



Monthly Sales Report (Flash Numbers)

Fiscal Year Ending June, 2026

February 12, 2026

Domestic Retail Companies in Total *1		Calendar Year 2025						Calendar Year 2026						Full Year
		July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.2%	103.4%	104.0%	106.4%	106.9%	103.0%	107.4%						104.8%
	Customer Traffic	100.5%	99.9%	99.7%	101.2%	102.5%	101.1%	103.9%						101.3%
	Average Spending	102.6%	103.5%	104.2%	105.1%	104.2%	101.9%	103.4%						103.5%
	Store Count	621	626	622	626	626	629	633						633
	Holiday Count Gap (Day(s))	0	1	-1	0	2	-1	1						1
All Stores	Sales	104.8%	104.9%	105.3%	107.9%	108.5%	104.3%	109.0%						106.3%
	Store Count	655	655	655	659	661	662	663						663
	Store Count (Last Year)	632	633	634	634	635	636	636						636

*1 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., Tachibana Departmentstore Co., Ltd., and UNY Co., Ltd.

1. In **the domestic retail business**, both businesses delivered YoY growth in sales and customer traffic. In January, multiple merchandising and promotional initiatives designed to respond to shifts in customer purchasing behavior drove solid performance in the food category. Early in the month, New Year sales events and lucky bag promotions contributed to topline growth, and from mid-January onward, colder weather supported strong demand for seasonal products.
2. In **the DS business**, the company successfully captured demand related to travel and homecoming, driving strong performance across all regions nationwide. In lucky bag promotions, cosmetics such as branded makeup and face masks, along with household goods including bedding and cooking utensils, contributed to sales. We also tapped into emerging trend-driven demand, with general merchandise such as character stationery, toys, and novelty items posting solid growth.
3. In **the UNY business**, holiday-related products for family gatherings during the New Year's sales period, including thin-sliced pork for shabu-shabu, sashimi, rice cakes, and alcoholic beverages, contributed to sales. Non-food categories where assortment has been strengthened, such as pet products and skincare, continued to perform well. As colder weather set in, sales also increased for seasonal home appliances such as ceramic heaters, as well as for winter apparel, particularly thermal underwear and bottoms.

<New store opening in February>

(1) Don Quijote: ① Don Quijote Shijo-dori (Kyoto Prefecture)



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Discount Store Business *2	Calendar Year 2025						Calendar Year 2026						Full Year
	July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	103.3%	103.6%	103.8%	106.8%	107.2%	103.7%	107.6%					105.1%
	Customer Traffic	100.2%	99.3%	98.9%	100.8%	102.3%	101.4%	103.8%					100.9%
	Average Spending	103.1%	104.4%	104.9%	105.9%	104.8%	102.2%	103.7%					104.1%
	Home Appliances	93.1%	94.4%	96.0%	100.4%	101.9%	95.1%	97.7%					96.7%
	Household Goods	105.7%	107.7%	104.7%	110.1%	109.9%	105.7%	110.3%					107.7%
	Foods	104.1%	102.1%	103.6%	105.7%	106.5%	104.6%	107.2%					104.8%
	Watches & Fashion	101.5%	103.6%	103.4%	106.9%	102.7%	100.1%	106.9%					103.5%
	Sporting & Leisure	105.7%	107.1%	109.7%	106.2%	116.3%	107.0%	113.0%					108.9%
	Store Count	493	498	495	499	499	500	504					504
All Stores	Sales	106.0%	106.0%	106.0%	109.1%	109.8%	105.9%	110.2%					107.5%
	Store Count	525	525	525	530	532	533	534					534
	Store Count (Last Year)	501	502	503	503	504	505	505					505

*2 Don Quijote Co., Ltd., Nagasakiya Co., Ltd., UD Retail Co., Ltd., and Tachibana Departmentstore Co., Ltd.

UNY Business *3	Calendar Year 2025						Calendar Year 2026						Full Year
	July	August	September	October	November	December	January	February	March	April	May	June	
Comp. Stores	Sales	102.5%	102.6%	104.4%	105.2%	105.9%	101.2%	106.9%					104.0%
	Customer Traffic	101.4%	101.6%	101.9%	102.4%	103.2%	100.4%	104.4%					102.1%
	Average Spending	101.1%	101.0%	102.5%	102.7%	102.6%	100.8%	102.4%					101.8%
	Home Appliances	104.8%	106.5%	108.0%	141.8%	131.1%	127.6%	121.6%					120.3%
	Household Goods	100.0%	101.8%	101.7%	107.8%	106.0%	98.4%	106.8%					103.0%
	Foods	103.7%	101.6%	105.3%	104.1%	106.2%	102.4%	105.7%					104.1%
	Watches & Fashion	98.6%	107.5%	100.7%	104.4%	99.3%	91.9%	109.0%					101.2%
	Sporting & Leisure	99.7%	108.6%	107.7%	108.9%	122.9%	102.3%	114.9%					108.5%
	Store Count	128	128	127	127	127	129	129					129
All Stores	Sales	101.1%	101.2%	103.1%	104.1%	104.5%	99.6%	105.0%					102.5%
	Store Count	130	130	130	129	129	129	129					129
	Store Count (Last Year)	131	131	131	131	131	131	131					131

*3 UNY product categories aligned with Discount Store business since July 2025. Monthly sales data for UNY, covering July 2024 to June 2025 retrospectively, available on the Company's IR website.