

# Interim Financial Results for FY2025 (First Six Months of the Fiscal Year Ending February 28, 2026)

October 14, 2025

Takashimaya Co., Ltd.

## Agenda

- Financial Results for Q2 of FY Ending Feb 2026 (FY2025)
- II. Full-Year Forecasts for FY Ending Feb 2026 (FY2025)
- III. Progress and Revisions of Medium-Term Management Plan (FY2024 FY2026)
- IV. Capital Policy Going Forward



Introduction	of profit	indicator	unique	to	<b>Takashimaya</b>	called	"business	profit"
(from FY2025	5)							

#### 1) Calculation formula

Business profit = Operating profit + Equity in earnings of affiliates + Dividend income

#### 2) Purpose

- O We are promoting ROIC management to realize a well-balanced business portfolio that can flexibly respond to changes in the operating environment (Japan/Overseas/Department stores/Non-department stores)
- O We plan to increase NOPAT [EBIT], which is the numerator for ROIC calculation (\*), in the future, including dividend income from the Vietnam business, positioned as a growth driver
- O We will improve the effectiveness of ROIC management by introducing a proprietary profit indicator called "business profit" (KPI setting)
  - \* ROIC (Return on invested capital) = NOPAT ÷ Invested capital NOPAT = EBIT (Ordinary profit + Interest expense Interest income) x (1 Effective tax rate)



# Financial Results for Q2 of FY Ending Feb2026 (FY2025)

- 1. Key Points of Results
- 2. Consolidated Results
- 3. Segment-specific Results
- 4. Consolidated Balance Sheet
- 5. Consolidated Cash Flows



## 1. Key Points of Q2 Results

- ✓ On a consolidated basis, profits declined as Department Stores in Japan had a large negative impact on consolidated operating profit Net profit increased because of gains in the sale of non-core assets Each profit category exceeded the June forecast
- ✓ Regarding net sales of Department Stores in Japan, while domestic customers remained strong, revenue and operating profit fell sharply due to the recoil from the increase in inbound travelers in the previous year Exceeded the June forecast due to an uptick in inbound travelers and steady implementation of cost-cutting measures
- ✓ In other businesses, Finance and Construction & Design led the way, with revenue and profit increasing and exceeding the forecast

#### **Department Stores in Japan: Key Points of Store Net Sales**

- O Domestic customers: +2% YoY (compared to existing stores) \*Same level as forecast
  Sales were strong to both non-VIP and VIP customers
  By merchandise category, foods were stable, and fashion, which had gotten off to a slow start, also showed signs of recovery
- O Inbound travelers: ¥43.8bn (¥62.0bn last year) \*¥1.8bn more than forecast

  Net sales exceeded the full-year forecast of ¥82.0bn (¥116.0bn last year) and the H1 forecast of ¥42.0bn
  - The factors behind this are a reduction in the YoY decline in net sales per customer and a recovery in the number of transactions (customers)

#### 2. Consolidated Results

- ✓ Operating profit declined due to lower total operating revenue and higher costs from inflation
- Business profit declined due to a decrease in the share of profit of entities accounted for using equity method, and ordinary profit declined more due to foreign exchange losses (yen appreciation)
- ✓ Net profit increased due to gains on sales of non-current assets and all profit categories exceeded the forecast

(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast
Total operating revenue	487.2	(3.9%)	+0.5%
Gross profit	143.5	(3.4)	+3.6
SG&A expenses	119.8	+1.7	+0.9
SG&A to total operating revenue ratio	24.6%	+1.3	+0.1
Operating profit	23.7	(5.1)	+2.7
Operating profit to total operating revenue ratio	4.9%	(0.8)	+0.5
*Business profit	25.2	(6.4)	+1.6
Ordinary profit	22.0	(8.2)	+1.5
Profit attributable to owners of parent	21.2	+2.1	+0.7

<sup>\*</sup>Business profit: Operating profit + Share of profit of equity method affiliates + Dividend income

## 3-1. Segment-specific Results (Overview)

- ✓ The main reason for the ¥5.1bn drop in operating profit and the ¥2.7bn increase over the forecast was Department Stores in Japan
- ✓ Operating profit of Department Stores in Japan fell ¥4.8bn but exceeded the forecast by ¥2.0bn
- ✓ Revenue and profit both increased in the Finance and Construction & Design, and operating profit exceeded the forecast by ¥0.6bn in both

\*Top row : Operating revenue, Bottom row : Operating profit

(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast	(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast
Department Stores in	155.8	(5.3%)	+0.5%	F.	12.2	+10.3%	+1.0%
Japan	9.6	(4.8)	+ 2.0	- Finance	2.7	+ 0.4	+ 0.3
Overseas Department	16.5	(3.4%)	(3.8%)	Construction &	17.9	+4.2%	+2.3%
Stores	3.8	(0.1)	(0.1)	Design	1.5	+ 0.4	+ 0.3
Commercial Property	25.7	+1.0%	+0.5%	Others	26.9	+3.4%	+0.9%
Development in Japan	3.4	(0.5)	+ 0.1	Others	0.8	+ 0.0	+ 0.1
Overseas Commercial	7.8	(3.2%)	(1.8%)	Consolidated	235.4	(3.3%)	+1.0%
Property Development	2.7	(0.5)	(0.1)	Total	23.7	(5.1)	+ 2.7
				Business profit	25.2	(6.4)	+1.6
Additions to Operating profit			Share of profit of equity method affiliates	1.1	(1.3)	(1.2)	
				Dividend income from affiliates in Vietnam	0.0	+0.0	(0.2)

## 3-2. [Department Stores in Japan] Results

- ✓ Total operating revenue declined due to the recoil from the previous large level of inbound travelers, but sales to domestic customers remained strong and were in line with the forecast
- ✓ Gross margin ratio improved YoY, but the main reason was changes in the merchandise mix, i.e., lower share of net sales from high-ticket items, etc.
- ✓ By controlling overall SG&A expenses, we minimized the increase and improved figures compared to the forecast

(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast
Total operating revenue	401.8	(4.9%)	+0.9%
Gross margin ratio [% of in-store Total sales]	22.23%	+0.12	(0.03)
Gross profit	92.0	(4.4)	+0.8
SG&A expenses	82.4	+0.5	(1.2)
SG&A to total operating revenue ratio	20.5%	+1.1	(0.5)
Operating profit	9.6	(4.8)	+2.0
Operating profit ratio [% of Total operating revenue]	2.4%	(1.0)	+0.5

## 3-2. [Department Stores in Japan] In-store Net Sales (Customer-specific)

- ✓ Compared to the previous H1, less inbound travelers meant lower sales, but sales to non-VIP and VIP customers were both up
- ✓ By month, non-VIP sales remained stable each month, while sales to VIP customers turned positive in July and August
- ✓ In August, the negative growth in sales to inbound travelers narrowed, partly due to the impact of last year's sharp yen appreciation that slowed growth

(Compared to
previous year *
<b>Existing stores)</b>
Total net sales
Domestic
customers
Non-VIP
customers
VIP customers
Inbound
travelers

H1	Q1	Q2
(3%)	(4%)	(2%)
+2%	+1%	+2%
+3%	+3%	+2%
+0%	(3%)	+2%
(29%)	(30%)	(28%)

Monthly trend								
Mar.	Apr.	May	Jun.	Jul.	Aug.			
(1%)	(5%)	(6%)	(7%)	(4%)	+7%			
+1%	+1%	+2%	(2%)	+2%	+9%			
+2%	+4%	+4%	(1%)	+1%	+8%			
(4%)	(4%)	(1%)	(3%)	+2%	+12%			
(11%)	(33%)	(42%)	(36%)	(33%)	(10%)			

<sup>\*</sup> Actual trend before adjustment of net sales due to accounting treatment (delivery basis) associated with settlement of accounts

## 3-2. [Department Stores in Japan] In-store Net Sales (by Merchandise)

- ✓ Year-on-year sales of high-ticket items were up thanks to strong sales to domestic customers in August, which offset lower inbound traveler levels compared to the previous year
- ✓ Fashion got off to a slow start due to weather factors, but sales improved in August
- ✓ Food sales were up year on year after strong results from regional product exhibits, etc., contributing to an increase in customer traffic at stores (up 1% YoY)

(Compared to
previous year *
Existing stores)
Total net sales
Fashion*
(of which, retailed priced items)
High ticket items*
Foods

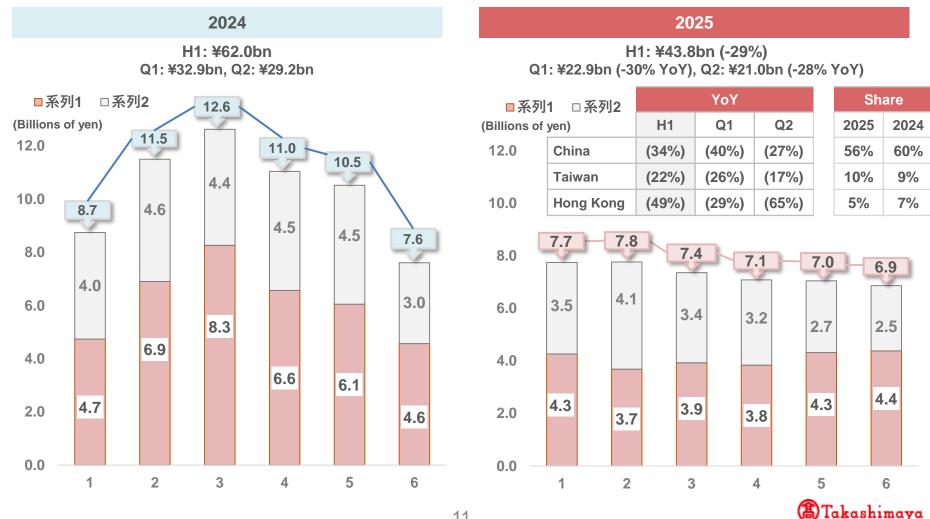
H1	Q1	Q2
(3%)	(4%)	(2%)
(1%)	(1%)	(1%)
(1%)	(1%)	(1%)
(9%)	(11%)	(7%)
+2%	+3%	+1%

Monthly trend							
Mar.	Apr.	May	Jun.	Jul.	Aug.		
(1%)	(5%)	(6%)	(7%)	(4%)	+7%		
(1%)	(2%)	+0%	(4%)	(4%)	+6%		
(0%)	(2%)	(0%)	(4%)	(4%)	+5%		
(7%)	(12%)	(16%)	(16%)	(7%)	+5%		
+1%	+6%	+5%	(1%)	+0%	+5%		

<sup>\*</sup> Fashion: Men's clothing, women's clothing, accessories (including cosmetics) / High-ticket items: Special selections and jewelry

### 3-2. [Department Stores in Japan] Net Sales from Inbound Travelers (By Country)

- H1 results were ¥43.8bn (YoY change: -¥18.2bn [-29%]), change versus forecast: +¥1.8bn
- Compared to the previous year, which saw significant fluctuations due to exchange rates, monthly sales remained at around ¥7.0bn
- China was down 34% YoY (share: 60% last year, 56% this year), Taiwan was down 22%, and Hong Kong was down 49%



## 3-2. [Department Stores in Japan] Net Sales from Inbound Travelers (By Merchandise/No. of Transactions/Per Customer)

- ✓ Sales of high-ticket items fell due to the recoil from the previous year, but sales of cosmetics, sporting goods, and children's products grew, expanding market share
- ✓ Sales of high-ticket items fell 40% from the previous year, pushing down overall net sales per customer, and the number of transactions (customers) also decreased due to changes in consumption behavior
- ✓ Exceeded the forecast due to a reduction in the decline in net sales per customer and a recovery in the number of transactions (customers) (August was up YoY)
- Trend in product-specific sales, number of transactions and net sales per customers

(Compared to previous year Existing stores)	H1	Q1	Q2
Total net sales	(29%)	(30%)	(28%)
High ticket items*	(39%)	(41%)	(36%)
Fashion*	(3%)	+2%	(7%)
(Of which, cosmetics)	+4%	+5%	+2%
Sporting goods	+20%	+33%	+6%
Children's information and hobbies	+10%	+19%	+2%
Number of transactions (customers)	(3%)	+1%	(8%)
Net sales per customer	(27%)	(31%)	(22%)

-	, ,	, ,	, ,
		H1	
Net sales share	2025	2024	Change
High ticket items*	66%	76%	(10%)
Cosmetics	14%	9%	+5%
Others	20%	15%	+5%

#### Monthly trend

Mar.	Apr.	May	Jun.	Jul.	Aug.
(11%)	(33%)	(42%)	(36%)	(33%)	(10%)
(20%)	(43%)	(53%)	(46%)	(39%)	(16%)
+11%	+0%	(5%)	(6%)	(15%	+3%
+17%	+8%	(8%)	(3%)	(5%)	+15%
+45%	+41%	+14%	(1%)	(0%)	+25%
+23%	+24%	+10%	+13%	(11%)	+6%
+10%	+1%	(6%)	(8%)	(16%)	+3%
(20%)	(33%)	(38%)	(30%)	(21%)	(13%)

■ Exchange rate: US dollar/yen (average at the end of the month from March to August)
2025: ¥146.18, 2024: ¥153.89, -5% YoY (yen appreciation)

Takashimaya

<sup>\*</sup> High-ticket items: special selection and jewelry Fashion: Men's clothing as well as women's clothing and accessories (including cosmetics)

## 3-2. [Department Stores in Japan] SG&A Expenses

- ✓ Expenses for promoting human capital management, such as base pay increases, etc., are being allocated continuously
- ✓ Expenses for strengthening sales, such as new event development, etc., will be appropriately allocated after determining effectiveness
- ✓ Despite the impact of inflation, such as higher heating and lighting expenses, the steady implementation of cost-cutting measures resulted in an improvement of ¥1.2bn compared to the forecast

				Breakdown of YoY change					
(billion JPY)	H1	YoY change	Human capital investments	Measures for making department stores more profitable	Inflation	Variable costs	Cost optimization program	Change from Jun. 30 forecast	
Personnel related expenses	26.1	(0.1)	+0.6	+0.4		f changes to the program +0.2	(1.1)	(0.0)	
Advertising expenses	5.7	(0.0)		+0.7	/		(0.7)	(1.8)	
G&A expenses	36.7	+0.4		+0.9	+0.9	(0.7)	(0.7)	+0.3	
Rent and tax expenses	14.0	+0.2			+0.2		0.0	+0.3	
Total	82.4	+0.5	+0.6	+1.9	+1.1	(0.7)	(2.4)	(1.2)	
SG&A to total operating revenue ratio	20.5%	+1.1		— 2.9 ir	ncrease -			(0.5)	

## 3-3. [Overseas Department Stores] Results

- ✓ Singapore: Revenue and profit declined due to stagnant consumption amid inflation and the impact of exchange rates (yen appreciation)
- ✓ Shanghai: Revenue was in the red due to the prolonged economic slump
- ✓ Siam: Revenue was down due to the impact of revamp work
- ✓ Vietnam: Revenue and profit increased thanks to renovations to cosmetics counters, etc., with each store achieving the forecast level

\*Top row : Operating revenue, Bottom row : Operating profit

			<u> </u>			
(billion JF	PY)	H1 (JanJun.)	YoY Change	Foreign Currency Effects	Change from Jun. 30 forecast	YoY Change in Local Currency
T. I. I. O		12.5	(3.6%)	_	(5.6%)	(1.7%)
Takashimaya Singa	pore Liu.	3.5	(0.1)	(0.1)	(0.0)	
Shanghai Takashimaya Co., Ltd.		1.1	(10.0%)	_	+0.1%	(6.0%)
		(0.1)	(0.0)	+ 0.0	(0.0)	_
Takashimaya Vietnam Ltd.		1.9	+10.6%	_	+5.9%	+16.2%
		0.5	+ 0.1	(0.0)	+ 0.0	_
Siam Takashimaya	(Thailand)	1.0	(15.1%)	_	(1.1%)	(18.5%)
Co., Ltd.		(0.2)	(0.0)	(0.0)	(0.0)	_
Total of Overseas Department Stores		16.5	(3.4%)	_	(3.8%)	
		3.8	(0.1)	(0.1)	(0.1)	
exchange rate	1SGD 1CM	NY 1VND	1THB			

## 3-4. [Commercial Property Development (in Japan / Overseas)] Results

- ✓ Commercial Property Development in Japan posted lower profit due to the impact of revamp work, outsourcing costs, and higher lighting expenses, but profit actually trended according to forecast
- ✓ Commercial Property Development Overseas saw a decline in revenue and profit because of foreign exchange rates, while steady growth was recorded in Vietnam

*Top row: Operating revenue, Bottom row: Operating profit	*Top row:	Operating revenue	. Bottom row :	Operating profit
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(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast
Total of Commercial Property Development in Japan	25.7	+1.0%	+0.5%
[Toshin Development Co., Ltd.]	3.4	(0.5)	+ 0.1
	ī	ı	1
Toshin Development Singapore Pte. Ltd.	5.8	(5.1%)	+0.1%
(TDS)	2.0	(0.3)	(0.0)
Subsidiaries in Vietnam	2.2	+9.2%	(0.9%)
outoidanio iii viotiaii	0.9	+ 0.0	+ 0.0
Total of Overseas Commercial Property	7.8	(3.2%)	(1.8%)
Development	2.7	(0.5)	(0.1)
	1	1	ī
Total of Commercial Property Development	33.6	(0.0%)	(0.1%)
Total of Commercial Property Development	6.1	(1.0)	(0.0)
Operating profit + Dividend income from affiliates in Vietnam	6.1	(1.0)	(0.2)

## 3-5. [Finance / Construction & Design / Others] Results

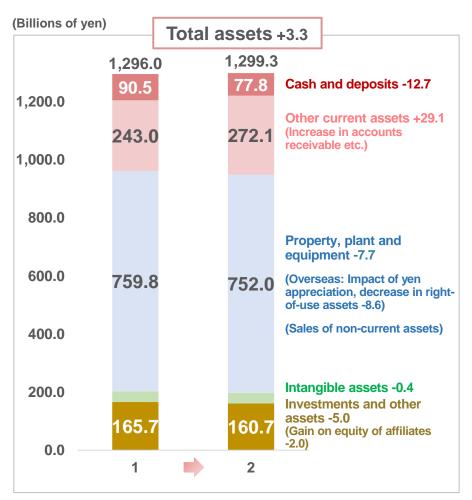
- ✓ Finance posted higher revenue and profit, amid higher card transaction volume and growing annual fee income, exceeding the forecast
- ✓ Construction & Design posted higher revenue and profit, amid increased orders, strengthened cost management, and improved profit margins, exceeding the forecast
- ✓ Others performed according to the forecast

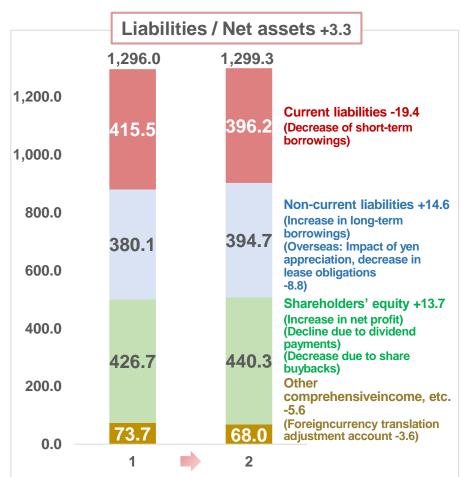
\*Top row : Operating revenue, Bottom row : Operating profit

(billion JPY)			H1	YoY Change	Change from Jun. 30 forecast
Takashimaya Financial Partners	Finance		11.7	+6.1%	+1.4%
Co., Ltd. (TFP)			2.7	+ 0.4	+ 0.3
Takashimaya Space Create Co., Ltd.	l. Construction		17.9	+4.2%	+2.3%
(TSC)	& Design		1.5	+ 0.4	+ 0.3
R.T. Corporation Co., Ltd.	Otlaava		7.7	+8.9%	(1.3%)
	Others		0.3	+ 0.1	+ 0.0
CENTUDY 9 Co. Ltd	Otlaava		4.4	+8.5%	+0.3%
CENTURY & Co., Ltd.	Others		0.3	+ 0.1	+ 0.1
All Tales delinered Agreement Carlottel	041		3.6	+11.8%	(0.2%)
All Takashimaya Agency Co., Ltd.	Others		0.4	+ 0.0	(0.1)
Good Live Co., Ltd.	Others		1.6	(24.9%)	(9.9%)
dood Live Co., Ltd.	Ouleis		(0.1)	(0.2)	(0.0)

#### 4. Consolidated Balance Sheet

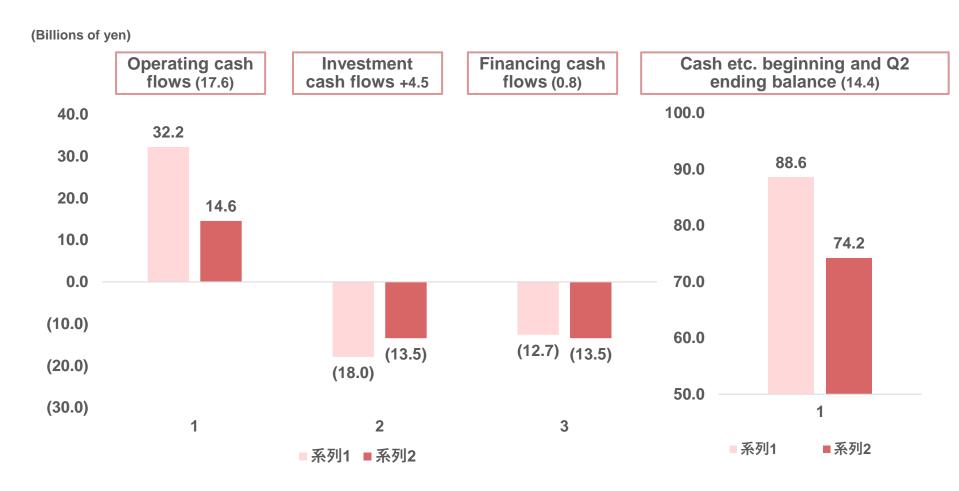
- ✓ Total assets increased by ¥3.3bn due to an increase in accounts receivable, offset by the sale of non-current assets and a decrease in right-of-use assets caused by yen appreciation
- ✓ Currently implementing share buybacks using cash obtained from the sale of non-current assets
- ✓ Any increase in shareholders' equity is being controlled by share buybacks and dividend payments





#### 5. Consolidated Cash Flows

- ✓ Operating cash flows were down ¥17.6bn from the previous year due to an increase in trade receivables and an increase in payments of income taxes, etc.
- ✓ Investing cash flows increased by ¥4.5bn from the previous year due to an increase in growth investments and income from the sale of non-current assets, etc.
- ✓ Financing cash flows were down ¥0.8bn from the previous year due to share buybacks, etc.



# Full-Year Forecasts for FY Ending Feb 2026 (FY2025)

- 1. Key Points of Forecast
- 2. Consolidated Performance Forecasts
- 3. Segment-specific Forecasts
- 4. Progress of Measures to Achieve the Forecast
- 5. Consolidated Balance Sheet
- 6. Consolidated Cash Flows



### 1. Key Points of FY2025 Full-Year Forecast

- Consolidated operating profit was revised upward, while business profit, ordinary profit, and net profit remain unchanged
- ✓ The main reason for the upward revision to operating profit is the improvement in SG&A expenses at department stores in Japan

#### **Department Stores: Key Points of Revision**

O Domestic customer net sales: Full-year YoY +3% (compared to existing stores)

\*Vs. June forecast: +4% YoY

The year-on-year growth rate revised in light of the consumption environment, despite steady progress with our initiatives aimed at "enhance our product appeal" and "strengthen our customer base"

O Inbound traveler net sales: Full-year ¥84.0bn (¥116.0bn last year)

\*June forecast: ¥82.0bn

Only the upside for H1 has been revised, taking into account the negative risk of further changes in consumption behavior (e.g., a shift to experience-based consumption) in H2, which could affect the number of transactions (customers) and net sales per customer

○ SG&A expenses: Full-year increase of ¥0.5bn from the previous year

\*June forecast: Increase of ¥4.9bn from the previous year

Human capital investments carried out as planned

Despite the impact of inflation, improved by ¥4.5bn compared to the forecast through enhanced "cost reduction"

#### 2. Consolidated Performance Forecasts

- ✓ Operating profit was revised upward by ¥2.5bn from the June forecast, taking into account the upside in H1 and current conditions
- ✓ Business profit will remain unchanged in light of the share of profit of entities accounted for using equity method and ordinary profit will remain unchanged in light of the foreign exchange loss (yen appreciation)
- √ No revisions to net profit, as profit increase as planned.

(billion JPY)	Full-year forecast	YoY Change	Change from Jun. 30 forecast
Total operating revenue	1,015.0	(1.7%)	(0.5%)
Gross profit	297.1	(2.3)	+6.1
SG&A expenses	244.6	+2.7	+3.6
SG&A to total operating revenue ratio	24.1%	+0.7	+0.5
Operating profit	52.5	(5.0)	+2.5
Operating profit to total operating revenue ratio	5.2%	(0.4)	+0.3
*Business profit	57.0	(6.4)	+0.0
Ordinary profit	53.0	(7.4)	+0.0
Profit attributable to owners of parent	40.0	+0.5	+0.0

<sup>\*</sup>Business profit: Operating profit + Share of profit of equity method affiliates + Dividend income

## 3-1. Segment-specific Forecasts

- ✓ Operating profit revised upward by ¥2.0bn for Department Stores in Japan, with other segments also revised on a rolling basis
- ✓ Business profit remains unchanged due to a downward revision of share of profit of entities accounted for using equity method of ¥2.5bn, etc.
- ✓ Dividend income from the Vietnam business increased from the previous year to ¥1.7bn, but fell slightly below the forecast due to the impact of exchange rates

\*Top row : Operating revenue, Bottom row : Operating profit

Full year V-V

(billion JPY)	Full-year forecast	YoY Change	Change from Jun. 30 forecast		Full-year forecast	YoY Change	Change from Jun. 30 forecast
Department Stores in	ment Stores in 324.6 (3.4%) (0.9%)		25.1	+8.5%	+1.8%		
Japan	23.0	(5.5)	+ 2.0	Finance	5.4	+ 0.5	+ 0.4
Overseas	35.4	+0.5%	(1.1%)	Construction &	35.4	+5.7%	+2.3%
Department Stores	8.8	+ 0.5	(0.1)	Design	2.4	+ 0.3	+ 0.3
Commercial Property	52.0	+2.0%	+0.2%	Others	60.7	+7.2%	+0.8%
Development in Japan	6.1	(0.7)	+ 0.2	Others	2.5	+ 0.6	+ 0.0
Overseas Commercial	verseas Commercial 16.3 +1.3% (0.1%)	Consolidated Total	491.4	(1.4%)	(0.3%)		
Property Development	5.8	(0.1)	+ 0.1	Consolidated Fotal	52.5	(5.0)	+ 2.5
				Business profit	57.0	(6.4)	+0.0
		Additions to		Share of profit of equity method affiliates	2.2	(1.5)	(2.5)
		Operating profit	Dividend income from affiliates in Vietnam	1.7	+0.2	(0.1)	

Full year V-V

## 3-2. [Department Stores in Japan] Forecast

- ✓ The growth rate of domestic customer net sales for H2 was revised from +6% to +4% (full-year +4% to +3%)
- ✓ Inbound traveler net sales for H2 remain unchanged at the June forecast of ¥40.0bn (H1 ¥43.8bn, full-year ¥84.0bn)
- ✓ The main reason for the upward revision of operating profit by ¥2.0bn is the improvement in SG&A expenses

(billion JPY)	Full-year forecast	YoY Change	Change from Jun. 30 forecast
Total operating revenue	835.9	(2.7%)	(0.0%)
Gross margin ratio [% of in-store Total sales]	22.33%	+0.21	+0.10
Gross profit	191.6	(5.1)	(2.5)
SG&A expenses	168.6	+0.5	(4.5)
SG&A to total operating revenue ratio	20.2%	+0.6	(0.5)
Operating profit	23.0	(5.5)	+2.0
Operating profit ratio [% of Total operating revenue]	2.8%	(0.6)	+0.2

## 3-2. [Department Stores in Japan] SG&A Expenses

- Human capital investments, with an eye on labor distribution rate and productivity improvement, are being carried out as planned
- Expenses for strengthening sales capabilities (merchandise and customer base) will be rolled to an appropriate level based on effectiveness
- ✓ Despite the impact of inflation, cost reductions have been steadily implemented, resulting in a ¥4.5bn improvement over the forecast

				Breakdown of YoY change					
(billion JPY)	Full-year forecast	YoY change	Human capital investments	Measures for making department stores more profitable	Inflation	Variable costs	Cost optimization program	Change from Jun. 30 forecast	
Personnel related expenses	54.3	+0.1	+1.5	+0.8		changes to the program +0.3	(2.2)	(0.3)	
Advertising expenses	11.7	(0.5)		+0.7	/		(1.2)	(3.0)	
G&A expenses	74.4	+0.1		+1.8	+1.3	(0.6)	(2.4)	(1.8)	
Rent and tax expenses	28.2	+0.7			+0.7		0.0	+0.6	
Total	168.6	+0.5	+1.5	+3.4	+2.0	(0.6)	(5.8)	(4.5)	
SG&A to total operating revenue ratio	20.2%	+0.6		6.3	increase			(0.5)	

## 3-3. [Overseas Department Stores] Forecast

- ✓ Minor adjustments were made to each store, but overall results are in line with the forecast
- ✓ The exchange rate impact on operating profit due to yen appreciation was a decrease of ¥0.3bn from the previous year

\*Top row : Operating revenue, Bottom row : Operating profit

		O	,	1 01	
(billion JPY)	Full-year (Jan Dec.) forecast	YoY Change	Foreign Currency Effects	Change from Jun. 30 forecast	YoY Change in Local Currency
Takaahimaya Cinganaya Ltd	26.7	(0.1%)	_	(1.9%)	+3.2%
Takashimaya Singapore Ltd.	7.8	+ 0.1	(0.3)	(0.0)	
Shanghai Takashimaya Co., Ltd.	2.1	(6.6%)	_	+0.5%	(0.4%)
Shanghar rakashililaya Gu., Etu.	(0.0)	+ 0.0	+ 0.0	(0.0)	_
Takashimaya Vietnam Ltd.	3.9	+7.4%	_	+2.8%	+12.9%
Takasiiiilaya Vietilalii Ltu.	1.0	+ 0.0	(0.1)	+ 0.0	_
Siam Takashimaya (Thailand) Co.,	2.6	+3.1%	_	(0.4%)	+6.0%
Ltd.	(0.0)	+ 0.3	+ 0.0	(0.0)	_
Total of Overseas Department	35.4	+0.5%	_	(1.1%)	
Stores	8.8	+ 0.5	(0.3)	(0.1)	
exchange rate   1SGD   1CNY	1VND 1THB	3			

exchan	ige rate	1SGD	1CNY	1VND	1THB
	Forecast	110.15	19.80	0.0059	4.20
JPY	Previous FY	113.78	21.12	0.0062	4.32
	Jun. 30 Forecast	110.15	19.8	0.0059	4.20

## 3-4. [Commercial Property Development (in Japan / Overseas)] Forecast

✓ Based on the situation in H1, Commercial Property Development in Japan was revised upward by ¥0.2bn, and Overseas Commercial Property Development by ¥0.1bn

*Top row: Operating revenue, Bott	om row : Op
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(billion JPY)	Full-year forecast	YoY Change	Change from Jun. 30 forecast
Total of Commercial Property	52.0	+2.0%	+0.2%
Development in Japan [Toshin Development Co., Ltd.]	6.1	(0.7)	+ 0.2
Toshin Development Singapore Pte.	11.6	(3.6%)	(0.1%)
Ltd. (TDS)	4.3	(0.3)	(0.0)
Subsidiaries in Vietnam	5.0	+15.2%	(0.0%)
Subsidiaries in vietnam	1.7	+ 0.2	+ 0.1
Total of Overseas Commercial	16.3	+1.3%	(0.1%)
Property Development	5.8	(0.1)	+ 0.1
		'	
Total of Commercial Property	68.3	+1.8%	+0.1%
Development	11.9	(0.8)	+ 0.3
Operating profit + Dividend income from affiliates in Vietnam(1.7 billion JPY)	13.6	(0.6)	+ 0.2

## 3-5. [Finance / Construction & Design / Others] Forecast

✓ Finance and Construction & Design revised upwards, mainly due to the upside in H1, while Others were largely in line with the forecast

*Top row:	Operating	revenue,	Bottom	row:
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(billion JPY)	Full-year forecast	
Takashimaya Financial Partners	Finance	23.8
Co., Ltd. (TFP)	T mance	5.2
Takashimaya Space Create Co., Ltd.	Construction	35.4
(TSC)	& Design	2.5
R.T. Corporation Co., Ltd.	Others	15.7
N.T. Corporation Co., Ltd.	Others	0.7
CENTURY & Co., Ltd.	Others	9.3
CLIVIONI & Co., Ltd.	Others	0.6
All Takashimaya Aganay Ca. Itd	Others	8.2
All Takashimaya Agency Co., Ltd.	Others	1.2
Good Live Co., Ltd.	Others	4.6
dood Live oo., Ltd.	Others	0.3

Full-year forecast	YoY Change	Change from Jun. 30 forecast
23.8	+6.4%	+0.8%
5.2	+ 0.5	+ 0.3
35.4	+5.7%	+2.3%
2.5	+ 0.3	+ 0.4
15.7	+11.6%	(0.6%)
0.7	+ 0.2	+ 0.0
9.3	+7.9%	+0.1%
0.6	+ 0.1	+ 0.1
8.2	+14.4%	(0.1%)
1.2	+ 0.2	(0.1)
4.6	(1.6%)	(3.7%)
0.3	(0.0)	(0.0)

## 4-1. Progress of Measures to Achieve the Forecasts <Enhance Our Product Appeal (Key Business Partners)>

- Focus on prolonged summer: collaborate with key partners for full-price launches from clearance to mid-season
- ✓ Amid sluggish performance at department stores in Japan, results from initiatives with key business partners supported overall sales
- ✓ In H2, in addition to developing and introducing products that emphasize functionality, we will also collaborate on new measures such as shopping around, etc.

## Deepening initiatives with key business partners

Retail-priced items greatly contributing to profits

Procurement/ Expansion capabilities of key promotions

Small- and mid-size stores: secure merchandise Key business partners: 28 companies ⇒ 60 companies

2025 H1

Target sales: -0.3% Category average difference +1.5% Gross margin: -0.5% Category average difference +2.0%

Average YoY differe major business pa merchandise cate	rtners and	H1 total	Mar.	Apr.	May	Jun.	Jul.	Aug.
Total	Sales	+1.5	(0.7)	+1.5	+1.6	+0.2	+3.2	+4.1
Total	Gross margin	+2.0	+0.3	+1.4	+2.1	+1.2	+3.4	+4.2
Men's, women's and	Sales	(1.4)	(2.7)	(0.6)	(2.1)	(3.1)	+0.8	+1.2
children's clothing: 33 companies	Gross margin	(8.0)	(1.3)	(0.6)	(1.9)	(2.3)	+1.1	+1.0
Men's and women's	Sales	+4.1	+1.9	+0.1	+1.4	+6.9	+5.4	+9.1
accessories: 16 companies	Gross margin	+3.8	+2.2	+0.1	+0.9	+7.2	+5.1	+7.7
Living, kimono, and	Sales	+7.2	+4.1	+11.0	+12.4	+3.1	+7.4	+4.6
service sales: 11 companies	Gross margin	+7.7	+3.6	+10.0	+14.1	+5.0	+7.6	+6.1

## 4-2. Progress of Measures to Achieve the Forecasts <Strengthen Our Customer Base (Domestic Customers)>

- Expanding the attraction of new customer segments by hosting innovative events such as "interactive exhibitions"
- ✓ Using apps to approach customers according to their attributes and accelerate the acquisition of next-generation customers
- ✓ Strengthening contact points with VIP customers, a strength, to further improve LTV

#### Strengthening relationships with domestic customers



Developing new customers by holding innovative events

Families: 70%
Outside customers: 70%

Number of new events: up 20%



Building a foundation for the future by making apps more attractive

Membership: up 10%

Target membership: up 50%



Expanding customer contact points, including young people, through digitalization of VIP sales and tapping into new areas, etc.

New memberships from VIP customers: up 20%

VIP net sales: up ¥3.5bn

By utilizing customer data and providing services, we are deepening relationships with existing customers and acquiring new ones

Grow customer base by improving customer experience value



## 4-2. Progress of Measures to Achieve the Forecasts <a href="https://www.strengthen.com/">Strengthen Our Customer Base (Non-Japanese Customers)</a>>

- Increasing information dissemination through partnerships with leading overseas companies while accelerating VIP membership conversion
- ✓ Establishing a customer referral scheme in collaboration with overseas stores, leveraging the strengths of our store network in Asia
- ✓ Promoting collaboration with hotels, embassies, etc. to tap into high-net-worth foreign nationals as customers

#### Strengthening relationships with non-Japanese customers





微信支付 WeChat Pay



Working with prominent overseas platform providers to attract customers

Customers: up 10%

Annual tax free sales: ¥84.0bn



Building a customer referral scheme in collaboration with overseas stores

Membership: up 10%

Target membership: up 50%



Promoting fixation with a focus on high-net-worth foreign nationals living in Japan

**Target facilities: 10** 

Target membership: 100

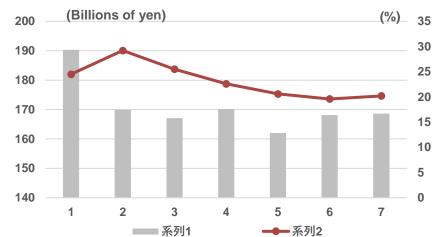
Strengthen our ability to disseminate information, utilize our unique store locations, and cultivate a market centered on non-Japanese nationals living in Japan

Grow our customer base through unique initiatives that leverage the strengths of the Group



## 4-3. Progress of Measures to Achieve the Forecasts <Cost Reductions>

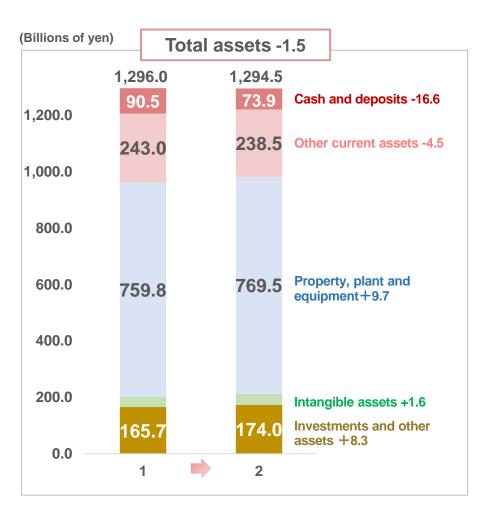
- ✓ Clarifying expense managers for each category and observing progress resulted in a cost reduction of ¥2.4bn in H1
- ✓ While continuing each measure, we will utilize digital technology, reduce external expenses, and streamline logistics
- ✓ We are working to reduce daily expenses and implement structural reviews to curb the SG&A expense ratio

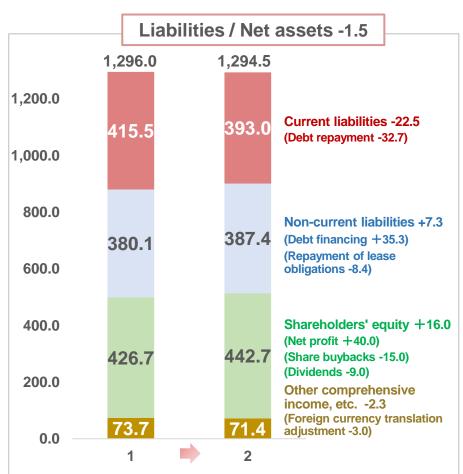


Main items	2025: reductions of ¥2.4bn in H1 + ¥3.4bn in H2	2026	2027 and beyond	
Labor savings through	Automated repair slip Introduction of new processing POS Aut		mated voucher processing	
utilization of digital technology			stemization of store access management operations	
Reduction of external expenses	Review of computer leases  Shift of order work to in-house	Flexible decision making based on performance	Consolidation of warehouses	
Streamlining of logistics	Review of logistics routes	R	Review of shipment base of delivered products	
system	through integration with	lucing the number of deliveries by solidating EC ledgers		

#### 5. Consolidated Balance Sheet

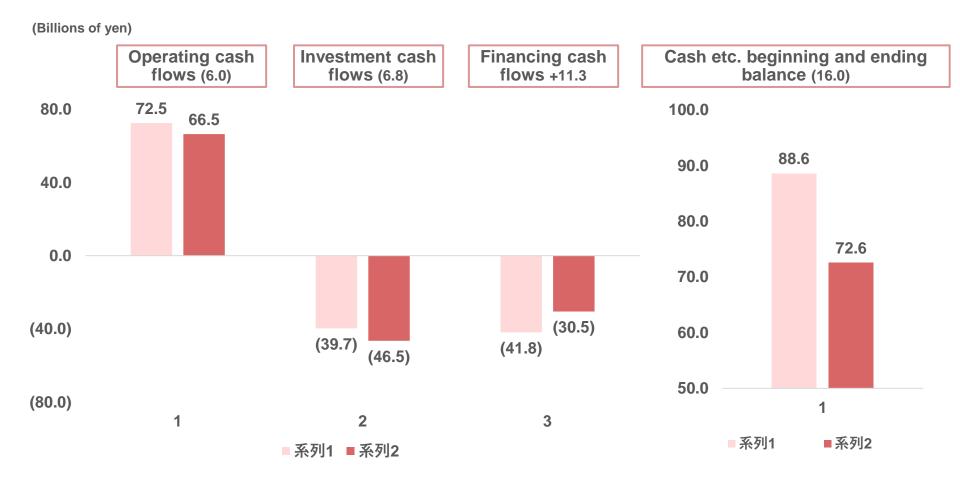
- ✓ Total assets declined slightly due to the impacts of yen appreciation, despite increases in noncurrent assets owing to growth investments
- ✓ Borrowings increased following M&A deals for growth investment (corporate loan business)
- ✓ Any increase in shareholders' equity is being controlled by share buybacks and dividend payments





#### 6. Consolidated Cash Flows

- ✓ Operating cash flows were down ¥6.0bn YoY due to higher income tax payments, etc.
- ✓ Investment cash flows were negative ¥6.8bn YoY due to growth investments, despite increased revenue from the sale of fixed assets
- ✓ Financing cash flows were up ¥11.3bn YoY as a result of financial leverage and long-term borrowing to control the cost of capital



# Revision and Progress of Medium-Term Management Plan (FY2024 - FY2026)

- 1. Operating Profit, Business Profit and ROIC
- 2. Store specific ROIC
- 3. Cash Allocation
- 4. Growth Investment : Human Capital and ESG Initiatives
- 5. Financial KPIs



### 1. Operating Profit, Business Profit and ROIC

- ✓ The FY2025 operating profit forecast was revised from ¥58.0bn (April) to ¥50.0bn (June) to ¥52.5bn
- ✓ Forecast for FY2026: operating profit was revised downward from ¥60.0bn (April) to ¥57.5bn, which is still ¥5.0bn higher than FY2025, taking into account the growth in domestic customer sales in Department Stores in Japan and the sustained growth of Finance
- ✓ The current Medium-Term Management Plan is an investment phase, while the next one will see us increase profits through returns and improve ROIC

FY2026 Operating profit Business profit ROIC

(Billions of yen) ¥57.5bn ¥63.5bn 5.9%

	Operating profit						ROIC			
Segment	FY2024	FY2025		FY2	FY2026		FY2025		FY2026	
	results	April forecast	Oct. forecast	April forecast	Oct. forecast	results	April forecast	Oct. forecast	April forecast	Oct. forecast
Department Stores in Japan	28.5	29.1	23.0	29.1	24.6	5.9%	4.7%	4.1%	4.7%	4.2%
Overseas Department Stores	8.4	9.2	8.8	9.7	9.3	14.2%	15.5%	13.2%	16.5%	13.0%
Commercial Property Development in Japan	6.9	5.9	6.1	7.1	7.1	4.2%	3.5%	3.6%	3.7%	3.7%
Overseas Commercial Property Development	6.5	6.0	5.8	5.9	6.1	4.8%	3.7%	3.7%	5.1%	5.4%
Finance	4.9	4.9	5.4	5.3	6.0	8.3%	6.8%	7.0%	7.2%	7.3%
Construction & Design	2.2	1.8	2.4	1.2	2.5	13.2%	10.1%	13.3%	6.7%	12.6%
Others	2.0	2.6	2.5	2.7	3.6	6.6%	7.4%	8.0%	8.3%	10.6%
Consolidated Total	57.5	58.0	52.5	60.0	57.5	6.4%	6.2%	5.5%	6.1%	5.9%
					(WACC	4 8%	4 9%	4 8%	5 1%	5.0%

<sup>\*</sup> ROIC (return on invested capital) = NOPAT (Note) ÷ invested capital (Note) NOPAT = EBIT (operating profit + interest expenses - interest income) × (1 - effective tax rate)

<sup>\*</sup> WACC (Weighted Average Cost of Capital)

## 2. Store specific ROIC

- Rolling targets for "store specific ROIC [Department store + Specialty stores]" in line with the revision of department store profits
- ✓ Improving capital efficiency by leveraging synergies between department stores and specialty stores, including Tamagawa Takashimaya Shopping Center, which is undergoing a revamp

	FY2024			
Stores	By department store	By store including specialty stores		
Osaka Store (Restaurants [Specialty Stores])	6.6%	6.7%		
Kyoto Takashimaya Shopping Center	5.6%	5.7%		
Nihombashi Takashimaya Shopping Center	4.9%	5.2%		
Yokohama store	3.5%			
Takashimaya Times Square in Shinjuku	2.1%	2.2%		
Tamagawa Takashimaya Shopping Center	2.7%	8.3%		
Kashiwa Takashimaya Station Mall	0.5%	1.9%		

FY2025				
By department store	By store including specialty stores			
5.2%	5.3%			
4.9%	4.9%			
4.4%	4.7%			
2.9%				
1.8%	1.9%			
2.3%	7.6%			
1.1%	2.1%			

•				
FY2026				
By department store	By store including specialty stores			
5.2%	5.4%			
4.9%	4.9%			
4.4%	4.7%			
2.9%				
1.9%	1.9%			
2.2%	7.5%			
1.1%	2.1%			

<sup>\*</sup> Store-specific ROIC (Return on invested capital) = NOPAT (Note 1)/Invested capital (Note 2)

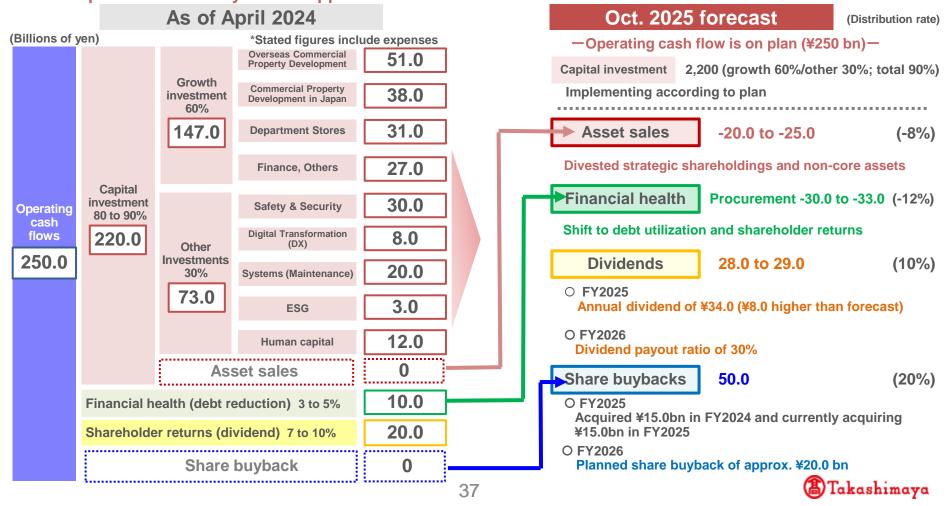
Notes: 1. NOPAT = EBIT (Ordinary profit + Interest expense - Interest income) x (1 - Effective tax rate)

<sup>2.</sup> Invested capital = Working capital (Accounts receivable + Inventories - Accounts payable) + Non-current assets + Right of use assets (Note 3)

<sup>3.</sup> Considers the assumption of right of use assets based on the new lease accounting standard to be applied from FY2028

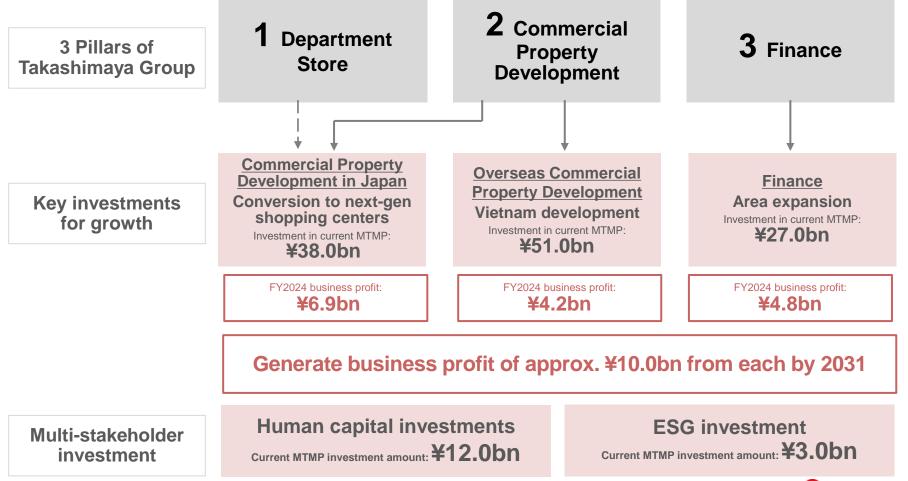
## 3. Cash Allocation (Cumulative FY2024 - FY2026)

- ✓ Operating cash flows are in line with the forecast, and there are no changes to allocations to growth investments, human capital investments, and other investments
- ✓ Cash obtained from the sale of cross-shareholdings and non-core assets will be allocated to shareholder returns
- ✓ Mindful of the cost of capital and maintaining financial health, we are shifting allocations from debt reduction to shareholder returns
- √ FY2025's dividend will be ¥34.0 (¥8.0 higher than forecast), with a dividend payout ratio of 30% next fiscal year and a planned share buyback of approx. ¥20.0 bn



#### 4. Growth Investment

- Following on from department stores and commercial property development, the Finance segment has grown as a pillar of the Group, resulting in three pillars
- ✓ The current Medium-Term Management Plan focuses on investment in domestic and overseas commercial property development and finance, where growth is expected
- ✓ Steady progress is being made with each investment expected to generate business profits of approximately ¥10.0bn by 2031



# 4-1. **Growth Investment** (Commercial Property Development in Japan: Convert to Next-Gen Shopping Centers)

- ✓ In the core shopping center business, we are promoting the conversion to "next-gen shopping centers"
- ✓ Tamagawa Takashimaya Shopping Center started promoting a food integration plan that will symbolize seamless shopping
- ✓ Provide "experiential value" unique to the Group and convert to shopping centers that benefit from support of the local community

Long-term holding: shopping centers in Japan

**Transition to next gen shopping centers** 

#### Three characteristics

Diverse incentives for visiting stores Innovative content

Regional infrastructure and community formation

Utilize presence of department stores

—Seamless integration of specialty shops and
department stores—

Maximize the value of facilities by focusing on the three characteristics

Toward shopping centers that are the first choice of customers and business partners



Opened in 2023 Kyoto Takashimaya S.C.

Introduce innovative content, such as art and culture, etc.



Create community hub for local residents







Undergoing revamp until 2027 Tamagawa Takashimaya S.C.

Introduce new contents and integrate specialty stores / department stores



# 4-2. Growth Investment (Commercial Property Development Overseas: Vietnam Business)

✓ Increasing presence and expanding business domains using track record with department storeanchored shopping centers

✓ Preparations for the opening of Hanoi Takashimaya Shopping Center, our fifth store in ASEAN, are progressing steadily

✓ Currently increasing floor space at Saigon Centre / Ho Chi Minh City Takashimaya

Long-term holding / commercial: department store-anchored shopping centers





Opened in 2016
Saigon Centre / Ho Chi Minh City Takashimaya

Land for the third phase is in place and expansion plans are in full swing

Grow Saigon Centre / Ho Chi Minh City
Takashimaya to become the second largest
ASEAN location alongside Takashimaya
Singapore Shopping Centre



Scheduled to open in 2027 Hanoi Takashimaya S.C.

Long-term holding/non-commercial: office, etc.



Office building

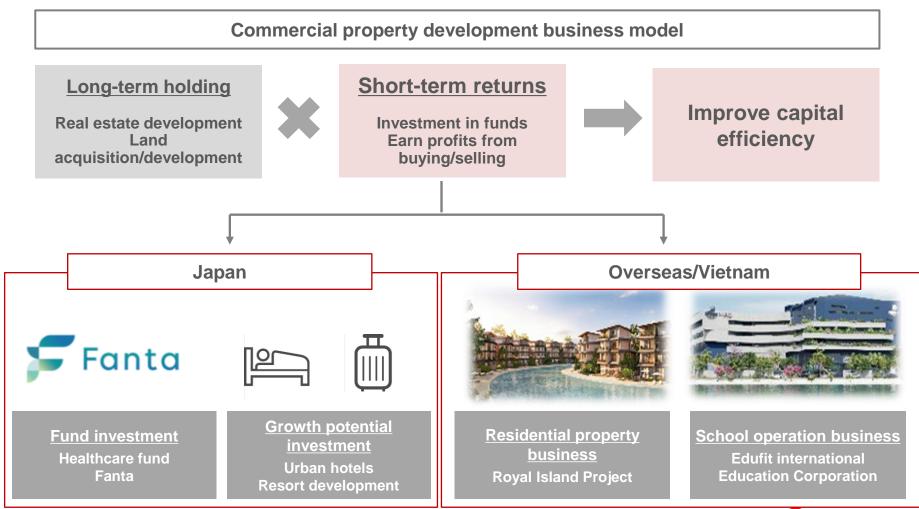


School real estate



# 4-3. Growth Investment Commercial Property Development Short-term Return Business Model)

- ✓ To improve capital efficiency, we will tap into growth business domains with short-term returns other than real estate acquisition and development
- √ In Japan, we have begun investing in funds and growth sectors
- ✓ In Vietnam, we are also participating in businesses that generate profits from buying/selling residential properties, etc.



## 4-4. Growth Investment

(Finance: "Expansion of Business and Customer Domains")

- Aiming for ¥10.0bn in operating profit by 2031 across three business domains: Cards, Life Partner (LP), and Financing and Loan
- Achieving further growth by expanding customer base (domains) and business domains
- Promoting efforts to realize value proposition leveraging Takashimaya's platform

#### Life Partner business

Crystalize IFA business unique to Takashimaya





- 2020: Established Financial Counter
- · 2024: Made Vaste Culture & Cie. a subsidiary ⇒ Building a "Takashimaya version of a private bank model"

#### Investment and Loan business

Strengthen direct investment, in addition to social lending

## 髙島屋ファンディング Claylish



- · 2021: Social lending (Corporate lending using investor funds)
- 2025: Made Claylish Co., Ltd. a subsidiary
- ⇒ Strengthen corporate lending business, a growing market

#### **Card business**

#### Strengthen base of existing customers



**Takashimaya SAISON Card** 



**Takashimaya Card** 



**Takashimaya Card** (Gold)

#### **Strengthen BtoB business**



Takashimaya Card (Business Platinum)

⇒Target accounts: expect to reach 10,000 in 3 years

**BtoC** 

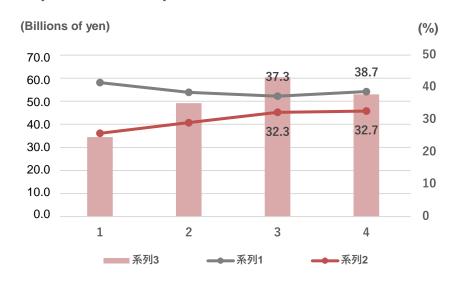
**Expansion of customer domains** 

**BtoB** 



## 4-5. Human Capital Investments

- ✓ We will continue with our human capital investments, who are the foundation of the Group's sustainable growth
- ✓ Labor productivity will improve through the expansion of systems aimed at increasing individual motivation and developing skills
- ✓ Aiming to raise the labor distribution rate (labor's share of profits) from the perspective of distributing profits to multiple stakeholders





#### Improve engagement

Increase individual motivation and skills



## Improve work environments

Pop-up daycare internally during Golden Week and year-end and New Year's holidays

Japan's No. 1 Employee Cafeteria Project





Career training and support interviews

More active personnel exchanges



**Career support** 



Promotion of human resources and their active participation

Introduction of defined contribution pension plan for fixed term employees





Increase max age of re-employment after mandatory retirement



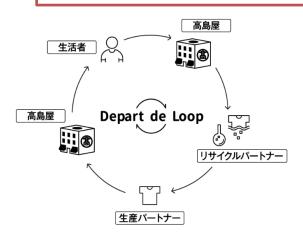
#### 4-6. ESG Investment

- ✓ Distributing profits to stakeholders such as the natural environment and local communities
- ✓ Depart de Loop has expanded collection items and volume, enabling diverse upcycling
- Expanding co-creation with the local community through industry-academia collaboration and collaboration with other companies

Preserving our beautiful planet and abundant nature for future generations

Depart de Loop aiming to create a recycling-oriented society

Communicating and spreading local traditions and culture



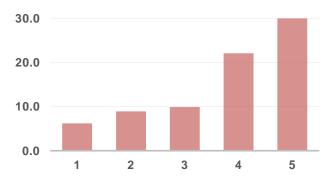


Pink paper bags made from upcycled cosmetics



Connecting Japanese beauty and craftsmanship to the future
Collaborating with Hankyu Hanshin
Department Stores to co-create with local industries and traditional craftspeople from around the country

#### Volume of unwanted items collected (tons)





Osaka University of Arts and Takashimaya Osaka
Remaking cardboard and other items discarded in the store



Edo Kiriko glass for the future Focus on young craftpersons who will lead the next generation



### 5. Financial KPIs

- ✓ Growth indicators updated with profit revisions, but ROE remains at 8%
- ✓ Financial health remains at a level where operating cash flows and debt reduction allocations can be reassessed
- ✓ Increasing shareholder returns will result in rolling targets for each indicator

	KPI  Operating profit (billions of yen)  Business profit (billions of yen)*1  ROIC (%)  ROE (%)  Interest-bearing debt (billions of yen)  Shareholders' equity ratio (%)  EPS (yen)		FY2	025	FY2	026
Theme	KPI	FY2024 results	April forecast	Oct. forecast	April forecast	Oct. forecast
	Operating profit (billions of yen)	58	58.0	52.5	60.0	57.5
Drofit grouth	Business profit (billions of yen)*1	63	65.0	57.0	67.5	63.5
Profit growth	ROIC (%)	6.4	6.2	5.5	6.1	5.9
	ROE (%)	8.5	8.2	8.3	8.2	8.0
Financial	_	111.1	130.9	135.0	122.0	161.3
health	Shareholders' equity ratio (%)	36.5	38.0	37.6	40.0	37.6
	EPS (yen)	126 *2	132	934	138	138
	DOE (%)	1.43	1.59	1.86	1.62	2.00
Shareholder returns	Stock price (yen)	1,232 *2	1,700	1,700	1,800	1,800
10141110	P/B ratio (times)	0.79	1.05	1.05	1.03	1.03
	TSR *3	111	156	162	166	167

Mid-Term Management Plan Established April 2024 FY 2026 Plan
57.5
_
6.2
8.0
104.0
42.1
134 *2
1.30
1,750 *2
1.00
160

<sup>\*1:</sup> Business profit = Operating profit + Equity in earnings of affiliates + Dividend income

<sup>\*2:</sup> Effective September 1, 2024, the Company executed a split of its common stock at a ratio of 2 shares for every 1 share.

<sup>\*3:</sup> Stock price for the current fiscal year + cumulative dividend amount) / Stock price for the base year (2023)

# IV. Future Capital Policy

## 1. General Strategy for Capital Policy

✓ Reviewing capital policy based on a projected group profit level of ¥75-80 bn for FY 2031

**FY2031** 

**Total assets** 

#### **Cash position**

Consider the optimal cash position, and allocate any excess after comprehensive consideration, including shareholder returns

#### **Overseas Cash utilization**

Effective use of cash in regions like Singapore and strategic allocation within overseas operations, considering FX factors

#### **Growth investment**

Continue investing to drive growth in business areas including commercial development and finance

Long-term holding and short-term recovery combination, Asset size control, and Capital efficiency improvement (ROIC/IRR)

#### **Human Capital Investment / ESG Investment**

Continue to strengthen profit distribution and investment among multiple stakeholders, which is the essence of management

#### **Cross-shareholdings**

Sale considered as appropriate from value creation perspective

#### Liabilities

#### **Diversified Financing Strategies**

Financial leverage / reduce cost of capital / improve ROE

Lease liabilities considered (new standards from FY2028)

#### **Net assets**

FY2026 target: 30% payout ratio; progressive dividend policy; DOE 2.5%

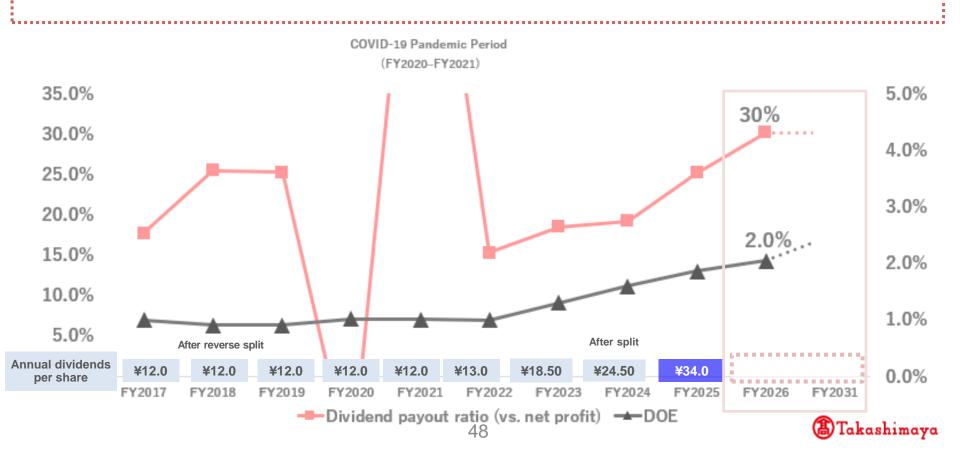
Next mid-term plan: share buybacks aligned with Total Shareholder Return target of 70%



## 2. Shareholder Returns (Dividend Trend)

Properly distributing profits to all stakehers is also essential for roldealizing our sustainable growth

- During the COVID-19 pandemic, we maintained stable dividends without any cuts, and have steadily increased dividends since the pandemic ended
- For FY2025, we expect to increase both the interim and year-end dividends by ¥4.0 from the forecast for an annual dividend of ¥34.0
- Dividend payout ratio target of 30% for FY2026, with a progressive dividend policy thereafter
- DOE: Targeting 2.0% in FY2026 and 2.5% or higher in FY2031, aiming for stable dividends with a focus on net assets



## **Reference Materials**

#### Results \*Q1/Q2

- 1. Consolidated
- 2. Segment specific
- 3. Segment-specific Total Operating Revenue

#### Forecast \*H1 results and H2 forecast

- 1. Full year
- 2. Segment specific
- 3. Segment-specific Total Operating Revenue



## (Reference) 1. Consolidated Financial Results (Q1/Q2)

(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast	Q1	YoY Change	Q2	YoY Change
Total operating revenue	487.2	(3.9%)	+0.5%	241.2	(5.7%)	246.0	(2.0%)
Gross profit	143.5	(3.4)	+3.6	70.8	(3.3)	72.7	(0.2)
SG&A expenses	119.8	+1.7	+0.9	58.1	+1.4	61.7	+0.3
SG&A to total operating revenue ratio	24.6%	+1.3	+0.1	24.1%	+1.9	25.1%	+0.6
Operating profit	23.7	(5.1)	+2.7	12.6	(4.7)	11.0	(0.4)
Operating profit to total operating revenue ratio	4.9%	(0.8)	+0.5	5.2%	(1.5)	4.5%	(0.1)
*Business profit	25.2	(6.4)	+1.6	13.2	(5.3)	11.9	(1.1)
Ordinary profit	22.0	(8.2)	+1.5	11.5	(6.3)	10.5	(1.9)
Profit attributable to owners of parent	21.2	+2.1	+0.7	7.0	(5.8)	14.2	+8.0

<sup>\*</sup>Business profit: Operating profit + Share of profit of equity method affiliates + Dividend income



## (Reference) 2-1. Segment-specific Forecasts (Q1/Q2)

*Top row:	Operating	revenue.	Bottom	row	: C	perating)	profit
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(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast	Q1	YoY Change	Q2	YoY Change
Department Stores in	155.8	(5.3%)	+0.5%	73.4	(7.9%)	82.	3 (3.0%)
Japan	9.6	(4.8)	+ 2.0	5.2	(4.1)	4.	4 (0.7)
Overseas Department	16.5	(3.4%)	(3.8%)	8.6	+0.9%	8.	0 (7.7%)
Stores	3.8	(0.1)	(0.1)	2.2	+ 0.1	1.	6 (0.2)
Commercial Property	25.7	+1.0%	+0.5%	12.7	(0.1%)	13.	0 +2.1%
Development in Japan	3.4	(0.5)	+ 0.1	2.1	(0.5)	1.	4 (0.1)
Overseas Commercial	7.8	(3.2%)	(1.8%)	3.9	(0.5%)	3.	9 (5.7%)
Property Development	2.7	(0.5)	(0.1)	1.4	(0.2)	1.	3 (0.2)
Finance	12.2	+10.3%	+1.0%	6.1	+9.5%	6.	1 +11.2%
Finance	2.7	+ 0.4	+ 0.3	1.4	+ 0.2	1.	3 + 0.2
Construction &	17.9	+4.2%	+2.3%	8.6	(9.2%)	9.	3 +20.9%
Design	1.5	+ 0.4	+ 0.3	0.6	+ 0.0	0.	9 + 0.3
Others	26.9	+3.4%	+0.9%	13.4	+3.3%	13.	5 +3.6%
Otners	0.8	+ 0.0	+ 0.1	0.3	(0.0)	0.	5 + 0.0
Consolidated	235.4	(3.3%)	+1.0%	112.5	(6.4%)	122.	9 (0.3%)
Total	23.7	(5.1)	+ 2.7	12.6	(4.7)	11.	0 (0.4)
Business profit	25.2	(6.4)	+1.6	13.2	(5.3)	11.	9 (1.1)

## (Reference) 2-2. [Department Stores in Japan] Performance (Q1/Q2)

(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast	Q1	YoY Change	Q2	YoY Change
Total operating revenue	401.8	(4.9%)	+0.9%	199.2	(6.3%)	202.6	(3.4%)
Gross margin ratio [% of in-store Total sales]	22.23%	+0.12	(0.03)	22.13%	+0.13	22.32%	+0.10
Gross profit	92.0	(4.4)	+0.8	44.9	(3.1)	47.1	(1.3)
SG&A expenses	82.4	+0.5	(1.2)	39.7	+1.0	42.7	(0.5)
SG&A to total operating revenue ratio	20.5%	+1.1	(0.5)	19.9%	+1.7	21.1%	+0.5
Operating profit	9.6	(4.8)	+2.0	5.2	(4.1)	4.4	(0.7)
Operating profit ratio [% of Total operating revenue]	2.4%	(1.0)	+0.5	2.6%	(1.8)	2.2%	(0.3)

## (Reference) 2-3. [Department Stores in Japan] SG&A Expenses (Q1/Q2)

				Break	down of YoY c	hange		
(billion JPY)	H1	YoY change	Human capital investments	Measures for making department stores more profitable	Inflation	Variable costs	Cost optimization program	Change from Jun. 30 forecast
Personnel related expenses	26.1	(0.1)	+0.6	+0.4		f changes to the program +0.2	(1.1)	(0.0)
Advertising expenses	5.7	(0.0)		+0.7			(0.7)	(1.8)
G&A expenses	36.7	+0.4		+0.9	+0.9	(0.7)	(0.7)	+0.3
Rent and tax expenses	14.0	+0.2			+0.2		0.0	+0.3
Total	82.4	+0.5	+0.6	+1.9	+1.1	(0.7)	(2.4)	(1.2)
SG&A to total operating revenue ratio	20.5%	+1.1						(0.5)

				Break	down of YoY c	hange	
(billion JPY)	Q1	YoY change	Human capital investments	Measures for making department stores more profitable	Inflation	Variable costs	Cost optimization program
Personnel related expenses	12.7	+0.1	+0.4	+0.2		ncl. impact of changes to the reward point program +0.2	
Advertising expenses	3.3	+0.3		+0.4		(0.1)	(0.1)
G&A expenses	17.0	+0.3		+0.2	+1.0	(0.2)	(0.7)
Rent and tax expenses	6.6	+0.3			+0.3		+0.0
Total	39.7	+1.0	+0.4	+0.9	+1.3	(0.3)	(1.3)

			Break	down of YoY c	hange	
Q2	YoY change	Human capital investments	Measures for making department stores more profitable	Inflation	Variable costs	Cost optimization program
13.4	(0.1)	+0.2	+0.2			(0.5)
2.4	(0.3)		+0.2		+0.1	(0.6)
19.7	+0.0		+0.6	(0.1)	(0.5)	+0.0
7.3	(0.1)			(0.1)		+0.0
42.7	(0.5)	+0.2	+1.0	(0.2)	(0.4)	(1.1)

SG&A to total operating revenue ratio

19.9% +1.7

21.1% +0.5

## (Reference) 2-4. [Overseas Department Stores] Business Performance (Q1/Q2)

\*Top row : Operating revenue, Bottom row : Operating profit

(billion JPY)	H1 (JanJun.)	YoY Change	Foreign Currency Effects	Change from Jun. 30 forecast	YoY Change in Local Currency	<b>Q1</b> (JanMar)	YoY Change	Q2 (AprJun.)	YoY Change
Takaahimaya Cinganaya Ltd	12.5	(3.6%)	_	(5.6%)	(1.7%)	6.4	+0.6%	6.1	(7.7%)
Takashimaya Singapore Ltd.	3.5	(0.1)	(0.1)	(0.0)		2.0	+ 0.1	1.5	(0.2)
Shanghai Takashimaya Co. Ltd	1.1	(10.0%)	_	+0.1%	(6.0%)	0.6	(8.2%)	0.5	(11.9%)
Shanghai Takashimaya Co., Ltd.	(0.1)	(0.0)	+ 0.0	(0.0)	_	(0.0)	(0.0)	(0.0)	(0.0)
Takashimaya Vietnam Ltd.	1.9	+10.6%	_	+5.9%	+16.2%	1.0	+17.9%	0.9	+2.9%
Takasiiiiiaya vietiiaiii Ltu.	0.5	+ 0.1	(0.0)	+ 0.0	_	0.3	+ 0.1	0.2	(0.0)
Siam Takashimaya (Thailand)	1.0	(15.1%)	_	(1.1%)	(18.5%)	0.5	(12.2%)	0.5	(18.0%)
Co., Ltd.	(0.2)	(0.0)	(0.0)	(0.0)	_	(0.1)	(0.0)	(0.1)	(0.0)
Total of Overseas Department	16.5	(3.4%)	_	(3.8%)		8.6	+0.9%	8.0	(7.7%)
Stores	3.8	(0.1)	(0.1)	(0.1)		2.2	+ 0.1	1.6	(0.2)

## (Reference) 2-5. [Domestic and Overseas Commercial Property Development] Performance (Q1/Q2)

\*Top row : Operating revenue, Bottom row : Operating profit

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(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast	Q1	YoY Change	Q2	YoY Change
Total of Commercial Property Development	25.7	+1.0%	+0.5%	12.7	(0.1%)	13.0	+2.1%
in Japan [Toshin Development Co., Ltd.]	3.4	(0.5)	+ 0.1	2.1	(0.5)	1.4	(0.1)
Toshin Development Singapore Pte. Ltd.	5.8	(5.1%)	+0.1%	2.9	(3.1%)	2.9	(7.0%)
(TDS)	2.0	(0.3)	(0.0)	1.0	(0.2)	1.0	(0.2)
Subsidiaries in Vietnam	2.2	+9.2%	(0.9%)	1.1	+16.9%	1.1	+2.3%
Cassialanes III Violitain	0.9	+ 0.0	+ 0.0	0.5	+ 0.0	0.4	+ 0.0
Total of Overseas Commercial Property	7.8	(3.2%)	(1.8%)	3.9	(0.5%)	3.9	(5.7%)
Development	2.7	(0.5)	(0.1)	1.4	(0.2)	1.3	(0.2)
Total of Commercial Property Development	33.6	(0.0%)	(0.1%)	16.7	(0.2%)	16.9	+0.2%
Total of Commercial Property Development	6.1	(1.0)	(0.0)	3.4	(0.7)	2.7	(0.3)
			,				
Operating profit + Dividend income from affiliates in Vietnam	6.1	(1.0)	(0.2)	3.4	(0.7)	2.7	(0.3)

## (Reference) 2-6. [Finance / Construction & Design / Others] Performance (Q1/Q2)

\*Top row : Operating revenue, Bottom row : Operating profit

(billion JPY)		H1	YoY Change	Change from Jun. 30 forecast		Q1	YoY Change	Q2	YoY Change
Takashimaya Financial Partners	Finance	11.7	+6.1%	+1.4%		5.8	+5.4%	5.9	+6.8%
Co., Ltd. (TFP)	I mance	2.7	+ 0.4	+ 0.3		1.4	+ 0.2	1.3	+ 0.2
Takashimaya Space Create Co., Ltd.	Construction	17.9	+4.2%	+2.3%		8.6	(9.2%)	9.3	+20.9%
(TSC)	& Design	1.5	+ 0.4	+ 0.3		0.6	+ 0.0	0.9	+ 0.3
	Othors	7.7	+8.9%	(1.3%)		3.8	+6.9%	3.9	+10.9%
R.T. Corporation Co., Ltd.	Others	0.3	+ 0.1	+ 0.0		0.1	(0.0)	0.2	+ 0.1
CENTURY 9 Co. 144	Othors	4.4	+8.5%	+0.3%	******	2.2	+9.4%	2.3	+7.7%
CENTURY & Co., Ltd.	Others	0.3	+ 0.1	+ 0.1		0.2	+ 0.0	0.1	+ 0.0
All Talcachine and Against Co. 14d	Othors	3.6	+11.8%	(0.2%)	******	1.9	+15.9%	1.7	+7.5%
All Takashimaya Agency Co., Ltd.	Others	0.4	+ 0.0	(0.1)		0.2	+ 0.0	0.2	+ 0.0
Cood Live Co. 14d	Others	1.6	(24.9%)	(9.9%)		0.9	(19.2%)	0.7	(30.9%)
Good Live Co., Ltd.	Ottlets	(0.1)	(0.2)	(0.0)		0.0	(0.1)	(0.1)	(0.1)

## (Reference) 3. Segment-specific Total Operating Revenue (Q1/Q2)

(billion JPY)	H1	YoY Change	Change from Jun. 30 forecast	Q1	YoY Change	Q2	YoY Change
Department Stores in Japan	401.8	(4.9%)	+0.9%	199.2	(6.3%)	202.6	(3.4%)
Overseas Department Stores	16.5	(3.4%)	(3.9%)	8.6	+0.9%	8.0	(7.7%)
Commercial Property Development in Japan	25.7	+1.0%	+0.5%	12.7	(0.1%)	13.0	+2.1%
Overseas Commercial Property  Development	7.8	(3.2%)	(2.1%)	3.9	(0.5%)	3.9	(5.7%)
Finance	12.3	+9.4%	+1.7%	6.3	+8.4%	6.0	+10.4%
Construction & Design	17.9	+4.2%	+2.3%	8.6	(9.2%)	9.3	+20.9%
Others	28.3	+3.8%	(4.5%)	14.1	+3.8%	14.2	+3.7%
Consolidated Total	487.2	(3.9%)	+0.5%	241.2	(5.7%)	246.0	(2.0%)

## (Reference) 1. Consolidated Forecast (H1/H2)

(billion JPY)	Full-year forecast	YoY Change	Change from Jun. 30 forecast	H1	YoY Change	Change from Jun. 30 forecast	H2 forecast	YoY Change	Change from Jun. 30 forecast
Total operating revenue	1,015.0	(1.7%)	(0.5%)	487.2	(3.9%)	+0.5%	527.8	+0.3%	(1.3%)
Gross profit	297.1	(2.3)	+6.1	143.5	(3.4)	+3.6	153.6	+1.1	+2.5
SG&A expenses	244.6	+2.7	+3.6	119.8	+1.7	+0.9	124.8	+1.0	+2.7
SG&A to total operating revenue ratio	24.1%	+0.7	+0.5	24.6%	+1.3	+0.1	23.6%	+0.1	+0.8
Operating profit	52.5	(5.0)	+2.5	23.7	(5.1)	+2.7	28.8	+0.1	(0.2)
Operating profit to total operating revenue ratio	5.2%	(0.4)	+0.3	4.9%	(0.8)	+0.5	5.5%	+0.0	+0.0
*Business profit	57.0	(6.4)	+0.0	25.2	(6.4)	+1.6	31.8	+0.0	(1.6)
Ordinary profit	53.0	(7.4)	+0.0	22.0	(8.2)	+1.5	31.0	+0.8	(1.5)
Profit attributable to owners of parent	40.0	+0.5	+0.0	21.2	+2.1	+0.7	18.8	(1.7)	(0.7)

<sup>\*</sup>Business profit : Operating profit + Share of profit of equity method affiliates + Dividend income



## (Reference) 2-1. Segment-specific Forecasts (H1/H2)

\*Top row : Operating revenue, Bottom row : Operating profit

(billion JPY)	Full-year forecast	YoY Change	Change from Jun. 30 forecast	H1	YoY Change	Change from Jun. 30 forecast	H2 forecast	YoY Change	Change from Jun. 30 forecast
Department Stores in	324.6	(3.4%)	(0.9%)	155.8	(5.3%)	+0.5%	168.9	(1.4%)	(2.2%)
Japan	23.0	(5.5)	+ 2.0	9.6	(4.8)	+ 2.0	13.4	(0.7)	(0.0)
Overseas Department	35.4	+0.5%	(1.1%)	16.5	(3.4%)	(3.8%)	18.9	+4.2%	+1.3%
Stores	8.8	+ 0.5	(0.1)	3.8	(0.1)	(0.1)	5.1	+ 0.6	(0.0)
Commercial Property	52.0	+2.0%	+0.2%	25.7	+1.0%	+0.5%	26.3	+2.9%	(0.1%)
Development in Japan	6.1	(0.7)	+ 0.2	3.4	(0.5)	+ 0.1	2.7	(0.2)	+ 0.1
Overseas Commercial	16.3	+1.3%	(0.1%)	7.8	(3.2%)	(1.8%)	8.5	+5.9%	+1.6%
Property Development	5.8	(0.1)	+ 0.1	2.7	(0.5)	(0.1)	3.1	+ 0.3	+ 0.2
	25.1	+8.5%	+1.8%	12.2	+10.3%	+1.0%	12.9	+6.8%	+2.6%
Finance	5.4	+ 0.5	+ 0.4	2.7	+ 0.4	+ 0.3	2.7	+ 0.2	+ 0.1
Construction &	35.4	+5.7%	+2.3%	17.9	+4.2%	+2.3%	17.5	+7.2%	+2.3%
Design	2.4	+ 0.3	+ 0.3	1.5	+ 0.4	+ 0.3	0.9	(0.1)	+ 0.0
Others	60.7	+7.2%	+0.8%	26.9	+3.4%	+0.9%	33.8	+10.4%	+0.7%
Others	2.5	+ 0.6	+ 0.0	0.8	+ 0.0	+ 0.1	1.7	+ 0.5	(0.1)
Consolidated Total	491.4	(1.4%)	(0.3%)	235.4	(3.3%)	+1.0%	256.0	+0.4%	(1.5%)
Consolidated Total	52.5	(5.0)	+ 2.5	23.7	(5.1)	+ 2.7	28.8	+ 0.1	(0.2)
Business profit	57.0	(6.4)	+0.0	25.2	(6.4)	+1.6	31.8	+0.0	(1.6)

## (Reference) 2-2. [Department Stores in Japan] Forecast (H1/H2)

(billion JPY)	Full-year forecast	YoY Change	Change from Jun. 30 forecast	H1	YoY Change	Change from Jun. 30 forecast	H2 forecast	YoY Change	Change from Jun. 30 forecast
Total operating revenue	835.9	(2.7%)	(0.0%)	401.8	(4.9%)	+0.9%	434.1	(0.6%)	(0.9%)
Gross margin ratio [% of in-store Total sales]	22.33%	+0.21	+0.10	22.23%	+0.12	(0.03)	22.42%	+0.30	+0.22
Gross profit	191.6	(5.1)	(2.5)	92.0	(4.4)	+0.8	99.6	(0.7)	(3.3)
SG&A expenses	168.6	+0.5	(4.5)	82.4	+0.5	(1.2)	86.2	(0.0)	(3.3)
SG&A to total operating revenue ratio	20.2%	+0.6	(0.5)	20.5%	+1.1	(0.5)	19.9%	+0.1	(0.6)
Operating profit	23.0	(5.5)	+2.0	9.6	(4.8)	+2.0	13.4	(0.7)	(0.0)
Operating profit ratio [% of Total operating revenue]	2.8%	(0.6)	+0.2	2.4%	(1.0)	+0.5	3.1%	(0.1)	+0.0

## (Reference) 2-3. [Department Stores in Japan] Forecast (H1/H2)

(billion JPY)	Full-year forecast	YoY change	Human capital investments	Measures for making department stores more profitable	Inflation	Variable costs	Cost optimization program	Change from Jun. 30 forecast
Personnel related expenses	54.3	+0.1	+1.5	+0.8		changes to the program +0.3	(2.2)	(0.3)
Advertising expenses	11.7	(0.5)		+0.7			(1.2)	(3.0)
G&A expenses	74.4	+0.1		+1.8	+1.3	(0.6)	(2.4)	(1.8)
Rent and tax expenses	28.2	+0.7			+0.7		0.0	+0.6
Total	168.6	+0.5	+1.5	+3.4	+2.0	(0.6)	(5.8)	(4.5)
SG&A to total operating revenue ratio	20.2%	+0.6						(0.5)

SG&A to total operating

revenue ratio

20.5%

+1.1

				Break	down of YoY c	change						Break	down of YoY o	hange		
(billion JPY)	H1	YoY change	Human capital investments	Measures for making department stores more profitable	Inflation	Variable costs	Cost optimization program	Change from Jun. 30 forecast	H2 forecast	YoY change	Human capital investments	Measures for making department stores more profitable	Inflation	Variable costs	Cost optimization program	Change from Jun. 30 forecast
Personnel related expenses	26.1	(0.1)	+0.6	+0.4	reward point	changes to the program +0.2	(1.1)	(0.0)	28.2	+0.2	+0.9	+0.4		changes to the program +0.1	(1.1)	(0.3)
Advertising expenses	5.7	(0.0)		+0.7		+0.0	(0.7)	(1.8)	6.0	(0.5)	+0.0	+0.1		+0.0	(0.5)	(1.2)
G&A expenses	36.7	+0.4		+0.9	+0.9	(0.7)	(0.7)	+0.3	37.7	(0.2)		+1.0	+0.4	+0.2	(1.7)	(2.1)
Rent and tax expenses	14.0	+0.2			+0.2		0.0	+0.3	14.3	+0.5			+0.5		0.0	+0.3
Total	82.4	+0.5	+0.6	+1.9	+1.1	(0.7)	(2.4)	(1.2)	86.2	(0.0)	+0.9	+1.4	+0.9	+0.2	(3.4)	(3.3)

Takashimaya

(0.6)

(0.5)

19.9%

+0.1

## (Reference) 2-4 [Overseas Department Stores] Forecast (H1/H2)

\*Top row : Operating revenue, Bottom row : Operating profit

(billion JPY)	Full-year (Jan Dec.) forecast	YoY Change	Foreign Currency Effects	Change from Jun. 30 forecast	YoY Change in Local Currency	H1	YoY Change	Change from Jun. 30 forecast	H2 forecast	YoY Change	Change from Jun. 30 forecast
Takaahimaya Cinganaya Ltd	26.7	(0.1%)	_	(1.9%)	+3.2%	12.5	(3.6%)	(5.6%)	14.2	(0.2%)	+1.7%
Takashimaya Singapore Ltd.	7.8	+ 0.1	(0.3)	(0.0)	_	3.5	(0.1)	(0.0)	4.3	+ 0.1	(0.0)
Shanghai Takashimaya Co., Ltd.	2.1	(6.6%)	_	+0.5%	(0.4%)	1.1	(10.0%)	+0.1%	1.1	(12.7%)	+0.9%
Silangilai Takasiiiilaya Co., Etu.	(0.0)	+ 0.0	+ 0.0	(0.0)	_	(0.1)	(0.0)	(0.0)	0.0	+ 0.0	+ 0.0
Takashimaya Vietnam Ltd.	3.9	+7.4%	_	+2.8%	+12.9%	1.9	+10.6%	+5.9%	2.0	+15.5%	(0.0%)
Takasiiiilaya vietilalii Etu.	1.0	+ 0.0	(0.1)	+ 0.0	_	0.5	+ 0.1	+ 0.0	0.5	+ 0.0	(0.0)
Siam Takashimaya (Thailand) Co.,	2.6	+3.1%	_	(0.4%)	+6.0%	1.0	(15.1%)	(1.1%)	1.6	+5.2%	+0.1%
Ltd.	(0.0)	+ 0.3	+ 0.0	(0.0)	_	(0.2)	(0.0)	(0.0)	0.2	+ 0.3	(0.0)
Total of Overseas Department	35.4	+0.5%	_	(1.1%)		16.5	(3.4%)	(3.8%)	18.9	+0.9%	+1.3%
Stores	8.8	+ 0.5	(0.3)	(0.1)		3.8	(0.1)	(0.1)	5.1	+ 0.5	(0.0)

## (Reference) 2-5. [Domestic and Overseas Commercial Property Development] Forecast (H1/H2)

*Top row : Operating re	venue, Bottom row	: Operating profit
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			Sottom Tow . Open	511110 p. 5111					
(billion JPY)	Full-year forecast	YoY Change	Change from Jun. 30 forecast	H1 forecast	YoY Change	Change from Jun. 30 forecast	H2 forecast	YoY Change	Change from Jun. 30 forecast
Total of Commercial Property	52.0	+2.0%	+0.2%	25.7	+1.0%	+0.5%	26.3	+2.9%	(0.1%)
Development in Japan [Toshin Development Co., Ltd.]	6.1	(0.7)	+ 0.2	3.4	(0.5)	+ 0.1	2.7	(0.2)	+ 0.1
		'	'				•		
Toshin Development Singapore Pte.	11.6	(3.6%)	(0.1%)	5.8	(5.1%)	+0.1%	5.9	(2.1%)	(0.4%)
Ltd. (TDS)	4.3	(0.3)	(0.0)	2.0	(0.3)	(0.0)	2.3	+ 0.0	(0.0)
Subsidiaries in Vietnam	5.0	+15.2%	(0.0%)	2.2	+9.2%	(0.9%)	2.7	+20.6%	+0.7%
Substitutines III vietilaiii	1.7	+ 0.2	+ 0.1	0.9	+ 0.0	+ 0.0	0.8	+ 0.1	+ 0.1
Total of Overseas Commercial	16.3	+1.3%	(0.1%)	7.8	(3.2%)	(1.8%)	8.5	+5.9%	+1.6%
Property Development	5.8	(0.1)	+ 0.1	2.7	(0.5)	(0.1)	3.1	+ 0.3	+ 0.2
Total of Commercial Property	68.3	+1.8%	+0.1%	33.6	(0.0%)	(0.1%)	34.7	+3.6%	+0.3%
Development	11.9	(0.8)	+ 0.3	6.1	(1.0)	(0.0)	5.8	+ 0.1	+ 0.4
Operating profit + Dividend income from affiliates in Vietnam(1.7 billion JPY)	13.6	(0.6)	+ 0.2	6.1	(1.0)	(0.2)	7.5	+ 0.3	+ 0.4

## (Reference) 2-6. [Finance / Construction & Design / Other Businesses] Forecast (H1/H2)

\*Top row : Operating revenue, Bottom row : Operating profit

(billion JPY)		Full-year forecast	YoY Change	Change from Jun. 30 forecast	H1	YoY Change	Change from Jun. 30 forecast	H2 forecast	YoY Change	Change from Jun. 30 forecast
Takashimaya Financial Partners	Finance	23.8	+6.4%	+0.8%	11.7	+6.1%	+1.4%	12.1	+6.6%	+0.3%
Co., Ltd. (TFP)	i ilidille	5.2	+ 0.5	+ 0.3	2.7	+ 0.4	+ 0.3	2.6	+ 0.1	(0.0)
Takashimaya Space Create Co., Ltd.	Construction	35.4	+5.7%	+2.3%	17.9	+4.2%	+2.3%	17.5	+7.2%	+2.3%
(TSC)	& Design	2.5	+ 0.3	+ 0.4	1.5	+ 0.4	+ 0.3	1.0	(0.0)	+ 0.1
DT Committee Control	Other	15.7	+11.6%	(0.6%)	7.7	+8.9%	(1.3%)	8.0	+14.4%	(0.0%)
R.T. Corporation Co., Ltd.	Others	0.7	+ 0.2	+ 0.0	0.3	+ 0.1	+ 0.0	0.4	+ 0.1	+ 0.0
OFNITHDW 0. O. IIII	Other	9.3	+7.9%	+0.1%	4.4	+8.5%	+0.3%	4.8	+7.4%	+0.0%
CENTURY & Co., Ltd.	Others	0.6	+ 0.1	+ 0.1	0.3	+ 0.1	+ 0.1	0.3	+ 0.0	(0.0)
All Takashimaya Agency Co., Ltd.	Others	8.2	+14.4%	(0.1%)	3.6	+11.8%	(0.2%)	4.6	+16.5%	(0.0%)
All Takasiiiiiaya Agelicy Co., Ltu.	Others	1.2	+ 0.2	(0.1)	0.4	+ 0.0	(0.1)	0.8	+ 0.2	(0.0)
Good Live Co., Ltd.	Othoro	4.6	(1.6%)	(3.7%)	1.6	(24.9%)	(9.9%)	3.0	+18.3%	(0.0%)
GUUU LIVE CU., LIU.	Others	0.3	(0.0)	(0.0)	(0.1)	(0.2)	(0.0)	0.4	+ 0.2	+ 0.0

## (Reference) 3. Segment-specific Total Operating Revenue (H1/H2)

(billion JPY)	Full-year forecast	YoY Change	Change from Jun.30 forecast		H1	YoY Change	Change from Jun.30 forecast	H2 forecast	YoY Change	Change from Jun.30 forecast
Department Stores in Japan	835.9	(2.7%)	(0.0%)		401.8	(4.9%)	+0.9%	434.1	(0.6%)	(0.9%)
Overseas Department Stores	35.4	+0.5%	(1.1%)		16.5	(3.4%)	(3.9%)	18.9	+4.2%	+1.5%
Commercial Property Development in Japan	52.0	+1.9%	+0.2%	0000000000	25.7	+1.0%	+0.5%	26.3	+2.9%	(0.2%)
Overseas Commercial Property Development	16.6	+3.3%	+0.0%	00000000	7.8	(3.2%)	(2.1%)	8.8	+9.8%	+2.0%
Finance	25.1	+7.8%	+1.6%		12.3	+9.4%	+1.7%	12.8	+6.4%	+1.6%
Construction & Design	35.4	+5.8%	+2.3%		17.9	+4.2%	+2.3%	17.5	+7.4%	+2.3%
Others	66.8	+12.9%	(3.2%)		28.3	+3.8%	(4.5%)	38.5	+20.8%	(2.2%)
Consolidated Total	1,015.0	(1.7%)	(0.5%)		487.2	(3.9%)	+0.5%	527.8	+0.3%	(1.3%)



The forward-looking statements contained in this document are based on information currently available to the Company and on certain assumptions that the Company believes to be reasonable. These statements do not guarantee that the same results will be achieved.

Actual performance may differ significantly due to various factors.