

## Monthly Sales Report for January 2026, FY 2026

\*\*\* "ABC-MART" Sales Summary fiscal period from MAR 1, 2025 to FEB 28, 2026 ( % change compare with last year )

		2025			(%)					
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half
Existing Stores	Sales	4.1	3.5	9.9	5.8	6.2	4.5	8.5	6.3	6.0
	Number of Customers	2.6	-0.9	5.6	2.4	3.4	4.2	6.3	4.6	3.4
	Sales per customer	1.4	4.5	4.1	3.3	2.7	0.2	2.1	1.6	2.5
All Stores	Sales	4.5	4.2	10.4	6.3	6.1	4.2	8.7	6.3	6.3
	Number of Customers	2.6	-0.7	5.5	2.4	2.9	3.4	6.1	4.1	3.2
	Sales per customer	1.8	4.9	4.6	3.8	3.2	0.7	2.5	2.1	3.0
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half
					2026					Full Year
Existing Stores	Sales	1.3	2.1	5.6	3.2	-0.4	5.9			
	Number of Customers	-4.4	-1.7	2.6	-1.0	-4.7	3.2			
	Sales per customer	6.0	3.9	2.9	4.2	4.5	2.7			
All Stores	Sales	1.1	2.8	6.7	3.8	0.2	7.0			
	Number of Customers	-4.8	-1.5	3.4	-0.7	-4.4	3.7			
	Sales per customer	6.3	4.4	3.2	4.6	4.7	3.2			

### Sales Report for FY 2025

		2024			(%)					
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half
Sales	Existing Stores	10.7	6.5	6.2	7.7	20.8	6.6	11.0	12.7	9.9
	All Stores	9.7	5.9	5.9	7.1	20.5	6.5	12.4	12.9	9.8
Sales		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half
					2025					Full Year
Sales	Existing Stores	6.1	6.3	14.7	9.2	10.9	6.1	-1.2	6.0	7.5
	All Stores	7.1	6.1	14.6	9.4	11.0	7.0	-1.7	6.2	7.7

### ◇ Sales Summary

In January, the New Year's sales period was one day shorter than the previous year, and the weekly calendar included one extra Saturday.

Although Northern Japan and the Hokuriku region were hit by heavy snow, customer traffic was high nationwide, and sales performed very strongly.

By product, high-priced sneakers and cold-weather gear, such as outerwear, performed well due to the prolonged cold spell.

All stores sales grew 7.0% to a year ago in this month.

Existing stores sales also showed a year on year growth of 5.9% compared to the same period in the previous year.

### Store Openings and Closings

Opened: 0 store

Closed: 7 stores

Number of stores: 1,088 stores