

**Supplementary Explanatory Notes
to Consolidated Financial Statements**
for the First Half (Semi-annual) of FY 2025

**1-1. Company Performance Trends (First half/Full year)**

(unit: millions of yen)

	FY2023			FY2024			FY2025		
	1st half	2nd half	Full year	1st half	2nd half	Full year	1st half	2nd half (Planned)	Full year (Planned)
Net sales	42,920	43,718	86,638	44,881	46,958	91,839	48,688	49,011	97,700
(YoY Change rate)	2.3%	3.2%	2.8%	4.6%	7.4%	6.0%	8.5%	4.4%	6.4%
Operating profit	6,649	5,951	12,601	7,416	7,051	14,468	9,467	7,732	17,200
(YoY Change rate)	49.9%	8.4%	26.9%	11.5%	18.5%	14.8%	27.6%	9.7%	18.9%
Ordinary profit	7,436	6,280	13,717	7,150	7,658	14,809	9,755	7,744	17,500
(YoY Change rate)	29.9%	31.2%	30.5%	-3.8%	21.9%	8.0%	36.4%	1.1%	18.2%
Profit attributable to owners of parent	5,587	4,848	10,435	5,453	5,772	11,225	7,288	5,911	13,200
(YoY Change rate)	35.3%	38.9%	37.0%	-2.4%	19.1%	7.6%	33.7%	2.4%	17.6%
Basic earnings per share(yen)	118.51	104.06	222.57	117.22	124.59	241.81	159.34	131.56	290.90
Operating margin	15.5%	13.6%	14.5%	16.5%	15.0%	15.8%	19.4%	15.8%	17.6%
Net profit ratio	13.0%	11.1%	12.0%	12.2%	12.3%	12.2%	15.0%	12.1%	13.5%
ROE	—	—	11.1%	—	—	10.9%	—	—	12.3%

1-2. Company Performance Trends by Quarter

(unit: millions of yen)

	FY2023				FY2024				FY2025	
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Net sales	21,200	21,719	22,412	21,306	22,588	22,293	24,128	22,829	24,240	24,447
(YoY Change rate)	4.2%	0.4%	2.3%	4.3%	6.5%	2.6%	7.7%	7.1%	7.3%	9.7%
Operating profit	3,510	3,139	3,230	2,721	3,988	3,427	4,061	2,990	4,894	4,572
(YoY Change rate)	60.2%	39.8%	2.3%	16.8%	13.6%	9.2%	25.7%	9.9%	22.7%	33.4%
Ordinary profit	4,196	3,240	3,027	3,253	4,572	2,578	4,994	2,664	4,968	4,787
(YoY Change rate)	36.2%	22.6%	19.8%	43.9%	9.0%	-20.4%	65.0%	-18.1%	8.7%	85.6%
Profit attributable to owners of parent	2,918	2,668	2,402	2,446	3,340	2,112	3,656	2,116	3,595	3,693
(YoY Change rate)	31.4%	39.8%	37.8%	40.0%	14.4%	-20.8%	52.2%	-13.5%	7.6%	74.8%
Operating margin	16.6%	14.5%	14.4%	12.8%	17.7%	15.4%	16.8%	13.1%	20.2%	18.7%
Quarterly net profit ratio	13.8%	12.3%	10.7%	11.5%	14.8%	9.5%	15.2%	9.3%	14.8%	15.1%

2-1. Individual segment Performance Trends (First half/Full year)

(unit: millions of yen)

	FY2023			FY2024			FY2025			
	1st half	2nd half	Full year	1st half	2nd half	Full year	1st half	2nd half (Planned)	Full year (Planned)	
Office Equipment Segment	Net sales	10,284	10,722	21,006	10,661	11,216	21,878	10,599	10,900	21,500
	(YoY Change rate)	-4.4%	0.0%	-2.2%	3.7%	4.6%	4.1%	-0.6%	-2.8%	-1.7%
Industrial Equipment Segment	Segment profit	1,859	2,106	3,965	2,120	2,357	4,477	1,845	1,974	3,820
	(Segment profit rate)	18.1%	19.6%	18.9%	19.9%	21.0%	20.5%	17.4%	18.1%	17.8%
HCR Equipment Segment	Net sales	31,071	31,320	62,392	32,577	34,130	66,707	36,581	36,508	73,090
	(YoY Change rate)	4.8%	4.1%	4.5%	4.8%	9.0%	6.9%	12.3%	7.0%	9.6%
	Segment profit	6,656	6,035	12,691	7,453	7,142	14,595	9,996	8,173	18,170
	(Segment profit rate)	21.4%	19.3%	20.3%	22.9%	20.9%	21.9%	27.3%	22.4%	24.9%
	Net sales	1,564	1,675	3,239	1,641	1,611	3,253	1,507	1,602	3,110
	(YoY Change rate)	-0.3%	8.5%	4.0%	5.0%	-3.8%	0.4%	-8.2%	-0.6%	-4.4%
	Segment profit	-19	11	-7	-45	-37	-82	-19	29	10
	(Segment profit rate)	-1.2%	0.7%	-0.2%	-2.8%	-2.3%	-2.5%	-1.3%	1.9%	0.3%
Adjustment amount		-1,846	-2,202	-4,048	-2,111	-2,411	-4,522	-2,355	-2,444	-4,800
Group-wide total	Net sales	42,920	43,718	86,638	44,881	46,958	91,839	48,688	49,011	97,700
	Operating profit	6,649	5,951	12,601	7,416	7,051	14,468	9,467	7,732	17,200
	Operating margin	15.5%	13.6%	14.5%	16.5%	15.0%	15.8%	19.4%	15.8%	17.6%

2-2.Individual segment Performance Trends by Quarter

(unit: millions of yen)

		FY2023				FY2024				FY2025	
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Office Equipment Segment	Net sales (YoY Change rate)	5,174 0.4%	5,109 -8.8%	5,358 -4.1%	5,364 4.4%	5,321 2.8%	5,339 4.5%	5,701 6.4%	5,514 2.8%	5,352 0.6%	5,246 -1.7%
	Segment profit (Segment profit rate)	985 19.0%	873 17.1%	1,044 19.5%	1,062 19.8%	1,085 20.4%	1,034 19.4%	1,177 20.7%	1,180 21.4%	988 18.5%	857 16.3%
Industrial Equipment Segment	Net sales (YoY Change rate)	15,211 5.6%	15,859 4.1%	16,164 4.1%	15,156 4.2%	16,456 8.2%	16,121 1.6%	17,557 8.6%	16,572 9.3%	18,117 10.1%	18,464 14.5%
	Segment profit (Segment profit rate)	3,458 22.7%	3,197 20.2%	3,270 20.2%	2,765 18.2%	3,981 24.2%	3,471 21.5%	4,110 23.4%	3,031 18.3%	5,141 28.4%	4,855 26.3%
HCR Equipment Segment	Net sales (YoY Change rate)	814 4.5%	749 -5.1%	889 11.7%	786 5.0%	809 -0.5%	831 10.9%	869 -2.2%	742 -5.6%	770 -4.9%	737 -11.4%
	Segment profit (Segment profit rate)	10 1.3%	-29 -3.9%	1 0.2%	9 1.2%	-7 -0.9%	-38 -4.7%	-21 -2.5%	-15 -2.0%	2 0.3%	-22 -3.0%
Adjustment amount		-944	-902	-1,086	-1,115	-1,070	-1,040	-1,205	-1,206	-1,238	-1,117
Group-wide total	Net sales	21,200	21,719	22,412	21,306	22,588	22,293	24,128	22,829	24,240	24,447
	Operating profit	3,510	3,139	3,230	2,721	3,988	3,427	4,061	2,990	4,894	4,572
	Operating margin	16.6%	14.5%	14.4%	12.8%	17.7%	15.4%	16.8%	13.1%	20.2%	18.7%

3.Sales by overseas region Trends by Quarter

(unit: millions of yen)

		FY2023				FY2024				FY2025	
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
North America (YoY Change rate)	4,208 17.3%	4,259 0.1%	4,115 13.0%	3,897 33.6%	4,980 18.3%	4,548 6.8%	4,889 18.8%	4,209 8.0%	5,601 12.5%	5,535 21.7%	
Europe (YoY Change rate)	3,652 -4.4%	3,384 6.4%	3,457 0.5%	3,587 5.4%	4,100 12.3%	3,843 13.6%	4,026 16.5%	4,184 16.6%	4,543 10.8%	4,891 27.3%	
Asia and others (YoY Change rate)	2,359 2.6%	2,400 -13.7%	2,414 -10.8%	2,136 2.4%	2,346 -0.6%	2,394 -0.2%	2,653 9.9%	2,308 8.1%	2,380 1.4%	2,598 8.5%	
Total overseas sales (YoY Change rate)	10,220 5.3%	10,042 -1.7%	9,986 2.0%	9,621 14.5%	11,426 11.8%	10,786 7.4%	11,567 15.8%	10,701 11.2%	12,524 9.6%	13,023 20.7%	

4.Financial Position

(unit: millions of yen)

	FY2023	FY2024	FY2025 2Q
Total assets	121,717	124,611	125,367
Net assets	99,847	106,034	105,967
Equity-to-asset ratio	81.9%	85.0%	84.4%
Net assets per share(yen)	2,143.94	2,304.19	2,335.26

5.Dividend-Related Indicators

	FY2023	FY2024	FY2025(Planned)
Dividend per share (yen)	101.00	114.00	132.00
Dividend payout ratio	45.4%	47.1%	45.4%
Ratio of dividends to net assets	5.0%	5.1%	5.6%

6.Facilities investment, Depreciation and R&D expenses

(unit: millions of yen)

	FY2023	FY2024	FY2025(Planned)
Facilities investment (YoY Change rate)	2,865 -19.1%	2,677 -6.6%	4,053 51.4%
Depreciation (YoY Change rate)	3,054 1.1%	3,309 8.3%	3,782 14.3%
R&D expenses (YoY Change rate)	4,345 12.1%	4,365 0.5%	4,253 -2.6%

7.Foreign Exchange Situation

(unit: yen)

	FY2023	FY2024	FY2025			
			1Q	2Q	3Q (Planned)	4Q (Planned)
USD	143.82	152.75	145.34	147.05	145.00	145.00
EUR	156.24	163.76	162.60	170.61	165.00	165.00

8. Company Performance Trends (Past 10 Years)

(unit: millions of yen)

	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025 (Planned)
Net sales	66,967	68,138	70,118	69,671	64,029	73,958	84,316	86,638	91,839	97,700
(YoY Change rate)	0.7%	1.7%	2.9%	-0.6%	-8.1%	15.5%	14.0%	2.8%	6.0%	6.4%
Operating profit	6,323	6,139	7,150	7,586	6,685	7,498	9,926	12,601	14,468	17,200
(YoY Change rate)	7.5%	-2.9%	16.5%	6.1%	-11.9%	12.2%	32.4%	26.9%	14.8%	18.9%
Ordinary profit	6,455	6,076	7,253	7,405	6,826	8,282	10,510	13,717	14,809	17,500
(YoY Change rate)	11.4%	-5.9%	19.4%	2.1%	-7.8%	21.3%	26.9%	30.5%	8.0%	18.2%
Profit attributable to owners of parent	4,726	4,654	5,064	5,510	5,153	6,090	7,619	10,435	11,225	13,200
(YoY Change rate)	34.6%	-1.5%	8.8%	8.8%	-6.5%	18.2%	25.1%	37.0%	7.6%	17.6%
Basic earnings per share(yen)	95.93	94.46	102.92	112.67	105.80	128.40	161.07	222.57	241.81	290.90
Operating margin	9.4%	9.0%	10.2%	10.9%	10.4%	10.1%	11.8%	14.5%	15.8%	17.6%
Net profit ratio	7.1%	6.8%	7.2%	7.9%	8.0%	8.2%	9.0%	12.0%	12.2%	13.5%
ROE	7.2%	6.7%	7.0%	7.4%	6.7%	7.5%	8.9%	11.1%	10.9%	12.3%

9. Individual segment Performance Trends (Past 10 Years)

(unit: millions of yen)

		FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025 (Planned)
Office Equipment Segment	Net sales	23,182	22,566	22,606	21,515	17,061	18,513	21,482	21,006	21,878	21,500
	(YoY Change rate)	-2.7%	-2.7%	0.2%	-4.8%	-20.7%	8.5%	16.0%	-2.2%	4.1%	-1.7%
Industrial Equipment Segment	Segment profit	5,006	5,075	4,999	4,895	2,738	3,034	4,287	3,965	4,477	3,820
	(Segment profit rate)	21.6%	22.5%	22.1%	22.8%	16.1%	16.4%	20.0%	18.9%	20.5%	17.8%
HCR Equipment Segment	Net sales	40,528	42,313	44,763	45,409	44,300	52,569	59,719	62,392	66,707	73,090
	(YoY Change rate)	3.0%	4.4%	5.8%	1.4%	-2.4%	18.7%	13.6%	4.5%	6.9%	9.6%
Group-wide total	Segment profit	3,674	3,328	4,684	5,454	6,652	7,739	9,433	12,691	14,595	18,170
	(Segment profit rate)	9.1%	7.9%	10.5%	12.0%	15.0%	14.7%	15.8%	20.3%	21.9%	24.9%
Adjustment amount		-2,340	-2,308	-2,223	-2,538	-2,741	-3,148	-3,594	-4,048	-4,522	-4,800
Group-wide total	Net sales	66,967	68,138	70,118	69,671	64,029	73,958	84,316	86,638	91,839	97,700
	Operating profit	6,323	6,139	7,150	7,586	6,685	7,498	9,926	12,601	14,468	17,200
	Operating margin	9.4%	9.0%	10.2%	10.9%	10.4%	10.1%	11.8%	14.5%	15.8%	17.6%

* From the first quarter of the fiscal year ending March 2019, the method for calculating segment profit was changed to include expenses related to the headquarters management division, which were previously allocated to "Office Equipment," "Industrial Equipment," and "HCR Equipment," as adjustment amounts. Accordingly, the figures for the fiscal year ending March 2017 onwards have also been recalculated under the same conditions.

* From the first quarter of the fiscal year ending March 2021, the method for calculating segment profit was changed to include expenses related to research and development with uncertain commercialization, which were previously allocated to "Office Equipment" and "Industrial Equipment," as adjustment amounts. Accordingly, the figures for the fiscal year ending March 2020 onwards have also been recalculated under the same conditions.

10. Sales by overseas region trends (Past 10 Years)

(unit: millions of yen)

	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
North America	5,691	5,574	5,860	7,136	8,005	8,723	11,895	14,401	16,479	18,626
(YoY Change rate)	16.6%	-2.1%	5.1%	21.8%	12.2%	9.0%	36.4%	21.1%	14.4%	13.0%
Europe	5,508	5,698	6,874	7,536	7,774	8,136	11,655	13,839	14,081	16,153
(YoY Change rate)	2.0%	3.5%	20.6%	9.6%	3.2%	4.7%	43.3%	18.7%	1.7%	14.7%
Asia and others	8,894	8,438	8,518	8,398	7,745	5,942	7,364	9,874	9,308	9,701
(YoY Change rate)	3.0%	-5.1%	1.1%	-1.4%	-7.8%	-23.3%	23.9%	34.1%	-5.7%	4.2%
Total overseas sales	20,094	19,710	21,252	23,070	23,524	22,801	30,914	38,115	39,869	44,480
(YoY Change rate)	6.2%	-1.9%	7.8%	8.6%	2.0%	-3.1%	35.6%	23.3%	4.6%	11.6%
Ratio of overseas net sales	30.2%	29.4%	31.2%	32.9%	33.8%	35.6%	41.8%	45.2%	46.0%	48.4%