Company name
Representative
Representative
Inquiries
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Representative
The Monogatari Corporation
Hisayuki Kato, President and Representative Director
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(TEL 0532-63-8001)

Notice Regarding September 2025 Preliminary Monthly YoY Change in Sales and Number of Restaurants

1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

(July 2025 - December 2025)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
	Net sales	111.9%	114.3%	106.8%	111.2%					111.2
All restaurants New restaurants	# of customers	108.3%	111.3%	101.2%	107.1%					107.1
included)	# of restaurants at end of period	758	759	763						
	Net sales	103.5%	105.5%	99.0%	102.8%					102.8
Existing	# of customers	100.4%	103.0%	94.3%	99.4%					99.4
restaurants	# of restaurants at end of period	659	665	667						
	Net sales	99.2%	102.7%	95.1%	99.2%					99.2
Yakiniku	# of customers	94.2%	99.2%	89.0%	94.4%					94.4
- anima	# of restaurants at end of period	315	316	317						
	Net sales	108.0%	108.7%	104.4%	107.1%					107.1
Ramen	# of customers	102.5%	103.8%	96.0%	100.9%					100.9
	# of restaurants at end of period	208	210	211						
	Net sales	113.6%	109.9%	105.0%	109.5%					109.5
Yuzuan	# of customers	110.7%	107.4%	101.5%	106.5%					106.5
-	# of restaurants at end of period	94	94	94						
	Net sales	104.9%	110.3%	101.4%	105.7%					105.7
Specialty restaurants/new	# of customers	108.6%	115.7%	104.3%	109.8%					109.8
business formats	# of restaurants at end of period	42	45	45						

(January 2026 - June 2026)

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales										111.2%
(New restaurants	# of customers										107.1%
included)	# of restaurants at end of period										
	Net sales										102.8%
Existing	# of customers										99.4%
restaurants	# of restaurants at end of period										
	Net sales										99.2%
Yakiniku	# of customers										94.4%
	# of restaurants at end of period										
	Net sales										107.1%
Ramen	# of customers										100.9%
	# of restaurants at end of period										
	Net sales										109.5%
Yuzuan	# of customers										106.5%
1	# of restaurants at end of period										
	Net sales										105.7%
Specialty restaurants/new	# of customers										109.8%
business formats	# of restaurants at end of period										

2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2025 - December 2025)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
	Net sales	114.7%	117.3%	109.6%	114.1%					114.19
All restaurants (New restaurants	# of customers	112.3%	115.6%	104.7%	111.0%					111.09
included)	# of restaurants at end of period	506	507	510						
	Net sales	103.8%	105.5%	99.5%	103.1%					103.19
Existing	# of customers	100.7%	103.2%	94.9%	99.8%					99.89
restaurants	# of restaurants at end of period	421	426	429						
	Net sales	99.1%	102.6%	95.8%	99.3%					99.39
Yakiniku	# of customers	94.0%	99.1%	89.7%	94.5%					94.5
raturinta	# of restaurants at end of period	197	198	199						
	Net sales	107.8%	108.1%	104.5%	106.9%					106.99
Ramen	# of customers	102.5%	103.4%	95.9%	100.7%					100.79
restaurants	# of restaurants at end of period	107	108	109						
	Net sales	114.5%	110.4%	105.5%	110.1%					110.19
Yuzuan	# of customers	111.6%	108.0%	101.9%	107.2%					107.29
	# of restaurants at end of period	79	79	79						
	Net sales	104.7%	110.3%	102.1%	105.9%					105.99
Specialty restaurants/new	# of customers	108.7%	116.2%	105.0%	110.2%				•	110.29
business formats	# of restaurants at end of period	38	41	42						

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
	Net sales										114.1
All restaurants (New restaurants	# of customers										111.0
included)	# of restaurants at end of period										
	Net sales										103.1
Existing	# of customers										99.8
restaurants	# of restaurants at end of period										
	Net sales										99.3
Yakiniku	# of customers										94.5
T distillated	# of restaurants at end of period										
	Net sales										106.9
Ramen	# of customers										100.7
	# of restaurants at end of period										
	Net sales										110.1
Yuzuan	# of customers										107.2
	# of restaurants at end of period										
Ci-lh.	Net sales										105.9
Specialty restaurants/new	# of customers										110.2
business formats	# of restaurants at end of period										

- 1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business
- 2. Existing restaurants are defined as those in operation for 18 months or more since opening.
- 3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.
- 4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.
- 7. The following table shows the number of restaurants that have been revised or excluded from the figures for existing restaurants for September 2025.

Number of restaurants: 7

Restaurant name:

Yakiniku King Sengawa (Due to renovation in the previous fiscal year) Yakiniku King Urawa Misono (Due to renovation)

Yakiniku King Yokohama Tsuzuki (Due to renovation) Marugen Ramen Okazaki Hane (Due to renovation)

Yuzuan Kawaguchi (Due to renovation)

Okonomiyaki Hompo Sendai Oroshimachi (Due to renovation) Nikugen Akasaka (Due to renovation)

3. Number of restaurants at the end of month

(July 2025 - December 2025)

		Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	# of directly managed restaurants	226	226	227			
Yakiniku	# of FC restaurants	127	127	128			
	# of restaurants at end of period	353	353	355			
	# of directly managed restaurants	129	129	131			
Ramen	# of FC restaurants	105	105	106			
	# of restaurants at end of period	234	234	237			
	# of directly managed restaurants	92	92	92			
Yuzuan	# of FC restaurants	16	16	16			
	# of restaurants at end of period	108	108	108			
	# of directly managed restaurants	59	60	60			
Specialty restaurants/new	# of FC restaurants	4	4	3			
business formats	# of restaurants at end of period	63	64	63			
0.11	# of overseas stores	65	70	74			
Other	# of restaurants at end of period	65	70	74			
	# of domestic directly managed restaurants	506	507	510			
	# of domestic FC restaurants	252	252	253			
Total	# of overseas stores	65	70	74			
	# of restaurants at end of period	823	829	837			

(January 2026 - June 2026)

		Jan.	Feb.	Mar.	Apr.	May	Jun.
	# of directly managed restaurants						
Yakiniku	# of FC restaurants						
	# of restaurants at end of period						
	# of directly managed restaurants						
Ramen	# of FC restaurants						
	# of restaurants at end of period						
	# of directly managed restaurants						
Yuzuan	# of FC restaurants						
	# of restaurants at end of period						
	# of directly managed restaurants						
Specialty restaurants/new	# of FC restaurants						
business formats	# of restaurants at end of period						
	# of overseas stores						
Other	# of restaurants at end of period						
	# of domestic directly managed restaurants						
	# of domestic FC restaurants						
Total	# of overseas stores						
	# of restaurants at end of period						

[Reference]

Fiscal year ended June 2025 Monthly YoY Change in Sales and Number of Restaurants

1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

(July 2024 - December 2024)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
A II	Net sales	108.6%	114.8%	111.1%	111.6%	110.9%	113.1%	110.6%	111.5%	111.69
All restaurants New restaurants	# of customers	110.3%	114.5%	113.4%	112.8%	110.4%	111.9%	108.9%	110.3%	111.6
included)	# of restaurants at end of period	695	700	705		710	718	722		
	Net sales	101.8%	108.1%	104.6%	105.0%	102.8%	104.6%	102.8%	103.3%	104.2
Existing	# of customers	102.6%	107.0%	106.4%	105.4%	101.6%	102.5%	100.9%	101.6%	103.5
restaurants	# of restaurants at end of period	610	613	617		620	625	636		
	Net sales	98.8%	105.3%	101.5%	102.0%	105.2%	105.1%	101.1%	103.7%	102.8
Yakiniku	# of customers	98.4%	105.1%	103.0%	102.3%	101.6%	102.8%	98.1%	100.7%	101.5
restaurants	# of restaurants at end of period	295	296	299		301	301	305		
	Net sales	107.9%	108.8%	105.8%	107.6%	100.9%	103.6%	106.7%	103.9%	105.
Ramen	# of customers	106.1%	107.4%	107.9%	107.1%	102.8%	102.3%	102.8%	102.6%	104.9
restaurants	# of restaurants at end of period	192	193	194		195	198	201		
	Net sales	94.1%	107.6%	110.8%	104.3%	102.3%	108.9%	105.7%	105.6%	105.0
Okonomiyaki	# of customers	92.4%	106.7%	110.6%	103.5%	102.5%	108.7%	105.6%	105.5%	104.5
restaurants	# of restaurants at end of period	20	20	20		20	20	20		
	Net sales	105.0%	118.8%	115.8%	113.5%	96.7%	103.7%	102.6%	101.1%	106.8
"Yuzu-An"	# of customers	103.6%	113.9%	112.9%	110.2%	96.6%	102.4%	101.9%	100.3%	105.0
restaurants	# of restaurants at end of period	93	93	93		93	93	94		
	Net sales	102.4%	105.3%	105.2%	104.2%	104.2%	105.6%	101.4%	103.3%	103.7
Specialty	# of customers	95.3%	96.4%	95.0%	95.6%	95.2%	97.1%	96.4%	96.4%	96.0
restaurants	# of restaurants at end of period	10	11	11		11	13	16		•

(January 2025 - June 2025)

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales	108.7%	110.2%	113.2%	110.8%	113.0%	121.0%	111.4%	115.2%	112.9%	112.2%
(New restaurants	# of customers	106.2%	108.4%	111.2%	108.6%	112.2%	117.4%	108.2%	112.6%	110.5%	111.0%
included)	# of restaurants at end of period	726	732	737		744	745	751			
	Net sales	101.5%	101.8%	104.6%	102.7%	103.8%	111.7%	102.7%	105.9%	104.3%	104.2%
Existing	# of customers	99.0%	100.4%	103.0%	100.9%	103.1%	107.6%	99.7%	103.4%	102.1%	102.8%
restaurants	# of restaurants at end of period	639	644	647		650	651	659			
	Net sales	99.3%	96.4%	101.0%	99.1%	99.7%	111.5%	100.4%	103.6%	101.2%	102.0%
Yakiniku	# of customers	96.5%	95.4%	98.9%	97.1%	97.9%	107.5%	94.7%	99.7%	98.3%	99.8%
restaurants	# of restaurants at end of period	306	308	309		310	312	314			
	Net sales	104.9%	107.7%	109.9%	107.5%	109.4%	112.1%	109.2%	110.3%	108.8%	107.3%
Ramen	# of customers	100.1%	102.7%	105.9%	102.8%	106.0%	107.5%	103.6%	105.7%	104.2%	104.6%
restaurants	# of restaurants at end of period	203	206	207		207	207	209			
	Net sales	105.1%	114.2%	107.0%	108.5%	110.1%	109.8%	97.6%	105.8%	107.2%	106.1%
Okonomiyaki	# of customers	104.8%	112.1%	106.4%	107.6%	110.6%	109.6%	97.8%	106.0%	106.8%	105.7%
restaurants	# of restaurants at end of period	20	20	20		20	20	20			
	Net sales	103.7%	112.0%	110.8%	108.7%	109.1%	112.5%	101.5%	107.7%	108.2%	107.5%
"Yuzu-An"	# of customers	103.4%	107.5%	107.5%	106.1%	107.6%	110.5%	100.1%	106.1%	106.1%	105.5%
restaurants	# of restaurants at end of period	94	94	94		94	93	94			
	Net sales	101.7%	106.0%	102.2%	103.1%	106.4%	106.6%	103.6%	105.4%	104.3%	104.1%
Specialty	# of customers	92.0%	95.9%	95.5%	94.5%	101.8%	100.6%	99.8%	100.7%	97.9%	97.2%
restaurants	# of restaurants at end of period	16	16	17		19	19	22			

2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2024 - December 2024)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
All restaurants	Net sales	110.4%	117.2%	114.0%	114.0%	114.1%	116.0%	112.3%	114.0%	114.0%	
New restaurants	# of customers	112.7%	117.7%	117.1%	115.9%	115.0%	116.5%	111.9%	114.3%	115.1%	
included)	# of restaurants at end of period	451	455	459		463	468	471			
	Net sales	101.3%	108.0%	105.1%	105.0%	102.4%	104.0%	102.2%	102.8%	103.9%	
Existing	# of customers	101.4%	106.4%	106.3%	104.8%	101.0%	101.9%	100.2%	101.0%	102.9%	
restaurants	# of restaurants at end of period	377	380	383		385	389	399			
	Net sales	98.7%	104.6%	101.4%	101.7%	104.8%	104.2%	100.8%	103.1%	102.4%	
Yakiniku restaurants	# of customers	98.3%	104.1%	102.7%	101.8%	100.9%	101.8%	97.8%	100.1%	101.0%	
restaurants	# of restaurants at end of period	182	183	185		186	186	189			
	Net sales	106.4%	108.0%	105.8%	106.8%	100.8%	103.2%	105.7%	103.4%	105.1%	
Ramen restaurants	# of customers	104.6%	106.4%	108.0%	106.4%	102.9%	101.8%	101.9%	102.2%	104.3%	
restaurants	# of restaurants at end of period	92	93	94		95	97	100			
	Net sales	93.8%	108.0%	109.5%	104.0%	101.6%	107.9%	105.5%	105.0%	104.5%	
Okonomiyaki	# of customers	92.9%	108.3%	110.7%	104.3%	102.2%	108.0%	105.6%	105.3%	104.8%	
restaurants	# of restaurants at end of period	16	16	16		16	16	16			
	Net sales	105.8%	119.9%	116.6%	114.3%	97.0%	103.4%	102.5%	101.1%	107.2%	
"Yuzu-An" restaurants	# of customers	104.3%	114.6%	113.5%	110.9%	96.9%	102.1%	101.9%	100.4%	105.3%	
restaurants	# of restaurants at end of period	77	77	77		77	77	78			
	Net sales	102.4%	105.3%	105.2%	104.2%	104.2%	105.6%	101.4%	103.3%	103.7%	
Specialty	# of customers	95.3%	96.4%	95.0%	95.6%	95.2%	97.1%	96.4%	96.4%	96.0%	
		1									
restaurants	# of restaurants at end of period	10	11	11		11	13	16			
restaurants nuary 2025 -	at end of period										
	at end of period June 2025)	Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
uary 2025	at end of period June 2025) Net sales	Jan. 110.9%	Feb. 112.9%	Mar. 115.8%	113.3%	Apr. 116.0%	May 124.1%	Jun. 113.9%	118.0%	115.5%	114.8%
uary 2025	at end of period June 2025) Net sales # of customers	Jan.	Feb.	Mar.		Apr.	May	Jun.			
uary 2025 -	at end of period June 2025) Net sales # of customers # of restaurants	Jan. 110.9%	Feb. 112.9%	Mar. 115.8%	113.3%	Apr. 116.0%	May 124.1%	Jun. 113.9%	118.0%	115.5%	114.8%
uary 2025 Il restaurants ew restaurants	at end of period June 2025) Net sales # of customers	Jan. 110.9% 109.4%	Feb. 112.9% 112.2%	Mar. 115.8% 114.6%	113.3%	Apr. 116.0% 116.6%	May 124.1% 122.4%	Jun. 113.9% 111.8%	118.0%	115.5%	114.8% 114.8%
uary 2025 Il restaurants lew restaurants included) Existing	June 2025) Net sales # of customers # of restaurants at end of period	Jan. 110.9% 109.4% 474	Feb. 112.9% 112.2% 481	Mar. 115.8% 114.6% 485	113.3% 112.1%	Apr. 116.0% 116.6% 492	May 124.1% 122.4% 494	Jun. 113.9% 111.8% 499	118.0% 116.9%	115.5% 114.4%	114.8%
uary 2025	at end of period June 2025) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 110.9% 109.4% 474 101.8% 99.1%	Feb. 112.9% 112.2% 481 102.1% 100.5%	Mar. 115.8% 114.6% 485 104.8% 103.0%	113.3% 112.1% 103.0%	Apr. 116.0% 116.6% 492 104.1% 103.1%	May 124.1% 122.4% 494 112.0% 107.9%	Jun. 113.9% 111.8% 499 102.7% 99.4%	118.0% 116.9%	115.5% 114.4% 104.5%	114.8% 114.8% 104.2%
Lary 2025 I restaurants ew restaurants included) Existing	June 2025) Net sales # of customers # of restaurants at end of period Net sales # of customers at end of period Vet sales # of customers # of restaurants at end of period	Jan. 110.9% 109.4% 474 101.8% 99.1% 401	Feb. 112.9% 112.2% 481 102.1% 100.5% 405	Mar. 115.8% 114.6% 485 104.8% 103.0% 407	113.3% 112.1% 103.0% 100.9%	Apr. 116.0% 116.6% 492 104.1% 103.1% 410	May 124.1% 122.4% 494 112.0% 107.9% 412	Jun. 113.9% 111.8% 499 102.7% 99.4% 419	118.0% 116.9% 106.0% 103.3%	115.5% 114.4% 104.5% 102.1%	114.8% 114.8% 104.2% 102.5%
restaurants we restaurants ncluded) Existing restaurants	at end of period June 2025) Net sales # of customers # of restaurants at end of period Net sales # of customers at end of period Net sales A of customers at end of period Net sales	Jan. 110.9% 109.4% 474 101.8% 99.1% 401 99.9%	Feb. 112.9% 112.2% 481 102.1% 100.5% 405 96.3%	Mar. 115.8% 114.6% 485 104.8% 103.0% 407 101.1%	113.3% 112.1% 103.0% 100.9%	Apr. 116.0% 116.6% 492 104.1% 103.1% 410 99.9%	May 124.1% 122.4% 494 112.0% 107.9% 412 111.9%	Jun. 113.9% 111.8% 499 102.7% 99.4% 419 100.7%	118.0% 116.9% 106.0% 103.3%	115.5% 114.4% 104.5% 102.1%	114.8% 114.8% 104.2% 102.5%
uary 2025	at end of period June 2025) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of period Net sales # of customers	Jan. 110.9% 109.4% 474 101.8% 99.1% 401	Feb. 112.9% 112.2% 481 102.1% 100.5% 405	Mar. 115.8% 114.6% 485 104.8% 103.0% 407	113.3% 112.1% 103.0% 100.9%	Apr. 116.0% 116.6% 492 104.1% 103.1% 410	May 124.1% 122.4% 494 112.0% 107.9% 412	Jun. 113.9% 111.8% 499 102.7% 99.4% 419	118.0% 116.9% 106.0% 103.3%	115.5% 114.4% 104.5% 102.1%	114.8% 114.8% 104.2% 102.5%
uary 2025 Il restaurants ew restaurants included) Existing restaurants	at end of period June 2025) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 110.9% 109.4% 474 101.8% 99.1% 401 99.9% 96.9%	Feb. 112.9% 112.2% 481 102.1% 100.5% 405 96.3% 95.7% 191	Mar. 115.8% 114.6% 485 104.8% 103.0% 407 101.1% 99.0% 191	113.3% 112.1% 103.0% 100.9% 99.3% 97.4%	Apr. 116.0% 116.6% 492 104.1% 103.1% 410 99.9% 98.2% 192	May 124.1% 122.4% 494 112.0% 107.9% 412 111.9% 107.8% 194	Jun. 113.9% 111.8% 499 102.7% 99.4% 419 100.7% 94.9%	118.0% 116.9% 106.0% 103.3% 103.8% 99.9%	115.5% 114.4% 104.5% 102.1% 101.5% 98.6%	114.8% 114.8% 104.2% 102.5% 101.9% 99.7%
uary 2025 Il restaurants ew restaurants included) Existing restaurants Yakiniku restaurants	All end of period June 2025) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of period Net sales # of sales	Jan. 110.9% 109.4% 474 101.8% 99.1% 401 99.9% 96.9% 190 104.5%	Feb. 112.9% 112.2% 481 102.1% 100.5% 405 96.3% 95.7% 191 107.1%	Mar. 115.8% 114.6% 485 104.8% 103.0% 407 101.1% 99.0% 191 109.9%	113.3% 112.1% 103.0% 100.9% 99.3% 97.4%	Apr. 116.0% 116.6% 492 104.1% 103.1% 410 99.9% 98.2% 192 108.8%	May 124.1% 122.4% 494 112.0% 107.9% 412 111.9% 107.8% 194 112.0%	Jun. 113.9% 111.8% 499 102.7% 99.4% 419 100.7% 94.9% 195 109.0%	118.0% 116.9% 106.0% 103.3% 103.8% 99.9%	115.5% 114.4% 104.5% 102.1% 101.5% 98.6%	114.8% 114.8% 104.2% 102.5% 101.9% 99.7%
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(Note)

- 1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business.
- $2. \ Existing \ restaurants \ are \ defined \ as \ those \ in \ operation \ for \ 18 \ months \ or \ more \ since \ opening.$
- 2. Existing restaurants are defined as unseed in operation for from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.

 4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- ${\bf 6.}\ {\bf The}\ {\bf numbers}\ {\bf presented}\ {\bf are}\ {\bf preliminary},\ {\bf and}\ {\bf therefore}\ {\bf not}\ {\bf audited}\ {\bf by}\ {\bf an}\ {\bf audit}\ {\bf corporation}.$