

March 2026 term Statement of Accounts

Yossix Holdings Co.,Ltd.

(Securities Code : 3 2 2 1)

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Company Profile

Company Profile



Name	Yossix Holdings Co.,Ltd.	
establishment	1 9 8 5 年 4 月 1 日	
location	1-9-30 Tokugawa, Higashi-ku, Nagoya-shi, Aichi	
representative	Representative Director, Chairman and CEO Masanari Yoshioka President & COO Masahito Segawa	
Paid-in Capital	361,315,000円 (As of March 31, 2026)	
Listed Markets	Tokyo Stock Exchange Prime Market Nagoya Stock Exchange Premier Market	
Affiliates	Yossix Foods Co.,Ltd. Yoshioka Design & Construction Co.,Ltd. Yossix Capital Co.,Ltd. Wonder Food Innovation Co.,Ltd.	(Food & Beverage Business) (Building Accessories Business) (Investment Business) (Food & Beverage Business)
Number of stores	401 stores (2 0 2 6 年 3 月 3 1 日現在) ▸ Yossix Foods Co.,Ltd. • Directly managed stores: 394 stores • Franchise (employee independence system): 2 stores ▸ Wonder Food Innovation Co.,Ltd. • 5 directly managed stores	

【Corporate Philosophy】 From babies to grandpas and grandmas, you can have fun Producing the mind, food, and residence

Heart : A company with a "heartwarming" presence

Food : A company where you can take home "energy"

Housing: A company that can provide and create a sense of "comfort"

【Company Creed】 Take it for granted

- Energetic voice
- Cleanliness
- Smiling customer service

【Yataiya Group Basic Philosophy】 It's a store where you can go home with energy.

Yadai and the Group contribute to society through the restaurant industry.
I'm always thinking about my sense of existence

Yossix Foods Co.,Ltd. Description of Business



- Focusing on directly managed stores, **396** izakaya stores are located throughout Japan, **from Hokkaido to Kyushu**

Yataizushi: 363 stores (including 2 franchise stores)



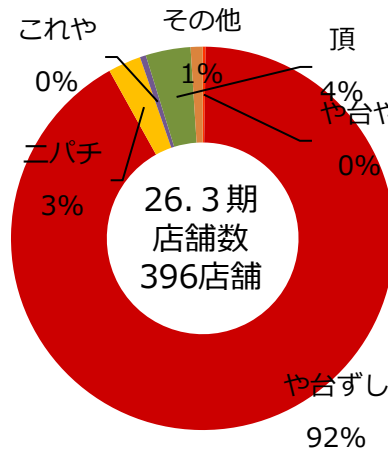
本格職人
にぎりずし居酒屋



Nipachi (including Nipachi): 11 stores



業態別店舗数



26.3期
店舗数
396店舗

Note: Includes 2 franchise stores

Yataiya: 1 store

お好み焼き鉄板焼き居酒屋



Koreya: 2 stores

大阪の味・串カツ居酒屋



Itadaki: 15 stores

毎日謹製
店内仕込み



Others: 4 stores

せんと てっぱん 玉鋼
海老どて食堂

- Uber Eats develops delivery using Delivery Hall
- From the past, "Yataizushi" also focuses on takeout.

Hanahana (5 stores in Midori-ku, Moriyama-ku, Minato-ku,Nagakute City and Anjo City,)

A highly specialized restaurant that mainly serves natural potatoes

- Made from natural potatoes, which are highly nutritious ingredients
- Use of ingredients that are popular with a wide range of age groups, including the elderly

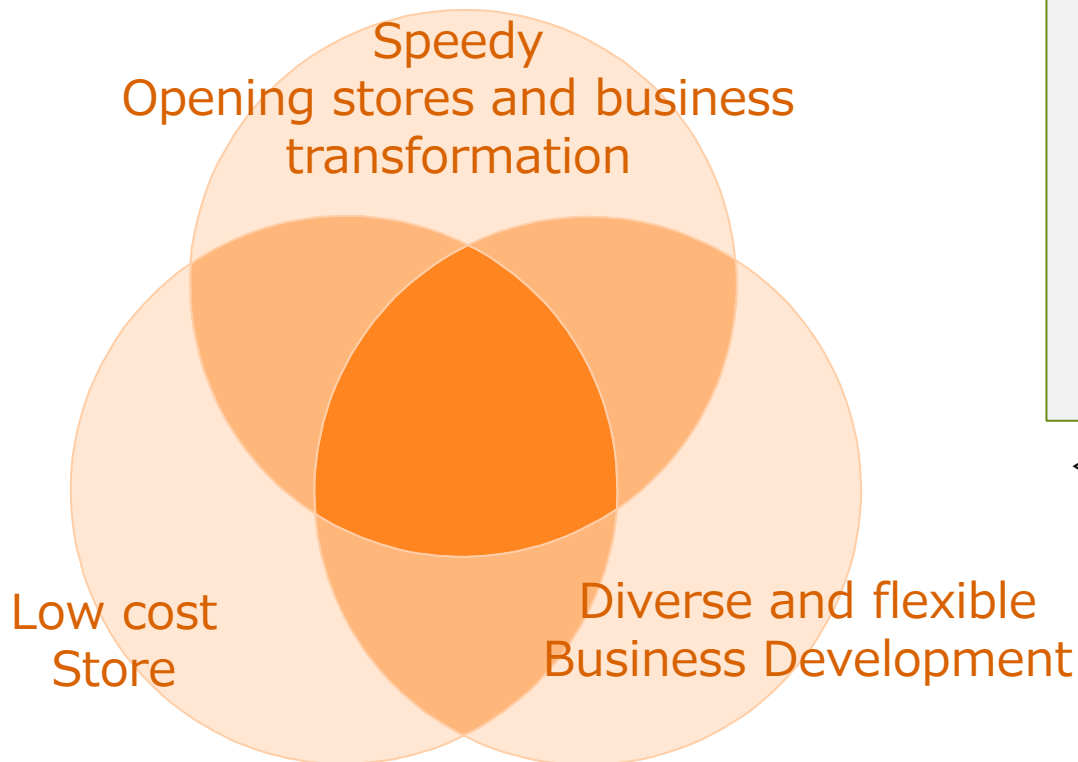


**Demonstrating features and strengths not found in the Group's existing business categories, expanding our business domain as a restaurant chain,
Policies that lead to the enhancement of the Group's corporate value**

- (1) Unlike "Yataizushi", which is located mainly in front of the station, it is possible to open a store on the roadside, shopping mall, commercial building, etc.
- (2) As a Japanese restaurant business, we can expect sales that do not involve alcohol sales, mainly during lunchtime.

Comprehensive and low-cost provision of everything you need to create a store

Industry-leading mobility



"I'm glad I'm in trouble!"

- Focusing on store design and construction management, Building business such as restaurants and offices
We are expanding.
- Co., Ltd., which is a group company y Smell at Yoshix Foods stores
We have a large number of design and construction management achievements. Yes, we have.
- Actively from companies outside the Group
We have received orders from.

<Construction example>



History of our company



26 年 : Overseas expansion
(establishment of Taiwan subsidiary)

23 年 : Wonder Food Innovations
Establishment of a joint-stock company

22 年 : Shifted to the Prime Market due to
the reorganization of the Tokyo Stock
Exchange market

21 年 : Transition to a
holding company structure

16 年 : Listed on the First Section of the
Tokyo Stock Exchange

15 年 : Changed to the Second Section of the
Tokyo Stock Exchange.

14 年 : Listed on the JASDAQ market of the
Tokyo Stock Exchange

07 年 : Absorbed Yoshioka Design &
Construction Co., Ltd.

00 年 : Yataizushi No. → store (Aoi store,
Nagoya City)

99 年 : Yataiya No. → store (Oshikiri store,
Nagoya City)

90 年 : Company name changed to Yossix

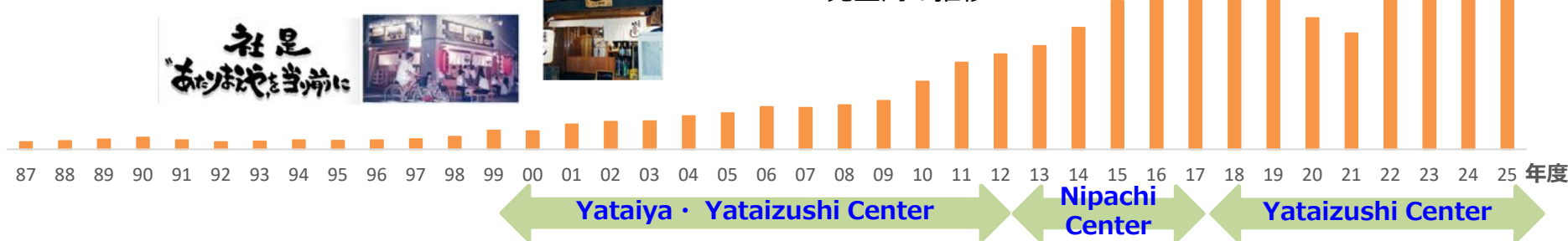
同年 : Company name changed to Best Food
85 年 : Ten Gallon Kid established

83 年 : Established Yoshioka Design &
Construction Co., Ltd.

80 年 : Founded Yoshioka Design &
Construction Co., Ltd. and started the
building equipment business.



売上高の推移



バブル時代 失われた10年 小泉改革 ポスト小泉 安倍改革 ポスト安倍

87年、国鉄民営化 85年、プラザ合意 89年、消費税導入、日経平均38,957円

95年、阪神淡路大震災 97年、拓銀、山一証券倒産 98~00年、ITバブル 02年、日韓W杯サッカー

05~06年、ライブドア事件 08年、リーマンショック 11年、東日本大震災 12年~アベノミクス

16年、熊本地震 20年~新型コロナウイルス感染症拡大

March 2026 term
Link to the summary of the
financial results

Summary of Consolidated Statements of Income



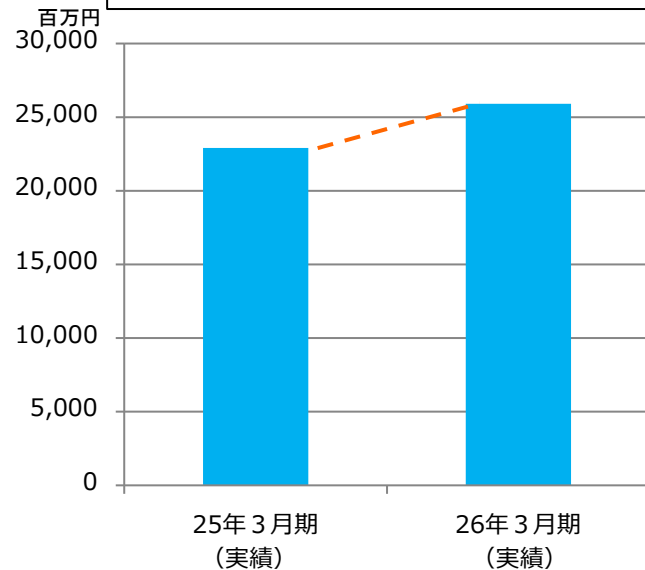
Achieved **record highs** in sales, operating income, ordinary income, and net income!

- In the first quarter, we opened 6 new stores and closed 9 stores. This quarter, the rainy season ends earlier than usual, and the amount of rainfall
Since there were few, sales were not affected by the weather, so sales were strong.
- In the second quarter, we opened 8 new stores. This summer, the temperature continued to be over 35 degrees Celsius, but the impact of weather such as typhoons was less
Same-store sales also exceeded 100% compared to the previous year, and the number of customers exceeded 100%.
- In the third quarter, we opened eight new stores. From November to December, the impact of the climate is small, and considering the location and needs, Since the number of stores that start operating at 3 p.m. has increased, same-store sales have been strong.
- In the fourth quarter, we opened six new stores. Although there was an impact of snowfall in some areas, the number of customers to the store decreased significantly. Same-store sales were strong and remained over 100%.

(単位：百万円)

	25年3月期 期末 (売上比)	26年3月期					
		期末予想 (売上比)	期末実績 (売上比)	前期比		予想比	
				差額	%	差額	%
売上高	22,905	25,567	25,914	3,009	113.1%	347	101.4%
営業利益	2,328 (10.2%)	2,877 (11.3%)	2,995 (11.6%)	667	128.6%	118	104.1%
経常利益	2,558 (11.2%)	3,214 (12.6%)	3,283 (12.7%)	725	128.4%	69	102.1%
親会社株主に帰属 する当期純利益	1,758 (7.7%)	2,092 (8.2%)	2,025 (7.8%)	267	115.2%	△ 67	96.8%
1株当たり純利益	172.19円	201.97円	197.68円	25.49円	114.8%	△ 4.29	97.9%

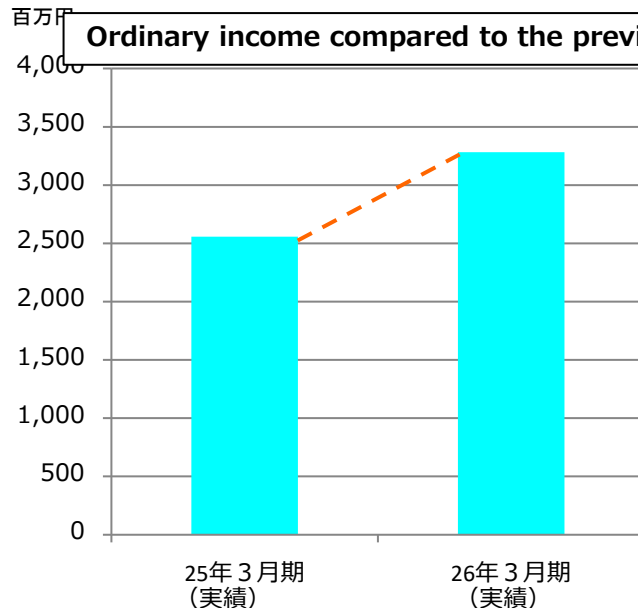
Net sales compared to the previous fiscal year



comment

- (1) In the first quarter, compared to the previous fiscal year, same-store sales were on par with the previous fiscal year. It has changed. Since the rainy season ended early and the impact of rain was small, Sales continued to grow steadily, and sales increased year-on-year.
- (2) In the second quarter, compared to the previous fiscal year, same-store sales exceeded 100% compared to the previous fiscal year. It has been reduced. The temperature continued to be over 35 degrees Celsius, but the typhoon The number of customers to the store remained over 100%.
- (3) In the third quarter, there was no impact from the weather, and the number of customers visited the store increased by 100% compared to the previous quarter. Revenue increased significantly compared to the previous fiscal year.
- (4) Although there was an impact of snowfall in some areas in the fourth quarter, The number of customers visiting the store did not decrease significantly, and the sales of existing stores exceeded 100%. It has changed.

Ordinary income compared to the previous fiscal year



comment

- (1) In response to soaring food prices, We also utilize local supplier routes to purchase high-quality and low-cost products. In addition to focusing on it, regular changes to the izakaya menu (4 times a year) Cost rate corresponding to the increase in food prices due to price revisions We focused on maintaining and improving the
- (2) Not only soaring food prices, but also labor costs and recruitment to secure human resources Recruitment costs and utility costs for operating the store also soared. Although sales increased, ordinary income was almost the same as the previous year. Other.

Overview of the Consolidated Balance Sheet



Total assets increased by 2,970 million yen

[Current assets]

- Current assets increased by 2,732 million yen, mainly due to an increase of 2,004 million yen in cash and deposits.

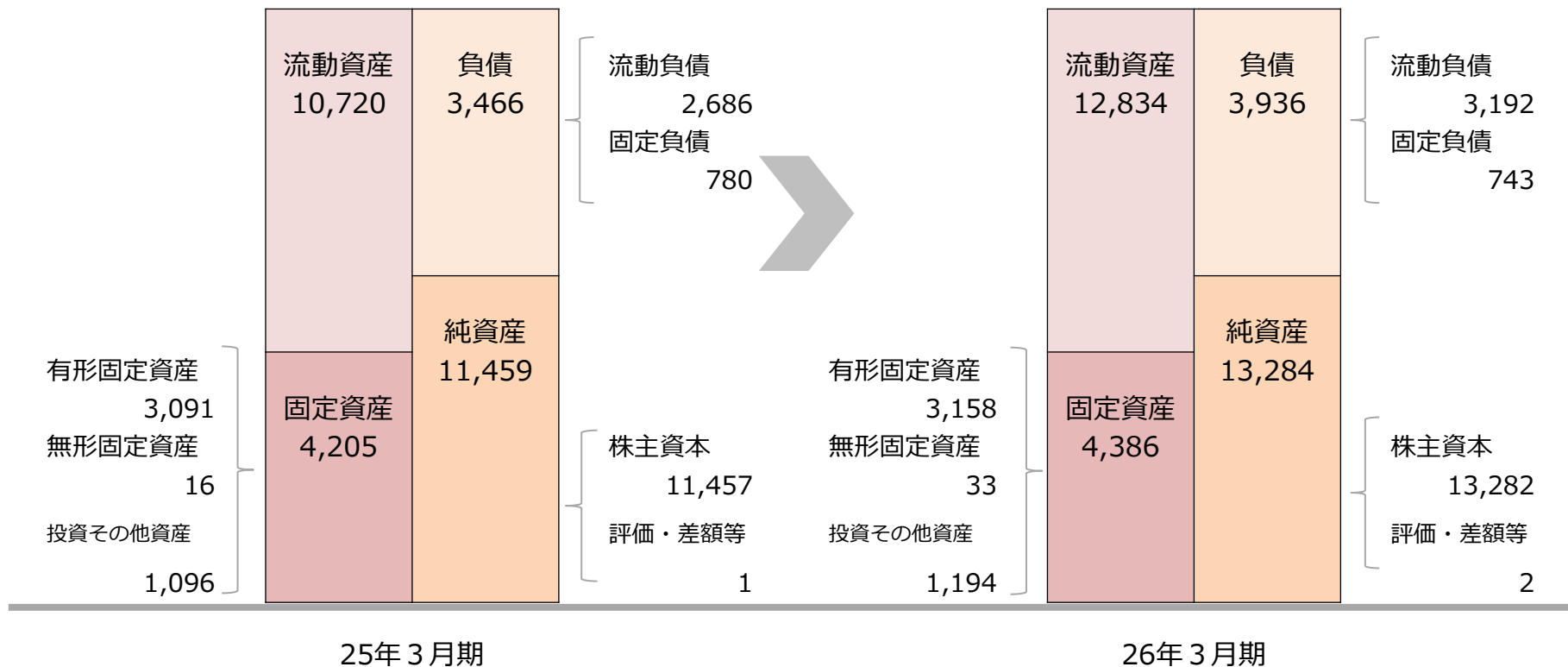
[Net worth]

- Net assets increased by 1,825 million yen, which was due to an increase in retained earnings of 1,728 million yen.

(単位：百万円)

14,925

17,221

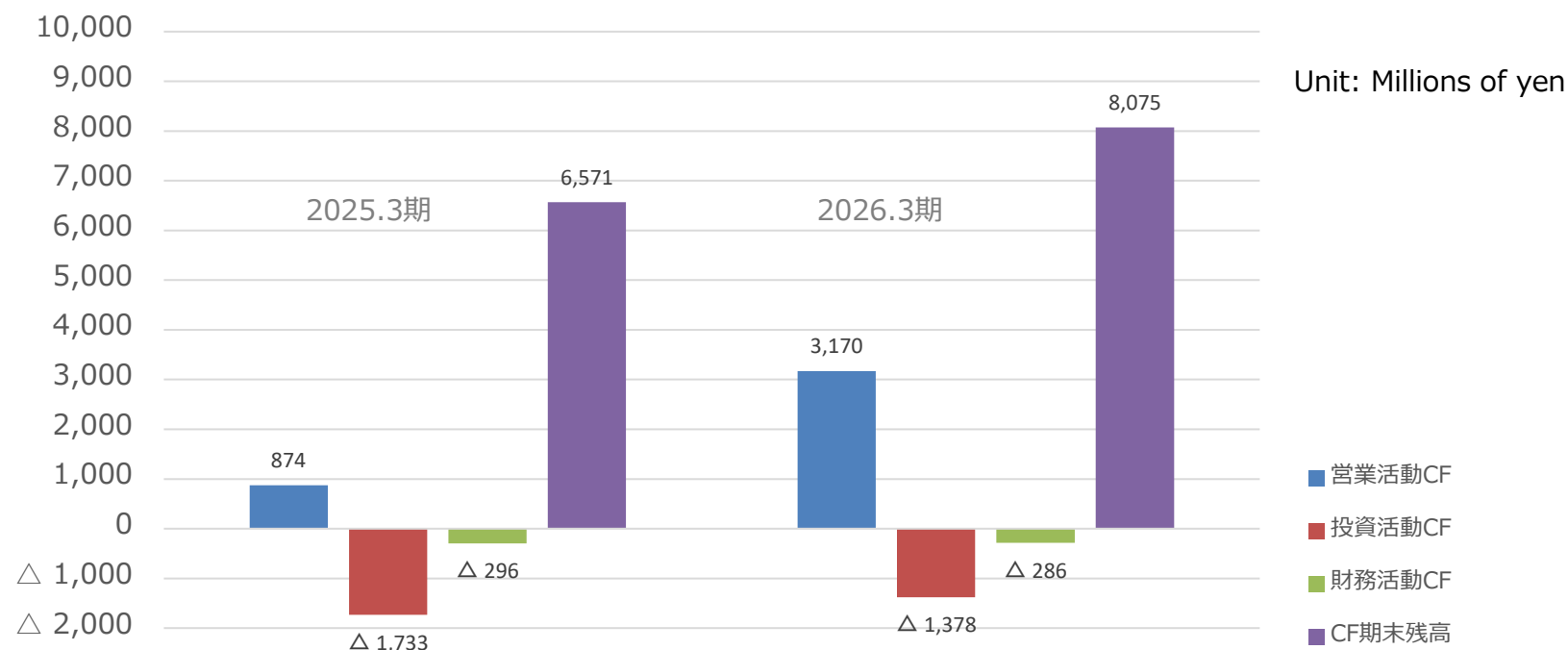


Cash and cash equivalents increased by 1,504 million yen at the end of the period

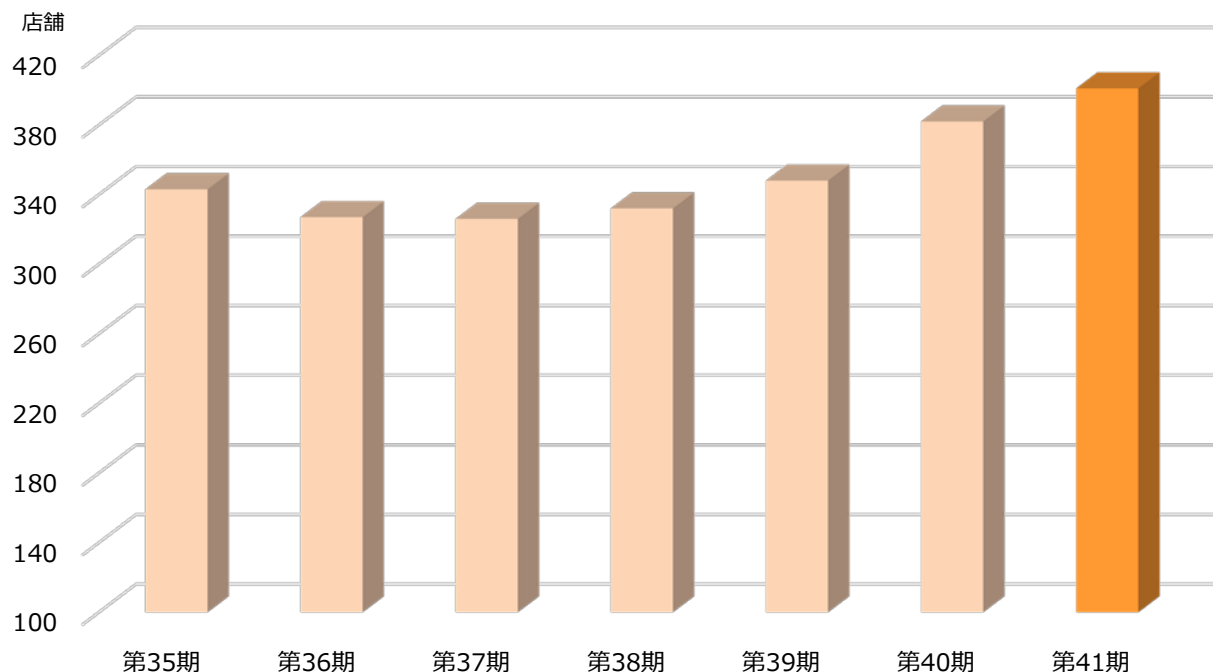
[Sales activity CF]

- As a result of operating activities, the funds obtained were 3,170 million yen, which is due to the net income before tax While funds increased to 3,030 million yen, depreciation and amortization of 461 million yen, and impairment loss of 253 million yen, This is due to the payment of corporate tax and other expenses of 783 million yen.

キャッシュ・フロー計算書



Changes in the number of stores



comment

Opened 28 new stores

[Yosix Foods]

"Yataizushi" 20 stores

"Hitokuchi Gyoza no Itadaki"

6 stores

"Ebidote Shokudo" (M&A)

1 store

[Wonder Food Innovation]

"HanaHana" 1 store

• Closed 9 stores
(Among them, 1 FC store)

第35期	第36期	第37期	第38期	第39期	第40期	第41期
343店	327店	326店	332店	348店	382店	401店

Note: The number of stores of Wonder Food Innovation Co., Ltd. from the 40th fiscal year (4 stores in the 40th fiscal year and 5 stores in the 41st fiscal year) is also included.

【ヨシックスフーズ】

店舗名（仮称含む）	住所	オープン予定日
や台ずし長崎花丘町	長崎県長崎市花丘町1-21	2026/4/24 済
や台ずし衣笠駅仲通り町	神奈川県横須賀市衣笠栄町1-72	2026/4/25 済
や台ずし野並町	愛知県名古屋市天白区野並3-415-1	2026/5/1 済
や台ずし大久保駅南口町	兵庫県明石市大久保町ゆりのき通1-2-2-102	2026/5/29
や台ずし旭川三条通町	北海道旭川市三条通6丁目左5	2026/6/以降
や台ずし八戸三日町	青森県八戸市大字三日町30-2	2026/6/以降
や台ずし鎌ヶ谷駅前町	千葉県鎌ヶ谷市道野辺本町2-1-9	2026/6/以降
や台ずし高知駅前町	高知県高知市栄田町2-1	2026/6/以降

（注）1 物件契約済の案件を列举しております。

2 「ひとくち餃子の頂（いただき）」は新規業態開発した餃子居酒屋業態です。

Fiscal Year Ending March 2027 Sales & Profit Planning

Net sales are 110.2% year-on-year and ordinary income is 104.9% year-on-year, and sales and profits are expected to increase

- We will open new directly managed stores and expand the scale of our business.
 - (1) Planning to open 40 new stores
 - (2) Soaring food prices and increasing labor costs are expected, and uncertainty is increasing.
We expect operating profit margin and ordinary profit margin to decline slightly.

(Unit: Millions of yen)

	March 26	Forecast for FY 3/27			remarks
	Year-end results	Full-year forecast	QoQ		
	(Percentage of sales)	(Percentage of sales)	difference	%	
sales	25,914	28,549	2,635	110.2%	• Increase in the number of customers visiting stores • Increase in the number of stores due to new store openings
Operating Profit	2,995 (11.6%)	3,128 (11.0%)	133	104.4%	• Soaring food prices • Increasing labor costs
Ordinary Income	3,283 (12.7%)	3,445 (12.1%)	162	104.9%	
Net income attributable to owners of parent	2,025 (7.8%)	2,359 (8.3%)	334	116.5%	
Net income per share	197.68円	230.10円	32.42円	116.4%	

Yossix Group Future Initiatives

We will:

3,000 stores, sales of 180 billion yen,

**We aim to be the best izakaya chain
in Japan!**

【Medium-Term Management Targets】

- 500 stores
- Net sales: 30 billion yen

- Establishment of business divisions "Rural Strategy", "Long-established Theory" and Thorough implementation of regional risk hedging
- Maintain 100% same-store sales

- Ordinary profit margin of over 10%

- Maintain a 7% ratio of rent to net sales
- Thorough control of costs and reduction of costs
- Effective use of group construction companies

What is the "Rural Strategy"?

- **In an area where stable demand for izakaya can be expected to exceed a certain level throughout the year**
 - Opened in 1.5 or 2nd class locations instead of 1st and 2nd class locations
 - Areas in front of stations with more than 6,000 passengers and where employees can be employed
 - Opened a directly managed store
- **We will open a small and medium-sized directly managed store of about 30 ~ 40 tsubo based on the "long-established theory" at low cost.**
- **Strategy to aim for the best store in the region without competing with local stores and chain stores**



Contributing to the development and revitalization of local communities through business activities

- In addition to taking the best of large companies and individual stores,
- Finding a gap that does not compete with both and becoming the best store in the region

Stable profits that are close to the community

Advantages of local independent stores and small stores

- Creating a sense of coziness
- Deliciousness and warmth handmade in the store
- Small and medium-sized stores that are easy to fill up
- Local employment, local procurement

~~Individual and family businesses~~
~~Ambiguous pricing, pay-as-you-go~~

Efficiency and economies of scale

Advantages of chain stores and large stores

- Clear accounting that you can easily visit
- System control of large companies
- educational system

~~Central Kitchen~~
~~Manual customer service~~
~~Larger stores~~



Bringing back the liveliness of the community

another company

- Other companies have a high rent ratio
In order to cover the cost of
Thoroughly suppress



- Other companies have high rents
Large and medium-sized stores in the area
There are many stores
Fixed cost of rent ratio
Rate exceeds 10%



The ability to attract customers is weakened, and sales per tsubo are declining, making it impossible to earn profits efficiently.

10%超

低
利
益
率

売 上 高
売 上 原 価
――
売 上 総 利 益

・

・

地 代 家 賃

・

・

販 管 費
――
営 業 利 益
――

7%台

高
利
益
率

Our company

- We will suppress the rent ratio.
Cost to cost Use good products,
Increasing the sense of value



- Our company is strategically located in a 1.5-class location.
Opened a small and medium-sized store in a second-class location
The ratio of the rent to the store and the fixed cost
Suppressing the rate to the 7% level



By providing dishes with high customer satisfaction and attracting customers, we increase sales per tsubo and efficiently earn profits

■ The potential market size of the rural strategy is **277.7 billion yen**

Potential market size (according to our research))

As of the end of March 2026

	Kanto			Central	Kansai	Chugoku and Shikoku	Kyushu	sum
Number of stations with more than 6,000 passengers	1,405駅			210駅	709駅	64駅	123駅	2,511駅
①Number of stores that can be opened	3,025店			288店	1,101店	75店	149店	4,638店
②Average annual sales	6,000万円							
Estimated maximum sales (=①×②)	1,815億円			173億円	661億円	45億円	90億円	2,784億円
③Number of stores in the fiscal year ending March 2026	143店			60店	82店	61店	50店	396店
Room to open a store (=①-③)	2,882店			228店	1,019店	14店	99店	4,242店
500 stores concept (by business unit)	Kanto 1	Kanto 2	Shizuoka	Central	Kansai	Chugoku and Shikoku	Kyushu	sum
Future store opening plans								104店
500 store concept store plan	75店	65店	25店	75店	125店	65店	70店	500店
500 stores concept sales target	30億円	54億円	15億円	45億円	75億円	30億円	51億円	300億円

Store opening target (Yossix Foods)

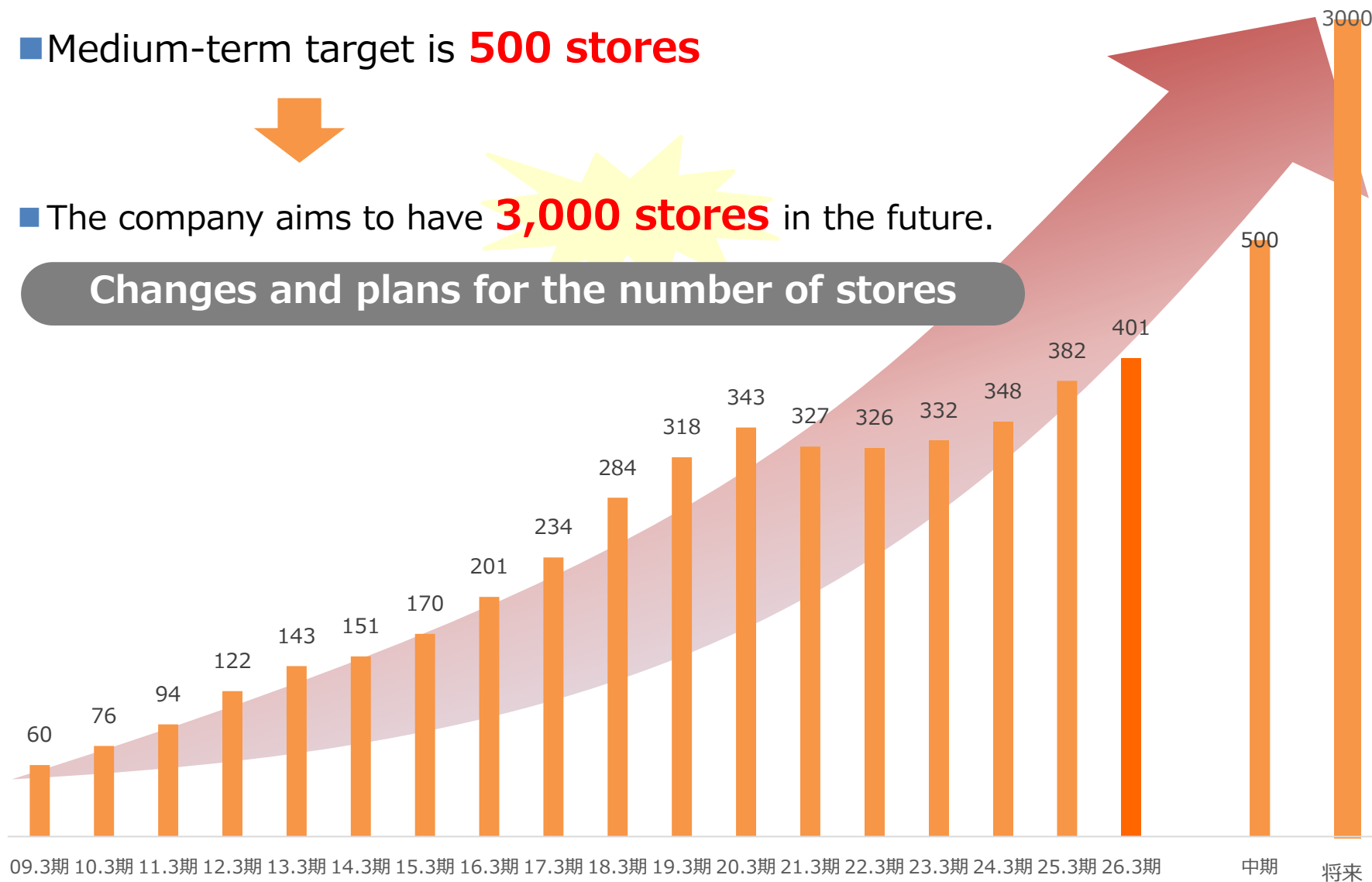
YOSSIX

■ Medium-term target is **500 stores**



■ The company aims to have **3,000 stores** in the future.

Changes and plans for the number of stores



Note: The number of stores of Wonder Food Innovation Co., Ltd. from the 40th fiscal year (4 stores in the 40th fiscal year and 5 stores in the 41st fiscal year) is also included.

26.3期
40 new stores

2 Branch Offices

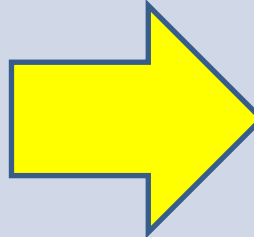
East Japan Branch Office

- Kanto Division 1
- Kanto Division 2
- Shizuoka Division

West Japan Branch office

- Chubu Division
- Kansai Division
- Chugoku & Shikoku Division
- Kyushu Division

As always,
Maintain a
two-branch
office structure



27.3期
35 new stores planned to open

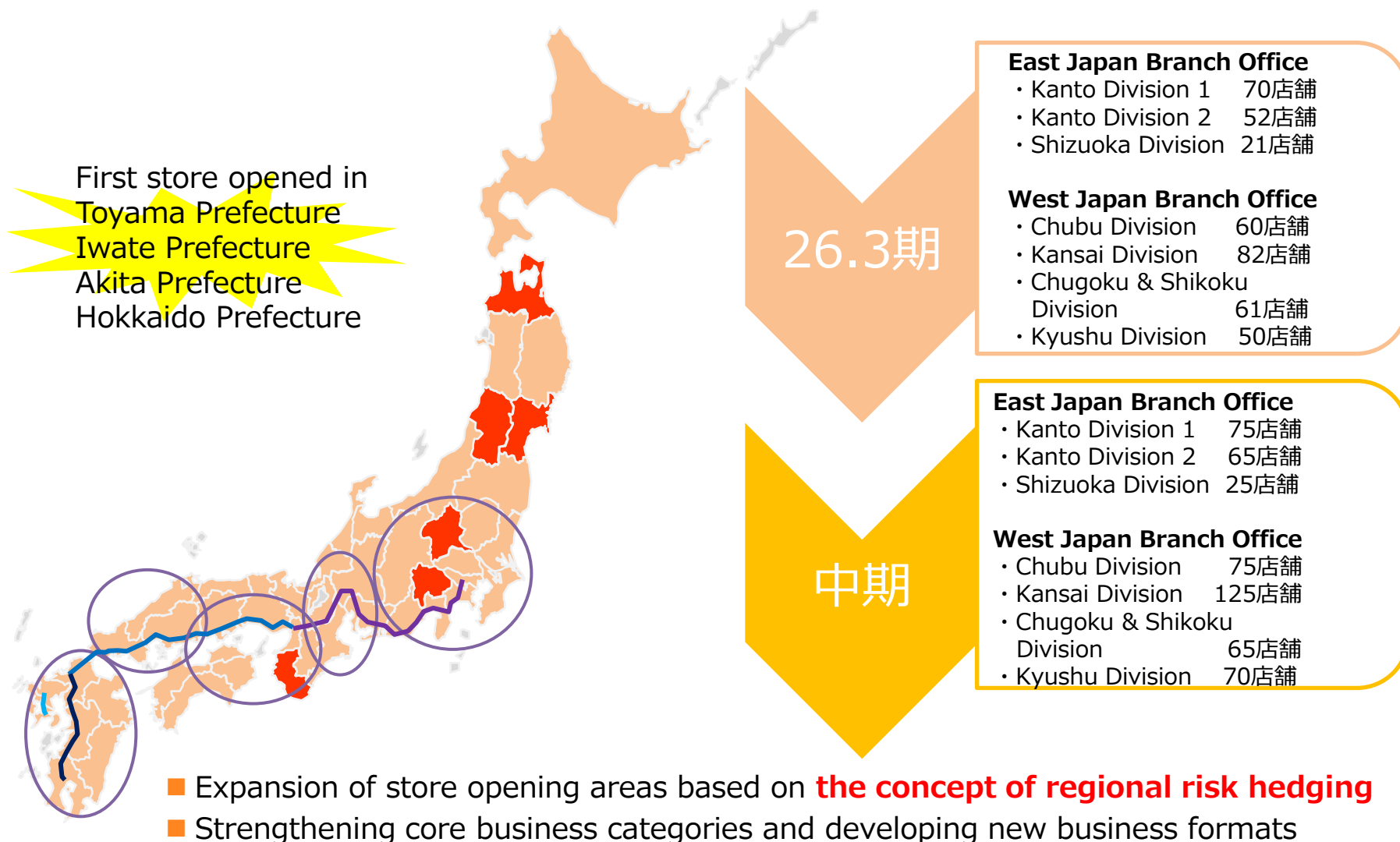
2 Branch Offices

East Japan Branch Office

- Kanto Division 1
- Kanto Division 2
- Shizuoka Division

West Japan Branch office

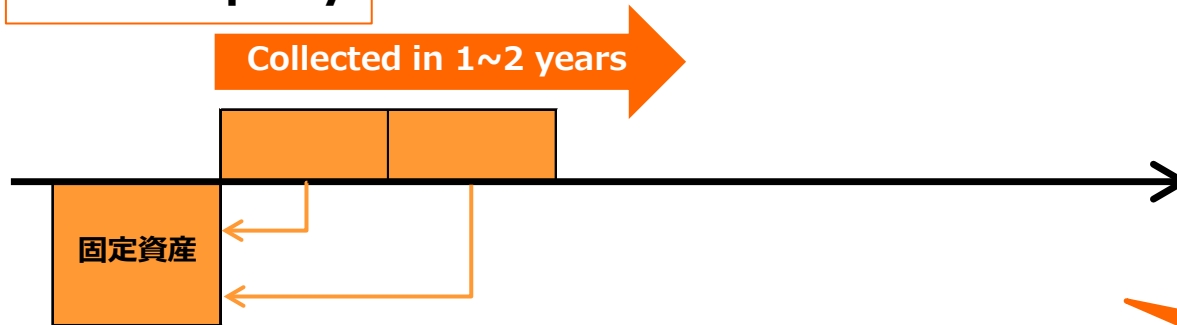
- Chubu Division
- Kansai Division
- Chugoku & Shikoku Division
- Kyushu Division



(Note) ■ is an area where you have already opened a store.

■ are areas that are scheduled to be developed in the future (Gunma, Yamanashi, Wakayama, Miyagi, Aomori and Yamagata).

Our company

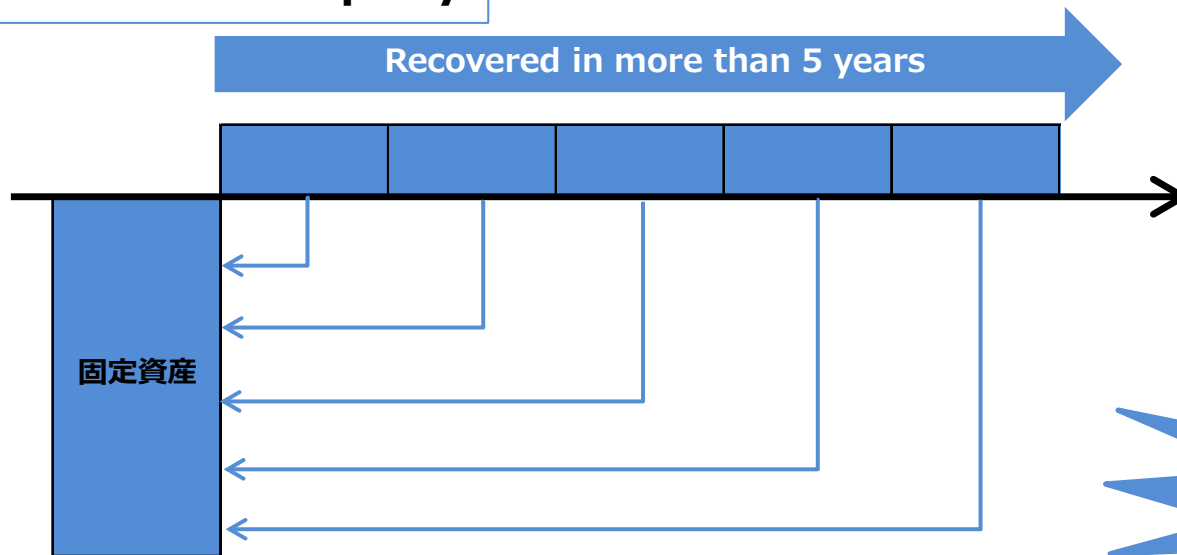


Effective Utilization of Group Structural Machinery Companies

- Know-how to open a store at low cost
In a short period of time,
Enabling a return on investment

**You can quickly make
decisions about
opening new stores
and withdrawing
from the market**

another company



Contract with an external contractor

- Ordering construction from an outside contractor
Therefore, the investment cost is relatively high.
It takes time to get a return on investment

**Decisions on new
store openings and
withdrawals are
delayed.**

Slogan for the 42st term

The ability to "notice" becomes sales power!

~A store that makes you feel the "value" that only people can do~

The pursuit of "a store that makes you want to come back again"
→ Awareness of existing stores and acquisition of repeat customers

Acquire new skills (abilities)
→ nigiri, grilled dumplings, etc.
Have a goal to acquire specific skills

Read the waves of the times and ride the waves
→ business type, business hours, work style, etc.
Continue to make necessary changes and evolutions

Store opening strategy
→ Re-washing and new properties in existing areas
Reliable opening of new stores by developing areas



The Yossix Group's Medium-Term Targets

Realization of the 500-store concept

Net sales: 30 billion yen
Achievement of

Ordinary profit margin
Continuity of more than 10%



42st period
Achievement of profit plans and
store opening plans

In order to continue sustainable growth,
we are strengthening our group management structure.

Yossix Holdings Co.,Ltd.

- Planning and drafting of group strategies
- Management guidance and management of group companies
- Expansion and creation of new businesses
- Establishment of a new company and expansion of the group through M&A

Yossix Foods Co.,Ltd.

- Operation of restaurants centered on "Yataizushi"
- Planning and drafting of food and beverage business
- Development of new business formats

Yoshioka Design&Construction Co.,Ltd

- Design and construction management for interior construction
- Planning and drafting of building projects
- Management guidance and management of Shiba Sangyo Co., Ltd.

Yossix Capital Co.,Ltd.

- CVC (Corporate Venture Capital)
- M&A Brokerage

Wonder Food Innovation Co.,Ltd.

- Operation of restaurants centered on "Hanahana"
- Planning and drafting of food and beverage business

Topics

「玉鋼（たまはがね）」

Yossix

コース

単品料理も
ご利用しております

A la carte dishes
are also available.

10品	11,000円 (¥12,100円)	先付、焼物、刺身4種 焼物、蒸物、逸品、箸休 鰯9貫、汁物、デザート
9品	9,000円 (¥9,900円)	先付、焼物、刺身3種 焼物、蒸物、箸休 鰯7貫、汁物、デザート
8品	6,000円 (¥6,600円)	先付、焼物、刺身2種 蒸物、箸休 鰯5貫、汁物、デザート
天ぷら・ 鮎コース	9,000円 (¥9,900円)	先付、刺身1種 蒸物、天ぷら5種 鰯9貫、汁物、デザート
特別 コース	25,000円 (¥27,500円)	※3日前までのご予約必須 コース内容はお問合ください
鮎セット Assorted Sushi	5,000円 (¥5,500円)	先付 鰯10貫、汁物、デザート

■お料理 仕入れ状況により内容が変更になります。
PM9:00まで
コース料理・鮎セットのみのご注文
※追加単品料理はお客様の状況によりご注文可能
PM9:00以降
単品料理・鮎セットのみのご注文
※コース料理ご希望時はご相談下さい

■お席 カウンター：7席
個室：1室(4名)
掘りたつ席：1室(3名)

■営業時間 PM5:00～PM11:00

■定休日 月曜(祝日の場合は翌日)

赤坂 鮎 玉鋼
Tamahagane
052-935-7119

新業態「玉鋼」
名古屋市にオープン

ワンランク
上位の業態

- ・ 接待需要に対応
- ・ インバウンド需要に対応

(注) 日本刀を店内に展示しております(インバウンド向け)。
人間国宝 十三代柿右衛門の皿を一部使用しております。

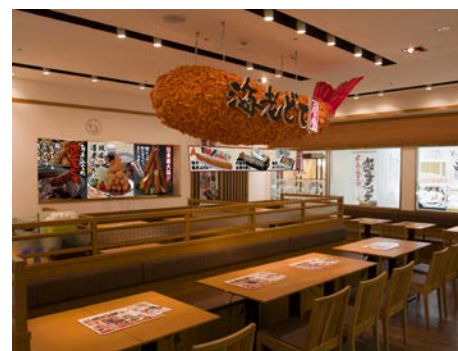
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「海老どて食堂」

YOSHIKAWA

2025/7/1 当社店舗として営業開始

全国でも珍しい
海老フライ専門店



「海老どて食堂」は全国でも珍しい海老フライ専門店として10年以上の歴史をもちます。店名にもなっている海老フライをどて味噌にディップして食べる“海老どて”は他では食べられない新名古屋名物として多くの方に親しまれております。また日本最大級の**35cm**の大きさを誇る“特大海老ふりゃ〜”は各メディアにも数多く取り上げられ、**国内のみならずインバウンド**にも広く知れ渡る名物商品となっています。



【Notes】

The plans, forecasts, strategies, etc. of Yossix Holdings Co., Ltd. described in this material that are not historical facts are based on information available at the time of preparation of the materials and the judgment of the management of Yossix Holdings Co., Ltd., and do not constitute any assurances or guarantees.

Actual results may differ significantly from these plans and forecasts due to economic trends, market conditions, and other factors.

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