

June 2026 Skylark Group Monthly IR Report (Flash Figures)

July 3, 2026
Skylark Holdings Co., Ltd.
(Code 3197, TSE Prime)

FY2026 vs FY2025

	(%YoY)	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
All-store	Sales	112.0%	107.4%	103.9%	108.4%	114.9%	105.1%							108.6%
Same-store	Sales	110.3%	105.7%	102.3%	107.3%	111.4%	101.7%							106.4%
	Traffic	105.6%	100.2%	97.4%	101.4%	105.9%	98.6%							101.5%
	Average Ticket Price (ATP)	104.4%	105.5%	105.1%	105.8%	105.2%	103.2%							104.9%
Store Development	New Store Openings	3	2	0	5	6	5							21
	Remodels	13	13	24	22	18	23							113
	Brand Conversions	2	7	5	3	4	5							26
Number of Stores	Gusto	1,230	1,229	1,224	1,224	1,220	1,211							1,211
	Bamiyan	370	370	370	371	371	370							370
	Syabu-Yo	325	328	327	328	331	331							331
	Yumean	174	173	171	171	171	171							171
	Jonathan's	157	157	157	157	157	156							156
	Sukesan Udon	95	98	101	104	106	110							110
	Shinpachi Shokudo Group	-	-	-	-	109	111							111
	Overseas brands	115	116	115	116	118	121							121
	Other brands	632	631	625	624	623	622							622
	Total	3,098	3,102	3,090	3,095	3,206	3,203							3,203
	Conversion preparations (not included in the above total)	12	7	9	9	9	11							11

Highlights

■ Sales Overview

Same-store customer traffic decreased by 1.4% YoY, affected by # of weekend days, a stark contrast in weather and temperature from last year's rainy season with little rain, and typhoons.

■ Topics

Brand

Distributed coupons across multiple brands as a measure for the rainy season.

Gusto

Revised the grand menu, improving major menu items. The revival of the "Original Japanese-style Salad Udon" generated buzz.

Bamiyan

Implemented the "Yamcha Lottery" app promotion offering prizes such as 10-yen gyoza and half-price ramen, contributing to supporting customer traffic.

Jonathan's

Launched the limited-time "Cheers Jonathan Fest" for Father's Day, offering four types of alcohol at half price, which contributed to supporting customer traffic.

Sukesan Udon

Opened the first store in Taiwan, marking its first overseas expansion. Increased ATP by expanding the popular "Suketama-don" series, and contributed to customer traffic by radio promotions.

Store expansion

5 new stores

2 Syabu-Yo, 1 Sukesan Udon, 2 Shinpachi Shokudo Group (1 Shinpachi Syokudo, 1 Echigoya)

5 brand conversions

4 Sukesan Udon and 1 Pertica

ESG

Received the highest rating of "A" in the Supplier Engagement Rating by the international environmental organization CDP for the second consecutive year.

Note

1. All-store figures represent consolidated domestic totals and exclude overseas store sales.
2. Same-store: stores with 13 months or more of operating history, including brand-converted stores and Sukesan Udon.
3. Customer traffic includes delivery and take-out customer count calculated based on the definitions below.
Customer traffic from delivery = Delivery sales / ATP for Eat-in; Customer traffic from take-out = Take-out sales / ATP for Eat-in
4. ATP includes dine-in only; excludes delivery and takeout.

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