

January 26, 2026

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Notice of Monthly Sales for December 2025

We are pleased to announce the monthly performance for December 2025, as detailed below.

	Feb.	Mar.	Apr.	May	Jun.	Jul.	First Half Total
Sales Revenue [Million Yen]							
the entire company	18,479	21,662	21,461	20,747	19,662	21,669	123,353
Year-on-Year Comparison (%)							
the entire company	99.1	101.1	98.9	103.0	104.1	103.2	101.8
Excluding FSM business*	104.1	105.1	102.2	106.3	106.6	105.0	104.9
By Segment	DTB Business	104.2	104.0	106.5	106.4	108.3	105.9
	C&C Business	100.8	104.9	104.4	104.9	103.2	101.7
	Exisiting	100.1	104.6	104.1	104.9	104.0	102.3
	FSL Business	114.9	121.7	55.4	110.6	94.8	103.3

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in November of the prior fiscal year.

	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Second Half Total	Full-Year Total
Sales Revenue [Million Yen]								
the entire company	22,252	20,197	23,370	21,958	28,323			
Year-on-Year Comparison (%)								
the entire company	105.2	107.1	111.5	104.8	112.2			
Excluding FSM business*	107.0	108.3	112.3	105.1	—			
By Segment	DTB Business	108.5	109.8	113.9	107.9	115.6		
	C&C Business	100.7	99.9	102.1	100.9	100.1		
	Exisiting	101.2	100.4	102.7	101.0	100.3		
	FSL Business	107.5	117.4	124.2	76.4	116.6		

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in November of the prior fiscal year.

Note 1: The figures are preliminary monthly estimates and have not been audited, so they may be subject to revision at a later date.

Note 2: The definition of existing stores refers to stores that have been in operation for more than 13 months as of the end of each month.

Additionally, stores that closed during the month are excluded.

Note 3: It will be posted approximately on the 10th business day, excluding weekends and public holidays.

■Overview of Monthly Performance for December

Sales revenue of our group for December 2025 reached 112.2% year-over-year, as all business segments exceeded the previous year performance.

The overview of each business segment is as follows:

[Distributor Business (DTB : commercial foods wholesaling)]

Sales to the domestic foodservice industry remained steady, supported by inbound demand. In addition, the number of business days increased by one compared to the same month of the previous year, and the newly consolidated company (Sankyo Shokuchō Co., Ltd., consolidated in September of the current fiscal year) contributed to performance, resulting in 115.6% year-over-year.

[Cash and Carry Business (C&C : commercial foods cash wholesaling)]

Sales to small and medium-sized restaurants remained steady. However, the overall result was partly affected by sluggish sales to general customers, resulting in 100.1% year-over-year, or 100.3% on a same-store basis.

[Food Solutions Business (FSL)]

Sales of commercial kitchen equipment and business support systems for foodservice companies remained steady, resulting in 116.6% year-over-year.

■Store Count as of the End of December

C&C Business: 95 stores (Year-over-Year Change: 1 new stores, 1 closed stores) *Including franchise stores

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.