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FYE2026

Supplementary Materials on Financial Results



GDEP ADVANCE, Inc.



Both net sales and operating profit reached record highs

Net Sales

6,949 million yen

YoY change

+4.8%

Achievement rate vs.
initial forecast

95.1%

Operating Profit

1,117 million yen

YoY change

+33.0%

Achievement rate vs.
initial forecast

119.6%

Net Sales

- At the start of the period, order hesitancy linked to Trump tariff concerns caused large-scale projects to stall
- Focused on selling PoC-to-middle-layer, high-value-added solutions — an area of strength for the Company

Operating Profit

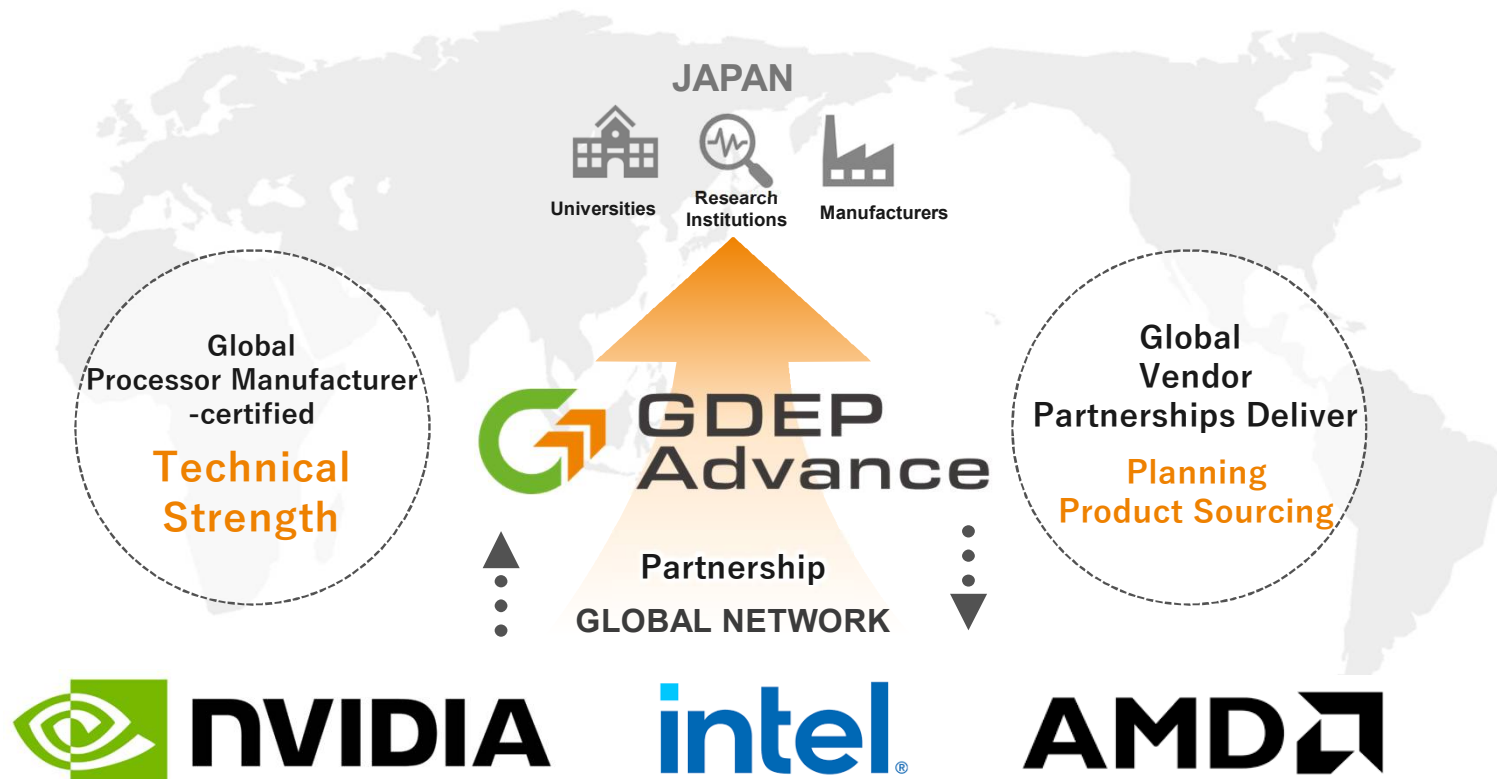
- Covered the rise in SG&A expenses from personnel costs and depreciation with a high gross profit margin

Shareholder Returns

- The dividend per share for the fiscal year under review was raised from an initial forecast of 29 yen to 44 yen.
- FYE2027 is expected to increase the dividend by a further +4 yen, to 48 yen.

Business Overview

Leveraging the power to turn the world's most advanced technology into solutions —
AI R&D, from PoC through to full-scale deployment, working alongside our clients



Certified Partner of Global Processor Manufacturers

Addressing customer challenges, PoC to implementation and operation, end-to-end solutions provided

Share of net sales approx. **90%**

Share of net sales approx. **10%**

DX Services

- Provision of hardware and software
- Provision of the operating environment for hardware

Service & Support

- Maintenance
- Operational Support
- Performance Improvement Support

AI Solutions

AI training environment systems and inference edge devices provided end-to-end



Visualization Solutions

The latest XR and metaverse technologies for visualization and virtualization, plus CAD, CAE and CG systems and software tools for design



Other Solution Services

Design and build wide-bandwidth networks, high-speed storage and other elements to improve total system performance



Subscription Services

Provides cutting-edge devices flexibly through rental or cloud options tailored to project timelines and budgets



In addition to system maintenance, continuously updates the development environment to help improve overall system performance



Flow Business

Stock Business

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 - Company Overview
 - Our Strengths and Characteristics

FYE2026 Financial Results Overview

FYE2026 Financial Results Overview

Top-line recovery, driven by high-value-added solutions, contributed to sales.

Gross profit rose sharply, driving a 33% increase in operating profit.

(Millions of yen)	FYE2025		FYE2026		YoY Change	
	Actual	% of Sales	Actual	% of Sales	Change	% Change
Net Sales	6,630	—	6,949	—	+318	+4.8%
Gross Profit	1,337	20.2%	1,735	25.0%	+398	+29.8%
SG&A Expenses	497	7.5%	618	8.9%	+120	+24.2%
Operating Profit	839	12.7%	1,117	16.1%	+277	+33.0%
Ordinary Profit	796	12.0%	1,170	16.8%	+374	+47.1%
Profit	536	8.1%	786	11.3%	+249	+46.5%

Achievement Rate vs. Full-Year Earnings Forecast

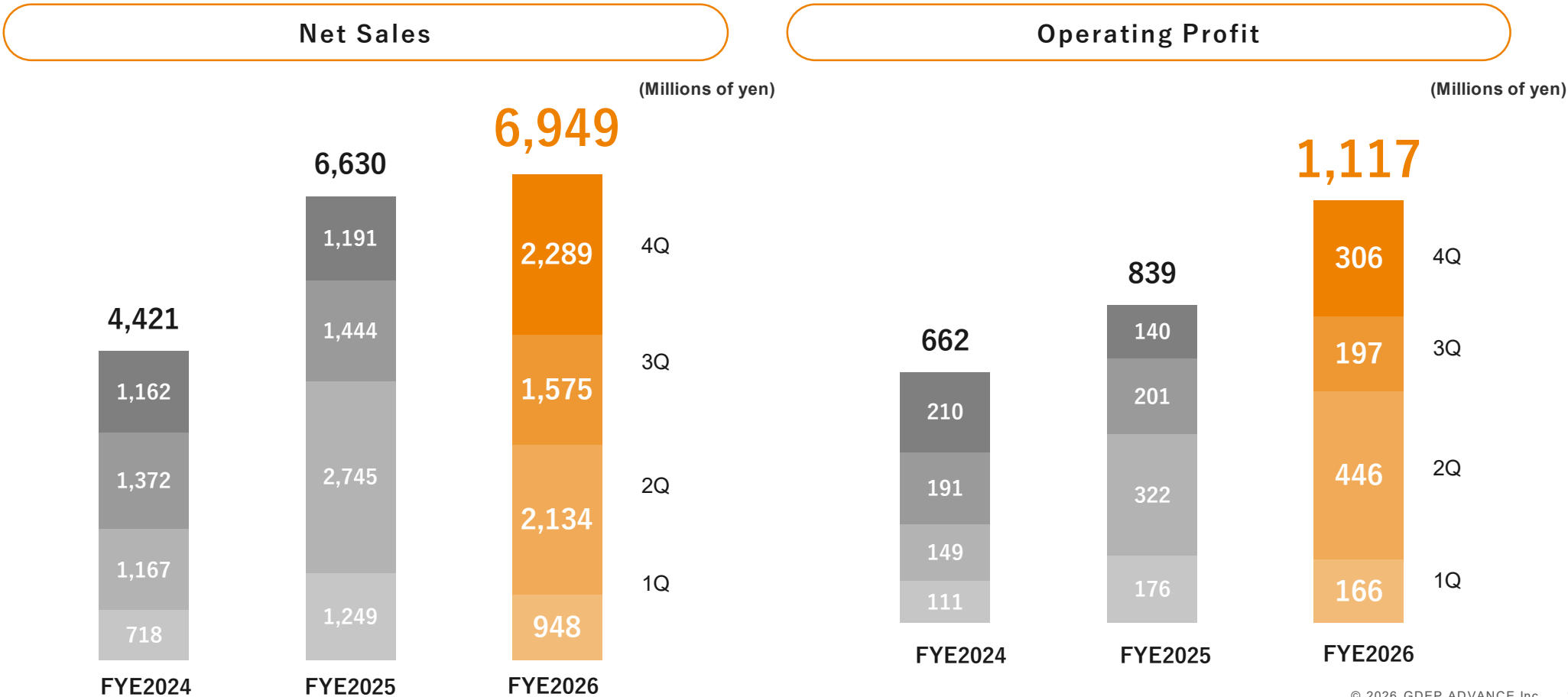
Operating profit margin improved due to changes in the sales mix.

Ordinary profit exceeded the initial forecast due to the impact of yen depreciation.

(Millions of yen)	FYE2026		FYE2026 Initial		(Before) Achievement Rate	FYE2026 6/15 Revised		(After) Achievement Rate
	Actual	% of Sales	Forecast	% of Sales		Forecast	% of Sales	
Net Sales	6,949	—	7,308	—	95.1%	6,949	—	100.0%
Operating Profit	1,117	16.1%	934	12.8%	119.6%	1,117	16.1%	100.0%
Ordinary Profit	1,170	16.8%	934	12.8%	125.3%	1,170	16.8%	100.0%
Profit	786	11.3%	617	8.4%	125.4%	786	11.3%	100.0%

FYE2026 Quarterly Trends in Net Sales and Operating Profit

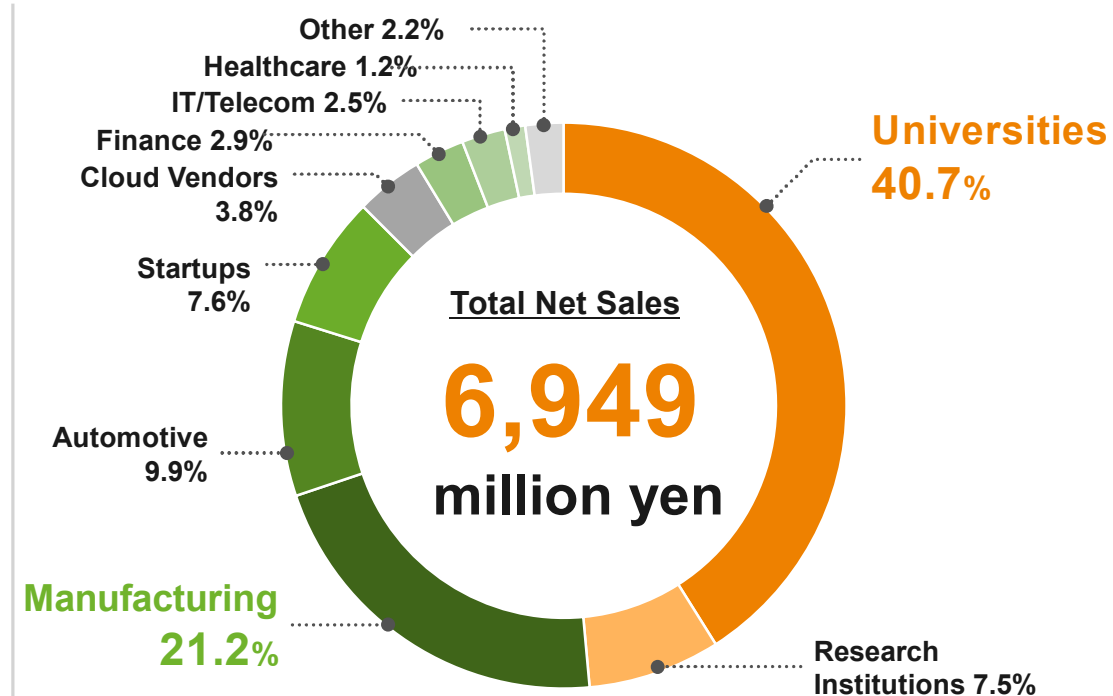
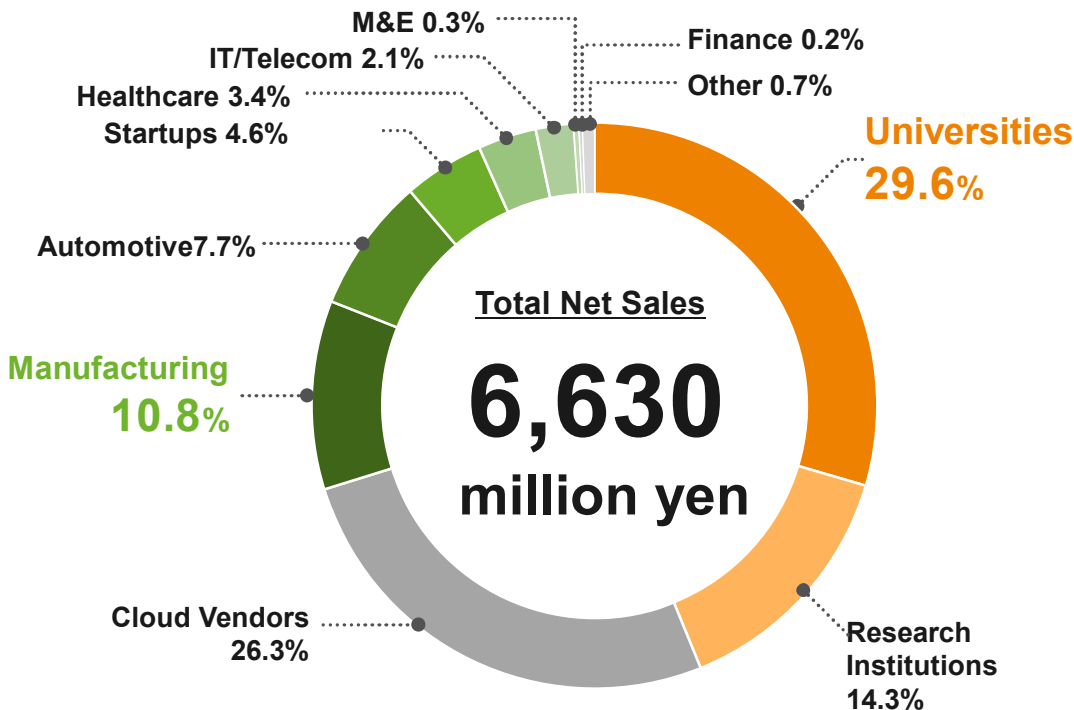
As project sizes grow larger and the product portfolio expands, quarter-to-quarter fluctuations have become more pronounced compared to previous periods.



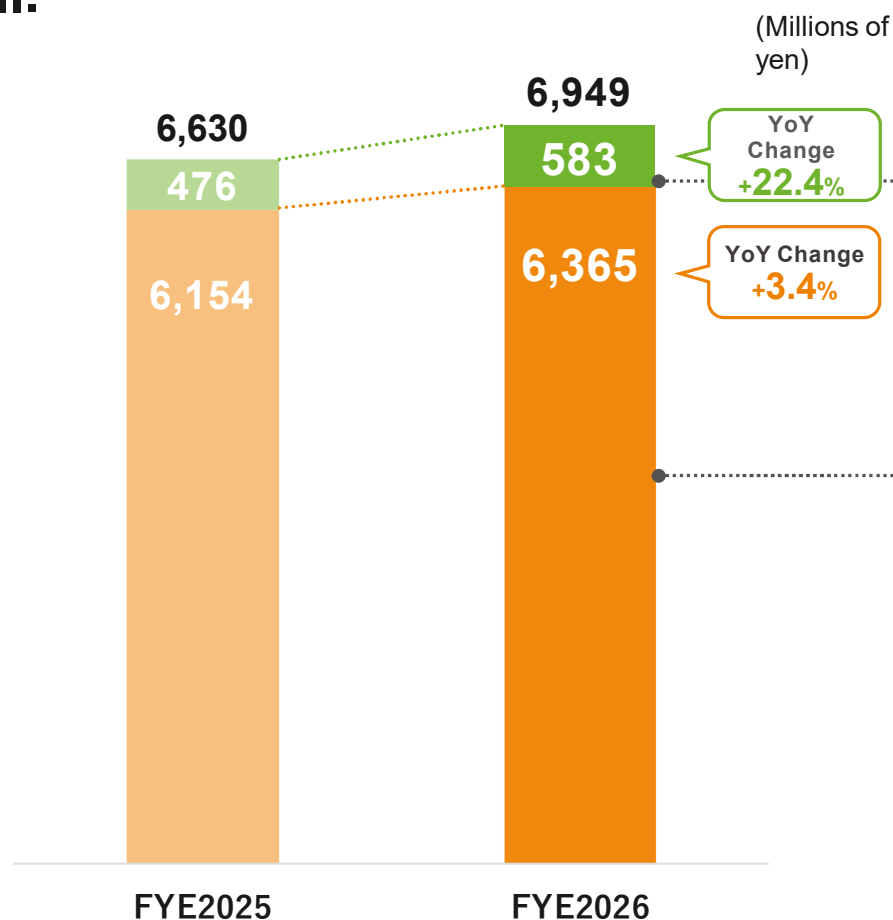
Sales to universities and manufacturing—key areas of focus—progressed steadily.

FYE2025

FYE2026



DX Services account for about 90% of sales, with both services performing well.



Service & Support

Share: 8.4%

Large-scale orders received in both the previous and current periods contributed, resulting in a 22.4% year-on-year increase in sales.

DX Services

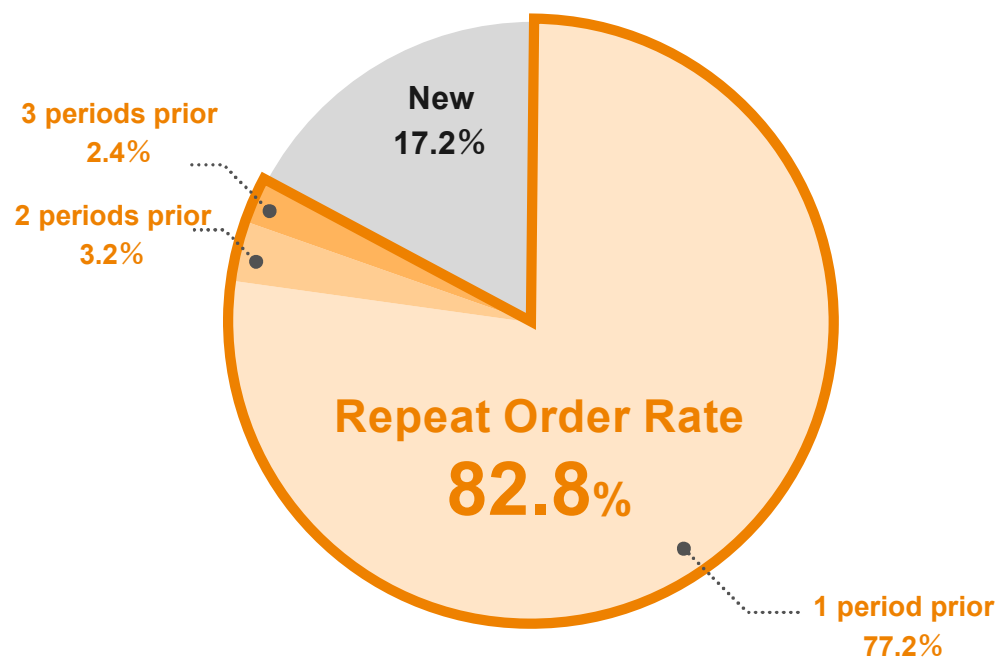
Share: 91.6%

At the start of the period, project delays linked to Trump tariff concerns weighed on large-scale projects, but as a recovery measure, PoC-to-middle-layer, high-value-added solutions made a significant contribution to sales.

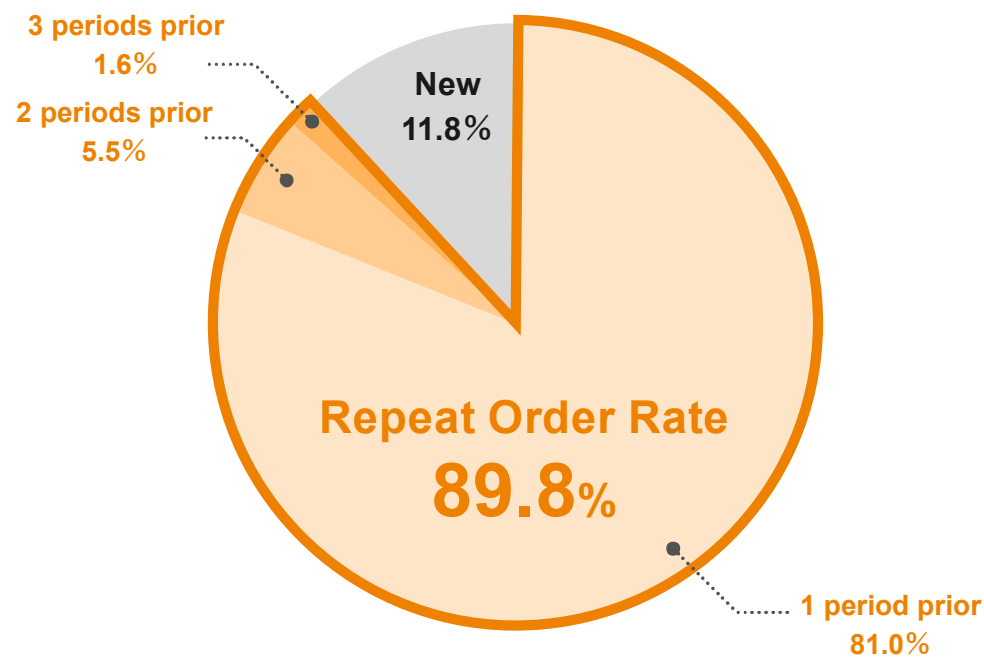
FYE2026 Repeat Order Rate in Customer Composition

Approx. 90% of flow sales are repeat orders, achieving a high retention rate

FYE2025



FYE2026



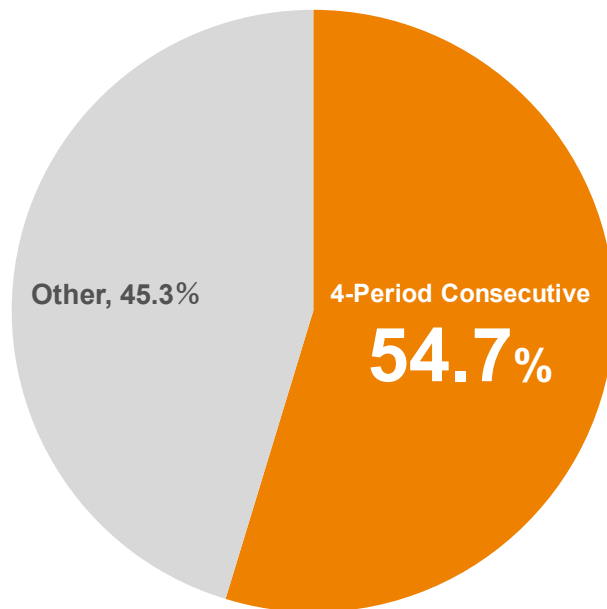
For customers generating sales in the fiscal year under review

- ※ 1 period prior: sales to customers that also recorded sales in N-1 (including those recording sales in or before N-2)
- ※ 2 periods prior: sales to customers that did not record sales in N-1 but did record sales in N-2 (including those recording sales in N-3)
- ※ 3 periods prior: sales to customers that did not record sales in N-1 or N-2 but did record sales in N-3 (including those recording sales in N-3)

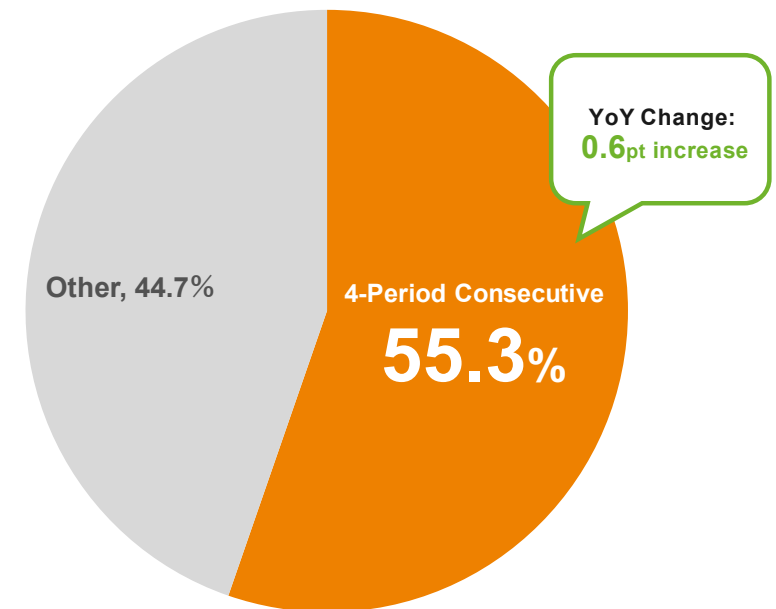
FYE2026 Customer Retention Rate

4-period consecutive customers are increasing every year, continuing to build a strong customer base

FYE2025



FYE2026

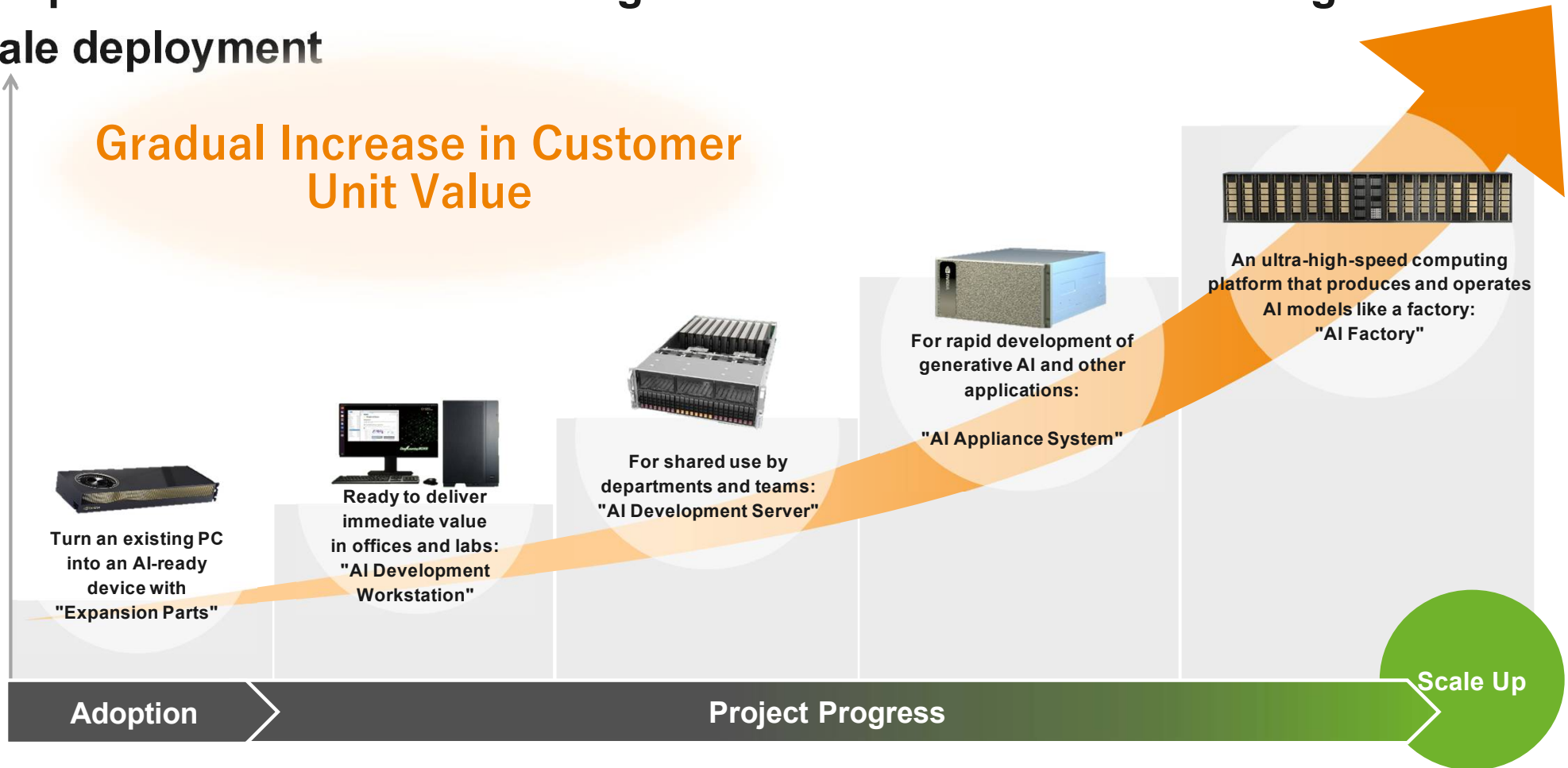


※Excludes sales from large-scale projects, recorded in the previous period, exceeding 1 billion yen.

The capability to always provide the latest architecture and exceptional CX let us work alongside customers from PoC through to full-scale deployment

Gradual Increase in Customer Unit Value

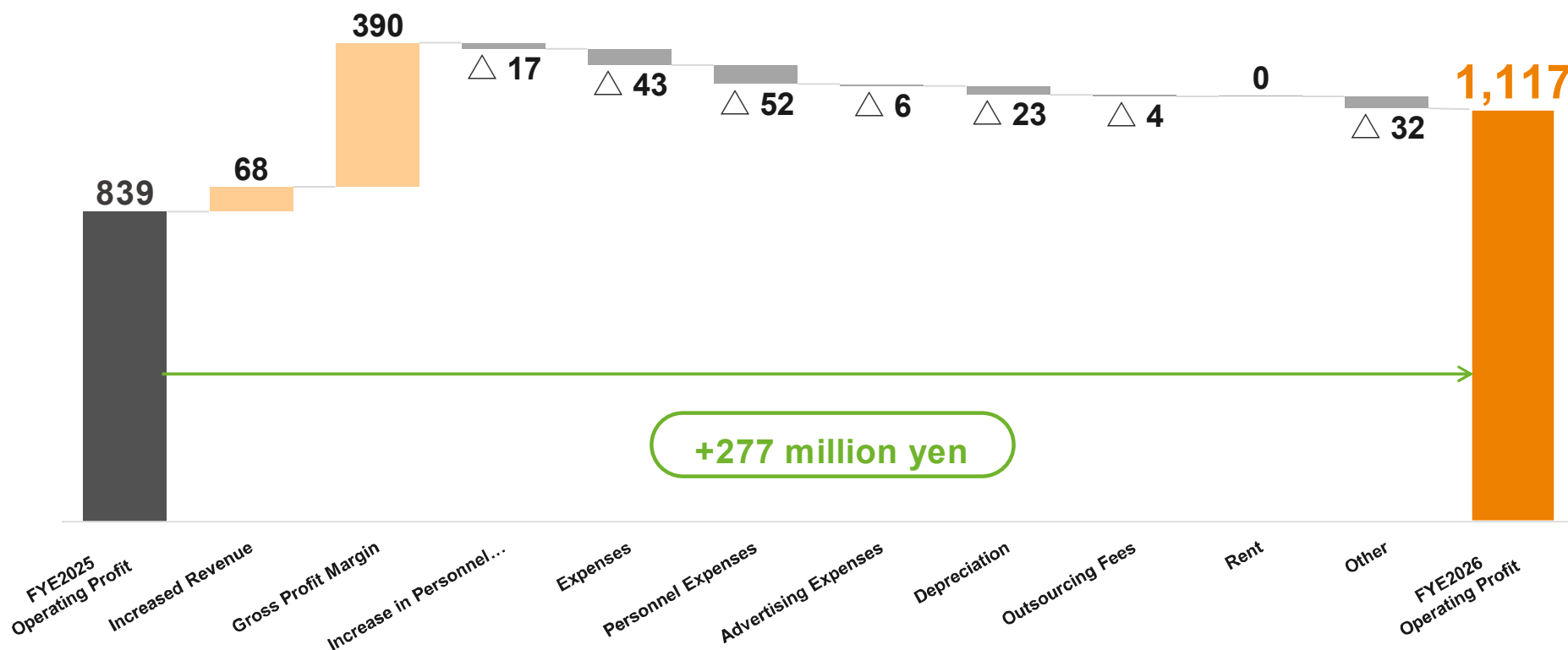
Upsell



FYE2026 Operating Profit Analysis of Changes

SG&A expenses increased by 120 million yen year-on-year due to growth investments, but higher gross profit drove an operating profit increase of 270 million yen.

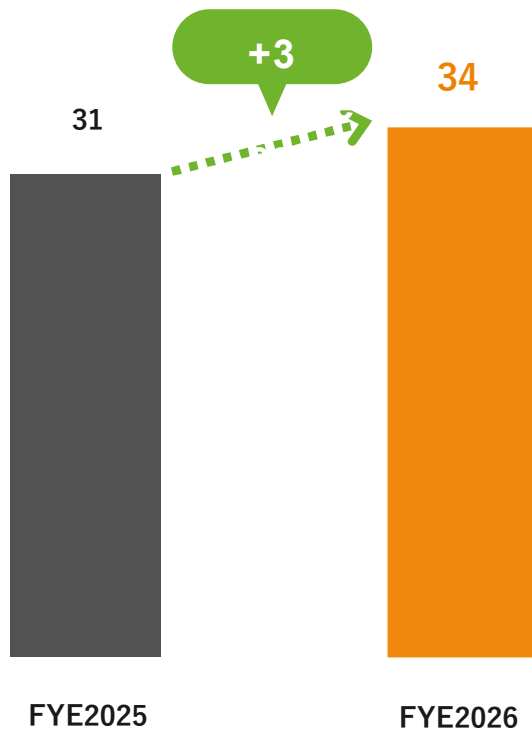
(Millions of
yen)



FYE2026 Human Capital Investment

Working to improve productivity, while continuing to strengthen staffing to reinforce sales and development capabilities.

Employee Headcount Trend



Recruitment Initiatives

Hired an HR specialist to strengthen recruitment activities across all job categories

Administration Division (HR)

Sales Staff

Engineering Staff

Sales Support Staff

FYE2026 Balance Sheet

Significantly strengthened inventory to mitigate opportunity losses from the global shortage of IT components.

(Millions of yen)	FYE2025 End	FYE2026 End	Change	% Change
Current Assets	4,391	5,610	+1,219	+27.8%
Cash and Deposits	3,334	1,771	△ 1,562	△ 46.9%
Merchandise	960	2,025	+1,064	+110.8%
Non-current Assets	217	183	△ 34	△ 15.8%
Total Assets	4,608	5,793	+1,184	+25.7%
Current Liabilities	1,027	1,425	+398	+38.8%
Non-current Liabilities	729	832	+102	+14.1%
Total Liabilities	1,756	2,257	+501	+28.5%
Total Net Assets	2,851	3,535	+683	+24.0%
Total Liabilities and Net Assets	4,608	5,793	+1,184	+25.7%
Equity Ratio	61.8%	60.9%	△ 0.9pt	—
Interest-Bearing Debt	—	—	—	—

Medium-Term Management Plan Progress

Medium-Term Management Plan Progress

Progress is exceeding the initial plan. In FYE2027, the investment recovery phase, net sales 88 hundred million yen and operating profit 12 hundred million yen are expected to be revised upward, with further growth anticipated.

(Millions of yen)	FYE2025	FYE2026	FYE2027 Initial Plan	FYE2027 (Forecast)	After Medium-Term Plan
Policy	Period of Investment in People and Equipment Accelerate top-line growth while actively investing in people and equipment		Investment Recovery Phase FYE2025, FYE2026 — leveraging the results of investments made, we will accelerate the growth rate of operating profit		While maintaining a high growth rate for operating profit, we will also improve the operating profit margin
Net Sales	6,630	 6,949	8,415	 8,840	
Operating Profit	839	 1,117	1,055	 1,268	
Operating Profit Growth Rate	26.7%	 33.0%	13.0%	 13.6%	

Three strategies were advanced to build a foundation for growth.

Current Challenges

Generative AI entering the full-scale business-application phase is driving a rapid expansion in demand for GPU computing resources
Domestic operators need to secure high-performance AI infrastructure kept within Japan

The Company's Three Strategies

Upper-Layer Business Migration

- ✓ "NVIDIA AI Factory Specialization" certification obtained (only 3 companies in Japan)
- ✓ Launched the "AI Factory Team," bringing together dedicated engineers and solution architects

Strengthening the AI Ecosystem for the Large-Scale AI Era

- ✓ Strengthened partnerships with storage vendors to provide systems enabling AI system design based on data sovereignty
- ✓ Received the "Growth Excellence Award" from DDN
- ✓ Co-developed the physical AI PoC solution "ROBODEV" with Macnica

Expanding Business Domains

- ✓ Promoting hybrid on-premises use through partnerships with cloud vendors
 - Implementation Consulting
 - Data Integration Support
 - Operations Environment Setup and Support

FYE2027 Earnings Forecast

Current Situation

Negative

- **Comprehensive surge in prices and supply constraints for IT components and parts — spanning memory, storage, CPUs, and more**
- **Concerns over deteriorating performance at domestic companies due to the impact of Middle East tensions (spillover to crude oil prices and supply chains)**

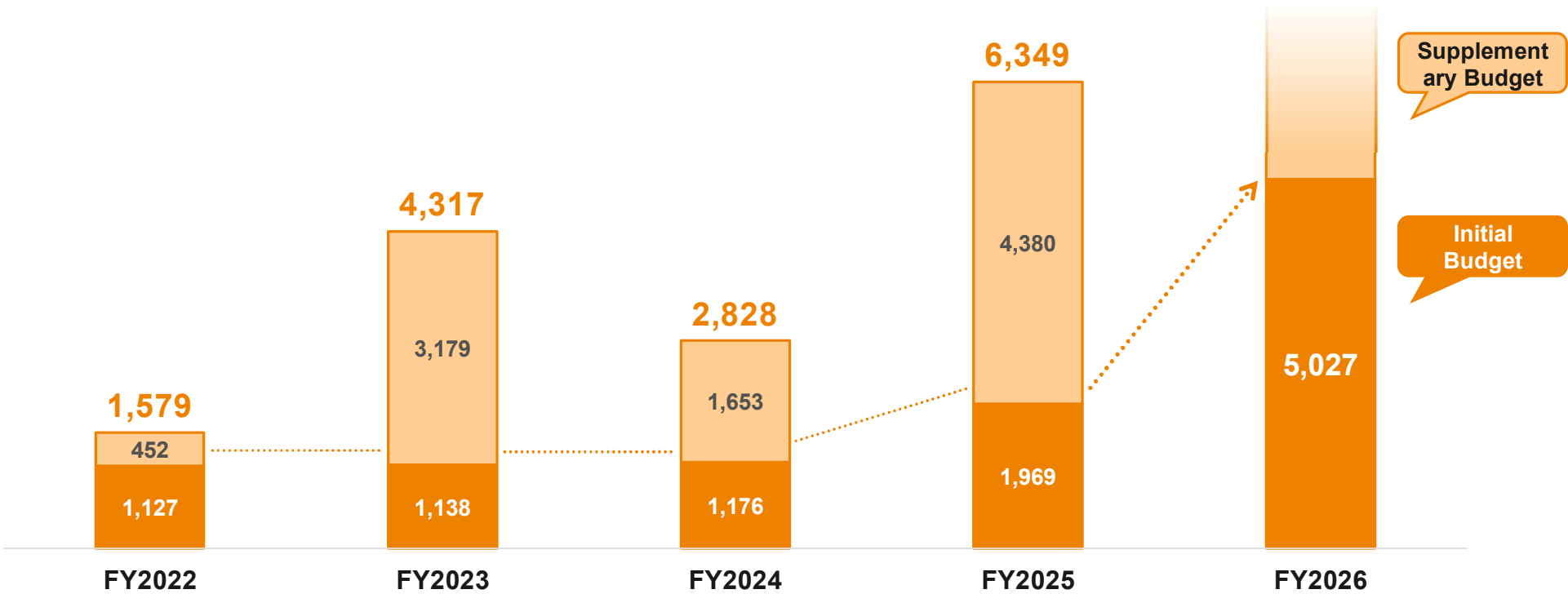
Positive

- **Powerful tailwinds at the national-strategy level and a fundamental shift in demand structure — over 10 trillion yen in public investment continuing for 7 years**
- **A trend toward creating on-premises opportunities for physical AI, inference, etc. — latency, data sovereignty, and cost optimization**
- **FY2026 AI-related budget: 5,027 hundred million yen; including the supplementary budget, expected to exceed 7,000 hundred million yen — an all-time high**

Government AI-related budget is expected to continue increasing, with emphasis on the initial budget.

Trends in Government AI-Related Budget

(Hundred million yen)



※ Source: Cabinet Office, "Trends in AI-Related Budget (FY Heisei 29–Reiwa 8)"

FYE2027 Full-Year Earnings Forecast

Plans a substantial 27.2% increase in sales, driven by an increase in large-scale projects and upselling.

Although profit margins are expected to decline due to changes in the sales mix, 13.6% growth in operating profit is anticipated.

(Millions of yen)	FYE2026		FYE2027		YoY Change	
	Actual	% of Sales	Forecast	% of Sales	Change	% Change
Net Sales	6,949	—	8,840	—	+1,890	+27.2%
DX Services	6,365	—	8,096	—	+1,730	+27.2%
Service&Support	583	—	743	—	+160	+27.4%
Operating Profit	1,117	16.1%	1,268	14.4%	+151	+13.6%
Ordinary Profit	1,170	16.8%	1,268	14.4%	+98	+8.4%
Profit	786	11.3%	829	9.4%	+42	+5.4%

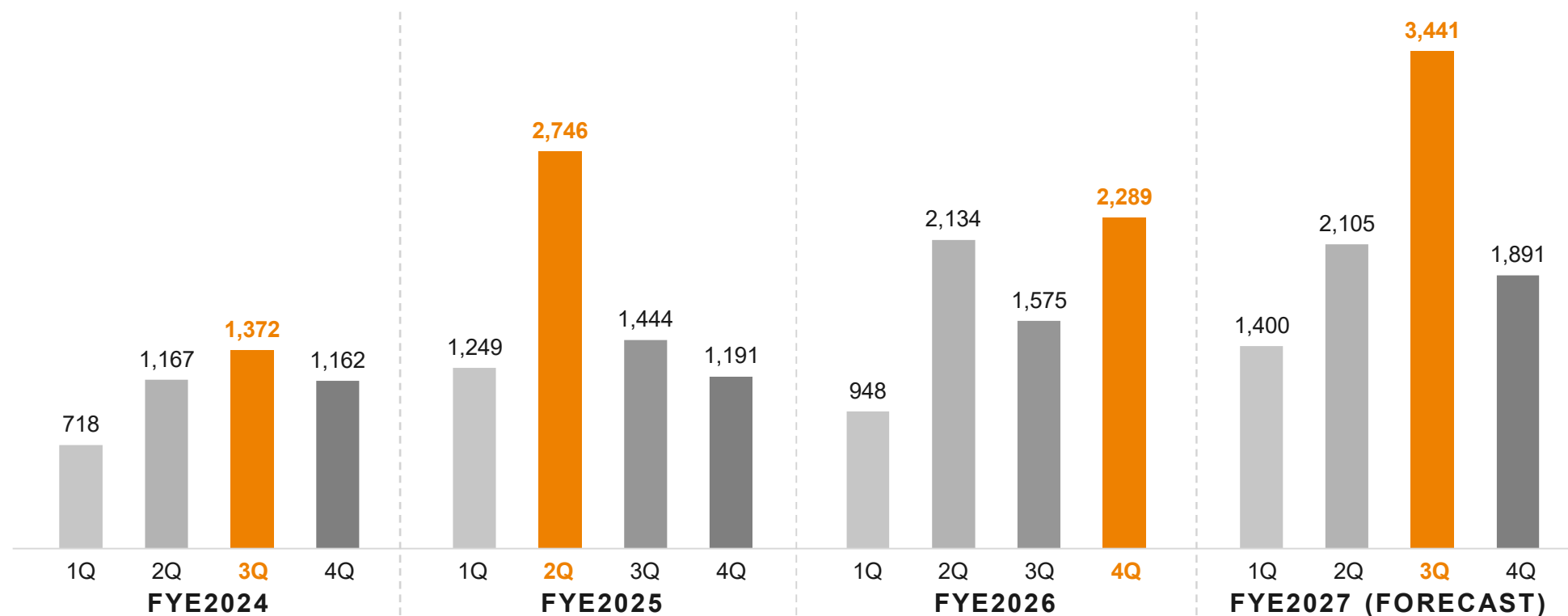
(Millions of yen)	FYE2025	FYE2026		
			Change	% Change
Order Backlog[※] (Reference)	1,297	2,230	+932	+71.9%

※Flow sales only (in each case, as of the end of May).

FYE2027 Quarterly Sales Forecasts

Sales are expected to increase significantly in 3Q of FYE2027.

(Millions of yen)



Sales recorded in 3Q (December–February) increased due to year-end demand

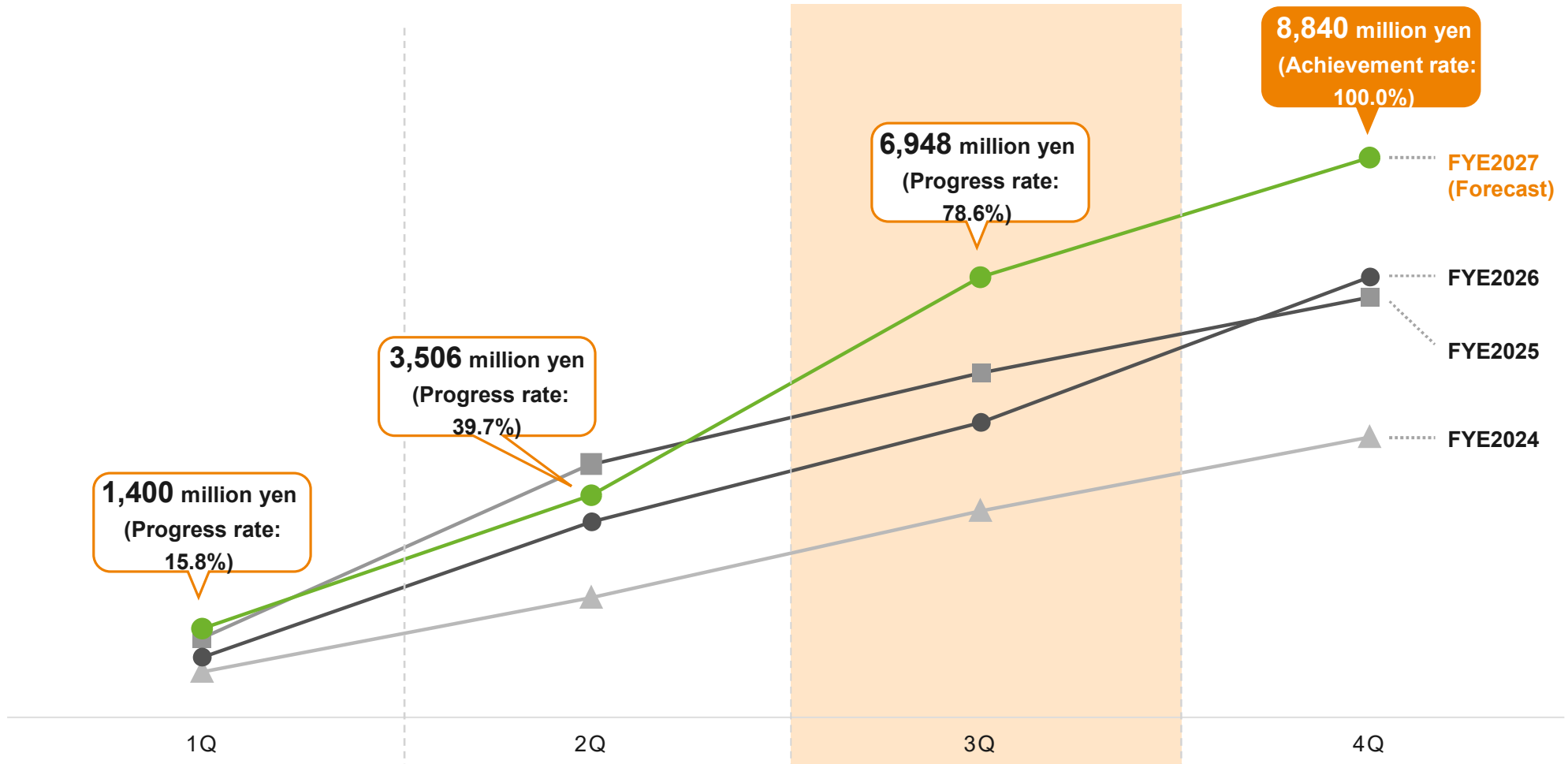
Progress was faster than usual in the first half due to the recording of large-scale project sales

Large-scale project sales recorded in 2Q and 4Q

In addition to year-end demand, a large-scale project is scheduled to be recorded in 3Q

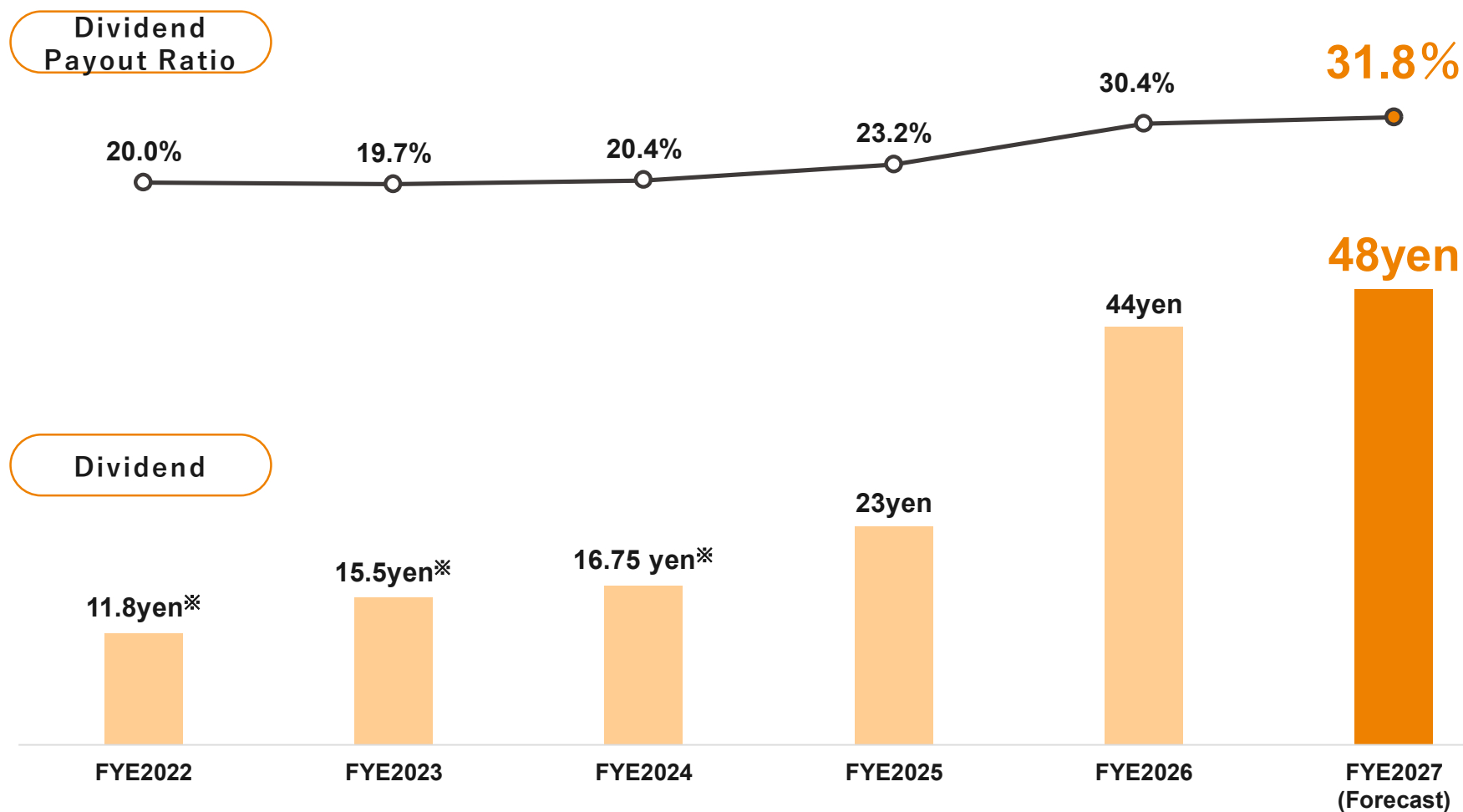
FYE2027 Quarterly Sales Forecasts (Cumulative)

Performance is expected to accelerate from 3Q onward, when large-scale project sales are expected to be recorded



FYE2027 Dividend Forecast

Dividend payout ratio of 30% or higher, with the dividend per share increasing by 4 yen to 48 yen.

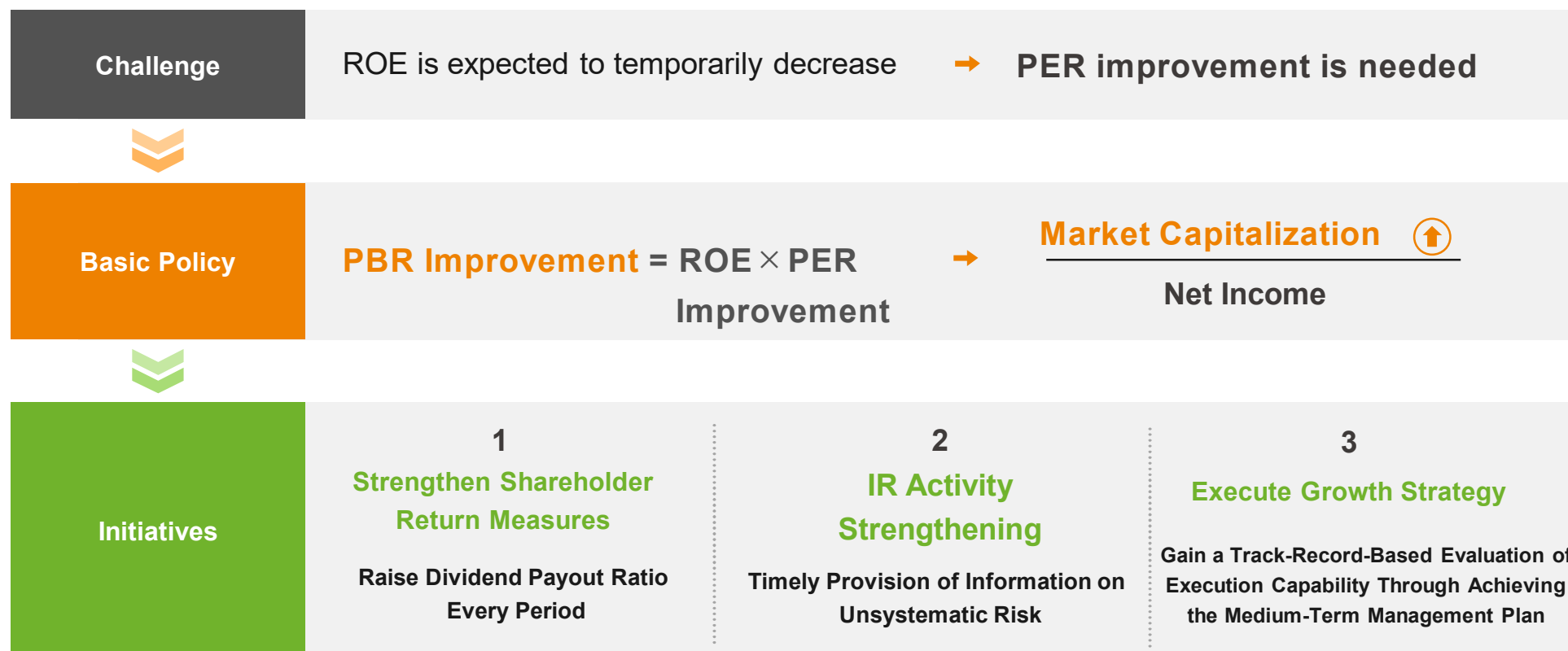


※ Effective 2024-12-1, the Company conducted a stock split of common stock at a ratio of 4 shares for 1 share, and dividend amounts prior to that date are stated after adjusting for the stock split.

Management Conscious of Capital Cost and Stock Price

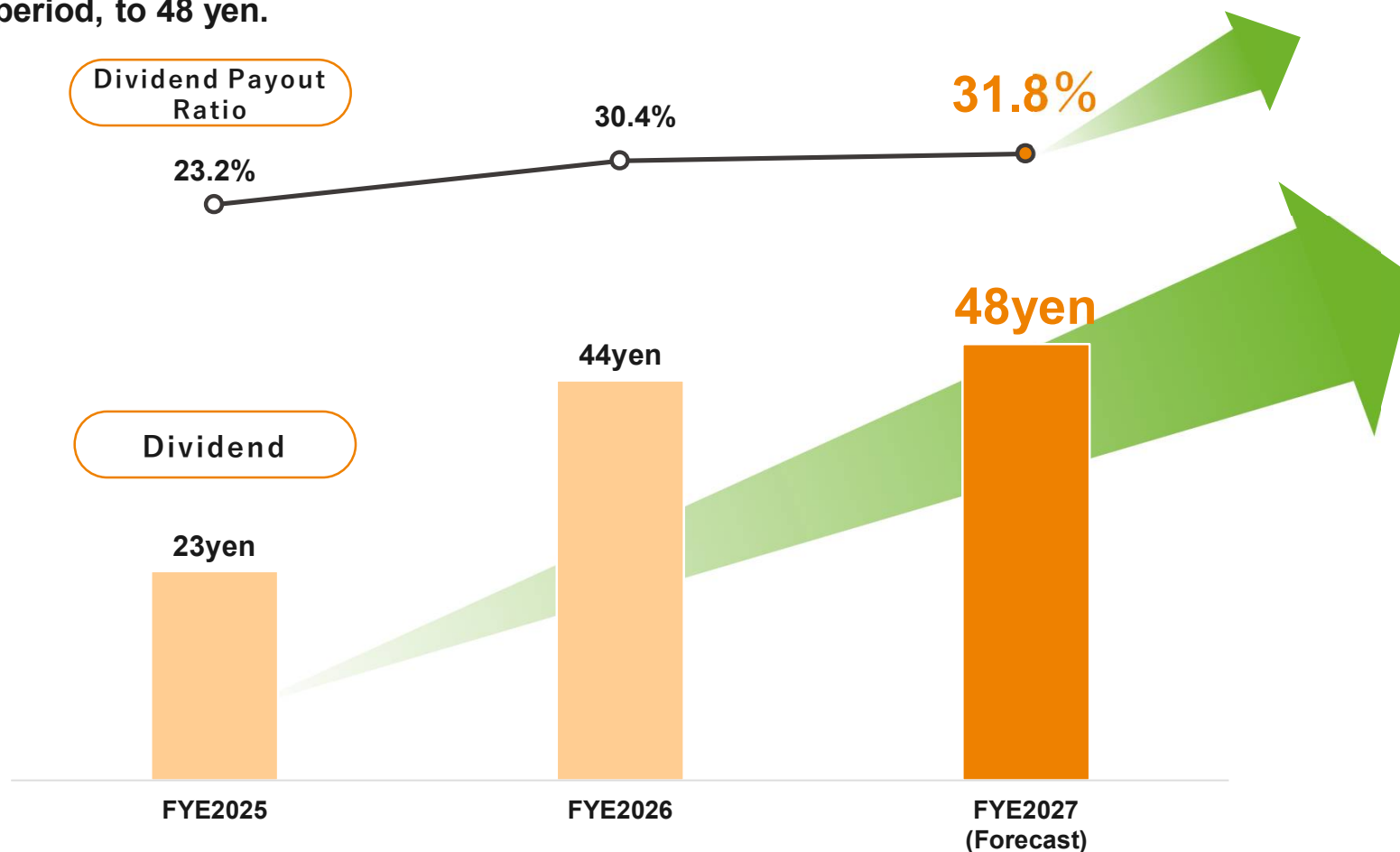
Management Conscious of Capital Cost and Stock Price

FYE2026 will continue active investment for growth into the post-medium-term-plan period (from Term 13 onward), as in the previous period. While this is expected to temporarily lower ROE, the Company aims to improve PER to raise PBR, continuing to pursue an increase in market capitalization



① Raise Dividend Payout Ratio Every Period

FYE2027 dividend payout ratio is 31.8%. Dividend per share is expected to increase for the 4th consecutive period from the previous period, to 48 yen.



※ Effective 2024-12-1, the Company conducted a stock split of common stock at a ratio of 4 shares for 1 share, and dividend amounts prior to that date are stated after adjusting for the stock split.

② IR Activity Strengthening

To provide sufficient information to investors, the Company is pursuing disclosure through a variety of approaches and creating investment opportunities, with initiatives aimed at increasing market capitalization over the long term



IR Dedicated Staff

- 1-on-1 Investor Meetings Conducted More Actively
- SNS Accounts (note, X) Used for **Information Sharing**



Build a Feedback System for Investor Meeting Content

- Reported to the Board; Investor Feedback Shared with All Officers
- **Continue to Aim for Company Management** that Reflects Investor Feedback



Expand Disclosed Information

- **English-Language Disclosure** Implemented
- Disclose Quarterly Sales Forecasts and Repeat Order Rate



Expand Briefings for Individual Investors

- Plans to add **a briefing session for interim results,**
- **in addition to full-year results**
- Changing to **2 sessions each (4 total)**

③ Execute Growth Strategy

Upper-Layer Business Migration

Strengthening the AI Ecosystem for the Large-Scale AI Era

Expanding Business Domains

ESG Initiatives and Corporate Governance

Sustainability-Conscious Management

Strengthening sustainable corporate management to enhance corporate value

Environment



Environmentally Conscious Initiatives

- Environmental Management System (EMS) Certification Obtained



"ISO 9001" "ISO 14001" and "ISO 27001"
Certification Obtained

Social



Job Satisfaction

- Care for Job Satisfaction Through Well-Being Monitoring
- Hourly Paid Leave System
- Providing Work Styles Suited to Lifestyle Through a Staggered Working Hours System

Education

- Acquiring Advanced Technology Knowledge Through Partner Company Seminars
- E-Learning-Based Training System Development and Operation
- Qualification Acquisition Support Program

Economic Growth and Productivity

- Quality Management System (QMS) Certification Obtained

Governance



Building an Effective Corporate Governance System

- Compliance and Risk Management Committee
- Nomination and Compensation Committee

Security-Related Initiatives

- Information Security Management System (ISMS) Certification Obtained

Mechanism for Surfacing Risks

- Establishment of Internal and External Reporting Contact Points

Corporate Governance

Board of Directors

Number of Meetings Held

15 times

Outside Director Attendance Rate

100%

Board of Corporate Auditors

Number of Meetings Held

13 times

Outside Auditor Attendance Rate

100%

Directors: Ratio of Outside Officers

2

:

5

Directors



Outside
Directors



Auditors (Full-time: 1)



Introduction of Executive Officer System

By clearly separating management and execution, the Board of Directors oversees overall management, while executive officers carry out operations based on the Board's instructions, establishing this structure

General Meeting of Shareholders

Appointment/Dismissal

Board of Directors

Board of Corporate Auditors

Nomination and Compensation
Committee

Appointment/Dismissal/
Supervision

Executive Officers

Direction/Instruction

Employees

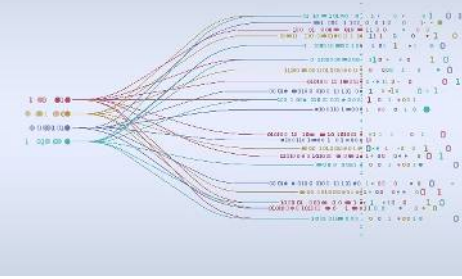
APPENDIX

Market Analysis

AI Advancement and Market Expansion

AI, once used only in specific fields, is expected to rapidly expand its scope going forward

PERCEPTION AI	GENERATIVE AI	AGENTIC AI	PHYSICAL AI
Image Recognition • Anomaly Detection • Defect Detection • Disease Diagnosis • Character Recognition, etc.	Generative AI • Content Generation • Chatbots • Voice bots, etc.	Agentic AI • Personal Assistants • Business process automation, etc.	Physical AI • Robotics • Advanced mobility, etc.

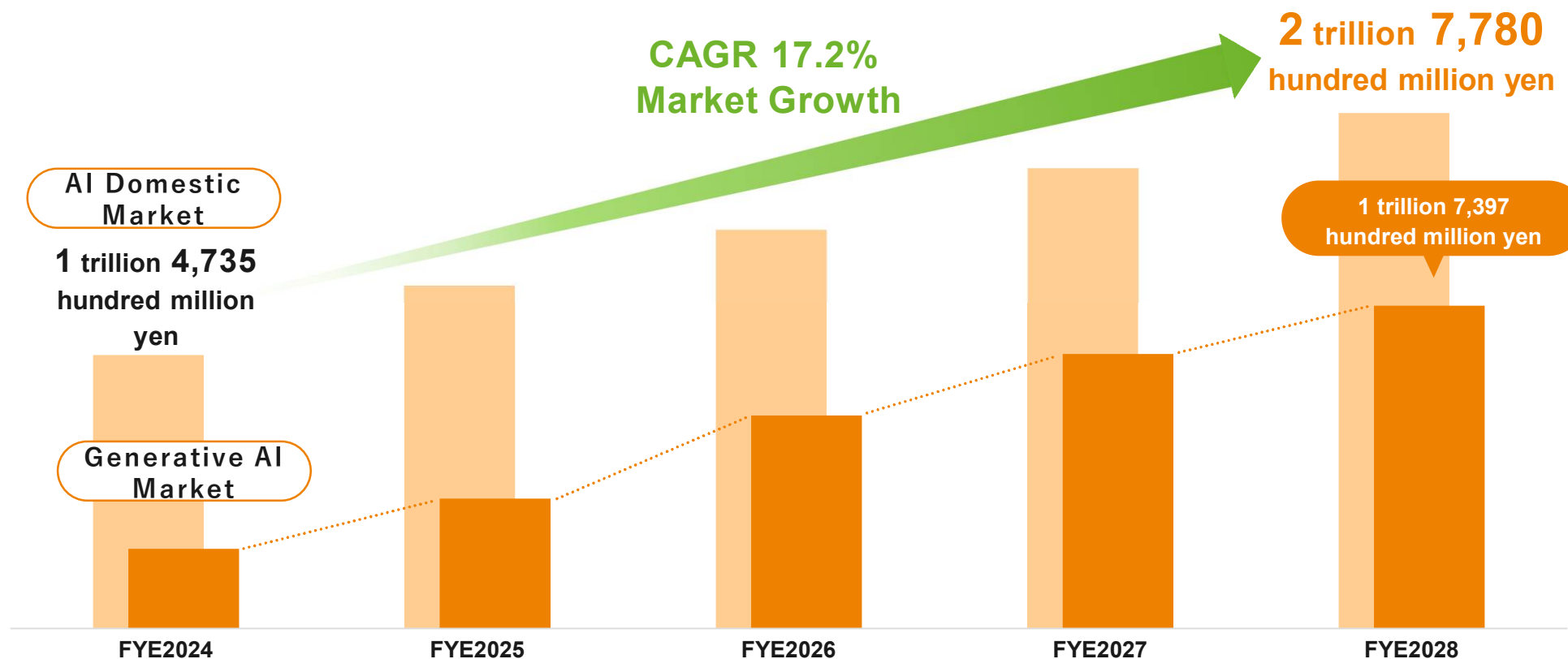





AI (Including Generative AI) Domestic Market Forecast

2028, the AI domestic market is expected to grow to 2 trillion 7,780 hundred million yen

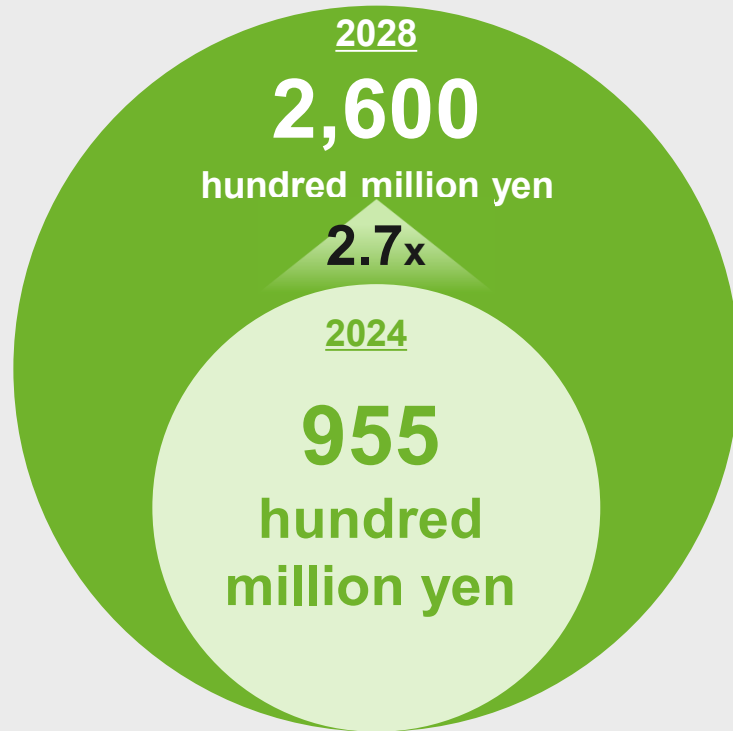
Of this, the generative AI market — up 12.3x from 2023 levels — is expected to reach 1 trillion 7,397 hundred million yen, accounting for about 60% of the AI market



AI-Use GPU Server/GPU Cloud Forecast

2024 to 2028, over 5 years, GPU server market is projected to expand 2.7x, and the GPU cloud market 3.2x, respectively

GPU Server Market Forecast



GPU Cloud Market Forecast



Growth Strategy



Upper-Layer Business Migration

Strengthening the AI Ecosystem for the Large-Scale AI Era

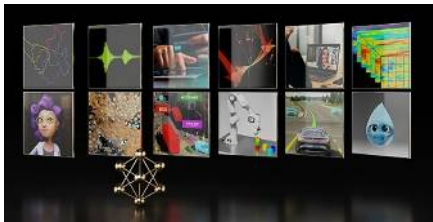
Expanding Business Domains

Upper-Layer Business Migration

Continuing to expand the upper-layer portfolio to address a wide range of user needs

Providing tools for

AI development that promote seamless upselling and cross-selling,
offered as solutions



**AI Enterprise
AGE / W&B**



GPU Card



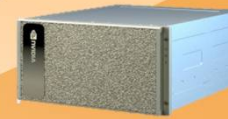
Deeplearning BOX



PCI-E GPU Server



HGX Server



DGX Series



DGX CLOUD

DGX Pod



**Partnering with 4 domestic
data centers
to provide a stable operating environment**

Strengthening the AI Ecosystem for the Large-Scale AI Era

Partnering with cloud vendors and data centers to promote hybrid use of on-premises and cloud

Also lining up AI startup collaboration solutions



**AI Start
ups**



**Sler
Consulting**



**Cloud
Vendors**



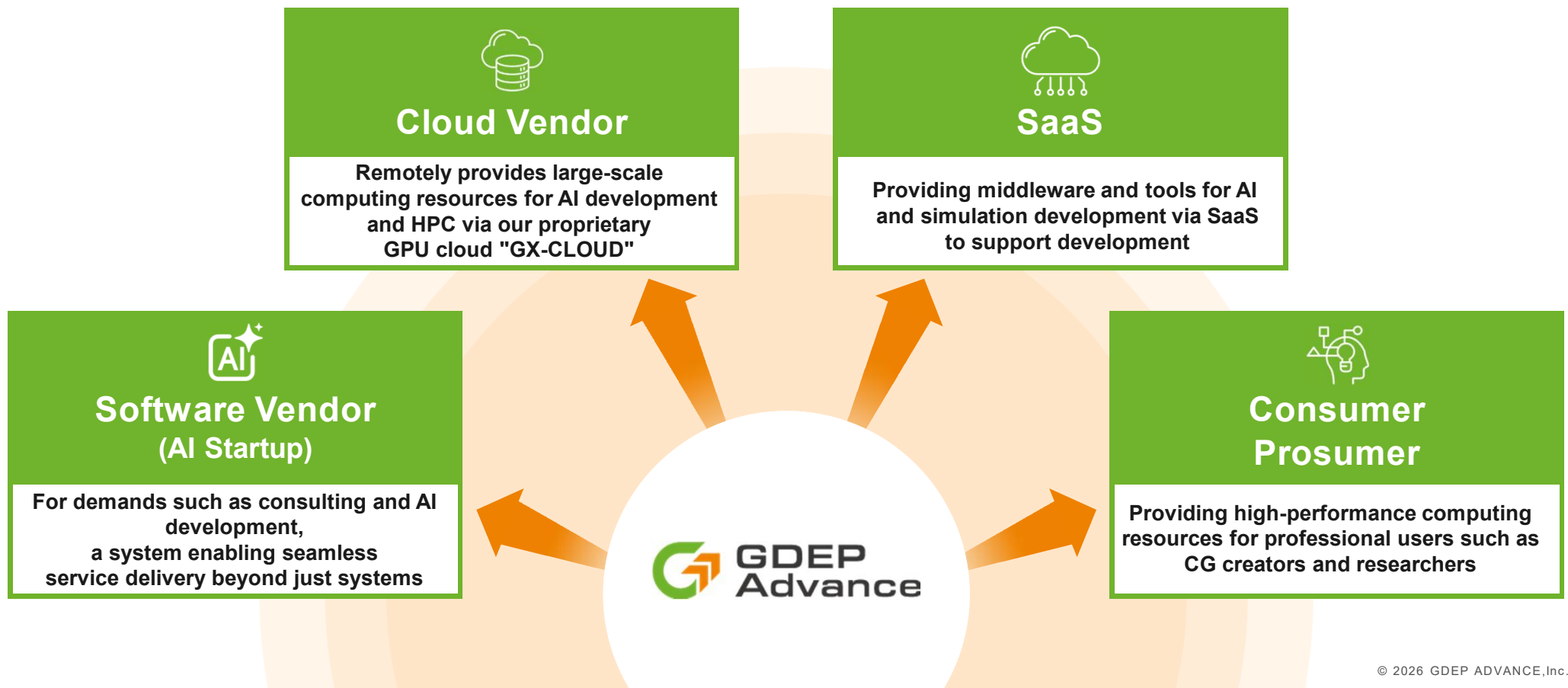
**DATA
Center**



**Sales
Partners**

Expanding Business Domains

Accelerating growth through new entry into highly compatible business domains and M&A, aiming to become an "Advanced Solution Vendor" that provides advanced solutions



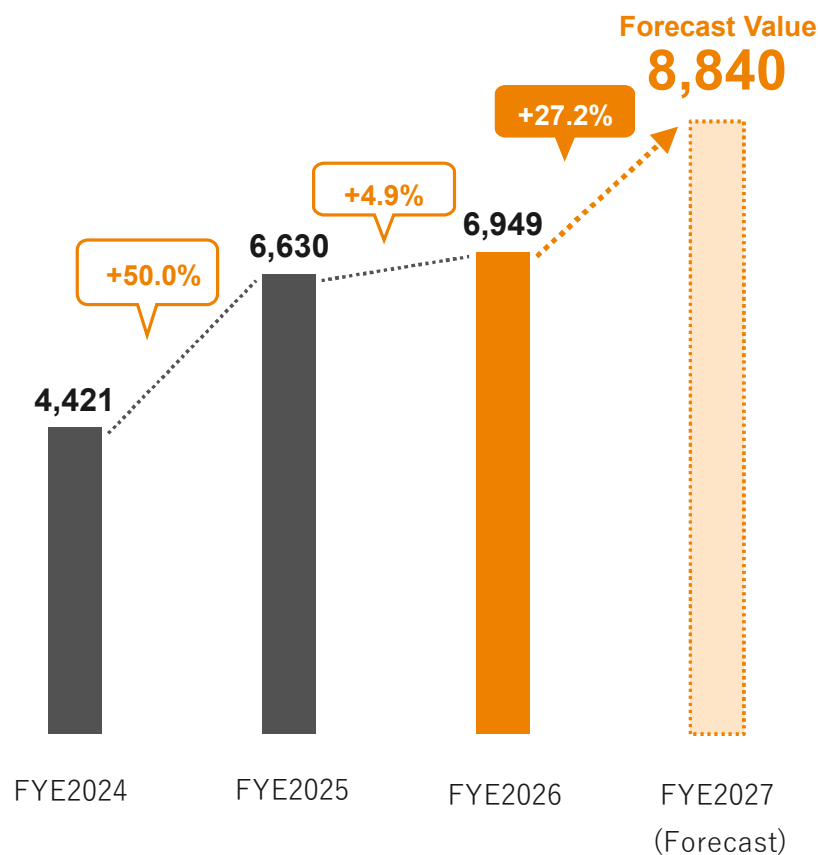
Medium-Term Management Plan Numerical Targets

Numerical Targets

Net Sales

■ Net Sales

(Millions of yen)

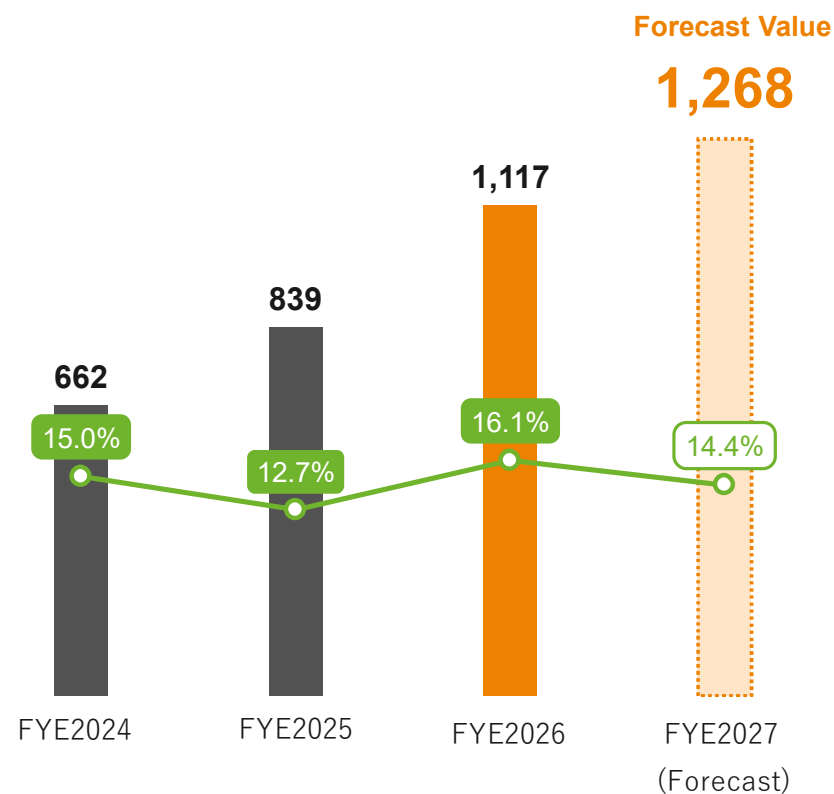


Operating Profit and Operating Profit Margin

■ Operating Profit

(Millions of yen)

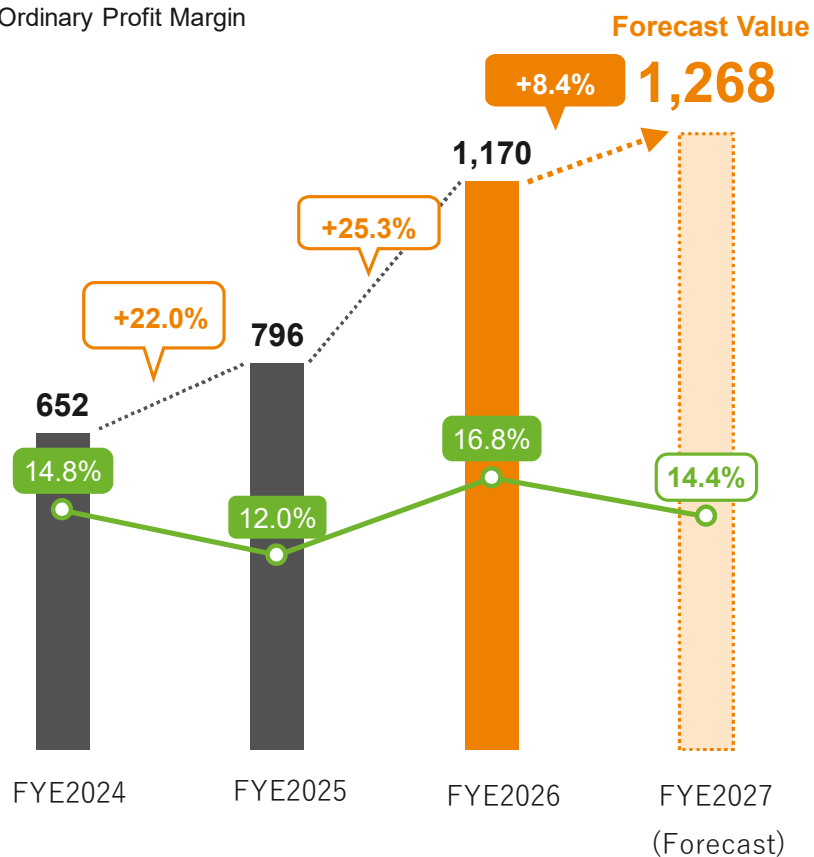
○ Operating Profit Margin



Numerical Targets

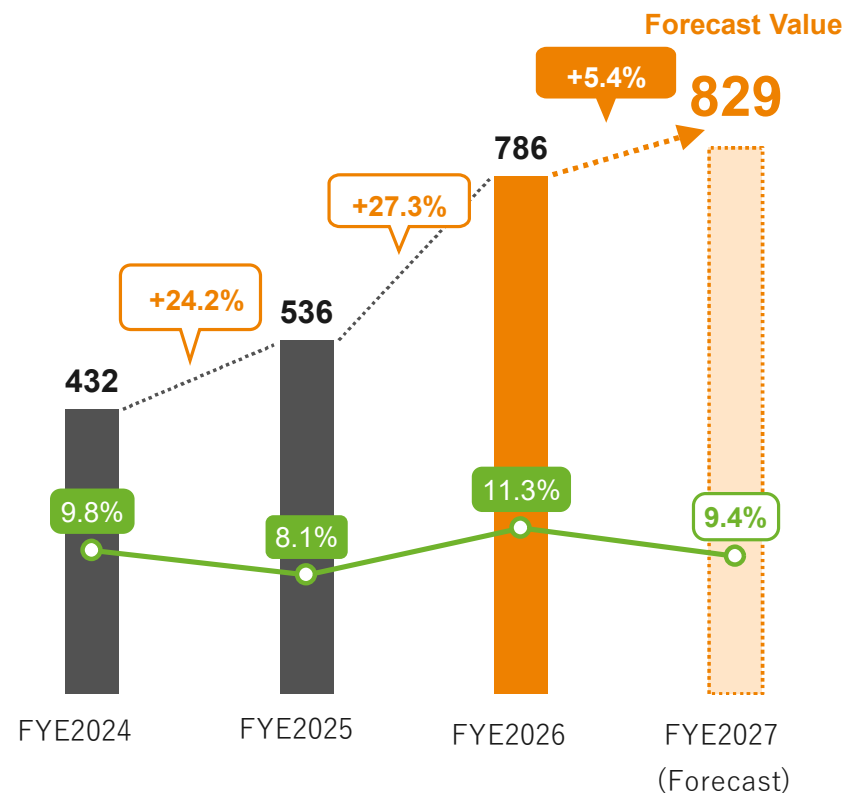
Ordinary Profit and Ordinary Profit Margin

■ Ordinary Profit (Millions of yen)
 ○ Ordinary Profit Margin

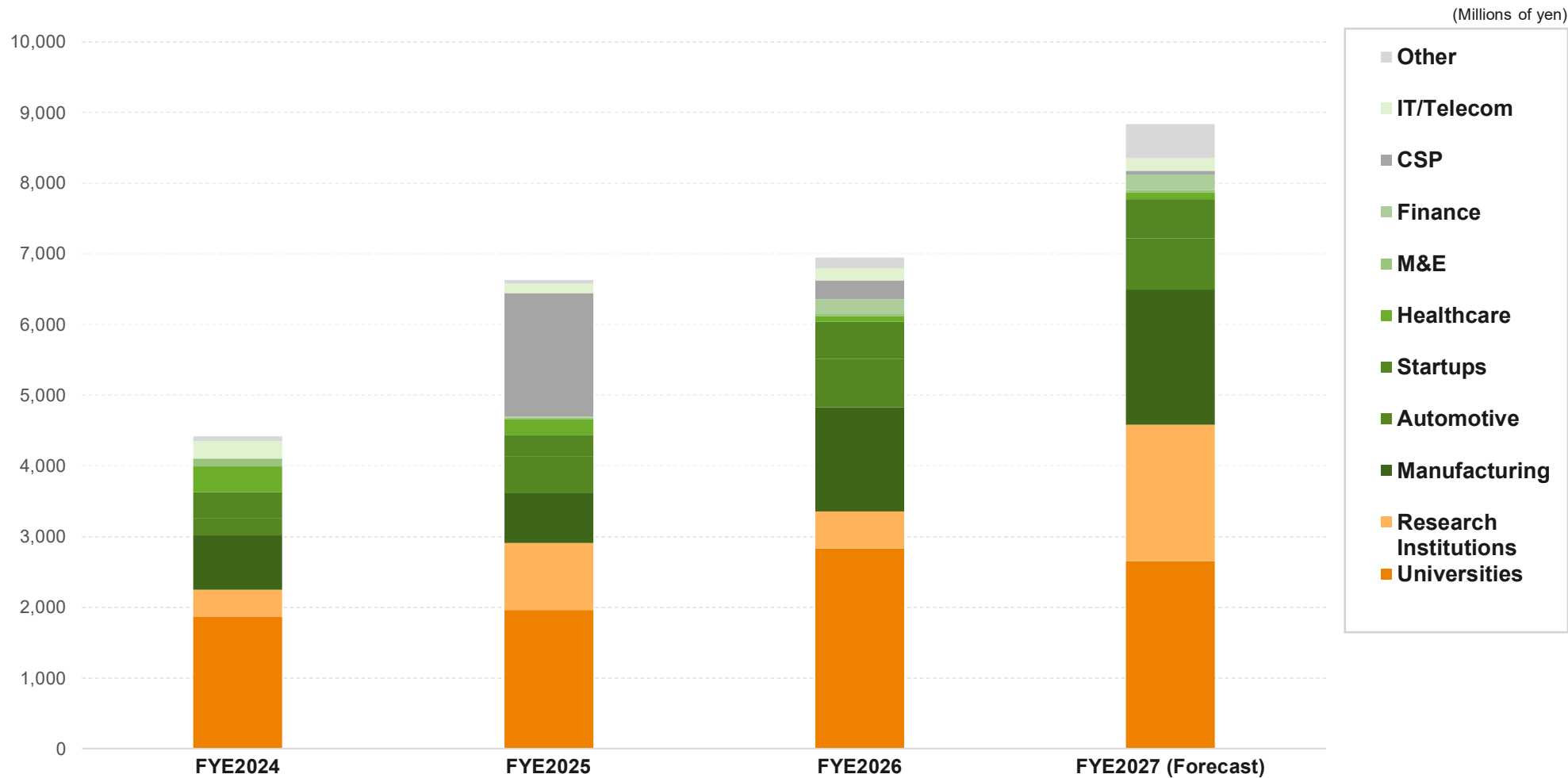


Profit and Profit Margin

■ Profit (Millions of yen)
 ○ Profit Margin



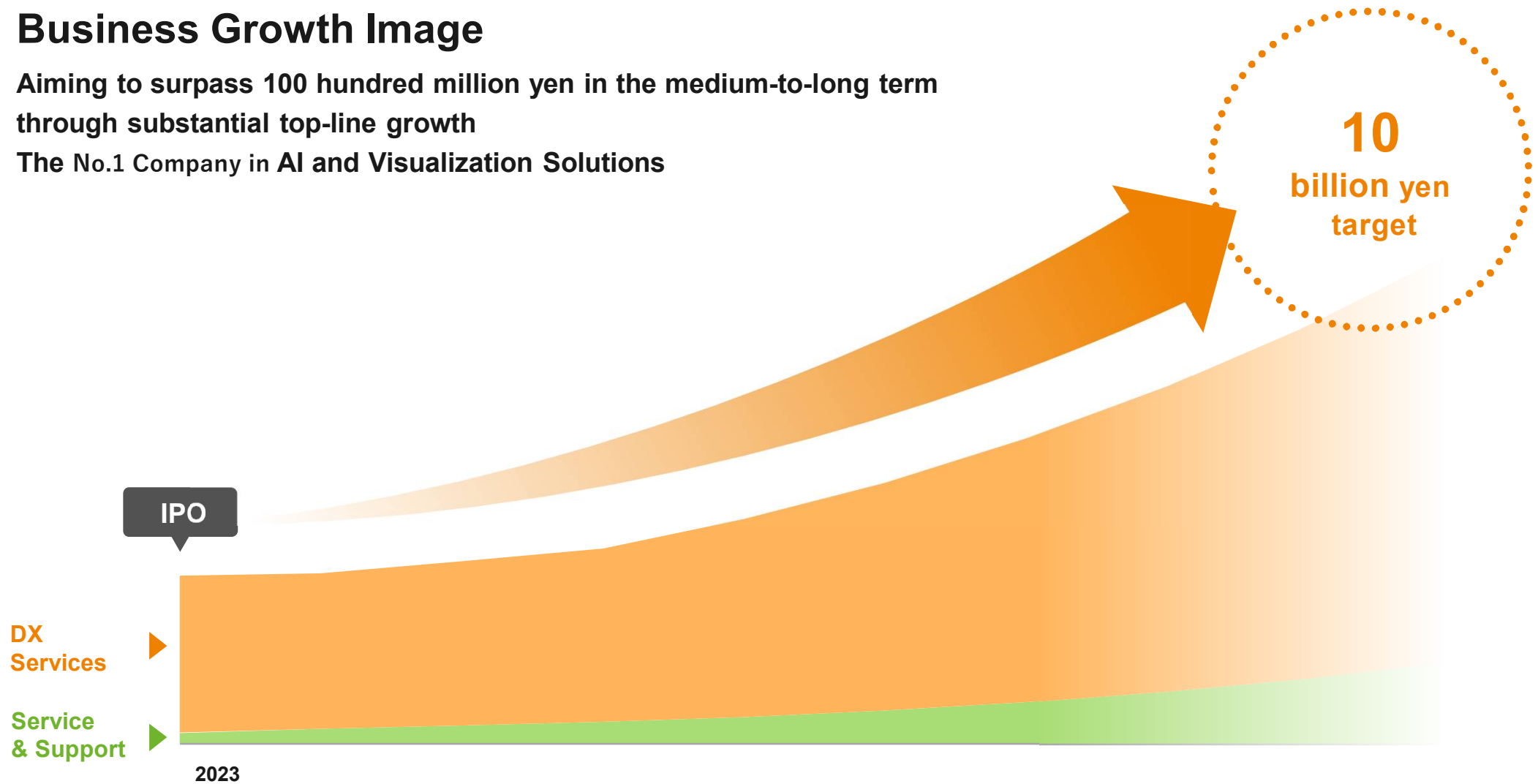
Projected Net Sales Trend by Industry



Business Growth Image

Aiming to surpass 100 hundred million yen in the medium-to-long term
through substantial top-line growth

The No.1 Company in AI and Visualization Solutions



Company Overview



Company Name	GDEP ADVANCE, Inc. Tokyo Stock Exchange Standard Market Securities Code 5885
Established	2016/1/15
Representative	Representative Director, CEO & Executive Officer Tadamichi Iino
Location	● Sendai Main Office 〒980-0803 Miyagi, Sendai-shi, Aoba-ku, Kokubuncho 3-4-33, Sendai Jozenji Building, 8F TEL : 022-713-4050 FAX : 022-713-4051 ● Tokyo Head Office 〒106-6205 Tokyo, Chuo-ku, Harumi 1-8-12 Triton Square Office Tower Z, 5F TEL : 03-6803-0620 FAX : 03-6803-0450

MISSION

Advance with you Let's Advance the World

Code of Conduct

As members of society, each employee at our company acts with sincerity and high ethical standards.

We contribute to the development of society through our business.

We comply with laws and regulations and value fairness and transparency.

We use moral rightness as our standard of judgment.

We respect human rights and embrace diversity.

We create the future by reducing environmental impact and environmental risk.

We are always mindful of mental and physical health, and aim to build a healthy workplace.

As members of society, we contribute to our local communities.

We approach all our work with pride and responsibility at all times.

We share our purpose and enjoy our own growth together with the growth of the Company.



Board Members



**Representative Director,
CEO & Executive Officer**

Tadamichi Iino

1993 Joined Towa Denki Co., Ltd.
2007, at the Super Computing Conference held in Reno,
Nevada, NVIDIA's GPU — encountered and began promoting it
domestically the following year.
Founded the Company in 2016.



Director, CFO & Executive Officer

Tatsuo Ohashi

Certified Public Accountant
After gaining audit experience at KPMG AZSA LLC, gained
IPO experience at a general company.
2020: Appointed Director of the Company.



Outside Director

Sayaka Kurihara

Attorney at Law
After working at a major Tokyo law firm, established
Sendai Asahi Law Office.
2021: Appointed Outside Director of the Company.



Outside Director

Toru Kamiyama

After working at a securities firm, engaged in
consulting related to corporate value enhancement.
Served as an outside officer at multiple listed
companies.
2025: Appointed Outside Director of the Company.



**Full-time Audit &
Supervisory Board
Member**

Kunio Yamagata

After working in accounting, finance, and other
administrative roles at NEC Corporation, served as an
auditor for multiple group companies.
2022: Appointed Full-time Audit & Supervisory Board
Member of the Company.



**Audit & Supervisory
Board Member**

Nobuyuki Hoshi

Certified Public Accountant
After working at a financial institution, worked on auditing
and IPO support services at a major audit firm.
2016 Established an accounting firm.
2021 Appointed as Auditor of the Company



**Audit & Supervisory
Board Member**

Toshihiro Fukazawa

Attorney at Law
After working at a law firm in Sendai, established
Sendai Kagayaki Law Office in 2022.
2021 Appointed as Auditor of the Company.

Business Description

Single segment of the System Incubation business, comprising DX Services and Service&Support services

DX Services mainly offer AI Solutions and Visualization Solutions

System Incubation Business

DX Services

- Provision of hardware and software
- Provision of the operating environment for hardware

AI Solutions

AI training environment systems and inference edge devices provided end-to-end



Visualization Solutions

The latest XR and metaverse technologies for visualization and virtualization, plus CAD, CAE, CG systems and software tools for design



Service &Support

- Maintenance
- Operational Support
- Performance Improvement
- Support

In addition to system maintenance, continuously updates the development environment to help improve overall system performance



Provided
Consideration

Provided
Consideration

Provided
Consideration

Customers


Educational
Institutions


Manufacturing


Automotive


IT/Telecom


Startups


Healthcare


M&E

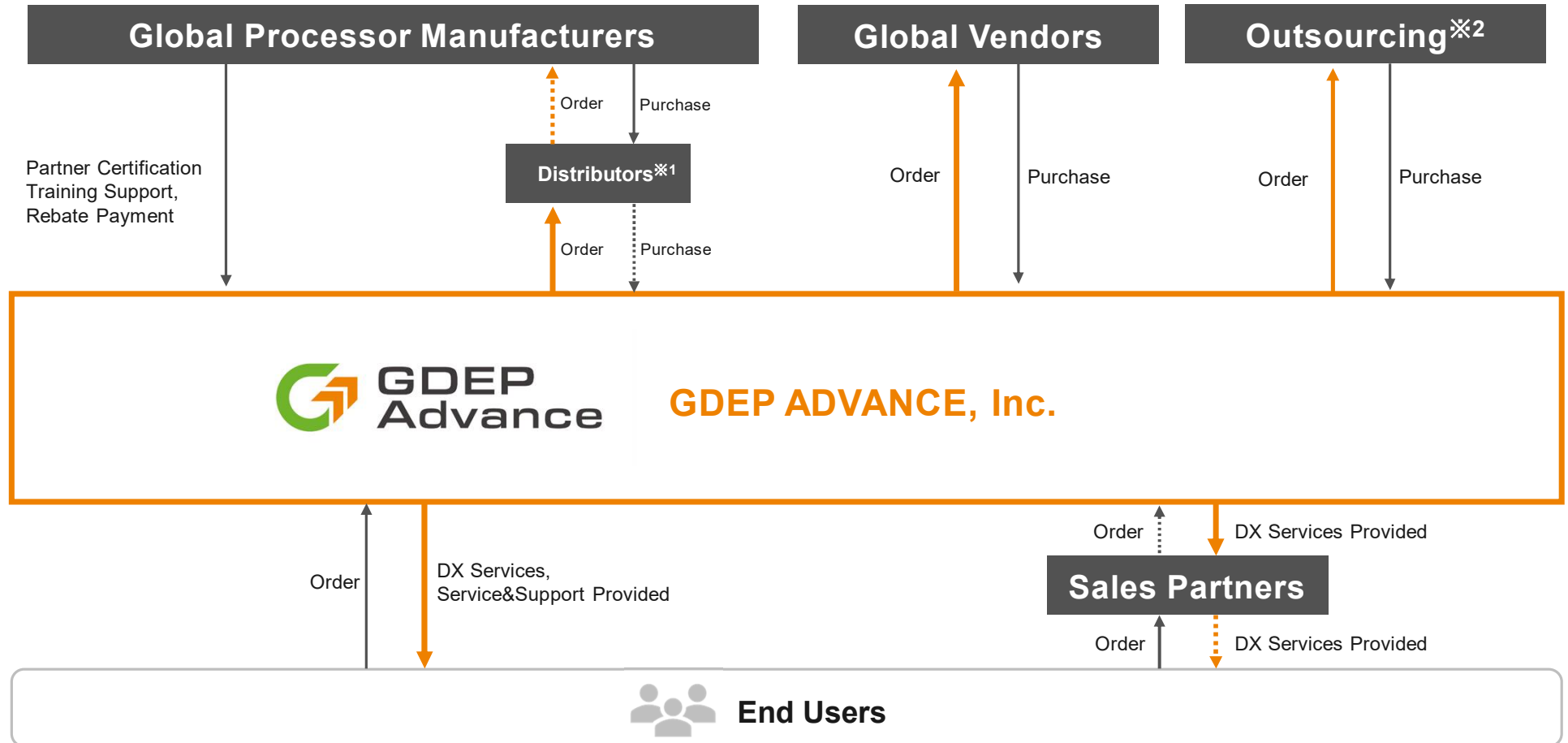

Research Institutions

Service Categories and Business Model

DX Services include AI/Visualization Solution Services and Other DX Solution Services, which are Flow Business, and, among DX Services, Subscription Services and Service&Support, which are Stock Business

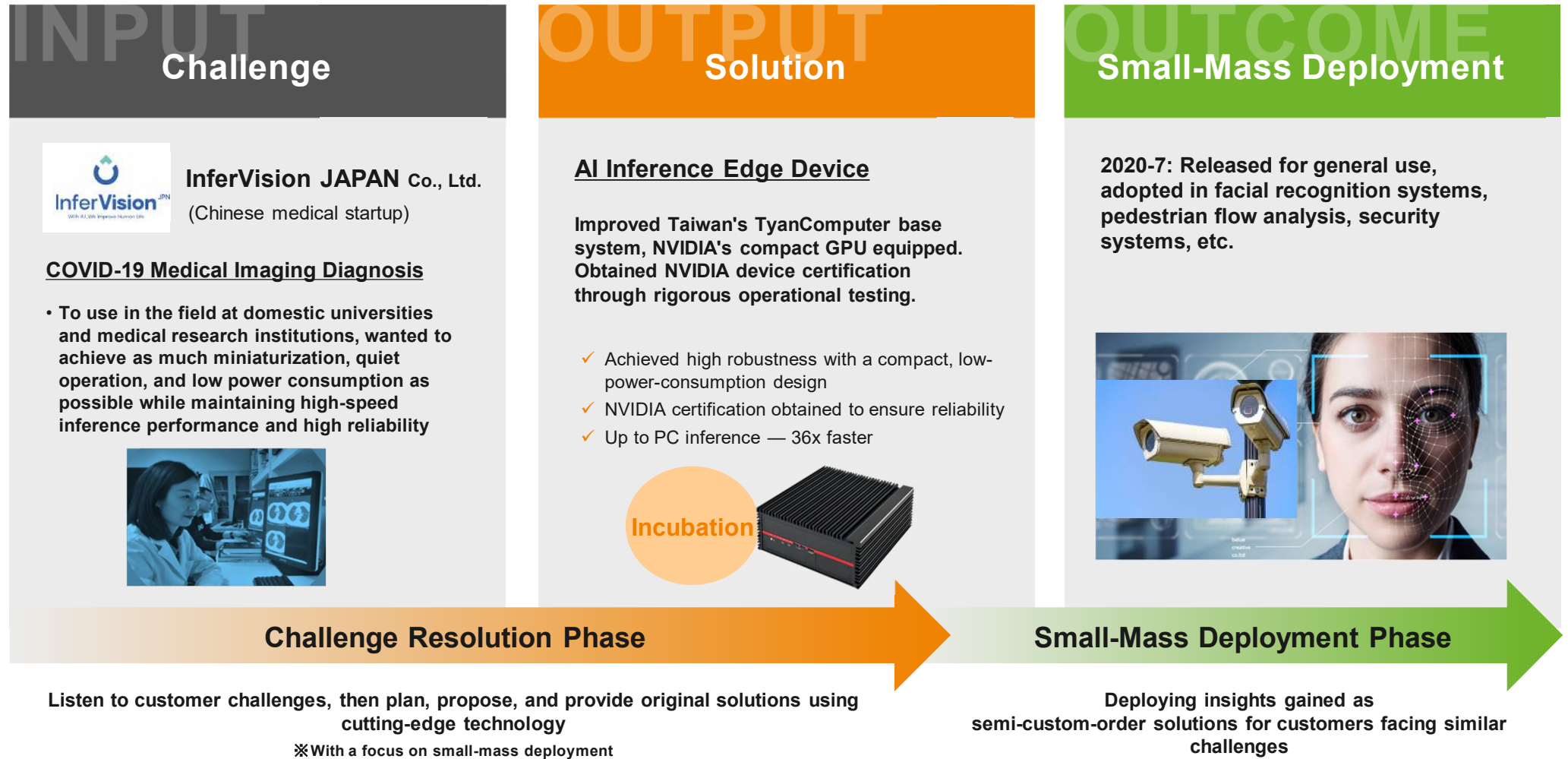
Service Categories	Main Service Content	Business Model
DX Services	AI & Visualization Solution Services • AI Provision of products and services for developing and operating services, and products and services for computer processing using video and images	Flow Business
	Other DX Solution Services • Assembly and sale of storage, sale and configuration of network equipment, and sale and configuration of software, plus design and construction of systems combining these	
	Subscription Services • In addition to on-premises provision for internal use, also offers rental, cloud, and other options as "Subscription Services"	
Service & Support	Continuous Development Environment Updates • A service that improves overall system performance through software updates and optimal version combinations	Stock Business
	Hardware Maintenance • Q&A, FAQ sharing, fault isolation, on-site support, and provision of backup environments	

Business Structure Diagram

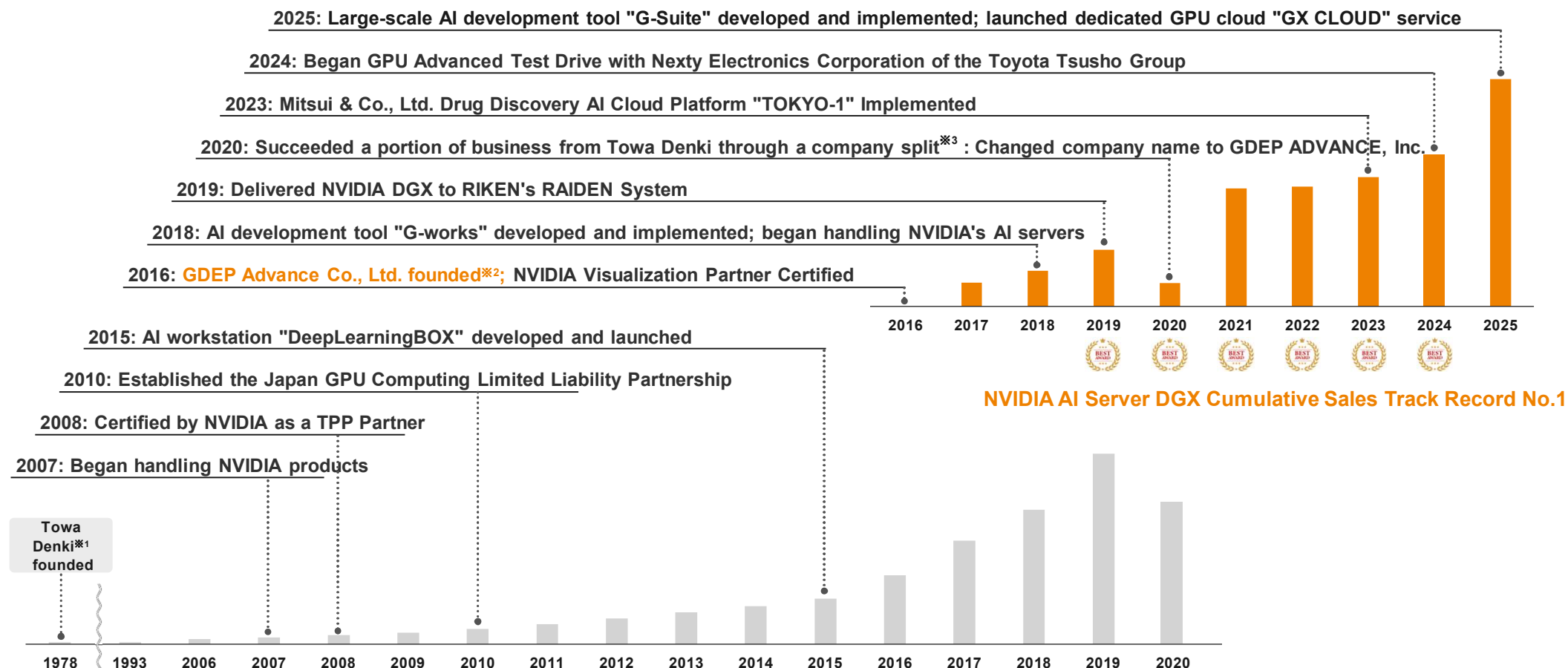


※1 The Company purchases a portion of its products mainly from domestic distributors certified as partners by global processor manufacturers
※2 A portion of assembly work is outsourced.

Case Studies



History and Net Sales Trend



※1 Towa Denki is the de facto predecessor of the Company

※2 Established as a subsidiary of Towa Denki Co., Ltd. mainly to provide NVIDIA's products

※3 2020-4-1: Received, via absorption-type company split, the information and communications business of Towa Denki Co., Ltd. and its equity interest in an LLP

Our Strengths and Characteristics

Overview of Strengths and Characteristics

Technical capabilities recognized by 3 global processor manufacturers, combined with planning and product sourcing capabilities born from partnerships with global vendors, are the source of high competitive advantage

Source of Strength

High Technical Capabilities

Certified by 3 Global Processor Manufacturers

Planning and Product Sourcing Capabilities

Born from Partnerships with Global Vendors



The Company's Characteristics

1

Proposing Optimal Solutions
Combining the Latest Technology
with Proprietary Gimmicks

2

Diversity of
Solution Delivery Formats

3

Service & Support-Driven
Customer Continuity

4

Winning Projects with an Eye
Toward
Small-Mass Deployment

5

A Unique Positioning that
Differentiates from Other
Companies

Our Strengths and Characteristics

High Technical Capabilities Certified by 3 Global Processor Manufacturers

Certifications: **Obtained 11 types of certification from 3 global processor manufacturers**

In particular, **NVIDIA** has been a top-tier partner in Japan, with a strong relationship built since 2007.

Certification

NVIDIA Cloud Partner DGX AI Compute Systems Registered
NVIDIA Cloud Partner Visualization Registered
NVIDIA Solution Provider Compute Elite
NVIDIA Solution Provider DGX AI Compute Systems Elite
NVIDIA Solution Provider DGX Cloud Preferred
NVIDIA Solution Provider Networking Preferred
NVIDIA Solution Provider NVIDIA Enterprise Software Registered
NVIDIA Solution Provider Visualization Elite
NVIDIA DGX SuperPOD Specialization Partner



Awards

FY17 NVIDIA BEST DGX Reseller Award※
FY18 NVIDIA BEST DGX Reseller Award※
FY19 NVIDIA BEST DGX Reseller Award※
FY20 NVIDIA BEST DGX Reseller Award※
XILINX VAR Recognition Program Champion Award
FY21 NVIDIA BEST DGX Reseller Award※
FY22 XILINX VAR Recognition Program Champion Award
NVIDIA BEST DGX Partner of the year※
NVIDIA BEST NPN of the year※
FY23 NVIDIA BEST NPN of the year※
NVIDIA BEST Infrastructure Partner of the Year※
FY24 NVIDIA Solution Provider Award of the Year※
FY25 NVIDIA Solution Provider Award of the Year
※Received as an LLP

Recognized for technical capability,
proposal strength, and track record,
receiving awards every year



Intel® Partner



AMD® Elite Partner



Our Strengths and Characteristics

① Proposing Optimal Solutions Combining the Latest Technology with Proprietary Gimmicks

As a certified partner of 3 global processor manufacturers, combining technical expertise with close information sharing with global vendors

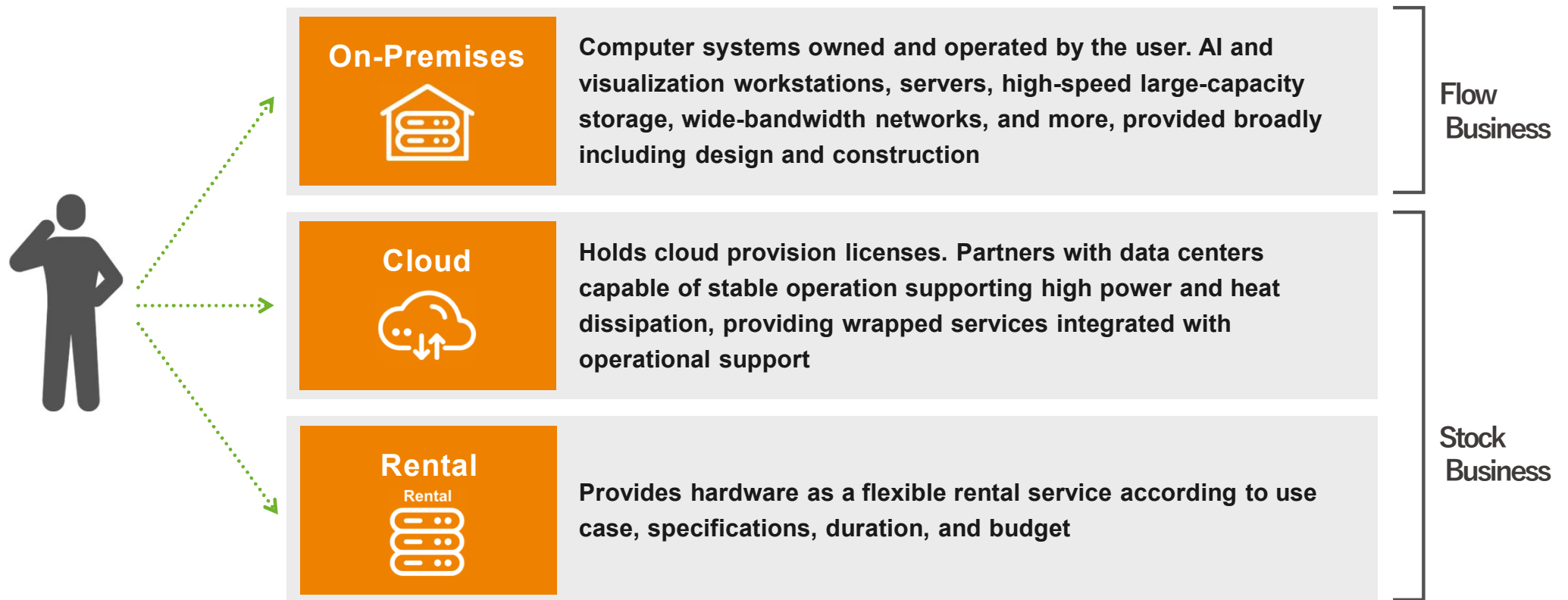
to bring together **the latest technologies, adding proprietary gimmicks on top**

Designing and proposing the best solutions to solve customers' challenges



② Diversity of Solution Delivery Formats (1/2)

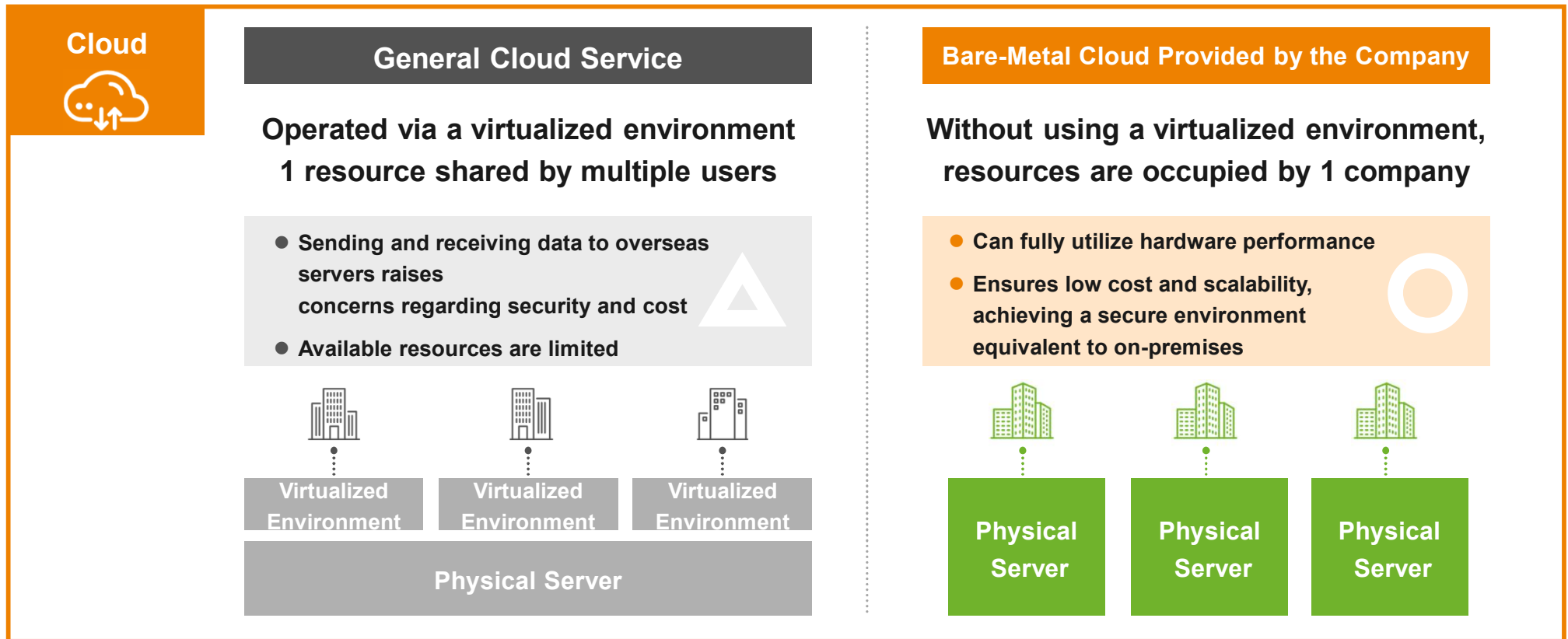
Spanning not only on-premises (Flow Business) but also cloud and rental services (Stock Business),
a flexible delivery format that addresses diverse customer needs



② Diversity of Solution Delivery Formats (2/2)

Our cloud uses cutting-edge hardware not found at major providers, and delivers services via a bare-metal approach※.

Enhancing customer convenience and establishing a strong competitive advantage as a development cloud.



Our Strengths and Characteristics

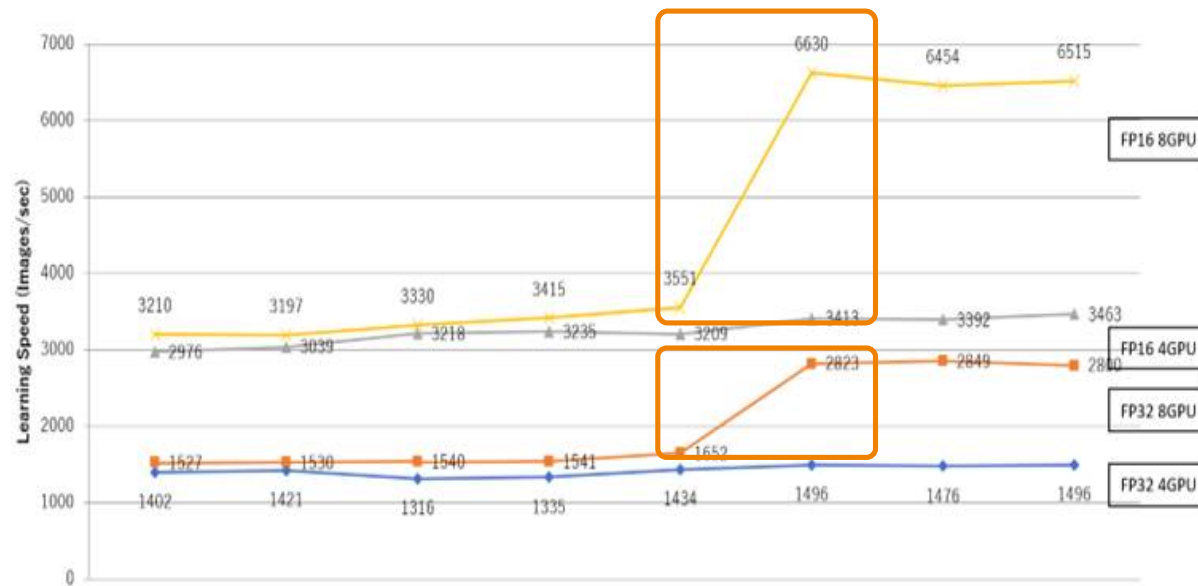
③ Service & Support-Driven Customer Continuity

Verifies performance changes from software tuning on actual equipment, continuously updating customer systems to the **optimal environment**

A service that continuously improves system performance without changing the hardware,

realizing improved usage value (user experience) after implementation

Improves overall system performance by performing software tuning — the work of finding optimal values through software updates and combinations of generational versions



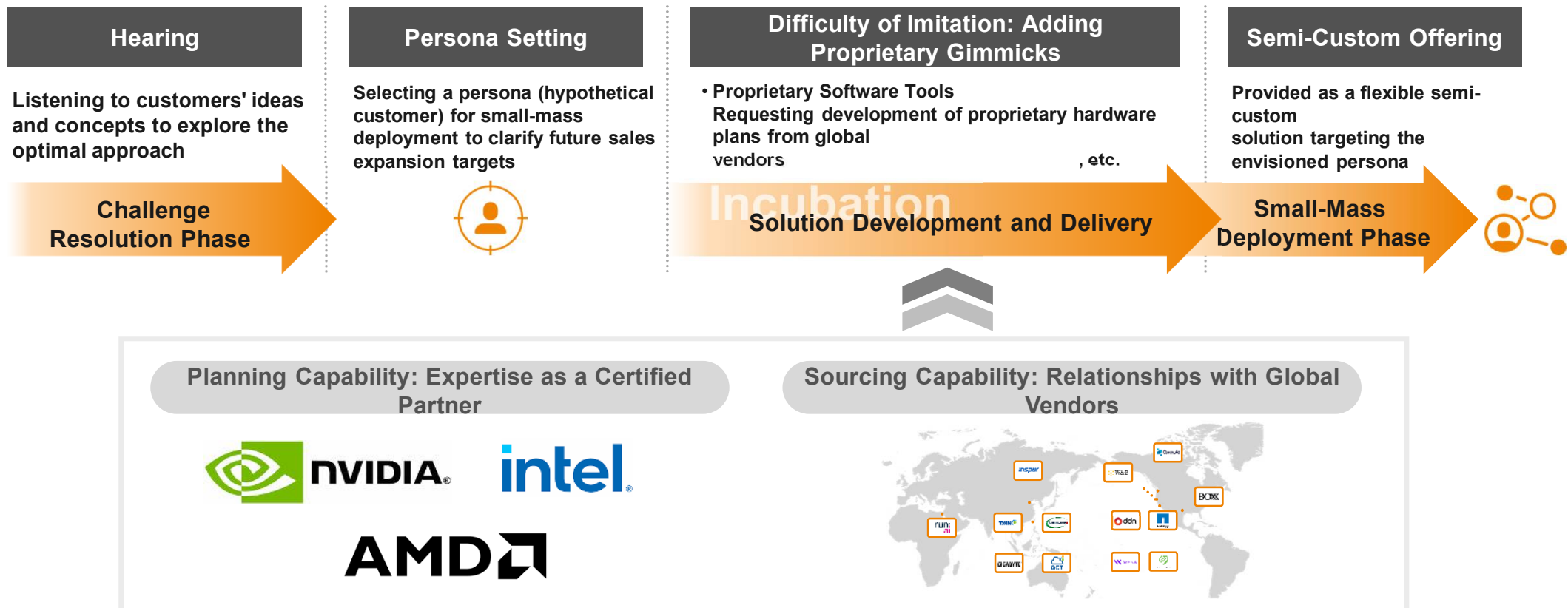
R&D use is the main application —
an area where evolution and trends
change quickly

**AI development environments are an
area of strength for the Company**

④ Winning Projects with an Eye Toward Small-Mass Deployment

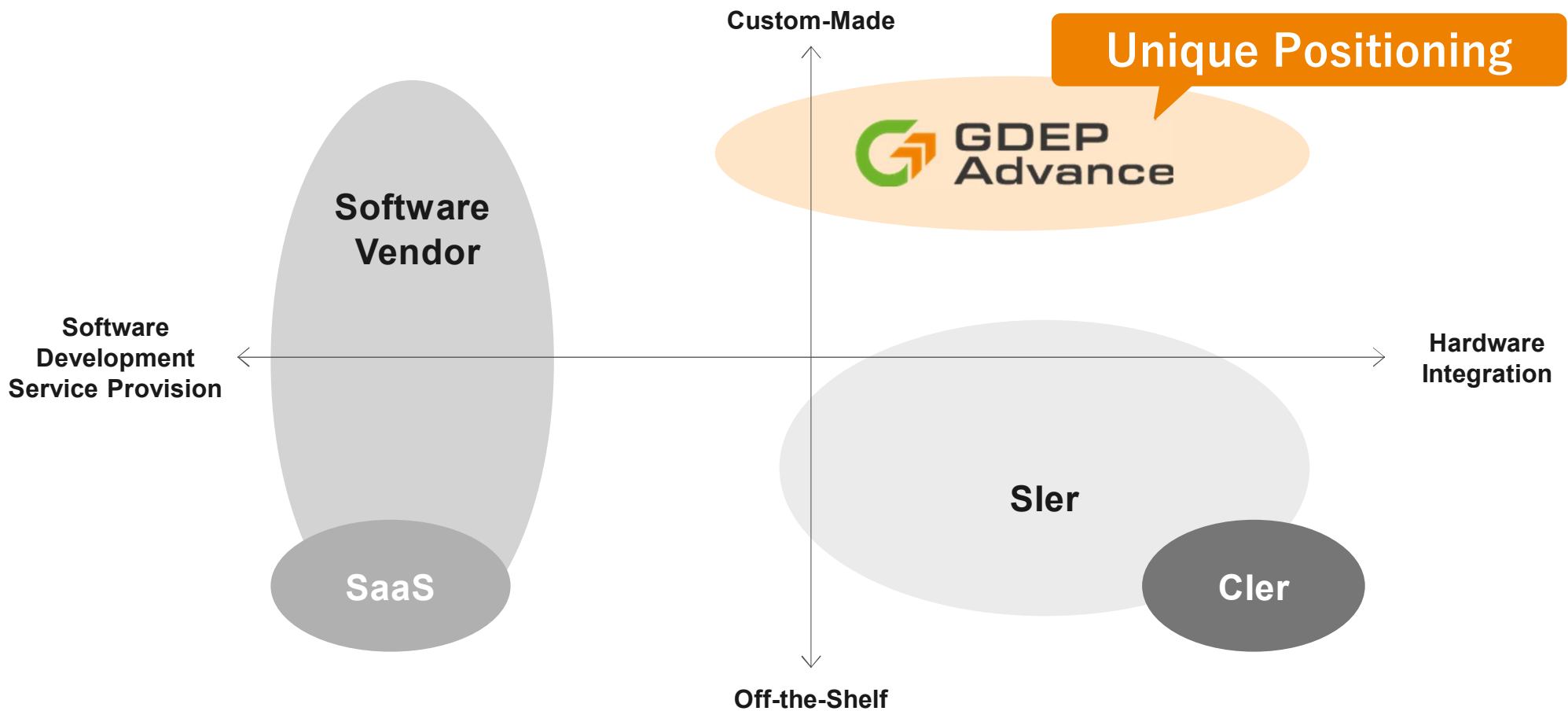
Developing solutions deployable at small-mass scale through resolving individual challenges

Adding proprietary gimmicks to increase difficulty of imitation, achieving high profitability during small-mass deployment



⑤ Unique Positioning that Differentiates from Other Companies

A flexible solution provider with strong expertise in cutting-edge hardware



Definitions of terms are provided below

Term	Definition
AI	An abbreviation for “artificial intelligence”, it refers to a computer system that performs intelligent actions like humans, such as learning, reasoning, recognizing, and judging.
CAD	Computer Aided Design: Using a computer to perform design and drafting
CAE	Computer Aided Engineering: Using a computer to perform design and engineering of industrial products
GAT	Ultra-high-speed, latest GPU-accelerated NVIDIA DGX systems available for exclusive trial use, provided as a PoC environment provisioning service Aimed at supporting end-to-end AI development for the Japanese mobility industry, jointly provided by Nexty Electronics Corporation and the Company
M&E	Abbreviation for Media & Entertainment
Edge Device	IoT: Terminal devices used in IoT IoT: A system in which everything is connected to the internet and works together
On-Premises	Owning and operating computer systems on the user side
Virtualization	Technology that virtually divides the physical resources of hardware
Global Processor Manufacturers	NVIDIA, Intel, AMD, and other major globally operating semiconductor companies

Definitions of terms are provided below

Term	Definition
Global Vendors	Hardware and software vendors from around the world
Visualization	A generic term for technologies for visualization and visualization, including XR and metaverse.
Subscription	A system of periodic payments for services available for a fixed period of time.
Inference	It refers to the process of using AI models built through AI learning to make predictions and inferences.
Bare-Metal Method / Bare-Metal Cloud	A system that uses physical servers on the cloud without virtualization
Workstation	A computer with higher performance than a typical PC, specialized for uses such as computation or rendering

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