

## Supplementary Materials for 2Q (Interim Period) FY2026/3

### I. Consolidated Financial Results for 2Q(Interim Period) FY2026/3

#### ★Net sales hit record highs.

(millions of yen)

	2Q FY2025/3 Results	2Q FY2026/3 Results	YoY	Achievement rate of the first- half plan	Achievement rate of the full-year plan
Net sales	16,165	17,257	+6.8%	100.0%	47.9%
Gross profit	11,093	11,810	+6.5%	-	-
rate	68.6%	68.4%	▲0.2%p	-	-
SG & A expenses	9,561	10,481	+9.6%	-	-
Operating profit	1,532	1,328	▲13.3%	86.3%	37.4%
non-operating income	122	117	▲4.1%	-	-
non-operating expenses	16	16	▲3.0%	-	-
Ordinary profit	1,639	1,430	▲12.7%	87.9%	39.1%
rate	10.1%	8.3%	▲1.8%p	-	-
Extraordinary income	0	0	-	-	-
Extraordinary loss	62	20	▲67.3%	-	-
Interim net income attributable to owners of parent	1,021	925	▲9.4%	89.0%	37.8%
rate	6.3%	5.4%	▲0.9%p	-	-

#### ■Net sales

- The domestic existing stores sales increased by 1.7%.
- Total sales increased by 6.8% thanks to the 24 Directly operated stores opened in the previous fiscal year. Record high.

#### ■profit

- SG & A expenses increased by 9.6% due to expenses incurred for opening 13 new stores to be opened during the fiscal year, depreciation expenses incurred for opening 4 stores to be opened earlier than October, and increases in personnel expenses and depreciation expenses.
- Operating profit decreased by 13.3%, Ordinary profit decreased by 12.7%, Interim net income attributable to owners of parent decreased by 9.4%.

Reference: Year-on-year sales comparison for domestic existing stores

	1Q	2Q	1H	3Q	4Q	2H	FY
FY2026	100.7%	102.7%	101.7%				
FY2025	108.0%	107.2%	107.6%	104.2%	104.1%	104.2%	105.8%

## II. Consolidated Earnings Forecast for FY2026/3

\*No change from the figures announced on May 12, 2025.

(millions of yen)

	FY2025/3 Results	FY 2026/3 Forecast	
		Full Year	YoY
Net sales	33,531	36,000	+7.4%
Operating profit	3,218	3,550	+10.3%
Ordinary profit	3,403	3,660	+7.5%
rate	10.1%	10.2%	+0.1%p
Profit attributable to owners of parent	2,314	2,450	+5.9%
rate	6.9%	6.8%	▲0.1%p

### ■ Net sales

The existing stores are expected to increase by 2% for the year.

Net sales are expected to increase by 7.4% for 30 consecutive fiscal terms, a record high.

### ■ Operating profit, ordinary profit and Profit attributable to owners of parent

Operating profit will increase by 10.3% and ordinary profit will increase by 7.5% due to the effect of higher sales. Profit attributable to owners of parent will increase by 5.9%.

All profits are expected to reach record highs for four consecutive fiscal terms.

## III. Dividends

\*No change from the figures announced on May 12, 2025.

	FY2024/3 Results	FY2025/3 Results	FY2026/3 Forecast
Dividends per share	76 yen	78 yen	78 yen
Dividend on equity ratio	6.6%	6.2%	-

Stable dividends will be paid, with DOE (Dividend on equity ratio) of approximately 6% as a guideline.

## IV. Number of Secondhand stores

(Unit: store)

	2Q FY2026/3 Results		FY2026/3 Projected	
	Number of stores at end of period	Change during the period	Number of stores at end of period	Change during the period
Directly operated stores	462	+12	478	+28
Franchised stores	580	+18	585	+23
Secondhand Stores Total	1,042	+30	1,063	+51

### \*Breakdown of 2Q FY2026/3

Directly operated stores: 13 new stores (Japan 12, Taiwan 1) and 1 closed store (Japan).

Franchised stores: 21 new stores (Japan 18, Taiwan 1, Cambodia 1, Thailand 1), 3 closed stores (Japan)

\*The figures do not include one new book store, BOOK ON.