



For Immediate Release

TOKAI Holdings Corporation

Katsuo Oguri, Representative Director, President and CEO

(Code No. 3167, TSE Prime Market)

Financial Results for the Three Months Ended June 30, 2025

— Sales and each profit category reached record highs —

TOKAI Holdings Corporation (hereinafter, "the Company") today announced its financial results for the three months ended June 30, 2025.

1. Sales and each profit category reached record highs for the first quarter.

Sales reached ¥58.1 billion (an increase of ¥1.9 billion, or 3.4% YoY), increased for the fifth consecutive period, reached record high, due to an increase in the number of group customers, the expansion of the stock business for corporate clients in the Information and communications business, and the steady progress in receiving orders in the Construction, equipment and real estate business.

Operating profit reached ¥3.9 billion (an increase of ¥0.6 billion, or 18.7% YoY), ordinary profit reached ¥4.1 billion (an increase of ¥0.7 billion, or 19.5% YoY), and profit attributable to owners of parent reached ¥2.5 billion (an increase of ¥0.6 billion, or 31.9% YoY). This growth was driven an increase in the number of group customers, a review of customer acquisition costs, resulting in record highs in each profit category.

(Millions of yen)

	FY03/26 results (April 1, 2025 to June 30, 2025)	FY03/25 results (April 1, 2024 to June 30, 2024)	YoY	
			Change	% Change
Net sales	58,128	56,205	+1,922	+3.4%
Operating profit	3,941	3,319	+622	+18.7%
Ordinary profit	4,112	3,441	+671	+19.5%
Profit attributable to owners of parent	2,469	1,872	+598	+31.9%
EPS (yen)	18.90	14.33	+4.57	+31.9%

2. Steady Expansion of Customer Base in Core Businesses.

We actively engaged in customer acquisition efforts to achieve the goals of our Medium-Term Management Plan. As a result, there was a net increase of 5,955 Gas (LP and city gas) customers, 4,694 CATV customers, 6,447 Aqua customers, and 2,386 Broadband customers from the end of the previous period, totaling a net increase of 18,398 customers. Consequently, the number of ongoing transaction customers at the end of the first quarter reached 3,441,000.

3. For the fiscal year ending March 2026, we will further expand our earnings base, achieving record highs in sales and all profit categories.

The fiscal year ending March 2026 is the final year of the “Medium-Term Management Plan 2025”. It is a crucial year for finalizing the current plan and transitioning to the next medium-term management plan. In fiscal year 2025, we will continue to strengthen competitiveness in each business while actively promoting M&A and regional expansion. Through these efforts, we aim to further expand our earnings base, achieving record highs in sales and all profit categories.

As of now, there are no changes to the consolidated earnings forecast or dividend forecast for the fiscal year ending March 31, 2026.

(Millions of yen)

	FY2025 forecast (April 1, 2025 to March 31, 2026)	FY2024 results (April 1, 2024 to March 31, 2025)	YoY	
			Change	% Change
Net sales	253,000	243,482	+9,517	+3.9%
Operating profit	17,500	16,841	+658	+3.9%
Ordinary profit	17,500	17,370	+129	+0.7%
Profit attributable to owners of parent	10,000	9,216	+783	+8.5%
EPS (yen)	76.55	70.55	+6.00	+8.5%
Customer count at end of fiscal year	3,462,000	3,423,000	+39,000	+1.1%

(yen)

	FY2025 (Forecast)	FY2024	FY2023
Interim (end of Q2)	17.00	17.00	16.00
Year-End	17.00	17.00	17.00
Annual dividend per share	34.00	34.00	33.00

For details, please see the attached materials, entitled " Financial Results for the Three Months Ended June 30, 2025."

For the Company's earnings announcement for the three months ended June 30, 2025, please see the following URL: <https://www.tokaiholdings.co.jp/english/ir/library/earnings.html>

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Financial Results for the Three Months Ended June 30, 2025

TOKAI Holdings Corporation
(Code : 3167)

August 6, 2025

Highlights of Financial Results for the Three Months Ended June 30, 2025

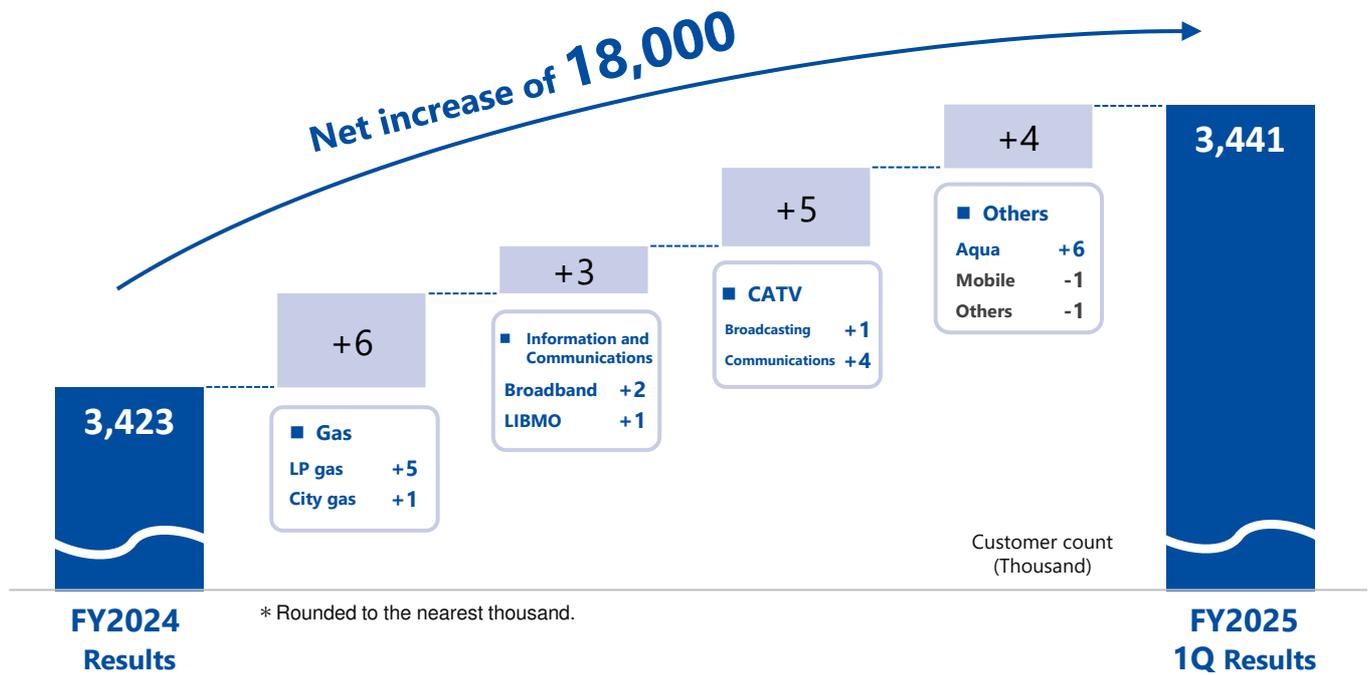
- Sales increased for the fifth consecutive period, reached record high, due to an increase in the number of group customers, the expansion of our corporate clients in the Information and communications business, and the steady progress in receiving orders in the Construction, equipment and real estate business.
- Operating profit reached ¥3.9 billion, due to an increase in the number of group customers, a review of customer acquisition costs, resulting in record highs in each profit category.

(Millions of yen)

	FY2025 1Q Results	FY2024 1Q Results	YoY	
			Change	% Change
Net sales	58,128	56,205	+1,922	+3.4%
Operating profit	3,941	3,319	+622	+18.7%
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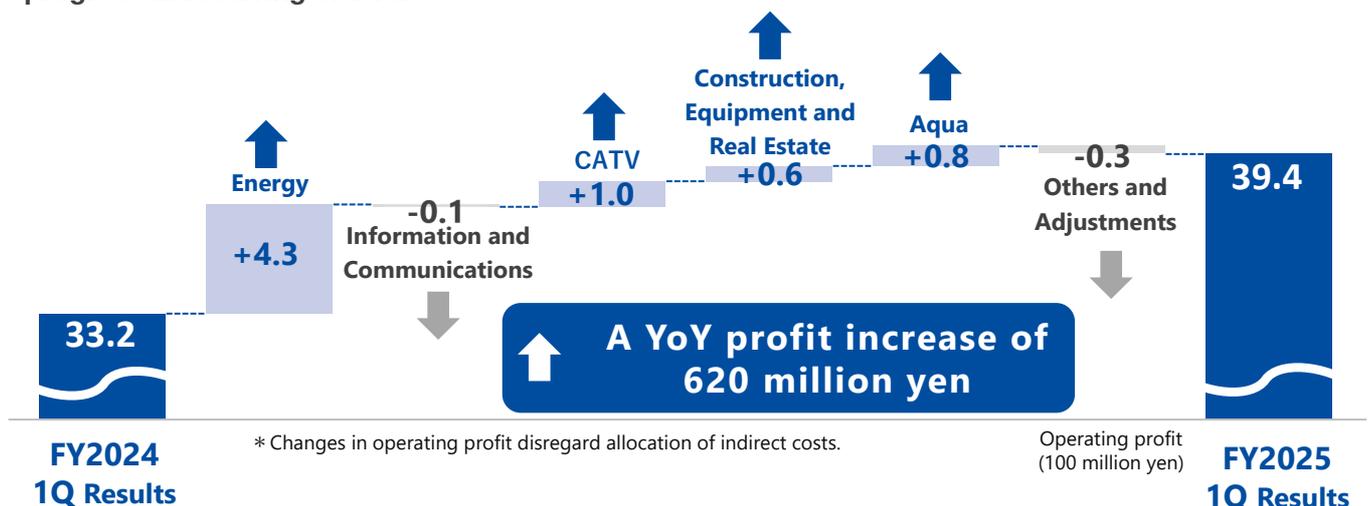
Steady Expansion of Customer Base in Core Businesses

- The number of ongoing transaction customers at the end of the first quarter increased by 18,000 from 3,423,000 at the beginning of the period to 3,441,000.
- The customer base expanded in the Gas business, the CATV business, the Aqua business, the Broadband business.



Changes in Operating Profit by Segment

- The Energy business saw an increase in profits due to the increase in the number of customers and a review of customer acquisition costs.
- In the Information and communications business, despite an increase in personnel expenses due to wage hikes, operating profit remained on par with the previous year thanks to the steady progress of cloud services.
- The CATV and Aqua businesses saw an increase in profits due to the rise in the number of customers.
- The Construction, equipment and real estate business saw an increase in profits due to the steady progress in receiving orders.



Consolidated full-year financial results forecast

- The fiscal year ending March 2026 is the final year of the “Medium-Term Management Plan 2025”. It is a crucial year for finalizing the current plan and transitioning to the next medium-term management plan.
- We will strengthen competitiveness in each business while actively promoting M&A and regional expansion. Through these efforts, we aim to further expand our earnings base, achieving record highs in sales and all profit categories

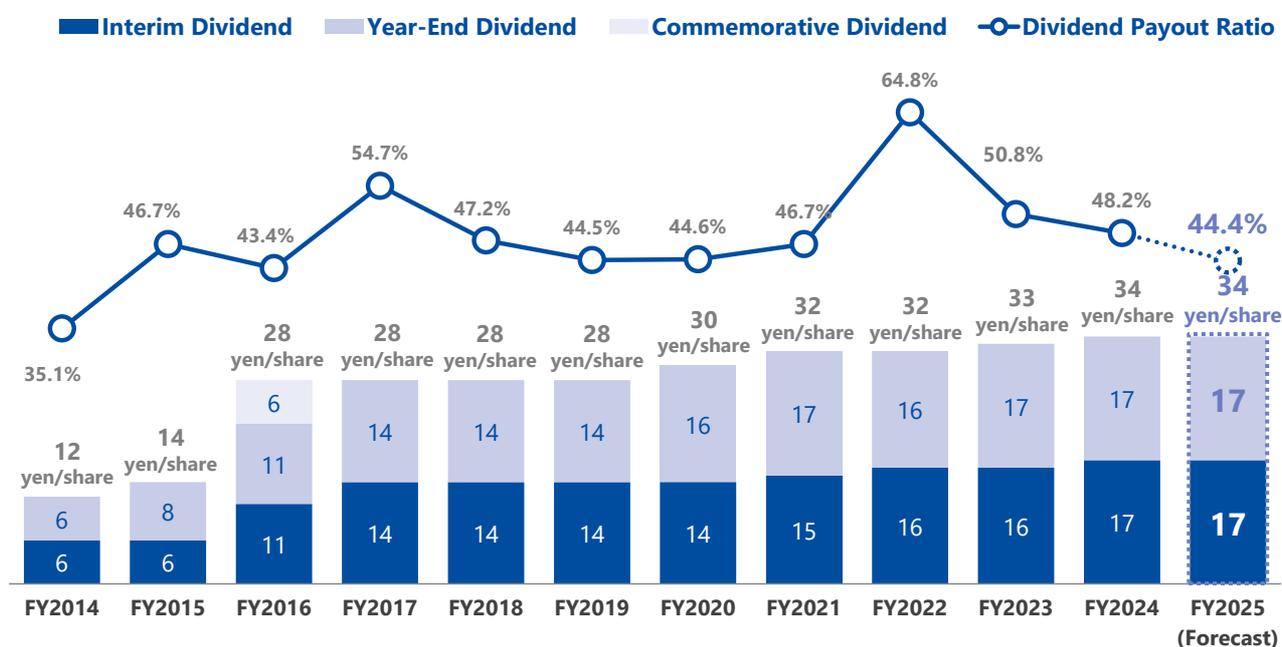
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	FY2025 forecast (April 1, 2025 to March 31, 2026)	FY2024 results (April 1, 2024 to March 31, 2025)	YoY	
			Change	% change
Net sales	253,000	243,482	+9,517	+3.9%
Operating profit	17,500	16,841	+658	+3.9%
Ordinary profit	17,500	17,370	+129	+0.7%
Profit attributable to owners of parent	10,000	9,216	+783	+8.5%
EPS (yen)	76.55	70.55	+6.00	+8.5%
Customer count at end of fiscal year	3,462,000	3,423,000	+39,000	+1.1%

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Dividend Forecast

- The annual dividend per share is planned to be ¥34, maintaining the same level as the previous period.
- The dividend payout ratio is expected to remain at a high level.



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Appendix

- (1) Consolidated results
- (2) Sales by segment
- (3) Operating profit by segment
- (4) Consolidated financial indicators
- (5) Consolidated cash flows
- (6) Group customer count

(1) Consolidated results

(Millions of yen)

	FY2021 1Q Results	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results
Net sales	48,396	51,803	53,971	56,205	58,128
Operating profit	3,226	3,355	2,484	3,319	3,941
Ordinary profit	3,353	3,389	2,617	3,441	4,112
Profit attributable to owners of parent	1,870	1,795	1,338	1,872	2,469
EPS (yen)	14.28	13.72	10.25	14.33	18.90

(2) Sales by segment

(Millions of yen)

	FY2021 1Q Results	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results
Energy	18,998	23,274	23,966	24,669	25,005
Information and Communications	12,619	12,873	13,468	13,994	14,664
For individuals			6,035	5,845	5,688
For corporations			7,433	8,149	8,976
CATV	7,996	8,239	8,820	8,978	9,174
Construction, Equipment and Real Estate	5,542	4,641	4,852	5,080	5,485
Aqua	1,921	1,860	1,871	2,285	2,519
Others	1,319	915	992	1,197	1,278
Total	48,396	51,803	53,971	56,205	58,128

* For information and communications, starting from FY2023 1Q, figures for individuals and corporations are displayed.

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(3) Operating profit by segment

(Millions of yen)

	FY2021 1Q Results	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results
Energy	1,578	1,936	924	1,862	2,287
Information and Communications	1,224	1,236	1,456	1,177	1,163
For individuals			272	177	289
For corporations			1,184	1,000	874
CATV	1,459	1,559	1,618	1,652	1,750
Construction, Equipment and Real Estate	263	53	126	226	284
Aqua	37	62	98	136	216
Others and Adjustments	-1,337	-1,494	-1,739	-1,734	-1,760
Total	3,226	3,355	2,484	3,319	3,941

* The figures are based on a pre-allocation of indirect costs.

* For information and communications, starting from FY2023 1Q, figures for individuals and corporations are displayed.

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(4) Consolidated financial indicators

(Millions of yen)

	FY2021 1Q Results	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results
Total assets	176,837	183,065	188,637	206,246	208,146
Total liabilities	101,165	103,809	106,520	114,171	111,657
Total net assets	75,672	79,256	82,117	92,074	96,489
Balance of interest-bearing debt	43,428	45,452	46,246	52,133	48,150
Equity ratio	41.9 %	42.3 %	42.4 %	43.5 %	45.2 %

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(5) Consolidated cash flows

(Millions of yen)

	FY2021 1Q Results	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results
Cash flows from operating activities	8,339	6,049	8,414	5,507	6,668
Cash flows from investing activities	-5,716	-4,262	-4,252	-6,701	-5,201
Free cash flow	2,623	1,786	4,161	-1,193	1,467
Cash flows from financing activities	-2,282	-2,067	-3,678	2,032	-1,579

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(6) Group customer count

(Thousand)

	FY2021 1Q Results	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results	
Energy	752	791	830	874	886	
Information and Communications	Broadband	652	657	665	668	676
	LIBMO	53	58	72	79	80
	Subtotal	705	715	736	747	756
CATV	1,206	1,240	1,293	1,318	1,339	
Aqua	164	166	165	173	198	
Mobile	201	187	176	166	161	
Others	92	124	120	113	106	
Total	3,108	3,213	3,312	3,384	3,441	

* Rounded to the nearest thousand.

* "Others" includes the number of security and broadband option services.

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The performance forecasts and forward-looking statements in these materials are based on information currently available to the company, and include potential risks and uncertainties. Please be aware that due to changes in a variety of factors, actual results may differ materially from the projections and other forward-looking statements in these materials.

The amounts are truncated below one million yen, and all other amounts are rounded to the nearest value.

Please contact us with any questions regarding these materials.

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暮らしに社会にもっと笑顔を。
 More smiles for a better life

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