weathernews

Financial Results for 2026.5
(ended May 31, 2026)

Weathernews Inc.

July 9, 2026

1 Summary of Financial Results for 2026.5

- Summary of Financial Results
- Sales by Domain & Details

2 Summary of the Previous Mid-Term Business Plan

3 Full-Year Forecast for 2027.5

- Full-Year Forecast
- Sales Forecast by Domain
- Dividend Policy

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1 FY2026.5 Results Summary of financial results

[Sales] Achieved record-high sales for the 17th consecutive period

[Profit] Exceeded plan and achieved record profits at all levels, with operating profit margin up 2.2 pts YoY

(Millions of Yen)	2025.5 Actual	2025.5 Forecast	2026.5 Actual	Y/Y
Net sales	23,505	25,000	24,479	+4.1%
Gross profit	10,874	-	11,586	+6.5%
Gross profit Margin(%)	46.3	-	47.3	+1.0Pt
Operating profit	4,517	5,000	5,244	+16.1%
Operating profit Margin(%)	19.2	20.0	21.4	+2.2Pt
Ordinary profit	4,468	5,000	5,456	+22.1%
Profit attributable to owners of parent	3,115	3,500	3,806	+22.2%
EPS (JPY)	70.38	78.94	85.76	+15.38JPY
ROE (%)	15.1	15.6	16.8	+1.7Pt
FOREX Rates (USD/JPY)	150.87	150.00	153.14	+2.27JPY

※Note) EPS: The amount after the stock split is stated. (Effective date: December 1, 2024 & March 1, 2026)

Operating Profit Analysis (Y/Y)

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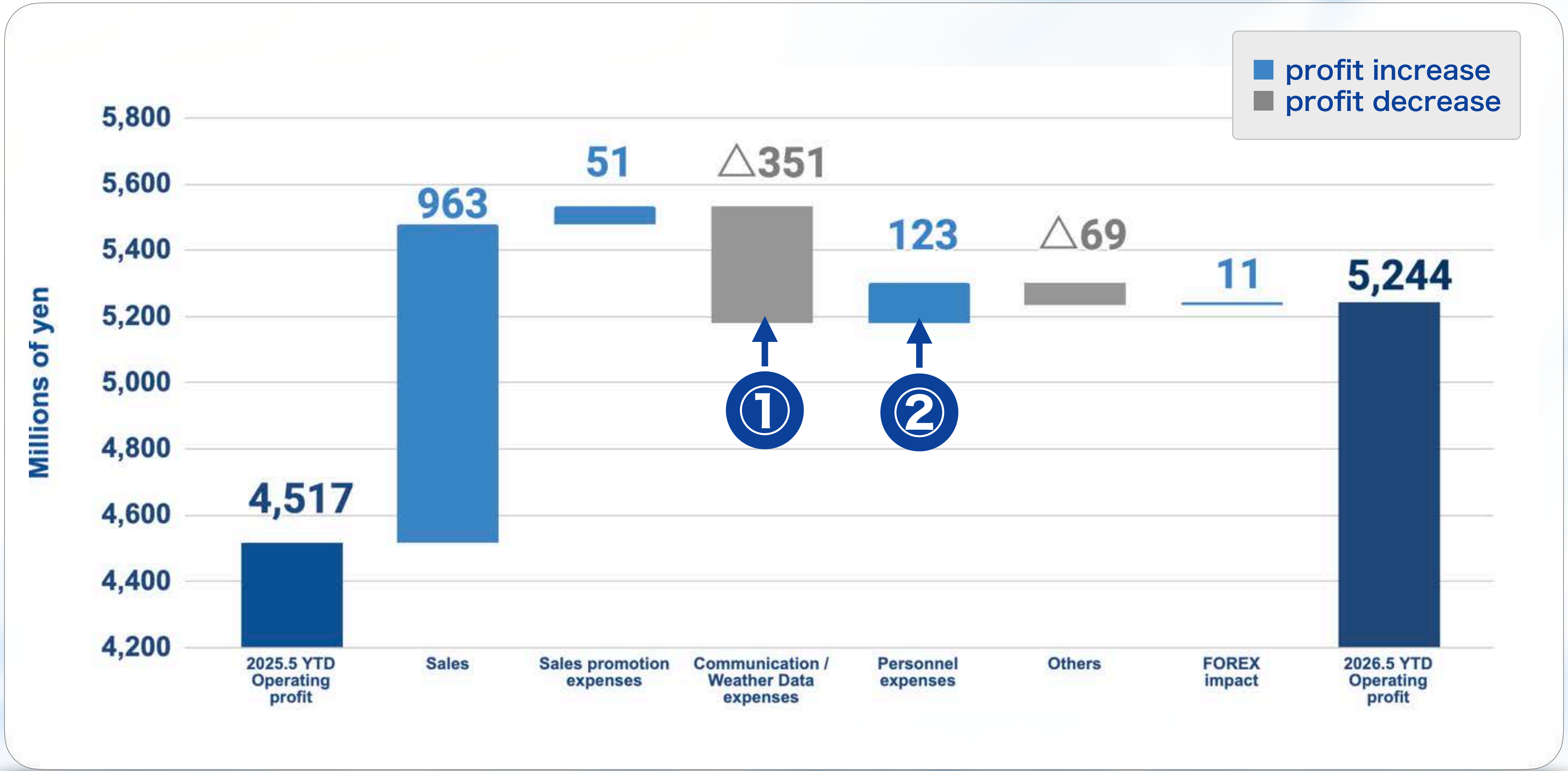
① Increased communication and weather data expenses due to R&D advancement and productization of AI services

② AI-driven efficiency in B2B operations reduced personnel expenses



1 FY2026.5 Results Sales by Domain(Business Segment)

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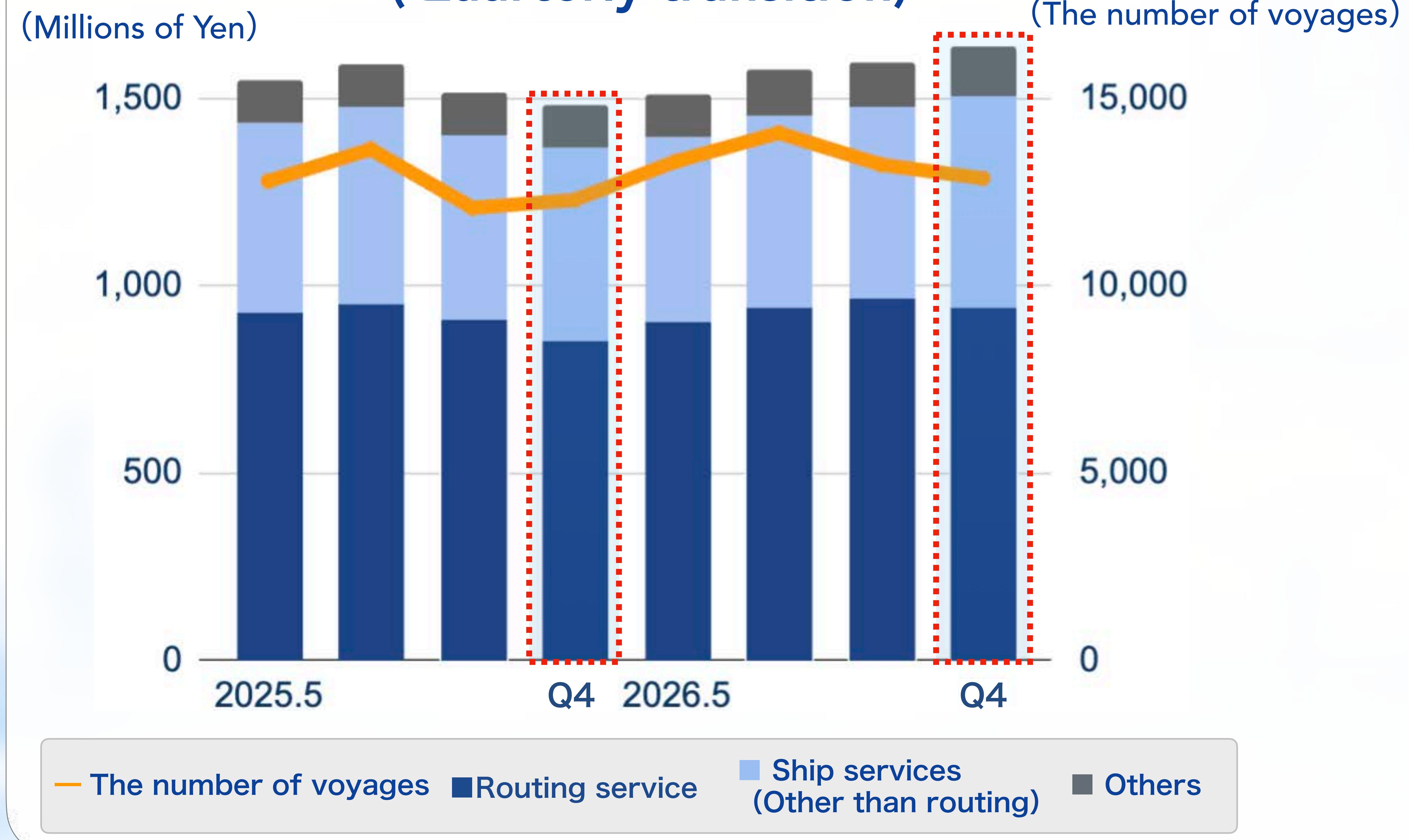
Millions of Yen	2025.5 Actual	2026.5 Actual	Y/Y (%)	Business Overview
Sea Domain	6,139	6,324	+3.0%	Steady European growth in new acquisitions and upselling drove revenue increase, but fell short of the plan due to the loss of a few clients.
Sky Domain	1,319	1,523	+15.5%	Increased revenue in the domestic helicopter market and the Asian airline market.
Land Domain	6,749	7,111	+5.4%	Revenue growth driven by expanding services into new markets including energy, retail, construction, logistics, and factories.
Internet Domain	8,281	8,594	+3.8%	User growth driven by ad investments, the No. 1 forecast accuracy rating for 4 consecutive years, and the No. 1 user base rating. Record-high annual cumulative DAU contributed to increased ad and subscription revenue. Result slightly below plan due to decreased revenue from mobile carrier services.
Subscription Sales Total	22,490	23,554	+4.7%	-
Flow Sales	1,015	925	△8.9%	(One-off research, system sales, and other sales that lead to future stock sales)
Flow Sales	23,505	24,479	+4.1%	-

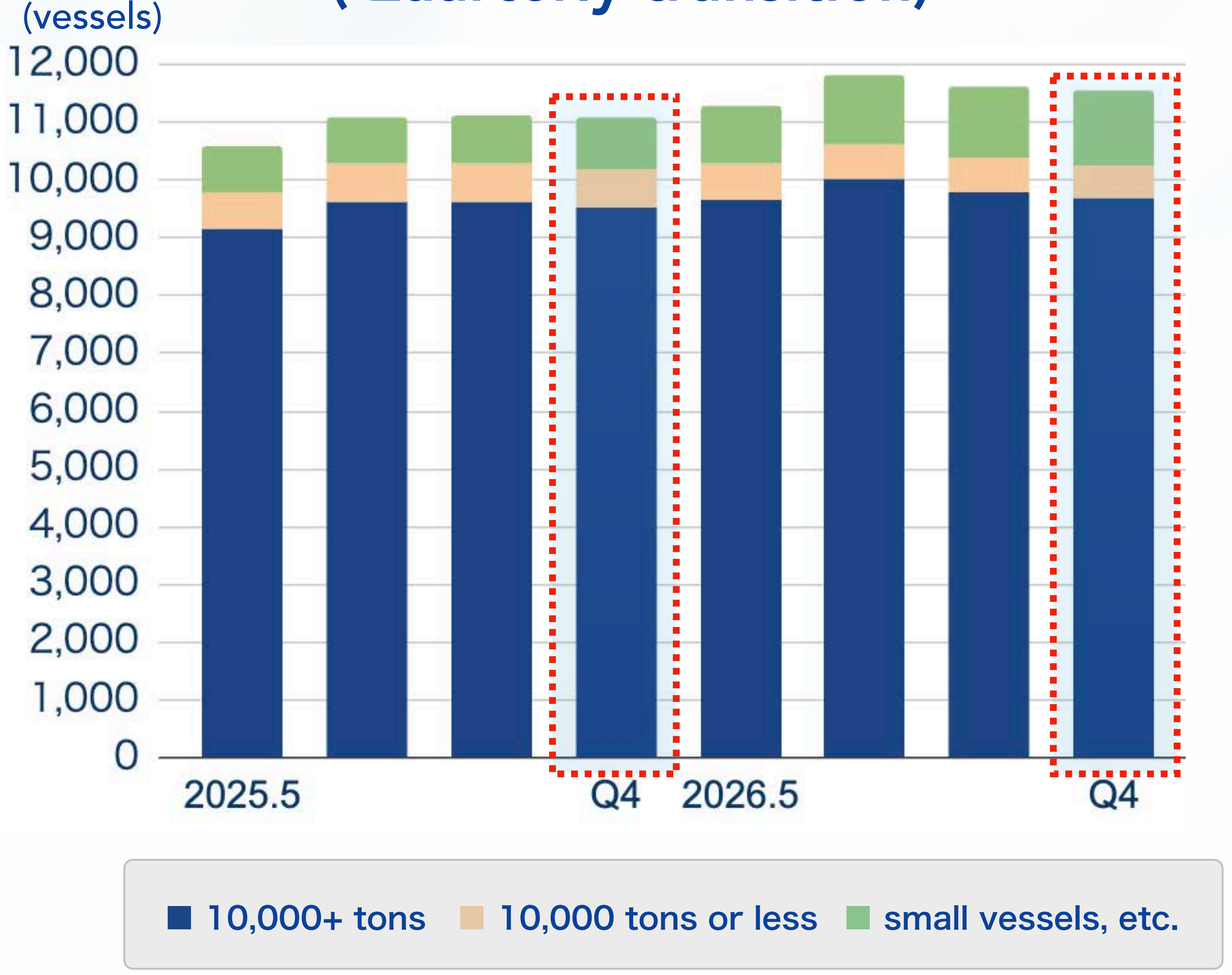
Sea Domain Details

- ✦Strong sales of "SeaNavigator", with Q4 sales increasing 10.5% QoQ
- ✦Expanded adoption of small vessel services drove an increase in the number of vessels served
- ✦The impact of the Strait of Hormuz closure on sales is limited

Sales and the number of voyages (Quarterly transition)



Number of vessels that provided services (Quarterly transition)



Sea Domain Details

Promote product development for large and small vessels

Released new contents for "SeaNavigator", making the app version available for fleet managers

"Weathernews for business" for ports and marine construction is expanding well, newly adopted by 70 companies

Sky Domain Details

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Newly provided aviation weather service "SkyAviators" and others to 14 companies in 6 countries

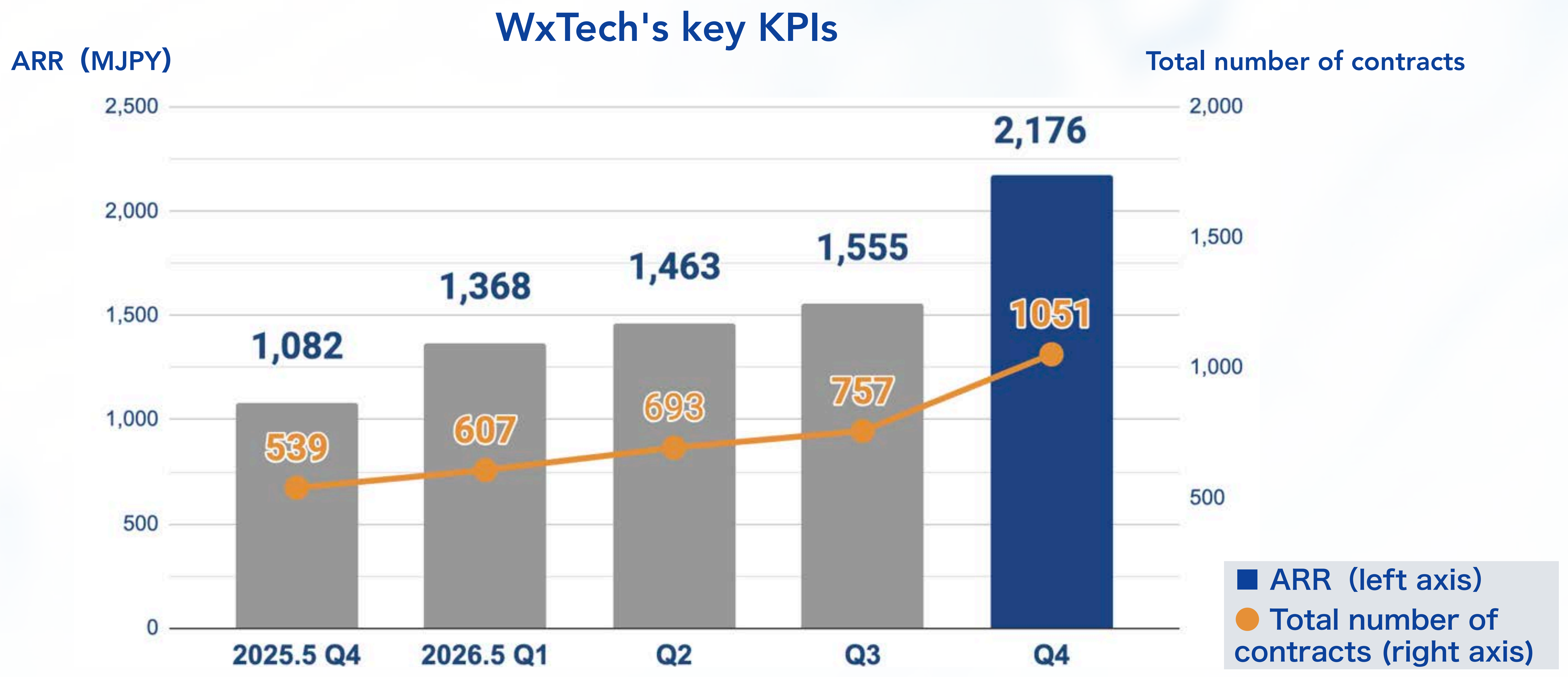
"SkyAviators" equipped with an AI agent

Signed an MOU with Vietnam Air Traffic Management
Scheduled to provide "SkyAviators" in 2026

1 FY2026.5 Results Land Domain Details

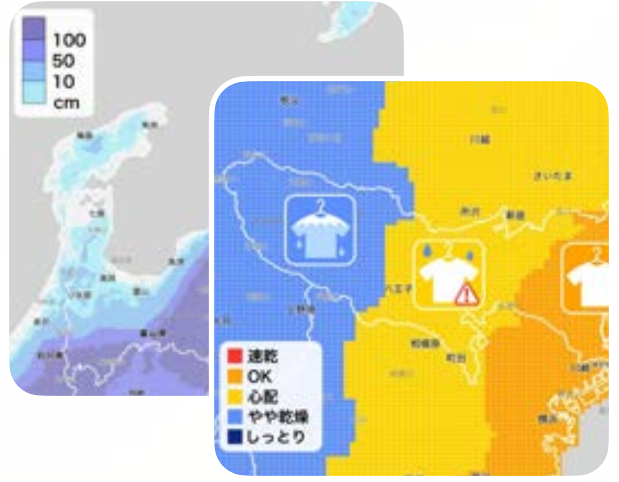
✦Expanding into new markets including construction, logistics, manufacturing, energy, and retail, with "Weathernews for business" growing faster than expected

✦WxTech services reached 1,051 client companies and 2.176 billion JPY in ARR



Note 1: Excluding spot contracts
Note 2: Some figures have been revised after reviewing actual results from Q1 of 2026.5

Land Domain Details



WxTech data

Sales (Y/Y) **+21%**

Provides a comprehensive suite of data encompassing all natural phenomena—from standard weather forecasts and historical weather data to disaster risks (such as earthquakes, tsunamis, and volcanic activity), alongside lifestyle and health-related metrics including cherry blossom bloom predictions, pollen counts, heatstroke risks, UV radiation, and weather-induced pain.

Weathernews for business

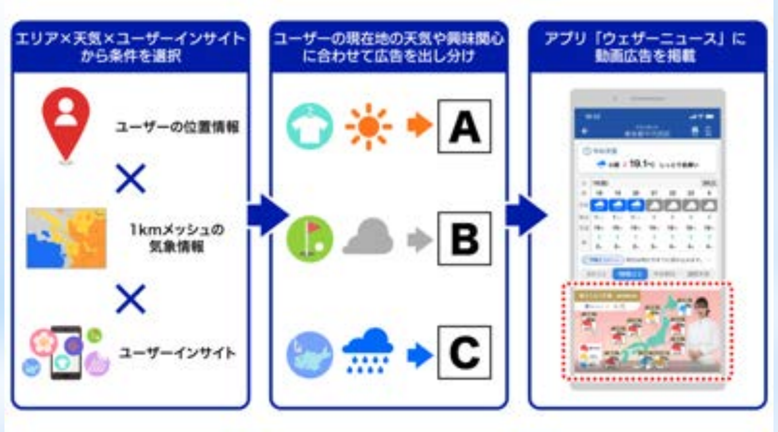
Sales (Y/Y) **+137%**

The "Weathernews" app has been enhanced with a dedicated weather page tailored to corporate needs. Registering locations such as facilities, stores, and sales offices allows users to receive highly targeted push notifications critical for business decision-making.

Soratena Pro

Sales (Y/Y) **+156%**

Small, lightweight, power-saving IoT sensors visualize weather conditions on site. It provides powerful support for corporate safety measures, productivity improvement, marketing measures and analysis.



Weathernews Ads

Sales (Y/Y) **+46%**

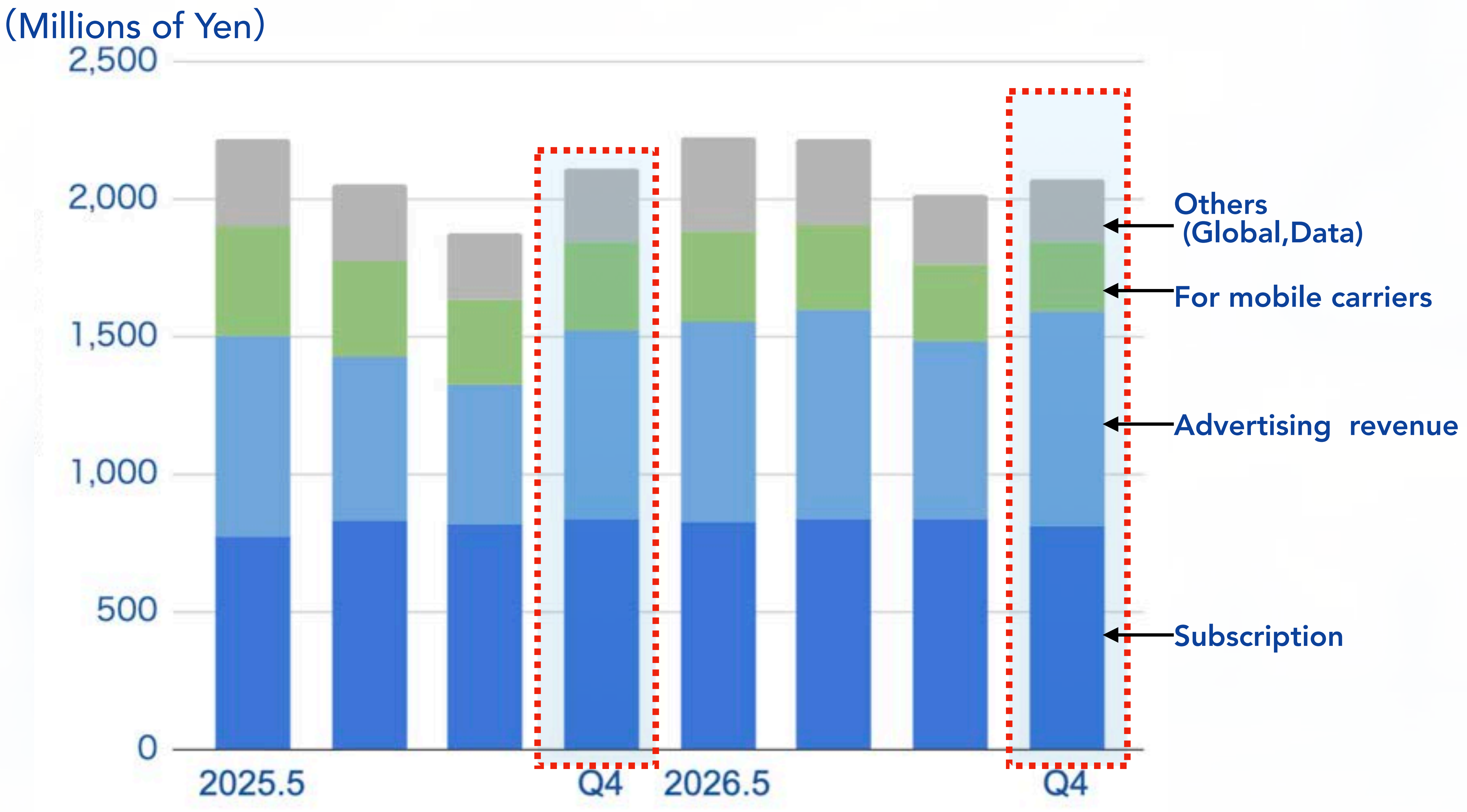
Deliver weather-related advertisements within the Weathernews app using high-resolution weather data and user location information. Promotes increased interest in products and willingness to purchase among users who come to browse.

1 FY2026.5 Results Internet Domain Details

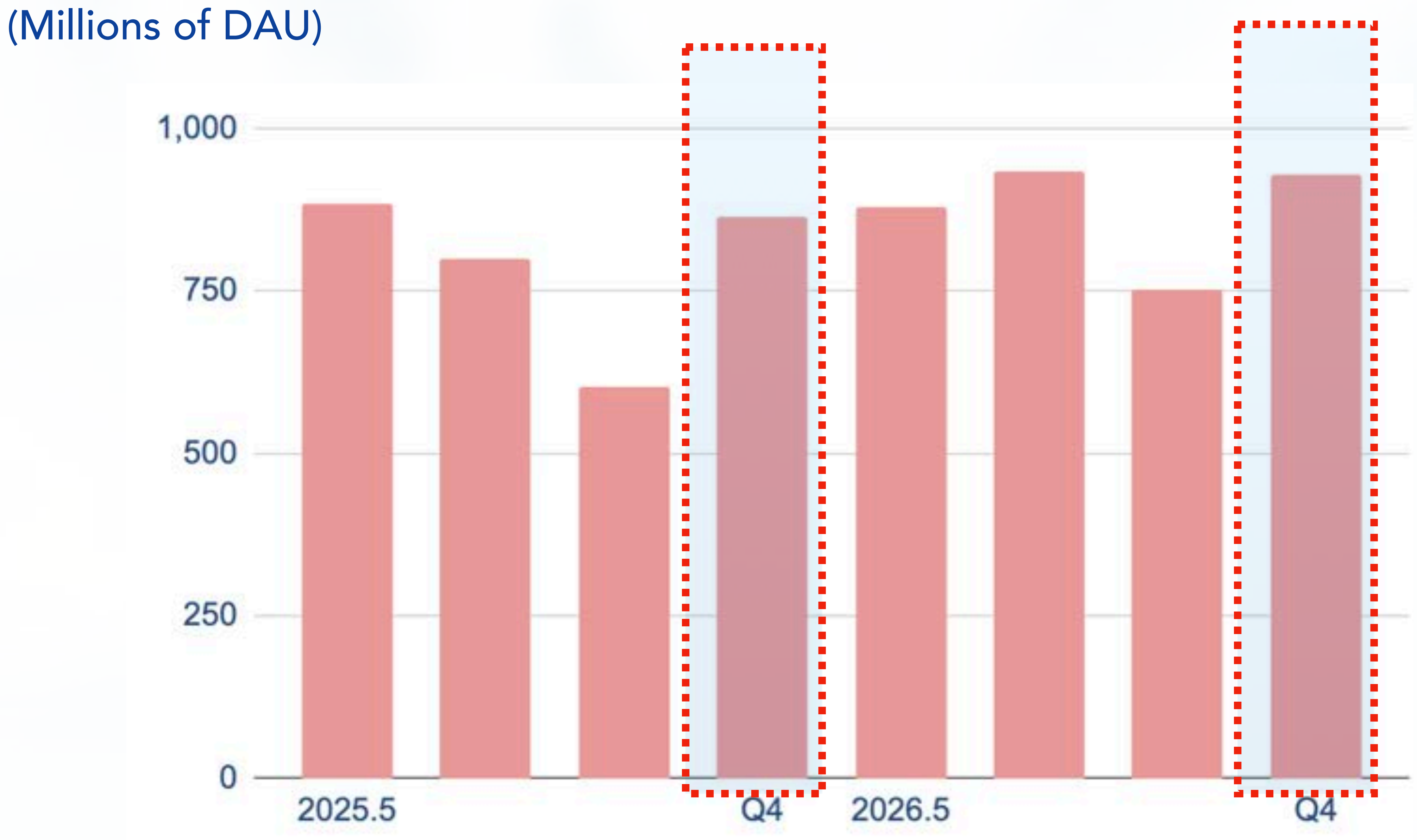
✦Achieved the No. 1 forecast accuracy rating for four consecutive years, while securing the No. 1 user base among weather apps

✦Despite below-average precipitation, enhanced user initiatives drove annual cumulative DAU to a record high (+10.9% YoY), contributing to revenue growth across both advertising and subscriptions

Sales (Quarterly Transition)



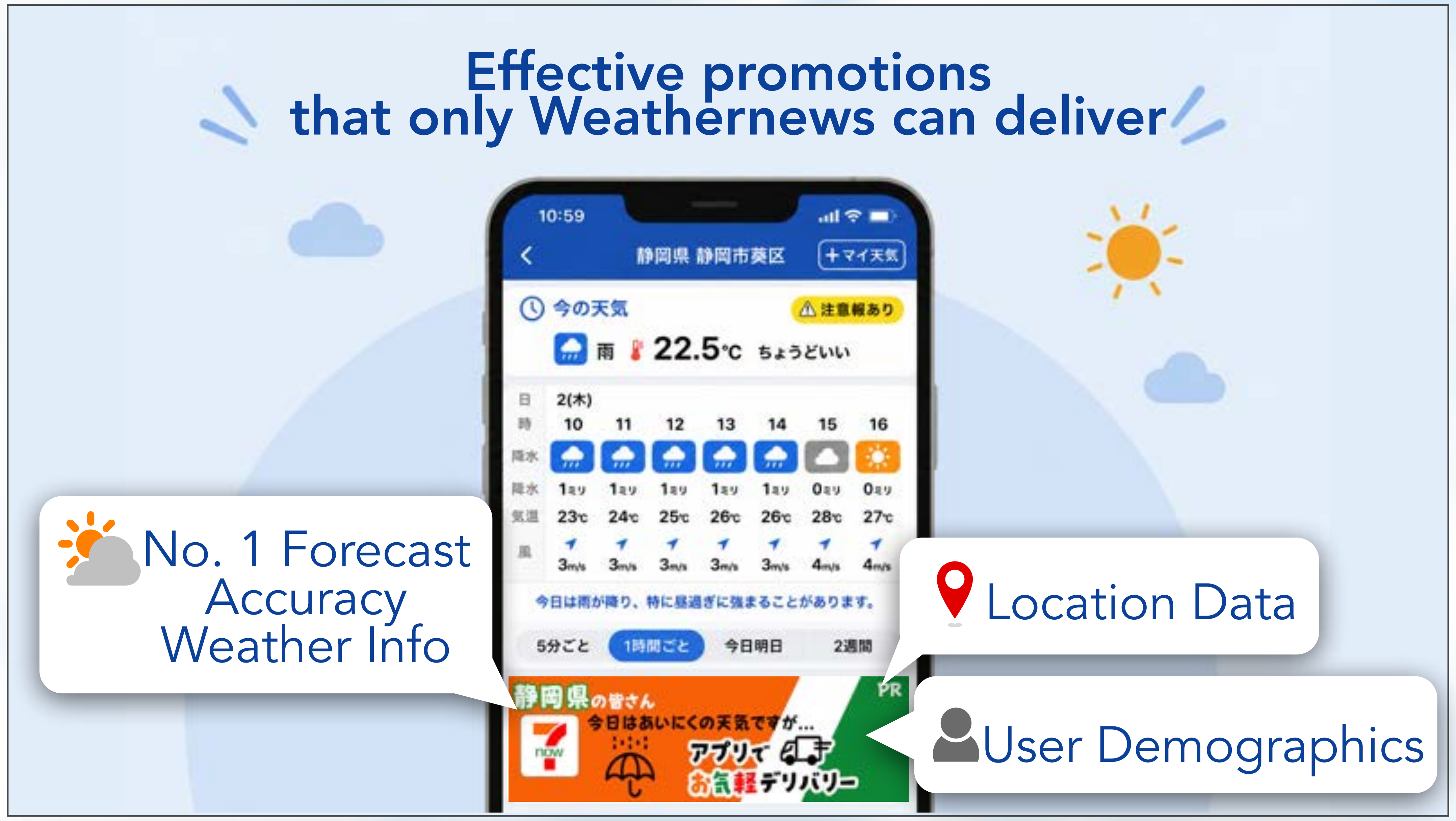
Cumulative DAU (Quarterly Transition)



Internet Domain Details

Establishing the industry's No. 1 weather brand and evolving into a media platform with strong societal appeal

Now available globally: severe weather warnings, proprietary AI forecasts, and rain radar



Case Study: Seven-Eleven Japan

Increase in direct advertising campaigns

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2 Summary of the Previous Mid-Term Business Plan

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We drove our business forward through the five Focus Areas of Mid-Term Management Plan Stage 1, with a theme of transitioning to a more profitable business structure

Focus Areas for Mid-Term Management Plan Stage 1

1. **Develop a New Customer Base Through a SaaS Model**
2. **A New AI Operation Model Starting with Data Analysis**
3. **Value by the Synergy of Connected Individuals and Corporations**
4. **Global Business Structure for Continued Growth in the Future**
5. **Contribute to the Global Environment by CO_2 Reduction Services**

Targets at the end of Stage 1:

Sales	Operating Profit Margin	ROE
over 260billion JPY	over 260%	over 15%

2 Summary of the Previous Mid-Term Business Plan

WN weathernews

1 Develop a New Customer Base Through a SaaS Model

Successive product releases (SeaNavigator, SkyAviators) across domains and new market development in the Land Domain, reaching JPY 2.17 billion in ARR

Jul.2023

High-Performance Weather IoT Sensor "Soratena Pro"

Jun.2025

Weather services supporting port cargo handling and marine construction

Feb.2026

BCP (Business Continuity Planning) solutions for enterprises

Mar.2026

New service providing comprehensive support for TV weather segments

Apr.2026

"Weathernews for business" specialized in supporting local governments

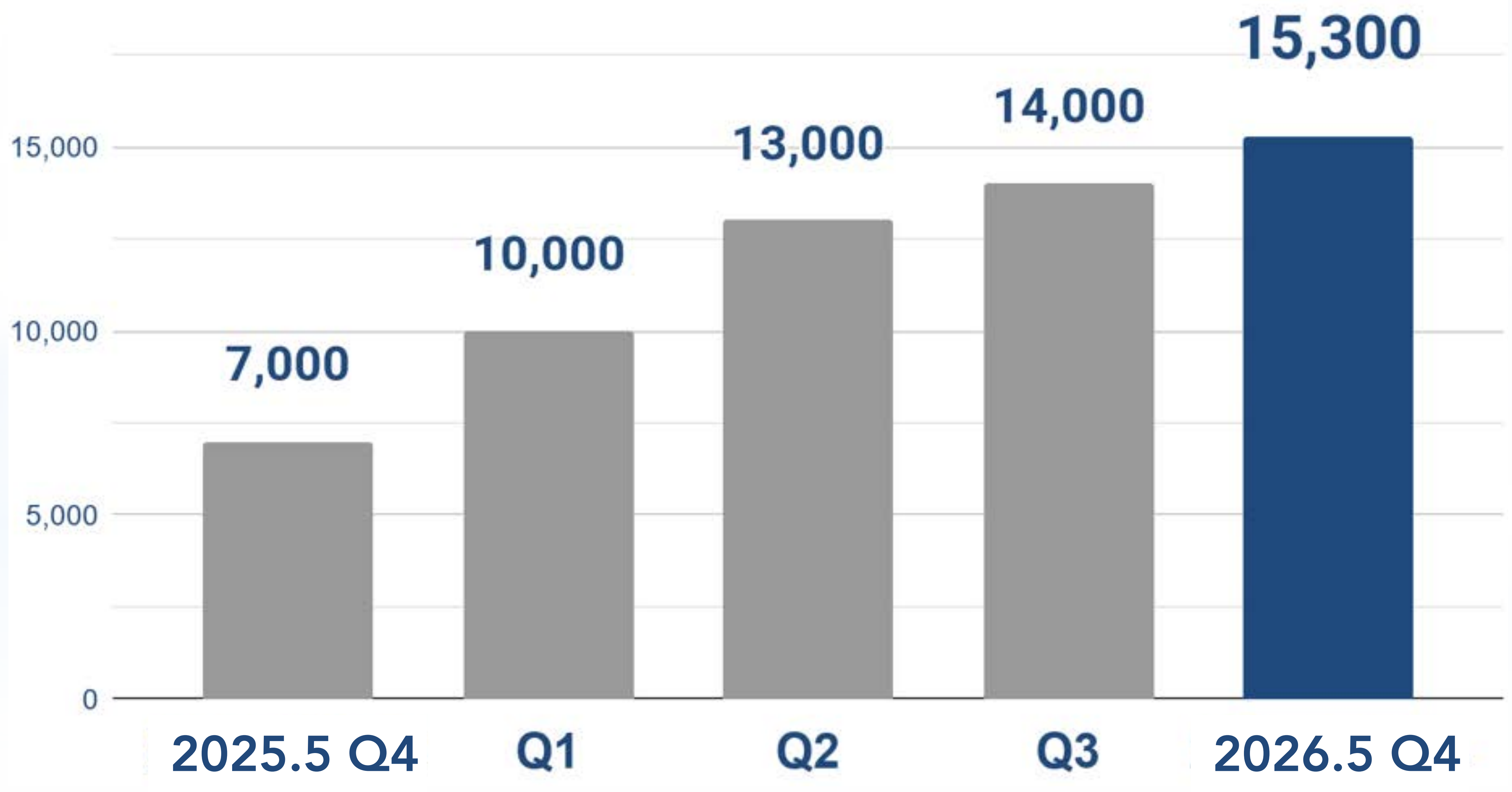
2 Summary of the Previous Mid-Term Business Plan

2 A New AI Operation Model Starting with Data Analysis

Held AI hackathons and workshops domestically and internationally, with 80% of all employees participating

*Cumulative total since June 2024 (the beginning of FY2025.5)

Cumulative Work Hours Saved by AI (Hours/Month)



Held AI hackathons and workshops domestically and internationally, with 80% of all employees participating

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3 Value by the Synergy of Connected Individuals and Corporations

Providing sales promotion and PR support for companies centered on "Weather Data x Behavioral Change"

2 Summary of the Previous Mid-Term Business Plan

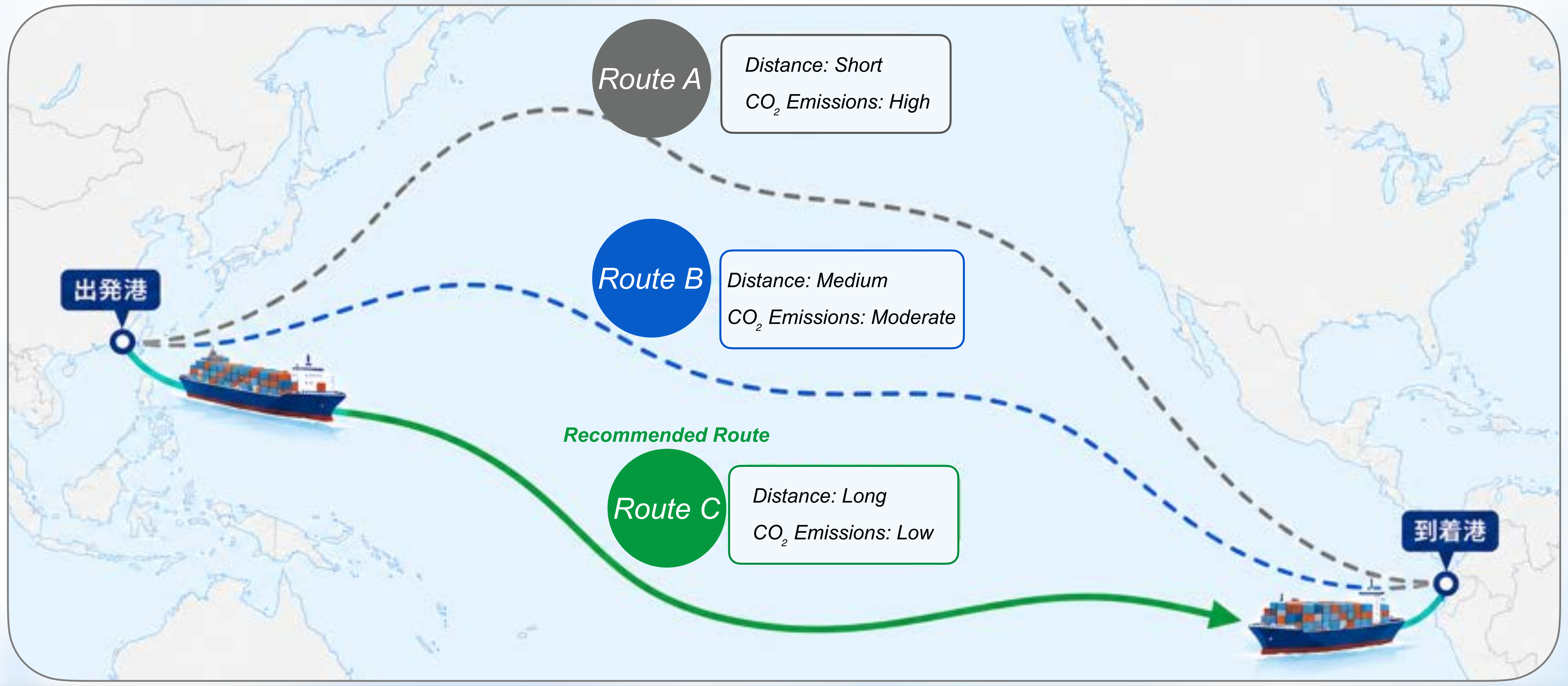
weathernews

4 Global Business Structure for Continued Growth in the Future

Strengthening the sales structure to expand business in Europe, while accelerating data acquisition through collaboration with Asian countries

5 Contribute to the Global Environment by CO2 Reduction Services

Recommending low-CO2 emission routes by leveraging weather and sea conditions such as wind and waves while ensuring safety



2 Summary of the Previous Mid-Term Business Plan

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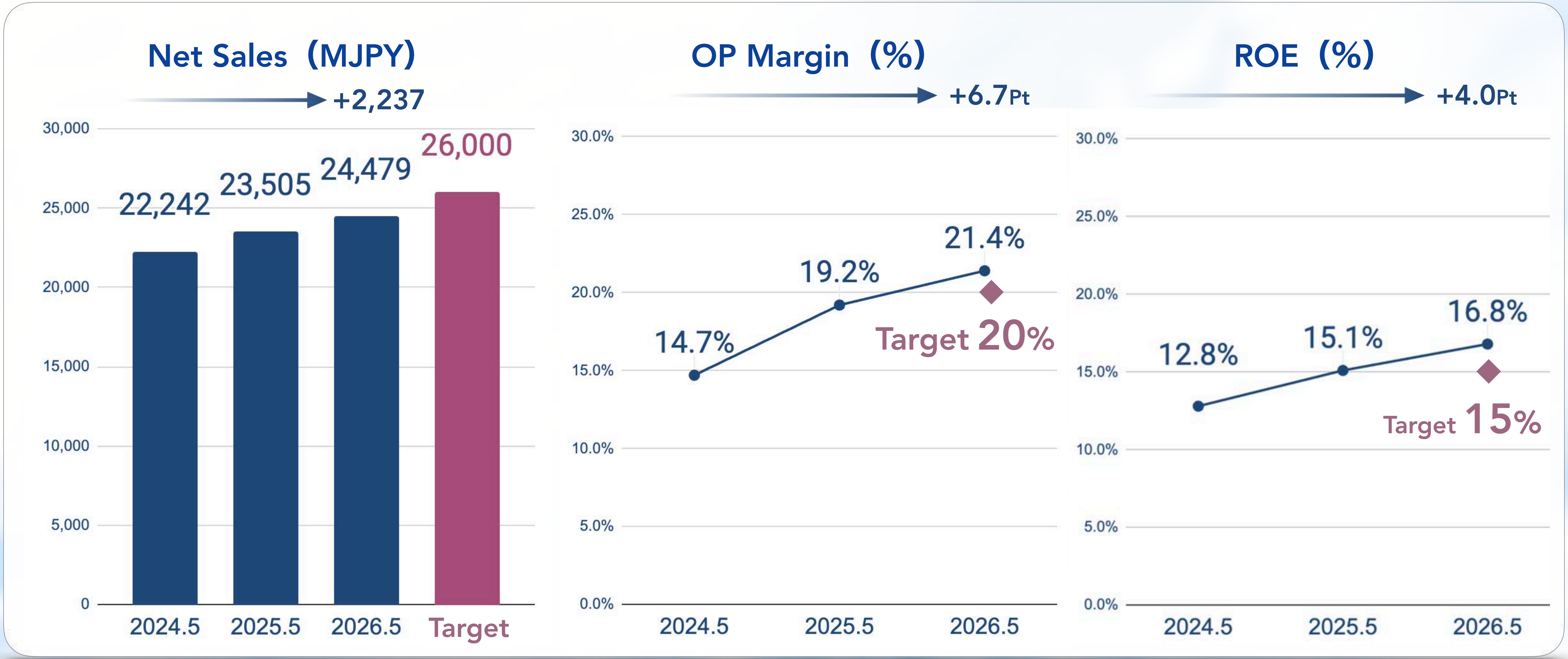
Achieved financial targets for operating margin and ROE



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3 FY2027.5 Plan

Full year Forecast

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[Net sales] 25,800 million JPY (+5.4% YoY) : Planning for 18 consecutive years of sales growth

[Operating profit] 5,400 million JPY (+3.0% YoY) : Maintaining profit levels while strengthening investments for sales growth

(Millions of Yen)	2025.5 Actual	2026.5 Forecast	Y/Y
Net sales	24,479	25,800	+5.4%
Operating profit	5,244	5,400	+3.0%
Margin (%)	21.4	20.9	△0.5Pt
Ordinary profit	5,456	5,500	+0.8%
Profit attributable to owners of parent	3,806	3,850	+1.1%
EPS (JPY)	85.76	85.78	+0.02JPY
ROE (%)	16.8	16.1	△0.7Pt
FOREX Rates (USD/JPY)	153.14	150.00	△3.14MJPY

*EPS: The amount after the stock split is stated.(Effective date: March 1, 2026)

3 FY2027.5 Plan Sales Forecast by Domain

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(Millions of Yen)	2025.5 Actual	2026.5 Forecast	Y/Y	Comment
Sea Domain	5,731	6,000	+4.7%	Plan to grow market share by expanding sales of "SeaNavigator", develop products centered on AI, and enhance routing services
Sky Domain	1,522	1,650	+8.4%	Expand sales of "SkyAviators" in the Asian airline market
Land Domain	7,535	8,100	+7.5%	Products moving from introductory to full-scale adoption phase. Stepping up marketing to accelerate further market growth
Internet Domain	8,764	9,150	+4.4%	Establishing a dominant position in weather media while expanding subscription and advertising revenue
Subscription Sales Total	23,554	24,900	+5.7%	-
Others	925	900	△2.7%	-
Grand Total	24,479	25,800	+5.4%	-

Note: Due to a review of the sales structure aimed at further accelerating sales activities, the actual results for 2026.5 have been reclassified and presented based on the new segments
The main changes are as follows:
1) Sea Domain: In order to focus on sales for ocean-going vessels, which are a growth driver, sales for small and medium-sized vessels have been transferred to the Land Domain
2) Internet Domain: A dedicated sales structure for the advertising business has been established, and related sales from each Domain have been consolidated into the Internet Domain

FY2027.5 Plan Dividend Policy

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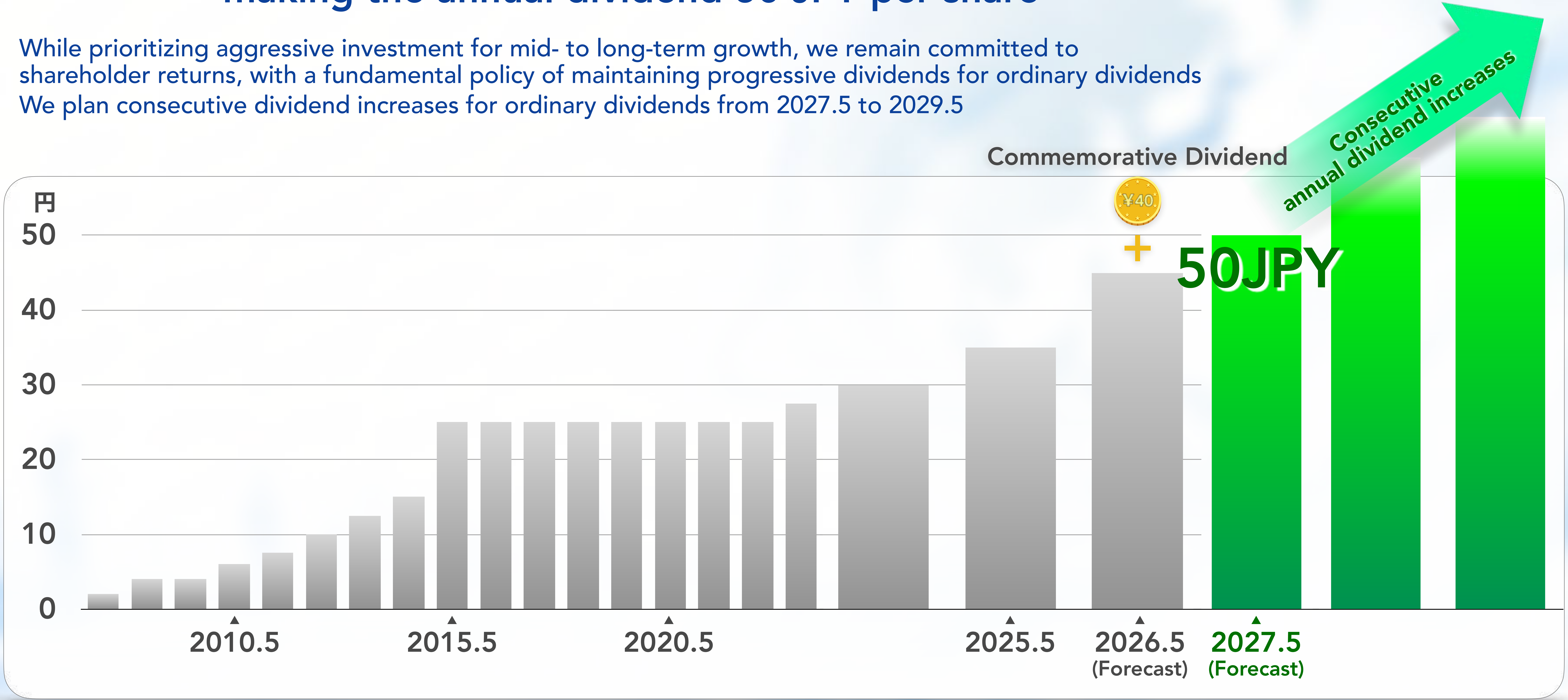
[2027.5] Plan to increase ordinary dividend by 5 JPY, making the annual dividend 50 JPY per share

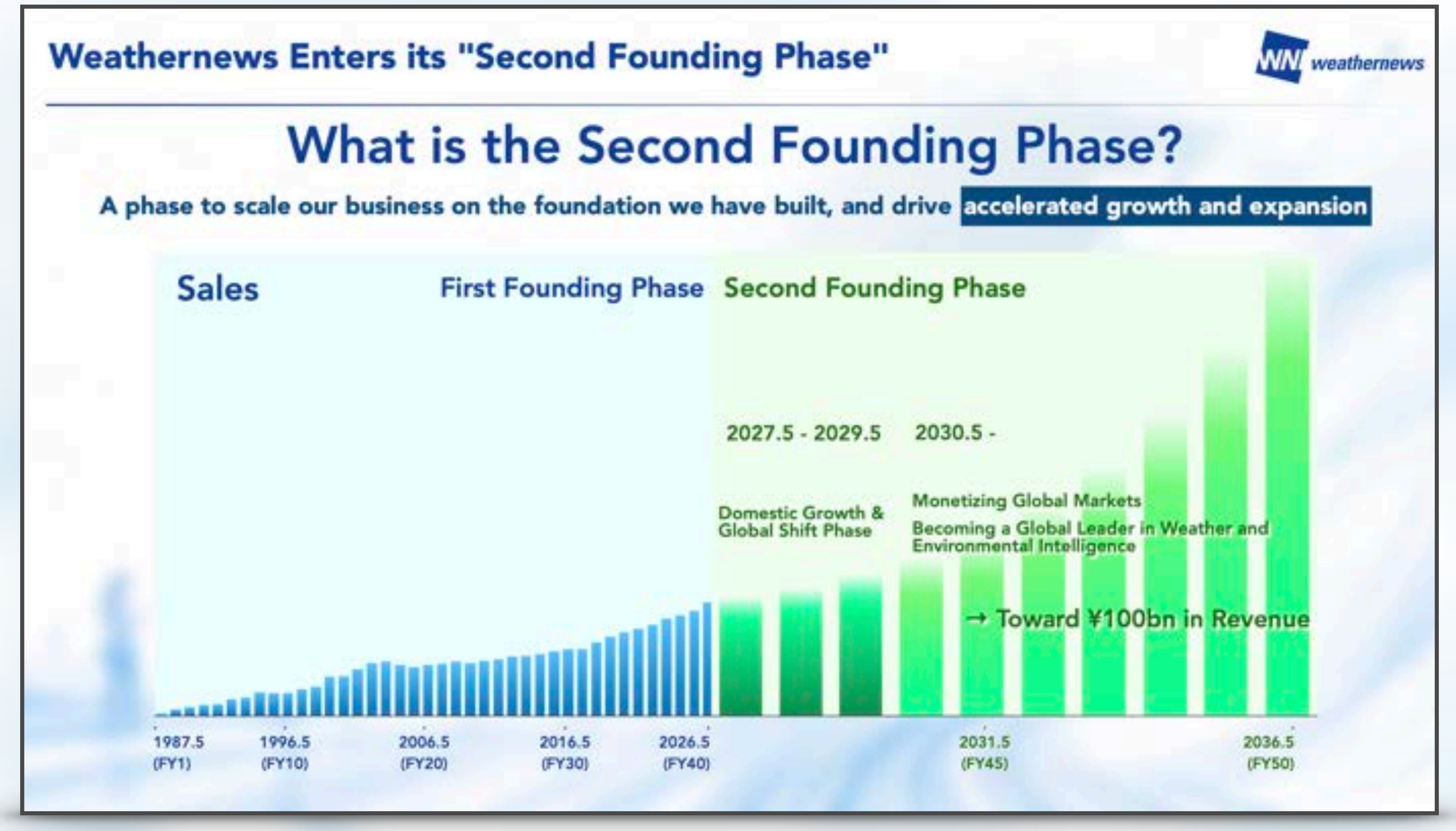
While prioritizing aggressive investment for mid- to long-term growth, we remain committed to shareholder returns, with a fundamental policy of maintaining progressive dividends for ordinary dividends
We plan consecutive dividend increases for ordinary dividends from 2027.5 to 2029.5



Notice Regarding the Formulation of Mid-Term Vision 2026

Beginning this fiscal year, Weathernews Inc. is entering our "Second Founding Phase" — a stage focused on scaling our business and driving rapid top-line growth. Over the next three years, we aim to establish a sustainable trajectory of high revenue growth while maximizing gross profit.

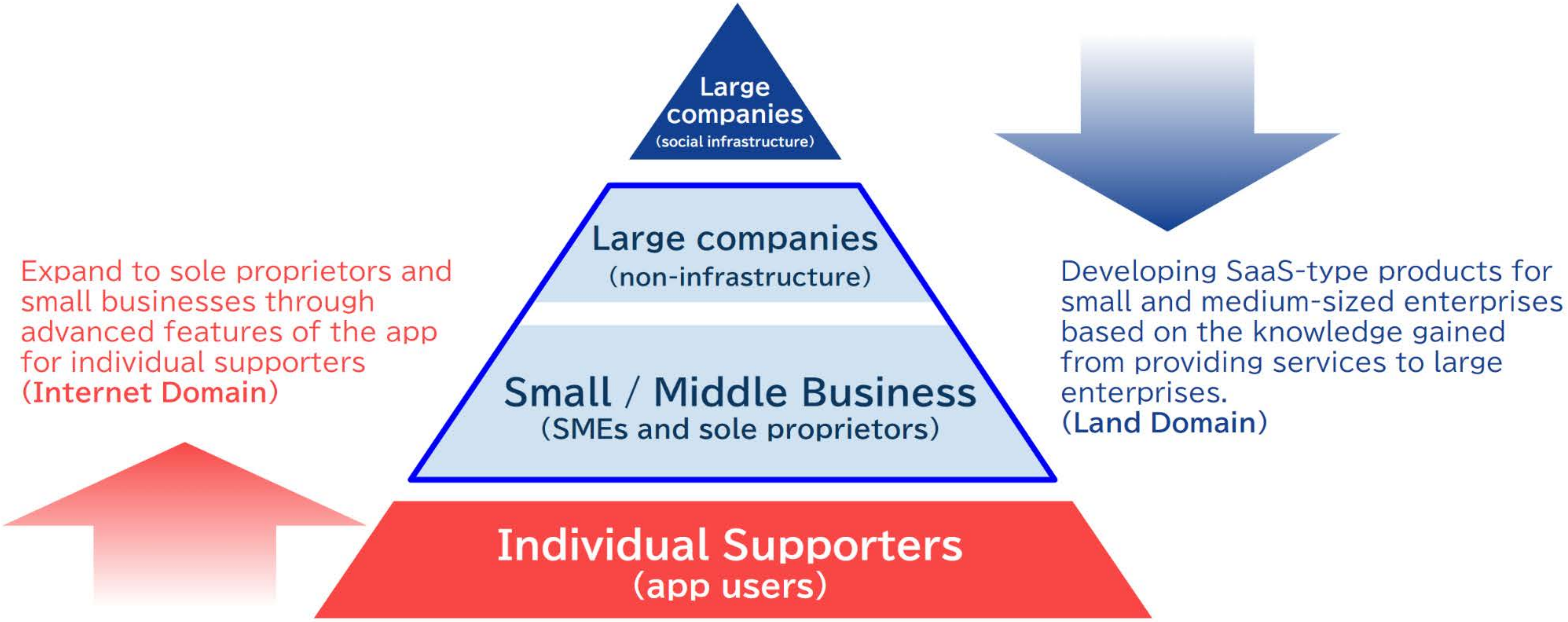
For further details, please refer to "Mid-Term Vision 2026," which we are disclosing simultaneously today.



Excerpt from Mid-Term Vision 2026

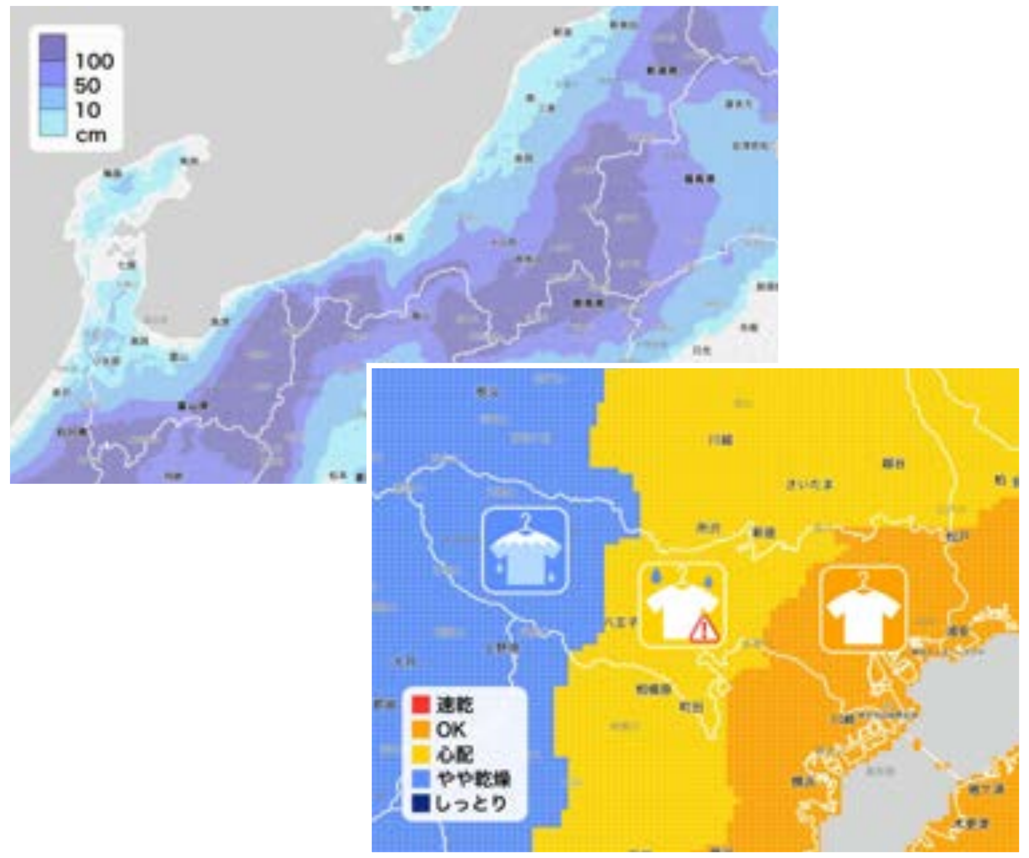
Appendix

Focused Customers



Appendix Introduction of Core Products

WxTech Data



Provides a comprehensive suite of data encompassing all natural phenomena—from standard weather forecasts and historical weather data to disaster risks (such as earthquakes, tsunamis, and volcanic activity), alongside lifestyle and health-related metrics including cherry blossom bloom predictions, pollen counts, heatstroke risks, UV radiation, and weather-induced pain.

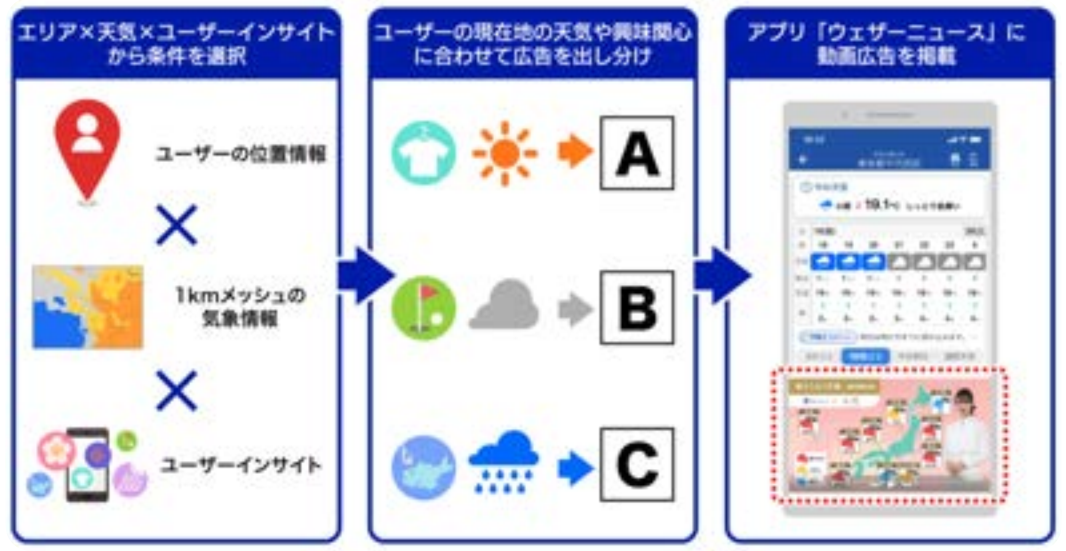
(Price: from 30,000 yen/month)

Weathernews for business

The "Weathernews" app has been enhanced with a dedicated weather page tailored to corporate needs. Registering locations such as facilities, stores, and sales offices allows users to receive highly targeted push notifications critical for business decision-making.

(Price: from 29,400 yen/month)

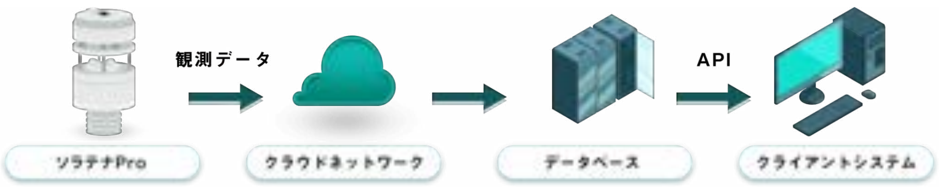
Weathernews Ads



Deliver weather-related advertisements within the Weathernews app using high-resolution weather data and user location information. Promotes increased interest in products and willingness to purchase among users who come to browse.

(Price: from 500,000 yen)

Soratena Pro



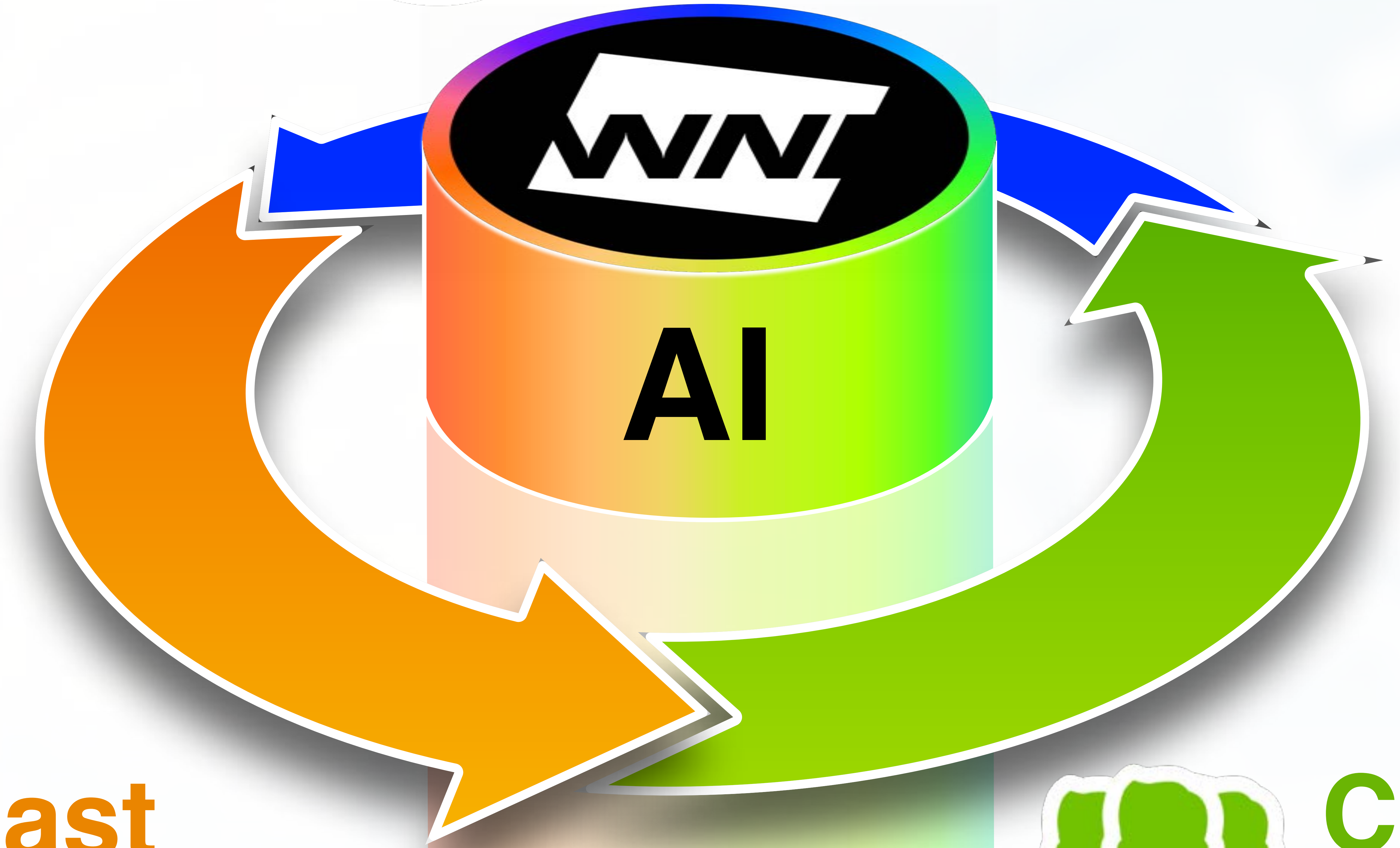
Small, lightweight, power-saving IoT sensors visualize weather conditions on site. It provides powerful support for corporate safety measures, productivity improvement, marketing measures and analysis.

(Price: from 25,000 yen/month)
*For rental

Appendix [3 Values] Elevating Value Creation by Fully Leveraging AI

Data

Vast weather and business data accumulated since our founding



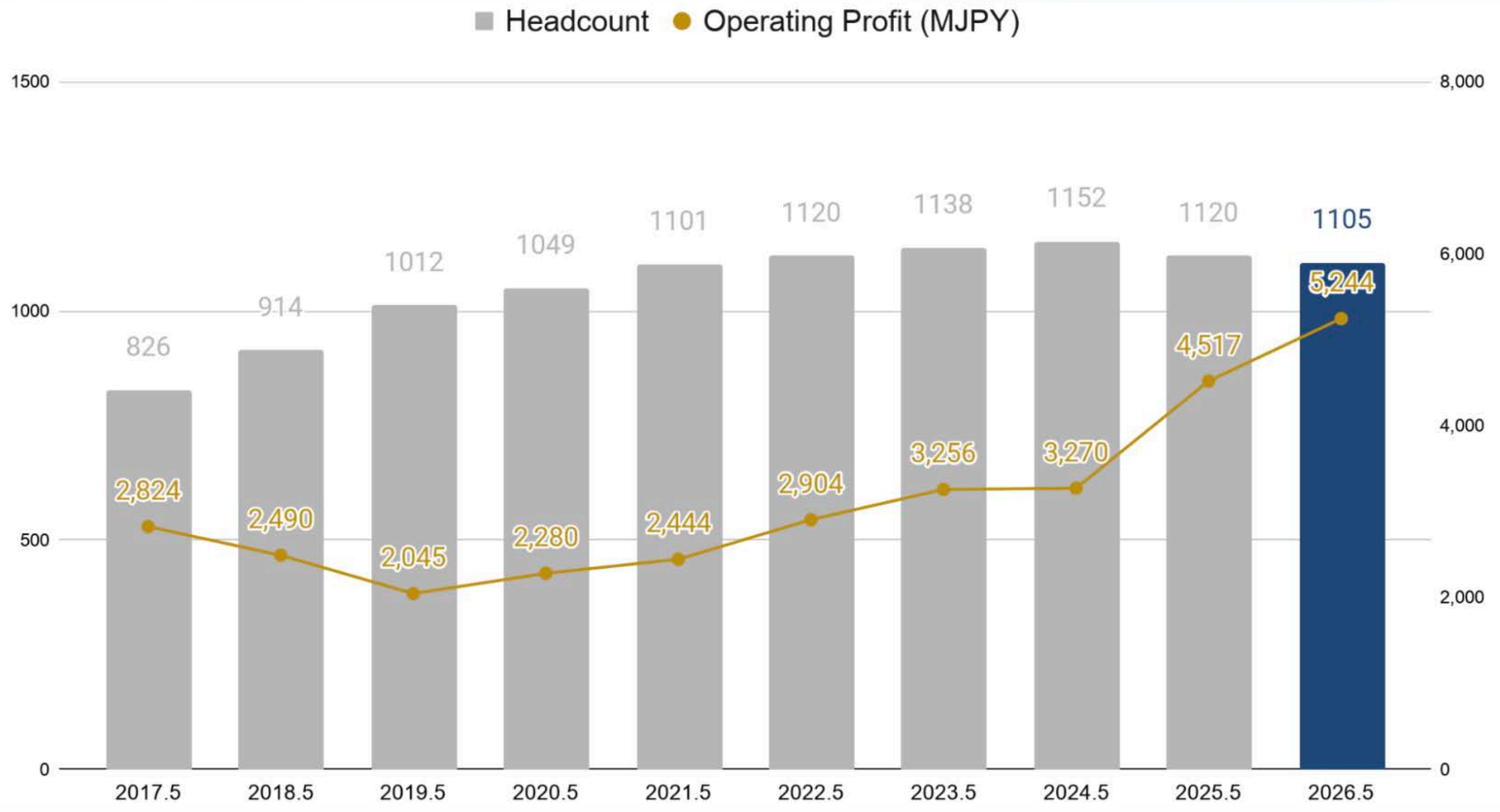
Forecast

Delivering industry-leading forecasts powered by extensive data and proprietary models

Communit

New data sourced from our individual and corporate supporter communities

Number of Employees (consolidated)



Appendix Consolidated Balance Sheet

(Millions of Yen)	2025.5 Actual	2026.5 Actual	Y/Y
Current assets	22,372	24,696	+2,324
Non-current assets	3,385	3,562	+177
Total assets	25,757	28,259	+2,502
Current Liabilities	3,570	3,855	+285
Non-current liabilities	641	509	△132
Total Liabilities	4,212	4,365	+153
Total net assets*	21,545	23,893	+2,348
Equity-to-asset ratio (%)	83.5	84.5	+1.0Pt
Net assets per share (JPY)	485.20	537.37	+52.17JPY

*Net assets per share: The amount after the stock split is stated. (Effective date: March 1, 2026)

Appendix Consolidated Statement of Income (Q4 2025.5 vs Q4 2026.5)

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(Millions of Yen)	2025.5 Q4 Actual	2026.5 Q4 Actual	Y/Y
Net sales	6,077	6,213	+2.2%
Gross profit	2,725	3,022	+10.9%
Gross Profit Margin	44.8	48.6	+3.8Pt
Operating profit	1,380	1,468	+6.4%
Margin (%)	22.7	23.6	+0.9Pt
Ordinary profit	1,373	1,493	+8.7%
Profit attributable to owners of parent	959	1,033	+7.7%
EPS (JPY)	21.65	23.27	+1.62円
FOREX Rates (USD/JPY)	146.16	158.80	+12.64円

*EPS: The amount after the stock split is stated (Effective date: March 1, 2026)

Appendix Consolidated Statement of Income (Quarterly transition)

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(Millions of Yen)	2025.5					2026.5				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Net sales	5,843	5,766	5,819	6,077	23,505	6,006	6,126	6,132	6,213	24,479
Gross profit	2,749	2,694	2,703	2,725	10,874	2,772	2,895	2,895	3,022	11,586
Gross Profit Margin	47.1	46.7	46.5	44.8	46.3	46.2	47.3	47.2	48.6	47.3
Operating profit	455	1,221	1,460	1,380	4,517	912	1,356	1,507	1,468	5,244
Margin (%)	7.8	21.2	25.1	22.7	19.2	15.2	22.1	24.6	23.6	21.4
Ordinary profit	388	1,234	1,472	1,373	4,468	915	1,408	1,639	1,493	5,456
Profit attributable to owners of parent	279	854	1,021	959	3,115	672	965	1,134	1,033	3,806
EPS (JPY)	6.32	19.31	23.05	21.65	70.38	15.17	21.75	25.53	23.27	85.76
ROE (%)	-	-	-	-	15.1	-	-	-	-	16.8
FOREX Rates (USD/JPY)	154.16	149.03	154.11	146.16	150.87	146.33	151.50	155.95	158.80	153.14

*EPS: The amount after the stock split is stated (Effective date: December 1, 2024 & March 1, 2026)

Appendix Sales by Segment (Q4 2025.5 vs Q4 2026.5)

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(Millions of Yen)	2025.5 Q4 Actual	2026.5 Q4 Actual	Y/Y
Sea Domain	1,483	1,639	+10.5%
Sky Domain	336	394	+17.3%
Land Domain	1,744	1,831	+5.0%
Internet Domain	2,117	2,089	△1.3%
Subscription Sales Total	5,682	5,955	+4.8%
Flow Sales	395	258	△34.7%
Grand Total	6,077	6,213	+2.2%

Appendix Sales by Segment(Quarterly transition)

(Millions of Yen)	2025.5				2026.5			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Sea Domain	1,550	1,590	1,514	1,483	1,509	1,578	1,596	1,639
Sky Domain	327	326	328	336	360	382	387	394
Land Domain	1,600	1,633	1,771	1,744	1,675	1,724	1,880	1,831
Internet Domain	2,222	2,058	1,882	2,117	2,251	2,220	2,032	2,089
Subscription Sales Total	5,701	5,608	5,497	5,682	5,796	5,905	5,896	5,955
Flow Sales	141	157	321	395	210	221	235	258
Grand Total	5,843	5,766	5,819	6,077	6,006	6,126	6,132	6,213

- We have created this material based on the information we currently have and certain assumptions that we deem reasonable. We make no representations or warranties with respect to the accuracy or completeness of this material

- In addition, future statements such as business forecasts are based on certain assumptions that the Company deems reasonable at this time. Actual performance may vary due to factors such as various risks and uncertainties