

FY2026/3 Results of Operations

May 11, 2026

NOHMI BOSAI LTD.

Shaping the Customers' Expectations

transformation

I . Consolidated Results FY2026/3

Financial Highlights

Orders and order backlog reached record highs for the fourth consecutive year

The market environment in the fire protection industry remain strong.
Orders increased across all segments, not just specific areas, and remained at a generally high level.

Net sales and profits increased for the third consecutive year, with both reaching record highs.

Net sales posted a record high for the third consecutive year, and profits also reached record highs for the second consecutive year.
Against the backdrop of favorable market environment, construction of ordered properties is generally progressing smoothly.

Achieved profitability levels exceeding the plan

Systematic price revisions and streamlining operations in response to rising costs contributed to earnings.
Financial results were more heavily concentrated in the fourth quarter than usual, and profit levels exceeded plans.
Achieved the Medium- to Long-Term Vision targets of an operating margin of 12% or higher and an ROE of 10% or higher.

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Consolidated Results of Operation

(Million yen)

	FY2025/3	FY2026/3		Vs. FY2025/3		Vs. Plan	
	Results	Plan	Results	Amount	Pct.	Amount	Pct.
Net sales	133,696	140,600	**139,657**	**+5,960**	+4.5%	**-942**	-0.7%
Cost of sales	65.3%	64.3%	**62.5%**	**-2.8pt**	—	**-1.8pt**	—
Gross profit	46,453	50,200	**52,318**	**+5,864**	+12.6%	**+2,118**	+4.2%
SG&A expenses	30,776	33,700	**33,968**	**+3,191**	+10.4%	**+268**	+0.8%
Operating income	15,677	16,500	**18,349**	**+2,672**	+17.0%	**+1,849**	+11.2%
Operating margin	11.7%	11.7%	**13.1%**	**+1.4pt**	—	**+1.4pt**	—
Ordinary income	16,217	16,900	**19,361**	**+3,143**	+19.4%	**+2,461**	+14.6%
Net income attributable to owners of parent	11,098	11,600	**13,648**	**+2,549**	+23.0%	**+2,048**	+17.7%
EPS (yen)	187.86	196.34	**231.88**				
ROE	8.8%	8.8%	**10.2%**				
New orders	139,640	142,500	**161,165**	**+21,524**	+15.4%	**+18,665**	+13.1%
Backlog of orders	69,966	71,866	**91,474**	**+21,508**	+30.7%	**+19,608**	+27.3%

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Consolidated Results by Segments

(Million yen)

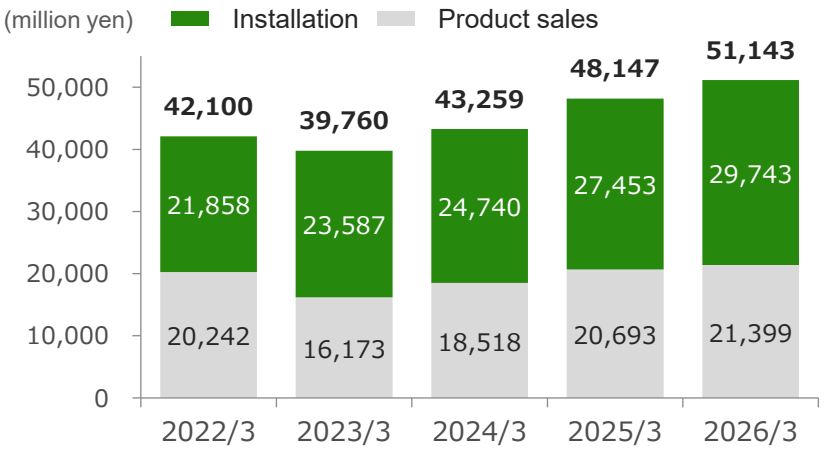
		FY2025/3	FY2026/3		Vs. FY2025/3	Vs. Plan
		Results	Plan	Results	Amount	Amount
Fire Alarm Systems	Net sales	48,147	51,275	**51,143**	**+2,995**	**-132**
	Operating income	8,528	9,037	**9,958**	**+1,429**	**+921**
	Operating margin	17.7%	17.6%	19.5%	**+1.8pt**	**+1.9pt**
Fire Extinguishing Systems	Net sales	45,232	49,313	**46,949**	**+1,717**	**-2,363**
	Operating income	8,352	8,925	**10,842**	**+2,490**	**+1,917**
	Operating margin	18.5%	18.1%	23.1%	**+4.6pt**	**+5.0pt**
Maintenance Services	Net sales	34,644	35,200	**36,734**	**+2,090**	**+1,534**
	Operating income	8,042	8,374	**7,979**	**-62**	**-394**
	Operating margin	23.2%	23.8%	21.7%	**-1.5pt**	**-2.1pt**
Others	Net sales	6,169	5,307	**5,241**	**-928**	**-66**
	Operating income	386	625	**473**	**+87**	**-151**
	Operating margin	6.3%	11.8%	9.0%	**+2.7pt**	**-2.8pt**
Elimination/ Corporate	Net sales	-497	-497	-411	**+85**	**+85**
	Operating income	-9,633	-10,462	-10,905	**-1,272**	**-442**
Consolidated	**Net sales**	133,696	140,600	**139,657**	**+5,960**	**-942**
	Operating income	15,677	16,500	**18,349**	**+2,672**	**+1,849**

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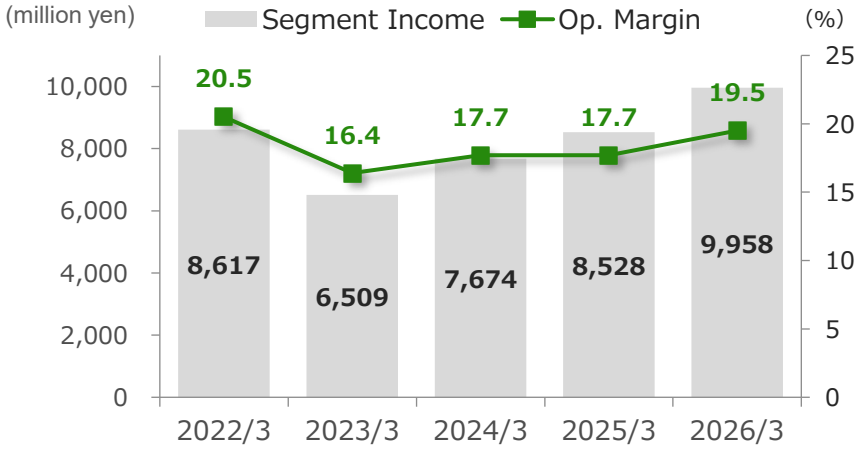
Segment Information

Fire Alarm Systems | Fire Extinguishing Systems | Maintenance Services

Net Sales (before elimination)



Segment Income & Operating Margin

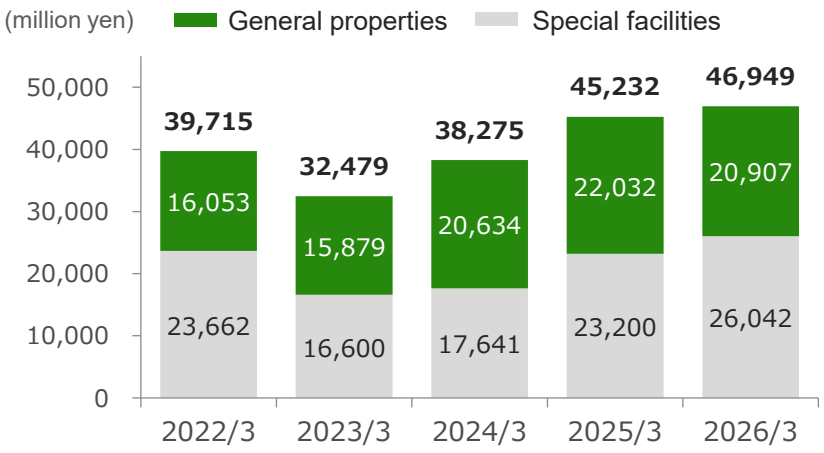


(million yen)	2025/3	2026/3		YoY (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	**50,565**	**51,500**	**52,960**	**+4.7**	**+2.8**
Backlog of orders	**17,627**	**—**	**19,571**	**+11.0**	**—**
Net sales	**48,147**	**51,275**	**51,143**	**+6.2**	**-0.3**
Installation	27,453	30,675	29,743	+8.3	-3.0
Product sales	20,693	20,600	21,399	+3.4	+3.9
Segment Income	**8,528**	**9,037**	**9,958**	**+16.8**	**+10.2**

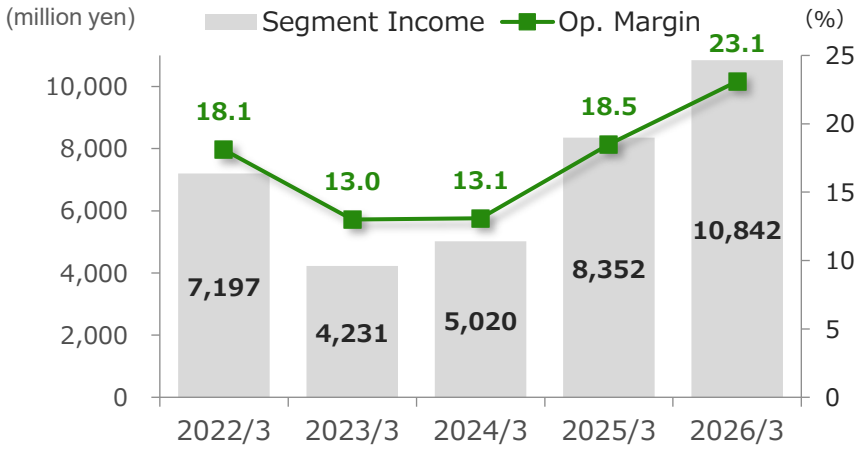
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Segment Information

Net Sales (before elimination)



Segment Income & Operating Margin

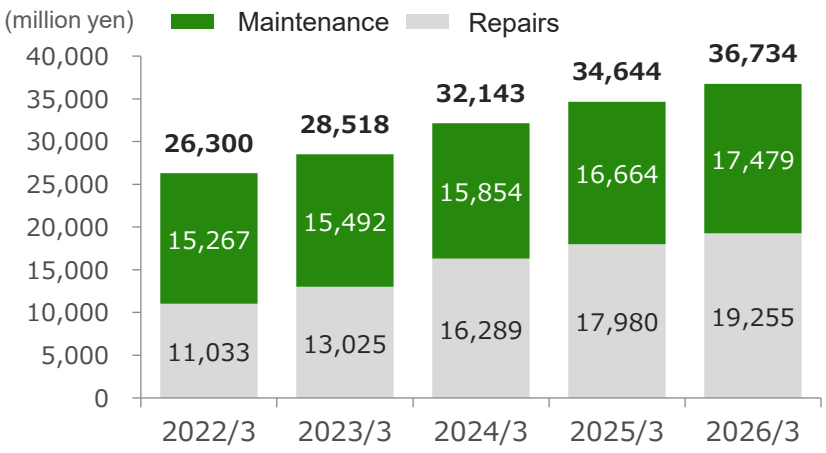


(million yen)	2025/3	2026/3		YoY (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	**47,365**	**49,900**	**56,264**	**+18.8**	**+12.8**
Backlog of orders	**43,631**	**—**	**53,022**	**+21.5**	**—**
Net sales	**45,232**	**49,313**	**46,949**	**+3.8**	**-4.8**
General properties	22,032	21,713	20,907	-5.1	-3.7
Special facilities	23,200	27,600	26,042	+12.3	-5.6
Segment Income	**8,352**	**8,925**	**10,842**	**+29.8**	**+21.5**

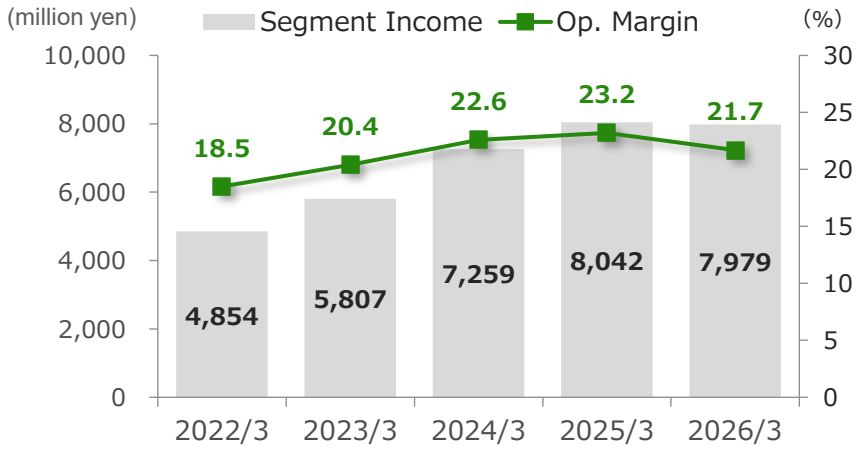
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Segment Information

Net Sales (before elimination)



Segment Income & Operating Margin



(million yen)	2025/3	2026/3		YoY (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	**35,701**	**35,600**	**37,678**	**+5.5**	**+5.8**
Backlog of orders	**7,338**	**—**	**8,282**	**+12.9**	**—**
Net sales	**34,644**	**35,200**	**36,734**	**+6.0**	**+4.4**
Maintenance	16,664	17,400	17,479	+4.9	+0.5
Repairs	17,980	17,800	19,255	+7.1	+8.2
Segment Income	**8,042**	**8,374**	**7,979**	**-0.8**	**-4.7**

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Shaping the Customers' Expectations

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Ⅱ. Forecast for FY2027/3

Forecast for FY2027/3 (Consolidated)

(Million yen)

	FY2026/3	FY2027/3	Vs. FY2026/3	
	Actual	Forecast	Amount	Pct.
Net sales	139,657	**157,600**	+17,942	+12.8%
Gross profit	52,318	**57,200**	+4,881	+9.3%
Gross margin	37.5%	**36.3%**	-1.2pt	—
SG&A expenses	33,968	**38,200**	+4,231	+12.5%
Operating income	18,349	**19,000**	+650	+3.5%
Operating margin	13.1%	**12.1%**	-1.0pt	—
Ordinary income	19,361	**19,840**	+478	+2.5%
Net income attributable to owners of parent	13,648	**13,310**	-338	-2.5%
EPS (yen)	231.88	**226.13**		
ROE	10.2%	**9.4%**		
New orders	161,165	**155,600**	-5,565	-3.5%
Backlog of orders	91,474	**89,474**	-2,000	-2.2%

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FY2027/3 Forecast Highlights (Consolidated)

Expect continued robust market environment

We anticipate the market environment in the fire protection industry will remain strong.
On the other hand, it is necessary to closely monitor the impact of the situation in the Middle East on supply chains and the Japanese economy.
Considering constraints such as construction capacity, orders are expected to decline from the previous fiscal year but remain at a high level.

Plan to achieve record-high net sales and operating income

Order backlog at the beginning of the fiscal year is at a record high.
Backed by a high level of order backlog, net sales are expected to exceed 150 billion yen for the first time.
Amid increasing uncertainty in the market environment, plan to post record-high operating income.

Strengthen the revenue base by promoting priority measures

In light of the business environment in which costs such as raw material prices and labor expenses continue to rise, we will further streamline operations and revise prices again in April 2026.
Strengthen the medium- to long-term revenue base by promoting priority measures including successful M&A deals.

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Precautions

Statements in this presentation about future results of operations are based on information that is currently available to NOHMI BOSAI and its group companies. These forecasts incorporate risk factors and uncertainties.

Actual results of operations may differ significantly from the forecasts in this presentation because of changes in the economic environment for business activities, a shift in demand or other reasons.

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