

July 6, 2026

INTERMESTIC

June 2026 Monthly Domestic Sales Summary for fiscal year Jan. 1, 2026 through Dec. 31, 2026 (% YoY)

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✓ Monthly Sales YoY, Number of Stores

		2026																		
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	1Q	2Q	3Q	4Q	1H	2H	Total
Zoff business	All Store(%)	17.6	15.3	16.8	17.1	24.4	5.0							16.7	15.4			16.0		
	Same Store(%)	11.8	9.6	12.7	12.5	19.1	0.1							11.5	10.5			11.0		
	Openings	0	0	4	5	3	2							4	10			14		
	Closings	0	0	1	0	0	0							1	0			1		
	Number of stores	332	332	335	340	343	345							335	345			345		
Megane Super business	Openings	1	2	0	0	0	1							3	1			4		
	Closings	0	1	0	0	0	0							1	0			1		
	Number of stores	300	301	301	301	301	302							301	302			302		

Note 1: The figures above are based on preliminary figures for management accounting, and may differ from actual results.

Note 2: Existing stores are stores that were open in the same month of the previous year and the same month of the current year.

Note 3: In addition to the above, there are adjustments for EC sales, wholesale sales, revenue recognition standards, etc., so the change in sales on the income statement will not match the change in sales.

Note 4: In the Megane Super business, year-on-year sales figures for all stores and same-store sales are not currently used as key internal performance indicators. Therefore, only the number of store openings and closings is disclosed.

✓ Topics (Zoff Business)

• Monthly Summary

During the month, despite subdued store traffic due to weather and calendar factors, sales of photochromic lenses and various tie-up promotions continued to prove effective, and regular-price sales remained solid. As a result, total store sales rose +5.0% year-on-year and same-store sales rose +0.1%, allowing us to maintain positive same-store sales (physical stores only) even under highly challenging conditions. Excluding the calendar factor, we estimate that same-store sales would have grown in the range of +2% to +3%¹.

• Quarterly Summary

In the second quarter of the fiscal year ending December 31, 2026, sales growth in the first half of the quarter was driven by strong performance in both customer count and average spend per customer, supported by the TV commercials for blue-light-cut photochromic lenses featuring Ren Meguro and by collaboration product sales. In the latter half, although the growth in customer count slowed due to successive days of unfavorable weather and typhoon impacts, the rise in average spend per customer provided support, and same-store sales remained positive year-on-year for the 42nd consecutive month.

Note 1: This figure is calculated based on historical trends and may differ from actual results.

✓ Store Openings and Closings

Openings: Megane Super Contact Kintetsu-Abenobashi Station East Exit Store, Zoff AEON Hachioji Takiyama Store, Zoff Matsumoto Scena Store

Closings: —

✓ Historical Monthly Sales YoY

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	1Q	2Q	3Q	4Q	1H	2H	Total
All Store(%)	2025	12.1	14.2	8.2	13.5	7.7	6.1	29.4	22.8	8.2	6.1	7.6	9.2	10.9	8.8	20.9	7.7	10.0	14.5	12.3
	2024	10.3	13.8	15.9	10.8	18.7	25.1	9.2	17.3	27.6	17.7	21.4	14.2	13.2	18.5	16.9	17.5	15.9	17.2	16.6
Same Store(%)	2025	8.7	12.8	4.8	9.0	3.6	2.1	24.0	18.0	4.9	2.3	3.1	3.8	8.3	4.6	16.4	3.1	6.4	9.9	8.2
	2024	6.6	10.1	12.0	7.4	14.5	21.2	5.5	12.5	22.0	14.3	17.1	10.2	9.4	14.6	12.3	13.6	12.1	12.9	12.5

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