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May 20, 2026

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2026 (Under IFRS)

Company name: INEST, Inc.  
 Listing: Tokyo Stock Exchange  
 Securities code: 7111  
 URL: <https://inest-inc.co.jp/>  
 Representative: Mari Koizumi, President and Representative Director  
 Inquiries: Takuya Hamada, Director and General Manager of Administration Division  
 Telephone: +81-3-6776-7983  
 Scheduled date of annual general meeting of shareholders: June 23, 2026  
 Scheduled date to commence dividend payments: -  
 Scheduled date to file annual securities report: June 24, 2026  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the fiscal year ended March 31, 2026 (from April 1, 2025 to March 31, 2026)

#### (1) Consolidated operating results

(Percentages indicate year-on-year changes.)

|                                  | Revenue         |       | Operating profit |        | Profit before tax |        | Profit          |       | Profit attributable to owners of parent |       | Total comprehensive income |   |
|----------------------------------|-----------------|-------|------------------|--------|-------------------|--------|-----------------|-------|-----------------------------------------|-------|----------------------------|---|
|                                  | Millions of yen | %     | Millions of yen  | %      | Millions of yen   | %      | Millions of yen | %     | Millions of yen                         | %     | Millions of yen            | % |
| Fiscal year ended March 31, 2026 | 18,185          | (4.1) | 255              | 22.2   | 160               | 58.8   | 183             | 689.2 | 180                                     | 327.0 | 185                        | - |
| March 31, 2025                   | 18,960          | 80.3  | 208              | (12.3) | 101               | (43.5) | 23              | -     | 42                                      | -     | (5)                        | - |

  

|                                  | Basic earnings per share | Diluted earnings per share | Return on equity attributable to owners of parent | Ratio of profit before tax to total assets | Ratio of operating profit to revenue |
|----------------------------------|--------------------------|----------------------------|---------------------------------------------------|--------------------------------------------|--------------------------------------|
|                                  | Yen                      | Yen                        | %                                                 | %                                          | %                                    |
| Fiscal year ended March 31, 2026 | 24.74                    | 24.74                      | 3.6                                               | 1.3                                        | 1.4                                  |
| March 31, 2025                   | 5.79                     | 5.79                       | 0.9                                               | 0.8                                        | 1.1                                  |

(Reference) Share of profit (loss) of investments accounted for using equity method

Fiscal year ended March 31, 2026: - million yen

Fiscal year ended March 31, 2025: 0 million yen

(Note) The Company implemented a reverse stock split on October 1, 2025, at a ratio of 1 share for every 15 shares. Basic earnings (loss) per share and diluted earnings (loss) per share are calculated as if the reverse stock split had taken place at the beginning of the previous consolidated fiscal year.

#### (2) Consolidated financial position

|                | Total assets    | Total equity    | Equity attributable to owners of parent | Ratio of equity attributable to owners of parent to total assets | Equity attributable to owners of parent per share |
|----------------|-----------------|-----------------|-----------------------------------------|------------------------------------------------------------------|---------------------------------------------------|
| As of          | Millions of yen | Millions of yen | Millions of yen                         | %                                                                | Yen                                               |
| March 31, 2026 | 11,223          | 5,103           | 5,103                                   | 45.5                                                             | 700.29                                            |
| March 31, 2025 | 13,671          | 4,944           | 4,926                                   | 36.0                                                             | 674.33                                            |

### (3) Consolidated cash flows

|                   | Cash flows from<br>operating activities | Cash flows from<br>investing activities | Cash flows from<br>financing activities | Cash and cash<br>equivalents at end of<br>period |
|-------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|--------------------------------------------------|
| Fiscal year ended | Millions of yen                         | Millions of yen                         | Millions of yen                         | Millions of yen                                  |
| March 31, 2026    | (530)                                   | 1,500                                   | (544)                                   | 2,096                                            |
| March 31, 2025    | 924                                     | (212)                                   | (624)                                   | 1,671                                            |

### 2. Cash dividends

|                                                    | Annual dividends per share |                       |                      |                    |       | Total cash<br>dividends<br>(Total) | Payout ratio<br>(Consolidated) | Ratio of<br>dividends to<br>equity<br>attributable to<br>owners of<br>parent<br>(Consolidated) |
|----------------------------------------------------|----------------------------|-----------------------|----------------------|--------------------|-------|------------------------------------|--------------------------------|------------------------------------------------------------------------------------------------|
|                                                    | First<br>quarter-end       | Second<br>quarter-end | Third<br>quarter-end | Fiscal<br>year-end | Total |                                    |                                |                                                                                                |
|                                                    | Yen                        | Yen                   | Yen                  | Yen                | Yen   | Millions of yen                    | %                              | %                                                                                              |
| Fiscal year ended<br>March 31, 2025                | -                          | 0.00                  | -                    | 0.00               | 0.00  | -                                  | -                              | -                                                                                              |
| Fiscal year ended<br>March 31, 2026                | -                          | 0.00                  | -                    | 0.00               | 0.00  | -                                  | -                              | -                                                                                              |
| Fiscal year ending<br>March 31, 2027<br>(Forecast) | -                          | -                     | -                    | -                  | -     |                                    | -                              |                                                                                                |

### 3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31, 2027 (from April 1, 2026 to March 31, 2027)

(Percentages indicate year-on-year changes.)

|           | Revenue         |     | Operating profit |       | Profit attributable to<br>owners of parent |      | Basic earnings per share |
|-----------|-----------------|-----|------------------|-------|--------------------------------------------|------|--------------------------|
|           | Millions of yen | %   | Millions of yen  | %     | Millions of yen                            | %    | Yen                      |
| Full year | 18,500          | 1.7 | 610              | 139.1 | 300                                        | 66.1 | 41.16                    |

**\* Notes**

**(1) Significant changes in the scope of consolidation during the period: Yes**

Newly included: - companies

Excluded: 3 companies (i-station, Inc., Gloria Co., Ltd., FLC Premium Co., Ltd.)

(Note) For details, please refer to the following notices: the "Notice Regarding the Conclusion of a Share Transfer Agreement Involving a Change in Specified Subsidiaries and Revision of Full-Year Consolidated Earnings Forecast for the Fiscal Year Ending March 2026," announced on June 26, 2025, for i-station, Inc. and Gloria Co., Ltd.; and the "Notice Regarding Group Organizational Restructuring (Transfer of Shares to a Subsidiary Involving a Change in Specified Subsidiaries and Absorption-type Merger between Sub-subsidiaries)," announced on January 13, 2026, for the absorption-type merger in which FLC Premium Co., Ltd. was the absorbed company.

**(2) Changes in accounting policies and changes in accounting estimates**

(i) Changes in accounting policies required by IFRS: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

**(3) Number of issued shares (ordinary shares)**

**(i) Total number of issued shares at the end of the period (including treasury shares)**

|                      |                  |
|----------------------|------------------|
| As of March 31, 2026 | 7,306,432 shares |
| As of March 31, 2025 | 7,306,432 shares |

**(ii) Number of treasury shares at the end of the period**

|                      |               |
|----------------------|---------------|
| As of March 31, 2026 | 18,402 shares |
| As of March 31, 2025 | - shares      |

**(iii) Average number of shares outstanding during the period**

|                                  |                  |
|----------------------------------|------------------|
| Fiscal year ended March 31, 2026 | 7,300,229 shares |
| Fiscal year ended March 31, 2025 | 7,306,432 shares |

(Note) The Company implemented a reverse stock split on October 1, 2025, at a ratio of 1 share for every 15 shares. The "Number of shares issued at the end of the period (including treasury shares)", "Number of treasury shares at the period end", and "Average number of shares" have been calculated on the assumption that this reverse stock split was implemented at the beginning of the previous consolidated fiscal year.

## [Reference] Overview of non-consolidated financial results

### 1. Non-consolidated financial results for the fiscal year ended March 31, 2026 (from April 1, 2025 to March 31, 2026)

#### (1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

|                   | Net sales       |       | Operating profit |      | Ordinary profit |        | Profit          |        |
|-------------------|-----------------|-------|------------------|------|-----------------|--------|-----------------|--------|
| Fiscal year ended | Millions of yen | %     | Millions of yen  | %    | Millions of yen | %      | Millions of yen | %      |
| March 31, 2026    | 358             | (9.6) | 66               | 17.9 | 25              | (24.3) | 15              | 39.9   |
| March 31, 2025    | 397             | 10.4  | 55               | 6.9  | 34              | (0.8)  | 10              | (33.1) |

|                   | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Fiscal year ended | Yen                      | Yen                        |
| March 31, 2026    | 2.09                     | 2.09                       |
| March 31, 2025    | 1.49                     | 1.49                       |

#### (2) Non-consolidated financial position

|                | Total assets    | Net assets      | Equity-to-asset ratio | Net assets per share |
|----------------|-----------------|-----------------|-----------------------|----------------------|
| As of          | Millions of yen | Millions of yen | %                     | Yen                  |
| March 31, 2026 | 5,695           | 3,460           | 58.7                  | 458.87               |
| March 31, 2025 | 5,930           | 3,437           | 56.2                  | 456.30               |

(Reference) Equity As of March 31, 2026: ¥3,344 million; As of March 31, 2025: ¥3,333 million

(Note) The Company implemented a reverse stock split on October 1, 2025, at a ratio of 1 share for every 15 shares. "Net assets per share" is calculated on the assumption that this reverse stock split was implemented at the beginning of the previous fiscal year.

\* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

#### Proper use of earnings forecasts, and other special matters

(Cautionary Statement Regarding Forward-Looking Statements) The forward-looking statements, including earnings forecasts, contained in this document are based on information currently available to the Company and certain assumptions deemed reasonable. They are not intended to constitute a guarantee of the Company's future performance. Actual results may differ significantly due to various factors.

## 2. Consolidated Financial Statements and Primary Notes

### (1) Consolidated statement of financial position

(Millions of yen)

|                               | Note | As of March 31, 2025 | As of March 31, 2026 |
|-------------------------------|------|----------------------|----------------------|
| <b>Assets</b>                 |      |                      |                      |
| Current assets                |      |                      |                      |
| Cash and cash equivalents     |      | 1,671                | 2,096                |
| Trade and other receivables   |      | 2,574                | 2,180                |
| Inventories                   |      | 199                  | 334                  |
| Other financial assets        |      | 130                  | 135                  |
| Other current assets          |      | 194                  | 254                  |
| Total current assets          |      | 4,770                | 5,000                |
| Non-current assets            |      |                      |                      |
| Property, plant and equipment |      | 229                  | 157                  |
| Right-of-use assets           |      | 2,596                | 1,597                |
| Goodwill                      |      | 4,053                | 2,959                |
| Intangible assets             |      | 1,151                | 952                  |
| Other financial assets        |      | 708                  | 370                  |
| Deferred tax assets           |      | 120                  | 157                  |
| Other non-current assets      |      | 40                   | 27                   |
| Total non-current assets      |      | 8,901                | 6,222                |
| Total assets                  |      | 13,671               | 11,223               |

(Millions of yen)

|                                               | Note | As of March 31, 2025 | As of March 31, 2026 |
|-----------------------------------------------|------|----------------------|----------------------|
| Liabilities and equity                        |      |                      |                      |
| Liabilities                                   |      |                      |                      |
| Current liabilities                           |      |                      |                      |
| Trade and other payables                      |      | 2,351                | 1,710                |
| Interest-bearing liabilities                  |      | 1,324                | 950                  |
| Lease liabilities                             |      | 225                  | 112                  |
| Income taxes payable                          |      | 147                  | 5                    |
| Other current liabilities                     |      | 536                  | 323                  |
| Total current liabilities                     |      | 4,585                | 3,103                |
| Non-current liabilities                       |      |                      |                      |
| Interest-bearing liabilities                  |      | 1,526                | 1,361                |
| Lease liabilities                             |      | 2,367                | 1,464                |
| Provisions                                    |      | 115                  | 76                   |
| Deferred tax liabilities                      |      | 131                  | 114                  |
| Total non-current liabilities                 |      | 4,141                | 3,016                |
| Total liabilities                             |      | 8,726                | 6,119                |
| Equity                                        |      |                      |                      |
| Share capital                                 |      | 100                  | 100                  |
| Capital surplus                               |      | 3,387                | 3,400                |
| Retained earnings                             |      | 1,439                | 1,621                |
| Treasury shares                               |      | -                    | (18)                 |
| Total equity attributable to owners of parent |      | 4,926                | 5,103                |
| Non-controlling interests                     |      | 17                   | -                    |
| Total equity                                  |      | 4,944                | 5,103                |
| Total liabilities and equity                  |      | 13,671               | 11,223               |

(2) Consolidated statement of profit or loss and consolidated statement of comprehensive income

Consolidated statement of profit or loss

(Millions of yen)

|                                                                      | Note | For the fiscal year<br>ended March 31, 2025 | For the fiscal year<br>ended March 31, 2026 |
|----------------------------------------------------------------------|------|---------------------------------------------|---------------------------------------------|
| Revenue                                                              |      | 18,960                                      | 18,185                                      |
| Cost of sales                                                        |      | 2,790                                       | 3,200                                       |
| Gross profit                                                         |      | 16,169                                      | 14,985                                      |
| Other income                                                         |      | 32                                          | 495                                         |
| Selling, general and administrative expenses                         |      | 15,990                                      | 15,183                                      |
| Other expenses                                                       |      | 3                                           | 41                                          |
| Operating profit                                                     |      | 208                                         | 255                                         |
| Finance income                                                       |      | 0                                           | 7                                           |
| Finance costs                                                        |      | 108                                         | 102                                         |
| Share of profit of investments accounted for using the equity method |      | 0                                           | –                                           |
| Profit (loss) before tax                                             |      | 101                                         | 160                                         |
| Income tax expense                                                   |      | 77                                          | (22)                                        |
| Profit                                                               |      | 23                                          | 183                                         |
| Profit attributable to                                               |      |                                             |                                             |
| Owners of parent                                                     |      | 42                                          | 180                                         |
| Non-controlling interests                                            |      | (19)                                        | 3                                           |
| Profit                                                               |      | 23                                          | 183                                         |
| Earnings per share (yen)                                             |      |                                             |                                             |
| Basic earnings (loss) per share                                      |      | 5.79                                        | 24.74                                       |
| Diluted earnings (loss) per share                                    |      | 5.79                                        | 24.74                                       |

## (4) Consolidated statement of cash flows

(Millions of yen)

|                                                                                            | Note | For the fiscal year<br>ended March 31, 2025 | For the fiscal year<br>ended March 31, 2026 |
|--------------------------------------------------------------------------------------------|------|---------------------------------------------|---------------------------------------------|
| Cash flows from operating activities                                                       |      |                                             |                                             |
| Profit (loss) before tax                                                                   |      | 101                                         | 160                                         |
| Depreciation and amortization                                                              |      | 484                                         | 426                                         |
| Finance income                                                                             |      | (0)                                         | (7)                                         |
| Finance costs                                                                              |      | 108                                         | 102                                         |
| Share of loss (profit) of investments accounted for using the equity method                |      | (0)                                         | –                                           |
| Loss on disposal of property, plant and equipment                                          |      | –                                           | 26                                          |
| Gain on sale of shares of subsidiaries                                                     |      | –                                           | (253)                                       |
| Decrease (increase) in trade and other receivables                                         |      | 175                                         | (163)                                       |
| Increase (decrease) in trade and other payables                                            |      | 2                                           | (176)                                       |
| Decrease (increase) in inventories                                                         |      | 20                                          | (141)                                       |
| Other                                                                                      |      | 43                                          | (179)                                       |
| Subtotal                                                                                   |      | 936                                         | (207)                                       |
| Interest received                                                                          |      | 0                                           | 8                                           |
| Interest paid                                                                              |      | (102)                                       | (95)                                        |
| Income taxes paid or refunded                                                              |      | 89                                          | (235)                                       |
| Net cash provided by (used in) operating activities                                        |      | 924                                         | (530)                                       |
| Cash flows from investing activities                                                       |      |                                             |                                             |
| Purchase of property, plant and equipment, and intangible assets                           |      | (110)                                       | (58)                                        |
| Payments for purchase of investment securities                                             |      | (29)                                        | –                                           |
| Proceeds from the sale of investment securities                                            |      | 9                                           | –                                           |
| Proceeds from sale of shares of subsidiaries resulting in change in scope of consolidation |      | –                                           | 877                                         |
| Payments of loans receivable                                                               |      | –                                           | (100)                                       |
| Proceeds from collection of loan receivables                                               |      | –                                           | 735                                         |
| Payments for leasehold and guarantee deposits                                              |      | (79)                                        | (31)                                        |
| Proceeds from refund of leasehold and guarantee deposits                                   |      | –                                           | 68                                          |
| Other                                                                                      |      | (2)                                         | 7                                           |
| Net cash provided by (used in) investing activities                                        |      | (212)                                       | 1,500                                       |
| Cash flows from financing activities                                                       |      |                                             |                                             |
| Net increase (decrease) in short-term loans payable                                        |      | (37)                                        | –                                           |
| Proceeds from long-term loans payable                                                      |      | 400                                         | 750                                         |
| Repayments of long-term loans payable                                                      |      | (755)                                       | (1,109)                                     |
| Repayments of lease liabilities                                                            |      | (231)                                       | (166)                                       |
| Purchase of treasury shares                                                                |      | –                                           | (18)                                        |
| Net cash provided by (used in) financing activities                                        |      | (624)                                       | (544)                                       |
| Net increase (decrease) in cash and cash equivalents                                       |      | 87                                          | 425                                         |
| Cash and cash equivalents at beginning of period                                           |      | 1,584                                       | 1,671                                       |
| Cash and cash equivalents at the end of the period                                         |      | 1,671                                       | 2,096                                       |