June 5, 2026

Note: This English translation is provided for reference purposes only. In the event of any discrepancies between the original Japanese version and this English translation, the original Japanese version shall prevail.

Company name: TerraSky Co., Ltd.
Name of representative: Hideya Sato, Representative Director Executive President & CEO
(Securities code: 3915 / TSE Prime Market)
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Notice Regarding Capital and Business Alliance with BRIDGE International Group, Inc. and Acquisition of Treasury Shares through Third-Party Allotment

TerraSky Co., Ltd. ("TerraSky") hereby announces that on June 5, 2026, it resolved to enter into an agreement (the "Capital and Business Alliance Agreement") regarding a capital and business alliance (the "Capital and Business Alliance") with BRIDGE International Group Corp. (TSE Growth 7039, "BRIDGE International Group"), and to subscribe for treasury shares to be disposed of by BRIDGE International Group through a third-party allotment (the "Transaction"), as outlined below.

1. Purpose and Rationale of the Capital and Business Alliance

In recent years, while various salestech solutions and AI have been increasingly adopted to improve the efficiency of corporate sales activities and promote DX (Digital Transformation), challenges remain where IT tools do not directly lead to revenue growth due to the fragmentation of data and KPIs between departments and a shortage of digital talent.

To build a true sales support system that provides a proactive sales framework to sustain the growth of client companies, both companies have agreed to this business alliance. This alliance will combine BRIDGE International Group's expertise in inside sales and outsourcing with TerraSky's cutting-edge technologies, including Salesforce and AI.

Through this Capital and Business Alliance, both companies aim to build an even stronger partnership, deliver innovative sales support services, and contribute to the business growth of client companies.

2. Details of the Business Alliance

① Joint Development and Provision of "Sales Engagement BPaaS"

The companies will jointly roll out a new BPaaS (Business Process as a Service) that leverages the strengths of both parties. TerraSky will provide cutting-edge salestech solutions such as Salesforce, Agentforce, and mitoco Buddy, as well as design, implement, and build AIOps frameworks for AI agents. BRIDGE International Group will leverage its extensive expertise to provide inside sales outsourcing (dispatch and operation of ISR/SV) and business process design.

② Establishment of an AI Co-Creative Sales Process

The alliance will promote and drive results through AI utilization across all domains, including marketing, inside sales, field sales, and customer success. Specifically, this includes the automatic updating of business opportunities and ToDo lists from meeting notes, the creation of proposal outlines, the automatic generation of call scenarios and customer emails, and the establishment of AI-driven role-playing and monitoring systems.

③ Process Integration Support through Revenue Operations (RevOps)

By integrating data and KPIs that tend to be fragmented across different processes, the alliance will support client companies in maximizing their revenue. This will involve practicing business-and-IT-integrated outsourcing utilizing Salesforce's OSP (Outsourcing Service Provider) program, as well as intent sales based on customer behavioral data (such as website visits and information requests).

④ Pursuit of a Performance-Linked Business Model

Moving beyond traditional fixed-fee BPO, the alliance aims to establish a "performance-linked fee model" based on the achievement of pre-agreed KPIs, such as increasing the number of business meetings and maximizing LTV (Customer Lifetime Value).

3. Details of the Capital Alliance

Through the Transaction, TerraSky will subscribe for 113,100 shares of common stock of BRIDGE International Group (the "Shares"). As a result, TerraSky's voting rights ownership ratio in BRIDGE International Group is expected to be 3.00% (calculated based on the total number of 35,823 voting rights as of December 31, 2025, rounded to two decimal places).

4. Overview of Capital & Business Alliance Partner

(1)	Name	BRIDGE International Group Corp.
(2)	Location	4-1-1 Taishido, Setagaya-ku, Tokyo
(3)	Title and Name of Representative	Michimasa Yoshida, President and CEO
(4)	Business Description	Outsourcing Business

(5)	Capital	552 million yen (As of December 31, 2025)	
(6)	Date of Establishment	January 8, 2002	
(7)	Number of Shares Issued	3,768,600 shares	
(8)	Fiscal Year-End	December 31	
(9)	Number of Employees	722 (Consolidated, as of December 31, 2025)	
(10)	Major Customers	Major domestic IT companies, foreign technology companies, major financial institutions, etc.	
(11)	Major Transaction Banks	MUFG Bank, Ltd., etc.	
(12)	Major Shareholders and Shareholding Ratios (As of December 31, 2025)	Michimasa Yoshida	33.39%
		Hikari Tsushin KK Investment Limited Partnership	6.47%
		Custody Bank of Japan, Ltd. (Trust account)	2.60%
		Keisuke Arakawa	2.52%
		SBI SECURITIES Co., Ltd.	1.88%
		The Ehime Bank, Ltd.	1.87%
		Bridge Group Employee Stock Ownership Plan	1.54%
		Yuki Shimizu	1.39%
		Ken Soga	1.39%
		Masae Shiozawa	1.39%
(13)	Relationship between the Parties	Not applicable.	
	Capital Relationship	Not applicable.	
	Personnel Relationship	Not applicable.	
	Business Relationship	Not applicable.	
	Related Party Status	Not applicable.	

(14) Consolidated Financial Results for the Past Three Years
(In millions of yen, except per share data)

Fiscal Year-End	FY12/2023	FY12/2024	FY12/2025
Net Assets	4,161	4,396	4,692
Total Assets	5,176	5,987	5,641
Net Assets per Share	1,110.35 yen	1,216.10 yen	1,306.79 yen
Net Sales	7,020	8,615	8,564
Operating Profit	913	950	873

Ordinary Profit	916	998	865
Profit Attributable to Owners of Parent	644	661	536
Earnings per Share	171.41 yen	182.52 yen	149.24 yen
Dividends per Share	35.00 yen	35.00 yen	85.00 yen

5. Number of Shares to be subscribed For Acquisition Price, and Shareholding Status Before and After Acquisition

① **Number of Shares Held Before Transfer:** 0 shares of common stock

② **Number of Shares to be Subscribed For:** 113,100 shares

③ **Acquisition Price:** 182,317,200 yen (Per share: 1,612 yen)

④ **Number of Shares Held After Transfer:** 113,100 shares

6. Schedule

① **Date of Board of Directors Resolution:** May 25, 2026

② **Date of Agreement Execution:** June 5, 2026

③ **Date of Share Acquisition Execution (Closing Date):** June 22, 2026 (Tentative)

(Note 1) At the Board of Directors meeting referenced in ① above, a resolution was passed to delegate the authority to execute the Capital and Business Alliance Agreement to Hideya Sato, President and CEO. Based on this delegation of authority, President and CEO Hideya Sato made the final decision to enter into the Capital and Business Alliance Agreement on June 5, 2026.

7. Outlook

The impact of this Transaction on TerraSky's consolidated financial results for the fiscal year ending February 2027 is currently under review. TerraSky will promptly disclose any matters that require disclosure as they arise.