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August 6, 2025

Consolidated Financial Results for the Three Months Ended June 30, 2025 (Under Japanese GAAP)

Company name: TOKAI Holdings Corporation
 Listing: Tokyo Stock Exchange
 Securities code: 3167
 URL: <https://www.tokaiholdings.co.jp/english/>
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 Scheduled date to commence dividend payments: —
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: No

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended								
June 30, 2025	58,128	3.4	3,941	18.7	4,112	19.5	2,469	31.9
June 30, 2024	56,205	4.1	3,319	33.6	3,441	31.5	1,872	39.9

Note: Comprehensive income For the three months ended June 30, 2025: ¥2,880 million [-2.3%]
 For the three months ended June 30, 2024: ¥2,947 million [53.8%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
June 30, 2025	18.90	18.89
June 30, 2024	14.33	14.33

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
June 30, 2025	208,146	96,489	45.2
March 31, 2025	211,114	95,855	44.3

Reference: Equity
 As of June 30, 2025: ¥94,023 million
 As of March 31, 2025: ¥93,420 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2025	—	17.00	—	17.00	34.00
Fiscal year ending March 31, 2026	—				
Fiscal year ending March 31, 2026 (Forecast)		17.00	—	17.00	34.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated Earnings Forecasts for the Year Ending March 31, 2026 (April 1, 2025 to March 31, 2026)

(% figures represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net Income per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2026 (Forecast)	253,000	3.9	17,500	3.9	17,500	0.7	10,000	8.5	76.55

Note: Revisions to the forecast of consolidated earnings most recently announced: None

*** Notes**

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: —

Excluded: 1 company (AM's Unity Inc.)

(Note) Since the consolidated subsidiary, AM's Unity Inc. was dissolved through an absorption merger with AM's Brain Inc. which is a consolidated subsidiary and the surviving company, it has been excluded from the scope of consolidation. Furthermore, the surviving company, AM's Brain Inc. changed its name to AM's Unity Inc. effective April 1, 2025.

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2025	139,679,977 shares
As of March 31, 2025	139,679,977 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2025	9,040,056 shares
As of March 31, 2025	9,040,187 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2025	130,639,903 shares
Three months ended June 30, 2024	130,628,343 shares

(Note) The shares held by Board benefit trust (BBT) are included in the number of year-end treasury shares. (720,000 stocks at Q1 FYE3/2026, 720,000 stocks at FYE3/2025)

In addition, the treasury shares to be deducted in the calculation of the average number of shares during the period includes the Company's stock held by the Board Benefit Trust (BBT) (720,000 stocks at Q1 FYE3/2026, 730,500 stocks at Q1 FYE3/2025).

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

(Note on Descriptions Regarding the Future)

The forward-looking statements regarding performance forecasts and other information contained in this document are based on the information currently available to us and certain assumptions that we consider reasonable. They do not constitute a promise by us to achieve these results. Additionally, actual performance may vary significantly due to various factors.

(Review by Certified Public Accountants or Auditing Firms)

Our company is scheduled to undergo a review by an auditing firm, and we will disclose the quarterly financial results summary with the review report attached after the completion of the review (scheduled for August 8, 2025).

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1. Qualitative Information on the Current Quarter Results

(1) Explanation of Consolidated Business Performance

During the first quarter cumulative period, the business environment surrounding our group showed signs of recovery in personal consumption amid ongoing improvements in the employment and income environment, resulting in a gradual recovery trend. On the other hand, the risk of economic downturn due to the impact of U.S. trade policies has increased, and uncertainties remain due to fluctuations in the financial capital markets, leading to an unclear outlook.

This consolidated fiscal year marks the final year of "Medium-Term Management Plan 2025". Regarding the performance during the first quarter cumulative period, the number of continuing transaction customers in the group increased by 18 thousand (an increase of 26 thousand in the same period last year), reaching a total of 3,441 thousand. The number of TLC members increased by 15 thousand (an increase of 15 thousand in the same period last year), totaling 1,282 thousand. Due to the increase in the number of group customers, sales amounted to 58,128 million yen (an increase of 3.4% compared to the same period last year), operating profit was 3,941 million yen (an increase of 18.7%), ordinary profit was 4,112 million yen (an increase of 19.5%), and net profit attributable to the parent company's shareholders for the quarter was 2,469 million yen (an increase of 31.9%).

During the first quarter cumulative period, a key topic was the expansion of our telecommunications infrastructure to the Kyushu area in April 2025, aimed at providing a variety of services to support corporate digital transformation (DX) in the region. This expansion has extended our service area from the Northern Kanto region to Kyushu.

The performance of each segment is as follows.

(Energy)

Regarding the LP gas business, because of efforts to acquire new customers, the number of customers increased by 5 thousand from the end of the previous consolidated fiscal year, reaching a total of 812 thousand. This increase in the number of customers contributed to sales amounting to 20,949 million yen (an increase of 1.8% compared to the same period last year).

Regarding the city gas business, the number of customers remained at approximately 74 thousand, like the end of the previous consolidated fiscal year. However, due to a decrease in sales volume for industrial use, sales amounted to 4,056 million yen (a decrease of 1.0% compared to the same period last year).

As a result, the total sales for this segment reached 25,005 million yen (an increase of 1.4% compared to the same period last year). In addition to the increase in sales, we implemented cost reductions, including customer acquisition costs, resulting in operating profit of 1,389 million yen (an increase of 39.8% compared to the same period last year).

(Information and Communications)

Regarding the consumer-oriented business, we promoted customer acquisition by collaborating with major mobile carriers in the ISP and mobile businesses. As a result of these initiatives, the number of broadband customers increased by 2 thousand from the end of the previous consolidated fiscal year, reaching a total of 676 thousand, while the number of LIBMO customers also increased by 1 thousand, totaling 80 thousand. However, due to a decrease in ARPU, sales amounted to 5,688 million yen (a decrease of 2.7% compared to the same period last year).

Regarding the corporate-oriented business, sales increased to 8,976 million yen (an increase of 10.1% compared to the same period last year) due to the smooth progress of carrier services and cloud services.

As a result, the total sales for this segment reached 14,664 million yen (an increase of 4.8% compared to the same period last year), but operating profit decreased to 806 million yen (a decrease of 2.8% compared to the same period last year) due to increased network costs and strengthening of the organizational structure."

(CATV)

Regarding the CATV business, we have focused on local information dissemination and program production as a community-oriented operator, striving to enhance our attractive content. As a result, the number of customers for broadcasting services remained at approximately 922 thousand, like the end of the previous consolidated fiscal year. However, the number of customers for communication services increased by 4 thousand from the end of the previous consolidated fiscal year, reaching a total of 417 thousand, due to our proactive sales activities in new areas.

As a result, the total sales for this segment amounted to 9,174 million yen (an increase of 2.2% compared to the same period last year), and operating profit was 1,587 million yen (an increase of 6.4% compared to the same period last year).

(Construction, Equipment and Real Estate)

Regarding the Construction, Equipment, and Real Estate business, the equipment construction operations and others have progressed smoothly, resulting in total sales for this segment of 5,485 million yen (an increase of 8.0% compared to the same period last year) and operating profit of 93 million yen (an increase of 59.9% compared to the same period last year).

(Aqua)

Regarding the Aqua business, we have worked to further expand our customer base through event sales at large commercial facilities, web acquisition, and telemarketing. As a result, the number of customers increased by 6 thousand from the end of the previous consolidated fiscal year, reaching a total of 198 thousand.

As a result, the total sales for this segment amounted to 2,519 million yen (an increase of 10.3% compared to the same period last year), and operating profit was 115 million yen (an increase of 146.2% compared to the same period last year).

(Others)

Among other businesses, in the nursing care business, sales amounted to 346 million yen (a decrease of 2.8% compared to the same period last year) due to a decrease in the number of users. In the ship repair business, sales reached 311 million yen (an increase of 0.5% compared to the same period last year). In the wedding event business, sales increased to 312 million yen (an increase of 8.1% compared to the same period last year) due to an increase in the sales price in the wedding business.

As a result, the total sales for this segment amounted to 1,278 million yen (an increase of 6.8% compared to the same period last year), and operating loss was 15 million yen (compared to an operating loss of 63 million yen in the same period last year).

(2) Explanation of Consolidated Financial Position

1) Status of Assets, Liabilities, and Equity

At the end of the first quarter cumulative period, the total assets amounted to 208,146 million yen, representing a decrease of 2,967 million yen compared to the end of the previous consolidated fiscal year. This was primarily due to an increase in work in process of 1,016 million yen and an increase in other current assets due to prepaid expenses of 685 million yen, while inventory of merchandise and finished goods increased by 678 million yen. However, notes and accounts receivable - trade, and contract assets decreased by 5,676 million yen due to seasonal factors.

Total liabilities amounted to 111,657 million yen, representing a decrease of 3,601 million yen compared to the end of the previous consolidated fiscal year. This was primarily due to an increase in short-term borrowings of 4,471 million yen, while notes and accounts payable - trade decreased by 2,867 million yen, long-term borrowings decreased by 2,442 million yen, and income taxes payable decreased by 1,283 million yen.

Total net assets amounted to 96,489 million yen, representing an increase of 634 million yen compared to the end of the previous consolidated fiscal year. This was primarily due to the dividends of surplus of 2,233 million yen, the recognition of quarterly net profit attributable to the parent company's shareholders of 2,469 million yen, and an increase in the valuation difference on available-for-sale securities of 405 million yen.

2) Situation of Cash Flow

At the end of the first quarter cumulative period, cash, and cash equivalents (hereinafter referred to as 'funds') decreased by 98 million yen from the end of the previous consolidated fiscal year, totaling 5,365 million yen.

The status of each cash flow during the first quarter cumulative period and the factors influencing them are as follows.

(Cash Flow from Operating Activities)

Cash flow from operating activities resulted in an increase of 6,688 million yen in funds (an increase of 1,161 million yen compared to the same period last year). This was due to a decrease in funds from payments of corporate taxes and a reduction in accounts payable, while funds increased due to factors such as net profit before tax adjustments for the quarter, a decrease in accounts receivable, and non-cash items like depreciation.

(Cash Flow from Investing Activities)

Cash flow from investing activities resulted in a decrease of 5,201 million yen in funds (an increase of 1,499 million yen compared to the same period). This was due to expenditures related to the acquisition of tangible and intangible fixed assets.

(Cash Flow from Financing Activities)

Cash flow from financing activities resulted in a decrease of 1,579 million yen in funds (a decrease of 3,611 million yen compared to the same period). This was due to financing through borrowings, as well as repayments of borrowings and lease obligations, and the payment of dividends.

(3) Explanation of Forward-Looking Information such as Consolidated Performance Forecasts

The performance during the first quarter cumulative period is progressing as planned, and there are no changes to the performance forecasts for the fiscal year ending March 2026, as announced on May 8, 2025.

Please note that the performance forecasts are based on information available at this time, and actual results may differ from the forecasted figures due to various factors in the future.

2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheet

(Millions of yen)

	Fiscal Year Ended March 31, 2025	Three Months Ended June 30, 2025
Assets		
Current assets		
Cash and deposits	5,636	5,551
Notes and accounts receivable - trade, and contract assets	33,277	27,601
Merchandise and finished goods	4,906	5,585
Work in process	1,030	2,047
Raw materials and supplies	1,569	1,559
Other	9,046	9,731
Allowance for doubtful accounts	-513	-509
Total current assets	54,955	51,567
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	37,179	36,880
Machinery, equipment and vehicles, net	26,920	26,853
Land	25,166	25,179
Other, net	25,388	25,341
Total property, plant and equipment	114,655	114,254
Intangible assets		
Goodwill	6,143	6,057
Other	6,811	7,330
Total intangible assets	12,954	13,388
Investments and other assets		
Retirement benefit asset	6,803	6,816
Other	22,041	22,463
Allowance for doubtful accounts	- 297	- 345
Total investments and other assets	28,546	28,934
Total non-current assets	156,156	156,577
Deferred assets	2	2
Total assets	211,114	208,146

(Millions of yen)

	Fiscal Year Ended March 31, 2025	Three Months Ended June 30, 2025
Liabilities		
Current liabilities		
Notes and accounts payable–trade	17,757	14,889
Short-term borrowings	13,996	18,468
Income taxes payable	3,173	1,890
Other provisions	2,236	119
Other	24,417	25,259
Total current liabilities	61,582	60,627
Non-current liabilities		
Long-term borrowings	32,124	29,682
Other provisions	499	500
Retirement benefit liability	1,661	1,701
Other	19,390	19,145
Total non-current liabilities	53,676	51,029
Total liabilities	115,259	111,657
Net assets		
Shareholders' equity		
Capital stock	14,000	14,000
Capital surplus	25,575	25,576
Retained earnings	47,554	47,791
Treasury shares	-2,554	-2,554
Total shareholders' equity	84,575	84,812
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,298	4,704
Deferred gains or losses on hedges	—	242
Foreign currency translation adjustment	1,073	894
Remeasurements of defined benefit plans	3,471	3,369
Total accumulated other comprehensive income	8,844	9,211
Share acquisition rights	47	47
Non-controlling interests	2,386	2,418
Total net assets	95,855	96,489
Total liabilities and net assets	211,114	208,146

(2) Quarterly Consolidated Statement of Income, and Consolidated Statement of Comprehensive Income
(Quarterly Consolidated Statement of Income)
(Three-months Ended June 30, 2025)

(Millions of yen)

	Three Months Ended June 30, 2024 (April 1, 2024 to June 30, 2024)	Three Months Ended June 30, 2025 (April 1, 2025 to June 30, 2025)
Sales	56,205	58,128
Cost of sales	34,041	35,148
Gross profit	22,164	22,980
Selling, general and administrative expenses	18,844	19,038
Operating profit	3,319	3,941
Non-operating income		
Interest income	5	1
Dividend income	146	187
Commission income	10	9
Other	80	106
Total non-operating income	242	304
Non-operating expenses		
Interest expenses	91	111
Other	29	22
Total non-operating expenses	120	133
Ordinary profit	3,441	4,112
Extraordinary income		
Gain on sales of non-current assets	15	6
Gain on sale of investment securities	14	0
Transmission line equipment subsidy	8	12
Subsidy income	2	0
Total extraordinary income	40	19
Extraordinary losses		
Loss on sales of non-current assets	0	—
Loss on retirement of non-current assets	275	407
Loss on valuation of investment securities	16	—
Total extraordinary losses	292	407
Profit before income taxes	3,188	3,724
Income taxes (current)	1,568	1,659
Income taxes (deferred)	-287	-443
Total income taxes	1,280	1,216
Profit	1,908	2,508
Profit attributable to non-controlling interests	35	39
Profit attributable to owners of parent	1,872	2,469

(Quarterly Consolidated Statement of Comprehensive Income)
(Three-months Ended June 30, 2025)

(Millions of yen)

	Three Months Ended June 30, 2024 (April 1, 2024 to June 30, 2024)	Three Months Ended June 30, 2025 (April 1, 2025 to June 30, 2025)
Profit	1,908	2,508
Other comprehensive income		
Valuation difference on available-for-sale securities	568	405
Deferred gains on hedges	462	242
Foreign currency translation adjustment	-0	12
Remeasurements of defined benefit plans, net of tax	-101	-102
Share of other comprehensive income of entities accounted for using equity method	110	-186
Total other comprehensive income	1,038	371
Comprehensive income	2,947	2,880
(Breakdown)		
comprehensive income attributable to owners of parent	2,910	2,836
comprehensive income attributable to non-controlling interests	36	44

(3) Quarterly Consolidated Statement of Cash Flows

(Millions of yen)

	Three Months Ended June 30, 2024 (April 1, 2024 to June 30, 2024)	Three Months Ended June 30, 2025 (April 1, 2025 to June 30, 2025)
Cash flows from operating activities		
Profit before income taxes	3,188	3,724
Depreciation	4,044	4,074
Amortization of goodwill	285	276
Increase (decrease) in provision for bonuses	-1,554	-1,935
Increase (decrease) in retirement benefit asset and liability	-148	-122
Interest and dividend income	-152	-189
Loss (gain) on sale of investment securities	-14	-0
Interest expenses	91	111
Loss (gain) on sale of non-current assets	-14	-6
Loss (gain) on valuation of investment securities	16	—
Loss on retirement of non-current assets	275	407
Decrease (increase) in trade receivables	5,753	6,198
Decrease (increase) in inventories	-1,309	-1,686
Increase (decrease) in trade payables	-4,549	-2,860
Increase (decrease) in accrued expenses	3,431	3,877
Other	-1,066	-2,418
Subtotal	8,276	9,451
Income taxes paid	-2,768	-2,782
Net cash provided by (used in) operating activities	5,507	6,668
Cash flows from investing activities		
Interest and dividends received	161	203
Purchase of securities	-2	-2
Proceeds from sales of securities	28	0
Purchase of property, plant and equipment and intangible assets	-4,716	-5,209
Proceeds from sale of property, plant and equipment and intangible assets	217	40
Payments for sale of shares of subsidiaries resulting in change in scope of consolidation	-2,538	—
Proceeds from collection of loans receivable	1	1
Other	146	-234
Net cash provided by (used in) investing activities	-6,701	-5,201
Cash flows from financing activities		
Interest paid	-93	-113
Net increase (decrease) in short-term borrowings	8,325	4,875
Repayments of lease liabilities	-1,304	-1,321
Repayments of long-term borrowings	-2,796	-2,846
Purchase of treasury shares	-0	-0
Dividends paid	-2,158	-2,163
Other	61	-9
Net cash provided by (used in) financing activities	2,032	-1,579
Effect of exchange rate change on cash and cash equivalents	-0	13
Net increase (decrease) in cash and cash equivalents	837	-98
Cash and cash equivalents at beginning of period	5,604	5,463
Cash and cash equivalents at end of period	6,442	5,365

(4) Notes on Quarterly Consolidated Financial Statement

(Notes on the Framework for Financial Reporting)

The quarterly consolidated financial statements are prepared in accordance with Article 4, Paragraph 1 of the Standards for the Preparation of Quarterly Financial Statements, etc. established by the Tokyo Stock Exchange, as well as the accounting standards for quarterly financial statements generally recognized as fair and appropriate in Japan (provided that the omission of disclosures specified in Article 4, Paragraph 2 of the Standards for the Preparation of Quarterly Financial Statements, etc. is applied).

(Note on the Assumption of a Going Concern)

There are no applicable items.

(Notes on Significant Changes in the Amount of Shareholders' Equity)

There are no applicable items.

(Notes on Segment Information, etc.)

[Segment Information]

I. For the previous first quarter consolidated cumulative period (from April 1, 2024, to June 30, 2024)

1. Information on sales and profit or loss amounts for each reportable segment

(Millions of yen)

	Reportable segments						Other *1	Total	Adjustments *2	Amount in quarterly consolidated statement of income *3
	Energy	Information and Communicat ions	CATV	Construction , Equipment, and Real Estate	Aqua	Subtotal				
Net sales										
Sales to external customers	24,669	13,994	8,978	5,080	2,285	55,008	1,197	56,205	—	56,205
Intra-segment sales and transfer	44	1,502	80	235	5	1,867	28	1,896	- 1,896	—
Subtotal	24,714	15,496	9,059	5,315	2,290	56,876	1,225	58,102	- 1,896	56,205
Segment profit (loss)	993	829	1,491	58	46	3,420	-63	3,356	-37	3,319

(Note)

1. The "Other" category includes business segments that are not part of the reportable segments, such as the wedding event business, ship repair business, nursing care business, and insurance business.

2. The adjustment amount for segment profit or loss primarily consists of inter-segment transaction eliminations.

3. Segment profit or loss is adjusted to align with operating profit in the quarterly consolidated statement of income.

2. Information on impairment losses of fixed assets or goodwill, etc., for each reportable segment

(Important Impairment Losses Related to Fixed Assets)

There are no applicable items.

(Important Fluctuations in the Amount of Goodwill)

Due to its lack of significance, it has been omitted.

(Important Negative Goodwill Gains)

There are no applicable items.

II. For the current first quarter consolidated cumulative period (from April 1, 2025, to June 30, 2025)

1. Information on sales and profit or loss amounts for each reportable segment

(Millions of yen)

	Reportable segments						Other *1	Total	Adjustments *2	Amount in quarterly consolidated statement of income *3
	Energy	Information and Communicat ions	CATV	Construction , Equipment, and Real Estate	Aqua	Subtotal				
Net sales										
Sales to external customers	25,005	14,664	9,174	5,485	2,519	56,849	1,278	58,128	—	58,128
Intra-segment sales and transfer	100	1,316	67	220	5	1,710	22	1,732	- 1,732	—
Subtotal	25,106	15,980	9,241	5,705	2,525	58,560	1,300	59,861	- 1,732	58,128
Segment profit (loss)	1,389	806	1,587	93	115	3,990	-15	3,975	-33	3,941

(Note)

1. The "Other" category includes business segments that are not part of the reportable segments, such as the wedding event business, ship repair business, nursing care business, and insurance business.
2. The adjustment amount for segment profit or loss primarily consists of inter-segment transaction eliminations.
3. Segment profit or loss is adjusted to align with operating profit in the quarterly consolidated income statement.

2. Information on impairment losses of fixed assets or goodwill, etc., for each reportable segment

(Important Impairment Losses Related to Fixed Assets)

There are no applicable items.

(Important Fluctuations in the Amount of Goodwill)

Due to its lack of significance, it has been omitted.

(Important Negative Goodwill Gains)

There are no applicable items.