



ALINCO INCORPORATED

**Supplementary Materials for the Third Quarter
of the Fiscal Year Ending March 20, 2026**

February 2, 2026

Stock code: 5933

<https://www.alinco.co.jp/>



ALINCO

FY3/26 Q3 Consolidated Results

- ✓ Net sales increased 2.3% YoY, and operating profit rose 5.3% YoY, reflecting steady performance.
- ✓ Ordinary profit was down 0.4% YoY, remaining broadly in line with the previous year, as gains on foreign exchange declined due to the continued depreciation of the yen.
- ✓ Profit attributable to owners of parent decreased 7.9% YoY, mainly due to a 170 million yen decline in extraordinary income compared with the same period of the previous year.

(Millions of yen)

	FY3/24 Q3	FY3/25 Q3	FY3/26 Q3		FY3/26 Full year	
	Results (% to sales)	Results (% to sales)	Results (% to sales)	YoY change (Pct. change)	Forecasts (% to sales)	Q3 Progress rate
Net sales	44,692 (100.0%)	47,197 (100.0%)	48,275 (100.0%)	+1,078 (+2.3%)	63,500 (100.0%)	76.0%
Operating profit	1,916 (4.3%)	2,043 (4.3%)	2,151 (4.5%)	+107 (+5.3%)	3,100 (4.9%)	69.4%
Ordinary profit	2,793 (6.2%)	2,641 (5.6%)	2,630 (5.4%)	-10 (-0.4%)	3,300 (5.2%)	79.7%
Profit attributable to owners of parent	1,916 (4.3%)	1,775 (3.8%)	1,635 (3.4%)	-140 (-7.9%)	2,180 (3.4%)	75.0%

Note: Amounts are rounded down to the nearest million yen.

FY3/26 Q3 Segment Information

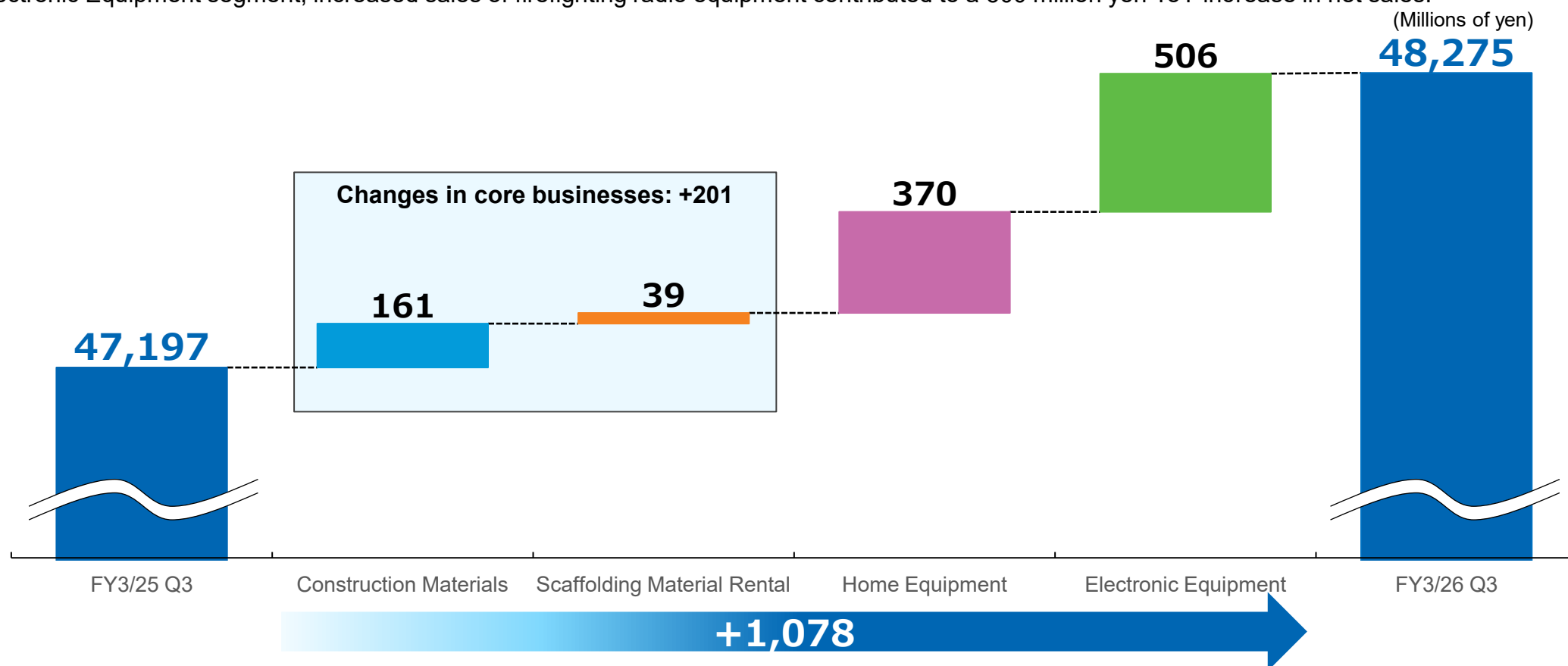
- ✓ In the Construction Materials segment, net sales increased as we responded to planned procurement demand in preparation for future construction projects. However, segment profit declined, as sales were weighted toward lower-margin products.
- ✓ In the Scaffolding Material Rental segment, utilization rates of rental assets remained solid, resulting in higher net sales. On the profit side, depreciation expenses increased as the Company continued to make proactive investments in rental assets in response to the ongoing shift by scaffolding rental companies from “purchasing to renting,” leading to a decrease in segment profit.
- ✓ In the Home Equipment segment, sales of brown rice storage refrigerators performed well, driven by increased demand for private rice stockpiling by farmers amid rising rice prices. In addition, fitness-related products, particularly higher-priced items, showed signs of a sales recovery. As a result of the timely launch of new products, net sales increased and the segment loss improved.
- ✓ In the Electronic Equipment segment, sales of fire department radio systems increased 190.6% YoY due to replacement demand, contributing to higher net sales.

(Millions of yen)

Upper: Sales Lower: Segment profit	FY3/24 Q3	FY3/25 Q3	FY3/26 Q3		FY3/26 Full year	
	Results	Results	Results	YoY change	Forecasts	Q3 Progress rate
Construction Materials	16,442 1,985	19,077 1,869	19,239 1,607	+0.8% -14.0%	23,800 2,053	80.8% 78.3%
Scaffolding Material Rental	13,543 589	13,797 1,240	13,837 1,179	+0.3% -4.9%	18,750 1,454	73.8% 81.1%
Home Equipment	10,761 -193	10,663 -339	11,034 -161	+3.5% —	15,100 -310	73.1% —
Electronic Equipment	3,944 -20	3,659 -443	4,165 -357	+13.8% —	5,850 -97	71.2% —
Adjustment	— 433	— 315	— 362	— —	— 200	— —
Consolidated Total	44,692 2,793	47,197 2,641	48,275 2,630	+2.3% -0.4%	63,500 3,300	76.0% 79.7%

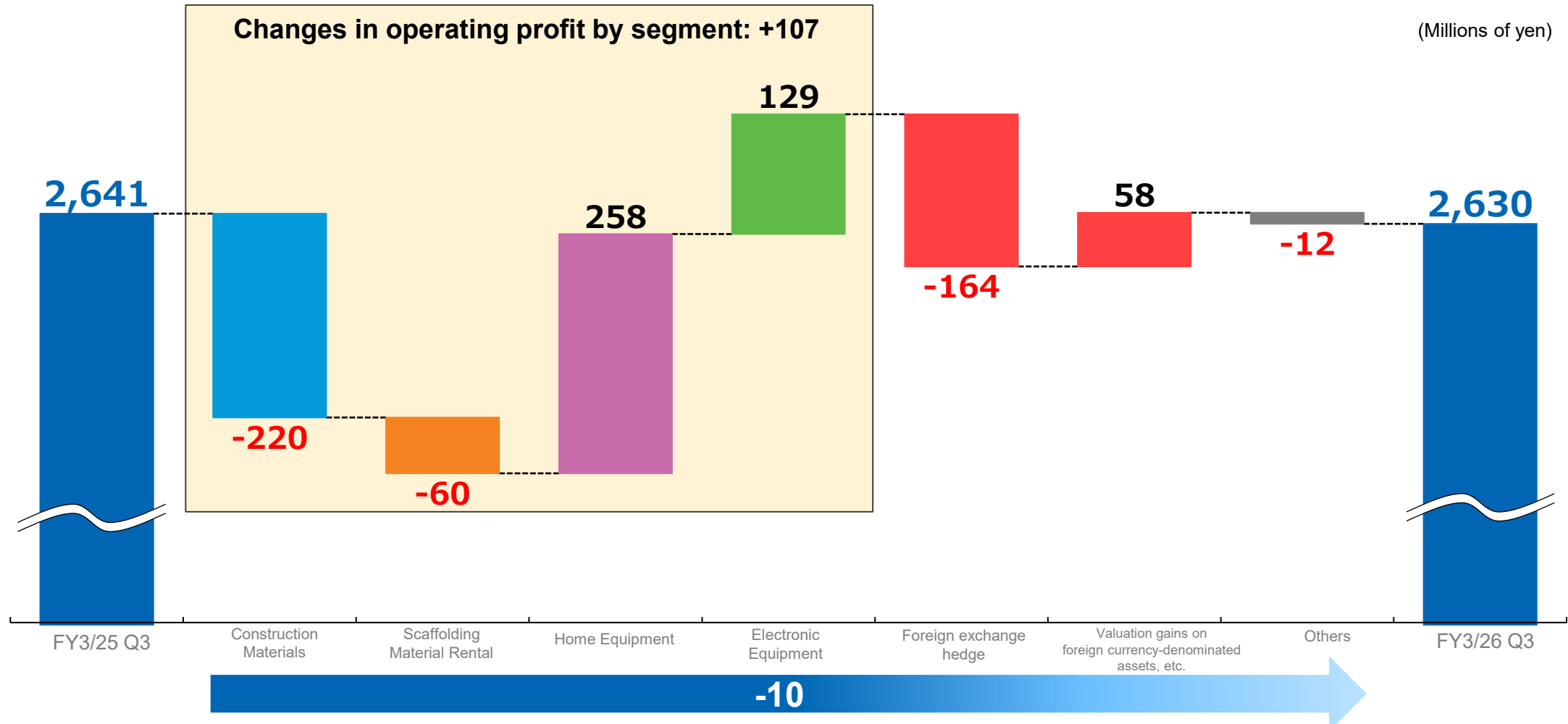
FY3/26 Q3 Changes in Sales by Segment

- ✓ In the core business, while the shift by scaffolding rental companies from “purchasing to renting” continued, some customers began to consider planned purchasing in anticipation of future construction projects. As a result, the flagship product “ALBATROSS” drove sales growth, increasing net sales by 310 million yen YoY. Meanwhile, sales of logistics-related products declined by 150 million yen YoY, resulting in a net increase of 160 million yen YoY for the Construction Materials segment. In the Scaffolding Material Rental segment, utilization rates of major product groups for mid- to high-rise buildings remained solid, while in the low-rise segment, stable availability of construction personnel enabled steady order fulfillment, leading to an increase of 40 million yen YoY.
- ✓ Sales of home equipment–related products increased by 80 million yen YoY, and fitness equipment sales rose by 280 million yen YoY, resulting in a total increase of 370 million yen YoY for the Home Equipment segment.
- ✓ In the Electronic Equipment segment, increased sales of firefighting radio equipment contributed to a 500 million yen YoY increase in net sales.



FY3/26 Q3 Changes in Ordinary Profit

- ✓ Operating profit increased by 100 million yen YoY, as higher profits in the Home Equipment and Electronic Equipment segments more than offset declines in the Construction Materials and Scaffolding Material Rental segments.
- ✓ Ordinary profit decreased by 10 million yen YoY, as the impact of foreign exchange gains and losses diminished due to a reduction in foreign exchange gains amid the continued depreciation of the yen.



FY3/26 Q3 Consolidated Balance Sheet

(Millions of yen)

	FY3/25	FY3/26 Q3	
	Results (Comp.)	Results (Comp.)	YoY change (Pct. change)
Current assets	43,194 (60.9%)	44,034 (60.6%)	+840 (+1.9%)
Non-current assets	27,689 (39.1%)	28,624 (39.4%)	+935 (+3.4%)
Total assets	70,883 (100.0%)	72,659 (100.0%)	+1,776 (+2.5%)
Current liabilities	21,739 (30.7%)	21,715 (29.9%)	-24 (-0.1%)
Non-current liabilities	17,149 (24.2%)	18,492 (25.5%)	+1,342 (+7.8%)
Total liabilities	38,888 (54.9%)	40,207 (55.3%)	+1,318 (+3.4%)
Net assets	31,994 (45.1%)	32,451 (44.7%)	+457 (+1.4%)
Total liabilities and net assets	70,883 (100.0%)	72,659 (100.0%)	+1,776 (+2.5%)
Equity ratio	45.1%	44.7%	-0.4pt.
Debt equity ratio	0.81x	0.82x	—

Major factors (Millions of yen)

Current assets

Cash and deposits	+1,250
Inventories	-368

Non-current assets

Investment in rental assets	+1,356
Depreciation of rental assets	-747

Non-current liabilities

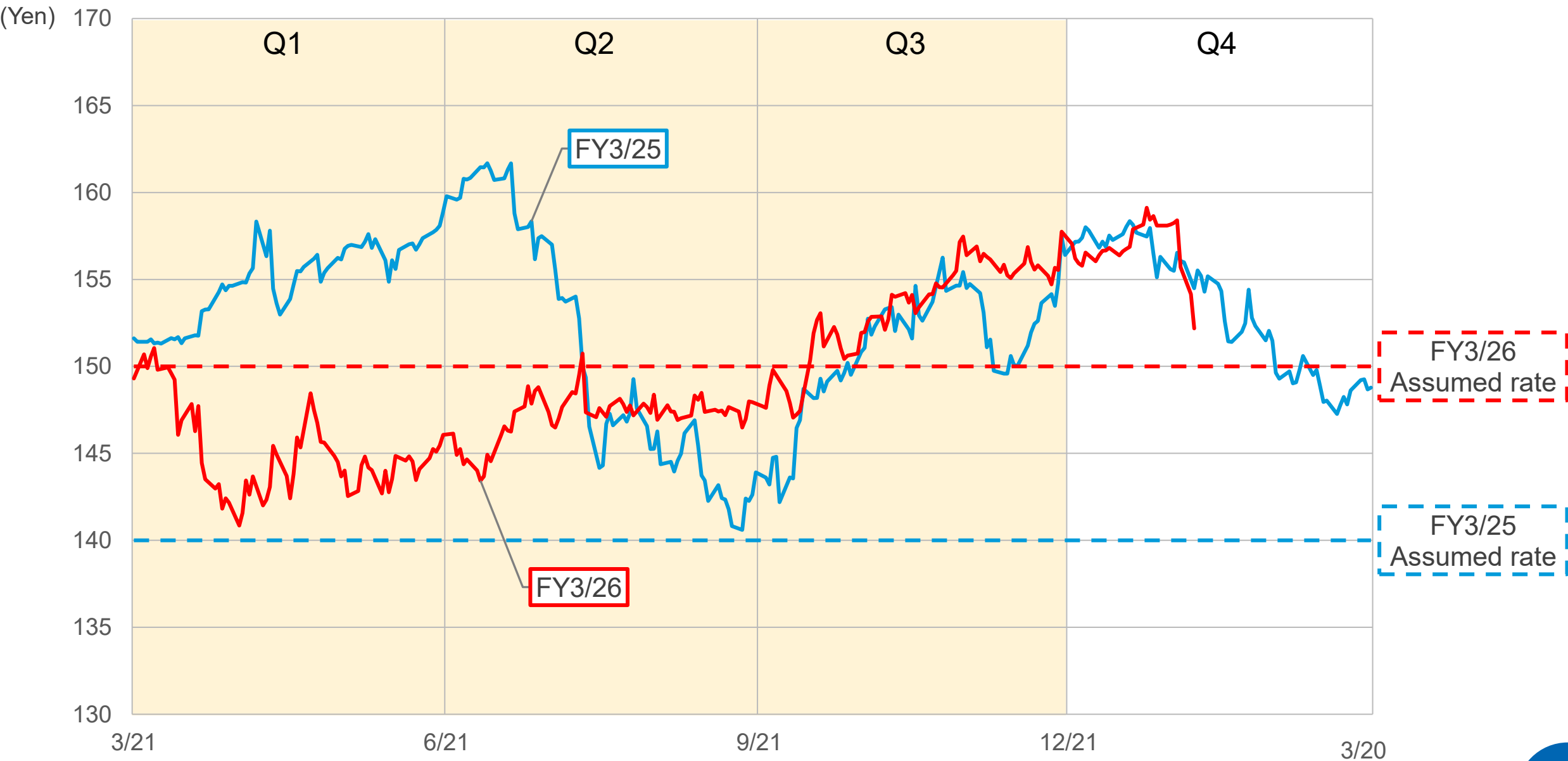
Long-term borrowings	+1,162
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Net assets

Profit attributable to owners of parent	+ 1,635
Dividends paid	-877

Note: Amounts are rounded down to the nearest million yen.

[Reference] Trends in the U.S. Dollar/Yen Exchange Rate



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