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April 22, 2026

Summary Report of Consolidated Financial Results for the First Quarter Ended March 31, 2026

Registered company name: Canon Marketing Japan Inc.
Stock listing: Tokyo Stock Exchange, Prime Market
Securities code: 8060
URL: <https://corporate.jp.canon/en/ir>
Representative director: Masachika Adachi, President
Inquiries: Akihiro Shirone, General Manager, Accounting Div.
Dividend payable date (as planned): -
U.S. Accounting Standards Applied: No

1. Consolidated financial results for the three months ended March 31, 2026 (From January 1, 2026 to March 31, 2026)

(1) Consolidated Results of Operations

(Amounts less than one million yen are truncated)

(Percentage represents increases or decreases from the same period last year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended								
March 31, 2026	171,666	2.6	18,526	40.7	18,565	40.6	12,800	45.3
March 31, 2025	167,316	6.4	13,169	(4.6)	13,203	(5.5)	8,809	(7.5)

[Note] Comprehensive income: For the three months ended March 31, 2026 : 8,811 million yen [18.5%]
For the three months ended March 31, 2025 : 7,439 million yen [(24.7%)]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
March 31, 2026	60.09	60.07
March 31, 2025	40.44	40.43

[Note] The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. Both of the basic earnings per share and diluted earnings per share, mentioned above, have been calculated on the assumption that the share split had been implemented at the beginning of the previous fiscal year.

(2) Consolidated Financial Position

(Amounts less than one million yen are truncated)

	Total assets	Equity	Equity-to-asset ratio	Shareholders' equity per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2026	546,250	396,924	72.5	1,885.06
December 31, 2025	564,426	413,814	73.1	1,925.07

[Reference] Shareholders' equity: As of March 31, 2026 : 396,242 million yen
As of December 31, 2025 : 412,785 million yen

[Note] The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. The shareholders' equity per share, mentioned above, has been calculated on the assumption that the share split had been implemented at the beginning of the previous fiscal year.

2. Cash dividends

	Dividend per share				
	First quarter-end	Second quarter-end	Third quarter-end	Year-end	Annual
For the year ended December 31, 2025	Yen	Yen	Yen	Yen	Yen
For the year ending December 31, 2026	-	70.00	-	100.00	170.00
For the year ending December 31, 2026 (forecast)	-	-	-	-	90.00

[Note]

1. Revision of cash dividends forecast for this period : None

2. The interim dividend for the fiscal year ending December 31, 2026, remains undecided because financial results forecasts have yet to be made for the first six months of the fiscal year ending December 31, 2026. The year-end dividend for the fiscal year ending December 31, 2026, will be an amount calculated by subtracting the interim dividend from the full-year dividend.

3. The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. The annual dividends per share for the year ending December 31, 2026 (forecast) represents the amounts stated after giving effect to the share split. It should be noted that the annual dividends per share for the year ending December 31, 2026 (forecast) prior to giving effect to the share split would be 180.00 yen.

3. Consolidated financial forecast for the fiscal year ending December 31, 2026

(Amounts less than one million yen are truncated)

(Percentage represents increases or decreases from the previous year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	685,000	0.8	60,000	3.1	60,700	1.4	42,000	1.3	199.14

[Note]

1. Revision of forecast for this period : None

2. The basic earnings per share for the year ending December 31, 2026 (forecast) represents the amounts stated after giving effect to the share split described in 2. Cash dividends.

*Others

(1) Significant changes in the scope of consolidation during the period	None
(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements :	Yes
(3) Changes in accounting policies, changes in accounting estimates, and restatement	
(i) Changes in accounting policies due to revisions to accounting standards and other regulations	None
(ii) Changes in accounting policies due to other reasons	None
(iii) Changes in accounting estimates	None
(iv) Restatement	None
(4) Number of issued and outstanding shares (common stock)	
(i) Number of issued and outstanding shares as of end of period (including treasury stock)	
As of March 31, 2026 :	222,159,944
As of December 31, 2025 :	222,159,944
(ii) Number of treasury stock as of end of period	
As of March 31, 2026 :	11,957,730
As of December 31, 2025 :	7,733,234
(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)	
Three months ended March 31, 2026 :	213,018,417
Three months ended March 31, 2025 :	217,814,705

[Note] The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. The number of issued and outstanding shares (common stock), mentioned above, has been calculated on the assumption that the share split had been implemented at the beginning of the previous fiscal year.

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an independent auditor : None

* Upon the completion of the review of the Japanese-language originals of the consolidated quarterly financial results by the independent auditor, the Company will disclose the Japanese-language originals of the consolidated quarterly financial results with the review report.

Scheduled date of disclosure: April 28, 2026

Disclaimer :

Earnings forecasts are based on information available at the time of announcement of these materials, and the Company cannot guarantee that they will be realized. Also, actual results may differ from the estimated figures given due to various factors.

Consolidated Quarterly Balance Sheets

(Amounts less than one million yen are truncated)

	As of December 31, 2025	As of March 31, 2026
Assets		
Current assets		
Cash and deposits	159,573	130,839
Notes, accounts receivable-trade and contract assets	126,624	115,760
Certificates of deposit due within three months	500	500
Merchandise and service parts	39,681	45,825
Work in process	217	291
Supplies	463	472
Other current assets	12,641	27,940
Allowance for doubtful receivables	(55)	(53)
Total current assets	339,646	321,575
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	43,549	46,613
Machinery and vehicles, net	51	49
Furniture and fixtures, net	4,429	4,441
Rental assets, net	7,365	7,421
Land	28,154	28,154
Lease assets, net	1	0
Construction in progress	3,246	154
Total property, plant and equipment	86,797	86,836
Intangible assets		
Software	14,087	14,455
Goodwill	20,774	20,308
Customer-related intangible assets	16,799	16,553
Facility utilization rights	299	299
Other intangible assets	0	0
Total intangible assets	51,961	51,618
Investments and other assets		
Investments in securities	21,971	21,802
Prepaid pension and severance costs	55,930	56,641
Deferred tax assets	302	316
Lease deposits	2,730	2,626
Other investments and other assets	5,363	5,109
Allowance for doubtful receivables	(276)	(277)
Total investments and other assets	86,021	86,219
Total non-current assets	224,780	224,674
Total assets	564,426	546,250

Consolidated Quarterly Balance Sheets

(Amounts less than one million yen are truncated)

	As of December 31, 2025	As of March 31, 2026
Liabilities		
Current liabilities		
Notes and accounts payable-trade	52,125	59,320
Short-term bank loans	1,100	1,100
Current portion of long-term loans	209	809
Current portion of long-term lease obligations	142	138
Accrued expenses	17,652	13,765
Accrued income taxes	10,170	6,828
Consumption taxes payable	7,182	4,689
Accrued bonuses	3,588	12,238
Accrued directors' bonuses	140	25
Accrued product warranties	196	189
Accrued loss on contracts	123	77
Other current liabilities	32,448	27,173
Total current liabilities	125,081	126,357
Long-term liabilities		
Long-term loans	1,489	826
Long-term lease obligations	219	185
Allowance for long-term continuous service rewards	784	852
Accrued pension and severance costs	6,915	6,929
Deferred tax liabilities	13,764	11,836
Other long-term liabilities	2,357	2,337
Total long-term liabilities	25,530	22,968
Total liabilities	150,612	149,325
Equity		
Shareholders' equity		
Common stock	73,303	73,303
Capital surplus	82,710	82,695
Retained earnings	226,048	228,127
Treasury stock	(20,365)	(34,967)
Total shareholders' equity	361,696	349,158
Accumulated other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	9,049	6,081
Deferred gain (loss) on derivatives under hedge accounting	166	193
Foreign currency translation adjustments	475	521
Defined retirement benefit plans	41,398	40,288
Total accumulated other comprehensive income (loss)	51,089	47,084
Stock acquisition rights	112	120
Non-controlling interests	917	560
Total equity	413,814	396,924
Total liabilities and equity	564,426	546,250

Consolidated Quarterly Statements of Income

(Amounts less than one million yen are truncated)

	Three months of FY2025 (from January 1, 2025 to March 31, 2025)	Three months of FY2026 (from January 1, 2026 to March 31, 2026)
Net sales	167,316	171,666
Cost of sales	115,685	116,206
Gross profit	51,631	55,460
Selling, general and administrative expenses	38,461	36,933
Operating income	13,169	18,526
Non-operating income		
Interest income	82	99
Dividend income	36	15
Other, net	126	90
Total non-operating income	246	205
Non-operating expenses		
Interest expense	13	20
Investment partnership management expenses	56	51
Loss on investments in partnership	16	33
Foreign exchange losses	51	15
Other, net	74	45
Total non-operating expenses	212	165
Ordinary income	13,203	18,565
Extraordinary income		
Gain on sales of long-lived assets	-	0
Gain on sales of investments in securities	54	455
Total extraordinary income	54	456
Extraordinary losses		
Loss on sales and disposal of long-lived assets	9	27
Impairment loss	275	-
Loss on sales of investments in securities	2	-
Other, net	4	-
Total extraordinary losses	291	27
Net income before income taxes	12,966	18,994
Income taxes	4,133	6,174
Net income	8,832	12,819
Net income attributable to non-controlling interests	23	18
Net income attributable to owners of the parent	8,809	12,800

Consolidated Quarterly Statements of Comprehensive Income

(Amounts less than one million yen are truncated)

	Three months of FY2025 (from January 1, 2025 to March 31, 2025)	Three months of FY2026 (from January 1, 2026 to March 31, 2026)
Net income	8,832	12,819
Other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	(352)	(2,976)
Deferred gain (loss) on derivatives under hedge accounting	(102)	27
Foreign currency translation adjustments	(105)	51
Defined retirement benefit plans	(833)	(1,110)
Total other comprehensive income	<u>(1,393)</u>	<u>(4,007)</u>
Comprehensive income	<u>7,439</u>	<u>8,811</u>
Comprehensive income attributable to		
Owners of the parent	7,430	8,787
Non-controlling interests	8	24

Consolidated Quarterly Statements of Cash Flows

(Amounts less than one million yen are truncated)

	Three months of FY2025 (from January 1, 2025 to March 31, 2025)	Three months of FY2026 (from January 1, 2026 to March 31, 2026)
Cash flows from operating activities		
Net income before income taxes	12,966	18,994
Depreciation and amortization	2,769	3,170
Impairment loss	275	-
Amortization of goodwill	465	465
Amortization of customer-related intangible assets	396	246
Increase (decrease) in allowance for doubtful receivables	(3)	(1)
Increase (decrease) in accrued pension and severance costs	(12)	(34)
Decrease (increase) in prepaid pension and severance costs	(1,613)	(2,266)
Increase (decrease) in accrued bonuses	9,041	8,649
Interest and dividend income	(119)	(115)
Interest expense	13	20
Loss (gain) on sales and disposal of property, plant and equipment, net	9	27
Net loss (gain) on sales of investments in securities	(51)	(455)
Loss (gain) on investments in partnership	16	33
Investment partnership management expenses	56	51
Decrease (increase) in notes and accounts receivable	9,078	10,936
Decrease (increase) in inventories	(1,148)	(6,226)
Increase (decrease) in notes and accounts payable-trade	5,359	7,247
Other, net	(10,917)	(11,150)
Subtotal	26,579	29,592
Interest and dividends received	116	108
Interest paid	(12)	(21)
Income taxes paid	(10,865)	(8,969)
Net cash provided by operating activities	15,816	20,709
Cash flows from investing activities		
Payments for purchases of property, plant and equipment	(1,309)	(3,178)
Proceeds from sales of property, plant and equipment	0	8
Payments for purchases of intangible assets	(1,397)	(1,030)
Payments for purchases of investments in securities	(320)	(4,305)
Proceeds from sales of investments in securities	103	416
Decrease in short-term loans receivable, net	50,000	-
Other, net	141	(298)
Net cash provided by (used in) investing activities	47,217	(8,387)
Cash flows from financing activities		
Repayments of finance lease obligations	(0)	(38)
Repayments of long-term loans	(36)	(62)
Payments for purchases of additional shares of a subsidiary	-	(361)
Payments for purchases of treasury stock	(0)	(30,001)
Dividends paid	(8,612)	(10,602)
Dividends paid to non-controlling interests	(26)	(26)
Net cash used in financing activities	(8,676)	(41,091)
Effect of exchange rate changes on cash and cash equivalents	(150)	34
Net increase (decrease) in cash and cash equivalents	54,207	(28,734)
Cash and cash equivalents as of beginning of period	110,726	160,073
Cash and cash equivalents as of end of period	164,933	131,339

Consolidated Quarterly Segment Information

I. For the three months of FY2025 (from January 1, 2025 to March 31, 2025)

Information on net sales and income (loss) by reportable segment (Amounts less than one million yen are truncated)

	Reportable segment				Other	Total	Adjustments	Consolidated
	Enterprise	Area	Consumers	Professional				
Net sales								
External customers	63,356	57,961	31,865	13,060	1,072	167,316	-	167,316
Intersegment	4,656	2,632	4	344	2,012	9,650	(9,650)	-
Total	68,013	60,593	31,870	13,405	3,084	176,967	(9,650)	167,316
Segment income (loss)	5,089	5,487	2,083	1,219	(739)	13,140	29	13,169

[Note]

1. "Other" is a business segment that is not included in the reportable segments of the Company and includes the shared service business.
2. Adjustments of segment income (loss) eliminates intersegment transactions.
3. Total segment income (loss) after adjustments for reportable and other business segments equals operating income in the consolidated quarterly statements of income.

II. For the three months of FY2026 (from January 1, 2026 to March 31, 2026)

Information on net sales and income (loss) by reportable segment (Amounts less than one million yen are truncated)

	Reportable segment				Other	Total	Adjustments	Consolidated
	Enterprise	Area	Consumers	Professional				
Net sales								
External customers	67,078	57,826	32,046	13,487	1,227	171,666	-	171,666
Intersegment	2,608	2,741	17	346	2,098	7,811	(7,811)	-
Total	69,686	60,567	32,063	13,834	3,325	179,477	(7,811)	171,666
Segment income (loss)	7,351	7,329	2,726	1,701	(640)	18,468	58	18,526

[Note]

1. "Other" is a business segment that is not included in the reportable segments of the Company and includes the shared service business.
2. Adjustments of segment income (loss) eliminates intersegment transactions.
3. Total segment income (loss) after adjustments for reportable and other business segments equals operating income in the consolidated quarterly statements of income.