

Supplementary Financial Results Materials

for the Fiscal Year Ended March 31, 2026
(FY2026)

TSE Standard Market

7561

HURXLEY CORPORATION

May 13, 2026

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FY3/26 Results Highlights

- **Record highs for net sales**, EBITDA, operating profit, and ordinary profit
- In the fourth quarter (January to March) of the Logistics and Food Processing Business, which is our growth driver, operating profit reached **a record high** (+49.5% year on year)
- The Ready-made Meals Business **turned profitable** from an operating loss of 72 million yen in the previous period (operating profit of 320 million yen)
- EBITDA, our KPI, is progressing as expected toward achieving the medium-term management target of 5.6 billion yen for FY3/28, the final year
- Two real estate sales in the Store Assets & Solutions Business

(Note) KPI: Key Performance Indicator; EBITDA: Earnings Before Interest, Taxes, Depreciation and Amortization

Net sales

52.4
billion yen

Year on year

16.1%
increase

EBITDA

5.1
billion yen

Year on year

44.5%
increase

Operating profit

3
billion yen

Year on year

16.4%
increase

Ordinary profit

3
billion yen

Year on year

44.3%
increase

Profit attributable to owners of Parent current net profit

1.4
billion yen

Year on year

23.2%
increase

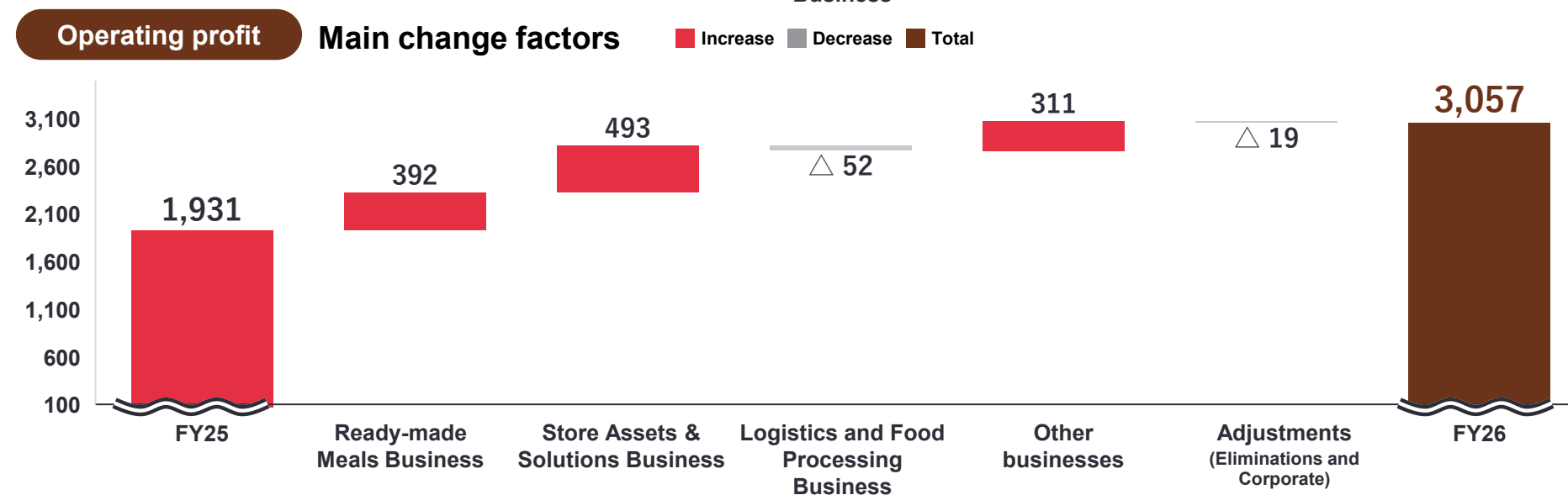
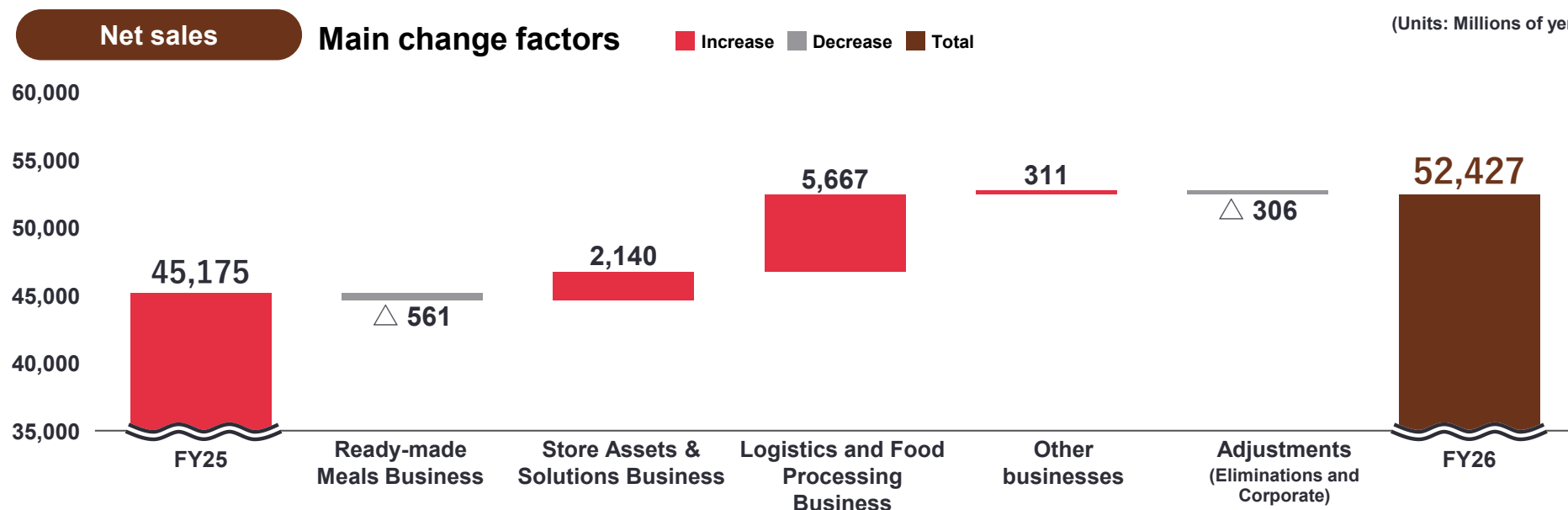
FY3/26 Consolidated Results

- Both sales and profits at each level exceeded the earnings forecast announced on February 10
Exceeded forecasts due to sales and profits from real estate sales in the "Store Assets & Solutions Business" and other factors

(Units: Millions of yen)	it earned in the prior-year period FY3/25	business performance for this term FY3/26	Year on year increased/ decreased amount	Year on year % change	Announced on February 10 Revision of earnings forecast	Compared to earnings forecast increased/ decreased amount	Compared to earnings forecast % change
Net sales	45,175	52,427	7,252	16.1	51,000	1,427	2.8
EBITDA	3,578	5,170	1,591	44.5	-	-	-
Operating profit	1,931	3,057	1,125	58.3	2,600	457	17.6
Operating income to net sales (%)	4.3	5.8	(+1.5P)		-	-	-
Ordinary profit	2,082	3,003	921	44.3	2,500	503	20.2
Profit attributable to owners of parent current net profit	1,204	1,483	278	23.2	1,250	233	18.7
Earnings per Share (Yen Sen)	65.17	80.24	(+15.1)	23.1	67.6	(+12.6)	-

Factors Underlying Net Sales and Operating Profit Fluctuation

(Units: Millions of yen)



Performance by Segment

- The Ready-made Meals Business turned profitable and maintained profitability (six consecutive quarters of profitability)
- The Store Assets & Solutions Business includes two real estate sales in the current period (FY3/26)
- The Logistics and Food Processing Business, due to full-year consolidation of the food processing division (Hosoya Corporation) in the current period (compared to three months in the previous year), recorded higher sales, but profits declined due to increased goodwill amortization expenses

Sales and Operating Profit by Segment

(Units: Millions of yen)		2025 Years ended March 31	2026 Years ended March 31	Year on year increased/ decreased amount % change	
Ready-made Meals Business	Net sales	17,325	16,764	△ 561	△ 3.2
	segment margin	△ 72	320	392	-
	Profit Ratio(%)	-	1.9	-	-
Store Assets & Solutions Business	Net sales	12,190	14,331	2,140	17.6
	segment margin	1,734	2,228	493	28.4
	Profit Ratio(%)	14.2	15.5	-	1.3
Logistics and Food Processing Business	Net sales	18,091	23,758	5,667	31.3
	segment margin	888	835	△ 52	△ 5.9
	Profit Ratio(%)	4.9	3.5	-	-
Other businesses	Net sales	796	1,108	311	39.2
	segment margin	796	1,108	311	34.2
	Profit Ratio(%)	100.0	100.0	-	-
Subtotal	Net sales	48,403	55,961	7,558	15.6
	segment margin	3,346	4,492	1,145	34.2
	Profit Ratio(%)	6.9	8.0	-	1.1
Adjusted amount (Eliminations and corporate)	Net sales	△ 3,227	△ 3,534	△ 306	-
	segment margin	△ 1,414	△ 1,434	△ 19	-
	Profit Ratio(%)	-	-	-	-
Total	Net sales	45,175	52,427	7,252	16.1
	segment margin	1,931	3,057	1,125	58.3
	Profit Ratio(%)	4.3	5.8	-	1.5

Sales and EBITDA by Segment

(Units: Millions of yen)		2025 Years ended March 31	2026 Years ended March 31	Year on year increased/ decreased amount % change	
Ready-made Meals Business	Net sales	17,325	16,764	△ 561	△ 3.2
	EBITDA	370	741	371	100.3
	Profit Ratio(%)	2.1	4.4	-	2.3
Store Assets & Solutions Business	Net sales	12,190	14,331	2,140	17.6
	EBITDA	2,321	2,844	523	22.5
	Profit Ratio(%)	19.0	19.8	-	0.8
Logistics and Food Processing Business	Net sales	18,091	23,758	5,667	31.3
	EBITDA	1,334	1,768	434	32.5
	Profit Ratio(%)	7.4	7.4	-	0.0
Other businesses	Net sales	796	1,108	311	39.2
	EBITDA	796	1,108	311	33.2
	Profit Ratio(%)	100.0	100	-	-
Subtotal	Net sales	48,403	55,961	7,558	15.6
	EBITDA	4,822	6,462	1,640	34.0
	Profit Ratio(%)	10.0	11.5	-	1.5
Adjusted amount (Eliminations and corporate)	Net sales	△ 3,227	△ 3,534	△ 306	-
	EBITDA	△ 1,243	△ 1,292	△ 49	-
	Profit Ratio(%)	-	-	-	-
Total	Net sales	45,175	52,427	7,252	16.1
	EBITDA	3,578	5,170	1,591	44.5
	Profit Ratio(%)	7.9	9.9	-	2.0

Note: ""Other businesses"" refers to group support services

Segment Information (Ready-made Meals Business)



Business Overview

Hokka Hokka Tei Division:

Production and sales of "boxed meals made with sincerity" since our founding, as well as prepared foods

Catering & Ceremony Division: Catering services to meet party and event demands

Performance Summary

- Despite lower sales, cost resilience **improved, achieving six consecutive quarters of profitability**
- EBITDA doubled from the prior-year period

Topics

- Exhibited at the Osaka Healthcare Pavilion at "Expo 2025 Osaka, Kansai," significantly increasing media exposure
- Nationwide sales of "Luxurious/ Shumai Bento" in collaboration with Hosoya Corporation
- Development and sales of products addressing rising rice prices

Ready-made Meals Business

(Units: Millions of yen)	FY3/25	FY3/26	increased/ decreased amount	Rate of change
Segment Sales	17,325	16,764	△ 561	△3.2%
Segment Operating Income	△ 72	320	+392	-
Segment EBITDA	370	741	+371	100.3%

▼ Hokka Hokka Tei



Segment Information (Store Assets & Solutions Business)



Business Overview

Providing comprehensive solutions for restaurant and store operators, including store leasing, staffing services, and POS register systems

Performance Summary

- Increased stock income due to higher number of operating stores
- Sold two properties during the current period

Topics

- TRN Group provides integrated services including land acquisition, planning, design, construction, tenant recruitment, and management
- "TRUNK Akihabara," the sixth commercial building under the "TRUNK" brand located in Akihabara (5-minute walk from JR Akihabara Station), was completed and will have its grand opening on August 30, 2025

▼ Tenpo Ryutsu Net



TRUNK Akihabara

5-minute walk from JR Akihabara Station
Electric Town North Exit

Store Assets & Solutions Business

(Units: Millions of yen)	FY3/25	FY3/26	increased/decreased amount	Rate of change
Segment Sales	12,190	14,331	+2,140	+17.6%
Segment Operating Income	1,734	2,228	+493	+28.4%
Segment EBITDA	2,321	2,844	+523	+22.5%

(Unit: Stores)	End of March 2025	End of March 2026
Number of store lease transaction stores	845	863
Number of real estate management tenants	170	167
Number of operating stores	1,015	1,030

Segment Information (Logistics and Food Processing Business)



* Consolidation commenced on March 31

▼ Yagai Foods



Dried sweet potato peel flakes

▼ J-Leaf



3 lettuce products

Business Overview

Food Processing Division: Production and sales of Chinese prepared foods

Logistics Division / Commissary Division: Food processing for delivery to Hokka Hokka Tei stores, OEM (contract manufacturing) for supermarkets and convenience stores, as well as commissary services and logistics services handling distribution of products and ingredients

Confectionery Manufacturing Division: Manufacturing and sales of confectionery products such as nuts and dry fruits

Agricultural Division: Vegetable production and sales through plant factory

Performance Summary

- Consolidation impact of Hosoya Corporation, which joined the Group in December 2024
Sales increase of 5.4 billion yen, operating profit after goodwill amortization of $\Delta 0.04$ billion yen
- EBITDA increased 32.5% from the prior-year period

Topics

- J-Leaf Inc. became a consolidated subsidiary for vegetable production and sales at artificial light plant factories (March 31, 2026)
- New product "Dried Sweet Potato Peel Flakes" (Tanigai Shokuhin)
- Introduction of large bag type with increased content (Inaba Peanuts)
- Nationwide sales of "Luxurious/ Shumai Bento" by Hokka Hokka Tei $\times$ Hosoya Corporation

Logistics and Food Processing Business

(Units: Millions of yen)	FY3/25	FY3/26	increased/decreased amount	Rate of change
Segment Sales	18,091	23,758	+5,667	+31.3%
Segment Operating Income	888	835	$\Delta 52$	$\Delta 5.9\%$
Segment EBITDA	1,334	1,768	+434	+32.5%

FY3/27 Full Fiscal Year Results Forecast and Dividend Forecast

The business environment is expected to remain challenging due to continued geopolitical risks, exchange rate fluctuations, persistently high raw material and energy prices, as well as the anticipated continuation of consumer cost-consciousness driven by inflationary pressures. Under such business conditions, our company's consolidated results forecast for FY3/27 is as follows.

1. Logistics and Food Processing Business (Food Processing Division)

We expect steady progress, with operating profit improving after accounting for goodwill amortization expenses.

2. Logistics and Food Processing Business (Agricultural Division (Vegetable production and sales through plant factory))

As the first year of consolidation, this will contribute to full-year sales; however, we expect expenses to precede revenues this fiscal year as we prioritize establishing sales channels and other operational systems.

3. Logistics and Food Processing Business (Confectionery Manufacturing Division)

There are many concerns such as exchange rate fluctuations and rising raw material prices, and we expect the cost ratio to increase due to rising costs.

4. Store Assets & Solutions Business

This includes sales and profits from real estate sales to continuously improve ROA (return on assets) and operating cash flow.

5. Ready-made Meals Business

While there are concerns about rising costs for packaging materials and raw materials, we expect solid performance based on the current situation.

Regarding the dividend forecast, we expect an annual dividend of **30 yen**, an increase of 2 yen from FY3/26. This marks the fifth consecutive year of dividend increases since FY3/23.

		Net sales (Units: Millions of yen)	Operating profit (Units: Millions of yen)	Ordinary profit (Units: Millions of yen)	interim (current term) net income (Units: Millions of yen)	Interim per share (Current term) net income (Units: yen)
End of second quarter (Cumulative)	FY3/26 results	25,525	1,038	1,115	520	28.13
	FY3/27 forecast	26,400	900	800	400	21.63
	increased/decreased amount	874	△ 138	△ 315	△ 120	△ 6.5
	% change	3.40%	△13.3%	△28.3%	△23.1%	△23.1%
Full year	FY3/26 results	52,427	3,057	3,003	1,501	80.24
	FY3/27 forecast	55,500	2,800	2,600	1,600	86.53
	increased/decreased amount	3,072	△ 257	△ 403	98	6.29
	% change	5.90%	△8.4%	△13.4%	6.60%	7.80%
		End of second quarter (Units: yen)	End of period (Units: yen)	Total (Units: yen)	payout ratio (%)	DOE (%)
FY3/26		14	14	28	34.9%	2.1%
FY3/27 forecast		15	15	30	34.7%	2.1%

Progress of Medium-Term Management Targets

Ideal State (Long-Term Vision)

Ideal State (Long-Term Vision)

A corporate group that produces a series of activities related to food production, processing, logistics, and consumption (Food Integration Company)



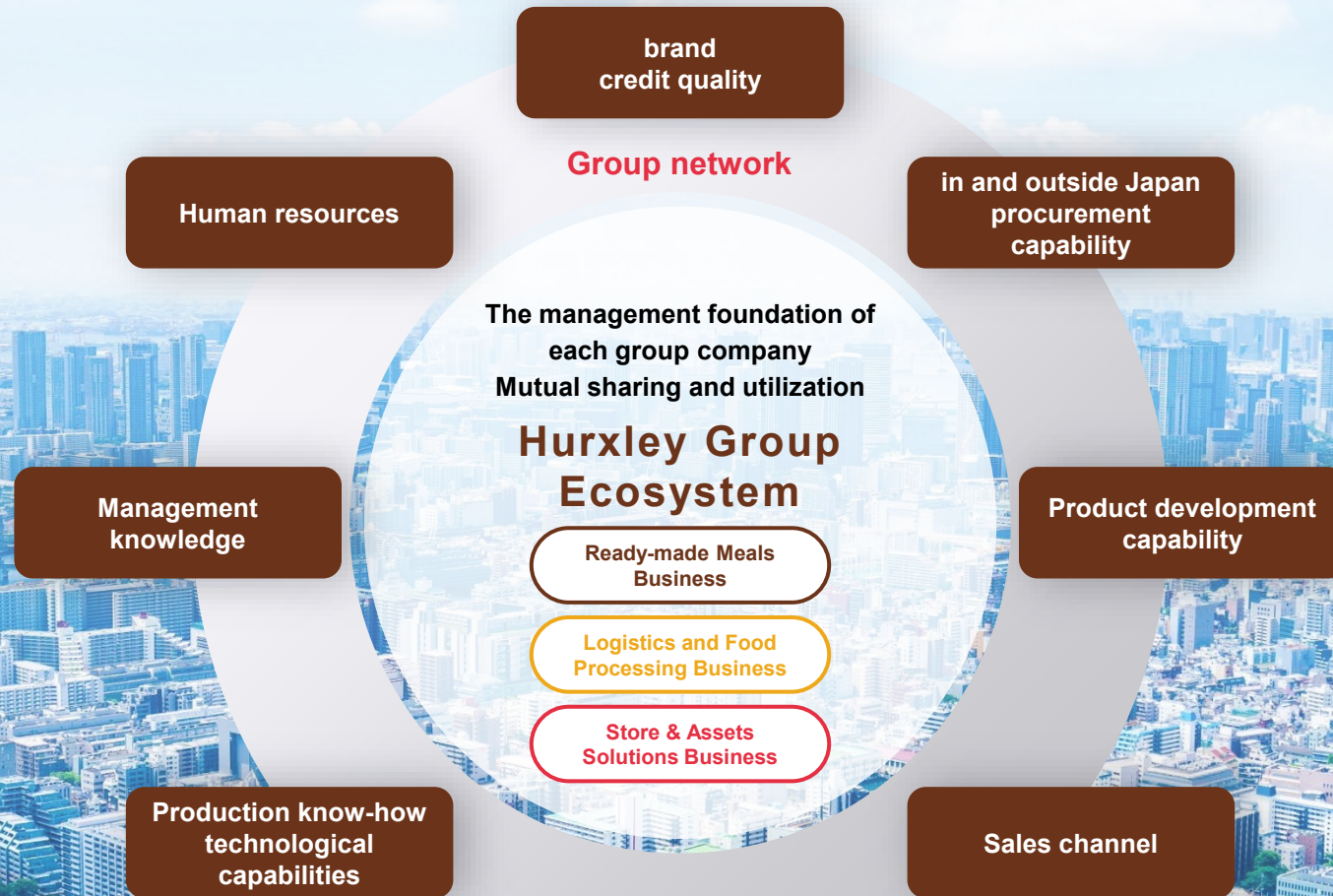
Shift business to higher value-added upstream

(Building an integrated food value chain from material procurement, processing/manufacturing to sales)

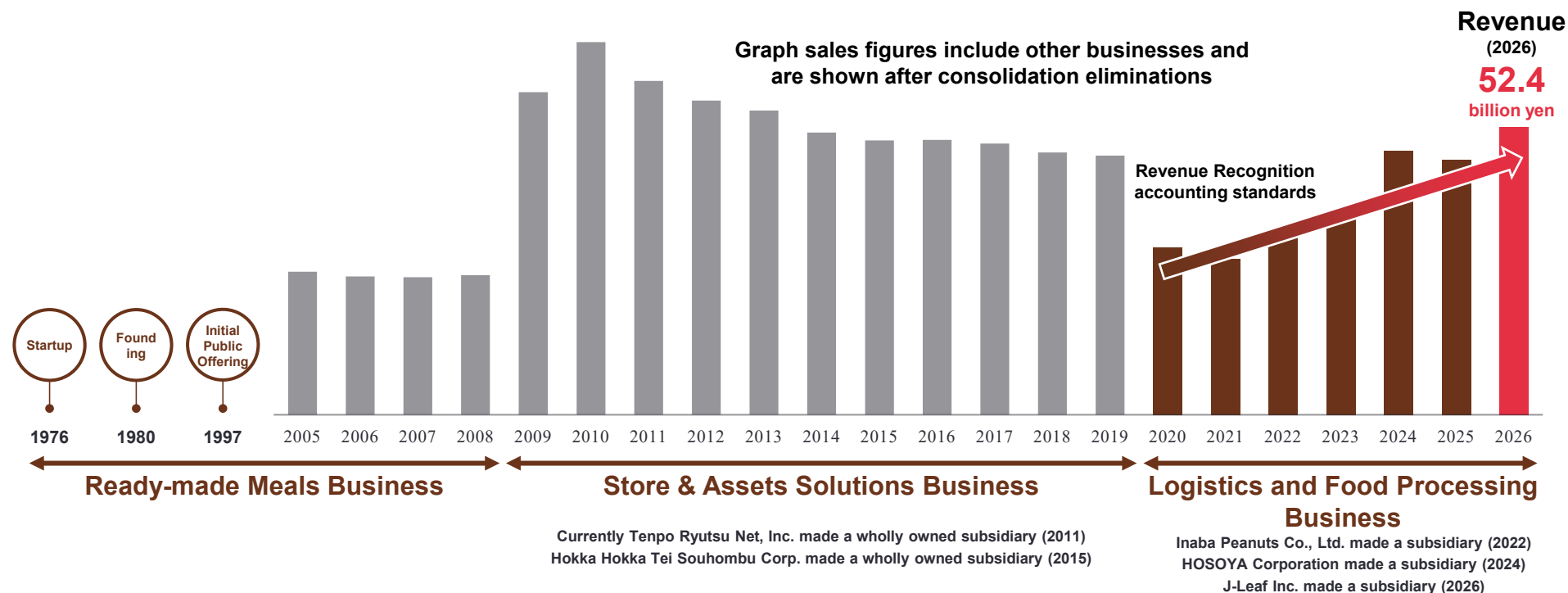
In the food sector, to mitigate risks and stabilize earnings through diversification of revenue sources, and to create new synergies and growth opportunities, we aim to achieve sustainable growth and maximize shareholder value through **conglomerate management—a multi-faceted business model** that encompasses multiple businesses across different industries and adapts our operations accordingly.

Target State (HURXLEY Group Ecosystem)

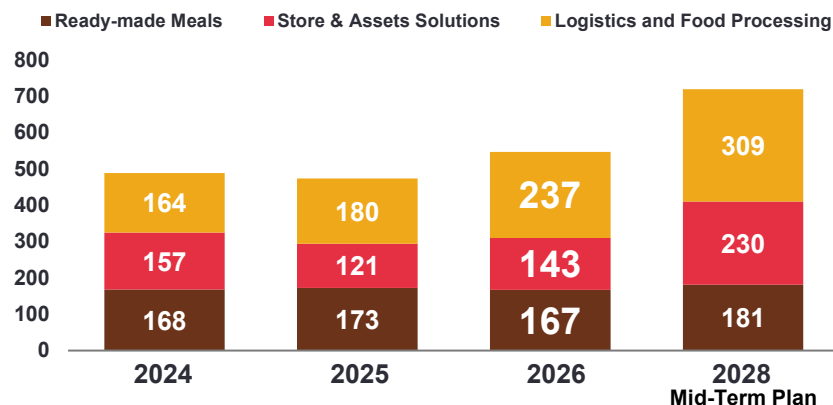
Maximizing **the strength of having diverse businesses** through conglomerate management
Creating innovation and generating significant value as a whole



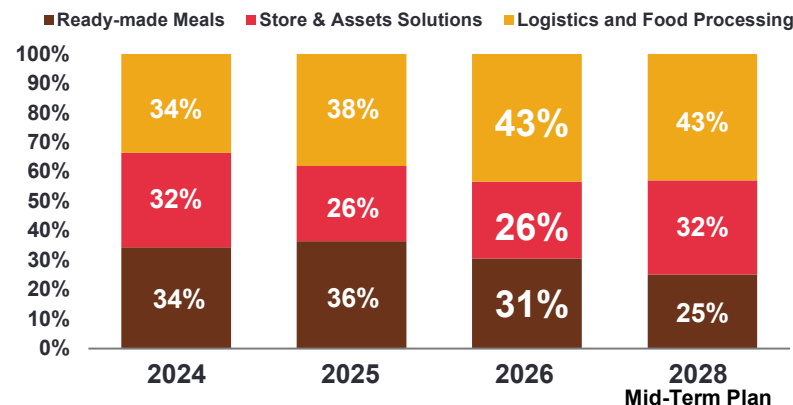
Progress Toward Value Creation



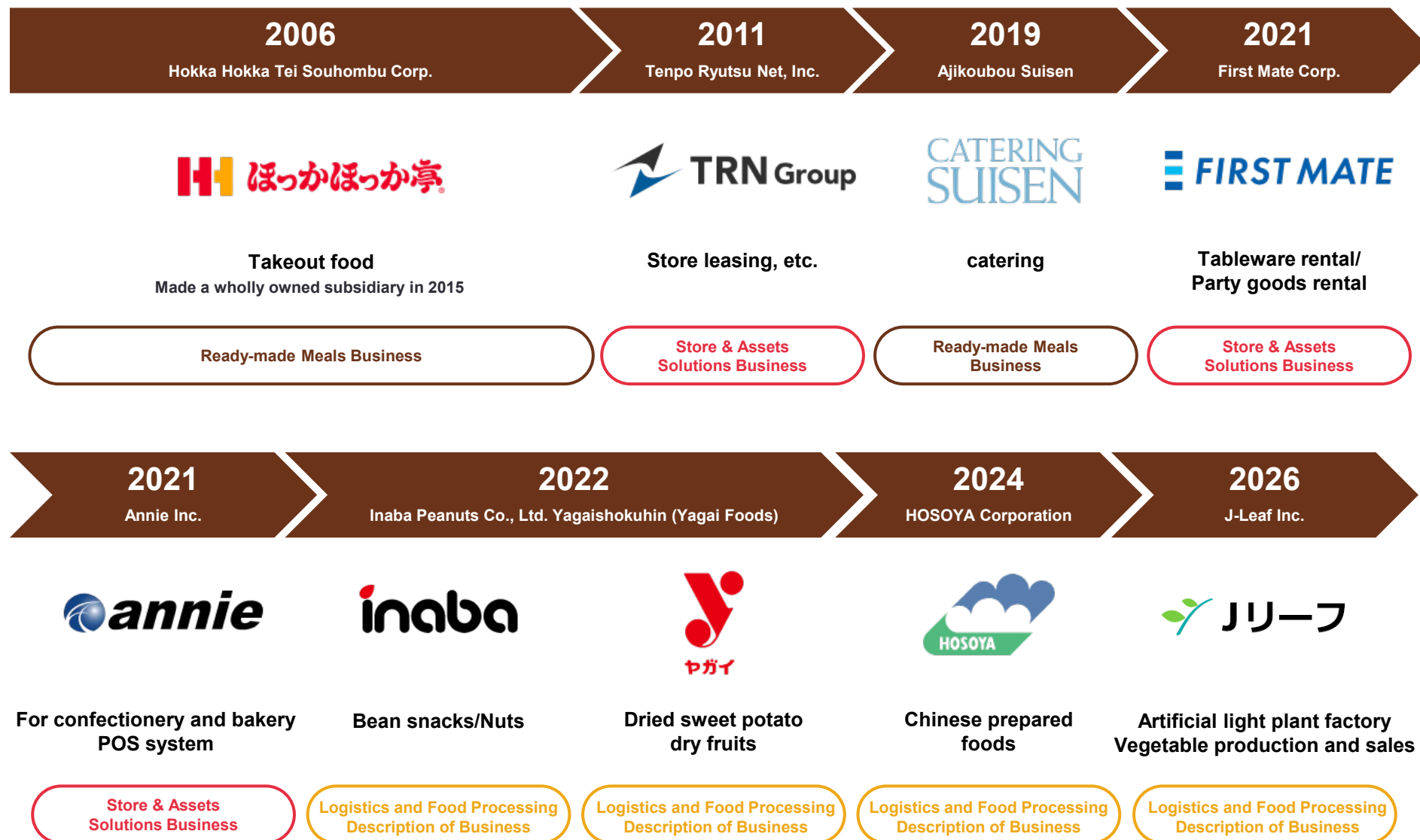
Sales Composition by Segment (in billions of yen)



Changes in Sales Composition Ratio by Segment (%)

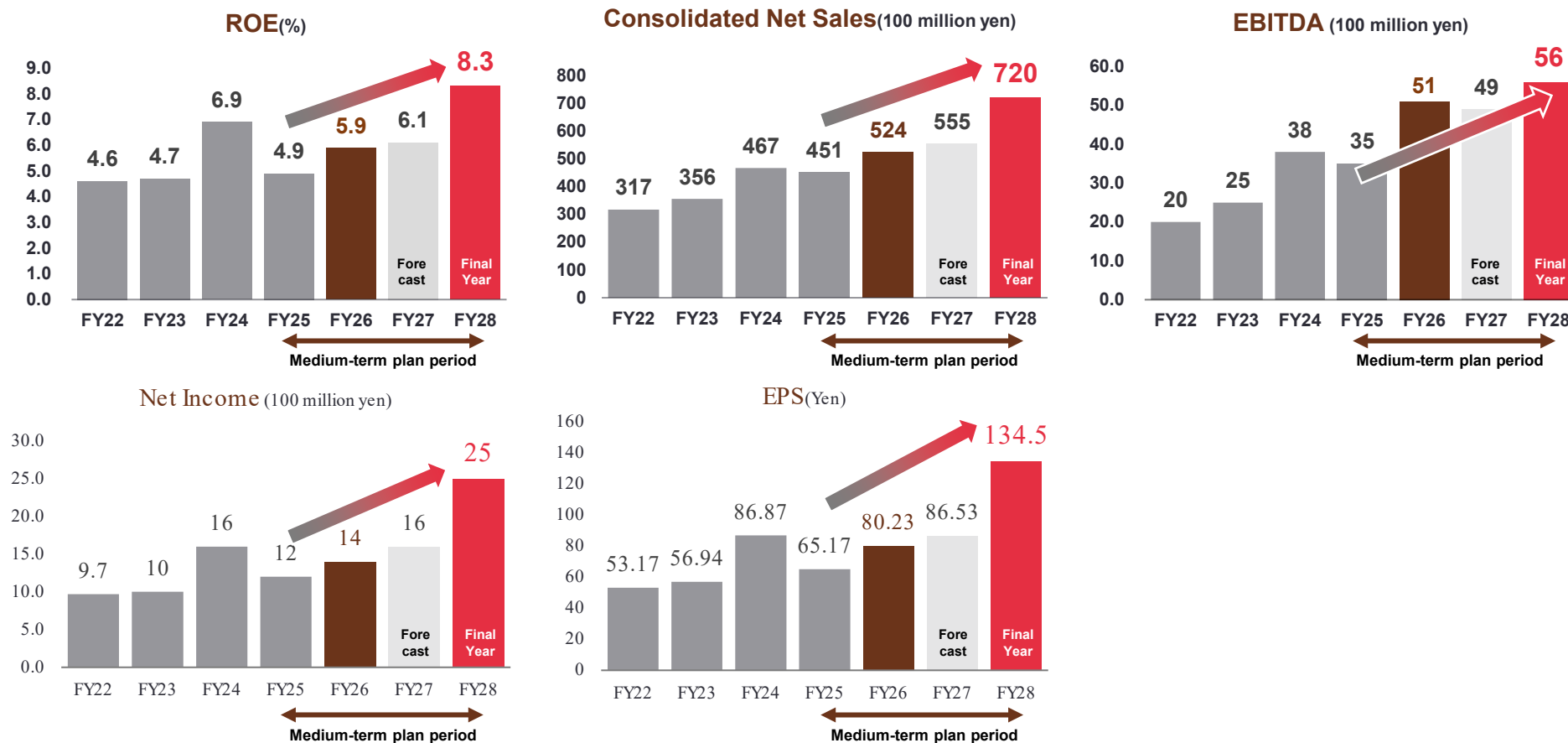


M&A Execution (Track Record)



Medium-Term Management Targets and Basic Policy

Under our basic policy of “enhancing corporate value and aiming for sustainable growth through business expansion and increased earnings by broadening our business portfolio through growth investments,” we have established the following management targets for the fiscal year ending March 31, 2028 (FY28), the final year of our Medium-term Management Plan. With a theme of expanding profits by strengthening our business foundation (securing a firm foothold), we will **invest proactively, primarily in the "Logistics and Food Processing" business**. Our targets for FY28 are: ROE of 8.3%, Net Sales of 72.0 billion yen, EBITDA of 5.6 billion yen, Net Income of 2.5 billion yen, and Earnings Per Share (EPS) of 134.5 yen. We are committed to enhancing our earning power and improving profitability to ensure the achievement of these goals.



Medium-Term Management Targets (By Segment)

(): Proportion to total net sales

Expanding the sales composition ratio of Logistics and Food Processing Business through growth investment

- ◆ **Ready-made Meals Business:** **Stable and improved profitability: Growth through intra-group synergies, business alliances, etc.**

FY3/24 results: **16.9 billion yen (34%)** → FY3/26 results: **16.7 billion yen (30.6%)** → FY3/28 plan: **18.1 billion yen (25%)**

- Cultivating new customer segments (Generation Z) through new menu development
- Active implementation of digital promotions
- Direct delivery from production areas, direct transactions, etc.

- ◆ **Store Assets & Solutions Business:** **Maintain and expand revenue base: Growth through utilization of internal resources, business alliances, etc.**

FY3/24: **15.8 billion yen (32%)** → FY3/26 results: **14.3 billion yen (26.1%)** → FY3/28 plan: **23 billion yen (32%)**

- Expansion of stock income
- Proposal of multifaceted solutions for store operations
- Employment support for specified skilled foreign workers in response to labor shortage issues in the service industry, staffing business, etc.

- ◆ **Logistics and Food Processing Business:** **Priority growth and strategic development (future growth driver): Stable growth of existing businesses, growth through M&A, etc.**

FY3/24: **16.5 billion yen (33%)** → FY3/26 results: **23.7 billion yen (43.3%)** → FY3/28 plan: **30.9 billion yen (42%)**

- Further expansion of strong-selling standard products (sales destinations, order volume)
- Sales expansion of OEM contract manufacturing and commissary business
- Mutual utilization of sales channels among group companies, diversification of manufacturing and logistics bases
- Continuous hit product development, etc.

Medium-Term Management Targets (Financial Strategy)

Return to Shareholders

Earnings per Share (EPS) earnings per share (EPS), regarding cash dividends, **we aim to increase dividends without falling below the previous year**

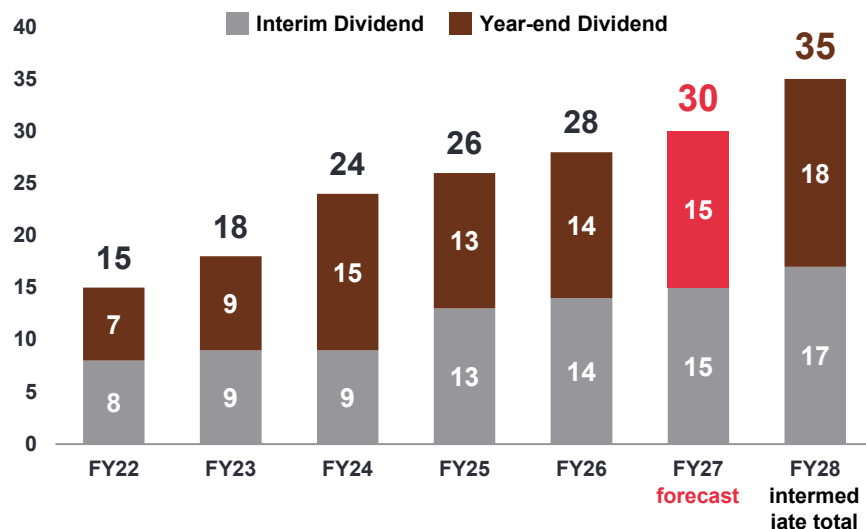
Acquisition of treasury stock

Considering capital levels, equity market conditions, and the effects on ROE and EPS growth, consider comprehensively **we will implement flexibly as policy**

Cash Flow Allocation

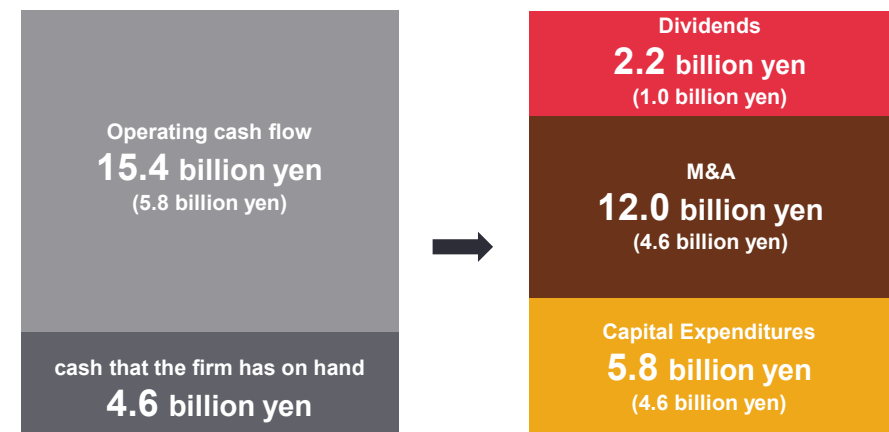
Mid-term management targets **4-year** (FY3/25 to FY3/28), with operating cash flow of **15.4 billion yen** and cash on hand, allocating **2.2 billion yen** to shareholder returns, **17.8 billion yen** to growth investment (M&A **12 billion yen**, capital investment, etc. **5.8 billion yen**) approximately

Shareholder Returns: Dividend History (Yen)



Cash Flow Allocation

Cumulative Plan for 2025-2028 (Cumulative Results for 2025-2026)



* Figures in parentheses represent actual values sourced from the Consolidated Statement of Cash Flows.

Appendix

Consolidated Balance Sheet / Cash Flow

(Units: Millions of yen)	FY3/25	FY3/26	increased/ decreased amount
Total Assets	73,427	71,815	△ 1,612
Cash and cash equivalents	12,338	12,778	440
Trade notes and accounts receivable and contract assets	3,827	3,749	△ 78
merchandise and finished goods	10,727	8,788	△ 1,938
raw materials and supplies	849	1,657	808
Other Current Assets	1,846	1,803	△ 43
Allowance for doubtful accounts	△ 32	△ 22	10
Property, plant and equipment	24,879	25,086	207
Intangible Fixed Assets	10,174	9,654	△ 520
(Goodwill)	(6,470)	(5,995)	(△474)
Other investments	8,816	8,318	△ 498
Total Liabilities	48,765	46,002	△ 2,762
Accounts Payable	3,376	3,312	△ 63
short-term interestbearing debts	8,784	6,262	△ 2,522
Long-term debt	26,521	25,248	△ 1,273
Long-Term Deposits on Contract	4,353	4,268	△ 85
Other current liabilities	5,730	6,911	1,181
Net assets	24,662	25,812	1,150
Capital adequacy rate	33.60%	35.70%	2.10%
Debt ratio	197.70%	178.20%	△19.50%
EBITDA net debt ratio	6.4x	3.6x	△2.8x

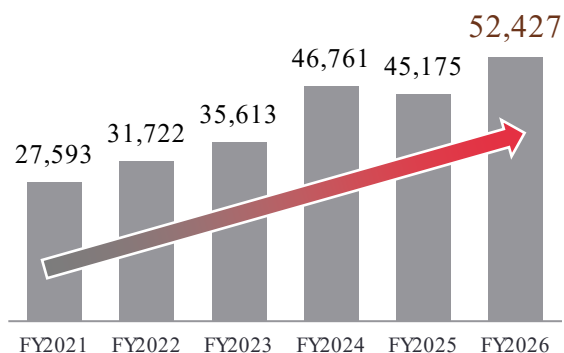
*EBITDA net debt ratio: (Interest-bearing debt - Cash and cash equivalents) ÷ EBITDA

(Units: Millions of yen)	FY3/25	FY3/26
Operating cash flow	175	5,647
cash flow from investment activities	△ 6,814	△ 865
cash flow from finance activities	4,364	△ 4,342

Consolidated Results Trends (Unit: Millions of Yen)

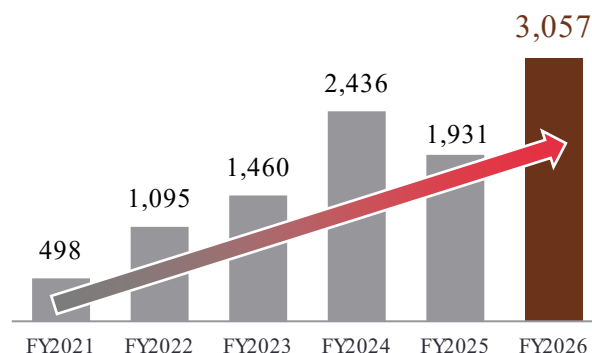
Sales transition

CAGR 13.7%



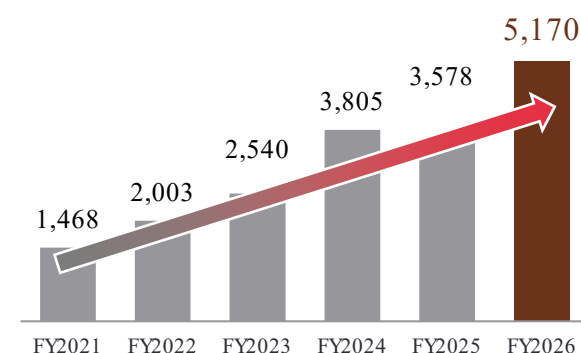
Operating Profit Transition

CAGR 43.8%



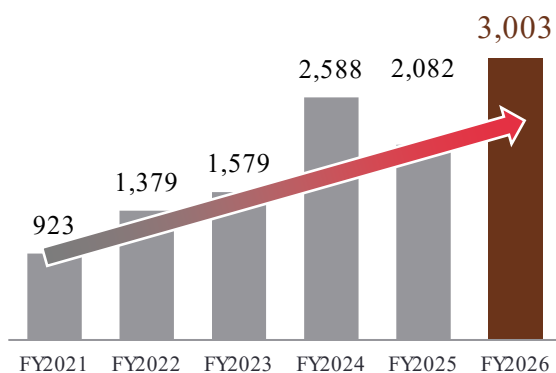
trends of EBITDA

CAGR 28.7%



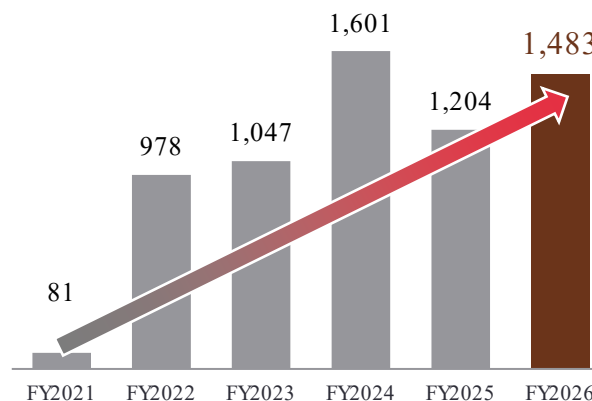
Ordinary income

CAGR 26.6%



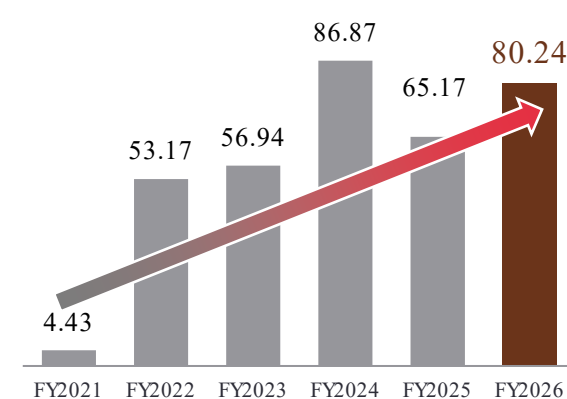
current net Profit Transition

CAGR 78.9%



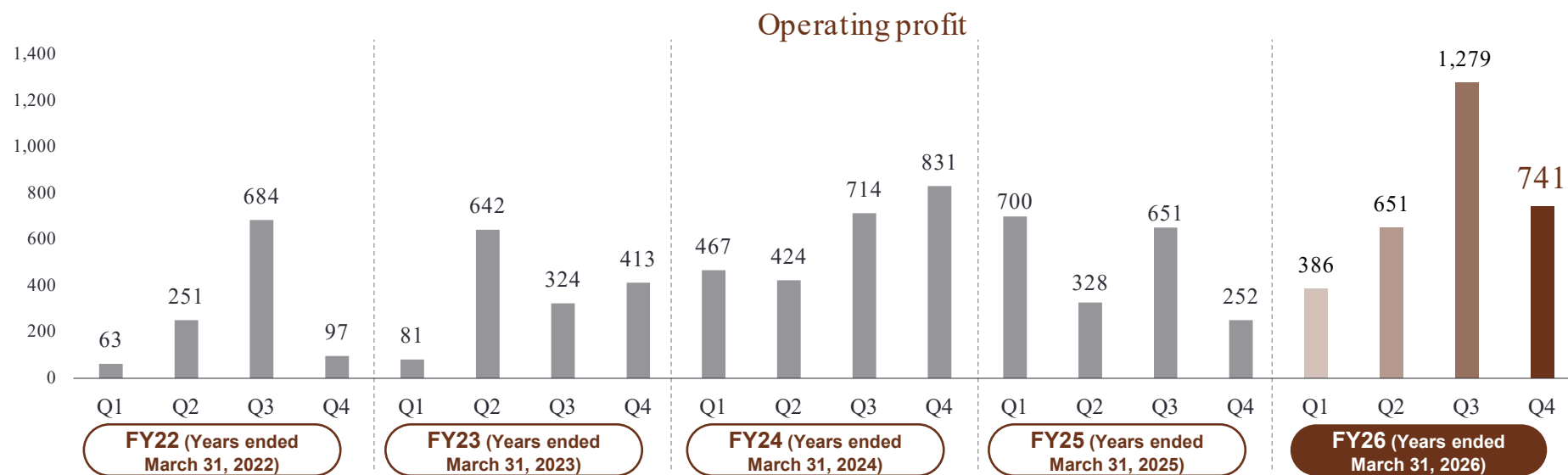
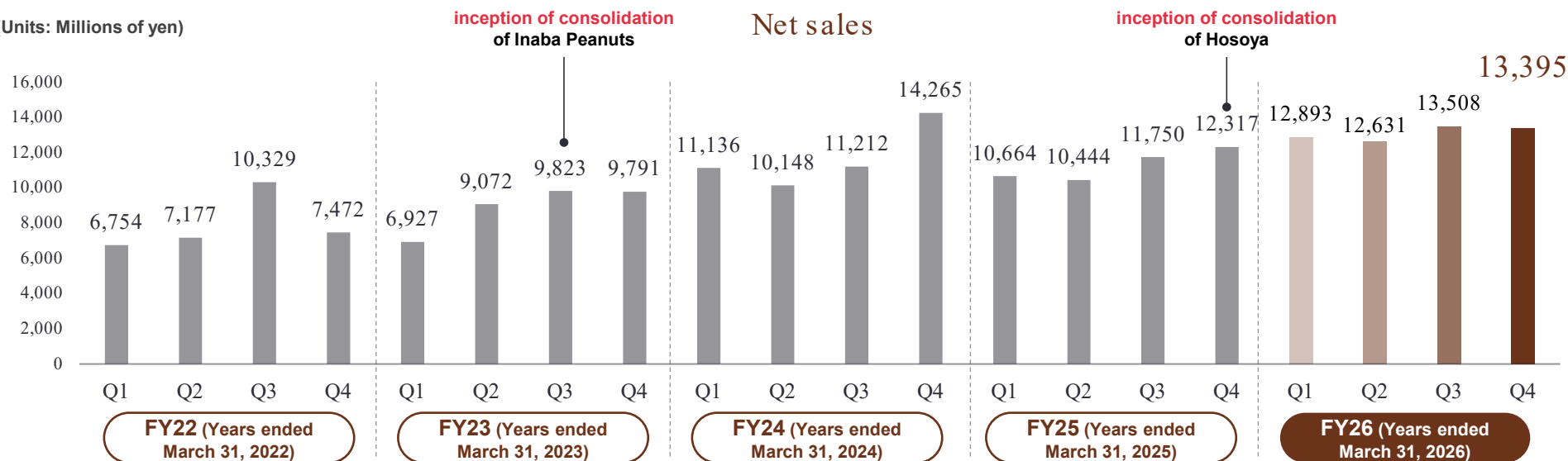
Per share data current net profit Transition (Yen)

CAGR 78.9%



Net Sales and Operating Profit: Quarterly Trends by Fiscal Year

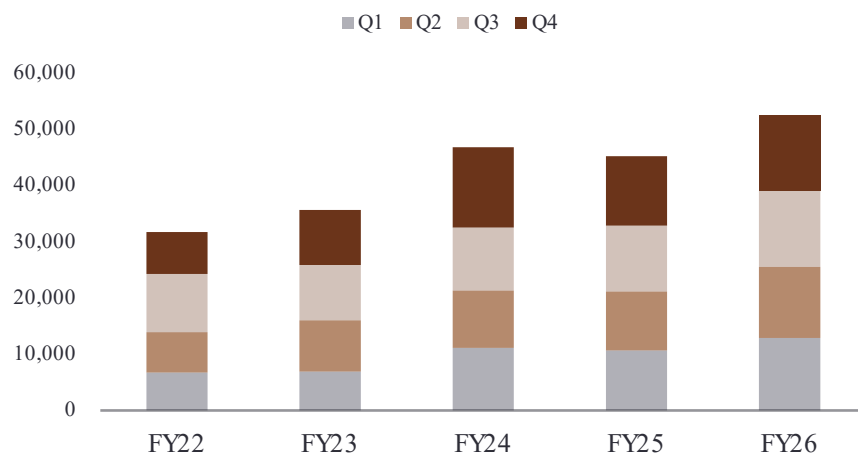
(Units: Millions of yen)



Net Sales and Operating Profit: Quarterly Cumulative

Net sales

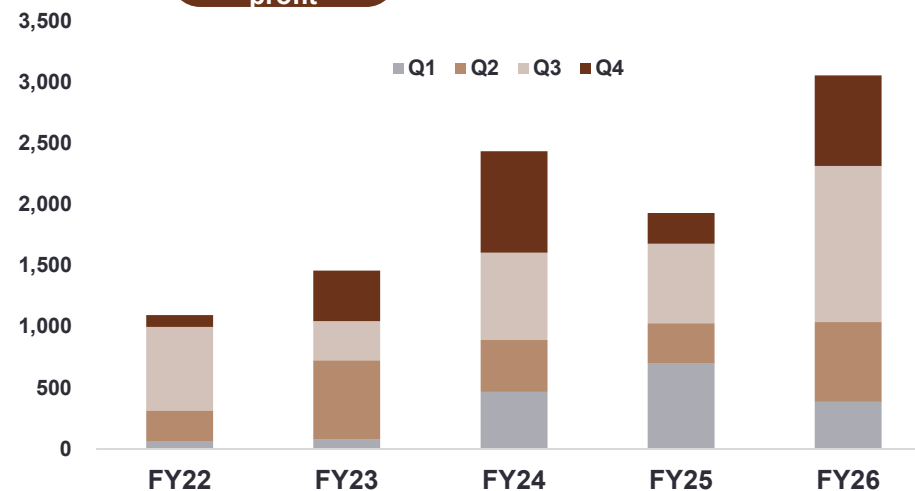
Quarterly Cumulative Results



Unit: Millions of Yen	FY22	FY23	FY24	FY25	FY26
Q1	6,754	6,927	11,136	10,664	12,893
Q2	7,177	9,072	10,148	10,444	12,631
Q3	10,329	9,823	11,212	11,750	13,508
Q4	7,472	9,791	14,265	12,317	13,395
Full year	31,732	35,613	46,761	45,175	52,427

Operating profit

Quarterly Cumulative Results

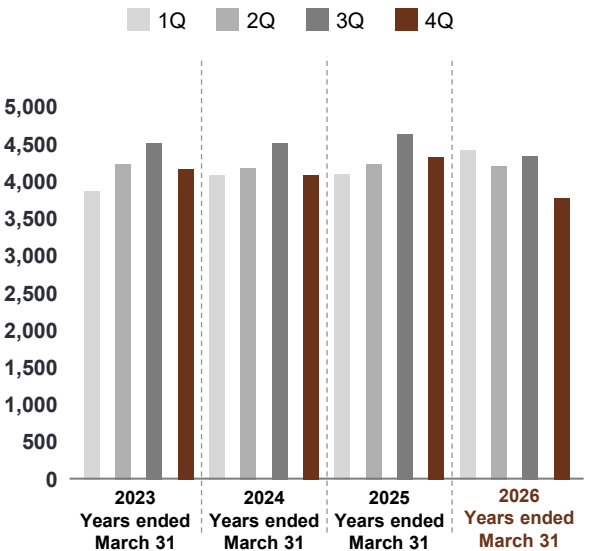


Unit: Millions of Yen	FY22	FY23	FY24	FY25	FY26
Q1	63	81	467	700	386
Q2	251	642	424	328	651
Q3	684	324	714	651	1,279
Q4	97	413	831	252	741
Full year	1,095	1,460	2,436	1,931	3,057

Quarterly Net Sales by Business Segment

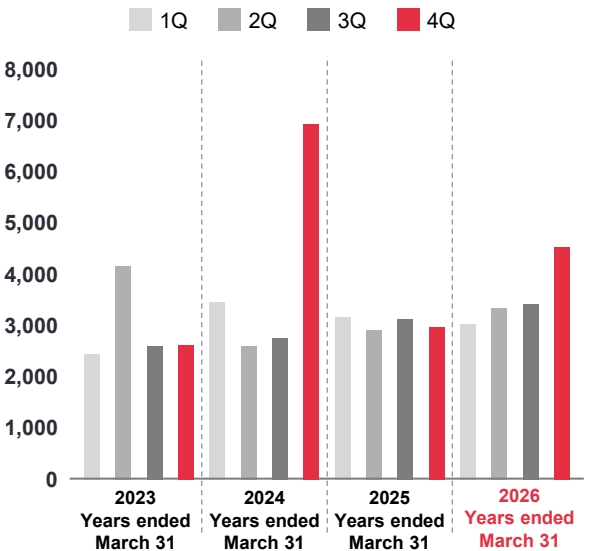
(Units: Millions of yen)

Ready-made Meals Business



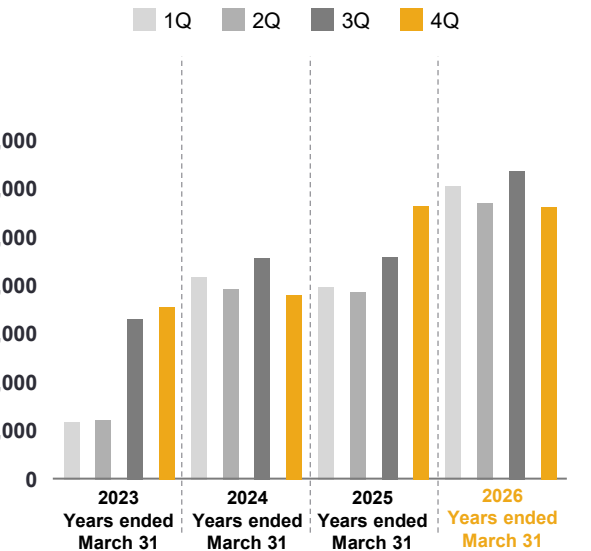
	2023 Years ended March 31	2024 Years ended March 31	2025 Years ended March 31	2026 Years ended March 31
Q1	3,874	4,092	4,106	4,426
Q2	4,234	4,185	4,238	4,214
Q3	4,517	4,519	4,645	4,342
Q4	4,174	4,091	4,336	3,782

Store Assets & Solutions Business



	2023 Years ended March 31	2024 Years ended March 31	2025 Years ended March 31	2026 Years ended March 31
1Q	2,443	3,462	3,171	3,025
2Q	4,167	2,613	2,921	3,353
3Q	2,605	2,754	3,127	3,425
4Q	2,627	6,935	2,971	4,528

Logistics and Food Processing Business

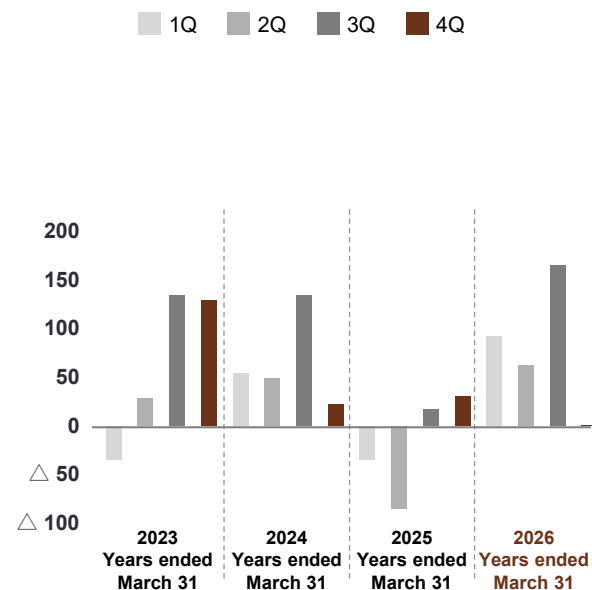


	2023 Years ended March 31	2024 Years ended March 31	2025 Years ended March 31	2026 Years ended March 31
1Q	1,180	4,179	3,982	6,053
2Q	1,231	3,940	3,866	5,711
3Q	3,309	4,579	4,599	6,364
4Q	3,557	3,801	5,644	5,630

Quarterly Operating Income by Segment

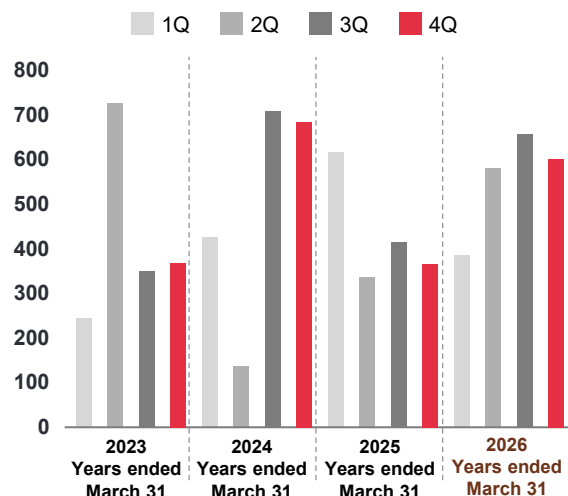
(Units: Millions of yen)

Ready-made Meals Business



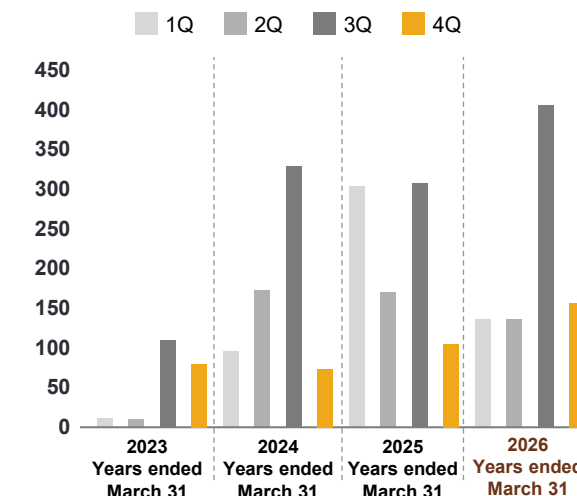
	2023 Years ended March 31	2024 Years ended March 31	2025 Years ended March 31	2026 Years ended March 31
1Q	△ 34	54	△ 34	92
2Q	28	49	△ 85	62
3Q	134	134	17	165
4Q	129	22	30	1

Store Assets & Solutions Business



	2023 Years ended March 31	2024 Years ended March 31	2025 Years ended March 31	2026 Years ended March 31
1Q	244	426	616	387
2Q	727	138	337	582
3Q	351	708	415	657
4Q	369	684	366	602

Logistics and Food Processing Business



	2023 Years ended March 31	2024 Years ended March 31	2025 Years ended March 31	2026 Years ended March 31
1Q	12	96	304	136
2Q	10	173	171	136
3Q	110	330	308	406
4Q	80	74	105	157

Store Assets & Solutions Business Properties (Partial List)

▲ Click on each image to go to the introduction page



Properties

TRUNK Akihabara

3-12-2 Sotokanda, Chiyoda-ku, Tokyo

5 minute walk from JR Akihabara Station



Properties

TRUNK Hon-Atsugi

2-1-18 Nakamachi, Atsugi City, Kanagawa

1 minute walk from Odakyu Odawara line Hon-Atsugi Station



Properties

TRN Nagoya Sakae

3-8-3 Sakae, Naka-ku, Nagoya City, Aichi

3 minute walk from Nagoya Municipal Subway Sakae Station



Properties

TRN Higashi-Ikebukuro

1-9-3 Higashi-Ikebukuro, Toshima-ku, Tokyo

3 minute walk from JR and Subway Ikebukuro Station



Properties

TRN Shinjuku Plaza

2-10-10 Yoyogi, Shibuya-ku, Tokyo

1 minute walk from Exit 4 of JR Shinjuku Station



Properties

TRN Fukuoka Nishi-Nakasu

1-4 Nishi-Nakasu, Chuo-ku, Fukuoka City, Fukuoka

6 minute walk from Subway Nanakuma Line (Line 3)
Tenjin-Minami Station

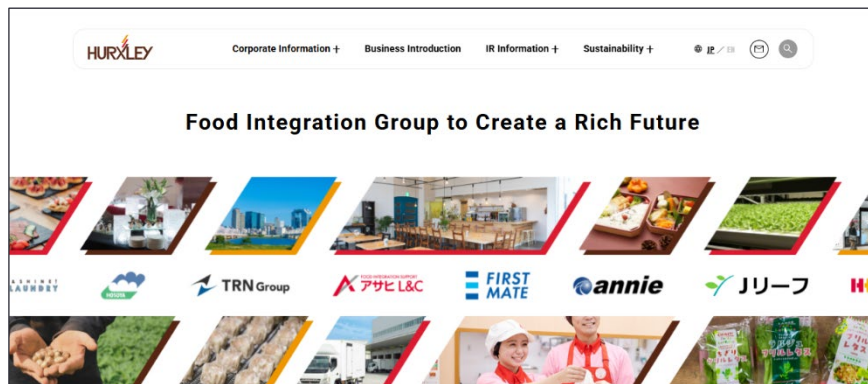
8 minute walk from Subway Airport Line (Line 1)
Nakasu-Kawabata Station

Click [here](#) for other project introductions

Corporate website

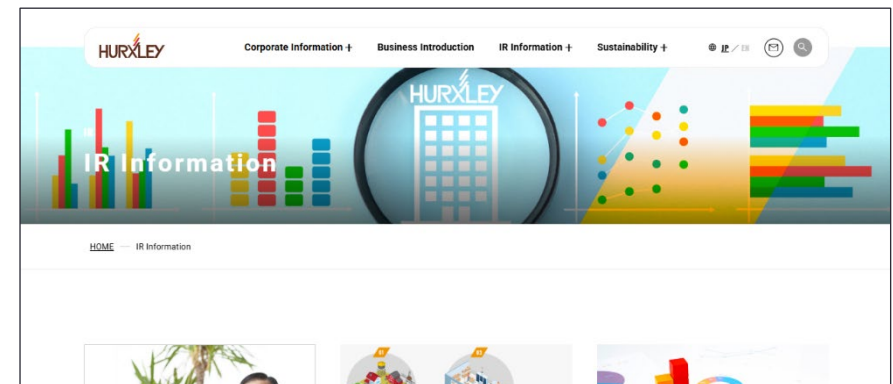
▼ Click each image to go to the respective page ▼

Corporate website



<https://www.hurxley.co.jp/>

IR Website



https://www.hurxley.co.jp/ir_information/

Key Points

Quick
Guide to Hurxley



Growth Strategy



mid-term
management goals



Management Focused on
Cost of Capital and
Stock Price:
Action Policy



Business
Performance & Financial
Highlights



Monthly Report
(Store Trends)



Cautionary Note: Forward-Looking Statements

This document is intended solely to provide information to investors and is not intended to solicit the purchase or sale of securities.

Statements regarding future projections in this document are based on targets and forecasts and do not constitute commitments or guarantees.

Please be aware that the Company's future performance may differ from our current forecasts when using this document.

Statements regarding the industry and other matters are also prepared based on various data believed to be reliable;

however, we do not guarantee their accuracy or completeness.

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https://www.hurxley.co.jp/ir_information/