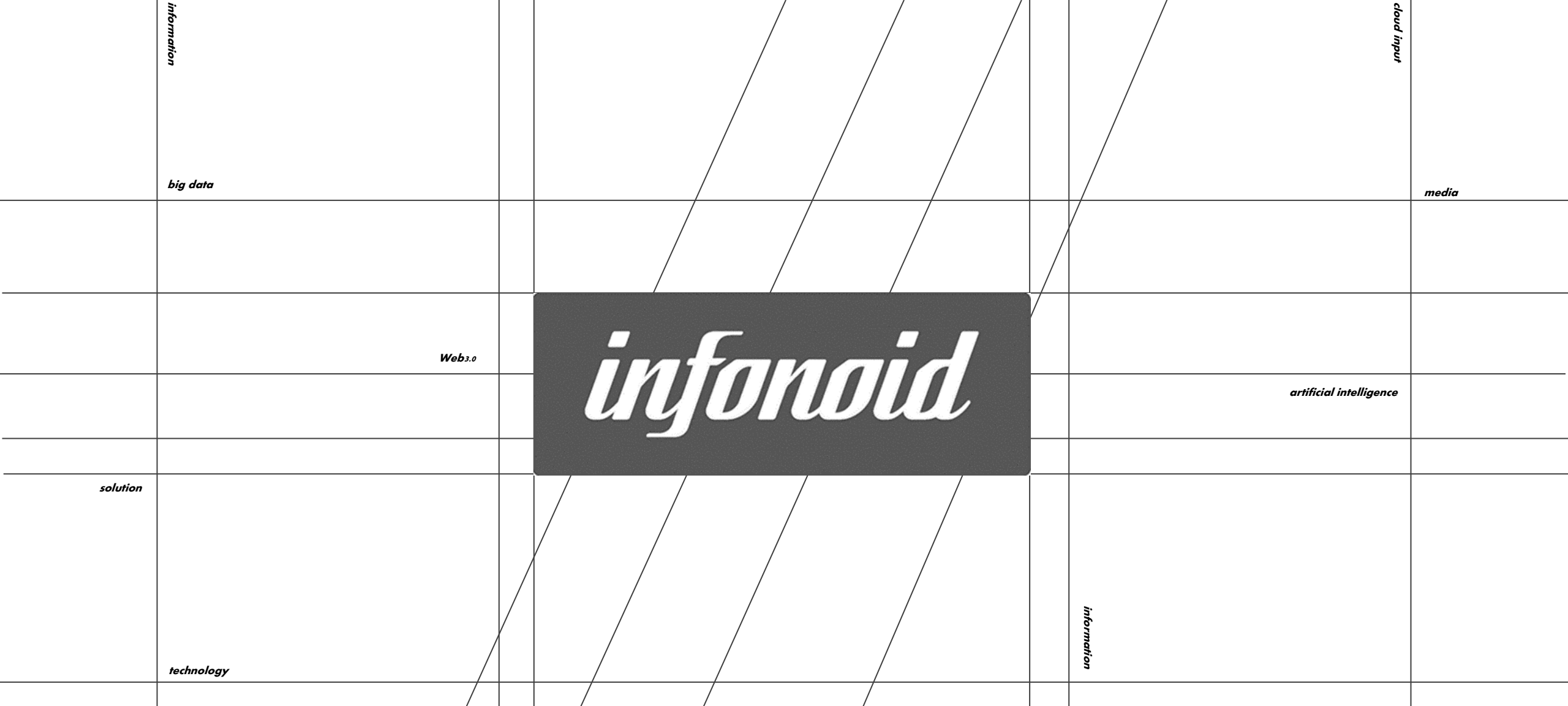




FY2026 ended March 2026/ FINANCIAL RESULTS
MINKABU THE INFONOID, Inc 【4436】
May 19, 2026

Disclaimer

- The material in this presentation has been prepared by MINKABU THE INFONOID, Inc. (“Minkabu” or the “Company”) and contains the Company’s business, the industry trend and the forward-looking information based on Minkabu’s current activities and future projections as of the date of this presentation.
- The forward-looking information contained in this presentation is subject to a variety of known and unknown risks, uncertainties and other factors that could cause actual results, performance or achievements of the Company to be materially different from those expressed or implied by such forward-looking information.
- The Company’s actual future business and its performance would differ from the prospects described in this material.
- Furthermore, the statements regarding future prospects in this document are made by the Company based on information available as of May 19, 2026, and these descriptions about the future outlook are subject to various risks and uncertainties. Therefore, actual results may differ significantly from the assumptions

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Completed the Transition to Sustainable Profitability; Pursuing 30%+ CAGR Operating Profit Growth

Sustainable Profitability
Established

Completed structural reforms and fixed-cost optimization initiatives launched 2025, establishing a sustainable earnings base.

30% Operating Profit
CAGR

Expanding recurring revenue and high-value added services to drive operating profit growth ahead of sales growth.

Scalable High-Margin
Earnings Model

Concentrating resources on a scalable earnings model built on proprietary information assets and high marginal profitability for efficient profit growth.

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【FY2026 Highlights】

- Profit growth exceeded initial expectations through structural reforms and stable core business performance
- Record-high net income in FY March 2026 driven by Improved deferred tax assets recoverability following the transition to stable profitability
- Pursuing sustained **30%+ CAGR operating profit growth** from FY March 2027 onward

FY2026 Results and FY2027 Forecasts

(million Yen)	FY2025	FY2026	FY2027 Forecast	Change
Total Revenue	10,548	8,780	9,000	2.5%
Operating Profit	(1,911)	549	720	31.0%
<i>Margin(%)</i>	-	6.3%	8.0%	1.7pts
Ordinary Profit	(1,993)	412	550	33.5%
Net Profit	(5,525)	742	500	-32.6%
EBITDA	(711)	1,436	1,700	18.4%

FY2027 Forecasts

- Solutions: Steady revenue and profit growth driven by expansion of existing recurring revenue and high-value-added services
- Media: Maintaining stable profitability and operational efficiency through continued cost optimization and effective utilization existing assets.

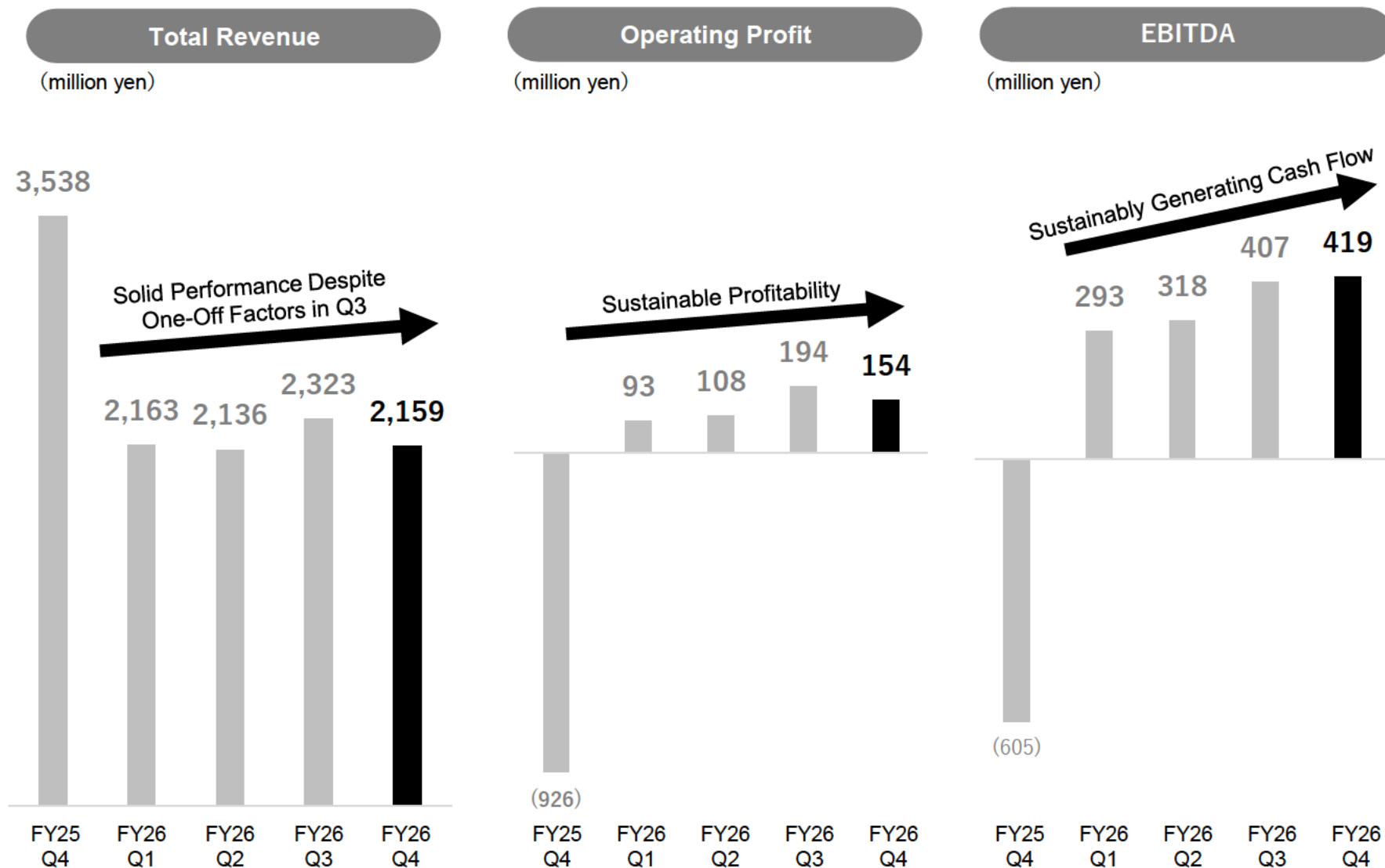
Initiatives for FY2028 and Beyond

- Solutions: Accelerating the expansion of scalable recurring revenue models and external partnerships to drive medium- to long-term growth, with limited sales contribution expected in FY March 2027.
- Media: Expanding non-traffic revenue streams and accelerating the shift toward less traffic-dependent earnings models through external partnerships, while taking a cautious view of the advertising market environment

Stable Revenue Trends and Structural Reform Drove Profit Well Above the Initial Plan

【FY2026 Highlights】

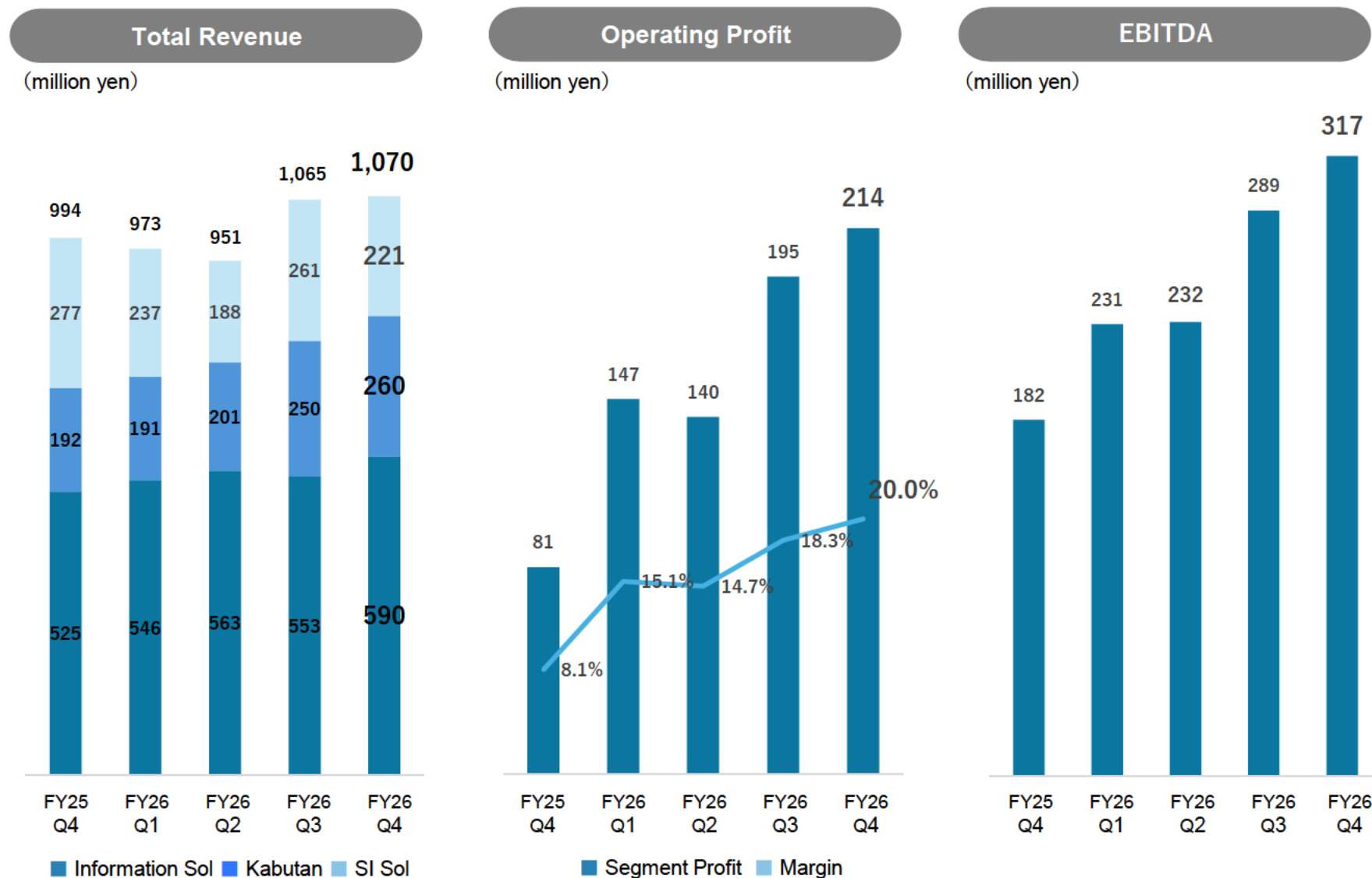
- Revenue remained stable and operating profit stayed positive in every quarter following with the withdrawal from unprofitable businesses and continued cost structure reforms.
- Q3 included temporary revenue contributions in the media business; excluding these factors, both operating profit and EBITDA continued to grow steadily throughout the year.
- Established a business structure capable of generating sustainable operating cash flow.



FY Mar 2026 Solutions Business: Continued Margin Expansion Through an Improved Sales Mix and Cost Discipline

[FY2026 Highlights]

- **“Kabutan”** continued to deliver strong growth in both subscription and advertising revenue, with revenue up 35% YoY.
- **Information Solutions** revenue grew 12% YoY, driven by steady recurring revenue growth and spot revenue contributions at the fiscal year-end.
- **Recurring Revenue** continued growth in high-margin recurring revenue and ongoing cost discipline drove profit growth and margin expansion both YoY and QoQ.



*The figures are presented before accounting for management fees.

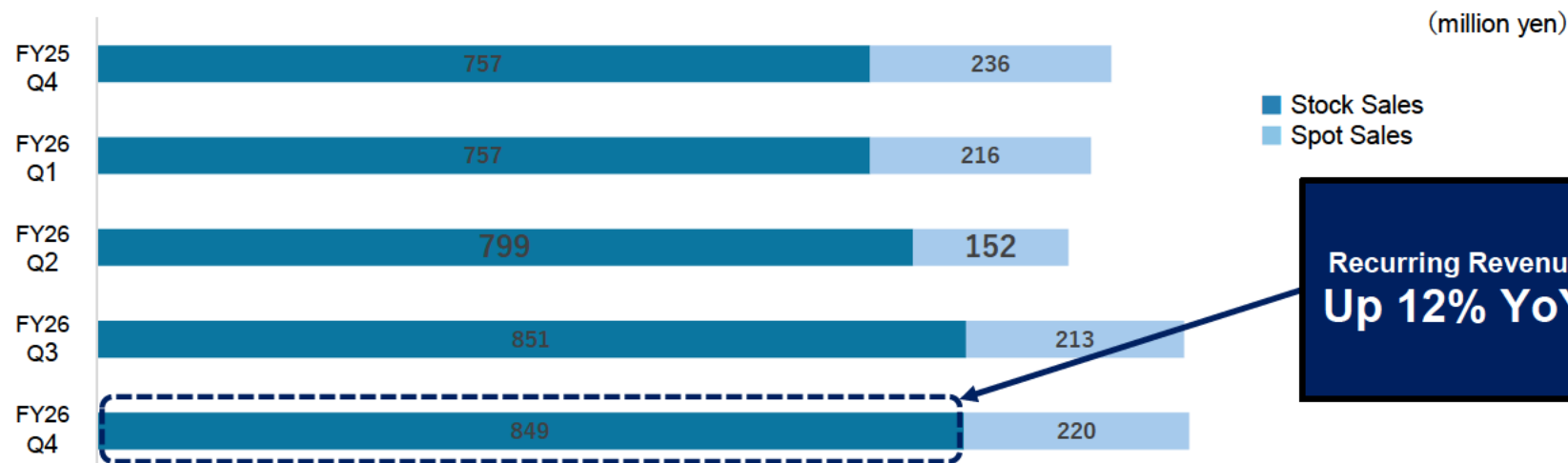
FY Mar 2026 Solutions Business : Recurring Revenue Growth and Spot Revenue Drove Further Profit Expansion in Q4

【FY2026 Highlights】

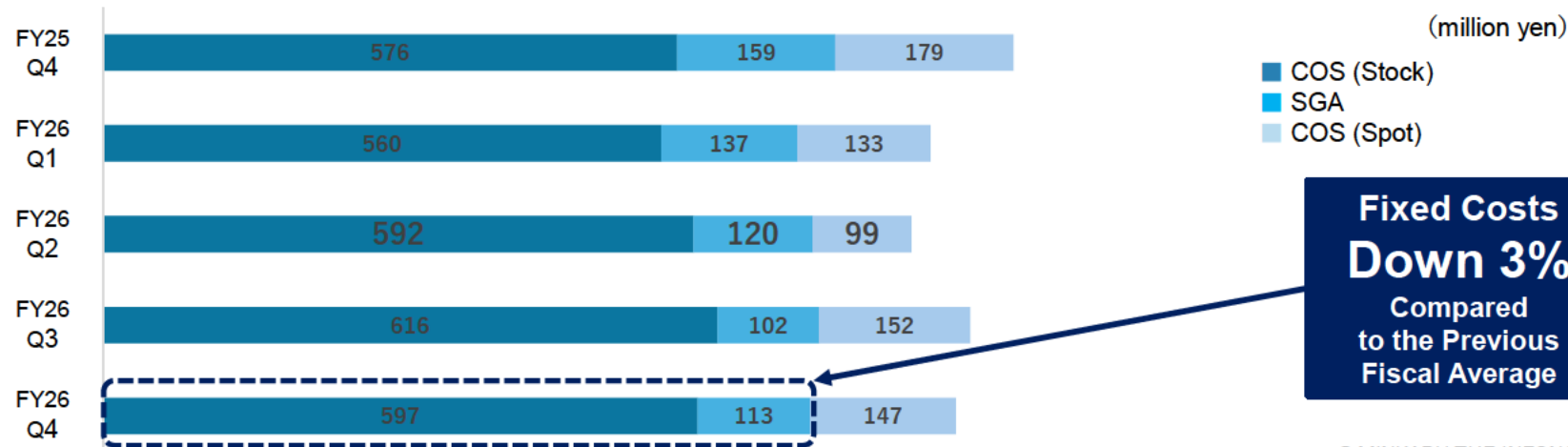
- **Recurring Revenue:**
Continued to deliver double-digit YoY growth, driven primarily by “Kabutan” and information solutions services.
- **Fixed Cost:**
Despite higher maintenance costs associated with strengthening operations, overall costs declined 3% YoY through continued cost discipline. Seasonal spot revenue contributions further supported margin expansion QoQ.

Trends in Stock and Spot Revenue

*The figures are presented before accounting for management fees.

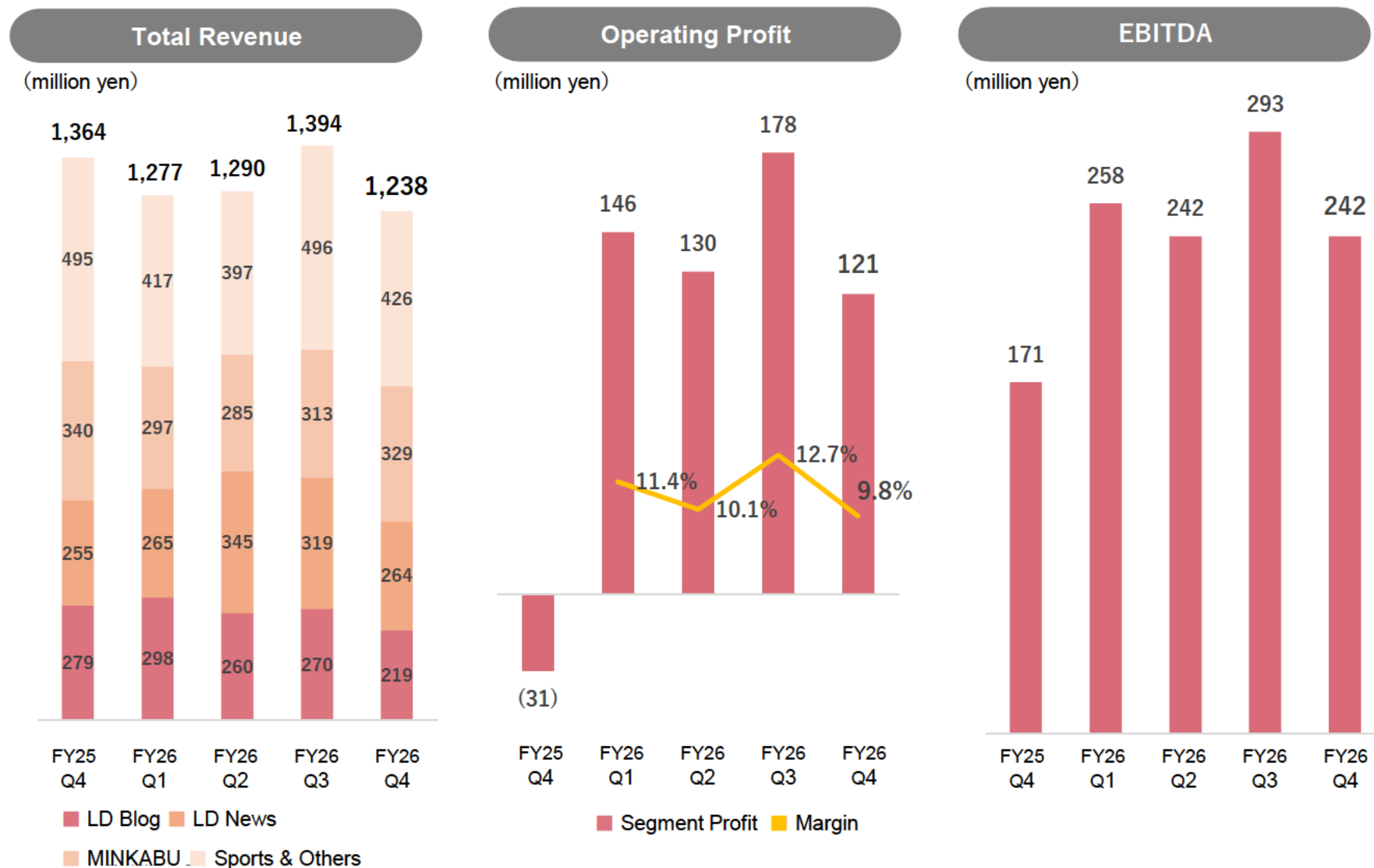


Trends in Operating Expenses



【FY2026 Highlights】

- Advertising Revenue: Q3 benefited from temporary revenue contributions from sports-related projects and content commerce income. While softer traffic trends since the beginning of the year led to a slight decline in advertising revenue, stable profitability was maintained through continued expansion of non-traffic revenue streams and cost discipline.



* The figures are presented before accounting for management fees. For comparison purposes, the Content Business has been excluded from the FY03/25 data.

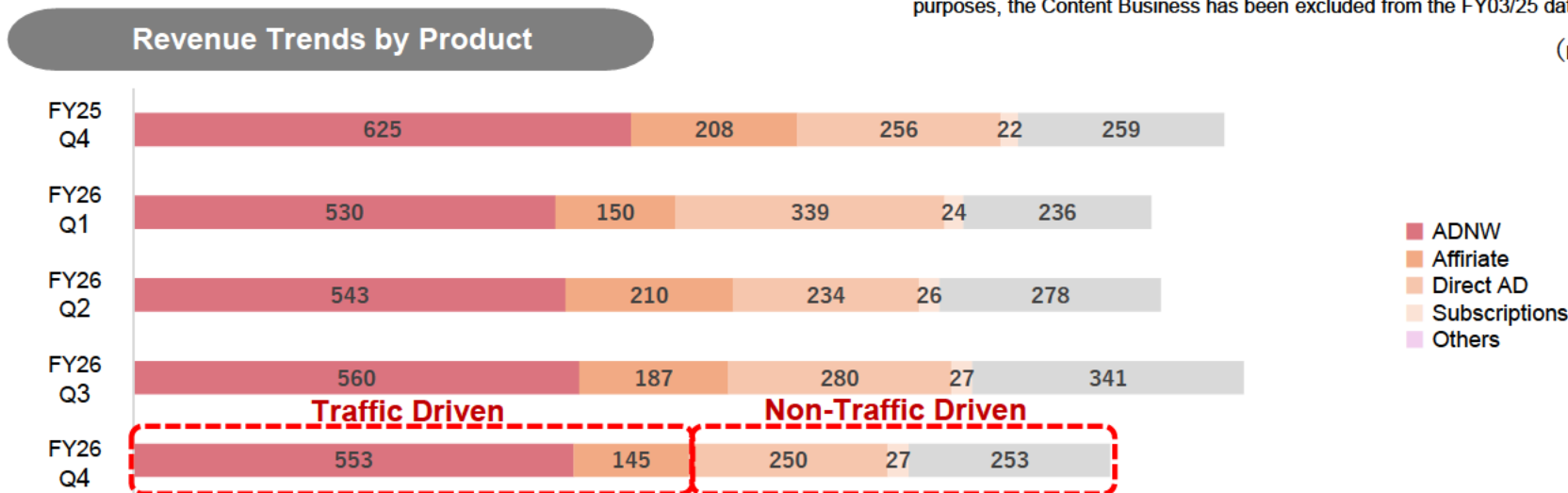
Stable Profitability Established Through Expansion of Non-Traffic Revenue Stream and Cost Structure Reforms

[FY2026 Highlights]

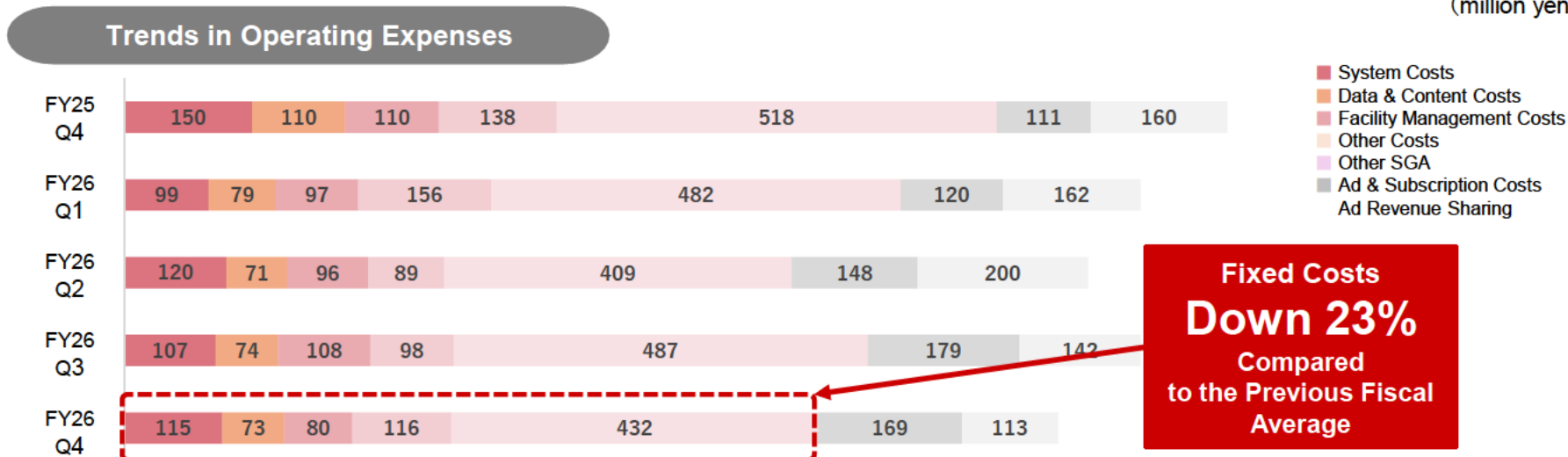
- Network Advertising:**
Continued to outperform the initial outlook and maintained stable revenue level.
- Performance-Based Advertising:**
Account-opening-related products continued to trend below the initial plan.
- Premium Advertising & Others:**
Q4 revenue declined QoQ following one-off sports-related project contributions recorded in Q3.
- Cost Management:**
Fixed costs remained more than 20% below the FY Mar 2025 average, reflecting continued progress in structural reforms.

* The figures below are presented before accounting for management fees. For comparison purposes, the Content Business has been excluded from the FY03/25 data.

(million yen)



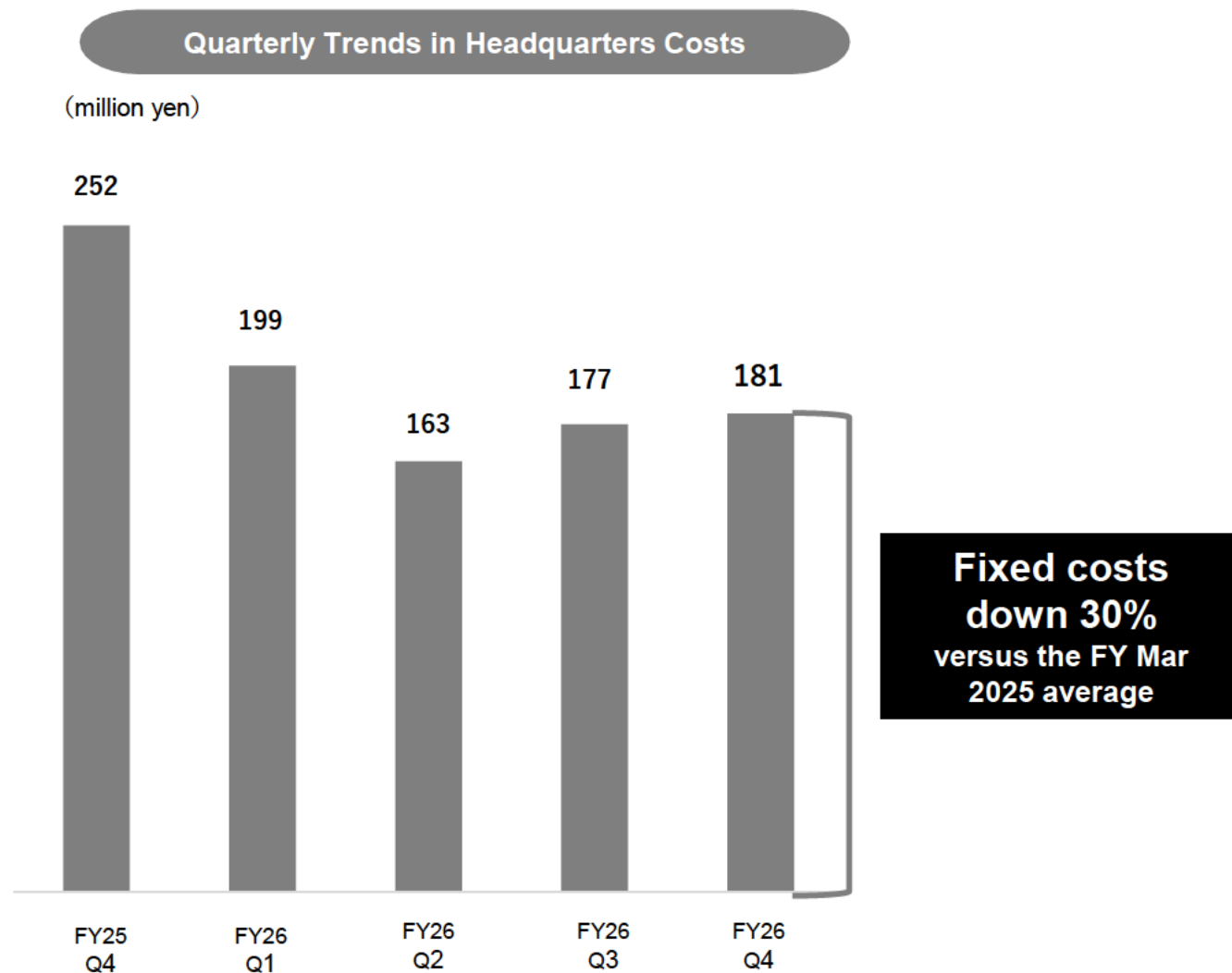
(million yen)



**Fixed Costs
Down 23%
Compared
to the Previous Fiscal
Average**

【FY2026 Highlights】

- Company-wide fixed costs were reduced by 30% versus the FY Mar 2025 average. The temporary increase in Q3 reflected one-off integration-related expenses associated with MINKABU Solutions Services Inc.
- Q4 included approximately ¥31 million in accelerated depreciation expenses related to the headquarters relocation.
- The headquarters relocation is expected to further enhance operational efficiency and cost optimization from FY2027 onward.

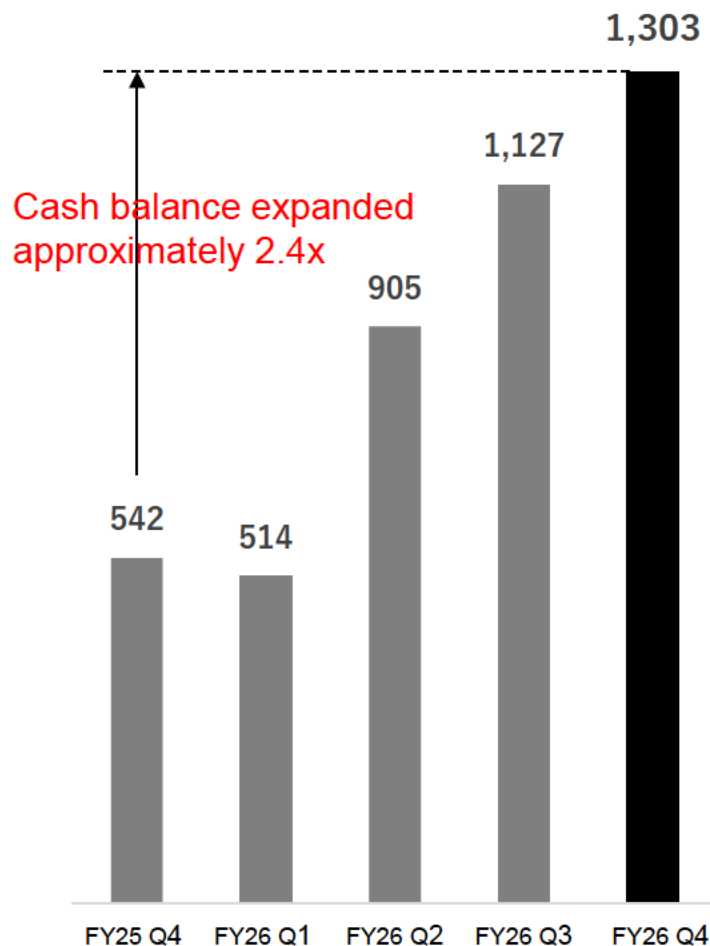


【FY2026 Highlights】

- **Steady Cash Accumulation:**
Cash and cash equivalents increased by ¥716 million from the FY Mar 2025 year-end to approximately 2.4x the prior-year level, driven by stronger operating cash flow and sales of investment securities.
- **Continued Improvement in Equity:**
Shareholders' equity increased approximately 4.5x from the FY Mar 2025 year-end, driven by net income growth and gains on listed shareholdings, with the equity ratio recovering to the 14% range.
- **Further Enhancement of Financial Soundness:**
Continued operating cash flow generation, business portfolio optimization, and external partnership strategies are supporting further improvements in financial flexibility.

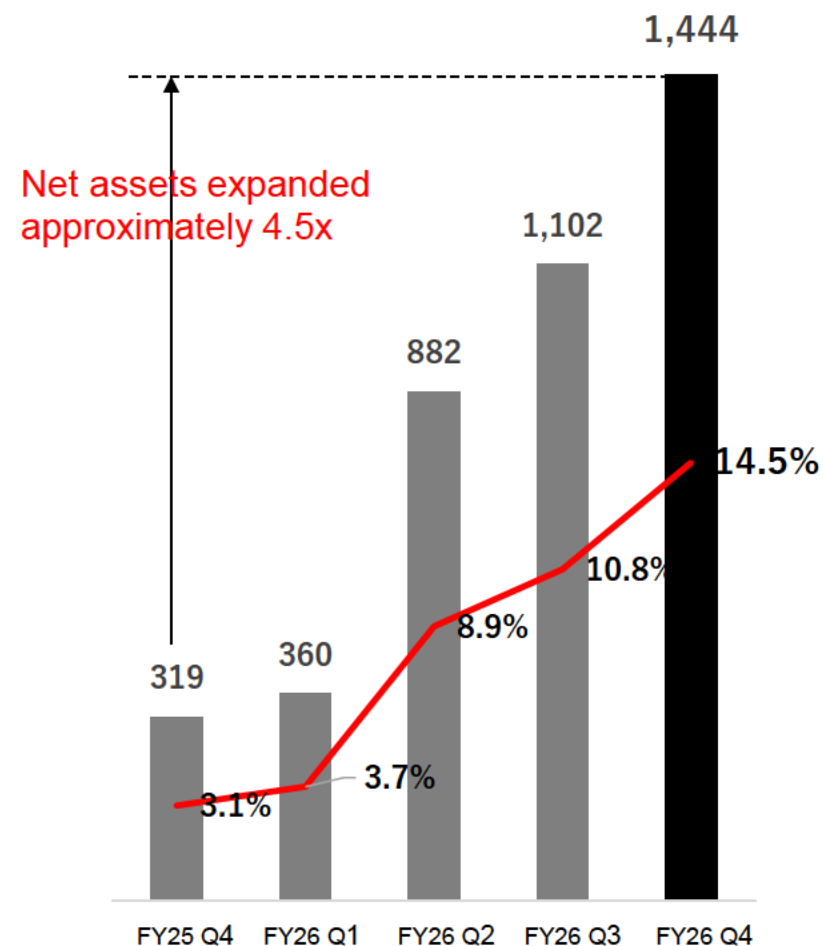
Cash Balance

(million yen)



Net Assets

(million yen) ■ Nets Assets ■ Equity Ratio



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【FY2027 Forecasts】

Transition to sustainable profitability has been completed. Pursuing 30%+ CAGR operating profit growth from FY Mar 2027 onward.

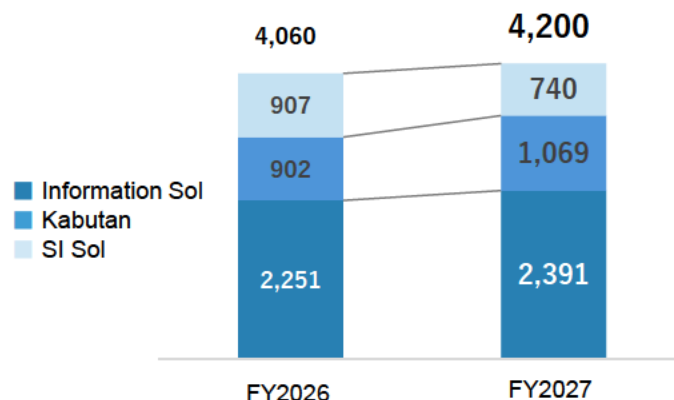
- While maintaining steady revenue growth, we will pursue continued margin expansion with 30%+ CAGR and record-high operating profit, building on the stable earnings base established in FY Mar 2026.
- FY Mar 2026 net income benefited from tax effects associated with improved deferred tax asset recoverability following the transition to sustainable profitability.

(million Yen)	FY2026	FY2027 Forecast	Change	%
Total Revenue	8,780	9,000	220	2.5%
Solutions	4,060	4,200	140	3.4%
Media	5,188	5,300	112	2.2%
Consol. Adj.	(468)	(500)	(32)	-
Operating Profit	549	720	171	31.0%
Margin	6.3%	8.0%	1.7%	-
Solutions	696	840	144	20.7%
Margin	17.1%	20.0%	2.9pts	-
Media	575	580	5	0.9%
Margin	11.1%	10.9%	-0.2pts	-
Corporate Expenses	(722)	(700)	22	(3.0%)
Ordinary Profit	412	550	138	33.5%
Net Profit	742	500	(242)	(32.6%)
EBITDA	1,436	1,700	264	18.4%

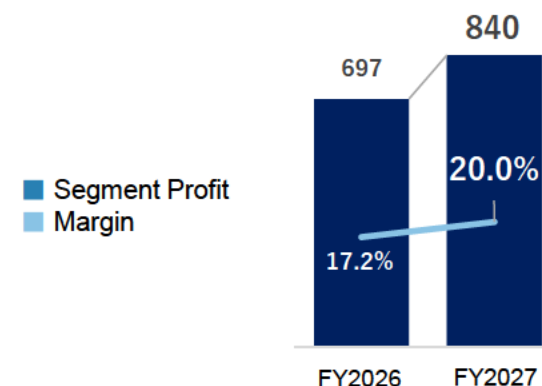
【FY2027 Forecasts】

- Continued steady growth in highly recurring revenue will drive further margin expansion, with the segment profit margin targeted at approximately 20%.
- In growth area, we expect scalable revenue initiatives to contribute approximately 100 million yen in FY Mar 2027 and will continue strengthening initiatives to support sustained growth in the year ahead.

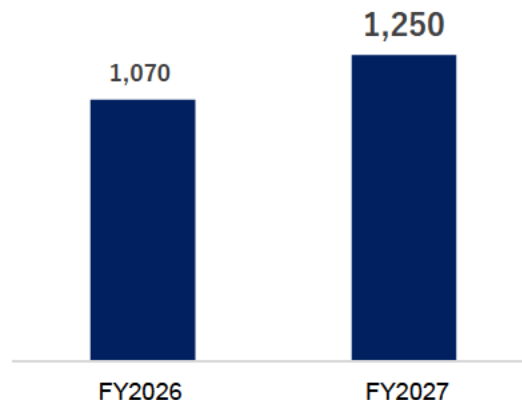
Total Revenue (million)



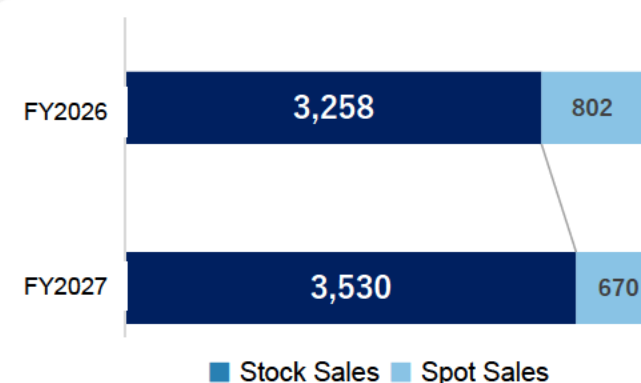
Operating Profit (million)



EBITDA (million)

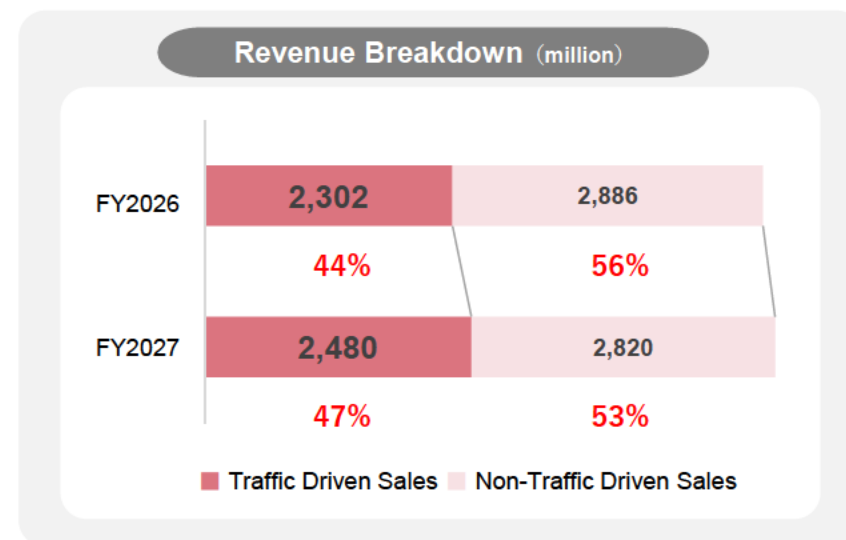
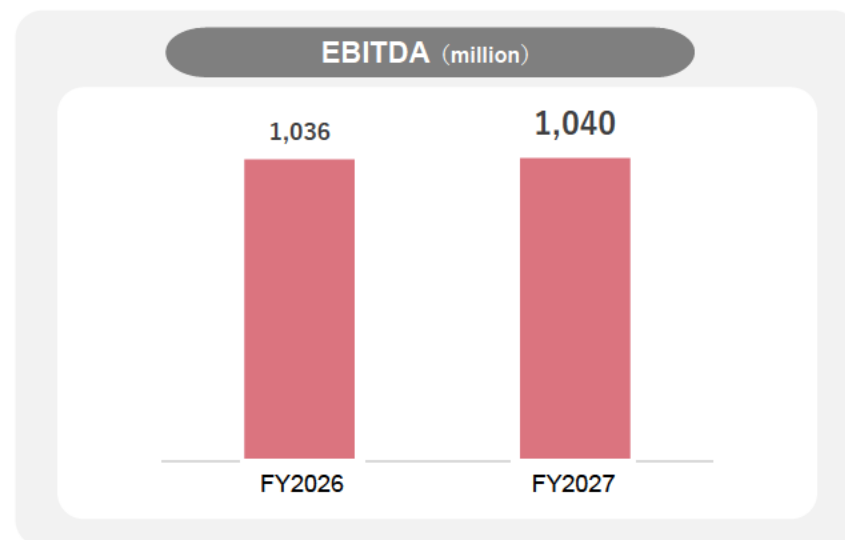
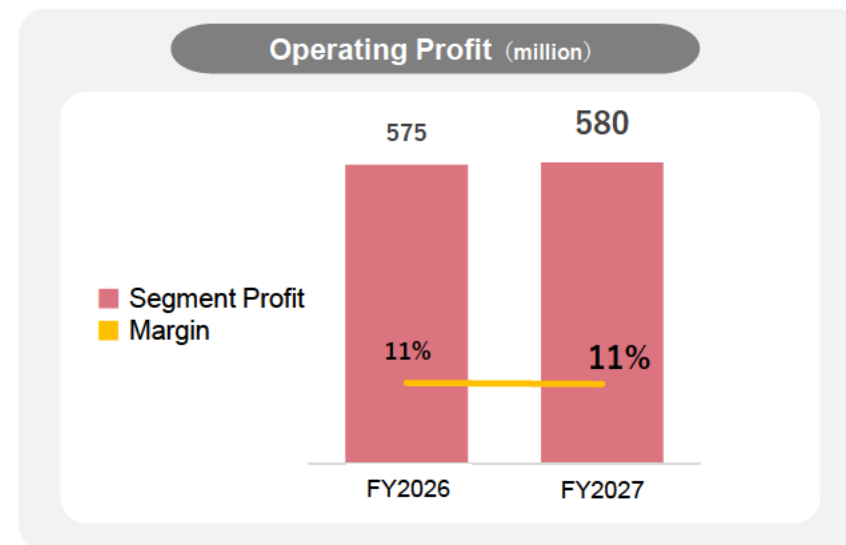
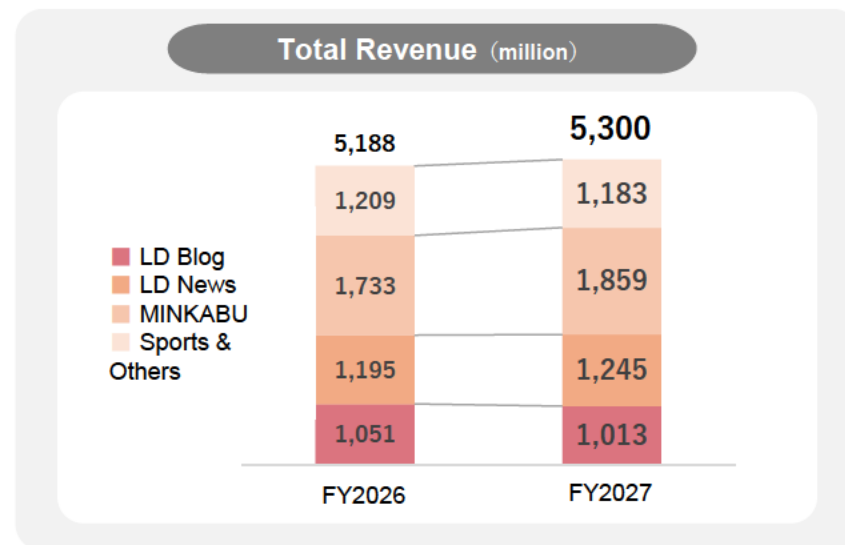


Stock/Spot Revenue (million)



【FY2027 Forecasts】

- Although FY2026 results exceeded the initial plan, we continue to take a cautious view of the traffic-based advertising market. Operating profit and EBITDA are therefore expected to remain at roughly flat levels.
- While traffic-based revenue assumptions remain conservative, non-traffic-based services leveraging creator IP and related content continue to expand steadily. Increasing the proportion of non-traffic-based revenue will support further improvements in earnings quality



*The figures are presented before accounting for management fees.

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Operating Profit Growth Rate: 30% Annually

Maintain Stable Earnings in Media Business While Driving Profit Growth Through Expansion of the Solutions Business

Solutions Business (Growth Driver)

Expansion

- Overseas Market Expansion
- AI Solutions
- Workplace Financial Solutions
- Other Areas Leveraging Information Assets

Expanding stable, recurring, and high-margin earnings through recurring revenue model

Media Business (Stable Earnings Engine)

Stability

- Strengthen Non-Traffic-Based Revenue
- Reduce Uncertainty in Advertising Market Conditions
- Continue Generating Stable Profits

Enhancing its role as a stable earnings engine through expansion of non-traffic-based revenue streams

Information Asset Base

Source of Competitive Advantage Through Strengthening the Foundation Supporting Information Asset-Driven Growth
(Structured financial data, long-term accumulation of retail investor and consumer behavioral data, and an information asset structure capable of supporting both B2C and B2B businesses)

Strategic Partnership with SBI Group's Meo-Media Business

SBI Group and Livedoor have commenced discussions on a strategic business partnership, including potential future capital alliance



Strengths of Livedoor

- IP Creation Capability Through UGC/PGC
- Media Platform with 100 Million Monthly Unique Users
- Integrated Design from Distribution to Monetization



Strengths of SBI Neo Media Holdings

- Integration of Media, IT, and Finance
- One of Japan's Largest Financial Customer Bases
- Global Neo-Media Ecosystem

livedoor × SBI Neo Media Business

Aiming to jointly develop businesses in areas such as IP value creation and maximization, creator support programs, regional economic revitalization, content promotion, entertainment businesses, and sports token businesses by leveraging Livedoor's user base, media management expertise, and advertising operation know-how

「Robot Report AI」

A high-precision market report generation service for financial operations, adopted as a DX initiative by Mizuho Financial Group

infonoid

Redefining the Standard for Financial Reports:

The Challenge Undertaken by MINKABU and Mizuho



From the DX Case Studies on the Mizuho Financial Group Corporate Website
<https://www.mizuho-fg.co.jp/dx/articles/index.html>

Mizuho Trust & Banking × MINKABU: Joint Development Achieving Both “Practical Quality” and “Significant Efficiency Improvements”

- “Practical AI Infrastructure” Supporting Japan as an Asset Management Nation**
 Expected to serve as an AI platform that addresses growing demand for high-quality and rapid report generation amid the expansion of the investment trust market
- Fact-Based AI Capable of Supporting Financial Operations**
 Achieves high accuracy and suppression of hallucinations by utilizing primary information sources such as “Kabutan”
- Strong Implementation Capability Through Joint Development with Major Financial Institutions**
 Jointly developed practical-quality UI and operational standards by incorporating frontline expertise from Mizuho Trust & Banking
- Simultaneously Achieving Reduced Report Creation Workload and Higher Quality**
 Reproduces even the writing style and nuances of fund managers, simultaneously improving operational efficiency and practical quality
- Potential for Expansion into Securities Firms and Banks**
 Positioned for broad industry deployment as an AI infrastructure capable of addressing common challenges across financial institutions

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Leveraging existing information assets, customer base, and behavioral data to expand high-margin, recurring revenue centered on solutions businesses.

Solution : Growth Driver

Media : Stable Earnings Engine

Pursuing operating profit CAGR growth of 30% or higher

SEGMENT	GROWTH AREA	SPECIFIC REVENUE MODEL / PRODUCT	KEY KPI / 3-YEAR TARGET	STRATEGIC POSITIONING & ROLE
Solution	Global Solution	- Equity information solutions for overseas securities firms - AI content delivery	Number of installations: 30+ companies (Target: Korea, Taiwan)	Expanding new customer bases internationally by leveraging domestic technology and content assets.
Solution	AI / B2B Tech	- Robot Report AI (automated report generation) - Kabutan Market AI (deep analysis tools)	Number of installations: 70 companies (Target: Asset managers, Banks)	Securing high-value-added compounding stock revenue by targeting institutional financial clients.
Solution	Workplace Financial Literacy	- Financial literacy support for general corporate employees - Asset formation support tools	Number of adopting companies: 20+ enterprises	Developing a massive new corporate stock revenue stream by expanding into the general B2B workplace market.
CROSS	IRwith	- Comprehensive IR support platform for listed companies - Leveraging Media's investor database	Number of installations: 300+ companies	A key synergy product crossing both Solution and Media segments to capture enterprise-level data and clients.
Media	IP & Royalty	- Creator IP monetization - E-books and secondary content utilization	Content volume: +300% growth Downloads: +30% growth	Reducing dependency on advertising traffic variations by strengthening highly stable IP royalty revenue.
Media	livedoor ECHOES	- AI-driven automated article generation - Maximizing programmatic ad efficiency (RPM growth)	Articles generated: +200% RPM: +20% growth	Driving extreme operational efficiency and maximizing advertisement revenue per user through AI scale.

Utilize existing information assets, customer bases, and behavioral data to expand high-margin, compounding recurring revenue models, primarily in the **Solution segment**. While the Media segment aims for stabilized earnings, the Solution segment will drive growth to achieve an **Operating Profit CAGR of 30%+**.

The Company has been collecting management fees from group companies as internal transactions since the second quarter of FY2024. The table below shows **the figures excluding management fees as previously disclosed** for the sake of disclosure continuity. The figures including management fees are listed on pages 26-27.

(JPY in million)

	Fiscal Year ended March 31, 2024	Fiscal Year ended March 31, 2025	Consolidated Financial Forecasts Fiscal Year ending March 31, 2026		FY2026	
	Consolidated	Consolidated	Consolidated	Changes	Consolidated	Changes
Net Sales	9,920	10,548	8,780	-16.8%	9,000	+2.5%
MEDIA	6,348	6,912	5,188	-24.9%	5,300	+2.1%
SOLUTION (8.)	3,783	3,932	4,060	+3.3%	4,200	+3.4%
Adjustment (1.)	-212	-295	-468	—	-500	—
Operating Profit	-699	-1,911	549	—	720	+31.0%
MEDIA (7.)	-236	-1,358	575	—	580	+0.8%
SOLUTION (7.) (8.)	428	389	696	+78.9%	840	+20.5%
Adjustment (2.)	-891	-942	-722	—	-700	—
Ordinary Profit	-790	-1,993	412	—	550	+33.2%
Profit attributable to Parent Company	-1,180	-5,525	742	—	500	-32.7%
EBITDA (3.)	492	-711	1,436	—	1,700	+18.3%

1. Re-allocation of inter-segment sales
2. Elimination of inter-segment and unallocated operating expenses
3. Calculation formula of EBITDA is Operating income+depreciation+amortization of goodwill
4. Acquired FromOne, Inc. on September 1, 2023 and made it a consolidated subsidiary. Since the deemed acquisition date is September 30, 2024, only the balance sheet was consolidated as of September 30, 2023.
5. Starting from July 1, 2023, the Company has been collecting management fees from group companies. Management fees of the media business and solution business were 142 million yen and 109 million yen, respectively and thus, segment profit with these fees for media business and solution business were 146 million yen and 147 million yen respectively.
6. Figures are all in Japanese Yen and rounded down to the nearest million yen.

The Company has been collecting management fees from group companies as internal transactions since the second quarter of FY2024. The table below shows **the figures excluding management fees as previously disclosed** for the sake of disclosure continuity. The figures including management fees are listed on pages 26-27.

(JPY in million)

	Fiscal Year ended March 31, 2024	Fiscal Year ended March 31, 2025	Consolidated Financial Forecasts Fiscal Year ending March 31, 2026		FY2026	
	Consolidated	Consolidated	Consolidated	Changes	Consolidated	Changes
MEDIA	6,348	6,912	5,188	-24.9%	5,300	+2.1%
Ad revenue	5,193	4,243	3,978	-6.2%	3,930	-1.2%
Subscription revenue (2.)(3.)	129	106	102	-3.6%	120	+16.7%
Others	1,026	2,562	1,107	-56.8%	1,250	+12.9%
SOLUTION (6.)	3,783	3,932	4,060	+3.3%	4,200	+3.4%
Subscription revenue (3.)	2,626	2,924	3,258	+11.4%	3,530	+8.3%
Billing revenue(3.)	440	525	590	+12.3%	690	+16.9%
Initial revenue	1,157	1,007	802	-20.4%	670	-16.5%
Adjustment (1.)	-212	-295	-468	—	-500	—
Net Sales	9,920	10,548	8,780	-16.8%	9,000	+2.5%

1. Re-allocation of inter-segment sales

2. Acquired FromOne, Inc. on September 1, 2023 and made it a consolidated subsidiary. Since the deemed acquisition date is September 30, 2024, only the balance sheet was consolidated as of September 30, 2023.

3. Figures are all in Japanese Yen and rounded down to the nearest million yen.

The Company has been collecting management fees from group companies as internal transactions since the second quarter of FY2024. The table below shows the figures **included management fees**.

(JPY in million)

	Fiscal Year ended March 31, 2024	Fiscal Year ended March 31, 2025	Consolidated Financial Forecasts Fiscal Year ending March 31, 2026		FY2024 Q3	FY2026	
	Consolidated	Consolidated	Consolidated	Changes	Consolidated	Consolidated	Changes
Net Sales	9,920	10,548	8,780	-16.8%	7,010	9,000	+2.5%
MEDIA	5,877	6,081	4,696	-22.8%	3,602	4,910	+4.5%
SOLUTION (8.)	3,493	3,642	3,841	+5.5%	2,526	3,890	+1.3%
Adjustment (1.)	548	824	242	-70.6%	882	200	—
Operating Profit	-699	-1,911	549	—	-985	720	—
MEDIA (7.)	-706	-2,188	83	—	-1,285	190	—
SOLUTION (7.) (8.)	138	99	477	+379.1%	-103	530	+11.0%
Adjustment (2.)	-131	178	-11	—	403	0	—
Ordinary Profit	-790	-1,993	412	—	-1,044	550	—
Profit attributable to Parent Company	-1,180	-5,525	742	—	-971	500	—
EBITDA (3.)	492	-711	1,436	—	-106	1,700	+18.3%

1. Re-allocation of inter-segment sales

2. Elimination of inter-segment and unallocated operating expenses

3. Calculation formula of EBITDA is Operating income+depreciation+amortization of goodwill

4. Acquired FromOne, Inc. on September 1, 2023 and made it a consolidated subsidiary. Since the deemed acquisition date is September 30, 2024, only the balance sheet was consolidated as of September 30, 2023.

5. Starting from July 1, 2023, the Company has been collecting management fees from group companies. Management fees of the media business and solution business were 142 million yen and 109 million yen, respectively and thus, segment profit/losses with these fees for media business and solution business were 4 million yen and 37 million yen respectively.

6. Figures are all in Japanese Yen and rounded down to the nearest million yen.

The Company has been collecting management fees from group companies as internal transactions since the second quarter of FY2024. The table below shows the figures **included management fees**.

(JPY in million)

	Fiscal Year ended March 31, 2024	Fiscal Year ended March 31, 2025	Consolidated Financial Forecasts Fiscal Year ending March 31, 2026		FY2024 Q3	FY2026	
	Consolidated	Consolidated	Consolidated	Changes	Consolidated	Consolidated	Changes
MEDIA	5,877	6,081	4,696	-22.8%	3,602	4,910	+4.5%
Ad revenue	5,193	4,243	3,978	-6.2%	3,159	3,930	-1.2%
Subscription revenue (2.)(3.)	129	106	102	-3.6%	84	120	+16.7%
Others	1,026	2,562	1,107	-56.8%	1,037	1,250	+12.9%
Others(management fee deduction) (6.)	-470	-830	-492	—	-679	-390	—
SOLUTION (7.)	3,493	3,642	3,841	+5.5%	2,526	3,890	+1.3%
Subscription revenue (3.)	2,626	2,924	3,258	+11.4%	2,167	3,530	+8.3%
Billing revenue(3.)	440	525	590	+12.3%	388	690	+16.9%
Initial revenue	1,157	1,007	802	-20.4%	770	670	-16.5%
Others(management fee deduction) (6.)	-289	-289	-219	—	-411	-310	—
Adjustment	548	824	242	-70.6%	882	200	-17.6%
Adjustment (1.)	-212	-295	-468	—	-209	-500	—
Adjustment (management fee deduction) (6.)	760	1,120	711	-36.5%	1,091	700	-1.6%
Net Sales	9,920	10,548	8,780	-16.8%	7,010	9,000	+2.5%

1. Re-allocation of inter-segment sales
2. Acquired FromOne, Inc. on September 1, 2023 and made it a consolidated subsidiary. Since the deemed acquisition date is September 30, 2024, only the balance sheet was consolidated as of September 30, 2023.
3. Since July 1, 2023, the Company has been collecting management fees from each group company. The segment sales of each business segment are presented after deducting these management fees, and the collected management fees are included in the adjustment amount.
4. Figures are all in Japanese Yen and rounded down to the nearest million yen.

(JPY in million)

	Fiscal Year ended March 31, 2024	Fiscal Year ended March 31, 2025		Fiscal Year ended March 31, 2026	
	Consolidated	Consolidated	Changes	Consolidated	Changes
Current assets	4,132	2,039	-37.1%	2,451	+20.2%
(Cash and deposit)	2,047	542	-54.1%	1,303	+140.1%
Non - current assets	10,706	7,943	+7.4%	7,545	-5.0%
Assets	14,838	9,982	-10.3%	9,996	+0.1%
Current Liabilities	2,734	4,376	+41.9%	8,195	+87.3%
Non-Current Liabilities	5,919	5,286	-12.3%	356	-93.3%
Liabilities	8,654	9,662	-0.3%	8,552	-11.5%
Capital stock	3,534	320	+0.1%	421	+31.3%
Capital surplus	3,806	6,632	-9.2%	6,733	+1.5%
Retained earnings	-1,199	-6,725	—	-5,982	—
Others	28	80	-49.6%	272	+239.1%
Non-controlling interests	14	11	-84.0%	—	—
Net assets	6,184	319	-21.3%	1,444	+351.5%

* Figures are all in Japanese Yen and rounded down to the nearest million yen.

The logo for Infonoid, featuring the word "infonoid" in a white, italicized, sans-serif font, centered within a dark gray rounded rectangle.

infonoid

The information contained in this document, other than historical facts, includes information regarding future prospects. Information about future prospects is based on predictions, expectations, assumptions, plans, evaluations, etc., at the current time, based on information currently available to us, and includes risks and uncertainties. We cannot guarantee that the periodic forecasts, evaluations, and other information used in the description of future prospects are accurate, or that they will turn out as such in the future. The information contained in this document was created on the date stated in this document and reflects our views at that time, and therefore, should be considered in light of the circumstances at that time. Please be aware of this. We are not obligated to periodically update and report the information contained in this document to reflect events that occurred after the date of creation of the information.