



Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2026

January 13, 2026

Domestic Retail Companies in Total *1		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.2%	103.4%	104.0%	106.4%	106.9%	103.0%							104.4%
	Customer Traffic	100.5%	99.9%	99.7%	101.2%	102.5%	101.1%							100.8%
	Average Spending	102.6%	103.5%	104.2%	105.1%	104.2%	101.9%							103.5%
	Store Count	621	626	622	626	626	629							629
	Holiday Count Gap (Day(s))	0	1	-1	0	2	-1							1
All Stores	Sales	104.8%	104.9%	105.3%	107.9%	108.5%	104.3%							105.9%
	Store Count	655	655	655	659	661	662							662
	Store Count (Last Year)	632	633	634	634	635	636							636

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

1. In **the domestic retail business**, both businesses delivered YoY growth in sales and customer traffic. Although demand for winter seasonal items was soft due to continued mild weather in December, targeted campaigns for majica app members successfully captured shifts in consumer behavior and contributed to sales. In addition, as consumers increasingly diversify how they enjoy events and spend leisure time, our year-end sales strategy designed to address evolving demand performed well, with sales growth led by food categories. The impact of one fewer Sunday resulted in a -1.3% drag.
2. In **the DS business**, effective promotional initiatives drove strong performance in processed food categories such as confectionery, seasonings, and indulgent food items, as well as daily products. We also successfully captured demand for going out, resulting in sales growth in categories including contact lenses, makeup, and moisturizing products, such as serums and creams. The impact of one fewer Sunday resulted in a -1.3% drag.
3. In **the UNY business**, we captured year-end demand, with strong contributions from items that enrich holiday family dining at home, such as yakiniku, frozen crab, fresh sushi, assorted sashimi, and alcoholic beverages. In non-food categories, sales increased in interior goods through strengthened in-store promotions, character merchandise with expanded assortments, and skincare products. Consumer electronics within the Home Appliances segment continued to perform well, driven by a leading gaming console. The impact of one fewer Sunday resulted in a -1.5% drag.

<New store opening in January>

(1) Don Quijote: ① Don Quijote Chiba Fujimi (Chiba Prefecture)

Information Disclosure: Yuji Ishii, Director, Managing Executive Officer, CAO
Contact: IR Division
(TEL: +81-3-6416-0418 E-mail: ir@ppih.co.jp)**Monthly Sales Report (Flash Numbers)****Fiscal Year Ending June, 2026**

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Discount Store Business *2	Calendar Year 2025						Calendar Year 2026						Full Year
	July	August	September	October	November	December	January	February	March	April	May	June	
Comp Stores	Sales	103.3%	103.6%	103.8%	106.8%	107.2%	103.7%						104.7%
	Customer Traffic	100.2%	99.3%	98.9%	100.8%	102.3%	101.4%						100.5%
	Average Spending	103.1%	104.4%	104.9%	105.9%	104.8%	102.2%						104.2%
	Home Appliances	93.1%	94.4%	96.0%	100.4%	101.9%	95.1%						96.5%
	Household Goods	105.7%	107.7%	104.7%	110.1%	109.9%	105.7%						107.3%
	Foods	104.1%	102.1%	103.6%	105.7%	106.5%	104.6%						104.4%
	Watches & Fashion	101.5%	103.6%	103.4%	106.9%	102.7%	100.1%						102.9%
	Sporting & Leisure	105.7%	107.1%	109.7%	106.2%	116.3%	107.0%						108.3%
	Store Count	493	498	495	499	499	500						500
All Stores	Sales	106.0%	106.0%	106.0%	109.1%	109.8%	105.9%						107.1%
	Store Count	525	525	525	530	532	533						533
	Store Count (Last Year)	501	502	503	503	504	505						505

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3	Calendar Year 2025						Calendar Year 2026						Full Year
	July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	102.5%	102.6%	104.4%	105.2%	105.9%	101.2%						103.5%
	Customer Traffic	101.4%	101.6%	101.9%	102.4%	103.2%	100.4%						101.8%
	Average Spending	101.1%	101.0%	102.5%	102.7%	102.6%	100.8%						101.7%
	Home Appliances	104.8%	106.5%	108.0%	141.8%	131.1%	127.6%						120.1%
	Household Goods	100.0%	101.8%	101.7%	107.8%	106.0%	98.4%						102.4%
	Foods	103.7%	101.6%	105.3%	104.1%	106.2%	102.4%						103.8%
	Watches & Fashion	98.6%	107.5%	100.7%	104.4%	99.3%	91.9%						99.8%
	Sporting & Leisure	99.7%	108.6%	107.7%	108.9%	122.9%	102.3%						107.4%
	Store Count	128	128	127	127	127	129						129
All Stores	Sales	101.1%	101.2%	103.1%	104.1%	104.5%	99.6%						102.1%
	Store Count	130	130	130	129	129	129						129
	Store Count (Last Year)	131	131	131	131	131	131						131

*3 UNY product categories aligned with Discount Store business since July 2025. Monthly sales data for UNY, covering July 2024 to June 2025 retrospectively, available on the Company's IR website.