

and ST HD Co., Ltd.
July 2nd 2026

Monthly Sales Figures

FY2027/02 (March 1, 2026 ~ February 28, 2027)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	105.6	104.9	108.2	106.3	95.7			95.7	103.8										103.8
	Same stores	103.2	102.9	106.1	104.1	93.8			93.8	101.6										101.6
Number of customers	Total	109.0	108.1	108.2	108.4	96.4			96.4	105.4										105.4
	Same stores	106.5	106.0	105.6	106.0	94.4			94.4	103.1										103.1
Spending per customer	Total	96.8	97.1	100.0	98.0	99.3			99.3	98.5										98.5
	Same stores	96.8	97.1	100.5	98.2	99.3			99.3	98.6										98.6

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.,'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

【Summary】

In June, all store sales were 95.7% and the same store sales were 93.8% year-on-year.

As the nationwide cold rainy season continued, demand for summer items slowed down, falling below the previous year's level.

In addition, since there was one less holiday than the previous year, we estimate that there was a negative impact of 1.7 percentage points on same store sales year-on-year.

By brand, LEPSIM, GEORGE'S, and TODAY'S SPECIAL showed good performance.

By item, short-sleeved T-shirts, jackets, and pants using functional materials for summer were popular in apparel.

In fashion accessories, sandals performed well, while cooling tumblers and handy fans were popular in household goods.

< Appendix >

- 99 stores were temporarily closed or opened shorter hours due to Typhoon No. 6 in early June 2026.
- 12 stores were temporarily closed or opened shorter hours due to Typhoons No. 7 and No. 8 in late June 2026.

(Temporarily closed stores are included in same stores.)

【Adastria Japan】

【Austria Japan】

		1st half									2nd half									
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	Full-term
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Number of Stores	Opened	3	14	1	18	0			0	18									18	
	Closed	1	1	3	5	0			0	5									5	
	Total in the month end	1,325	1,338	1,336	1,336	1,336			1,336	1,336									1,336	
	Direct-Run Stores	1,257	1,270	1,269	1,269	1,269			1,269	1,269									1,269	
	Franchise Stores	6	6	6	6	6			6	6									6	
	Online Stores	62	62	61	61	61			61	61									61	

<Appendix>

FY2026/02 (March 1, 2025 ~ February 28, 2026)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	107.4	98.5	108.4	104.8	103.6	102.6	109.6	104.9	104.8	99.7	107.6	104.3	104.1	103.4	113.6	115.7	109.7	106.9	105.9
	Same stores	104.1	95.0	104.2	101.1	99.8	99.0	104.4	100.8	101.0	96.1	104.4	101.2	100.9	99.8	109.9	109.9	105.5	103.1	102.1
Number of customers	Total	107.3	99.5	108.0	104.9	105.3	104.9	113.2	107.6	106.3	104.9	109.0	106.7	106.9	110.5	117.4	116.8	114.5	110.8	108.5
	Same stores	101.3	93.9	101.7	98.9	99.3	99.5	106.0	101.4	100.2	99.0	104.8	102.4	102.2	105.0	112.4	110.0	108.8	105.6	102.8
Spending per customer	Total	100.1	99.0	100.4	99.8	98.4	97.7	96.8	97.5	98.6	95.0	98.8	97.7	97.4	93.6	96.8	99.0	95.8	96.5	97.6
	Same stores	102.8	101.2	102.5	102.2	100.5	99.5	98.5	99.4	100.7	97.0	99.7	98.8	98.7	95.1	97.8	99.9	97.0	97.7	99.3

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Note 3: Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.