

Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

Company Name: World Co., Ltd.

Representative: Nobuteru Suzuki, Representative Director of the Board President and Executive Officer
(Securities Code: 3612 Prime, Tokyo Stock Exchange)Contact: Keiichi Nakabayashi, Member of the Board Executive Vice President and Executive Officer
(IR Office Phone: +81-3-6887-1300)

FY2025 (March 1, 2025 to February 28, 2026)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
Sales (YoY)		Change (%)														
Domestic Sales	*1	98.7	95.0	100.0	97.8	101.2	102.0	99.0	92.8	102.2	102.2	107.0	102.8	110.9	103.1	101.1
Store Sales	*2	98.8	95.3	100.9	97.5	101.3	101.8	99.1	93.0	103.2	104.4	108.5	109.5	111.7	105.3	102.3
Same-Store Sales	*3	98.1	94.0	100.1	96.5	100.5	100.2	98.2	91.4	100.5	102.1	93.0	96.3	100.7	97.2	97.8
Online Sales	*4	98.7	93.5	96.5	98.8	101.0	102.6	98.4	92.2	98.6	94.1	102.0	*6 <u>84.1</u>	108.5	95.8	97.0
Number of Stores																
End of Month (Term)	*2	2,270	2,298	2,299	2,301	2,298	2,284	—	2,295	2,319	2,314	2,536	*6 <u>2,483</u>	2,439	—	—
Openings		21	31	8	3	4	4	71	18	32	5	2	0	14	71	142
Closings		13	3	7	1	7	18	49	7	8	10	6	*6 <u>53</u>	58	142	191
M&A		0	0	0	0	0	0	0	0	0	0	226	0	0	226	226
Number of Same Stores	*3	1,999	2,024	2,025	2,023	2,015	1,992	—	2,005	2,037	2,052	2,098	*6 <u>2,059</u>	2,006	—	—

Note: As a general rule, this sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should final data differ from the preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month is announced. The "Full Term" column presents the cumulative figures from the start of the current fiscal year through the reporting month.

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*2 Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores.

*3 Same stores are defined as stores that have been opened or newly consolidated (joined the Group) for more than 12 full months, and whose retail floor space has remained unchanged compared to the same month of the previous year. Stores that have been relocated or closed for more than a day due to renovations are therefore excluded from this category. As a result, the number of same stores is subject to change each month. Furthermore, Same-Store Sales do not include online sales.

*4 Online Sales figures represent total sales by World Group brand companies through their own and other companies' websites. In addition, sales from Lexus Technologies Inc. have been excluded since January 2025, following its IPO on December 13, 2024. We estimate this will have an average negative impact of approximately 7.0% on online sales throughout the year.

*5 Following the consolidation of Right-on Co., Ltd. into a subsidiary on December 1, 2025, its figures are now included in the year-on-year sales comparison and total store count, effective from December. The figure in "M&A" column within the store count table reflects the stores added through this new consolidation.

*6 For January 2026, e-commerce sales were revised from 84.0% to 84.1%, the number of closings from 52 to 53, the number of retail stores at the end of the month from 2,484 to 2,483, and the number of same stores from 2,060 to 2,059, all indicated by underlines.

Number of holidays* year-on-year Current month Month in previous year *Saturdays, Sundays and public holidays

- Domestic retail sales were 110.9% compared to the same month last year, with store sales at 111.7% and e-commerce sales at 108.5%. Same-store sales were 100.7% compared to the same month last year. There was no year-on-year change in the number of holidays.
- In the store sales channel, as we expanded our spring collections, a sharp rise in temperature at that time boosted sales of spring items, particularly outerwear such as cardigans and spring coats. This drove an increase in sales of full-priced items from mid-month onward.
In the e-commerce channel, especially on our own website, World Online Store (WOS), promotional campaigns for formal occasion wear drove sales of spring items. In addition, a fiscal year-end sale held in the latter half of the month successfully cleared winter inventory, including heavy outerwear such as coats, which further boosted overall e-commerce sales.
- As for product categories, amid record temperature fluctuations, cardigans performed exceptionally well, supported by a wide variety of colors and materials that can be adapted to changing temperatures. In addition, lifestyle goods such as stainless-steel mugs and character-themed merchandise continued to record good sales.
In terms of brands, highlighted by double-digit year-on-year growth for SHOO·LA·RUE and DRESSTERIOR, our core apparel brands, including UNTITLED, showed a strong turnaround across all sales channels. The lifestyle brand 212 KITCHEN STORE and the used-select brand RAGTAG also delivered solid performance.

* Note: The Company's financial results for the fiscal year ended February 2026 are scheduled to be released on Friday, April 3, via TDnet and the Company's website.

Reference: Results for the Previous Fiscal Year

FY2024 (March 1, 2024 to February 28, 2025)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
Sales (YoY)		Change (%)														
Domestic Sales		98.0	104.8	101.1	109.0	99.2	101.6	102.1	102.9	94.2	105.2	102.7	98.8	92.1	99.6	100.8
Store Sales		97.5	102.4	98.3	109.0	95.6	101.6	100.5	102.1	92.2	104.4	100.4	98.9	93.5	98.8	99.6
Same-Store Sales		97.9	103.5	99.4	111.0	96.5	102.3	101.4	103.2	92.7	104.7	100.2	98.8	91.7	98.6	99.9
Online Sales		100.1	115.1	112.6	109.0	114.3	101.4	108.8	105.9	102.3	108.0	111.7	98.6	87.9	102.4	105.3
Number of Stores																
End of Month (Term)		2,207	2,221	2,217	2,218	2,198	2,181	—	2,200	2,220	2,228	2,279	2,255	2,262	—	—
Openings		30	16	1	1	7	5	60	25	20	9	3	1	18	76	136
Closings		15	2	5	0	27	22	71	6	0	1	0	25	11	43	114
M&A		8	0	0	0	0	0	8	0	0	0	48	0	0	48	56
Number of Same Stores		2,007	2,033	2,040	2,039	2,018	1,990	—	1,993	2,001	2,007	2,011	1,989	1,986	—	—