

TOMMEN DEVICES

Tomen Devices Corporation

April 24, 2026

Financial Results Briefing for
The Fiscal Year Ended March 31, 2026 (FY2025)





Financial Results for FY ended Mar 31, 2026 (FY2025)



Forecasts for FY ending Mar 31, 2027 (FY2026)



Appendix (Company Overview)

Results Significantly Exceeding Medium-Term Management Plan Targets (FY2024 – FY2026)



Net Sales

Achievement(%)

126.7%



Net Profit

Achievement(%)

166.6%



ROE

Target 10% stably

Result **18.4%**

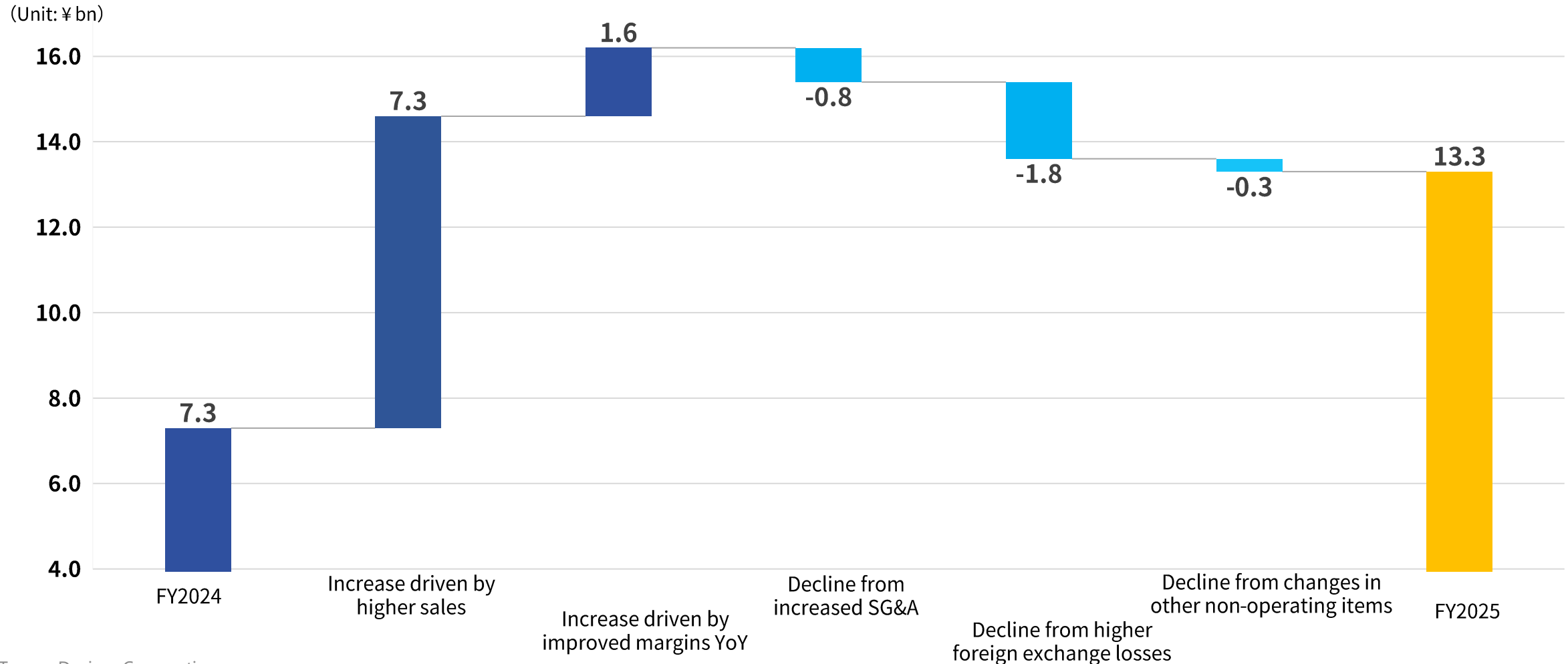
Summary of FY2025 Financial Results

- Net sales growth
 - Strong AI-driven demand for related memory products
 - Prices surged from mid-2025 and continue to rise
- Net profit growth
 - Profitability uplift from rising memory prices
- Increase in total assets
 - Higher inventories driven by tight supply conditions and rising procurement prices
- Increase in borrowings
 - Due to rising procurement prices and higher purchase volumes

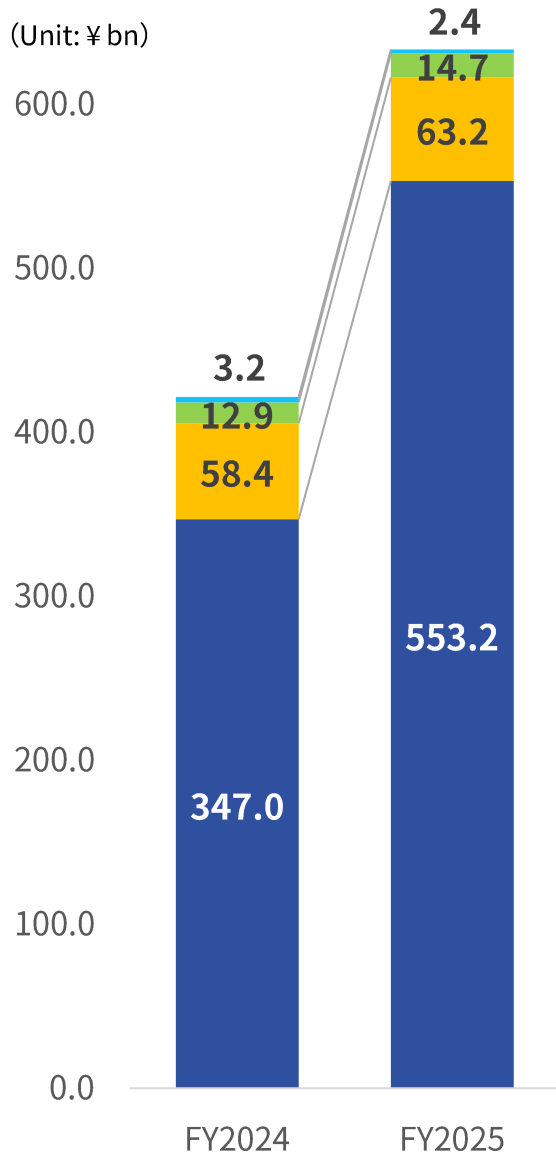
(billions of yen)	FY 2024 Result	FY 2025 Result	YoY change		vs forecast (Mar 23, 2026)
			Amount	Percentage	
Net Sales	421.6	633.6	211.9	50.3%	102.2%
Operating Profit	10.1	18.7	8.6	84.7%	106.1%
Ordinary Profit	7.3	13.3	5.9	80.6%	98.7%
Net Profit	5.5	10.0	4.4	79.2%	100.2%
Earnings per share (yen)	821.69	1,472.71	651.02	79.2%	100.2%
Total Assets	113.9	344.9	230.9	202.7%	—
Net Assets	49.6	59.2	9.6	19.4%	—
Net Assets per share (yen)	7,296.29	8,710.38	1,414.09	19.4%	—
Equity ratio	43.5%	17.2%	—	-26.3 pt	—
ROE	11.7%	18.4%	—	6.7 pt	—

Factors Driving Changes in Ordinary Profit

- Profit increase mainly driven by higher sales of memory products for server/storage and automotive applications
- Profit increase driven by improved profitability amid surging memory product prices
- Profit decrease due to increased foreign exchange losses



FY2025 Sales by Product Category



Memory

+ **59.4%**

- Increase in sales for server/storage(overseas) and automotives
- Decrease in sales for smart phones

System LSI

+ **8.3%**

- Increase in sales in SiP (system in package) business in Japan
- Decrease in sales of high-resolution CIS (CMOS image sensors) for smart phones

Display

+ **13.8%**

- Increase in sales of OLEDs for automotive and smartphones

Others

- **23.7%**

- Increase in sales of battery
- Decrease in sales of LED products (due to discontinuation of sales)

■ Memory : DRAM, NAND FLASH, MCP, SSD etc.

■ Display : LCD, OLED

■ System LSI : SoC, DDI, CIS, PMIC, SiP, Foundry etc.

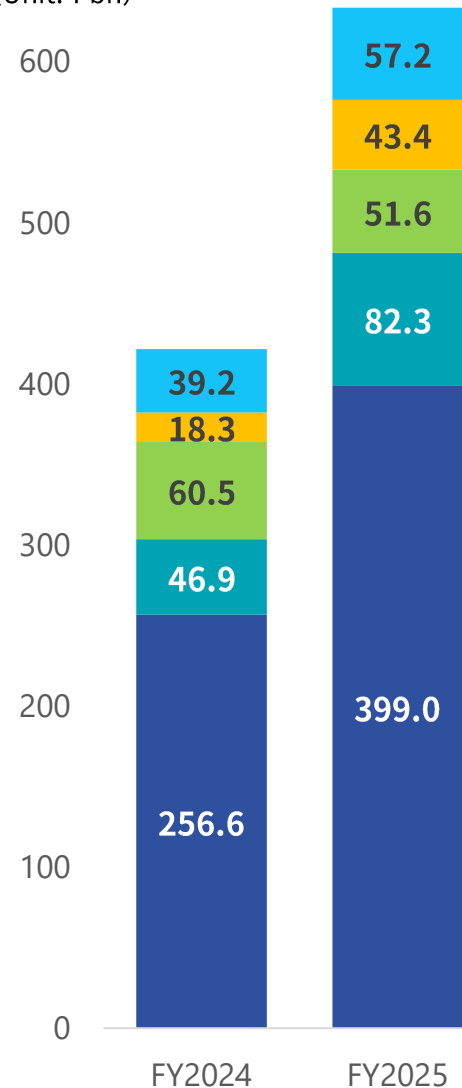
■ Others : LED, MLCC, batteries, equipment, etc.

Products included in each category

Memory	<ul style="list-style-type: none">• DRAM (Dynamic Random Access Memory : volatile memory)• NAND Flash (non-volatile memory)• MCP (Multi-Chip Package : product that integrates multiple semiconductor into a single package.• SSD (Solid State Drive : storage device)
System LSI	<ul style="list-style-type: none">• SoC (System on Chip)• DDI (Display Driver IC)• CIS (CMOS Image Sensor)• PMIC (Power Management IC)• SiP (System in Package)• Foundry (contract manufacturing)
Display	<ul style="list-style-type: none">• LCD (Liquid Crystal Display)• OLED (Organic Light Emitting Diode)
Others	<ul style="list-style-type: none">• LED (Light Emitting Diode)• MLCC (Multi-Layer Ceramic Capacitor)• Batteries and others

FY2025 Sales by Application

(Unit: ¥ bn)



Information Equipment

+55.4%

- Increase in sales of memory products for server/storage(overseas)
- Increase in sales of memory products for PC(Japan & overseas)

Automotive

+75.5%

- Strong sales of memory products
- Growing sales of OLEDs in the domestic market

Mobile Communications

-14.5%

- Decrease in sales of CIS and memory products for overseas smartphones

Digital Home Appliances

+137.2%

- Increase in sales of memory products for TV (overseas)
- Increase in sales of memory products for digital camera

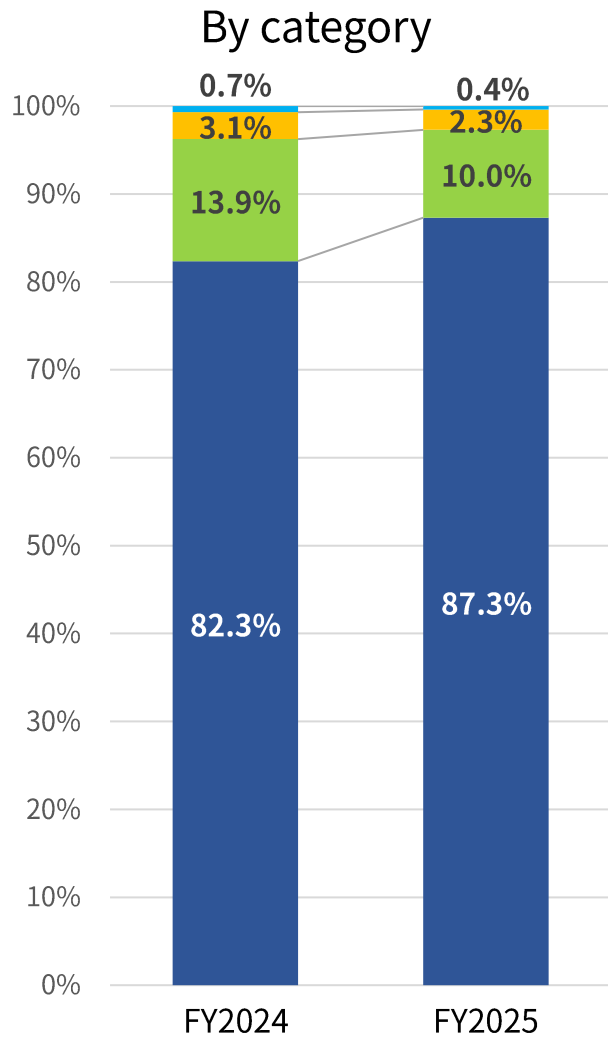
Others

+45.9%

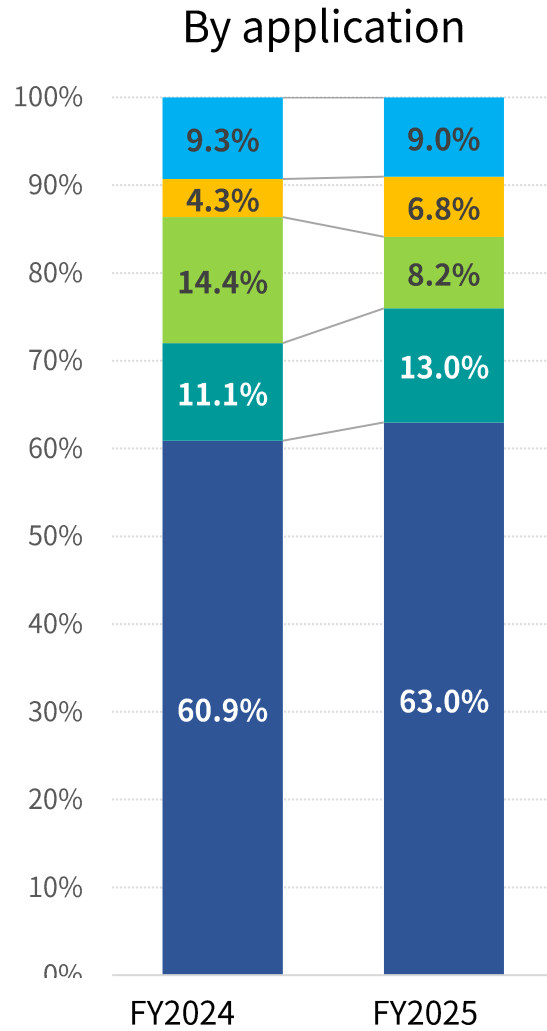
- Increase in sales of SiP business in the domestic market

■ Information Equipment: PC, servers, storage etc.
 ■ Automotive
 ■ Mobile Communications: Smartphone etc.
■ Digital Home Appliances: TV, digital camera etc.
 ■ Others: MFP, lighting, etc.

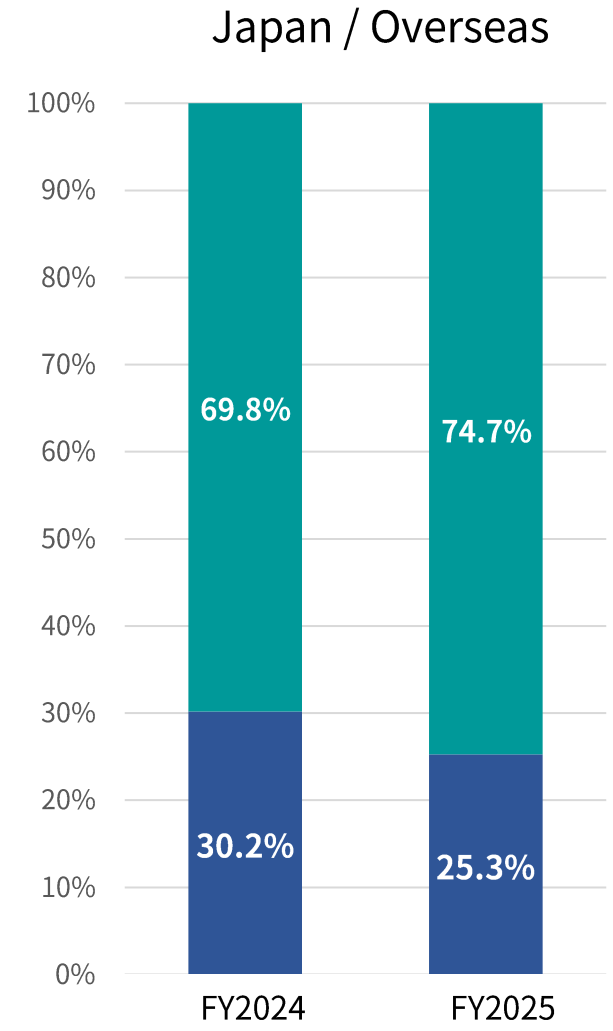
(Reference) FY2025 Sales Composition



■ Memory
 ■ System LSI
■ Display
 ■ Others



■ Information Equipment
 ■ Automotive
■ Mobile Communications
■ Digital Home Appliances
 ■ Others



■ Japan
 ■ Overseas



Financial Results for FY ended Mar 31, 2026 (FY2025)



Forecasts for FY2026 ending Mar 31, 2027 (FY2026)



Appendix (Company Overview)

FY2026 Financial Result Forecast

- Demand : Strong memory demand, particularly from data centers, is expected to continue
- Supply conditions : Tightness is expected to intensify further this fiscal year and persist at least through 2027
- Memory prices : A moderate upward trend is expected to continue through 2026, followed by a plateau at elevated level
- Initiatives : Amid tight supply conditions, the Company will prioritize securing volumes to maintain fulfillment rates for customers

(billions of yen)	FY2025 Result	FY2026 Forecast	Changes	
			Amount	%
Net Sales	633.6	750.0	116.4	18.4%
Operating Profit	18.7	18.2	-0.5	-2.7%
Ordinary Profit	13.3	14.5	1.2	9.0%
Net Profit	10.0	11.0	1.0	10.0%
ROE	18.4%	17.5%	-0.4pt	—

FY2026 Financial Result Forecast by Product

- Memory : Continued sales growth expected in server and storage and automotive markets
Ongoing supply constraints continue to create uncertainty
- System LSI : Domestic SiP business growth expected, but YoY decline due to weaker smartphone CIS sales
- Display : Sales of OLEDs for smartphones are expected to decline
 - Weaker smartphone sales
 - Risk of lower production and reduced memory capacity amid memory shortages and price hikes
 - Surging memory prices → pass-through to selling prices → concerns over dampening demand

(billions of yen)	FY2025		FY2026		YoY change	
	Result	Composition	Forecast	Composition	Amount	Percentage
Net Sales	633.7		750.0		116.3	18.4%
Memory	553.2	87.3%	672.0	89.6%	118.8	21.5%
System LSI	63.3	10.0%	63.2	8.4%	-0.1	-0.2%
Displays	14.7	2.3%	12.3	1.6%	-2.4	-16.2%
Others	2.5	0.4%	2.5	0.3%	0.0	0.3%

Reorganization of the Sales Division into an application-based structure



Purpose of reorganization

- Strengthen cross-functional collaboration and consolidate expertise
- Enhance solution capabilities to address customer challenges

Establish an SCM Preparation Office

- Promote operational efficiency, business standardization, and talent development
- Begin building the foundation for an SCM framework

*Supply Chain Management

Dividend forecast for FY2026

FY2025

FY2026 forecast

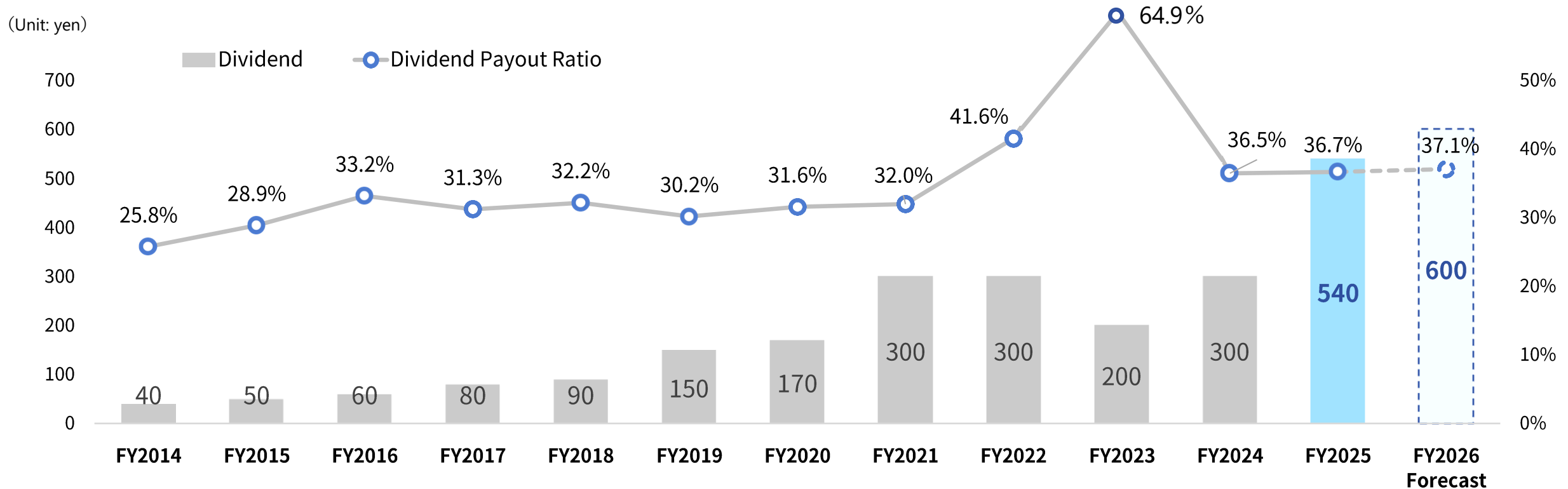
■ Dividend : ¥540 per share

■ Dividend Payout Ratio 36.5%

■ Dividend : ¥600 per share

■ Dividend Payout Ratio 37.1%

(Unit: yen)



Shareholder Return Policy :

- New shareholder return policy under the new Medium-Term Management Plan (FY2026–FY2028)
- Performance-linked dividends maintained, with a ¥300 minimum dividend and a 40% payout ratio target in the final year



Financial Results for FY ended Mar 31, 2026 (FY2025)



Forecasts for FY ending Mar 31, 2027 (FY2026)

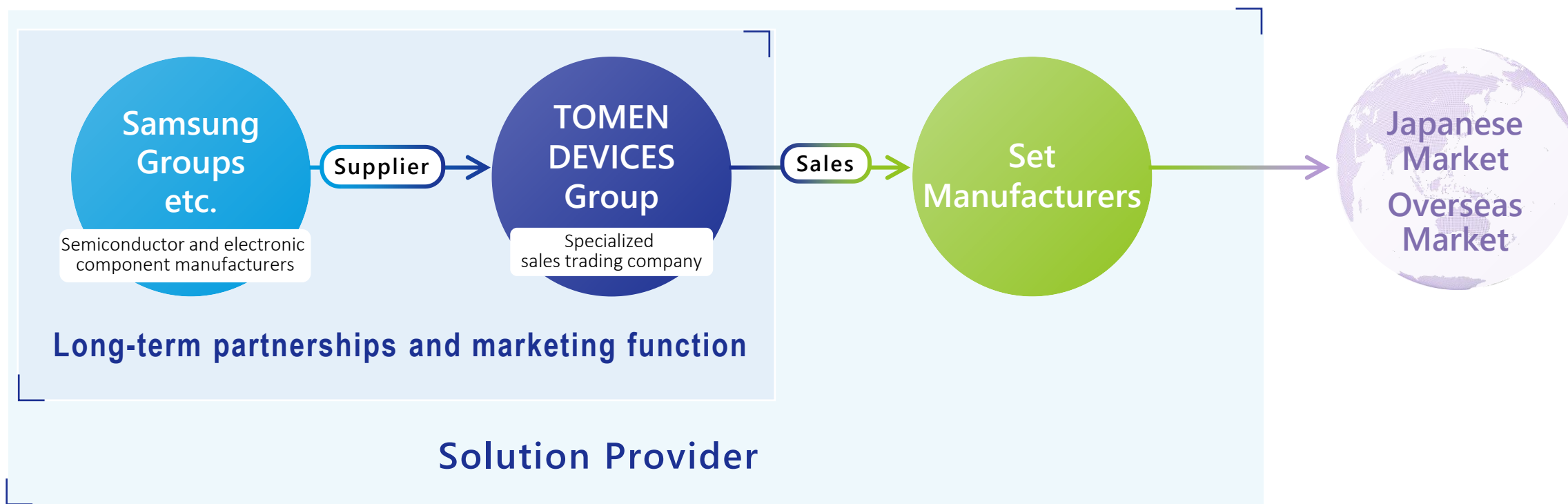


Appendix (Company Overview)

FUTURE × GLOBAL

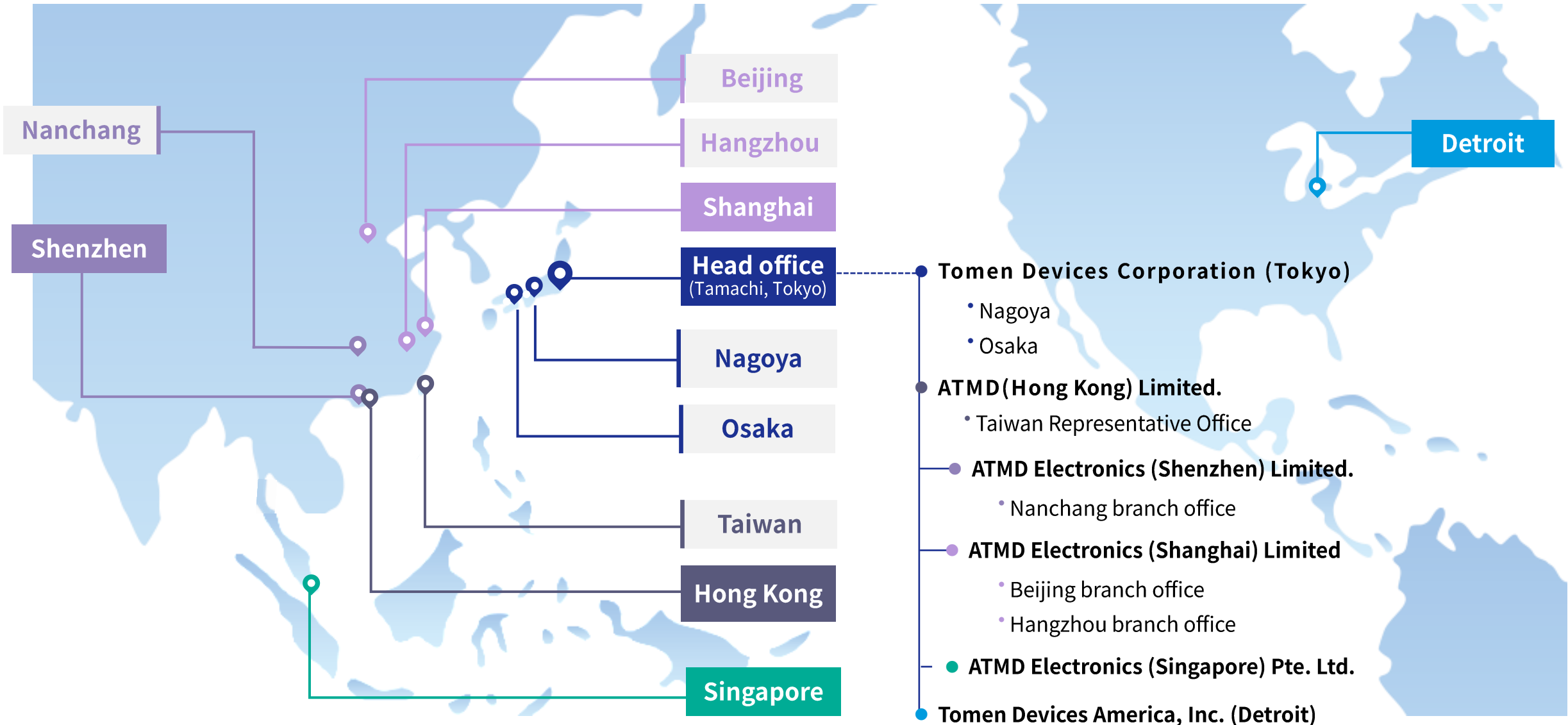
Trade Name	TOMEN DEVICES CORPORATION
Establishment	March 19, 1992
Head Office	3-1-1 Shibaura, Minato-ku, Tokyo, 108-0023 Japan
Representative	President Kiyotaka Nakao
Capital Stock	2,054 million yen
Number of Employees	202 (consolidated base) as of March 31, 2026
Website	https://www.tomendevices.co.jp/en/
Business Activities	Sales of semiconductors and electronic components
Listing	Tokyo Stock Exchange Prime Market (Stock Code: 2737)

Tomen Devices Group is an electronics trading company that mainly distributes Samsung Group's semiconductor products and electronic components worldwide.



We strive to realize a low-carbon society by supplying cutting-edge, low-power semiconductors and electronic components.

Our Network (Overseas Subsidiaries)



Our Key Strengths

Key Strength 1

The only distributor of Samsung Group in Japan

In October 2018, Tomen Devices acquired the distribution business of Samsung Japan from Marubun Semicon Corp., becoming the sole distributor in Japan.

Key Strength 2

Capable of proposing Samsung's cutting-edge semiconductors and electronic components **from the early stages of our customers' new product development.**

Key Strength 3

Top sales per capita and ordinary income per capita among semiconductor trading companies

FY2025 Results (Consolidated)
(Fiscal Year ended Mar 31, 2026)

- Sales per employee: ¥3.1 billion
- Operating profit per person: ¥ 65 million

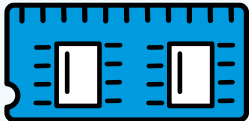
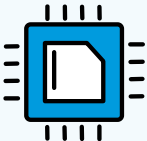


Key Strength 4

A stable financial base:

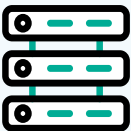




As a group company of Toyota Tsusho

Flexibility to respond to supply-demand shifts throughout the silicon cycle

Tomen Devices Group is a technology-based trading company that sells semiconductors and electronic components manufactured by Samsung Group to manufacturers of PCs, digital home appliances, and information and telecommunications equipment.

Memory	System LSI	Display	Others
			
<ul style="list-style-type: none">• DRAM• NAND• MCP• SSD	<ul style="list-style-type: none">• Display Driver IC• CMOS Image Sensor• AP	<ul style="list-style-type: none">• OLED	<ul style="list-style-type: none">• Battery (Samsung SDI)• MLCC (Samsung Electro-Mechanics)

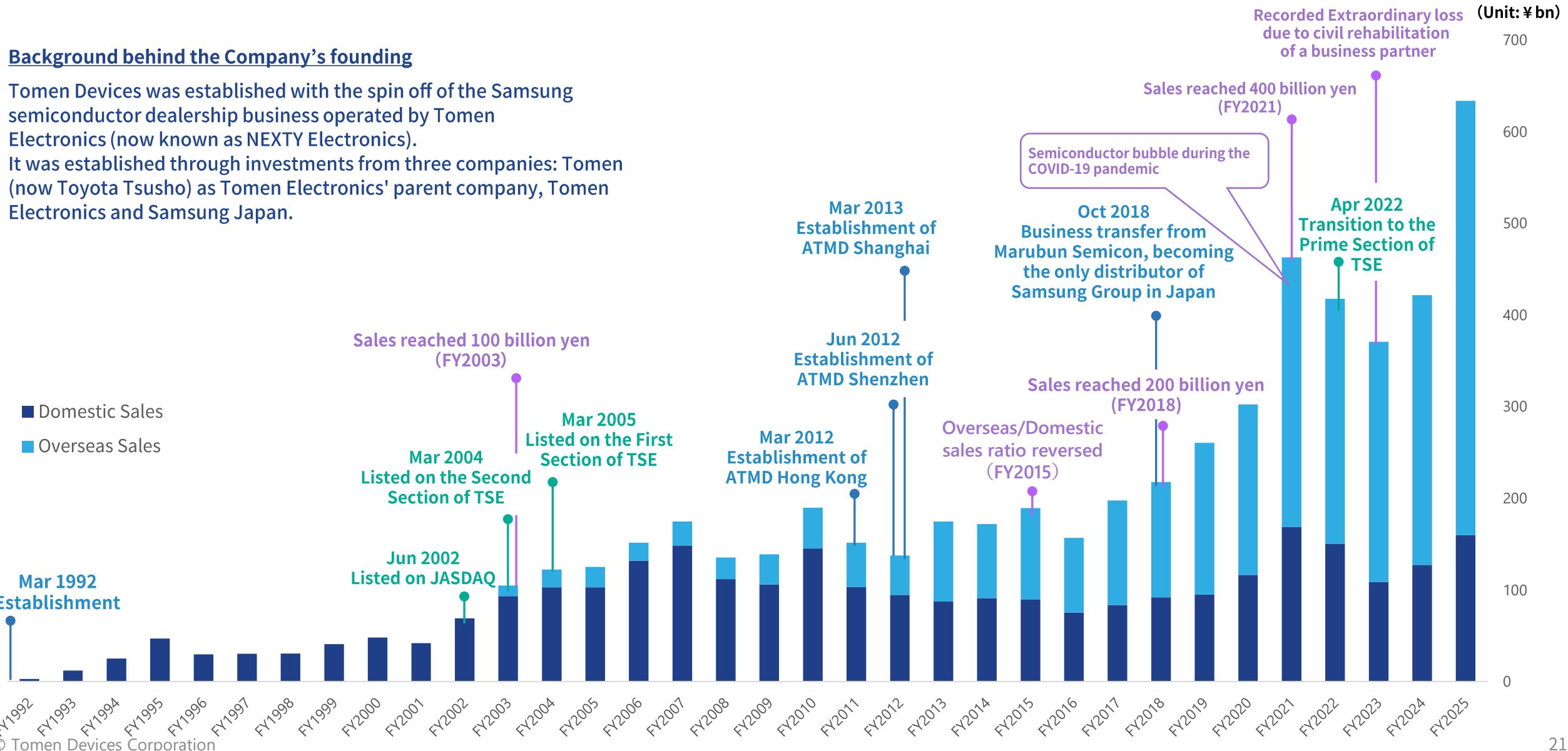
Application Examples

Information Equipment	Automotive	Mobile Communications	Digital Home Appliances	Others
				
<ul style="list-style-type: none">• PC• Server/Storage		<ul style="list-style-type: none">• Smart phone• mobile phone	<ul style="list-style-type: none">• TV• Digital camera	<ul style="list-style-type: none">• MFP

Our History

Background behind the Company's founding

Tomen Devices was established with the spin off of the Samsung semiconductor dealership business operated by Tomen Electronics (now known as NEXTY Electronics). It was established through investments from three companies: Tomen (now Toyota Tsusho) as Tomen Electronics' parent company, Tomen Electronics and Samsung Japan.



- ◆ The forecast performance, plan, business development, etc. of Tomen Devices Corporation described in this document have been prepared based on the information available as of the date of publication. They may change greatly depending on business risks, other risks and uncertain factors. Accordingly, actual results may differ from the forecast figures due to a number of factors going forward. In no way is this document intended to solicit investment in the Company by the users of the document. It is requested that users make investment decisions at their own discretion.
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