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NITTO KOHKI

To Whom It May Concern

June 12, 2026

Company name: NITTO KOHKI CO., LTD.
(Code No. 6151 Tokyo Stock Exchange Prime)

Representative: Akinobu Ogata, Representative Director, President CEO

Inquiry: Hiromi Noguchi, Director, Managing Executive Officer, Chief Administration Officer

Questions and Answers for the Presentation of Financial Results Fiscal Year 2025

This Q&A compilation is a summary of the main questions we received at our financial results briefing for the fiscal year ended March 31, 2026, held on June 3, 2026, and our 1-on-1 meetings with institutional investors and analysts.
Some revisions and modifications have been for facilitating readers' understanding.

[Reference] Summary of Financial Results

Performance in FY2025

Sales increased due to higher sales of couplings and linear pumps. Operating profit decreased due to increased costs associated with new plant operations and higher material costs.
Sales : 27.2 billion yen [+ 0.1% YoY]
Operating profit : 1.1 billion yen [- 49.5% YoY]

Plans for FY2026

Profit increase expected through product price revisions and expansion of projects for new fields.
Sales : 29.1 billion yen [+ 7.0% YoY]
Operating profit : 1.7 billion yen [+ 48.1% YoY]

Shareholder Return

Annual dividend for FY2025 is 40 yen per share
Forecast annual dividend for FY2026 is 32 yen per share

Q1 **To what extent do you expect to expand the robot-integrated products highlighted in your presentation? Are there any new applications currently being considered?**

A1 Currently, robot-integrated product lineup is centered on hand tools. In addition, we are advancing the development of control technologies-working in collaboration with system integrators-that enable handling of larger workpieces and more complex operations. As demand for robot-integrated products continues to grow against the backdrop of labor shortages, we will also strengthen our sales activities to effectively capture this demand.

Q2 **Please explain the impact of the situation in the Middle East.**

A2 For certain items such as resins, rubber, lubricants, and packaging materials, visibility into future procurement has become somewhat limited. However, at this point, this has not had a significant impact on our production. To avoid excessive dependence on specific suppliers or regions, we are taking measures to diversify risk, including the use of alternative materials, identifying new suppliers, and maintaining appropriate inventory levels. In addition, our full-year earnings forecast for the fiscal year ending March 2027 is based on the assumption that current market conditions will not deteriorate significantly.

Q3 **Please explain the factors behind the 1.0-billion-yen decrease in operating profit for the machine tools business in FY2025.**

A3 The main factors are increased fixed costs, such as higher depreciation expenses related to the new plant, decreased sales due to production stoppages associated with the plant relocation, and higher SG&A expenses.

Q4 **What are the trends in the hydrogen-related market?**

A4 Hydrogen fuel cell vehicles are currently in the early stages of adoption, and we expect full-scale market penetration to progress through the 2030s. Their characteristics—such as long driving range and short refueling times—make them well suited for commercial vehicles, including large buses and trucks. As a result, inquiries for our quick connect couplings “CUPLA” for hydrogen refueling have been increasing. Although the market is expected to grow gradually, we recognize it as having significant medium- to long-term growth potential.