

Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

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FY2026																
(March 1, 2026 to February 28, 2027)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
Sales (YoY)		Change (%)														
Domestic Sales *1		*4 <u>107.8</u>	*4 <u>110.3</u>	*4 <u>114.7</u>	99.0			107.9								107.9
Store Sales *1		109.8	112.8	*4 <u>120.6</u>	100.3			110.9								110.9
Same-Store Sales *2		96.1	98.2	*4 <u>104.8</u>	87.5			96.7								96.7
Online Sales *1		*4 <u>99.6</u>	*4 <u>100.6</u>	*4 <u>92.6</u>	94.0			96.7								96.7
Number of Stores		店														
End of Month (Term) *1		2,493	2,491	*4 <u>2,487</u>	2,483			—							—	—
Openings		41	6	*4 <u>2</u>	0			49							0	49
Closings		17	8	6	4			35							0	35
M&A		30	0	0	0			30							0	30
Number of Same Stores *1		1,938	1,955	1,986	1,993			—							—	—

Note: As a general rule, this sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should the final data differ from the preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced. The "Full year" column presents the cumulative figures from the start of the current fiscal year through the reporting month.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales. Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores. Online sales are aggregated from sales on our own and other affiliates' websites.

*2 Same stores are defined as stores that have been open or newly consolidated (joined our Group) for more than 12 months prior to the report and have kept the same retail area (same floor space) as in the same month of the previous year. The number of such stores changes monthly. Therefore, stores that have been relocated or closed for more than one day due to renovations are excluded. Please note that same-store sales do not include e-commerce sales.

*3 Following the consolidation of World Style Labels Co., Ltd. as a subsidiary on March 1, 2026, its figures have been included in the year-on-year sales and store count data, effective from March. The "M&A" line item in the store count breakdown reflects this new consolidation.

*4 The year-on-year percentage for domestic retail sales in March 2026 was revised from 108.0% to 107.8%, and the year-on-year percentage for online sales was revised from 100.2% to 99.6%.
The year-on-year percentage for domestic retail sales in April 2026 was revised from 110.4% to 110.3%, and the year-on-year percentage for online sales was revised from 101.2% to 100.6%.
The year-on-year percentage for domestic retail sales in May 2026 was revised from 115.0% to 114.7%, store sales from 120.7% to 120.6%, same-store sales from 104.9% to 104.8%, and online sales from 93.2% to 92.6%. In addition, the number of openings was revised from 1 to 2, and the end-of-month store count was revised from 2,486 to 2,487.

Number of holidays* year-on-year Current month Month in previous year *Saturdays, Sundays and public holidays

- Domestic retail sales were 99.0% of the same month last year, with store sales at 100.3% and online sales at 94.0%. Same-store sales were 87.5% of the same month last year. The number of holidays was one day fewer than that in the same month last year, which we estimate had a negative impact of approximately 3.0%.
 - Sales of summer merchandise did not gain traction, as the temperature remained lower than in the previous year and the business was also affected by bad weather nationwide. Even at brands that had begun to see the benefits of the merchandising reform, sales of key products typical for this season did not increase.
In the store sales channel, sales during the latter half of the month were also weak, affected by the typhoons. In the e-commerce channel, in addition to the ongoing issues with both the quality and quantity of the product assortment from the previous month, the impact of system trouble also remained to some extent, negatively affected the sales.
 - By item category, functional-material pants available in different lengths and flared skirts performed steadily, while jackets and light outerwear items also held up relatively well; however, top items such as pullover jersey tops and blouses, which are key summer merchandise, fell below the previous year's level.
By brand, sales of apparel brands generally slowed, with some exceptions such as the used-select brand RAGTAG and the junior brand Lovetoxic. Against that backdrop, the strong performance of lifestyle brand 212 KITCHEN STORE and leather accessories brand HIROFU stood out.

Reference: Results for the Previous Fiscal Year

FY2025																
(March 1, 2025 to February 28, 2026)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
Sales (YoY)		Change (%)														
Domestic Sales		98.7	95.0	100.0	97.8	101.2	102.0	99.0	92.8	102.2	102.2	107.0	102.8	110.9	103.1	101.1
	Store Sales	98.8	95.3	100.9	97.5	101.3	101.8	99.1	93.0	103.2	104.4	108.5	109.5	111.7	105.3	102.3
	Same-Store Sales	98.1	94.0	100.1	96.5	100.5	100.2	98.2	91.4	100.5	102.1	93.0	96.3	100.7	97.2	97.8
Online Sales		98.7	93.5	96.5	98.8	101.0	102.6	98.4	92.2	98.6	94.1	102.0	84.1	108.5	95.9	97.0
Number of Stores																
End of Month (Term)		2,270	2,298	2,299	2,301	2,298	2,284	—	2,295	2,319	2,314	2,536	2,483	2,439	—	—
	Openings	21	31	8	3	4	4	71	18	32	5	2	0	14	71	142
	Closings	13	3	7	1	7	18	49	7	8	10	6	53	58	142	191
	M&A	0	0	0	0	0	0	0	0	0	0	226	0	0	226	226
Number of Same Stores		1,999	2,024	2,025	2,023	2,015	1,992	—	2,005	2,037	2,052	2,098	2,059	2,004	—	—