



MEMBERSHIP
January 13, 2026

Company name: TSURUHA HOLDINGS INC.
Name of representative: Tsuruha Jun, President and Representative Director
(Securities code: 3391, Tokyo Stock Exchange (Prime Market))
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December 2025 Monthly Sales Flash Report

As a result of the management integration, the format of our monthly flash report has been revised effective this month.

With respect to same-store sales of Tsuruha Group, we disclose a breakdown by Drugstore (merchandise) and Dispensing Pharmacy.

YoY Growth rate of Monthly Consolidated Figures

Fiscal Year Ending February 2026 (March 1, 2025–February 28, 2026)

YoY Growth Rate (%)

											Combined figures after the management integration			
Tsuruha Group		Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	cumulative
Existing Store	Net Sales	3.4	2.5	1.8	2.6	2.2	0.1	1.4	2.8	5.2	0.3			—
	(Products)	—	—	—	—	—	—	—	—	—	▲1.7			—
	(Dispensing)	—	—	—	—	—	—	—	—	—	9.4			—
	Number of customers	0.2	▲1.1	▲2.2	▲1.1	▲0.9	▲1.8	▲1.9	▲1.2	0.8	▲1.6			—
	Avg. spending per customer	3.2	3.7	4.1	3.8	3.1	1.9	3.4	4.1	4.4	2.0			—
All Store	Net Sales	5.1	4.5	4.2	4.7	4.3	2.3	3.7	5.1	7.5	1.2			—
	Number of customer	1.6	0.5	▲0.1	0.7	1.0	0.1	0.1	1.0	3.0	▲0.8			—
	Avg. spending per customer	5.5	3.9	4.3	4.0	3.3	2.2	3.6	4.1	4.4	2.1			—
Store Status	Store Count	2,663	2,675	2,679	2,662	2,672	2,676	2,681	2,684	2,690	5,680			5,680
	(Opening)	10	14	7	2	14	6	9	8	8	13			—
	(Closures)	5	2	3	19	4	2	4	5	5	14			—

(※)

- The figures above are based on the Group's preliminary sales reports and may differ from the actual financial results.
- "Existing stores" refer to those that have been open or have joined the Group for more than 13 months. The number of stores included in this category may vary over time.
- The figures for "Total Stores" and "Existing Stores" do not include franchise stores.

Reference: Pre-Integration Monthly Flash Report (Historical Basis by Company)

YoY Growth rate of Monthly Consolidated Figures

Fiscal Year Ending February 2026 (March 1, 2025-February 28, 2026)

YoY Growth Rate (%)

The Tsuruha Group before the integration		Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	cumulative
Existing Store	Net Sales	3.4	2.5	1.8	2.6	2.2	0.1	1.4	2.8	5.2	▲0.2			2.1
	(Products)	—	—	—	—	—	—	—	—	—	▲2.1			—
	(Dispensing)	—	—	—	—	—	—	—	—	—	12.4			—
	Number of customers	0.2	▲1.1	▲2.2	▲1.1	▲0.9	▲1.8	▲1.9	▲1.2	0.8	▲2.5			▲1.2
	Avg. spending per customer	3.2	3.7	4.1	3.8	3.1	1.9	3.4	4.1	4.4	2.3			3.4
All Store	Net Sales	5.1	4.5	4.2	4.7	4.3	2.3	3.7	5.1	7.5	1.7			4.3
	Number of customer	1.6	0.5	▲0.1	0.7	1.0	0.1	0.1	1.0	3.0	▲0.7			0.7
	Avg. spending per customer	5.5	3.9	4.3	4.0	3.3	2.2	3.6	4.1	4.4	2.4			3.5
Store Status	Store Count	2,663	2,675	2,679	2,662	2,672	2,676	2,681	2,684	2,690	2,693			2,693
	(Opening)	10	14	7	2	14	6	9	8	8	8			86
	(Closures)	5	2	3	19	4	2	4	5	2	5			51

The Welcia Group before the integration		Mar.	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	cumulative
Existing Store	Net Sales	4.6	2.5	3.5	3.8	0.5	▲0.8	2.8	1.6	4.1	0.8			2.3
	(Products)	3.8	0.5	1.6	2.3	▲1.2	▲2.6	0.1	▲0.5	3.3	▲1.2			0.5
	(Dispensing)	7.3	9.5	10.2	9.5	6.7	5.9	12.3	8.2	6.8	8.0			8.4
	Number of customers	2.5	▲0.1	0.7	1.3	▲0.7	▲1.7	0.1	▲1.5	1.7	▲0.9			0.1
	Avg. spending per customer	2.1	2.6	2.8	2.5	1.2	0.9	2.7	3.1	2.4	1.7			2.2
All Store	Net Sales	10.3	7.9	8.8	8.2	4.5	2.8	2.8	1.6	4.0	0.9			5.0
	Number of customer	8.7	5.7	6.5	6.4	4	2.6	0.1	▲1.6	1.6	▲0.9			3.2
	Avg. spending per customer	1.6	2.2	2.3	1.8	0.5	0.2	2.7	3.2	2.4	1.8			1.8
Store Status	Store Count	—	—	—	—	—	—	—	—	—	2,987			2,987
	(Opening)	—	—	—	—	—	—	—	—	—	5			—
	(Closures)	—	—	—	—	—	—	—	—	—	9			—