



		(YoY : %)	CY 2025							CY 2026						Full Year	
			Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	1H	Jan.	Feb.	Mar.	Apr.	May	Jun.		2H
TRIAL	Comp. Stores	Sales	101.4	98.3	99.8	101.7	105.5	99.8	101.0	105.6						105.6	101.6
		Customer Traffic	97.5	94.6	95.6	97.8	100.0	97.6	97.1	100.1						100.1	97.5
		Average Spending	104.1	103.9	104.5	104.1	105.5	102.3	104.0	105.5						105.5	104.2
	All Stores	Sales	111.9	108.1	109.1	110.1	113.7	107.7	110.0	113.4						113.4	110.5
		Store Opening	5	1	1	1	5	5	18	0						0	18
		Store Closure	0	0	1	0	1	1	3	0						0	3
		Store Count	357	358	358	359	363	367	367	367						367	367
SEIYU	All Stores	Store Opening	0	0	0	0	1	0	1	0						0	1
		Store Closure	0	0	1	0	1	0	2	0						0	2
		Format conversion (SEIYU to TRIAL SEIYU)	0	0	0	0	1	0	1	0						0	1
		Store Count	245	245	244	244	244	244	244	244						244	244

(Weather, Events)

The month saw low precipitation and clear winter days continued. The temperature dropped in the beginning and end of the month increased demand for winter seasonal items. One additional Saturday YoY lifted SSS by approx. 1.1 pts. In the New Year sales period, as a "daily necessity store," sales were driven by New Year related items such as lucky bag and fresh food. SSS recorded strong growth from Jan 1 to 4, up by 12.4% YoY. With a broad product assortment boosted customer traffic, the year 2026 got off to a strong start.

(Business at TRIAL stores)

Food: Grocery - New Year related items such as rice cakes, hot pot soup bases, and packaged rice contributed to sales. Daily - staple items such as eggs and natto, along with sausages, salad chicken and the newly launched PB sweet bread with triple textures: "Crispy? Chewy? Flaky? Kouign-Amann?" showed solid growth. Fresh - spinach, potatoes, radish, sushi platters, seafood rice bowls, value-oriented beef for sukiyaki and shabu-shabu, price-oriented pork slices and chicken cuts led the sales.

Ready meals - rice bowls such as our signature "Pork Cutlet Bowls," and event-related items: party platters, sweets including pudding and cream puffs performed well.

Non-food: Winter seasonal items such as blankets and fan heaters in hard goods, PB apparel "Silky Fleece" and fleece-lined tops in soft goods sold well.

(Store Opening, Format Conversion, Closure, Renovation in January)

•Opening : 0 •Closure : 0 •Renovation : 1

Starting January 2026, "TRIAL SEIYU" (stores converted from SEIYU to TRIAL SEIYU format) are counted as SEIYU stores, with no change in the total number of SEIYU stores.

Previously, these were recorded as conversions from SEIYU to TRIAL stores, resulting in an increase in TRIAL store counts and a corresponding decrease in SEIYU store counts.

*YoY sales growth are preliminary figures based on POS data. They may differ from book closing figures.

*Weather in Fukuoka is shown on the comment where many TRIAL stores are located.

*Products kinds are as follows. Grocery: Processed food like snacks. Daily: Eggs and dairies. Fresh: Fruits, Meat, Fish and Ready meals. Living: Household essentials such as daily consumables.

Hardware: Durables - such as home electronics. Apparel: Innerwear, outerwear.

*We plan to begin disclosing SEIYU's YoY sales growth data for both all stores and comp. stores starting with the July 2026 figures (FY2027 figures).