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-December 2025 Monthly Sales Summary for fiscal year Jan. 1, 2025 through Dec. 31, 2025 (% YoY)-

✓ Monthly Sales YoY, Number of Stores

	All Store(%)	Same Store(%)	Openings	Closings	Number of stores
Jan	12.1	8.7	0	1	306
Feb	14.2	12.8	0	1	305
Mar	8.2	4.8	6	0	311
Apr	13.5	9.0	3	0	314
May	7.7	3.6	0	0	314
Jun	6.1	2.1	2	0	316
Jul	29.4	24.0	1	0	317
Aug	22.8	18.0	0	0	317
Sep	8.2	4.9	3	0	320
Oct	6.1	2.3	5	1	324
Nov	7.6	3.1	3	0	327
Dec	9.2	3.8	5	0	332
1Q	10.9	8.3	6	2	311
2Q	8.8	4.6	5	0	316
3Q	20.9	16.4	4	0	320
4Q	7.7	3.1	13	1	332
1H	10	6.4	11	2	316
2H	14.5	9.9	17	1	332
Total	12.3	8.2	28	3	332

Note 1: The figures above are based on preliminary figures for management accounting, and may differ from actual results.

Note 2: Existing stores are stores that were open in the same month of the previous year and the same month of the current year.

Note 3: In addition to the above, there are adjustments for EC sales, wholesale sales, revenue recognition standards, etc., so the change in sales on the income statement will not match the change in sales.

✓ Topics

During the month, sales of photochromic lenses increased, driven by the new commercial featuring Snow Man's Ren Meguro. In addition, the collaboration product "Zoff | TOSHIMITSU," rolled out starting in December with Tokai On Air's Toshimitsu, helped drive sales. As a result, total sales across all stores were up 9.2% year-on-year, while same-store sales rose 3.8%.

✓ Store Openings and Closings

Openings: Zoff Ichinomiya Ichi * Building Store, Zoff Chiba C·one Store, Zolita TOKYO Harajuku

Store, Zoff FOREST SQUARE SENGAWA Store, Zoff Apita Matsusaka Mikumo Store

Closings: -

✓ Historical Monthly Sales YoY

	All Store Sales				Same Store Sales			
	2021	2022	2023	2024	2021	2022	2023	2024
Jan	-3.6	11.5	4.0	10.3	-10.4	6.7	2.7	6.6
Feb	11.9	-6.3	9.5	13.8	4.5	-10.1	8.7	10.1
Mar	22.2	13.4	3.9	15.9	13.3	9.7	4.0	12.0
Apr	399.0	16.1	5.8	10.8	353.8	12.5	4.8	7.4
May	140.8	28.9	10.9	18.7	119.9	25.4	9.6	14.5
Jun	-16.1	13.1	12.6	25.1	-21.7	10.2	11.8	21.2
Jul	-5.8	14.8	19.8	9.2	-11.6	12.8	17.7	5.5
Aug	-17.0	13.0	21.6	17.3	-23.1	11.8	19.5	12.5
Sep	-1.2	5.2	4.5	27.6	-7.2	3.9	2.8	22.0
Oct	2.7	2.6	6.9	17.7	-3.4	1.4	3.7	14.3
Nov	7.6	2.5	10.4	21.4	1.6	1.1	7.6	17.1
Dec	17.6	-2.2	14.6	14.2	12.4	-3.2	10.9	10.2
1Q	8.6	6.7	5.5	13.2	0.8	2.6	4.8	9.4
2Q	62.6	19.2	9.8	18.5	49.9	15.8	8.8	14.6
3Q	-8.5	11.2	15.8	16.9	-14.4	9.7	14.0	12.3
4Q	9.5	0.8	10.8	17.5	3.7	-0.4	7.6	13.6
1H	29.1	12.7	7.7	15.9	19.8	9.0	6.8	12.1
2H	0.1	5.8	13.4	17.2	-5.8	4.4	10.8	12.9
Total	12.3	9.1	10.5	16.6	4.9	6.6	8.8	12.5

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