



PARAMOUNT BED
HOLDINGS

Supplementary Materials to the Financial Results Briefing

October 30, 2025

Security code : 7817

Paramount Bed Holdings Co., Ltd.

PL / Recurring revenue volume value

(units : millions of yen)

	FYE3/2023								FYE3/2024								FYE3/2025								FYE3/2026							
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Net Sales	22,752	11.4%	24,097	15.8%	24,255	6.8%	27,903	5.7%	24,318	6.9%	25,402	5.4%	23,331	-3.8%	32,964	18.1%	23,145	-4.8%	25,528	0.5%	26,395	13.1%	33,514	1.7%	22,257	-3.8%	24,861	-2.6%	-	-	-	-
Cost of Sales	11,719	13.3%	13,151	24.6%	12,283	5.3%	14,654	-0.7%	12,397	5.8%	13,354	1.5%	12,091	-1.6%	17,543	19.7%	11,888	-4.1%	13,225	-1.0%	13,578	12.3%	17,334	-1.2%	11,127	-6.4%	12,670	-4.2%	-	-	-	-
Gross profit	11,033	9.5%	10,946	6.7%	11,972	8.3%	13,249	13.8%	11,921	8.0%	12,048	10.1%	11,240	-6.1%	15,421	16.4%	11,257	-5.6%	12,302	2.1%	12,817	14.0%	16,180	4.9%	11,130	-1.1%	12,191	-0.9%	-	-	-	-
Selling, general and administrative expenses	7,823	12.5%	7,939	12.0%	8,394	13.9%	9,593	3.4%	8,662	10.7%	8,827	11.2%	9,208	9.7%	10,115	5.4%	9,664	11.6%	9,796	11.0%	9,702	5.4%	10,417	3.0%	10,044	3.9%	10,625	8.5%	-	-	-	-
Operating profit	3,210	2.7%	3,007	-5.1%	3,578	-2.9%	3,656	55.1%	3,258	1.5%	3,221	7.1%	2,032	-43.2%	5,306	45.1%	1,593	-51.1%	2,506	-22.2%	3,114	53.3%	5,763	8.6%	1,086	-31.8%	1,566	-37.5%	-	-	-	-
Ordinary profit	3,962	18.2%	3,638	4.7%	2,696	-33.1%	3,841	43.1%	4,178	5.5%	3,641	0.1%	1,687	-37.4%	6,413	67.0%	2,136	-48.9%	1,317	-63.8%	4,099	143.0%	5,292	-17.5%	1,148	-46.2%	1,992	51.2%	-	-	-	-
Profit attributable to owners of parent	2,685	14.3%	2,359	-8.4%	1,600	-37.5%	2,570	59.7%	2,859	6.5%	2,439	3.4%	1,272	-20.5%	4,050	57.6%	1,566	-45.2%	706	-71.1%	3,597	182.6%	3,213	-20.7%	1,085	-30.7%	1,287	82.3%	-	-	-	-
EBITDA※	5,296	4.6%	5,115	0.7%	5,478	-4.8%	6,101	38.2%	5,503	3.9%	5,538	8.3%	4,590	-16.2%	7,951	30.3%	4,173	-24.2%	5,295	-4.4%	5,979	30.3%	8,667	9.0%	3,916	-6.2%	4,607	-13.0%	-	-	-	-

※Calculated as the sum of operating profit and depreciation expenses.

Recurring revenue volume value	7,739	8.5%	7,967	9.1%	8,021	7.3%	7,954	6.4%	8,258	6.7%	8,478	6.4%	8,575	6.9%	8,743	9.9%	8,992	8.9%	9,649	13.8%	9,850	14.9%	9,987	14.2%	10,324	14.8%	10,606	9.9%	-	-	-	-
Medical care business	1,425	11.6%	1,571	17.0%	1,555	13.3%	1,515	7.3%	1,679	17.8%	1,932	23.0%	1,859	19.5%	1,995	31.7%	2,089	24.4%	2,277	17.9%	2,344	26.1%	2,458	23.2%	2,569	23.0%	2,677	17.5%	-	-	-	-
Nursing care business for nursing facility	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	17	-	25	-	36	-	54	-	73	309.8%	89	244.3%	-	-	-	-
Nursing care business for home care	6,314	7.8%	6,395	7.3%	6,465	5.9%	6,438	6.2%	6,579	4.2%	6,545	2.3%	6,715	3.9%	6,748	4.8%	6,885	4.7%	7,345	12.2%	7,470	11.2%	7,475	10.8%	7,681	11.6%	7,840	6.7%	-	-	-	-

Net Sales by Business / Overseas Sales by Region

(unit : millions of yen)

Net Sales by Business	FYE3/2023				FYE3/2024				FYE3/2025				FYE3/2026			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Medical care business	8,571 15.2%	9,361 17.2%	9,276 1.6%	10,081 4.2%	9,186 7.2%	10,584 13.1%	8,939 -3.6%	11,980 18.8%	7,935 -13.6%	9,926 -6.2%	10,231 14.5%	12,132 1.3%	7,756 -2.3%	10,219 3.0%	-	-
Japan	6,738 16.7%	6,736 12.2%	7,312 4.4%	7,941 3.8%	6,910 2.6%	8,030 19.2%	6,841 -6.4%	9,266 16.7%	5,946 -14.0%	7,557 -5.9%	7,738 13.1%	9,979 7.7%	6,180 3.9%	8,199 8.5%	-	-
Overseas	1,832 10.0%	2,625 32.4%	1,963 -7.4%	2,139 5.6%	2,275 24.2%	2,553 -2.7%	2,097 6.8%	2,714 26.9%	1,989 -12.6%	2,369 -7.2%	2,493 18.8%	2,153 -20.7%	1,575 -20.8%	2,019 -14.8%	-	-
Nusing care business	13,085 8.5%	13,712 15.4%	13,891 10.2%	16,831 6.7%	13,953 6.6%	13,814 0.7%	13,455 -3.1%	20,127 19.6%	14,300 2.5%	14,809 7.2%	15,357 14.1%	20,809 3.4%	14,152 -1.0%	14,326 -3.2%	-	-
Japan nursing facility	2,351 -8.1%	2,980 31.6%	3,021 7.6%	6,558 12.9%	3,090 31.4%	2,806 -5.8%	2,661 -11.9%	9,070 38.3%	2,975 -3.7%	2,999 6.9%	3,554 33.5%	9,208 1.5%	2,470 -17.0%	2,434 -18.8%	-	-
Japan home care	10,538 13.8%	10,557 12.1%	10,712 10.9%	10,091 6.1%	10,611 0.7%	10,804 2.3%	10,598 -1.1%	10,741 6.4%	11,088 4.5%	11,509 6.5%	11,589 9.3%	11,303 5.2%	11,549 4.2%	11,718 1.8%	-	-
Overseas	194 -18.8%	174 -14.3%	158 17.9%	181 -59.0%	250 28.9%	202 16.1%	195 23.4%	314 73.5%	236 -5.6%	301 49.0%	213 9.2%	298 -5.3%	132 -44.0%	173 -42.4%	-	-
Health promotion business	653 29.3%	623 21.2%	658 13.1%	582 8.0%	700 7.2%	582 -6.6%	494 -24.9%	433 -25.6%	493 -29.6%	407 -30.1%	439 -11.2%	345 -20.2%	348 -29.3%	315 -22.5%	-	-
Others	442 6.0%	399 -6.6%	428 5.7%	407 -1.2%	477 7.9%	422 5.8%	442 3.3%	422 3.7%	415 -13.0%	385 -8.8%	367 -16.9%	225 -46.5%	0 -	0 -	-	-
Total	22,752 11.4%	24,097 15.8%	24,255 6.8%	27,903 5.7%	24,318 6.9%	25,402 5.4%	23,331 -3.8%	32,964 18.1%	23,145 -4.8%	25,528 0.5%	26,395 13.1%	33,514 1.7%	22,257 -3.8%	24,861 -2.6%	-	-

Overseas Sales by Region

Asia	1,880 4.9%	2,360 12.6%	1,930 16.3%	2,002 -15.7%	2,353 25.2%	2,390 1.3%	1,896 -1.8%	2,631 31.4%	2,012 -14.5%	2,409 0.8%	2,345 23.7%	2,342 -11.0%	1,518 -24.5%	2,011 -16.5%	-	-
Indonesia	675 14.6%	877 -6.6%	670 8.8%	651 3.8%	445 -34.1%	689 -21.4%	589 -12.1%	1,109 70.4%	766 72.1%	835 21.2%	1,043 77.0%	577 -47.9%	504 -34.3%	662 -20.6%	-	-
China	659 8.4%	839 48.5%	755 41.1%	774 -29.3%	1,209 83.5%	814 -3.0%	744 -1.5%	737 -4.8%	745 -38.4%	671 -17.6%	427 -42.5%	976 32.3%	344 -53.8%	492 -26.6%	-	-
Other asia	545 -8.4%	642 8.4%	504 -0.6%	576 -11.5%	698 28.1%	885 37.9%	563 11.7%	784 36.1%	500 -28.4%	903 2.0%	874 55.3%	788 0.5%	670 34.1%	856 -5.2%	-	-
Outside asia	146 31.5%	440 388.9%	191 -67.9%	318 241.9%	173 18.5%	366 -16.8%	396 107.3%	397 24.8%	212 22.5%	260 -29.0%	360 -9.0%	109 -72.5%	189 -11.1%	181 -30.4%	-	-
Total	2,027 6.5%	2,800 28.0%	2,121 -5.9%	2,321 -5.9%	2,526 24.6%	2,756 -1.6%	2,292 8.1%	3,029 30.5%	2,225 -12.0%	2,670 -3.1%	2,706 18.0%	2,451 -19.1%	1,708 -23.2%	2,193 -17.9%	-	-
India including unconsolidated	442 24.9%	462 93.3%	236 1.3%	272 -0.7%	389 -12.0%	421 -8.9%	356 50.8%	552 102.9%	446 14.7%	460 9.3%	548 54.0%	458 -17.1%	450 0.8%	505 9.6%	-	-

Number of bed sold / Other Indicators

(unit : thousands, fractions rounded)

	FYE3/2023								FYE3/2024								FYE3/2025								FYE3/2026							
No. of bed sold	1Q		2Q		3Q		4Q		1Q		2Q		3Q		4Q		1Q		2Q		3Q		4Q		1Q		2Q		3Q		4Q	
Medical care business	21	9.8%	24	9.5%	24	2.2%	25	8.1%	20	-4.9%	22	-8.7%	18	-26.6%	28	12.0%	16	-21.0%	21	-5.6%	19	5.7%	25	-11.6%	13	-20.3%	19	-11.3%	-	-	-	-
Japan	13	46.7%	13	24.1%	15	12.6%	14	-6.5%	11	-20.2%	12	-2.6%	9	-41.4%	17	18.5%	7	-32.8%	10	-21.7%	10	20.3%	14	-18.8%	6	-11.1%	11	16.1%	-	-	-	-
Overseas	8	-22.9%	12	-2.7%	10	-10.5%	11	34.1%	9	20.7%	10	-15.2%	9	-4.0%	12	3.8%	9	-7.9%	11	14.0%	9	-7.9%	12	-1.5%	6	-27.8%	8	-34.4%	-	-	-	-
Nursing care business	31	8.2%	33	21.4%	32	11.3%	36	-4.5%	29	-5.0%	31	-7.1%	26	-20.6%	42	16.2%	29	0.2%	30	-2.5%	28	9.6%	36	-14.8%	25	-13.9%	28	-6.3%	-	-	-	-
Japan nursing facility	7	-11.7%	11	29.0%	10	18.3%	18	16.2%	9	26.8%	9	-14.0%	7	-27.0%	21	20.3%	8	-13.9%	9	-1.4%	8	7.5%	17	-22.4%	7	-12.2%	7	-20.1%	-	-	-	-
Japan home care	22	19.5%	22	21.1%	22	8.7%	17	-13.2%	19	-15.9%	21	-5.2%	18	-18.5%	19	7.7%	20	7.0%	20	-6.6%	19	8.9%	18	-5.3%	18	-11.9%	20	3.5%	-	-	-	-
Overseas	1	-27.0%	1	-32.6%	1	6.0%	1	-64.9%	1	10.1%	1	34.8%	1	1.0%	2	103.6%	1	-0.4%	2	76.4%	1	40.3%	1	-23.7%	0	-58.9%	1	-45.4%	-	-	-	-
Health promotion business	3	24.4%	3	28.9%	2	-4.1%	2	-4.3%	3	-2.6%	2	-13.6%	2	-21.9%	2	-24.0%	2	-31.1%	2	-33.0%	2	-10.7%	1	-23.9%	1	-33.0%	1	-28.3%	-	-	-	-
Total	54	9.5%	61	16.6%	59	6.7%	63	0.2%	52	-4.9%	56	-8.0%	45	-23.1%	72	13.2%	47	-9.6%	53	-5.0%	49	7.2%	62	-13.8%	39	-16.8%	48	-8.9%	-	-	-	-

Other Indicators

(unit : thousands, fractions rounded)

(unit : thousands, fractions rounded)

Nemuri SCAN sales volume	5	-22.4%	6	16.3%	8	7.4%	18	7.6%	6	21.1%	7	30.7%	6	-16.8%	27	45.8%	6	-6.0%	6	-13.7%	11	79.1%	31	16.0%	5	-21.2%	6	8.1%	-	-	-	-
for medical care	0	15.2%	1	111.1%	1	175.3%	1	-0.9%	0	-16.8%	1	100.3%	0	-51.3%	1	62.0%	1	97.4%	1	-31.3%	1	37.7%	2	74.2%	1	38.9%	1	42.4%	-	-	-	-
for nursing care	5	-24.5%	5	14.4%	6	-5.0%	18	10.4%	6	25.5%	6	22.3%	6	-8.0%	26	42.1%	5	-12.0%	6	-10.2%	11	81.9%	29	13.0%	4	-29.2%	5	-15.7%	-	-	-	-
Cumulative sales volume	124	38.1%	129	37.0%	137	34.9%	155	31.0%	161	30.6%	169	30.6%	175	28.0%	202	30.1%	208	28.7%	214	26.8%	225	28.7%	257	27.0%	261	25.7%	267	24.7%	-	-	-	-

Stock Indicators

No. of facilities with Nemuri CONNECT contract	-	-	-	-	-	-	-	-	-	-	-	-	-	-	177	-	218	-	271	-	368	-	621	250.8%	673	208.7%	753	177.9%	-	-	-	-
No. of hospitals with Smart Bed System installations	/	/	/	/	32	33.3%	/	/	/	/	/	/	/	/	46	43.8%	49	-	53	-	59	-	68	47.8%	69	40.8%	71	34.0%	-	-	-	-

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