



PARAMOUNT BED
HOLDINGS

Supplementary Materials to the Financial Results Briefing

October 30, 2025

Security code : 7817

Paramount Bed Holdings Co., Ltd.

PL / Recurring revenue volume value

(units : millions of yen)

	FYE3/2023				FYE3/2024				FYE3/2025				FYE3/2026			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net Sales	22,752	11.4%	24,097	15.8%	24,255	6.8%	27,903	5.7%	24,318	6.9%	25,402	5.4%	23,331	-3.8%	32,964	18.1%
Cost of Sales	11,719	13.3%	13,151	24.6%	12,283	5.3%	14,654	-0.7%	12,397	5.8%	13,354	1.5%	12,091	-1.6%	17,543	19.7%
Gross profit	11,033	9.5%	10,946	6.7%	11,972	8.3%	13,249	13.8%	11,921	8.0%	12,048	10.1%	11,240	-6.1%	15,421	16.4%
Selling, general and administrative expenses	7,823	12.5%	7,939	12.0%	8,394	13.9%	9,593	3.4%	8,662	10.7%	8,827	11.2%	9,208	9.7%	10,115	5.4%
Operating profit	3,210	2.7%	3,007	-5.1%	3,578	-2.9%	3,656	55.1%	3,258	1.5%	3,221	7.1%	2,032	-43.2%	5,306	45.1%
Ordinary profit	3,962	18.2%	3,638	4.7%	2,696	-33.1%	3,841	43.1%	4,178	5.5%	3,641	0.1%	1,687	-37.4%	6,413	67.0%
Profit attributable to owners of parent	2,685	14.3%	2,359	-8.4%	1,600	-37.5%	2,570	59.7%	2,859	6.5%	2,439	3.4%	1,272	-20.5%	4,050	57.6%
EBITDA※	5,296	4.6%	5,115	0.7%	5,478	-4.8%	6,101	38.2%	5,503	3.9%	5,538	8.3%	4,590	-16.2%	7,951	30.3%

※Calculated as the sum of operating profit and depreciation expenses.

Recurring revenue volume value	7,739	8.5%	7,967	9.1%	8,021	7.3%	7,954	6.4%	8,258	6.7%	8,478	6.4%	8,575	6.9%	8,743	9.9%	8,992	8.9%	9,649	13.8%	9,850	14.9%	9,987	14.2%	10,324	14.8%	10,606	9.9%	-	-	-
Medical care business	1,425	11.6%	1,571	17.0%	1,555	13.3%	1,515	7.3%	1,679	17.8%	1,932	23.0%	1,859	19.5%	1,995	31.7%	2,089	24.4%	2,277	17.9%	2,344	26.1%	2,458	23.2%	2,569	23.0%	2,677	17.5%	-	-	-
Nursing care business for nursing facility	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	17	-	25	-	36	-	54	-	73	309.8%	89	244.3%	-	-	-
Nursing care business for home care	6,314	7.8%	6,395	7.3%	6,465	5.9%	6,438	6.2%	6,579	4.2%	6,545	2.3%	6,715	3.9%	6,748	4.8%	6,885	4.7%	7,345	12.2%	7,470	11.2%	7,475	10.8%	7,681	11.6%	7,840	6.7%	-	-	-

Net Sales by Business / Overseas Sales by Region

(unit : millions of yen)

Net Sales by Business	FYE3/2023				FYE3/2024				FYE3/2025				FYE3/2026					
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q		
Medical care business	8,571	15.2%	9,361	17.2%	9,276	1.6%	10,081	4.2%	9,186	7.2%	10,584	13.1%	8,939	-3.6%	11,980	18.8%	7,935	-13.6%
Japan	6,738	16.7%	6,736	12.2%	7,312	4.4%	7,941	3.8%	6,910	2.6%	8,030	19.2%	6,841	-6.4%	9,266	16.7%	5,946	-14.0%
Overseas	1,832	10.0%	2,625	32.4%	1,963	-7.4%	2,139	5.6%	2,275	24.2%	2,553	-2.7%	2,097	6.8%	2,714	26.9%	1,989	-12.6%
Nusing care business	13,085	8.5%	13,712	15.4%	13,891	10.2%	16,831	6.7%	13,953	6.6%	13,814	0.7%	13,455	-3.1%	20,127	19.6%	14,300	2.5%
Japan nursing facility	2,351	-8.1%	2,980	31.6%	3,021	7.6%	6,558	12.9%	3,090	31.4%	2,806	-5.8%	2,661	-11.9%	9,070	38.3%	2,975	-3.7%
Japan home care	10,538	13.8%	10,557	12.1%	10,712	10.9%	10,091	6.1%	10,611	0.7%	10,804	2.3%	10,598	-1.1%	10,741	6.4%	11,088	4.5%
Overseas	194	-18.8%	174	-14.3%	158	17.9%	181	-59.0%	250	28.9%	202	16.1%	195	23.4%	314	73.5%	236	-5.6%
Health promotion business	653	29.3%	623	21.2%	658	13.1%	582	8.0%	700	7.2%	582	-6.6%	494	-24.9%	433	-25.6%	493	-29.6%
Others	442	6.0%	399	-6.6%	428	5.7%	407	-1.2%	477	7.9%	422	5.8%	442	3.3%	422	3.7%	415	-13.0%
Total	22,752	11.4%	24,097	15.8%	24,255	6.8%	27,903	5.7%	24,318	6.9%	25,402	5.4%	23,331	-3.8%	32,964	18.1%	23,145	-4.8%

Overseas Sales by Region

Asia	1,880	4.9%	2,360	12.6%	1,930	16.3%	2,002	-15.7%	2,353	25.2%	2,390	1.3%	1,896	-1.8%	2,631	31.4%	2,012	-14.5%
Indonesia	675	14.6%	877	-6.6%	670	8.8%	651	3.8%	445	-34.1%	689	-21.4%	589	-12.1%	1,109	70.4%	766	72.1%
China	659	8.4%	839	48.5%	755	41.1%	774	-29.3%	1,209	83.5%	814	-3.0%	744	-1.5%	737	-4.8%	745	-38.4%
Other asia	545	-8.4%	642	8.4%	504	-0.6%	576	-11.5%	698	28.1%	885	37.9%	563	11.7%	784	36.1%	500	-28.4%
Outside asia	146	31.5%	440	388.9%	191	-67.9%	318	241.9%	173	18.5%	366	-16.8%	396	107.3%	397	24.8%	212	22.5%
Total	2,027	6.5%	2,800	28.0%	2,121	-5.9%	2,321	-5.9%	2,526	24.6%	2,756	-1.6%	2,292	8.1%	3,029	30.5%	2,225	-12.0%
India including unconsolidated	442	24.9%	462	93.3%	236	1.3%	272	-0.7%	389	-12.0%	421	-8.9%	356	50.8%	552	102.9%	446	14.7%

WELL-BEING for all beings

Number of bed sold / Other Indicators

(unit : thousands, fractions rounded)

No. of bed sold	FYE3/2023				FYE3/2024				FYE3/2025				FYE3/2026			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Medical care business	21 9.8%	24 9.5%	24 2.2%	25 8.1%	20 -4.9%	22 -8.7%	18 -26.6%	28 12.0%	16 -21.0%	21 -5.6%	19 5.7%	25 -11.6%	13 -20.3%	19 -11.3%	-	-
Japan	13 46.7%	13 24.1%	15 12.6%	14 -6.5%	11 -20.2%	12 -2.6%	9 -41.4%	17 18.5%	7 -32.8%	10 -21.7%	10 20.3%	14 -18.8%	6 -11.1%	11 16.1%	-	-
	8 -22.9%	12 -2.7%	10 -10.5%	11 34.1%	9 20.7%	10 -15.2%	9 -4.0%	12 3.8%	9 -7.9%	11 14.0%	9 -7.9%	12 -1.5%	6 -27.8%	8 -34.4%	-	-
Nursing care business	31 8.2%	33 21.4%	32 11.3%	36 -4.5%	29 -5.0%	31 -7.1%	26 -20.6%	42 16.2%	29 0.2%	30 -2.5%	28 9.6%	36 -14.8%	25 -13.9%	28 -6.3%	-	-
Japan nursing facility	7 -11.7%	11 29.0%	10 18.3%	18 16.2%	9 26.8%	9 -14.0%	7 -27.0%	21 20.3%	8 -13.9%	9 -1.4%	8 7.5%	17 -22.4%	7 -12.2%	7 -20.1%	-	-
Japan home care	22 19.5%	22 21.1%	22 8.7%	17 -13.2%	19 -15.9%	21 -5.2%	18 -18.5%	19 7.7%	20 7.0%	20 -6.6%	19 8.9%	18 -5.3%	18 -11.9%	20 3.5%	-	-
Overseas	1 -27.0%	1 -32.6%	1 6.0%	1 -64.9%	1 10.1%	1 34.8%	1 1.0%	2 103.6%	1 -0.4%	2 76.4%	1 40.3%	1 -23.7%	0 -58.9%	1 -45.4%	-	-
Health promotion business	3 24.4%	3 28.9%	2 -4.1%	2 -4.3%	3 -2.6%	2 -13.6%	2 -21.9%	2 -24.0%	2 -31.1%	2 -33.0%	2 -10.7%	1 -23.9%	1 -33.0%	1 -28.3%	-	-
Total	54 9.5%	61 16.6%	59 6.7%	63 0.2%	52 -4.9%	56 -8.0%	45 -23.1%	72 13.2%	47 -9.6%	53 -5.0%	49 7.2%	62 -13.8%	39 -16.8%	48 -8.9%	-	-

Other Indicators	(unit : thousands, fractions rounded)												(unit : thousands, fractions rounded)				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Nemuri SCAN sales volume	5 -22.4%	6 16.3%	8 7.4%	18 7.6%	6 21.1%	7 30.7%	6 -16.8%	27 45.8%	6 -6.0%	6 -13.7%	11 79.1%	31 16.0%	5 -21.2%	6 8.1%	-	-	-
for medical care	0 15.2%	1 111.1%	1 175.3%	1 -0.9%	0 -16.8%	1 100.3%	0 -51.3%	1 62.0%	1 97.4%	1 -31.3%	1 37.7%	2 74.2%	1 38.9%	1 42.4%	-	-	-
for nusing care	5 -24.5%	5 14.4%	6 -5.0%	18 10.4%	6 25.5%	6 22.3%	6 -8.0%	26 42.1%	5 -12.0%	6 -10.2%	11 81.9%	29 13.0%	4 -29.2%	5 -15.7%	-	-	-
Cumulative sales volume	124 38.1%	129 37.0%	137 34.9%	155 31.0%	161 30.6%	169 30.6%	175 28.0%	202 30.1%	208 28.7%	214 26.8%	225 28.7%	257 27.0%	261 25.7%	267 24.7%	-	-	-

Stock Indicators																		
No. of facilities with Nemuri CONNECT contract	-	-	-	-	-	-	-	-	-	177	-	218	-	271	-	368	-	
No. of hospitals with Smart Bed System instllations	/	/	/	/	/	/	/	/	/	32 33.3%	/	46 43.8%	49	-	53	-	59	-

Notice

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