

Cybozu, Inc. Financial Results Presentation for the Fiscal Year Ended December 31, 2025

Feb. 12, 2026

Cybozu, Inc.



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FY2025 Financial Results

Financial Highlights in FY2025

Consolidated sales

JPY **37,430** million

Cloud consolidated sales

JPY **34,485** million

Kintone consolidated sales

JPY **21,689** million

Consolidated sales
growth rate

26.1 %

Consolidated Cloud sales
rate

92.1 %

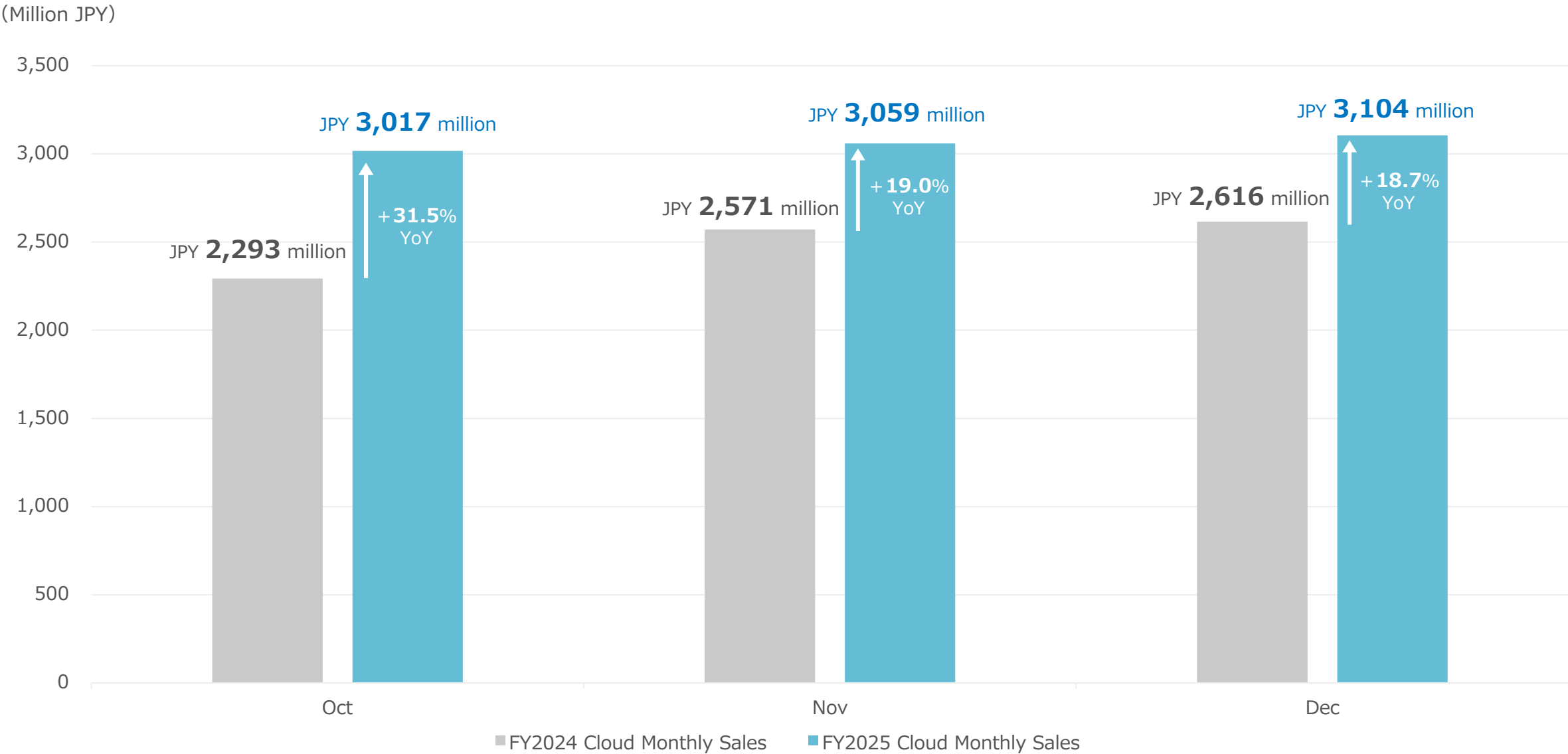
Kintone consolidated sales
growth rate

33.9 %

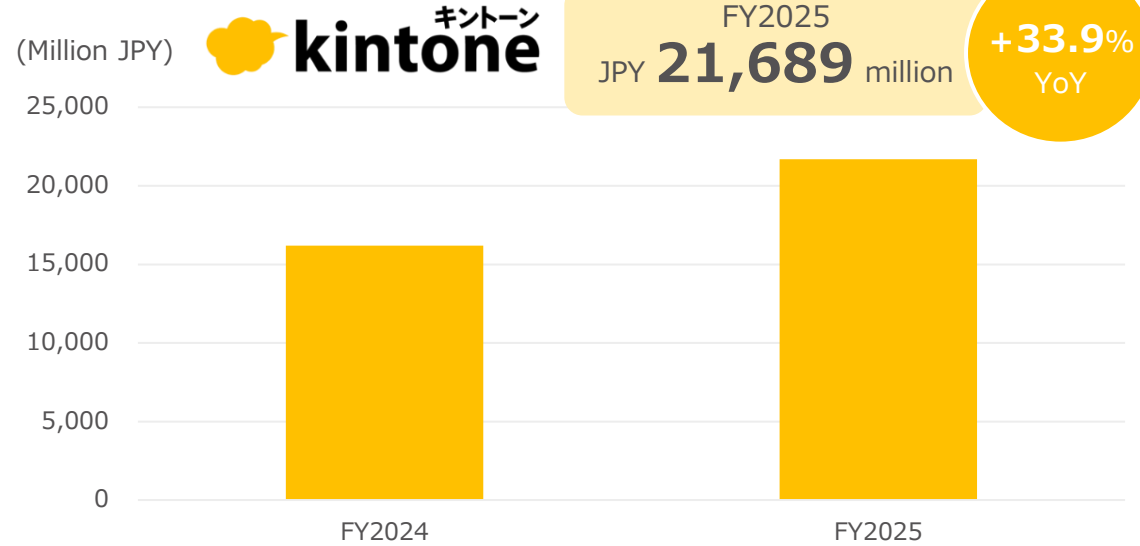
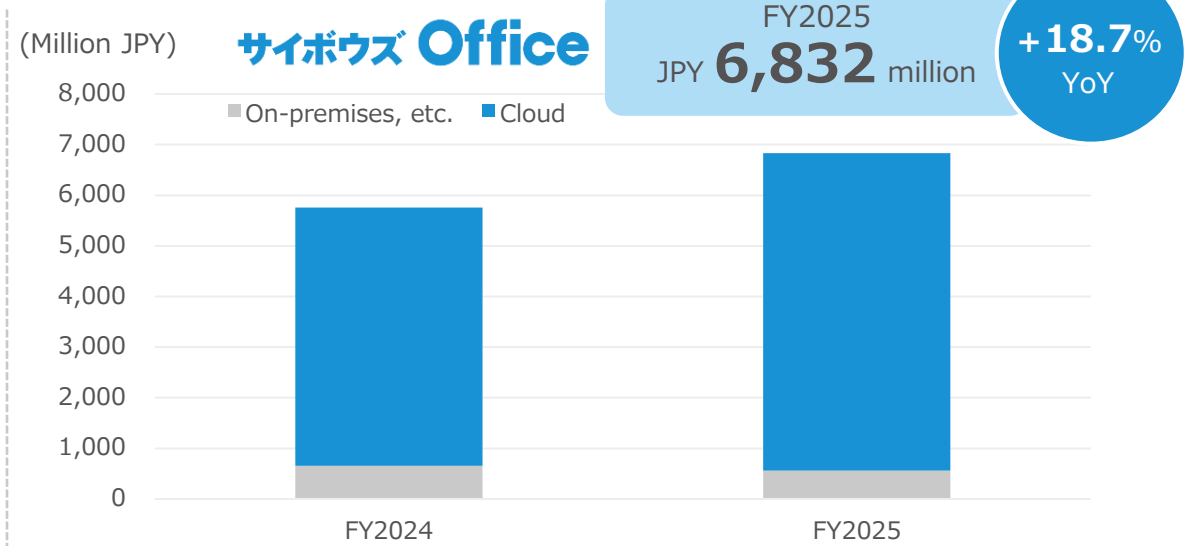
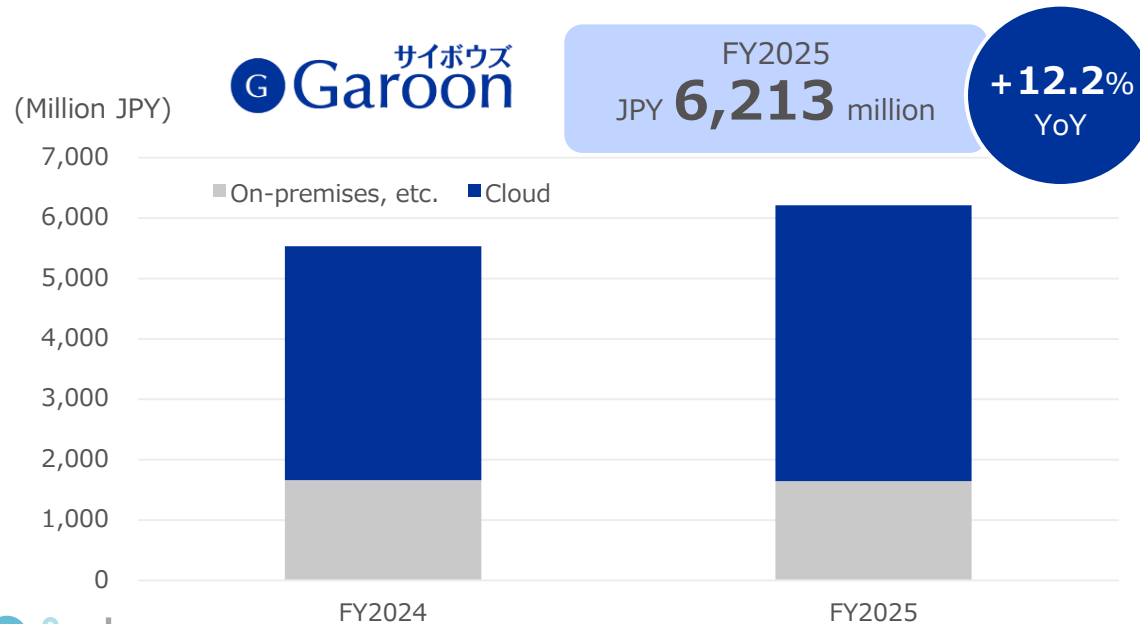
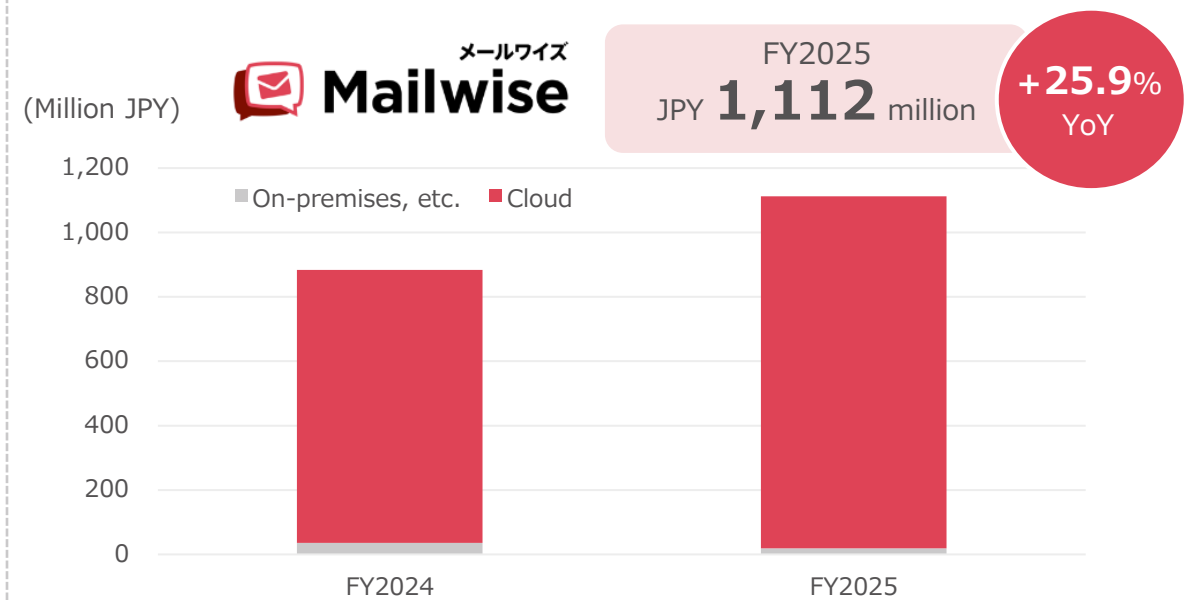
Detailed Consolidated Financial Results in FY2025

Consolidated PL (Unit: Million JPY)	Fiscal year ended December 31, 2024 (Actuals)	Fiscal year ended December 31, 2025 (Actuals)	YoY	
Net sales	29,675	37,430	+7,755	+26.1%
Cost of sales	2,940	3,736	+796	+27.1%
Labor costs	9,389	9,826	+436	+4.6%
Advertising expenses	5,618	6,370	+751	+13.4%
R&D expenses	1,228	1,491	+263	+21.5%
Others	5,605	5,904	+299	+5.3%
Operating profit	4,892	10,101	+5,208	+106.4%

Cloud Monthly Sales in FY2025 Q4



Consolidated Sales by Product in FY2025



FY2026 Forecasts

FY2026 Forecasts

Consolidated Financials (Unit: Million JPY)	Fiscal year ended December 31, 2025 (Actuals)	Fiscal year ending December 31, 2026 (Forecasts)	YoY	
Net sales	37,430	42,168	+4,737	+12.7%
Operating profit	10,101	10,514	+412	+4.1%
Ordinary profit	10,325	10,732	+406	+3.9%
Current net profit	7,081	7,445	+363	+5.1%
Net profit per share	JPY 153.17	JPY 160.99	+JPY 7.82	+5.1%
Dividend per share	JPY 40.00	JPY 50.00	+JPY 10.00	+25.0%



Appendix Company Overview

Company Overview



Cybozu, Inc.
Tokyo Stock Exchange, Prime Section
(Securities Code 4776)
Established in 1997
by three people in Matsuyama City,
Ehime Prefecture

Head Office Location

27th Floor, Tokyo Nihombashi Tower,
2-7-1 Nihombashi, Chuo-ku,
Tokyo, Japan

Offices in Japan
Tokyo, Osaka, Matsuyama, Nagoya,
Fukuoka, Hiroshima, Sendai,
Sapporo, Yokohama, Naha

Overseas Offices
Shanghai, Shenzhen, Chengdu,
Taipei, Ho Chi Minh City,
San Francisco, Sydney, Bangkok,
Kuala Lumpur, and others

Business Description

Develop, sell, and operate
groupware

Capital Stock

JPY **613** million

Employee Headcount

Consolidated
1,356
employees

* Open-ended contract (permanent)
employees only (executives and
auditors not included)

Average Age of Employees

36.4 years

* As at end of December 31, 2025

Company Vision

Our Reason for Existing
Purpose

Build a society brimming with teamwork

Culture

1. Embrace a common vision

Create a common vision that resonates with all members and guides their actions

2. Elevate individuality

Embrace individual differences and tap into each other's strengths

3. Express yourself openly & transparently

Build a foundation for open trust



4. Exercise autonomy

Each and every individual should proactively engage in efforts to build a better team

5. Engage in dialogue & discussion

Strive to understand the assumptions behind each other's ideas, then discuss to reach a decision

Chronology of Cybozu

