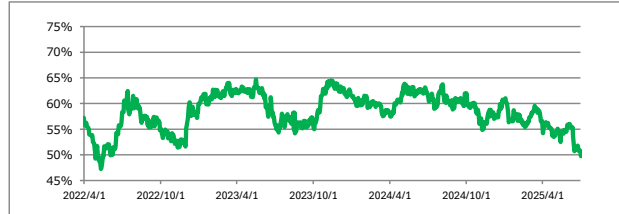
### ► Palm



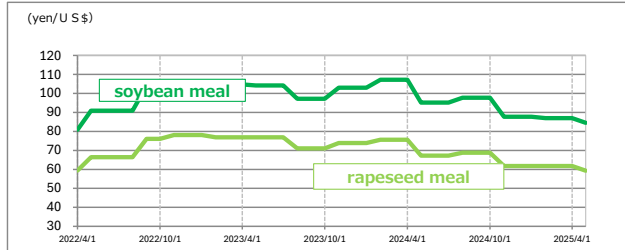
### ► Olive Oil



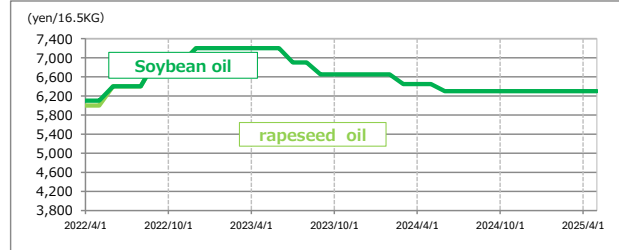
### ► Meal Value



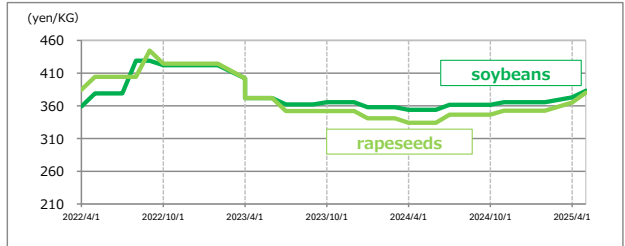
### ► Market Price (Meal)



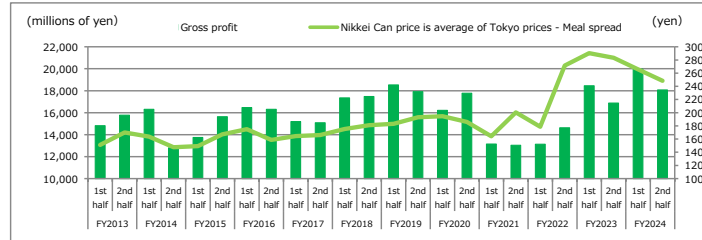
### ► Nikkei Market Price Trends : Soybean Oils



### ► Market Price (Processing-use)



### ► Trends in the Company's "Gross profit" and "Nikkei Market Price minus meal spread (after considering the composition of soybeans and rapeseeds)"



※ Nikkei square can price is average of Tokyo prices for soybean oil and rapeseed oil for six months

※ Meal spread: raw material price minus meal price multiplied yield

※ The composition of each oil type was derived from the data of oil production results (Ministry of Agriculture, Forestry and Fisheries) and trade statistics (Ministry of Finance).

7.Sales by high-value-added products

(millions of yen)

|                                 | FY2025 Full year |       |              |     |              |     |              |     |
|---------------------------------|------------------|-------|--------------|-----|--------------|-----|--------------|-----|
|                                 | 1Q               |       | 2Q           |     | 3Q           |     | 4Q           |     |
|                                 | FY25<br>FY24     | YoY   | FY25<br>FY24 | YoY | FY25<br>FY24 | YoY | FY25<br>FY24 | YoY |
| Oil and Fats                    | 14,911<br>14,625 | +2.0% | 28,879       |     | 44,651       |     | 58,233       |     |
| Household use Oils and Fats     | 4,687<br>4,827   | -2.9% | 9,367        |     | 14,414       |     | 18,641       |     |
| Business use Oils and Fats      | 10,223<br>9,797  | +4.3% | 19,511       |     | 30,237       |     | 39,591       |     |
| Speciality Food Products        | 2,934<br>2,797   | +4.9% | 5,760        |     | 9,086        |     | 12,086       |     |
| Total high-value-added products | 17,845<br>17,422 | +2.4% | 34,640       |     | 53,737       |     | 70,319       |     |