

January 13, 2025

Monthly Sales Data and Number of stores

(Fiscal year ending March 31, 2026)

Company name: HARD OFF CORPORATION Co.,Ltd.

Listing:Prime Market of Tokyo Stock Exchange

Securities code: 2674

Monthly Sales year-on-year changes (Directly operated stores)

	Apr. 2025	May 2025	Jun. 2025	Jul. 2025	Aug. 2025	Sep. 2025
All Stores	102.8%	107.0%	102.9%	103.5%	108.5%	103.8%
Existing Stores	99.3%	103.3%	99.5%	100.5%	105.8%	101.7%

	Oct. 2025	Nov. 2025	Dec. 2025	Jan. 2026	Feb. 2026	Mar. 2026
All Stores	127.8%	126.5%	127.4%			
Existing Stores	107.8%	106.6%	107.5%			

Note: The total store sales figure represents the combined total of our company, our consolidated subsidiary EcoPlus Co., Ltd., and Econos Co., Ltd.

Number of stores

Domestic		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
HARD OFF	DOS	164	164	164	167	167	168	188	189	190			
	FC	252	253	253	254	255	259	243	243	243			
OFF HOUSE	DOS	131	131	131	131	130	130	147	148	148			
	FC	197	197	197	199	198	199	183	183	184			
MODE OFF	DOS	15	15	15	15	15	15	15	15	15			
	FC	2	2	2	2	2	2	2	2	2			
Garage OFF	DOS	10	10	10	10	10	10	11	11	11			
	FC	5	5	5	6	6	6	5	5	5			
Hobby OFF	DOS	73	73	73	74	74	75	94	95	95			
	FC	96	96	96	97	97	101	84	84	84			
Liquor Off	DOS	4	4	4	4	4	4	4	4	4			
	FC	1	1	1	1	1	1	1	1	1			
BOOK OFF	DOS	49	49	49	49	49	49	66	66	66			
	FC												
Overseas	DOS	10	10	10	11	11	11	11	11	11			
	FC	10	11	11	11	12	12	12	12	12			
Total number of stores	DOS	456	456	456	461	460	462	536	539	540	0	0	0
	FC	563	565	565	570	571	580	530	530	531	0	0	0
		1019	1021	1021	1031	1031	1042	1066	1069	1071	0	0	0

Note: Following the acquisition of Ekonos Co., Ltd. as a subsidiary, 17 HARD OFF stores, 17 OFF HOUSE stores, 1 GARAGE OFF store, and 18 HOBBY OFF stores were transitioned from franchised stores to directly operated stores, and an additional 16 BOOK OFF stores were also incorporated in October.