



# FY27/2 Q1 Corporate Presentation

July 15, 2026

**Ichigo (2337)**





# Make The World More Sustainable

Ichigo is a Japanese sustainable infrastructure company dedicated to making the world more sustainable



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# Ichigo – A Sustainable Infrastructure Company

Whether developing new technologies to allow buildings to last 100 years, powering communities with clean energy, or creating new possibilities for tenants and stakeholders, Ichigo is working to build a more prosperous and sustainable society for all.



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# FY27/2 Q1 Summary

## FY27/2 Q1 Results (YOY)

- Business Profit +45%, Net Income +24%, EPS +32%, Cash EPS +70% YOY
- Stock Earnings +2% on Increase in Ichigo Owners Assets
- Flow Earnings +102% on Sales of Value-Add Retail Asset & Real Estate Subsidiary

## Highlights

- Opening of 2 Tenant Community-Focused THE VILLAGE Offices
  - THE VILLAGE OSAKA (Mar 2026)
  - THE VILLAGE SAPPORO (May 2026)
- Opening of THE KNOT FUKUOKA Tenjin (Apr 2026)
  - Ichigo's 6<sup>th</sup> THE KNOT Boutique Hotel
- Completed JPY 10B Share Buyback (Period: Nov 7, 2025 – Jun 5, 2026)

## FY27/2 Earnings Forecast

- FY27/2 Business Profit JPY 34B (+21% YOY), Net Income JPY 18B (+8% YOY), EPS JPY 45.1 (+13% YOY) – EPS Growth Exceeding Net Income on Buybacks
- ROE 15.0%, Cash ROE 20.0%
- Dividend JPY 15.5 (+35% YOY), DOE 5.1%



Business Profit = Operating Profit + SRE/Hotel Gains on Sales Recorded as Extraordinary Gains

Adding SRE & Hotel Fixed Assets Gains on Sales, which are accounted for as Extraordinary Gains in J-GAAP, to Operating Profit provides greater transparency on SRE & Hotel core earnings

## FY27/2 Q1 Earnings

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# Business Profit +45%, EPS +32%, Cash EPS +70% (YOY)

- On Track for FY27/2 Record Profits
- Cash Earnings 2.1X Accounting Earnings due to Ichigo's Focus on Maximizing Long-Term Cash Flows for Shareholders

(JPY million)

|                                                | FY26/2 Q1       | FY27/2 Q1        | YOY              |             | FY26/2           | FY27/2 Full-Year Forecast | YOY         |
|------------------------------------------------|-----------------|------------------|------------------|-------------|------------------|---------------------------|-------------|
| Operating Profit                               | 3,468           | 2,587            | -880             | -25%        | 20,449           | 20,600                    | +1%         |
| Recurring Profit                               | 2,328           | 1,448            | -879             | -38%        | 17,095           | 14,900                    | -13%        |
| Extraordinary Gains (SRE/Hotel Gains on Sales) | 1,227           | 4,234            | +3,007           | +245%       | 7,597            | 13,400                    | +76%        |
| Net Income                                     | 2,331           | 2,883            | +552             | +24%        | 16,628           | 18,000                    | +8%         |
| Cash Net Income                                | 3,823           | 6,087            | +2,264           | +59%        | 18,442           | 24,000                    | +30%        |
| <b>EPS</b>                                     | <b>JPY 5.52</b> | <b>JPY 7.28</b>  | <b>+JPY 1.76</b> | <b>+32%</b> | <b>JPY 40.11</b> | <b>JPY 45.13</b>          | <b>+13%</b> |
| <b>Cash EPS</b>                                | <b>JPY 9.05</b> | <b>JPY 15.37</b> | <b>+JPY 6.32</b> | <b>+70%</b> | <b>JPY 44.49</b> | <b>JPY 60.17</b>          | <b>+35%</b> |
| <b>Business Profit (Core Business Profit)</b>  | <b>4,695</b>    | <b>6,822</b>     | <b>+2,126</b>    | <b>+45%</b> | <b>28,047</b>    | <b>34,000</b>             | <b>+21%</b> |
| ROE                                            |                 |                  |                  |             | 14.6%            | 15.0%                     | –           |
| Cash ROE                                       |                 |                  |                  |             | 16.2%            | 20.0%                     | –           |
| DOE                                            |                 |                  |                  |             | 4.1%             | 5.1%                      | –           |

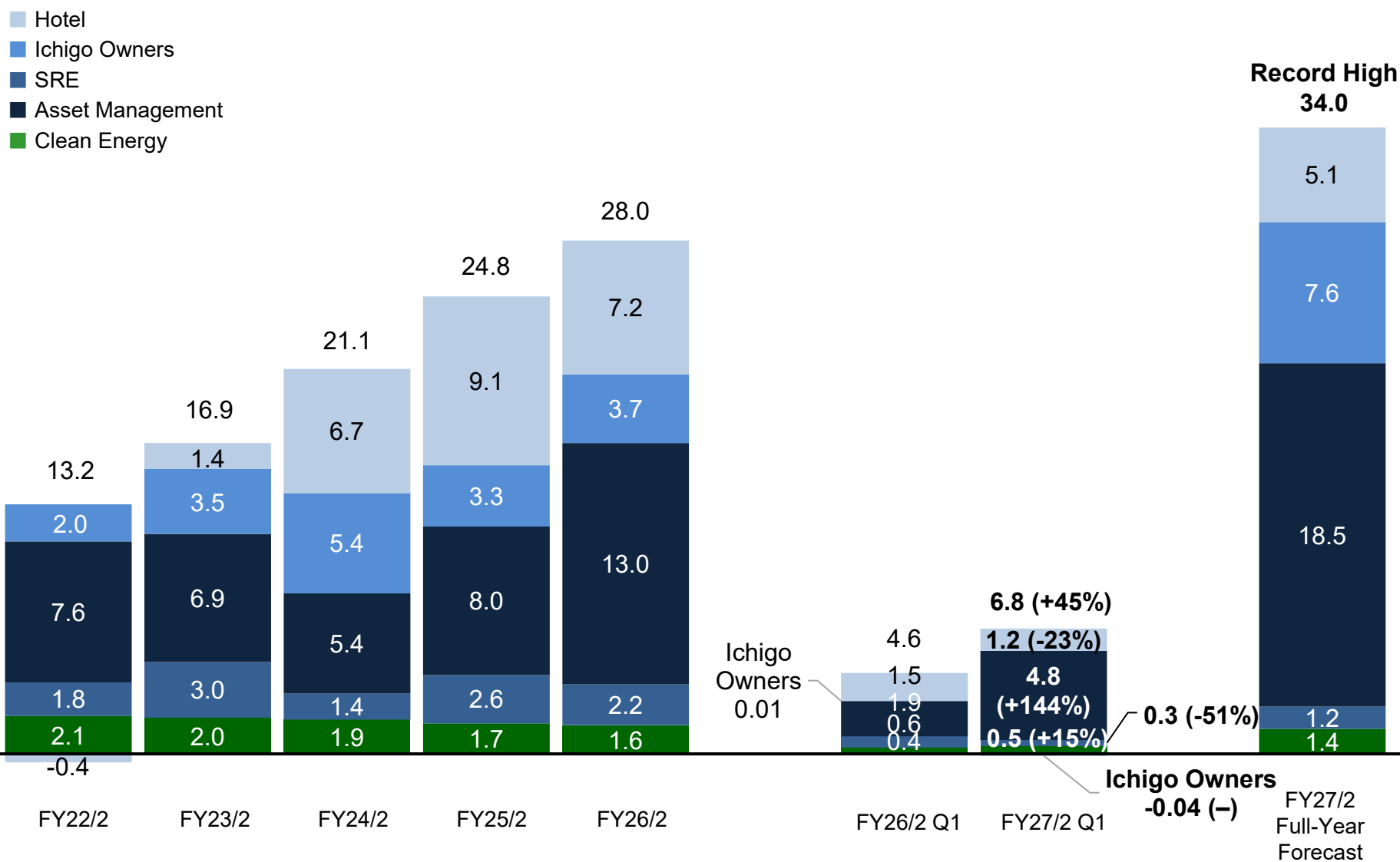
Business Profit = Operating Profit + SRE/Hotel Gains on Sales Recorded as Extraordinary Gains

Adding SRE & Hotel Fixed Assets Gains on Sales, which are accounted for as Extraordinary Gains in J-GAAP, to Operating Profit provides greater transparency on SRE & Hotel core earnings

# Business Profit Growth – FY27/2 Record Forecast

## Business Profit (YOY)

(JPY B)



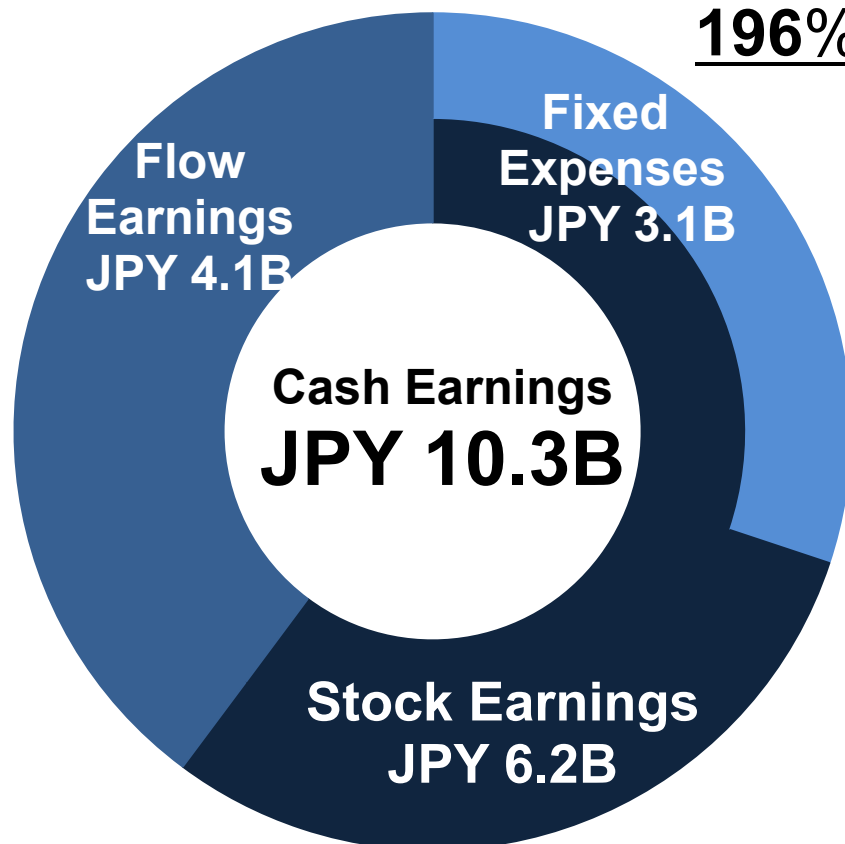
# KPIs

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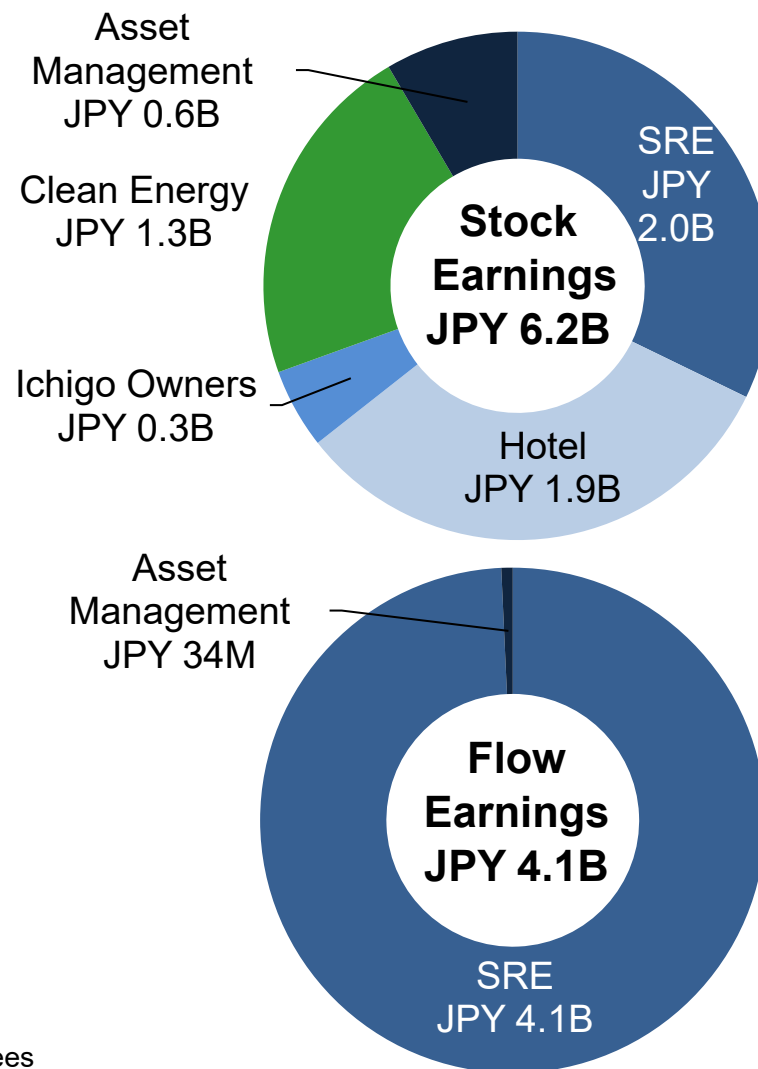
# Structural Profitability

Stock Earnings Significantly Exceed Fixed Expenses

**Stock Earnings/Fixed Expenses**  
**196%**



**Stock Earnings Ratio 60%**



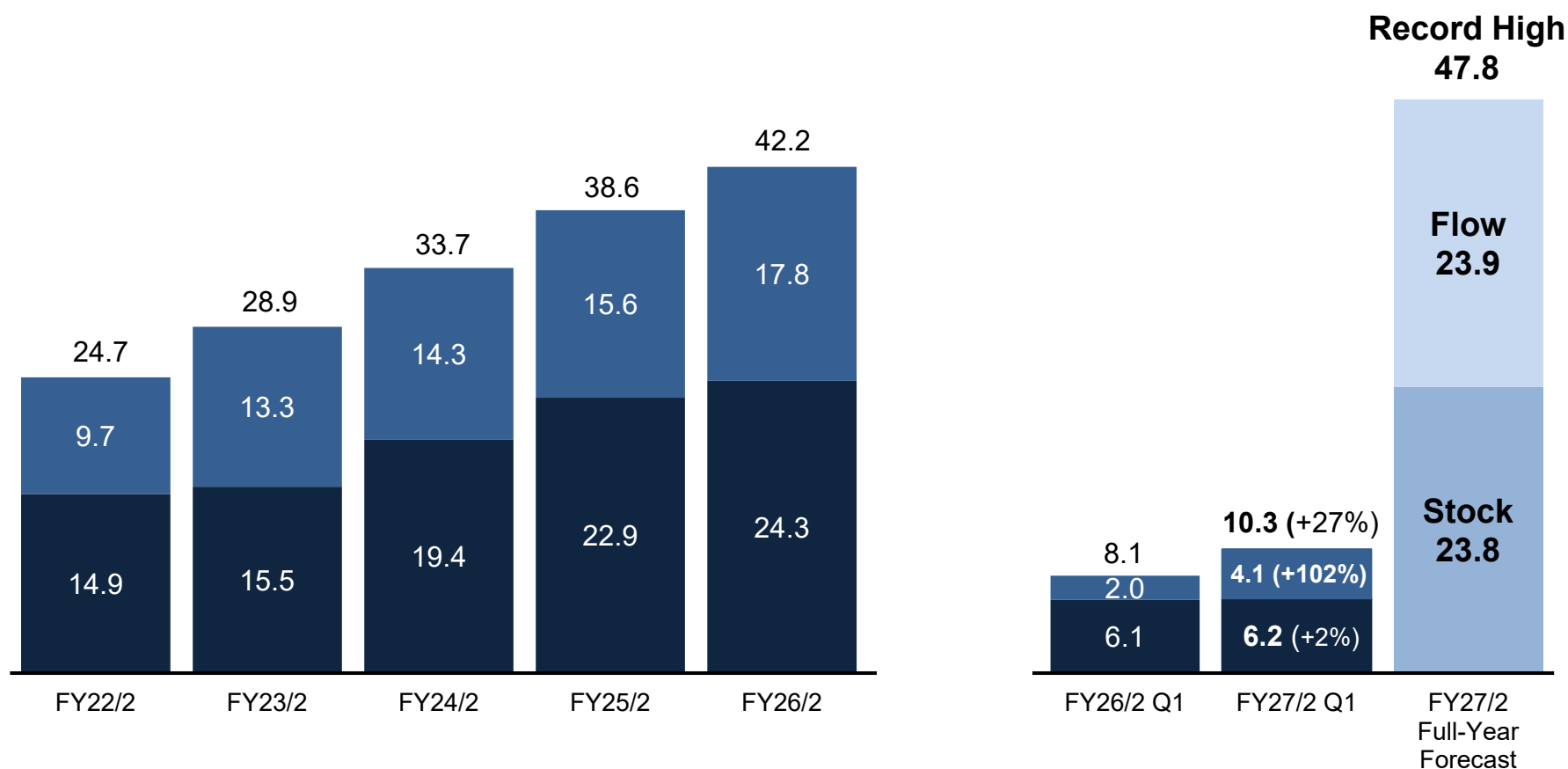
# Stock + Flow Earnings Underpin Strong Cash Generation

Forecasting Record Cash Earnings, with Accelerated Flow Earnings from Q2 Onwards

Cash Earnings (YOY)

(JPY B)

■ Flow Earnings  
■ Stock Earnings



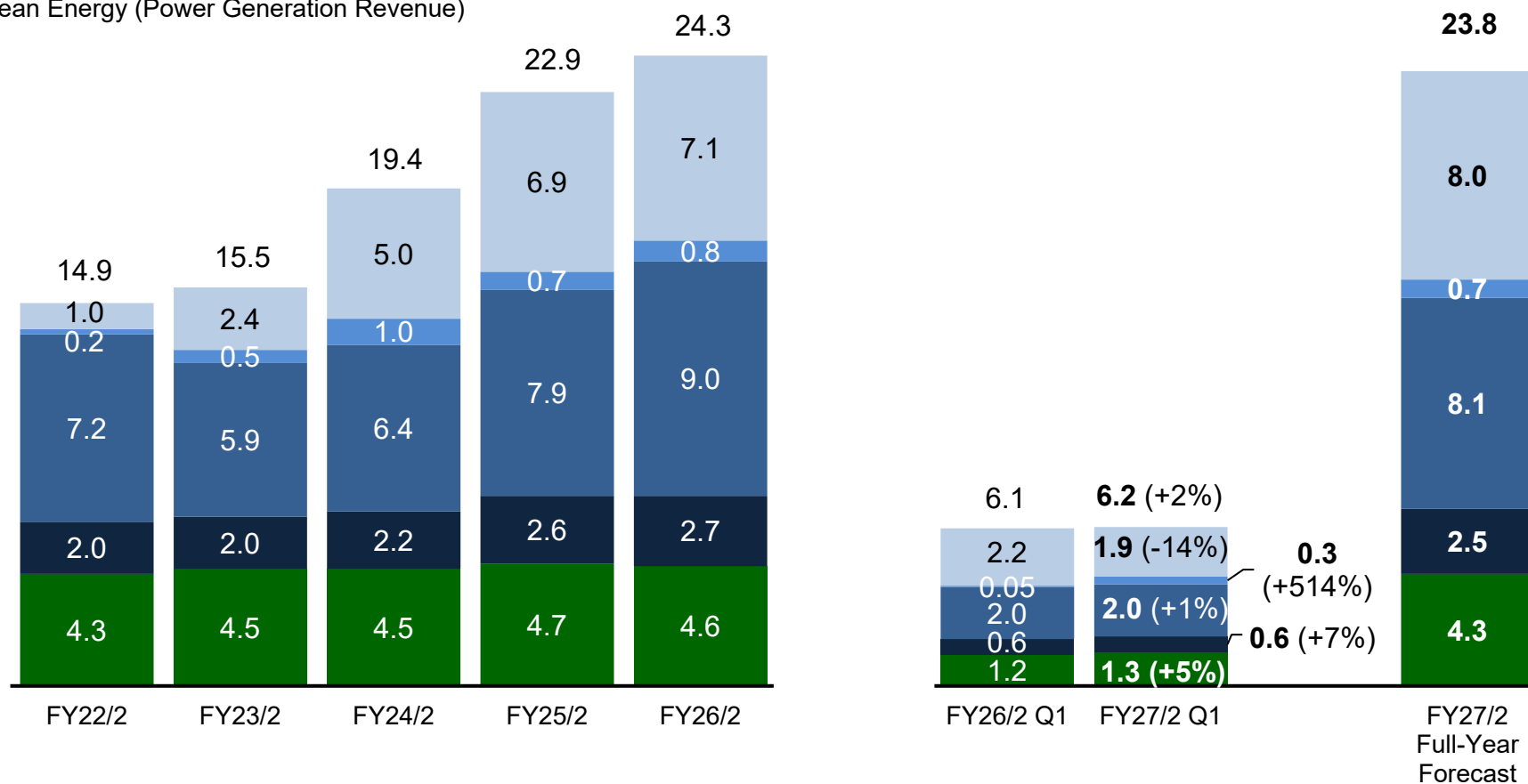
# Highly Secure & Diversified Stock Earnings

## Stock Earnings Diversification Driving Stability

### Stock Earnings by Segment (YOY)

- Hotel (Rental Income + OneFive Hotels Operator & PROPERA Income)
- Ichigo Owners (Rental Income)
- SRE (Rental Income)
- Asset Management (Base AM Fees)
- Clean Energy (Power Generation Revenue)

(JPY B)

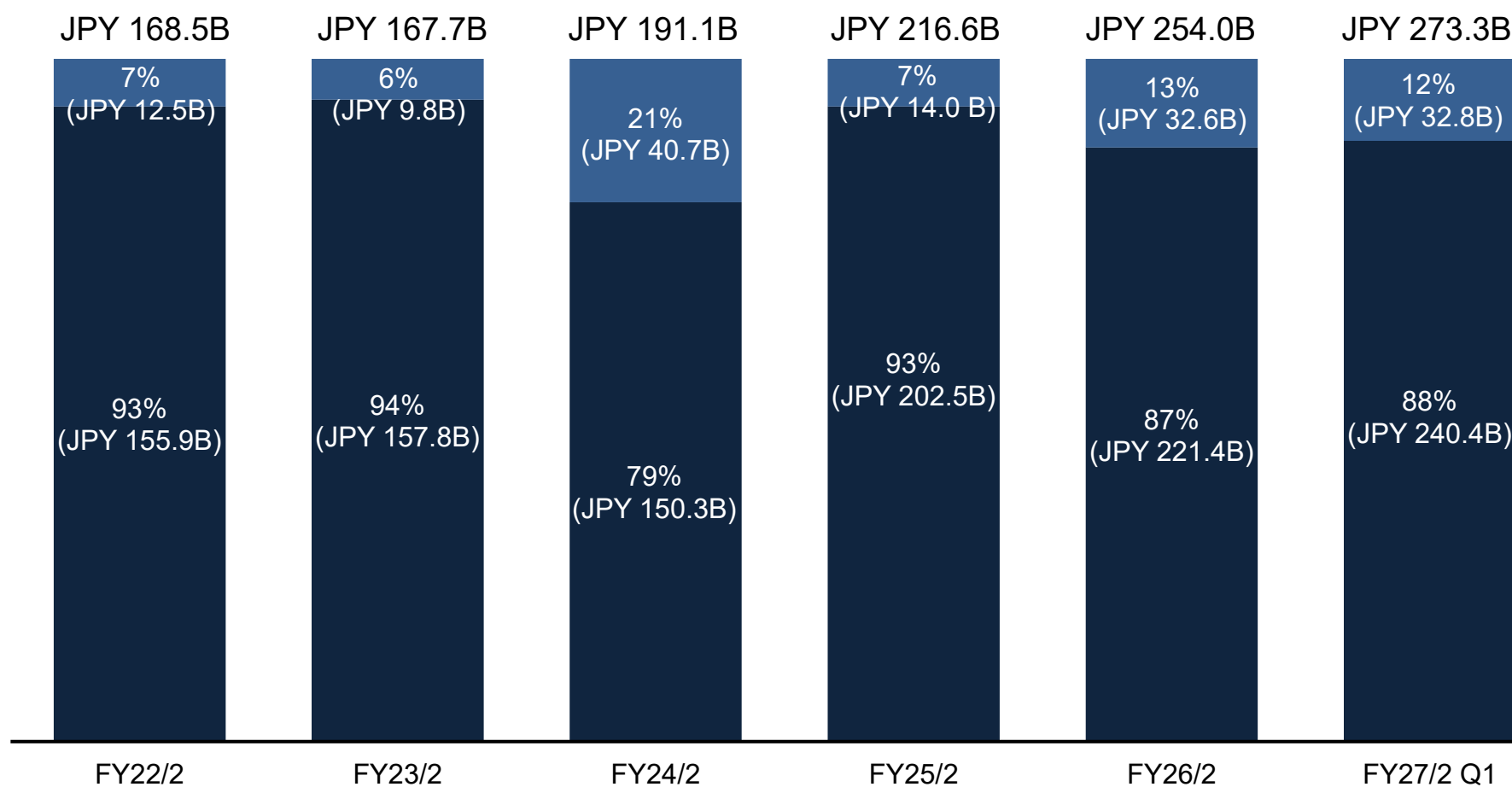


# Strong Financial Position

Long-Term Loan Ratio: c. 90%

## Long-Term vs. Short-Term Loans

■ Short-Term ■ Long-Term



# Strong Financial Position

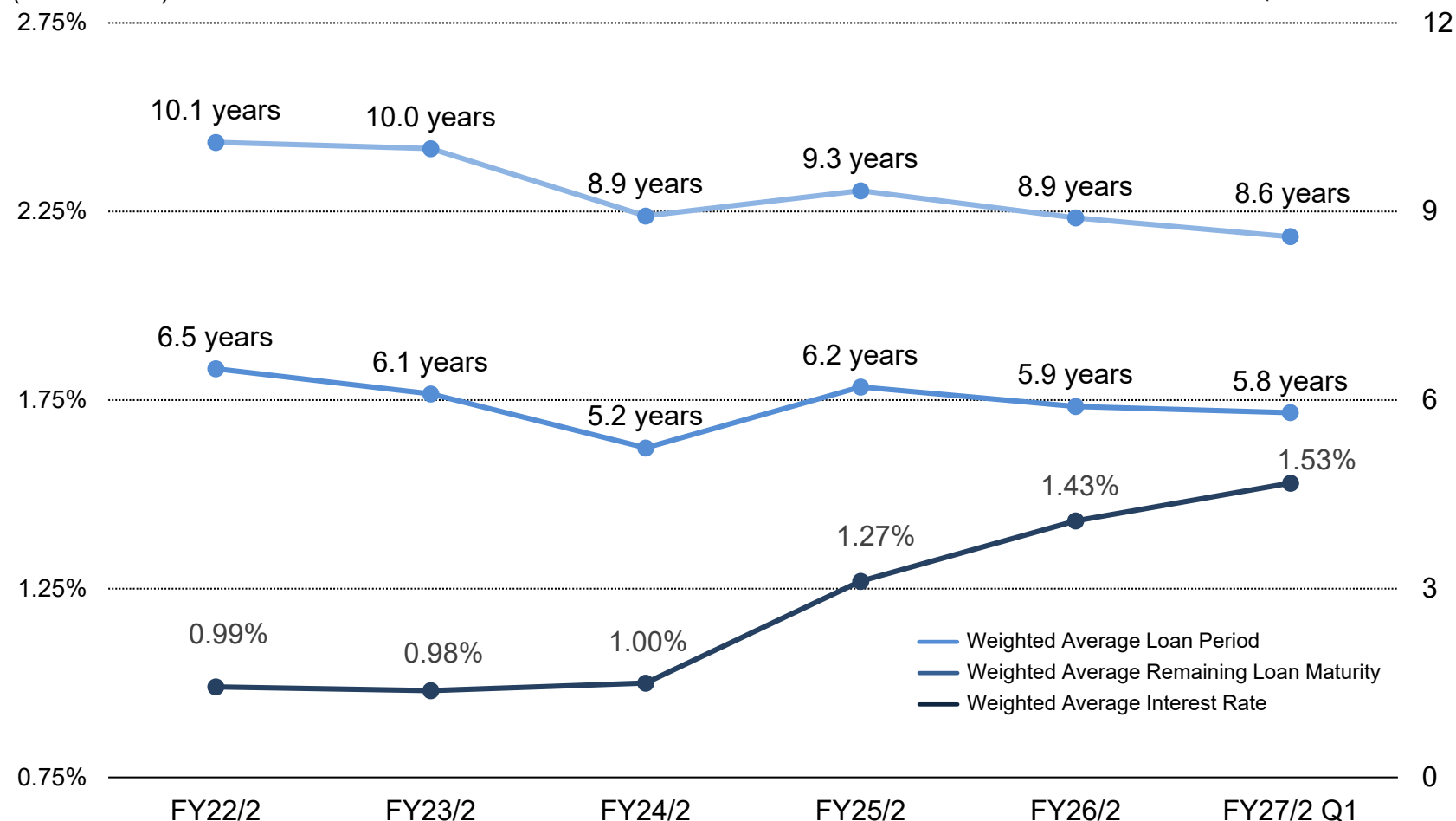
## Reduce Interest Rate Risk via Fixed Rate Loans

Fixed Rate Loans 56%, Weighted Average Interest Rate 1.53%

### Average Interest Rate & Loan Term

(Interest Rate)

(Loan Term, Years)



Note: Weighted Average Interest Rate is after Ichigo interest rate hedge.

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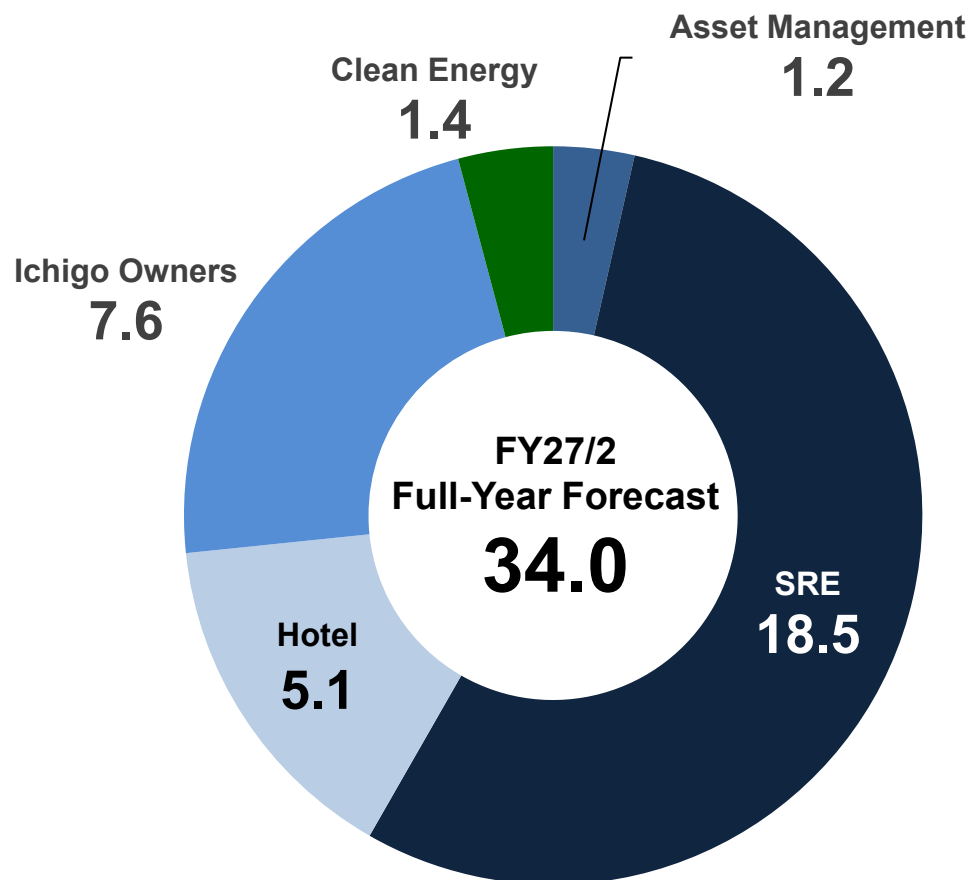
# Business & Asset Overview

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# Business & Asset Overview

**Business Profit by Segment  
(Full-Year Forecast)**

(JPY B)



**Assets**

Total **JPY 725.3B**

| SRE                                                                                          | Hotel | Ichigo Owners |
|----------------------------------------------------------------------------------------------|-------|---------------|
| Balance Sheet Assets (Book Value) <b>JPY 333.6B</b>                                          |       |               |
| Clean Energy                                                                                 |       |               |
| Power Plants & Battery Storage (Book Value) <b>JPY 26.0B</b><br>(Total Investment JPY 42.5B) |       |               |
| Asset Management                                                                             |       |               |
| AUM (Acquisition Price) <b>JPY 365.6B</b>                                                    |       |               |

# Acquisitions & Sales: FY27/2 Q1

Net Acquisitions: JPY 22B

- Acquisitions: JPY 34.1B (+92% YOY)
- Sales: JPY 12B (+186% YOY)

(JPY million)

|                               | Acquisitions  |                | Sales         |                           | Difference<br>(A) - (B) |
|-------------------------------|---------------|----------------|---------------|---------------------------|-------------------------|
|                               | No. of Assets | Book Value (A) | No. of Assets | Book Value (A)            |                         |
| Sustainable Real Estate (SRE) | 3             | 15,675         | 3             | 12,078                    | +3,597                  |
| Office                        | 3             | 15,675         | –             | –                         | +15,675                 |
| Retail                        | –             | –              | 1             | 2,004                     | -2,004                  |
| Logistics                     | –             | –              | –             | –                         | –                       |
| Residential                   | –             | –              | –             | –                         | –                       |
| Other                         | –             | –              | 2             | 10,074                    | -10,074                 |
| Hotel                         | –             | –              | –             | –                         | –                       |
| Ichigo Owners                 | 12            | 18,468         | –             | –                         | +18,468                 |
| <b>Total</b>                  | <b>15</b>     | <b>34,143</b>  | <b>3</b>      | <b>12,078</b>             | <b>+22,066</b>          |
|                               |               |                |               | <b>(Book Value) 7,767</b> | <b>+26,375</b>          |

Note: “Other” includes sale of real estate holding subsidiary

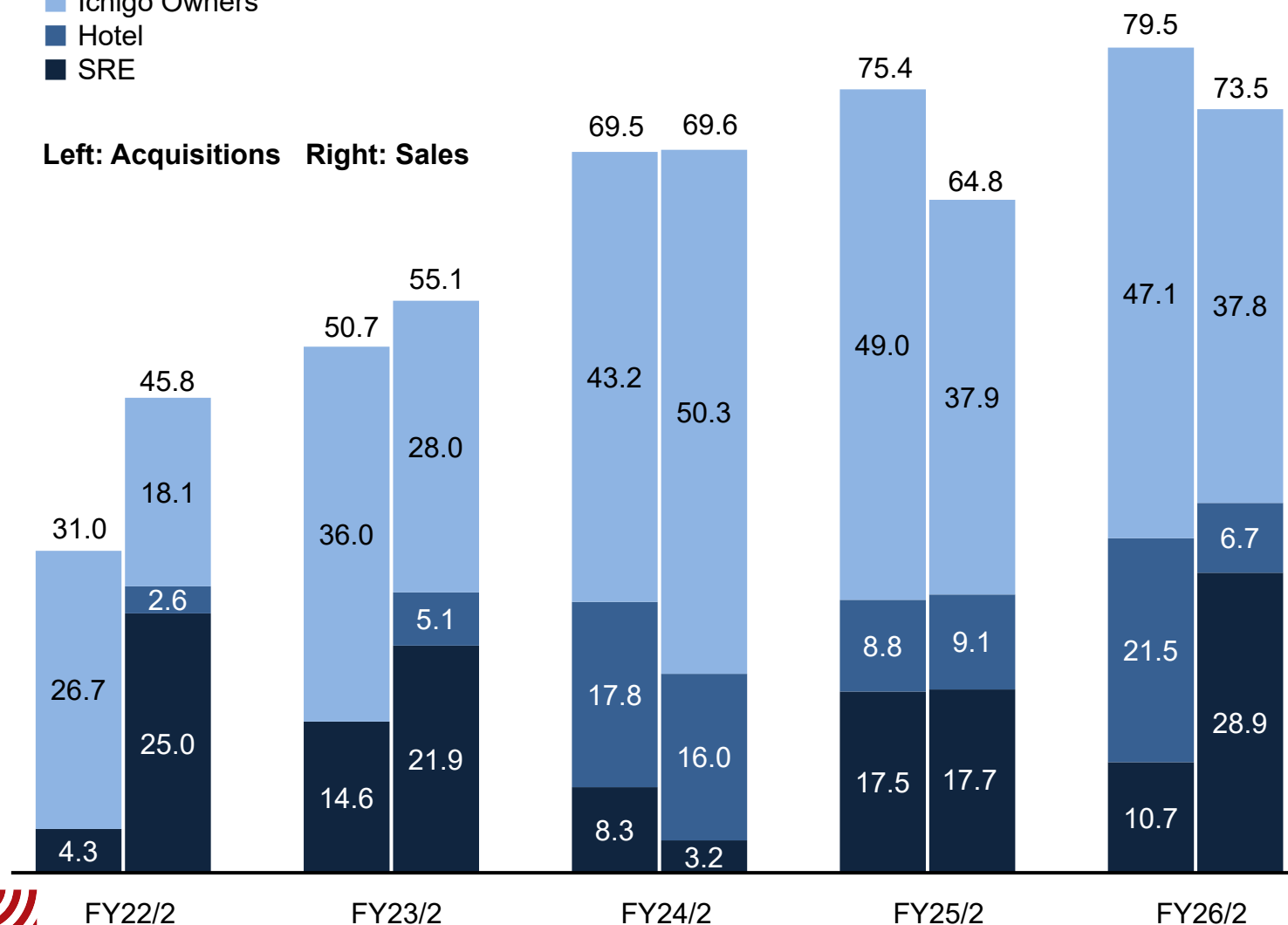
# Acquisitions & Sales: FY22/2 – FY27/2

## Real Estate Acquisitions & Sales

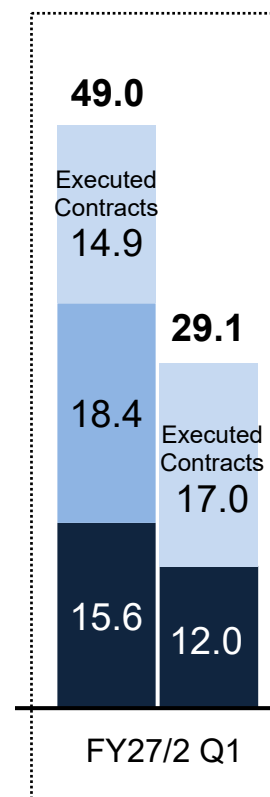
(JPY B)

- Ichigo Owners
- Hotel
- SRE

Left: Acquisitions Right: Sales



FY27/2 Progress



FY27/2 Q1 SRE includes asset sale by real estate-owning subsidiaries

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# Segment Earnings

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# Segment Earnings Overview

2.5X Increase in SRE Earnings  
Will Accelerate Ichigo Owners Earnings from Q2 Onwards

## Business Profit

(JPY million)

| Segment                                                      | FY26/2 Q1    | FY27/2 Q1    | YOY         | FY26/2        | FY27/2 Full-Year Forecast | YOY         |
|--------------------------------------------------------------|--------------|--------------|-------------|---------------|---------------------------|-------------|
| Asset Management (AM)                                        | 629          | 309          | -51%        | 2,282         | 1,250                     | -45%        |
| Sustainable Real Estate (SRE)                                | 1,970        | 4,815        | +144%       | 13,094        | 18,550                    | +42%        |
| Hotel                                                        | 1,569        | 1,212        | -23%        | 7,224         | 5,150                     | -29%        |
| Ichigo Owners                                                | 13           | -40          | —           | 3,765         | 7,600                     | +102%       |
| Clean Energy (CE)                                            | 498          | 571          | +15%        | 1,648         | 1,450                     | -12%        |
| Adjustment (including offsets of cross-segment transactions) | 14           | -46          | —           | 32            | —                         | —           |
| <b>Total</b>                                                 | <b>4,695</b> | <b>6,822</b> | <b>+45%</b> | <b>28,047</b> | <b>34,000</b>             | <b>+21%</b> |

# SRE: Business Profit +144% YOY

## Stock Earnings +1%

- Office Earnings Up on Tradepia Odaiba Occupancy Growth (from 80% last period to current 97%), Pro-Active Leasing, & Rent Increases
- Retail Down on FY26/2 Asset Sales & Temporary Tenant Vacancies

## Flow Earnings +214% – Sold Ichigo Value-Add Retail Assets & Real Estate Subsidiary

(JPY million)

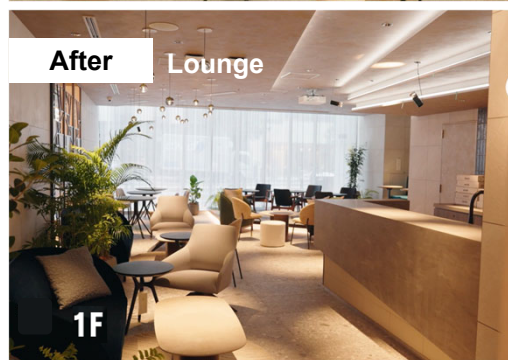
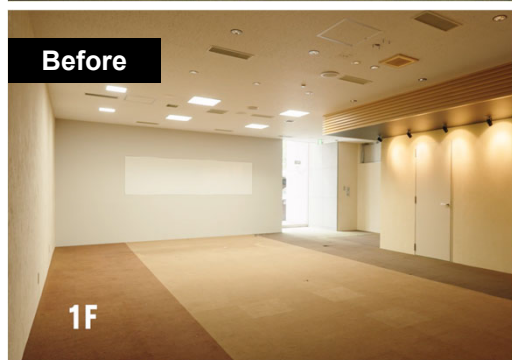
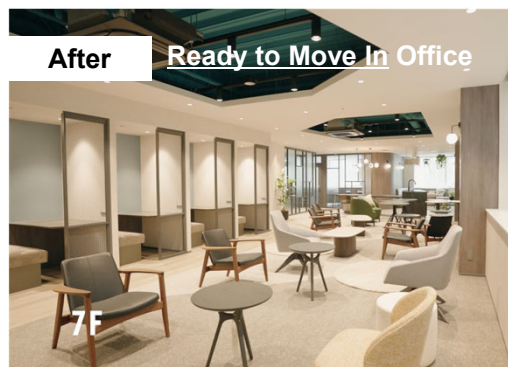
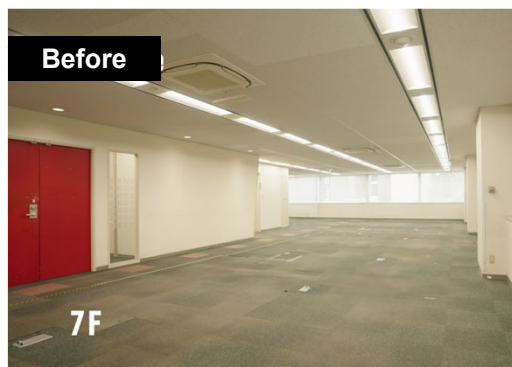
|                                                              | FY26/2 Q1    | FY27/2 Q1    | YOY          | FY26/2        | FY27/2 Full-Year Forecast | YOY         |
|--------------------------------------------------------------|--------------|--------------|--------------|---------------|---------------------------|-------------|
| Office Rental Income                                         | 755          | 806          | +7%          |               |                           |             |
| Retail Rental Income                                         | 871          | 703          | -19%         |               |                           |             |
| Logistics, Ground Leases, etc.                               | 386          | 532          | +38%         |               |                           |             |
| <b>Stock Earnings</b>                                        | <b>2,013</b> | <b>2,041</b> | <b>+1%</b>   | <b>9,025</b>  | <b>8,142</b>              | <b>-10%</b> |
| Office Gains on Sale                                         | –            | –            | –            |               |                           |             |
| Retail Gains on sale                                         | 782          | 1,216        | +56%         |               |                           |             |
| Logistics Gains on Sale                                      | –            | –            | –            |               |                           |             |
| Other*                                                       | 526          | 2,899        | +451%        |               |                           |             |
| <b>Flow Earnings</b>                                         | <b>1,308</b> | <b>4,116</b> | <b>+214%</b> | <b>9,579</b>  | <b>15,358</b>             | <b>+60%</b> |
| <b>Cash Earnings</b>                                         | <b>3,322</b> | <b>6,158</b> | <b>+85%</b>  | <b>18,605</b> | <b>23,500</b>             | <b>+26%</b> |
| SG&A                                                         | -956         | -913         | -4%          |               |                           |             |
| Depreciation                                                 | -348         | -375         | +8%          |               |                           |             |
| Adjustment (including offsets of cross-segment transactions) | -47          | -53          | –            |               |                           |             |
| <b>Business Profit</b>                                       | <b>1,970</b> | <b>4,815</b> | <b>+144%</b> | <b>13,094</b> | <b>18,550</b>             | <b>+42%</b> |

\* Includes gains on sale of real estate holding subsidiary

# THE VILLAGE OSAKA Tenant Community-Focused Office

Community-Focused Offices that Meet Startup & Growth Company Needs

- Renovated Existing Office to Launch First Ready-to-Move-In Office Building in Osaka, Reducing Tenant Move-In Burden & Delivering High Functionality & Flexibility
- Supporting Tenant Community Development via Events
- Leasing at c. 70% Rent Premium



## Launched Community Program

Holding events for business matching, startup & business development, & knowledge sharing to promote business ideas



Meet The Neighbors! networking event featuring a panel discussion with tenants (c. 300 tenants & guests)

Location: 1-6-17 Honmachi, Chuo-ku, Osaka

Access: 2-minute walk from Sakaisuji Honmachi Station on the Osaka Metro Chuo & Sakaisuji Lines

Structure/Total Floor Area: SRC/S, B1/10F, 3,594m<sup>2</sup> Website: <https://ichigo-the-village.jp/osaka>

# THE VILLAGE SAPPORO Tenant Community-Focused Office

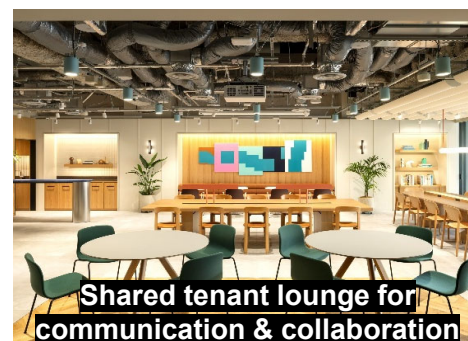
High-Spec Office Providing High-Function Work Environment & Communication & Collaboration Spaces

Smart Building with Outstanding Transportation Access, BCP Functionality, & Environmental Performance

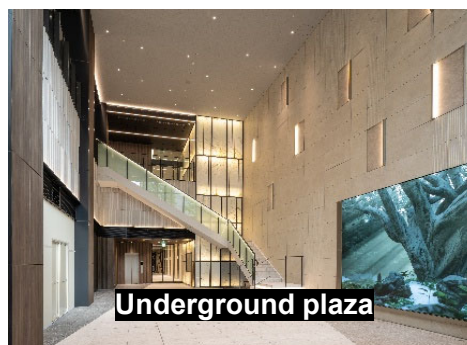
WeWork = Tenant, the First WeWork in Hokkaido



Column-free floors  
offering high layout flexibility



Shared tenant lounge for  
communication & collaboration



Underground plaza

## Environmental Certifications

- CASBEE Sapporo A Rank
- ZEB Oriented
- Zero Carbon Promotion Building

Location: 3-1-2 Kita Nijo Chuo-ku, Sapporo, Hokkaido

Access: 2-minute walk from Sapporo Subway Station, 6-minute walk from JR Sapporo Station

Structure/Total Floor Area: SRC/S, B1F/13F, 12,300m<sup>2</sup> Website: <https://ichigo-the-village.jp/sapporo>

# Hotel: Business Profit -23% YOY

Stock Earnings -14% – Q1 Down, but Forecast Full-Year Growth

- Rental Income Up on THE KNOT TOKYO & THE KNOT HIROSHIMA
  - ✓ H2 Full Contribution from THE KNOT UTSUNOMIYA & THE KNOT FUKUOKA
- Operator Earnings Down on Higher Costs
- Other Down on Lower Ichigo Hotel Dividend

Flow Earnings Flat – No Full-Year FY27/2 Forecast

(JPY million)

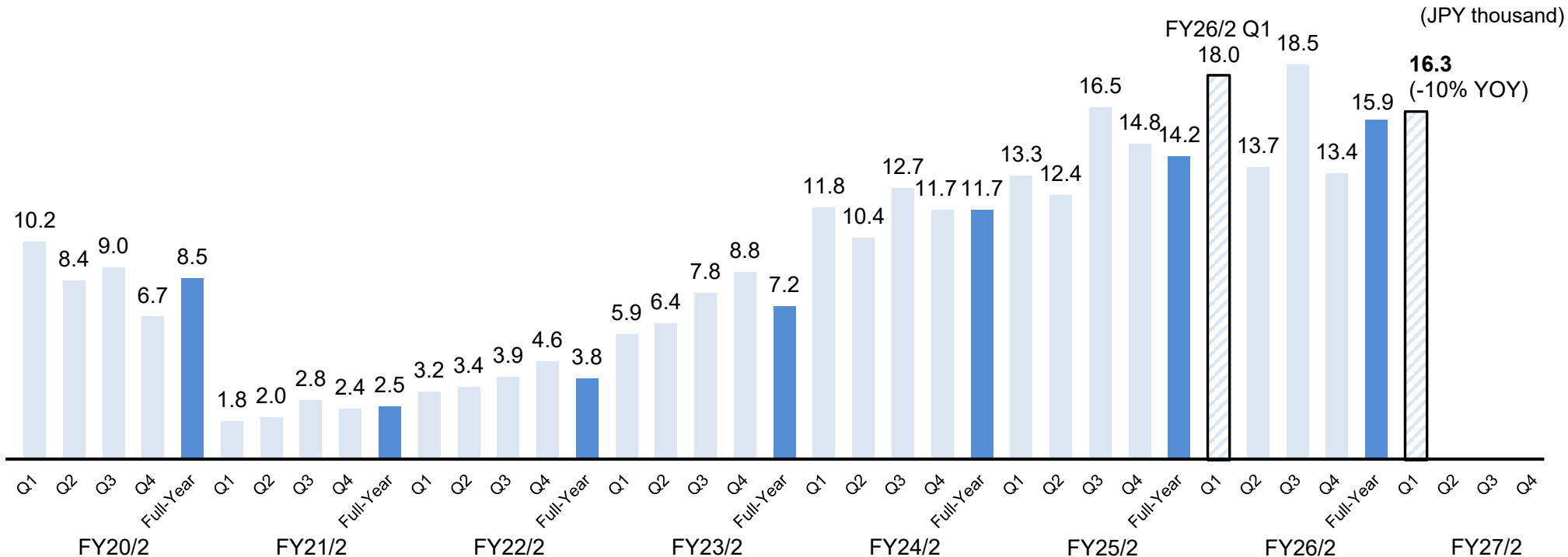
|                                                              | FY26/2 Q1    | FY27/2 Q1    | YOY         |  | FY26/2       | FY27/2 Full-Year Forecast | YOY         |
|--------------------------------------------------------------|--------------|--------------|-------------|--|--------------|---------------------------|-------------|
| Hotel Rental Income                                          | 1,234        | 1,438        | +17%        |  |              |                           |             |
| OneFive Hotels Operator + PROPERA Income                     | 682          | 346          | -49%        |  |              |                           |             |
| Other (Ichigo Hotel Dividend)                                | 297          | 121          | -59%        |  |              |                           |             |
| Stock Earnings                                               | <b>2,214</b> | <b>1,906</b> | <b>-14%</b> |  | <b>7,150</b> | <b>8,045</b>              | <b>+13%</b> |
| Flow Earnings                                                | <b>-3</b>    | <b>-</b>     | <b>-</b>    |  | <b>2,635</b> | <b>-</b>                  | <b>-</b>    |
| Cash Earnings                                                | <b>2,210</b> | <b>1,906</b> | <b>-14%</b> |  | <b>9,786</b> | <b>8,045</b>              | <b>-18%</b> |
| SG&A                                                         | -348         | -346         | -1%         |  |              |                           |             |
| Depreciation                                                 | -283         | -341         | +21%        |  |              |                           |             |
| Adjustment (including offsets of cross-segment transactions) | -9           | -6           | -           |  |              |                           |             |
| Business Profit                                              | <b>1,569</b> | <b>1,212</b> | <b>-23%</b> |  | <b>7,224</b> | <b>5,150</b>              | <b>-29%</b> |

Increase in rent paid is due to a change in the rent calculation cost allocation. Majority of increase is recorded as rental revenue from hotels owned by consolidated subsidiaries, and the impact on consolidated earnings is limited.

# RevPAR

RevPAR -10% YOY (JPY 16,300)

- RevPAR Decrease on New Hotel Openings (Initial Room Rates at Special Discounts) & Drop-Off in Osaka World Expo Demand
- Newly Opened Hotels Will Drive Earnings Growth



Hotel

# Opened THE KNOT FUKUOKA & UTSUNOMIYA Boutique Hotels

6 THE KNOT Hotels (c. 1,300 Rooms) Across Japan, Conducting Renovations for THE KNOT launch in Osaka in 2028

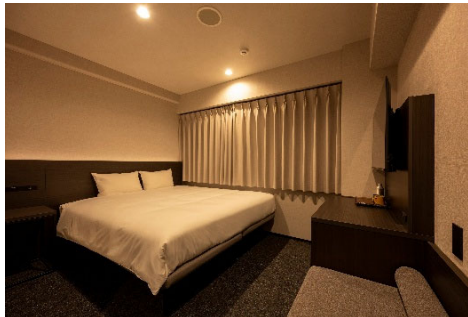
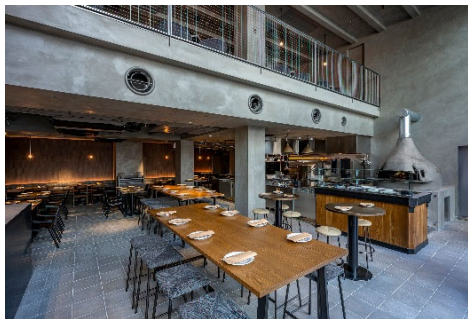
High-Quality Hotel Experience with Outstanding Aesthetics, Food, Culture, & Community – Open to Both Hotel Guests & Local Community

## THE KNOT FUKUOKA Tenjin

Opened April 2026

Value-Add Impact  
(Forecast)

RevPAR +40%



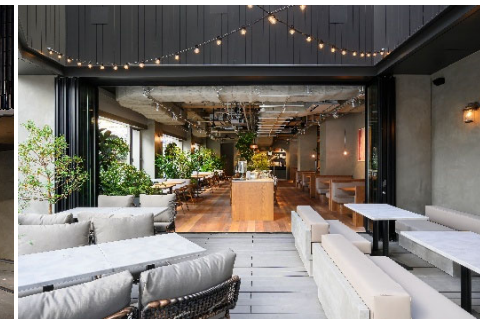
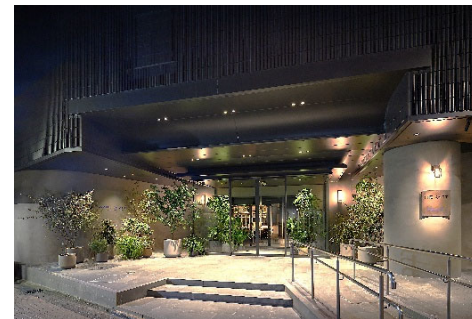
Commercial/Tourist Hub x Tourism/Business/Gourmet  
A “restaurant you can stay at,” open to the neighborhood  
<https://hotel-the-knot.jp/fukuokatenjin/en>

## THE KNOT UTSUNOMIYA

Opened January 2026

Value-Add Impact  
(Normalized Estimate)

RevPAR +37%



Transportation Hub x Business/Event/Tourism  
A station-front community hub incorporating local food & culture  
<https://hotel-the-knot.jp/utsunomiya/en>

# Ichigo Owners: Business Profit Flat

Stock Earnings +514% – Rental Growth on Increase Assets due to Asset Sales Carried over into FY27/2 & Higher Occupancy

Flow Earnings Flat – Asset Sales from Q2 Onwards, Forecasting Record Flow Earnings

(JPY million)

|                                                              | FY26/2 Q1 | FY27/2 Q1 | YOY   |
|--------------------------------------------------------------|-----------|-----------|-------|
| Stock Earnings                                               | 55        | 338       | +514% |
| Flow Earnings                                                | 312       | -1        | –     |
| Cash Earnings                                                | 367       | 337       | -8%   |
| SG&A                                                         | -353      | -350      | -1%   |
| Adjustment (including offsets of cross-segment transactions) | –         | -27       | –     |
| Business Profit                                              | 13        | -40       | –     |

| FY26/2 | FY27/2 Full-Year Forecast | YOY   |
|--------|---------------------------|-------|
| 838    | 788                       | -6%   |
| 4,323  | 8,402                     | +94%  |
| 5,162  | 9,191                     | +78%  |
| 3,765  | 7,600                     | +102% |

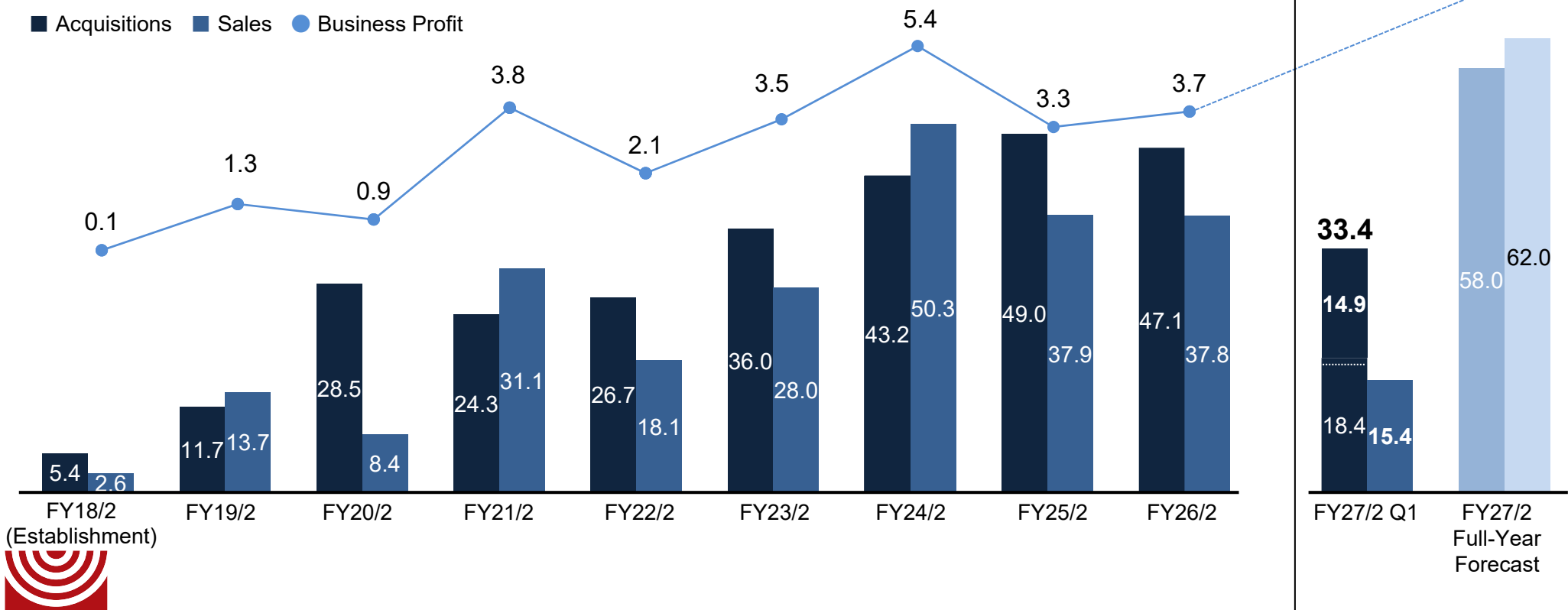
# Serving Tenants & Investors to Drive Growth

Prime Residential Assets Overwhelmingly in Tokyo Tailored to Tenant Needs  
 High Capital Efficiency via Fabless Model that Outsources Development  
 Q1 Acquisitions JPY 18.4B (JPY 33.4B Including Executed Contracts,  
 c. 58% of Full-Year Target JPY 58B)

## Ichigo Owners Acquisitions, Sales, & Business Profit

PASEO & GRAN PASEO Series Cumulative: 257 assets, 7,204 rooms (as of July 15, 2026)

■ Acquisitions ■ Sales ● Business Profit



Note: FY18/2 & FY19/2 figures are Operating Profit. JPY 14.9B in FY27/2 Q1 Acquisitions & JPY 15.4B in FY27/2 Q1 Sales are executed contracts

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# AM: Business Profit -51% YOY

Stock Earnings +7% – Earnings Growth due to Ichigo Office NOI Growth, More than Offsetting Impact of FY26/2 Asset Sales

Flow Earnings -92% – Down YOY due to Drop-off of Large-Scale FY26/2 Performance Fees

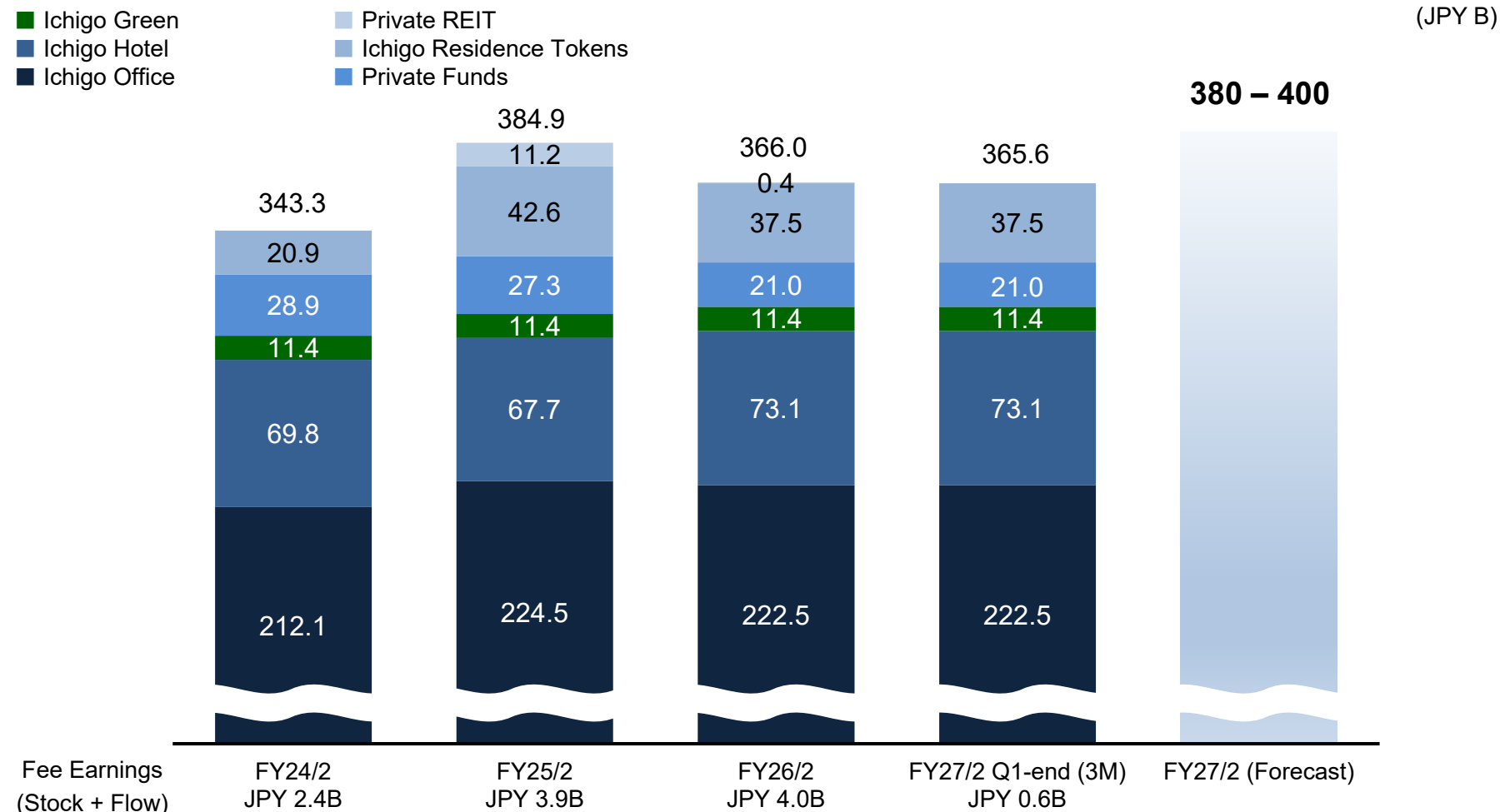
(JPY million)

|                                                                 | FY26/2 Q1    | FY27/2 Q1  | YOY         | FY26/2       | FY27/2 Full-Year Forecast | YOY         |
|-----------------------------------------------------------------|--------------|------------|-------------|--------------|---------------------------|-------------|
| Ichigo Office                                                   | 339          | 401        | +18%        |              |                           |             |
| Ichigo Hotel                                                    | 150          | 150        | –           |              |                           |             |
| Ichigo Green                                                    | 18           | 20         | +10%        |              |                           |             |
| Private Real Estate Funds/<br>Private REIT                      | 30           | 15         | -50%        |              |                           |             |
| Security Tokens                                                 | 50           | 45         | -11%        |              |                           |             |
| Other                                                           | 14           | 14         | -3%         |              |                           |             |
| <b>Stock Earnings</b>                                           | <b>604</b>   | <b>648</b> | <b>+7%</b>  | <b>2,741</b> | <b>2,546</b>              | <b>-7%</b>  |
| Ichigo Office                                                   | 276          | 3          | -99%        |              |                           |             |
| Ichigo Hotel                                                    | –            | –          | –           |              |                           |             |
| Ichigo Green                                                    | –            | –          | –           |              |                           |             |
| Private Real Estate Funds/<br>Private REIT                      | 134          | 31         | -77%        |              |                           |             |
| Security Tokens                                                 | 28           | –          | –           |              |                           |             |
| <b>Flow Earnings</b>                                            | <b>440</b>   | <b>34</b>  | <b>-92%</b> | <b>1,289</b> | <b>228</b>                | <b>-82%</b> |
| <b>Cash Earnings</b>                                            | <b>1,045</b> | <b>682</b> | <b>-35%</b> | <b>4,030</b> | <b>2,775</b>              | <b>-31%</b> |
| SG&A                                                            | -508         | -534       | +5%         |              |                           |             |
| Adjustment (including offsets of<br>cross-segment transactions) | 93           | 161        | –           |              |                           |             |
| <b>Business Profit</b>                                          | <b>629</b>   | <b>309</b> | <b>-51%</b> | <b>2,282</b> | <b>1,250</b>              | <b>-45%</b> |

# AUM Growth via Diversified Asset Management Portfolio

## Driving Non-Asset Stock Earnings via AUM Growth

### AUM



Non-Asset Stock Earnings: Asset management & other operating earnings on behalf of investors & other external clients. No asset ownership by Ichigo results in highly capital-efficient & secure earnings stream.

# Clean Energy: Business Profit +15% YOY

Stock Earnings +5%

(JPY million)

|                                                              | FY26/2 Q1 | FY27/2 Q1 | YOY  |
|--------------------------------------------------------------|-----------|-----------|------|
| Stock Earnings                                               | 1,247     | 1,311     | +5%  |
| Flow Earnings                                                | —         | —         | —    |
| Cash Earnings                                                | 1,247     | 1,311     | +5%  |
| SG&A                                                         | -249      | -240      | -4%  |
| Depreciation                                                 | -499      | -499      | —    |
| Adjustment (including offsets of cross-segment transactions) | —         | —         | —    |
| Business Profit                                              | 498       | 571       | +15% |

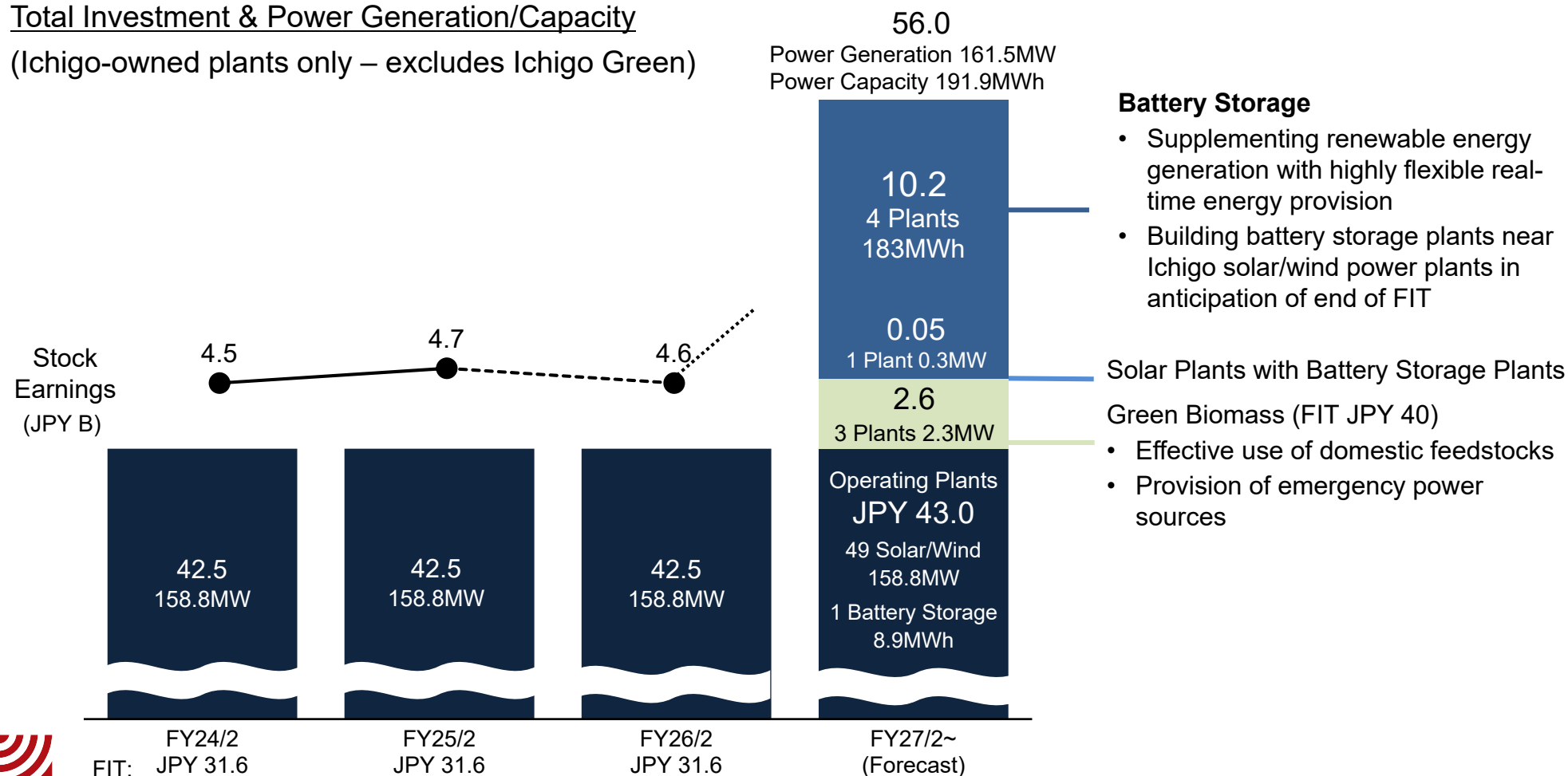
| FY26/2 | FY27/2 Full-Year Forecast | YOY  |
|--------|---------------------------|------|
| 4,643  | 4,362                     | -6%  |
| —      | —                         | —    |
| 4,643  | 4,362                     | -6%  |
|        |                           |      |
| 1,648  | 1,450                     | -12% |

# Building Out Diversified Renewable Energy Portfolio

Continued Focus on Delivering Business Growth via Addressing Important Environmental Needs

## Total Investment & Power Generation/Capacity

(Ichigo-owned plants only – excludes Ichigo Green)



# New Battery Storage Business

## Business Launch On Track

- First Battery Storage Plant, Ichigo Onjuku Iwawada ECO Plant (Chiba, Investment JPY400M, Capacity 8.89MWh), Began Operating in June 2026



Ichigo Onjuku Iwawada ECO Battery Storage Plant

In Operation (JPY 400M, 8.9MWh), Pipeline (JPY 10.2B 183MWh)

### Phase 1: 2026 – 2028

Business Launch JPY 2.2B 39MWh  
Ichigo Onjuku Iwawada + Pipeline JPY 1.8B 30MWh

### Phase 2: 2029 – 2031

Potential Additional Expansion  
JPY 8.4B 152.9MWh

### Secondary Pipeline

JPY 14.2B



## Contributing to Japan's Renewable Energy Growth & Stable Energy Supply

- Partially replace the balancing function of thermal power generation, supporting a sustainable society
- Store surplus daytime electricity to reduce renewable energy curtailment and facilitate the expansion of renewable energy
- Help prevent future power supply shortages and stabilize the electricity supply-demand balance and market prices

# Shareholder Returns

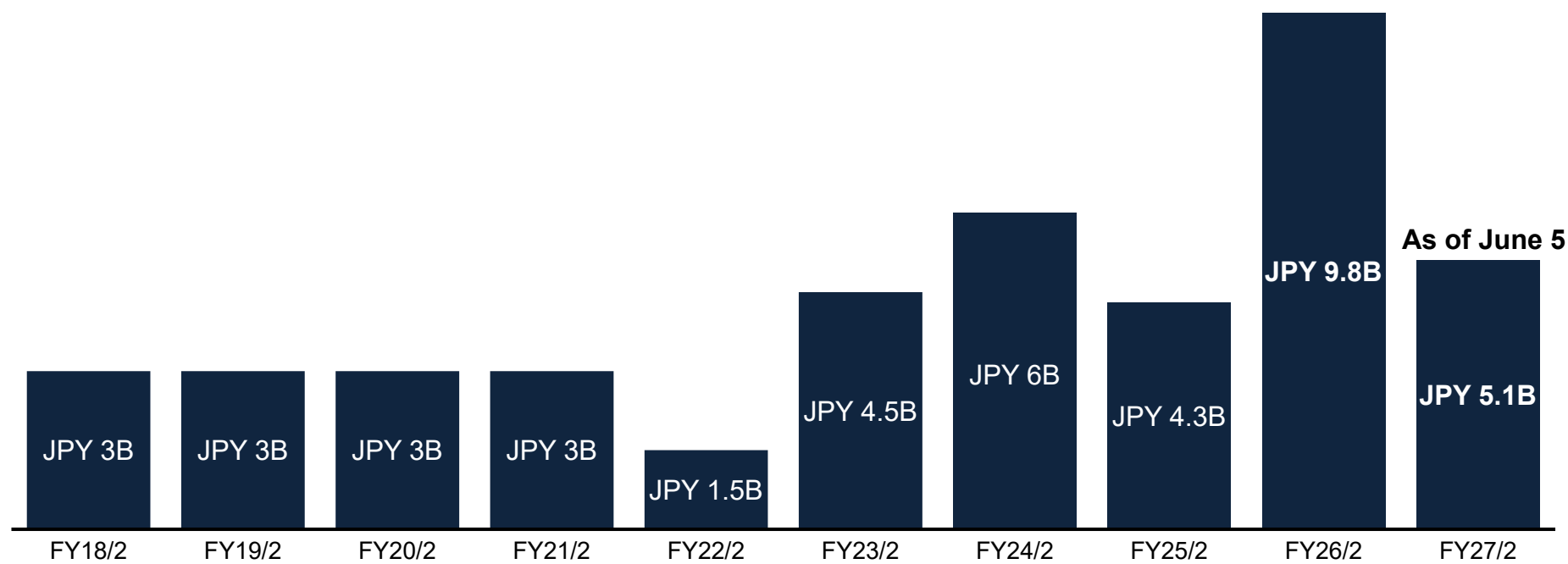
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# Flexible Deployment of Share Buybacks: JPY 5.1B in FY27/2

Completed JPY 10B Share Buyback Approved on Nov 6, 2025 & Jan 14, 2026

|                            |                                       |
|----------------------------|---------------------------------------|
| Buyback Period             | Nov 7, 2025 – Jun 5, 2026             |
| Number of Shares Purchased | 22,284,000 Shares                     |
| Amount                     | JPY 10B (JPY 5.1B Acquired in FY27/2) |

## Ten Consecutive Share Buybacks



# Forecasting 5<sup>th</sup> Consecutive Double-Digit Dividend Increase

Raised DOE from 4% to 5% Backed by Robust Earnings Base & Cash Flows  
Forecasting FY27/2 JPY 15.5 Dividend (+35% YOY)

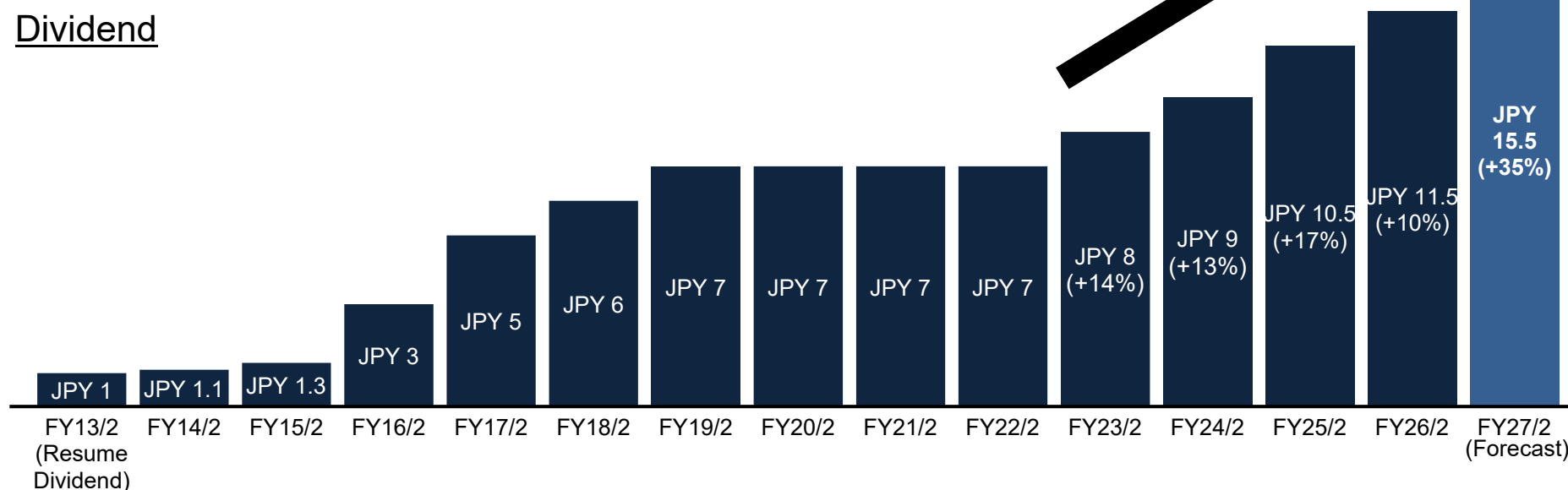
**Progressive  
Dividend  
Policy**

**Shareholder  
Return KPI  
DOE >5%**

Dividend is **Maintained or Raised** every year, **5 Consecutive Double-Digit Dividend Increases** underscoring Ichigo's commitment to drive long-term dividend growth for shareholders

Deliver **Dividend Durability, Certainty, & Growth**

Dividend



\* Adjusted to reflect 200:1 stock split

## Working to Protect Our Global Environment

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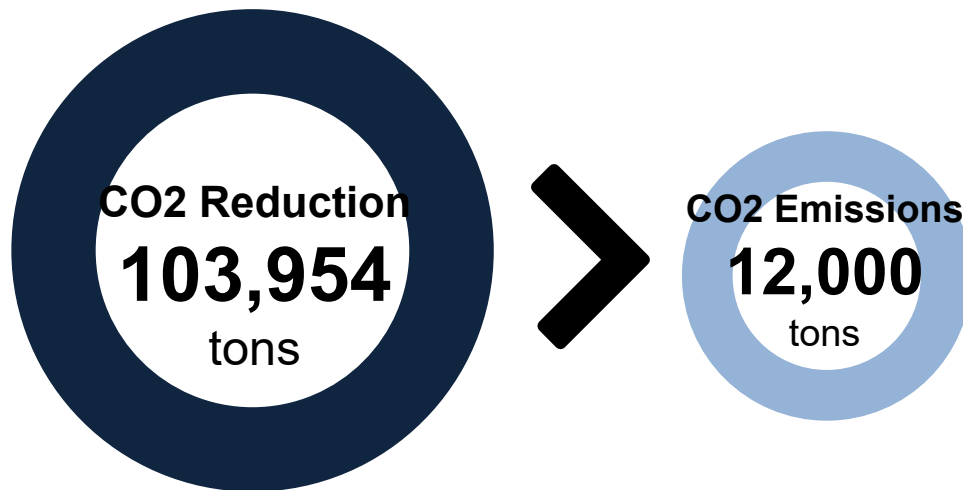
# Working to Protect Our Global Environment

## Achieved All Environmental KPIs

### Ichigo Climate Positive

Ichigo CO2 reduction via clean energy power production exceeds CO2 emissions (Scope 1 & 2)

**Ichigo CO2 Reduction 9X > CO2 Emissions**



### RE100

100% renewable electricity across all Ichigo operations

**Achieved RE100**



### CDP Double A List

Climate Change A List (Highest Level)

Water Security A List (Highest Level)



**Achieved CDP Double A List**

## Appendix

### Ichigo 2030: Ichigo as a Sustainable Infrastructure Company

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# Go for Growth

Grow & Expand Ichigo's Core Businesses into New Areas, Creating New Earnings Streams and Increasing Both Earnings & Earnings Stability

## Sustainability

Sustainability is integral to the health and development of people, society, and the environment.

Ichigo's current core business of preserving and improving real estate is a highly sustainable business model that combines high efficiency with low environmental impact.

Under Ichigo 2030, Ichigo will continue its long-standing commitment to sustainability while developing new technologies to extend the lives of key social infrastructure beyond 100 years.

## Infrastructure

Ichigo has a direct and critically important role in preserving and improving the social infrastructure that supports the quality of people's lives.

By expanding its current real estate and clean energy businesses into other infrastructure areas, Ichigo will integrate the "hard" physical elements and "soft" service elements of infrastructure to serve broad client needs.

Critical to success will be unifying Ichigo's Sustainable Value-Add and IT capabilities. Ichigo will work to deliver first-in-class and best-in-class solutions to drive significant value for clients and society across a diverse set of infrastructures. Being one of many is not enough. Ichigo needs to lead.

Ichigo as a Sustainable Infrastructure Company

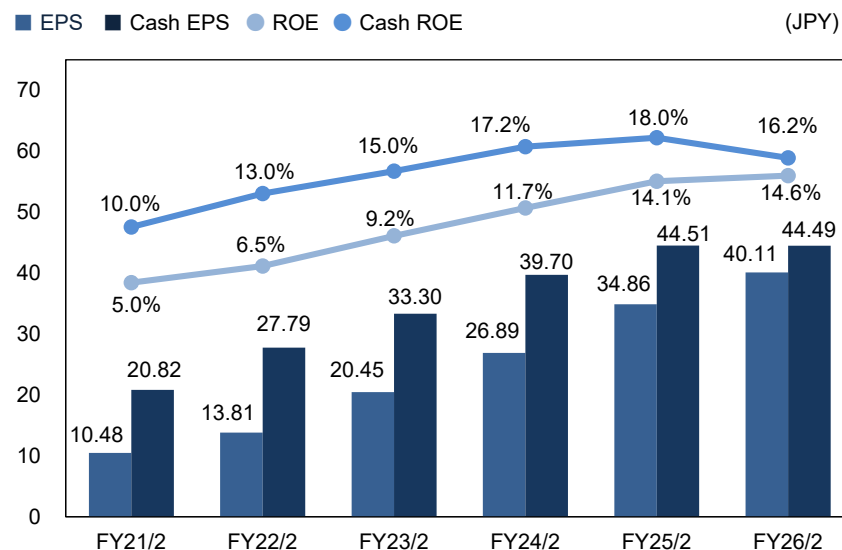
# Ichigo 2030 KPIs

Embody Ichigo's Commitment to Ichigo 2030 Vision & Drive Sustainable Growth in Shareholder Value

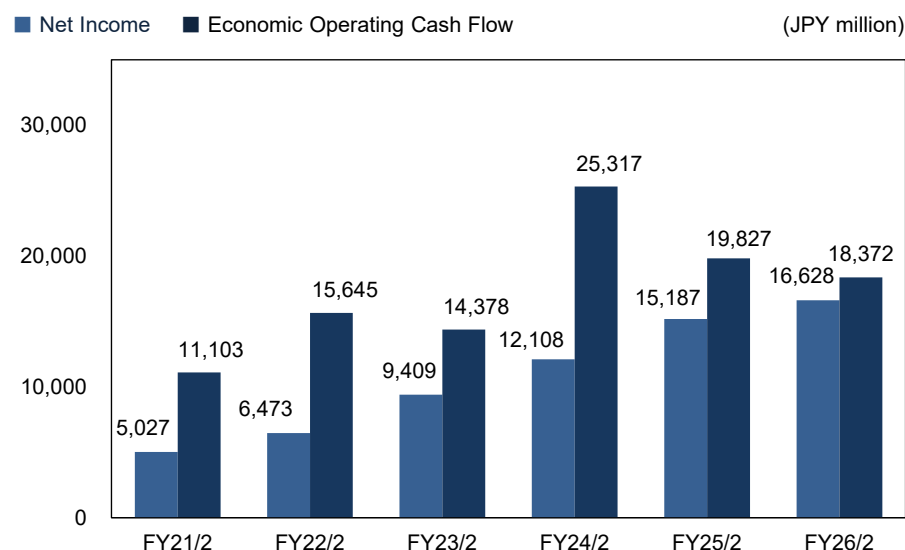
|                        |                                                        |                                                                               |
|------------------------|--------------------------------------------------------|-------------------------------------------------------------------------------|
| Grow Shareholder Value | High Capital Productivity<br>High Cash Flow Generation | Cash ROE >18%<br>ROE >15%<br>Economic Operating Cash Flow > Net Income        |
|                        | High Earnings Stability                                | FY30/2 Stock Earnings Ratio >60%<br>Stock Earnings/Fixed Expenses Ratio >200% |
|                        | Shareholder Return Policy                              | DOE >5%, Flexible Deployment of Share Buybacks, & Progressive Dividend Policy |
|                        | Work for a Sustainable Planet                          | Ichigo Climate Positive<br>Achieve RE100<br>Maintain CDP Leadership Levels    |

# Capital Efficiency, Cash Flow Generation, & Earnings Stability

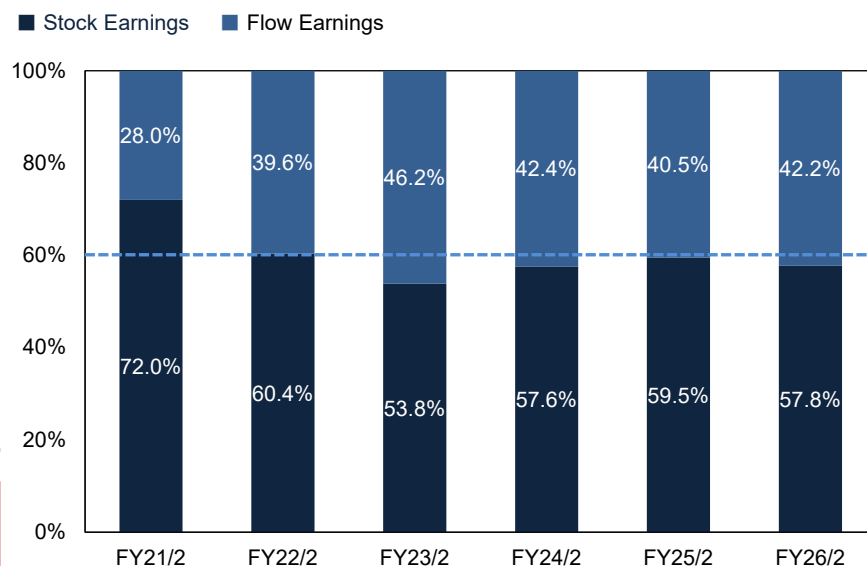
## ROE >15%, Cash ROE >18%



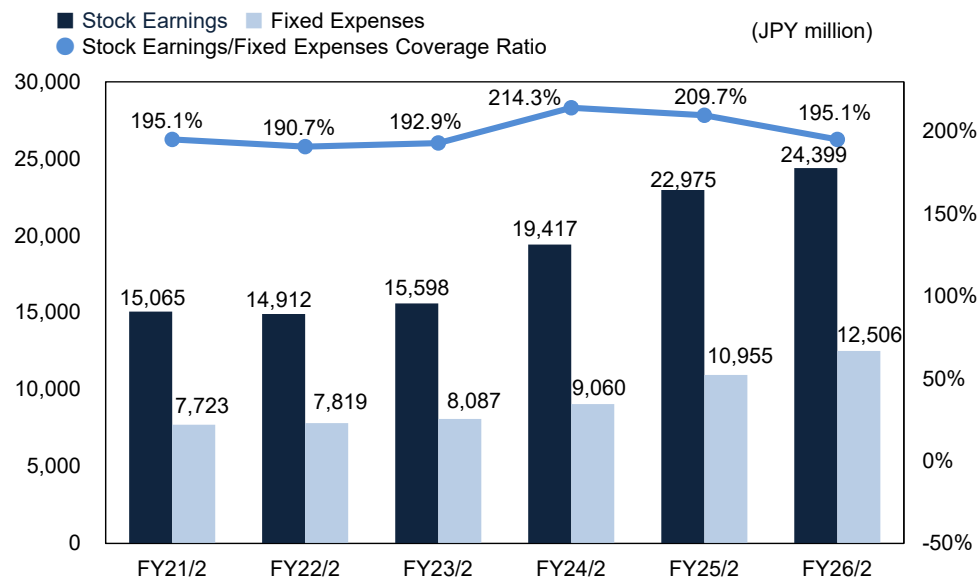
## Economic Operating Cash Flow > Net Income



## Stock Earnings Ratio >60%

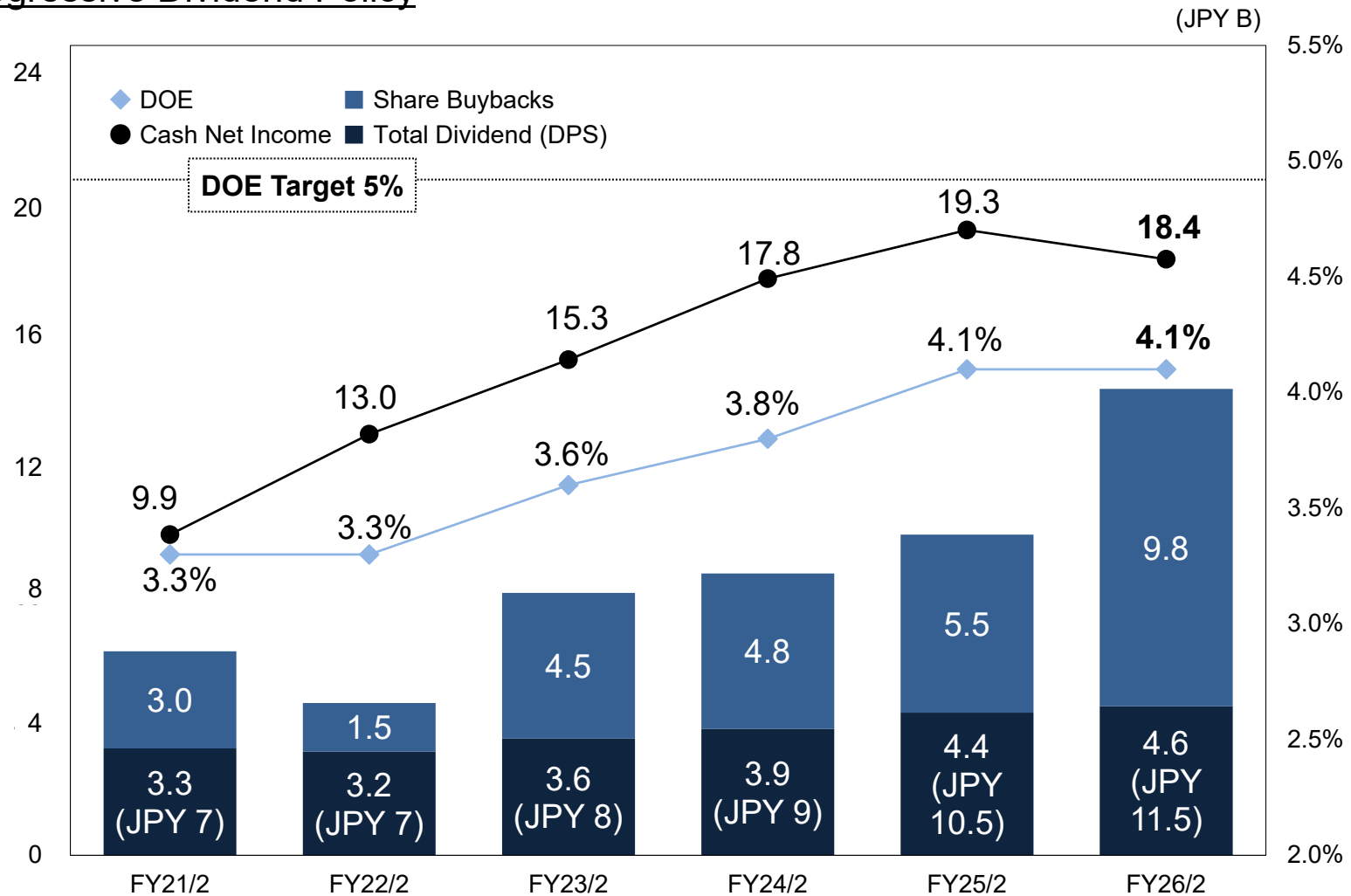


## Stock Earnings/Fixed Expenses Coverage Ratio >200%



# Shareholder Returns

DOE (Dividend on Equity) >5%, Flexible Deployment of Share Buybacks, & Progressive Dividend Policy



Initial Announcement in FY20/2: DOE >3%  
 April 2024 Update: DOE >4%

## Appendix

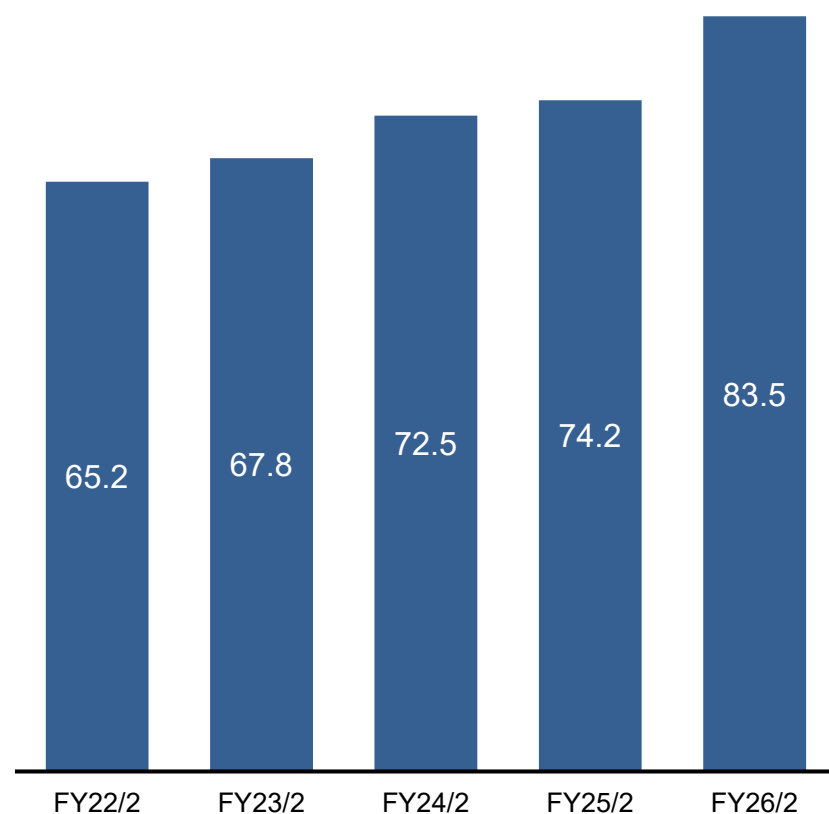
# Powerful Value-Add Business Model & Sustainability Focus

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# Flow Earnings Growth

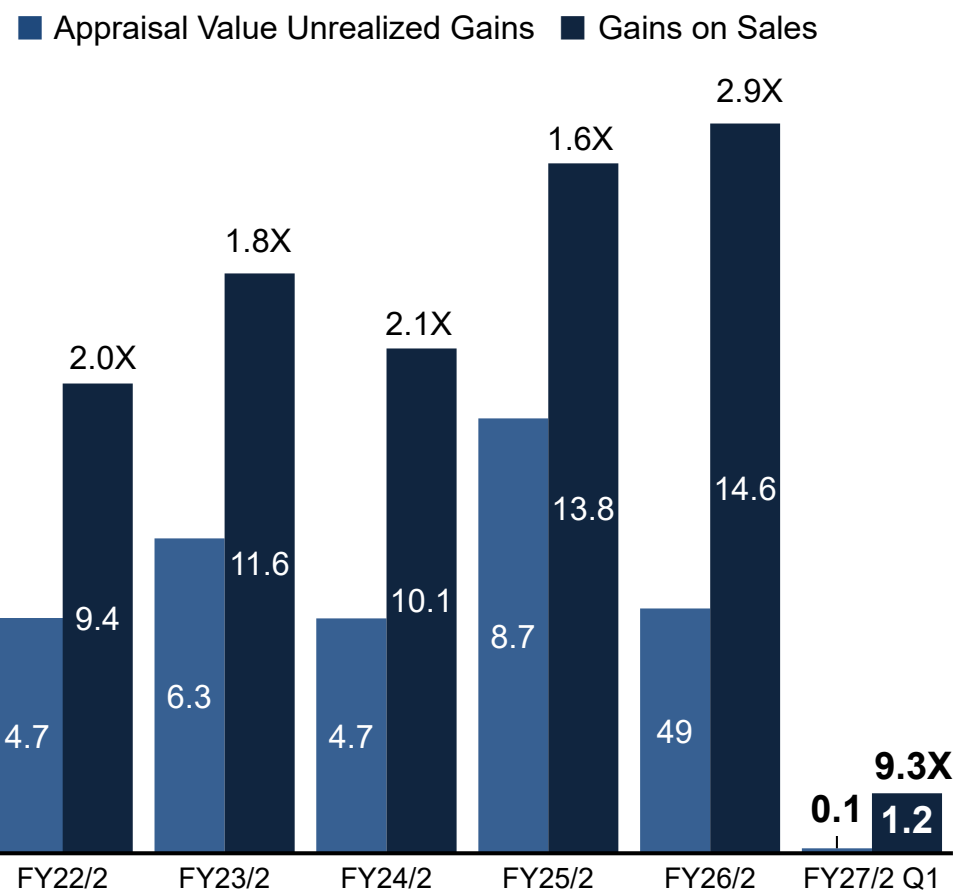
## Growing Unrealized Gains & Gains on Sales Exceeding Unrealized Gains

Unrealized Gains (Third-Party Valuation Basis)



Gains on Sales

(JPY B)



Unrealized Gains = Appraisal Value — Consolidated Book Value. If no appraisal has been obtained, the consolidated book value is deemed to be the appraised value. For certain renovated or rebranded properties, if a post-renovation appraisal has not yet been obtained, the unrealized gain prior to the renovation is used. FY27/2 Q1 Gains on Sales of Assets do not include unrealized gains or gains on sales recognized by real estate holding subsidiaries.

# Significant Unrealized Gains on Balance Sheet

Real Estate Directly Held by Ichigo

(JPY million)

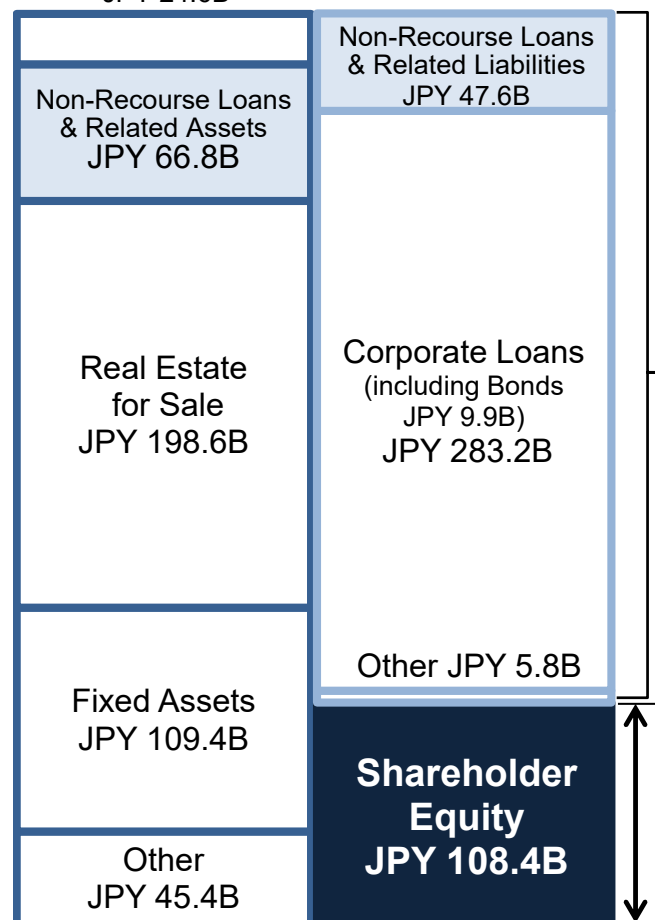
| Location         | Book Value as of<br>May 31, 2026<br>(A) | Appraisal NOI<br>(B) | Book Value<br>NOI Yield<br>(B)/(A) | Appraisal Value<br>(C) | Unrealized Gains<br>(C) – (A) |
|------------------|-----------------------------------------|----------------------|------------------------------------|------------------------|-------------------------------|
| Tokyo            | 95,813                                  | 5,977                | 6.2%                               | 140,286                | +44,473                       |
| Outside<br>Tokyo | 123,130                                 | 7,077                | 5.7%                               | 155,126                | +31,995                       |
| Total            | 218,943                                 | 13,055               | 6.0%                               | 295,413                | +76,469                       |

Note: Excludes Ichigo Owners assets (book value JPY 90.3B)

# Risk-Based Balance Sheet

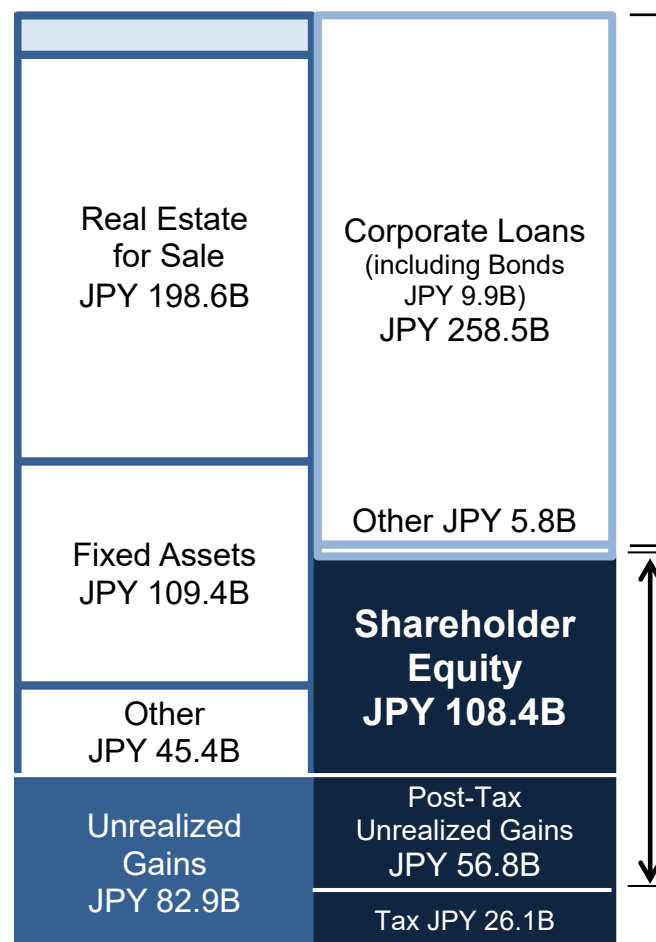
**Consolidated Balance Sheet: JPY 445.0B**

Cash & Cash Equivalents  
JPY 24.6B



**Risk-Based Consolidated Balance Sheet: JPY 455.8B**  
(Book Value JPY 372.8B + Unrealized Gains JPY 82.9B)

Non-Recourse Loan-Related  
Investments JPY 19.2B



Note: Risk-Based Balance Sheet excludes client and non-recourse assets & liabilities and nets out Cash & Cash Equivalents.

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# Asset Sales Gross Profit Margin (GPM)

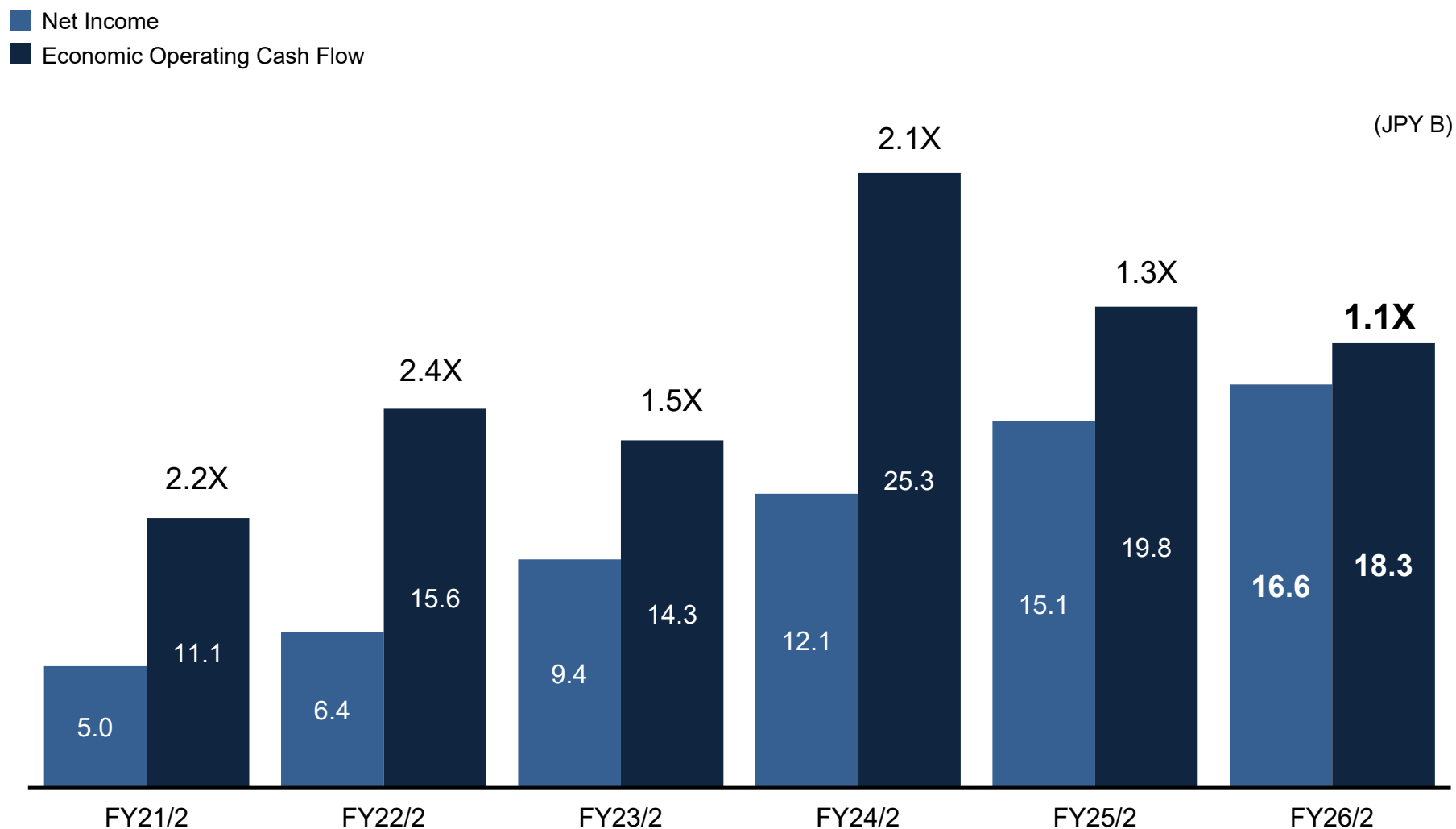
## Ichigo Sustainable Value-Add Supports Ongoing High GPM

|                         | FY23/2 | FY24/2 | FY25/2 | FY26/2 | FY27/2 Q1 |
|-------------------------|--------|--------|--------|--------|-----------|
| GPM<br>(vs. Revenue)    | 21.1%  | 14.6%  | 21.3%  | 21.5%  | 50.0%     |
| GPM<br>(vs. Book Value) | 27.1%  | 16.8%  | 26.7%  | 27.2%  | 106.1%    |
| Revenue<br>(JPY M)      | 55,166 | 69,693 | 64,811 | 67,861 | 2,455     |
| Gross Profit<br>(JPY M) | 11,648 | 10,155 | 13,837 | 14,609 | 1,227     |

Includes SRE & Hotel Fixed Asset Gains on Sales. FY27/2 Q1 does not include SRE gains on sale of a real estate holding subsidiary.

# Robust Cash Generation

## Economic Operating Cash Flow Systematically Exceeds Net Income

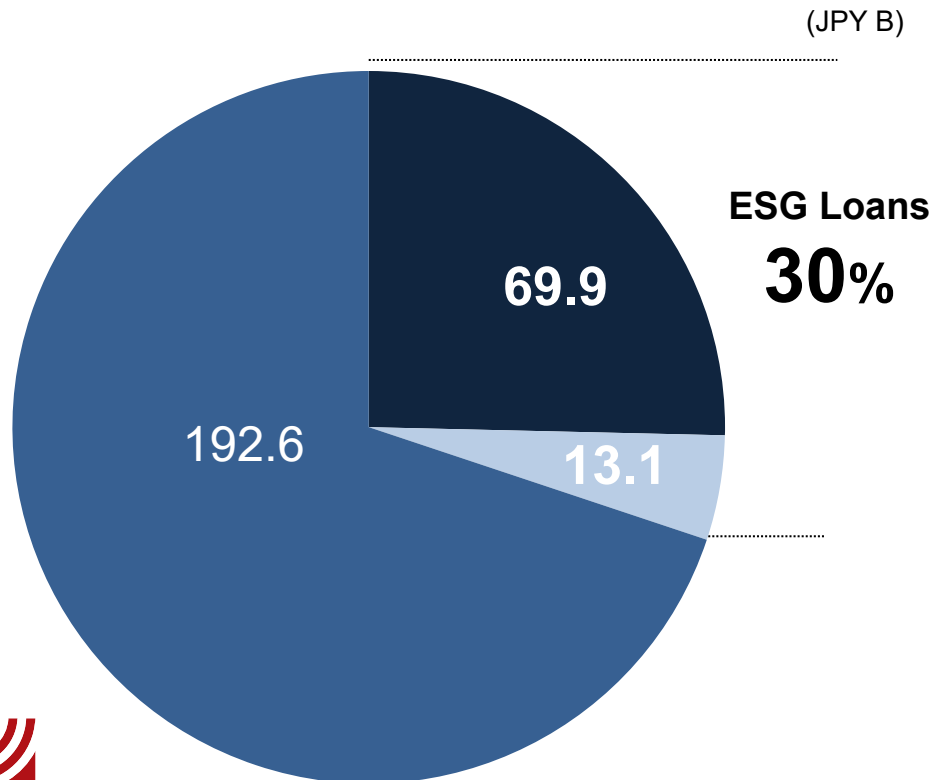


# Significant Benefits from Sustainable/ESG Financing

## Ichigo's Sustainability Execution Driving Attractive Financing Terms

ESG Loans as % of Total Borrowings (as of FY27/2 Q1-end)

- ESG loans (including green bonds)
- Remaining ESG commitment line
- Other corporate loans & bonds (excludes short-term loans)

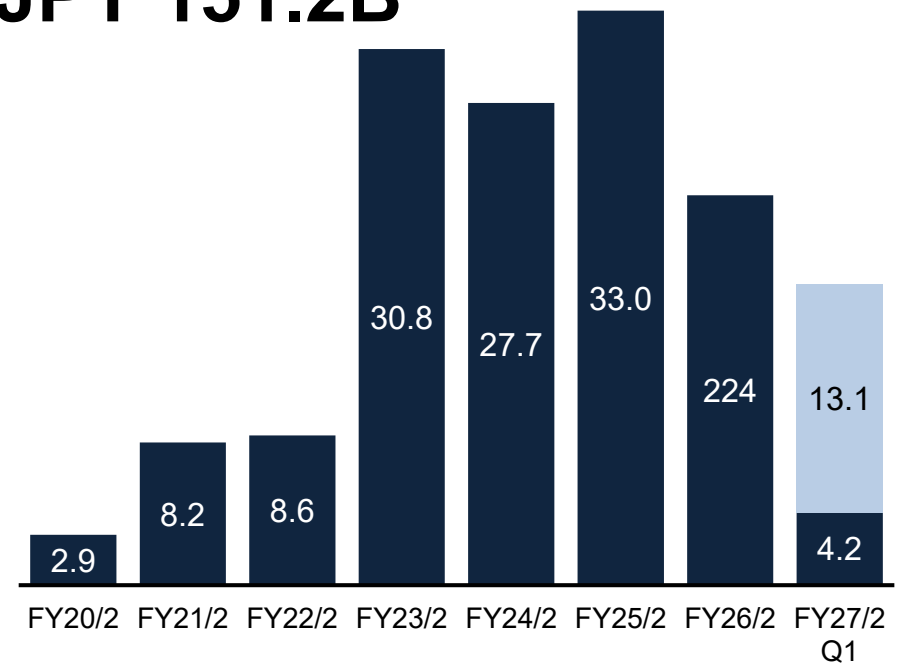


ESG Loans

(JPY B)

- ESG loans (including green bonds)
- Remaining ESG commitment line

**Total ESG Loans  
(Cumulative)  
JPY 151.2B**



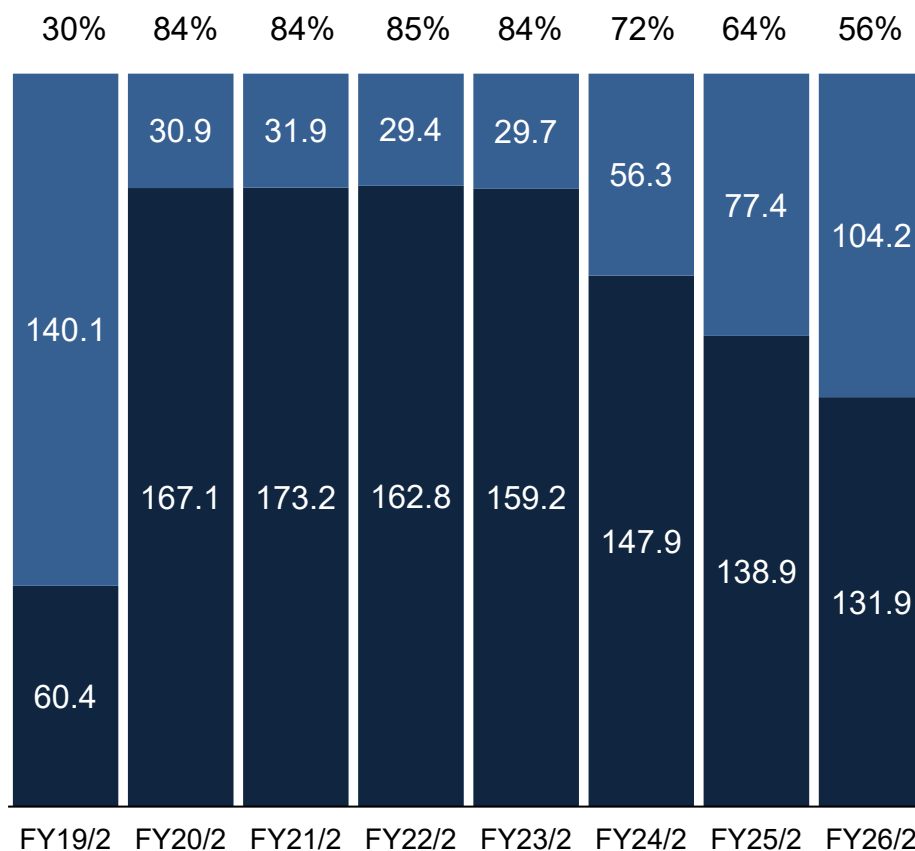
# Maximizing Long-Term Cash Flows for Shareholders

## Maximal Use of Depreciation Allowances

- At FY20/2-end Reclassified Majority of SRE Assets to Fixed Assets that Allow for Depreciation

### Real Estate for Sale & Fixed Assets

- Fixed Assets (SRE & Hotel)
- Real Estate for Sale (SRE & Hotel)

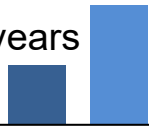
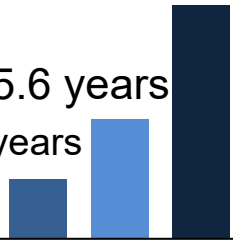
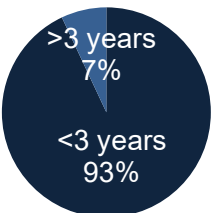
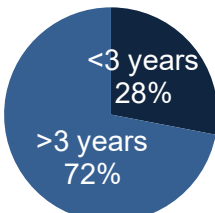
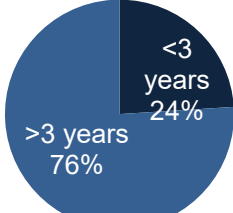


Use of Depreciation Allowances  
Increases Non-Cash Depreciation  
Expenses

Decreases Accounting Income & ROE,  
but Increases Cash Flows to  
Fund Growth Investments &  
Shareholder Returns

Note: Excludes Ichigo Owners, Centro, & self-storage assets

# Post-GFC Shift in Earnings Base & Financial Position

|                                                                            | FY09/2<br>GFC                                                                                  | FY14/2<br>Start of <u>Shift Up</u> MTP                                                                       | FY26/2                                                                                                                     | vs. GFC               |
|----------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|-----------------------|
| <b>Stock Earnings/<br/>Fixed Expenses<br/>Coverage Ratio</b>               | 75%                                                                                            | 140%                                                                                                         | 195%                                                                                                                       | <b><u>2.6X</u></b>    |
| <b>Loan Maturity</b><br>(Weighted avg.,<br>corporate + non-recourse loans) | 2.8 years<br> | 2.8 years<br>5.6 years<br> | 2.8 years<br>5.6 years<br>8.9 years<br> | <b><u>3.2X</u></b>    |
| <b>% of &lt;3 Year Loans</b><br>(corporate + non-recourse loans)           | 93%<br>      | 28%<br>                   | 24%<br>                                | <b><u>-69pt</u></b>   |
| <b>Interest Rate</b><br>(Weighted avg., corporate loans)                   | 2.22%                                                                                          | 1.96%                                                                                                        | 1.43%                                                                                                                      | <b><u>-0.79pt</u></b> |

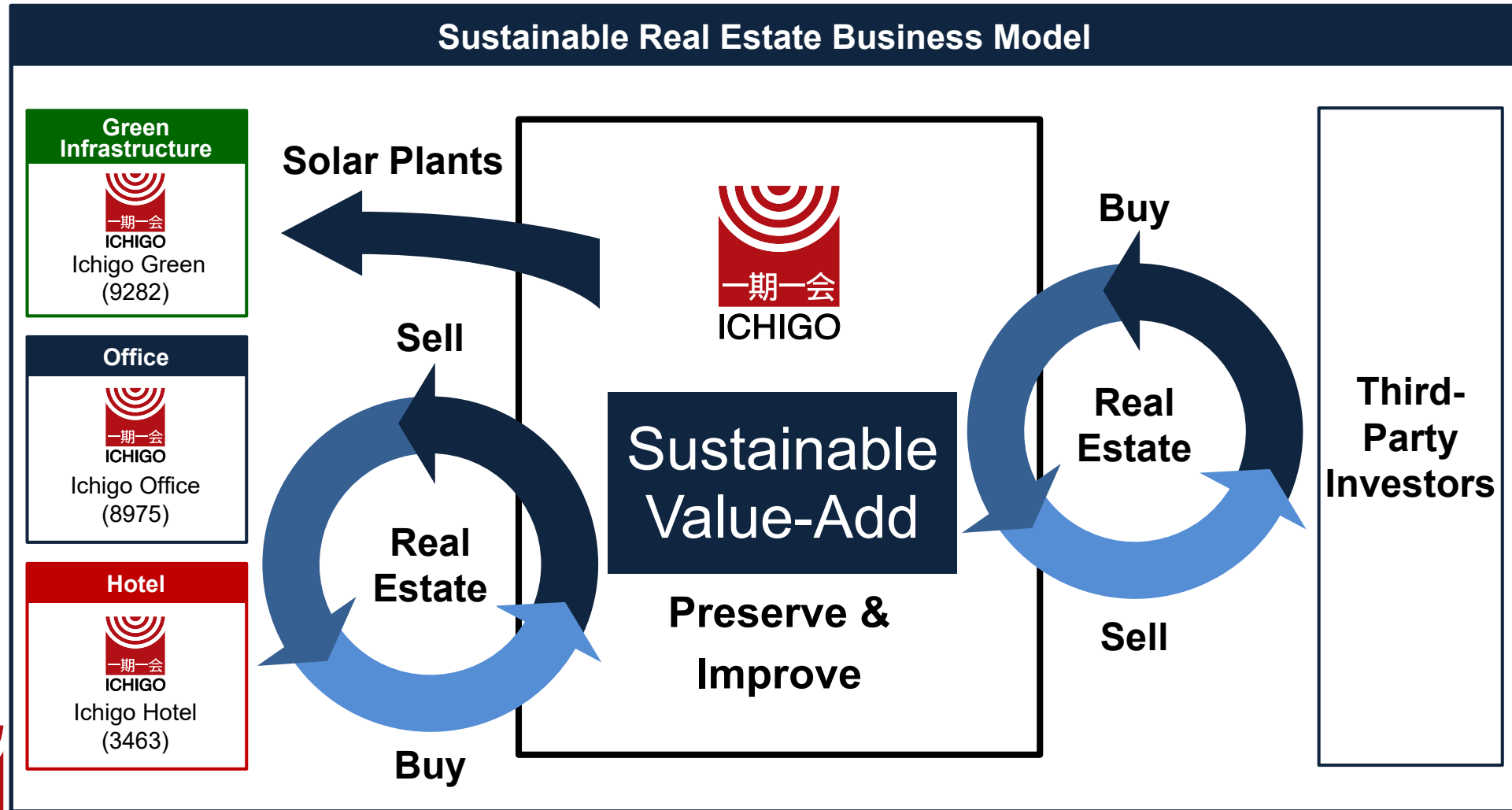
## Appendix

# Portfolio of Businesses Centered on Sustainable Value-Add

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# Powerful Sustainable Real Estate (SRE) Business Model

Significant Synergies Between Ichigo's Sustainable Real Estate & Asset Management Businesses



# Business Segment Details

## Asset Management

Asset Management (AM) generates fee income via management of the Tokyo Stock Exchange-listed Ichigo Office (TSE REIT 8975), Ichigo Hotel (TSE REIT 3463), and Ichigo Green (TSE Infrastructure 9282), real estate-backed security tokens, and private real estate funds.

Main Asset Types Offices, Hotels, Retail, Residential, Ground Leases

## Sustainable Real Estate

Sustainable Real Estate (SRE) preserves & improves real estate. Ichigo receives rental income during the period in which it carries out its value-add, along with earning gains on sales that reflect the real estate's higher value after the value-add is complete.

Main Asset Types Offices, Retail, Logistics, Ground Leases

## Hotel

Hotel leverages Ichigo's deep value-add expertise and management capabilities as a hotel owner and operator. Ichigo improves hotel functionality, aesthetics, and guest services to drive higher guest comfort and satisfaction, develops and operates Ichigo brand hotels, and deploys PROPERA (Ichigo's AI-based hotel revenue management system) to drive significant increases in hotel cash flows, earnings, and asset value.

Main Asset Type Hotels

## Ichigo Owners

Ichigo Owners develops high-quality real estate assets for Japanese real estate owners via a highly capital-efficient, asset-light business model. Ichigo outsources construction to third-party developers, focusing on design and planning, construction engineering quality control, and post-construction leasing tailored to tenant and investor needs.

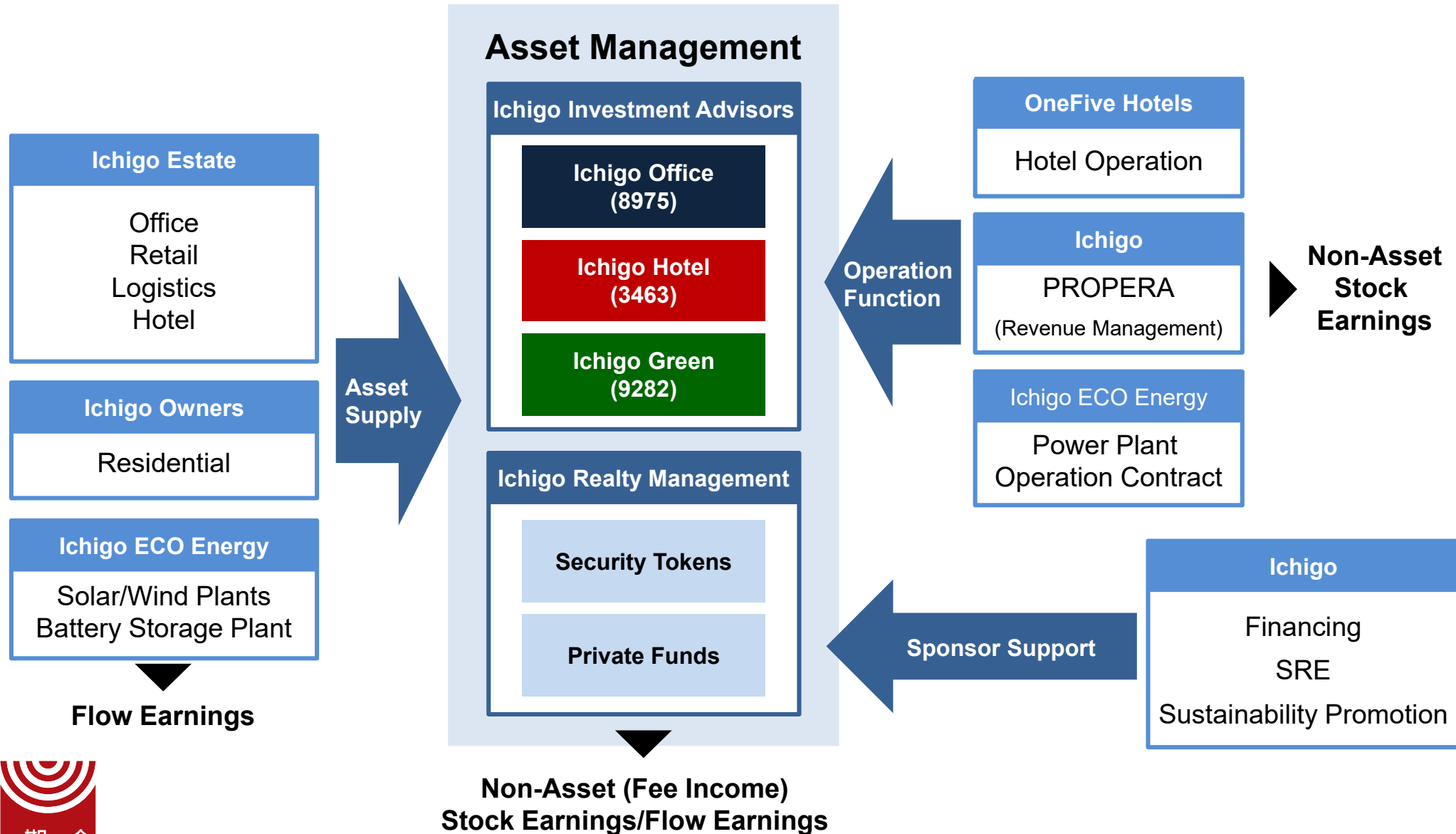
Main Asset Type Prime New Residential Assets in Central Tokyo

## Clean Energy

Clean Energy (CE) is utility-scale solar & wind power production that produces clean energy & brings productive use to idle land.

Main Asset Types Solar/Wind Power Plants, Battery Storage Plant

# AM Leveraging Ichigo's Broad Capability Set

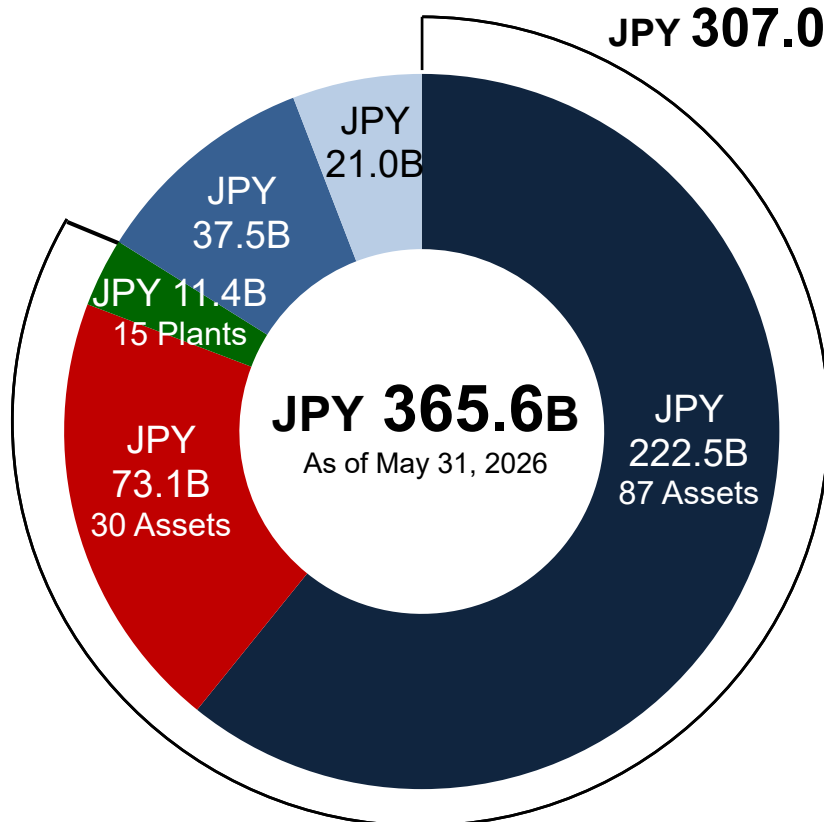


# Diverse Investment Products Leveraging Ichigo Value-Add

## 3 Listed J-REITs, Private Funds, & Security Tokens

### ■ Asset Composition

### 3 Specialized Listed Ichigo REITs JPY 307.0 B



### ■ Ichigo Office (8975)

#### Mid-Size Offices

- Specialized in mid-size office buildings with stability and earnings growth potential
- Only listed J-REIT implementing no-fixed fee, performance-fee only structure sharing investment returns with investors
- Included in the FTSE EPRA Nareit Global Real Estate Index
- JCR Long-term Issuer Rating A+ (Stable) / Bond Rating A+

### ■ Ichigo Hotel (3463)

#### Hotel

- Regionally diversified portfolio primarily comprising stay-only hotels
- Only listed J-REIT implementing no-fixed fee, performance-fee only structure sharing investment returns with investors

### ■ Ichigo Green (9282)

#### Solar Power Plants

- Provides stable earnings for the long term
- Regionally diversified portfolio nationwide centered on solar power plants

### ■ Ichigo Residence Token (ST)

#### Prime Tokyo Residences

- Digital real estate assets with strong market growth potential
- 3 securities listed on "START," Japan's first secondary market for security tokens

### ■ Private Funds

#### Multi-Asset

- Real estate products for institutional investors across diverse asset types
- Utilized as a bridge vehicle to support asset supply to REITs

# Asset Management AUM & Base AM Fees (Stock Earnings)

|         |                                              | FY22/2<br>(12M) | FY23/2<br>(12M) | FY24/2<br>(12M) | FY25/2<br>(12M) | FY26/2<br>(12M) | FY27/2 Q1<br>(3M) |
|---------|----------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|
| Listed  | Ichigo Office<br>(8975)                      | AUM             | JPY 205.4B      | JPY 212.1B      | JPY 212.1B      | JPY 224.5B      | JPY 222.5B        |
|         |                                              | Base AM Fee     |                 |                 |                 |                 |                   |
|         |                                              | Gross Profit    | JPY 1,725M      | JPY 1,517M      | JPY 1,423M      | JPY 1,411M      | JPY 1,350M        |
|         | Ichigo Hotel<br>(3463)                       | AUM             | JPY 51.9B       | JPY 54.7B       | JPY 69.8B       | JPY 67.7B       | JPY 73.1B         |
|         |                                              | Base AM Fee     |                 |                 |                 |                 |                   |
|         |                                              | Gross Profit    | JPY 95M         | JPY 201M        | JPY 528M        | JPY 740M        | JPY 972M          |
|         | Ichigo Green<br>(9282)                       | AUM             | JPY 11.4B       | JPY 11.4B       | JPY 11.4B       | JPY 11.4B       | JPY 11.4B         |
|         |                                              | Base AM Fee     |                 |                 |                 |                 |                   |
|         |                                              | Gross Profit    | JPY 77M         | JPY 78M         | JPY 73M         | JPY 71M         | JPY 70M           |
|         | Subtotal                                     | AUM             | JPY 268.8B      | JPY 278.4B      | JPY 293.4B      | JPY 303.7B      | JPY 307.0B        |
|         |                                              | Base AM Fee     |                 |                 |                 |                 |                   |
|         |                                              | Gross Profit    | JPY 1,898M      | JPY 1,797M      | JPY 2,025M      | JPY 2,223M      | JPY 2,393M        |
| Private | Private Real Estate Funds &<br>REITs         | AUM             | JPY 49.3B       | JPY 37.2B       | JPY 28.9B       | JPY 38.5B       | JPY 21.4B         |
|         |                                              | Base AM Fee     |                 |                 |                 |                 |                   |
|         |                                              | Gross Profit    | JPY 144M        | JPY 207M        | JPY 124M        | JPY 151M        | JPY 99M           |
| ST      | Ichigo Residence Tokens<br>(Security Tokens) | AUM             | —               | JPY 5.1B        | JPY 20.9B       | JPY 42.6B       | JPY 37.5B         |
|         |                                              | Base AM Fee     |                 |                 |                 |                 |                   |
|         |                                              | Gross Profit    | —               | JPY 5M          | JPY 53M         | JPY 161M        | JPY 185M          |
| Total   |                                              | AUM             | JPY 318.2B      | JPY 320.7B      | JPY 343.3B      | JPY 384.9B      | JPY 366.0B        |
|         |                                              | Base AM Fee     |                 |                 |                 |                 |                   |
|         |                                              | Gross Profit    | JPY 2,042M      | JPY 2,010M      | JPY 2,203M      | JPY 2,535M      | JPY 2,678M        |

Ichigo Green Base AM Fee Gross Profit (Actual) includes operator fees.

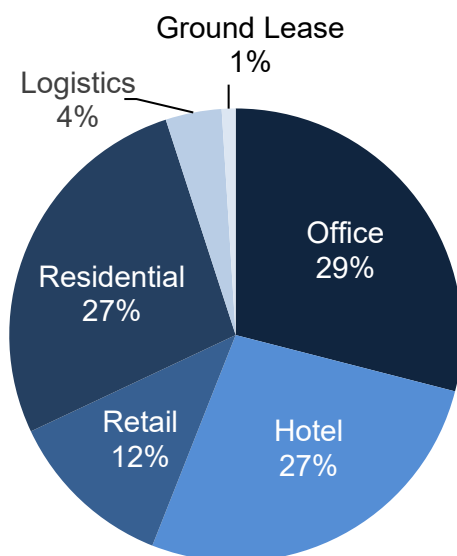
Private real estate funds exclude consolidated funds

# Ichigo-Owned Real Estate Portfolio

**Total Ichigo-Owned Assets: JPY 333.6B**

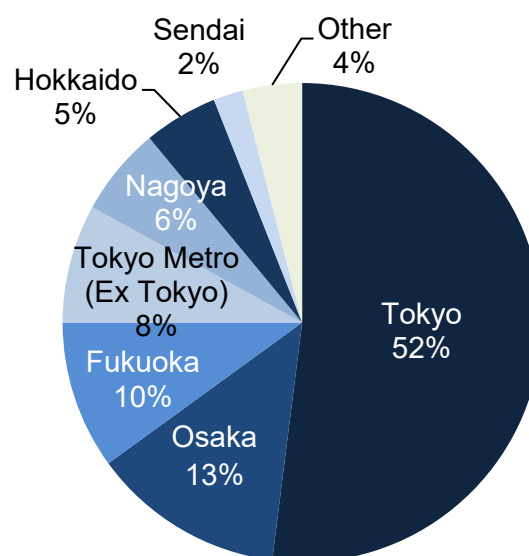
## By Asset Type

Balanced Portfolio Across Different Asset Types



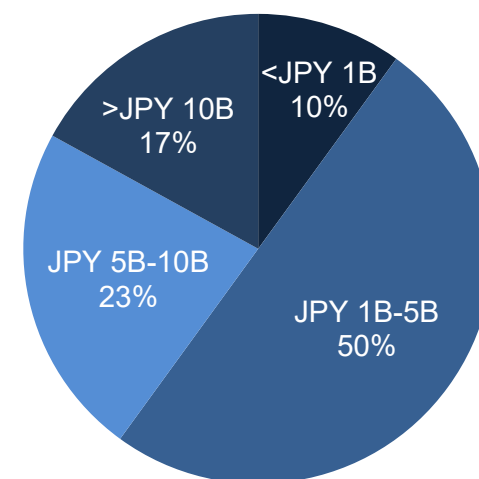
## By Location

Focus on Tokyo Metropolitan Area & Major Cities



## By Asset Size

Mid-Size Assets with Upside Potential

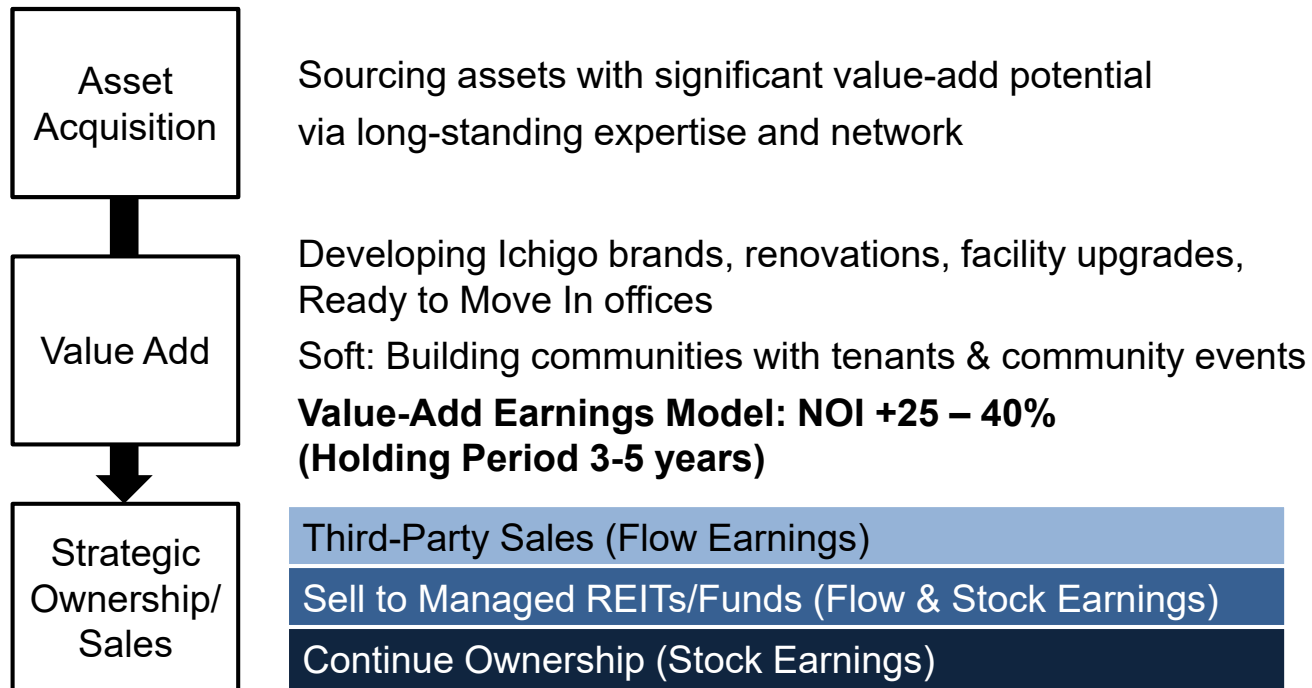


Owned assets is on FY27/2 Q1 book value basis, excludes Ichigo power/battery storage plants.

# SRE: Preserving & Improving Real Estate

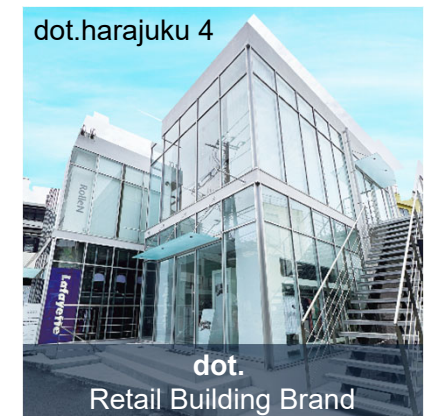
- Extending Building Life & Lengthening Revenue-Generating Periods, Responding to Diverse Needs of Communities & Tenants, & Maximizing Asset Value via Value-Add Know-How
- Highly Competitive Assets due to High NOI & Capital Efficiency, Sold via Diverse Sales Channels

## SRE Value Creation Model



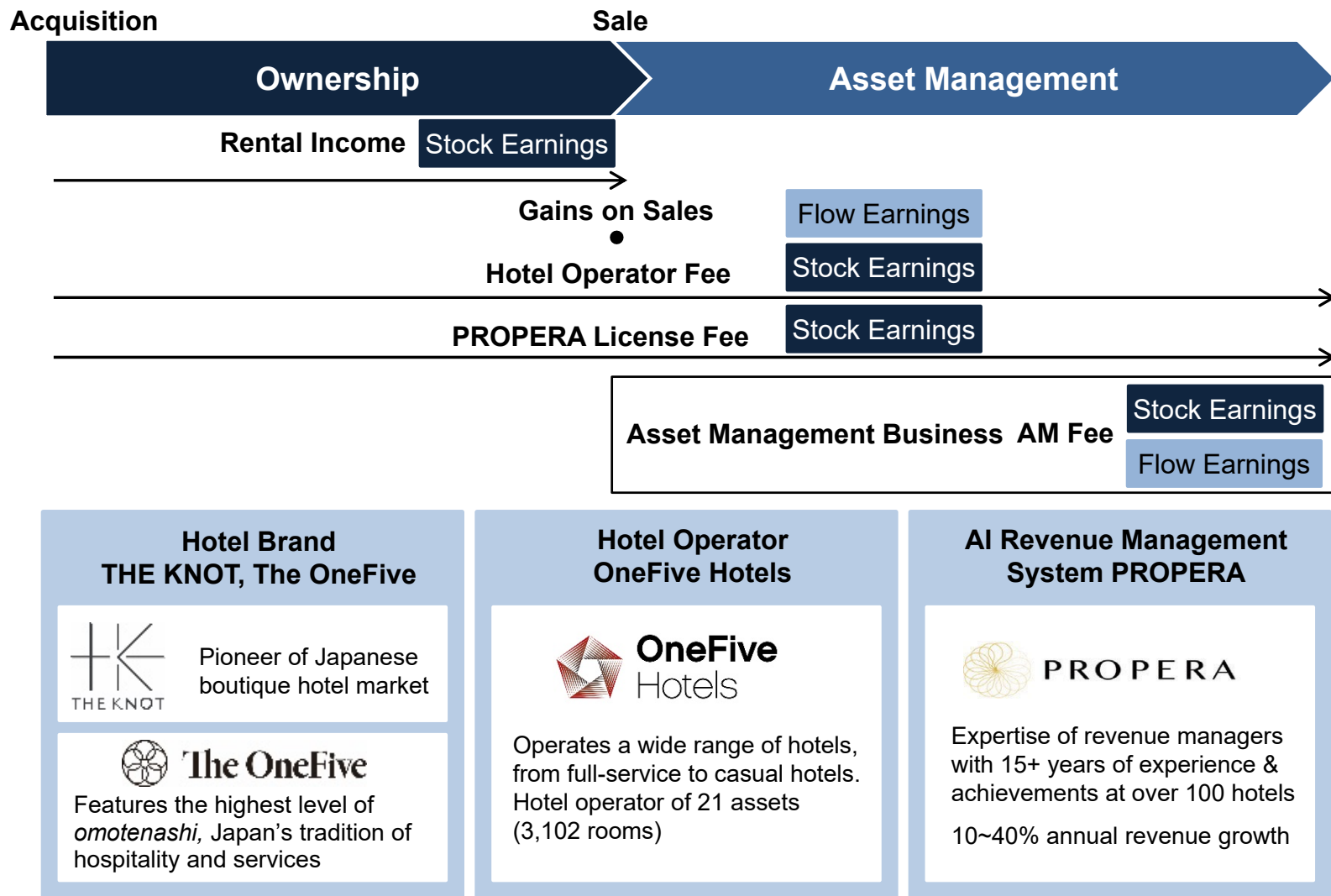
Flexibility to choose optimal ownership/sales strategies backed by Ichigo network & strong financial position

## Ichigo Original Brands



# Hotel: Systematically Driving Asset Value

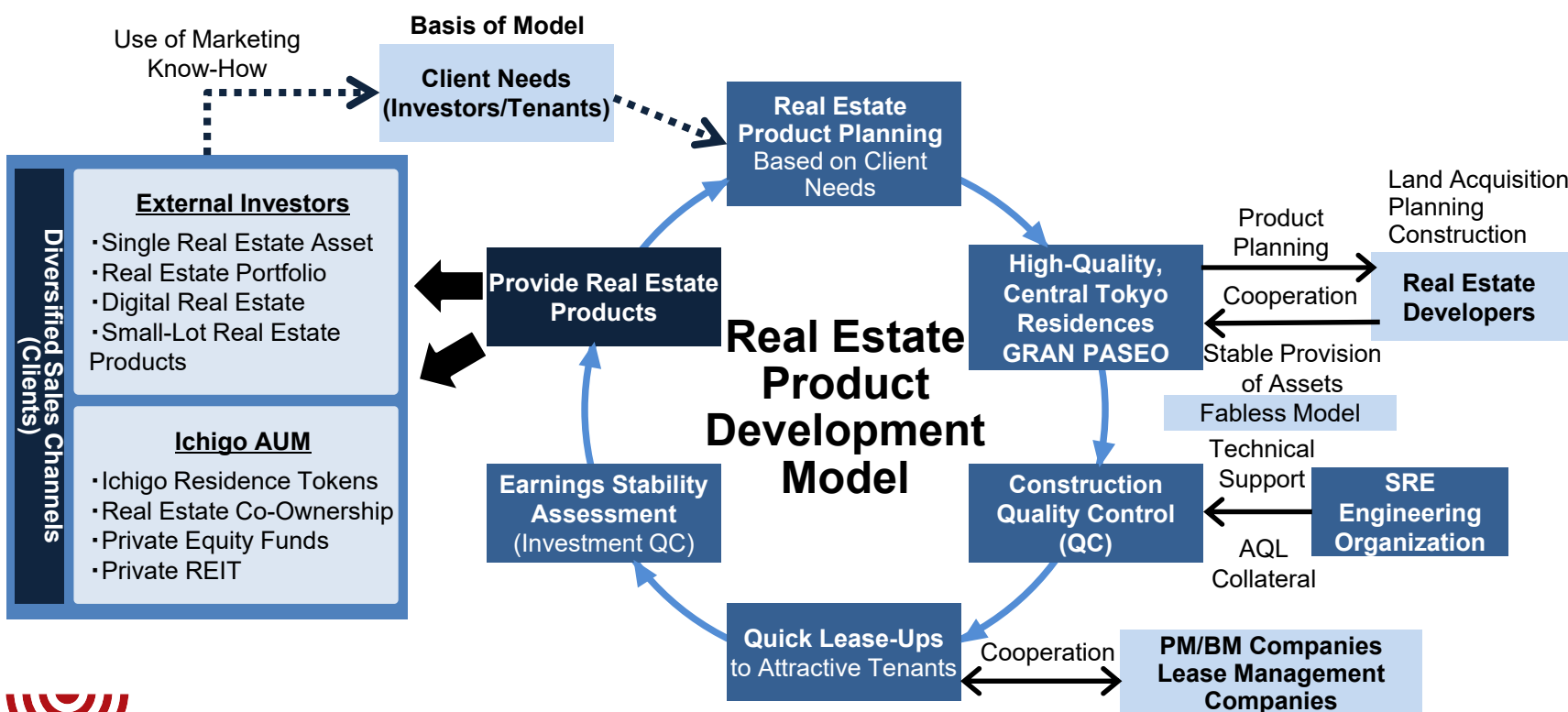
Seamless Integrated Business Model Spanning Ownership, Value Add, Asset Management, Operations, & DX Solutions



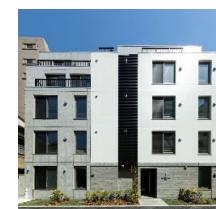
# Ichigo Owners: Real Estate Tailored to Client Needs

## Real Estate Planning & Development Tailored to Client Needs

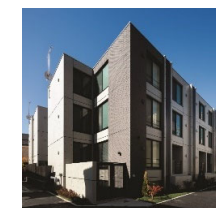
- Eliminate Development Risk & Cut Costs via Outsourcing Construction to Third-Party Developers
- Construction Quality Control by Ichigo Engineering Organization
- Controlling Sales Opportunities via Diverse Sales Channels & Product Structuring Capturing Market Opportunities



**GRAN PASEO Series**  
**257 Buildings**  
**(7,204 Rooms)**  
 As of July 15, 2026



**GRAN PASEO Shibakoen**



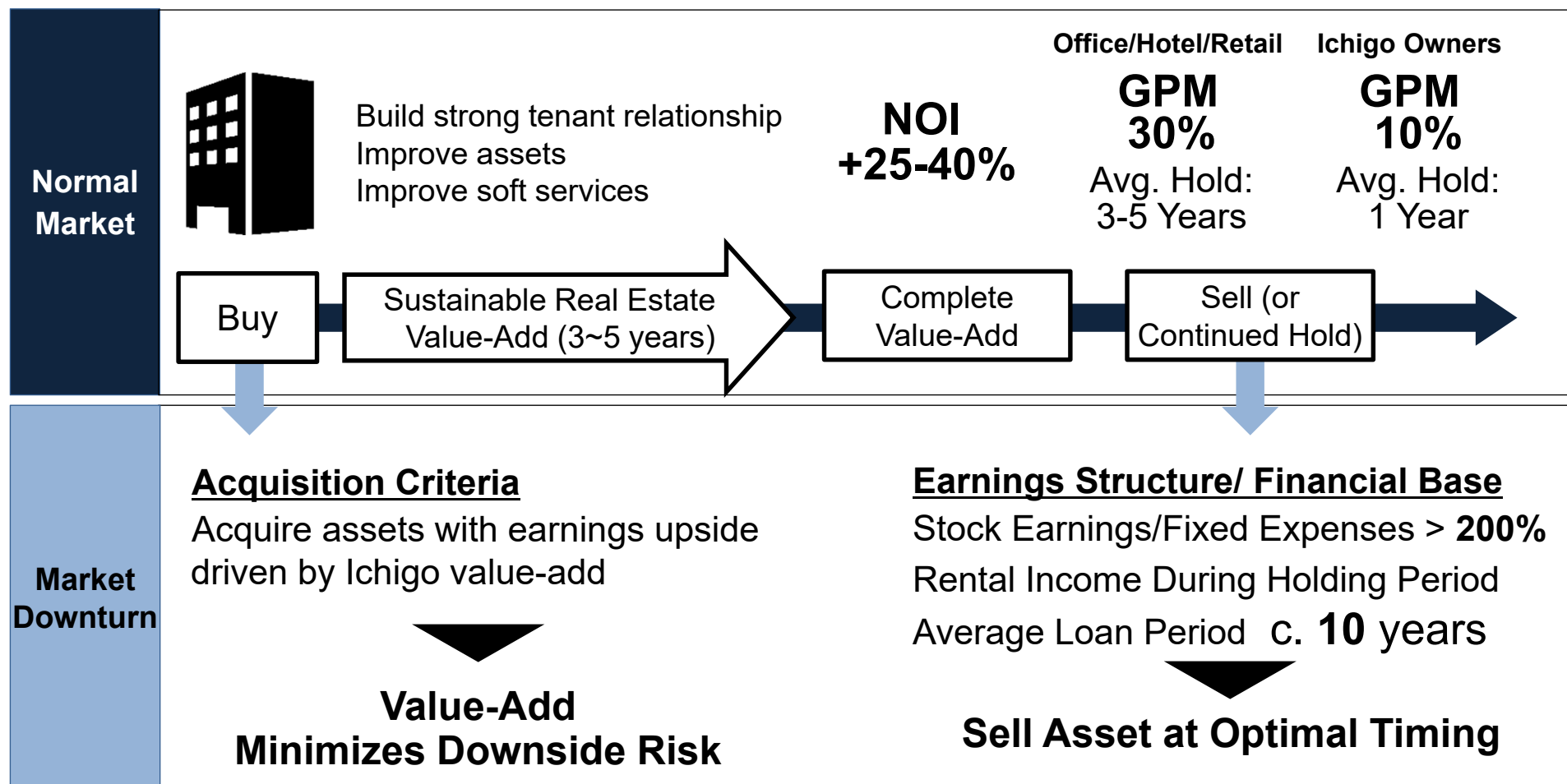
**GRAN PASEO Nakameguro East/West**

Fabless: Product planning conducted in-house, manufacturing (construction) outsourced to third party. Allows companies to develop original products while reducing construction risk and costs.

AQL (Acceptable Quality Limit): QC method allowing for efficient testing while maintaining a certain level of quality

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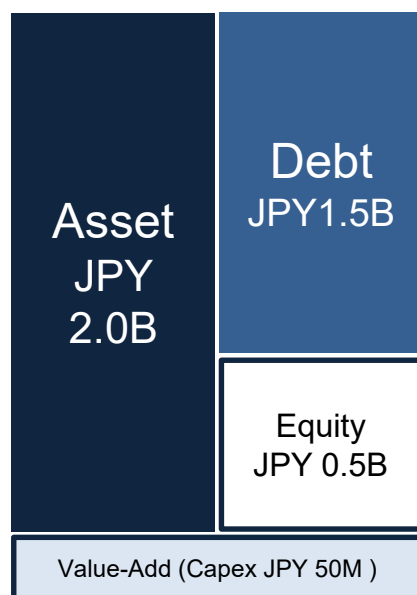
# Value-Add Robust to Changes in Market Environment



## Ichigo Value-Add Earnings Example

4.5% NOI Yield, JPY 2B Purchase, LTV 75%, 1.0% Interest Rate, JPY 50M Capex, 25% Increase in NOI, 5-Year Value-Add Period

Value-Add Measures: Improved exterior, interior, & tenant services; seismic strengthening; increased energy efficiency; new tenant leasing, etc.



### NOI at Acquisition

$(\text{JPY } 90\text{M NOI/year}) - (\text{JPY } 15\text{M interest/year}) = \text{JPY } 75\text{M NOI/year}$

$\text{NOI} \div \text{Initial Investment} = 15\% \text{ NOI return during investment period}$

### NOI after Value-Add

$(\text{JPY } 112.5\text{M NOI/year}) - (\text{JPY } 15\text{M interest/year}) = \text{JPY } 97.5\text{M NOI/year}$

$\text{NOI} \div \text{Total Investment (JPY } 500\text{M} + \text{JPY } 50\text{M}) = 17.7\% \text{ NOI return during investment period}$

### Capital Gain

The 25% increase in NOI at an equivalent cap rate increases the exit price by 25%:  $\text{JPY } 2\text{B} \times 125\% = \text{JPY } 2.5\text{B}$

$\text{JPY } 2.5\text{B} - (\text{JPY } 2\text{B} + \text{JPY } 50\text{M}) = \text{JPY } 450\text{M capital gain}$

### Outcome

JPY 550M investment generates JPY 825M over 5 years → 30% p.a.

# Clean Energy: Solar & Wind Power Plants Utilizing Unused Land

## Expanding Solar & Wind Power Plants Utilizing Unused Land Across Japan

### Operating Plants

**64** Plants  
c. 188.2MW

**Ichigo**

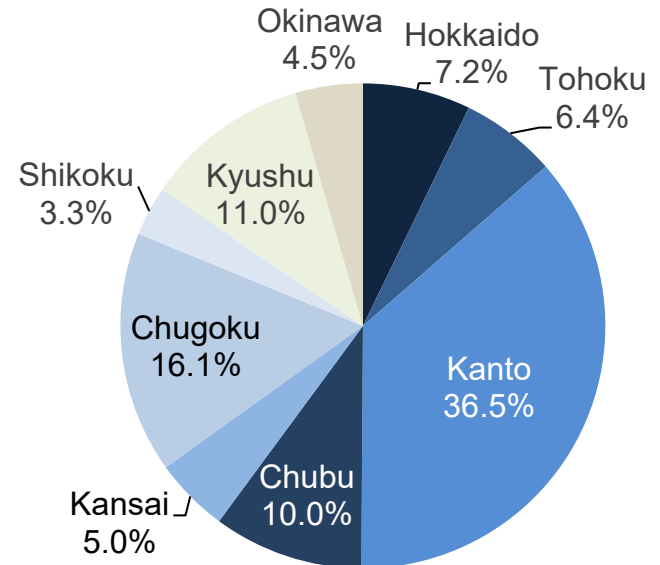
**Solar 48 Plants 151.4MW**  
**Wind 1 Plant 7.3MW**

**Ichigo Green**

**Solar 15 Plants 29.4MW**



### Regionally Diversified Portfolio



## Sourcing & Development Capabilities Capitalizing on Connection with Local Communities via Group Businesses

### Sourcing & Revitalization of Local Communities

Efficient land sourcing via collaboration with local governments and strong relationships with local real estate and construction companies

### Development

Leveraging expertise cultivated in real estate development to ensure execution of approval procedures while building strong relationships with local communities

### Operation & Maintenance

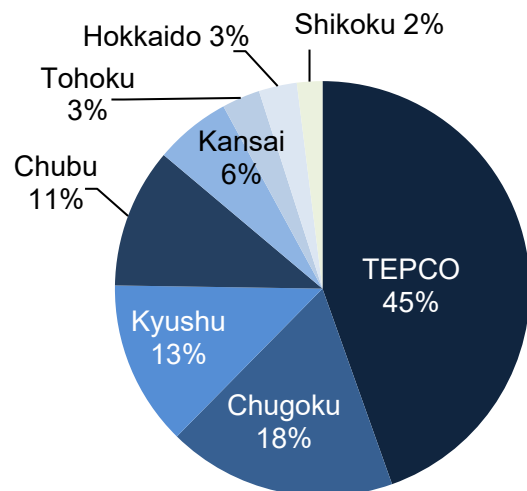
Establishing maintenance system backed by operational expertise from Ichigo and Ichigo Green owned power plants countrywide

# Ichigo Solar Power Plant Portfolio

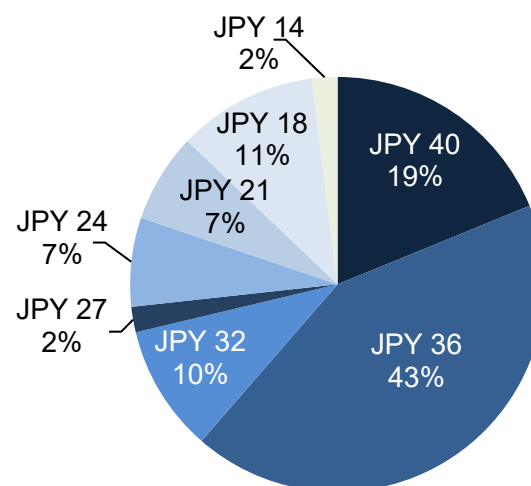
Total Operating & In-Pipeline Ichigo-Owned Solar Power Plants: 48 Plants (151.4MW)

(As of May 31, 2026)

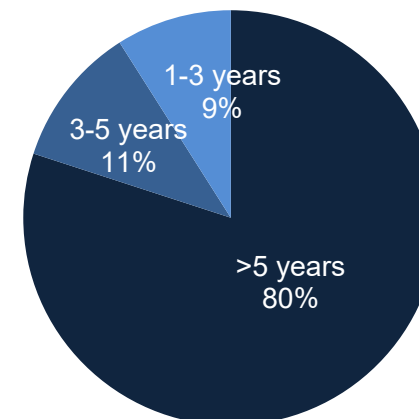
By Customer (Electric Power Utility Co)



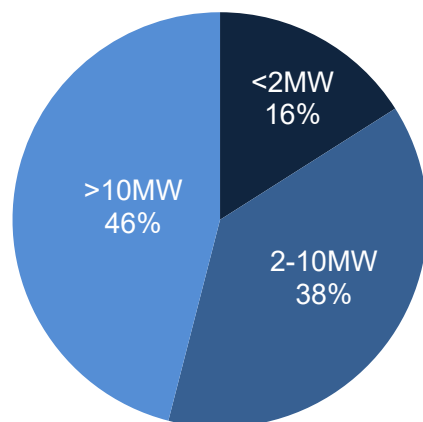
By Feed-In Tariff



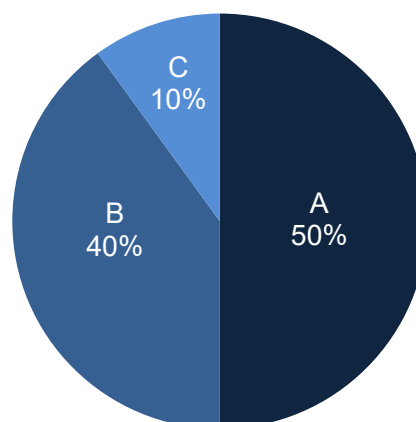
By Years in Operation



By Output



By Solar Intensity



Panel Output & FIT by Customer

| Area     | Operating         |                     |
|----------|-------------------|---------------------|
|          | Panel Output (MW) | FIT (Pre-Tax) (JPY) |
| TEPCO    | 67.4              | 14-40               |
| Chugoku  | 26.6              | 18-40               |
| Kyushu   | 19.3              | 32-40               |
| Chubu    | 17.0              | 14-36               |
| Kansai   | 9.3               | 18-32               |
| Tohoku   | 4.6               | 36                  |
| Hokkaido | 4.4               | 40                  |
| Shikoku  | 2.5               | 40                  |
| Total    | 151.4             | —                   |

Solar Intensity Rank A:  $\geq 4.00$  B:  $\geq 3.75, < 4.00$  C:  $\geq 3.50, < 3.75$  D:  $< 3.5$   
Unit: kWh/m<sup>2</sup> per day

# Appendix

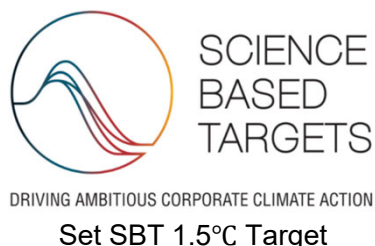
## Ichigo's Sustainability Commitment (ESG)

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# Sustainability Initiatives & Environmental Certifications & Indices

## Sustainability Initiatives



## Third-Party Evaluations (Environmental Certifications)



CDP 2025  
Double A List  
Company

- Climate Change
- Water Security



Building Environmental  
Certifications

- CASBEE • BELS/ZEB
- DBJ Green Building
- Tokyo Low-Carbon Small and Medium-Sized Model Building



GRESB  
REAL ESTATE  
★★★★☆ 2025  
Ichigo Office



GRESB  
REAL ESTATE  
★★★★☆ 2025  
Ichigo Hotel

## Third-Party Evaluations (Indices)



**FTSE JPX Blossom  
Japan Index**



**FTSE JPX Blossom  
Japan Sector  
Relative Index**



**2026 CONSTITUENT MSCI日本株  
女性活躍指数 (WIN)**  
2026 MSCI Japan Empowering Women Index (WIN)

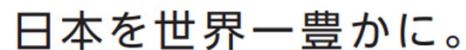


S&P/JPX Carbon  
Efficient Index

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## Overview of Ichigo's Sustainability-Focused Businesses, Value-Add Processes, Materiality, & Sustainability Initiatives



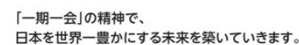
その未来へ心を尽くす一期一会の「いちご」

統合報告書 2025  
2025年2月期



[www.ichigo.gr.jp/ir/library/integrated\\_report](http://www.ichigo.gr.jp/ir/library/integrated_report)

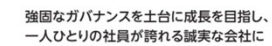
Covers Ichigo's value-add processes, overview of Ichigo's businesses, strategies, and sustainable growth initiatives. Currently Japanese only – English forthcoming.



社会の進化に貢献し、「未来の常盤」を創っていく

[illegible]

近年、多くの企業がバーパスを掲げ、自社の社会的存在意義を表明していますが、当社はそれを15年以上前から社名そのものに込めて掲げています。当社の「インフラ」は、道路や電力網といった物理的な社会基盤だけを指すものではなく、社会の発展を支える「人的・知的・技術的・資本的」な社会基盤を指すことを目指しています。



変化の時代を事業の「深化」で乗り越える

[illegible]

## GRI Standards Comparison Chart/ESG Data Collection

[www.ichigo.gr.jp/esg/initiatives/esg\\_data\\_collection.html](http://www.ichigo.gr.jp/esg/initiatives/esg_data_collection.html)



# Appendix

## Sports Business & Community Revitalization

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## J.League Tegevajaro Miyazaki: Revitalizing Local Communities

- Grew From Consulting Business to Professional Soccer Club & Stadium Management
  - Ownership of J2 Club Tegevajaro Miyazaki Based in Miyazaki Prefecture, a Key Ichigo Area
  - Driving customer satisfaction as a stadium manager by improving ticketing operations, creating new VIP area, & developing merchandise
- Establishing Community-Based Program to Promote Youth Soccer Development, Partnering With Ichigo Tennis & Track & Field Teams



**Promoted to J2 League 2 years after acquiring ownership, a first for Miyazaki Prefecture**



**New Terrace Seats at Ichigo Shintomi Soccer Stadium**

Introduced Europe-inspired terrace seats where guests can eat & drink while watching matches.

Food & drinks provided by Ichigo subsidiary Ichigo Potager participating in Miyazaki Prefecture's Local Food Project.

Tegevajaro Miyazaki Website [www.tegevajaro.com](http://www.tegevajaro.com) (Japanese only)

# Appendix

## Financial Statements & Data

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# Balance Sheet: Assets

(JPY million)

|                                      | FY23/2         | FY24/2         | FY25/2         | FY26/2         | FY27/2 Q1      | vs. FY26/2    |
|--------------------------------------|----------------|----------------|----------------|----------------|----------------|---------------|
| <b>Assets</b>                        |                |                |                |                |                |               |
| Current Assets                       |                |                |                |                |                |               |
| Cash and cash equivalents            | 40,536         | 46,917         | 42,689         | 42,059         | 34,263         | -7,796        |
| Accounts receivable                  | 3,866          | 2,448          | 4,272          | 4,079          | 4,112          | +33           |
| Operational loan investments         | 1,324          | 1,324          | 1,324          | 1,324          | 1,324          | –             |
| Operational securities investments   | 47             | 14             | 10             | 3,180          | 383            | -2,797        |
| Real estate for sale                 | 79,151         | 103,721        | 143,993        | 176,904        | 198,684        | +21,780       |
| Other                                | 3,197          | 3,720          | 4,197          | 8,303          | 11,008         | +2,705        |
| Less: venture investments writedown  | -66            | -401           | -490           | -59            | -59            | –             |
| Total Current Assets                 | 128,057        | 157,746        | 195,998        | 235,792        | 249,718        | +13,926       |
| Fixed Assets                         |                |                |                |                |                |               |
| Property, Plant, and Equipment       |                |                |                |                |                |               |
| Buildings and structures (net)       | 54,039         | 45,568         | 41,983         | 43,829         | 49,869         | +6,040        |
| Solar and wind power plants (net)    | 26,862         | 29,234         | 27,529         | 25,611         | 25,119         | -492          |
| Land                                 | 114,431        | 105,368        | 97,798         | 88,432         | 85,161         | -3,271        |
| Other (net)                          | 3,990          | 5,060          | 7,200          | 8,162          | 3,801          | -4,361        |
| Total Property, Plant, and Equipment | 199,323        | 185,232        | 174,511        | 166,035        | 163,952        | -2,083        |
| Intangible Assets                    |                |                |                |                |                |               |
| Goodwill                             | 717            | 989            | 857            | 460            | 438            | -22           |
| Leasehold rights                     | 1,397          | 1,332          | 1,332          | 827            | 426            | -401          |
| Other                                | 283            | 176            | 158            | 83             | 105            | +22           |
| Total Intangible Assets              | 2,398          | 2,498          | 2,348          | 1,371          | 970            | -401          |
| Investments and Other Assets         |                |                |                |                |                |               |
| Securities investments               | 4,455          | 17,086         | 24,300         | 22,149         | 20,152         | -1,997        |
| Long-term loans receivable           | 240            | 838            | 3,993          | 267            | 329            | +62           |
| Deferred tax assets                  | 341            | 682            | 918            | 2,220          | 894            | -1,326        |
| Other                                | 3,937          | 3,766          | 5,469          | 9,068          | 10,227         | +1,159        |
| Less: venture investments writedown  | -133           | -835           | -826           | -1,084         | -1,146         | -62           |
| Total Investments and Other Assets   | 8,840          | 21,537         | 33,856         | 32,621         | 30,457         | -2,164        |
| Total Fixed Assets                   | 210,562        | 209,269        | 210,717        | 200,028        | 195,380        | -4,648        |
| <b>Total Assets</b>                  | <b>338,619</b> | <b>367,015</b> | <b>406,715</b> | <b>435,820</b> | <b>445,099</b> | <b>+9,279</b> |

# Balance Sheet: Liabilities

(JPY million)

|                                                    | FY23/2         | FY24/2         | FY25/2         | FY26/2         | FY27/2 Q1      | vs. FY26/2     |
|----------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Liabilities</b>                                 |                |                |                |                |                |                |
| Current Liabilities                                |                |                |                |                |                |                |
| Short-term loans                                   | 962            | 16,726         | 6,520          | 6,421          | 10,700         | +4,279         |
| Bonds (due within one year)                        | 364            | 3,162          | 232            | 2,162          | 2,162          | —              |
| Long-term loans (due within one year)              | 8,539          | 20,878         | 7,340          | 24,082         | 20,010         | -4,072         |
| Long-term non-recourse loans (due within one year) | 4,218          | 6,413          | 4,478          | 18,062         | 15,273         | -2,789         |
| Income taxes payable                               | 949            | 4,039          | 4,592          | 6,040          | 835            | -5,205         |
| Current year employee bonus accrual                | 112            | 136            | 282            | 300            | 431            | +131           |
| Other current liabilities                          | 4,053          | 4,805          | 5,696          | 5,777          | 8,691          | +2,914         |
| <b>Total Current Liabilities</b>                   | <b>19,200</b>  | <b>56,162</b>  | <b>29,143</b>  | <b>62,848</b>  | <b>58,104</b>  | <b>-4,744</b>  |
| Long-Term Liabilities                              |                |                |                |                |                |                |
| Bonds                                              | 5,239          | 4,306          | 7,074          | 7,812          | 7,771          | -41            |
| Long-term loans                                    | 152,624        | 146,043        | 195,477        | 213,596        | 232,664        | +19,068        |
| Long-term non-recourse loans                       | 38,012         | 35,265         | 40,991         | 25,090         | 28,076         | +2,986         |
| Deferred tax liabilities                           | 1,589          | 1,323          | 1,445          | 1,479          | 1,179          | -300           |
| Long-term security deposits received               | 7,163          | 7,229          | 7,614          | 7,587          | 7,596          | +9             |
| Other long-term liabilities                        | 396            | 404            | 2,261          | 651            | 650            | -1             |
| <b>Total Long-Term Liabilities</b>                 | <b>205,026</b> | <b>194,572</b> | <b>254,865</b> | <b>256,218</b> | <b>277,940</b> | <b>+21,722</b> |
| <b>Total Liabilities</b>                           | <b>224,226</b> | <b>250,734</b> | <b>284,009</b> | <b>319,066</b> | <b>336,044</b> | <b>+16,978</b> |

# Balance Sheet: Net Assets

(JPY million)

|                                                           | FY23/2         | FY24/2         | FY25/2          | FY26/2          | FY27/2 Q1      | vs. FY26/2    |
|-----------------------------------------------------------|----------------|----------------|-----------------|-----------------|----------------|---------------|
| <b>Net Assets</b>                                         |                |                |                 |                 |                |               |
| Shareholders' Equity                                      |                |                |                 |                 |                |               |
| Capital                                                   | 26,888         | 26,892         | 26,946          | 27,012          | 27,124         | +112          |
| Capital reserve                                           | 11,266         | 10,313         | 10,363          | 10,429          | 10,546         | +117          |
| Retained earnings                                         | 82,438         | 90,967         | 81,396          | 81,909          | 80,166         | -1,743        |
| Treasury shares                                           | -17,914        | -22,446        | -7,212          | -5,467          | -10,298        | -4,831        |
| Total Shareholders' Equity                                | 102,678        | 105,727        | 111,493         | 113,884         | 107,538        | -6,346        |
| Accumulated Other Comprehensive Income                    |                |                |                 |                 |                |               |
| Valuation gains (losses) on other securities              | 296            | -1,143         | -399            | 1,664           | 217            | -1,447        |
| Deferred gains (losses) on long-term interest rate hedges | 51             | 44             | 136             | 547             | 645            | +98           |
| Foreign currency translation adjustment                   | —              | —              | -241            | —               | —              | —             |
| Total Accumulated Other Comprehensive Income              | 347            | -1,099         | -505            | 2,212           | 862            | -1,350        |
| Stock Options                                             | 814            | 879            | 724             | 559             | 555            | -4            |
| Minority Interests                                        | 10,552         | 10,772         | 10,992          | 97              | 97             | —             |
| <b>Total Net Assets</b>                                   | <b>114,393</b> | <b>116,281</b> | <b>122,706</b>  | <b>116,754</b>  | <b>109,054</b> | <b>-7,700</b> |
| <b>Total Liabilities and Net Assets</b>                   | <b>338,619</b> | <b>367,015</b> | <b>406,715</b>  | <b>435,820</b>  | <b>445,099</b> | <b>+9,279</b> |
| <b>Equity Ratio</b>                                       | <b>30.4%</b>   | <b>28.5%</b>   | <b>27.3%</b>    | <b>26.6%</b>    | <b>24.4%</b>   | <b>-2.2%</b>  |
| <b>Net D/E Ratio</b>                                      | <b>1.6X</b>    | <b>1.8X</b>    | <b>2.0X</b>     | <b>2.2X</b>     | <b>2.6X</b>    | <b>—</b>      |
| <b>ROE</b>                                                | <b>9.2%</b>    | <b>11.7%</b>   | <b>14.1%</b>    | <b>14.6%</b>    | <b>—</b>       | <b>—</b>      |
| <b>Cash ROE</b>                                           | <b>15.0%</b>   | <b>17.2%</b>   | <b>18.0%</b>    | <b>16.2%</b>    | <b>—</b>       | <b>—</b>      |
| <b>Dividend</b>                                           | <b>JPY 8</b>   | <b>JPY 9</b>   | <b>JPY 10.5</b> | <b>JPY 11.5</b> | <b>—</b>       | <b>—</b>      |
| <b>Dividend on Equity (DOE)</b>                           | <b>3.6%</b>    | <b>3.8%</b>    | <b>4.1%</b>     | <b>4.1%</b>     | <b>—</b>       | <b>—</b>      |

# P&L (1)

(JPY million)

|                                                            | FY23/2<br>(12M) | FY24/2<br>(12M) | FY25/2<br>(12M) | FY26/2<br>(12M) | FY27/2 Q1<br>(3M) | FY26/2 Q1<br>(3M) | Change<br>(YOY) | FY27/2<br>Full-Year<br>Forecast | vs.<br>Forecast |
|------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-------------------|-------------------|-----------------|---------------------------------|-----------------|
| <b>Revenue</b>                                             | <b>68,093</b>   | <b>82,747</b>   | <b>83,576</b>   | <b>92,705</b>   | <b>10,497</b>     | <b>12,487</b>     | <b>-1,990</b>   | <b>-</b>                        | <b>-</b>        |
| Cost of Goods Sold                                         | 48,674          | 61,875          | 58,051          | 62,586          | 5,553             | 6,652             | -1,099          | -                               | -               |
| <b>Gross Profit</b>                                        | <b>19,418</b>   | <b>20,872</b>   | <b>25,524</b>   | <b>30,119</b>   | <b>4,944</b>      | <b>5,834</b>      | <b>-890</b>     | <b>-</b>                        | <b>-</b>        |
| SG&A                                                       | 6,926           | 7,911           | 9,215           | 9,670           | 2,356             | 2,366             | -10             | -                               | -               |
| <b>Operating Profit</b>                                    | <b>12,492</b>   | <b>12,960</b>   | <b>16,309</b>   | <b>20,449</b>   | <b>2,587</b>      | <b>3,468</b>      | <b>-881</b>     | <b>20,600</b>                   | <b>12.6%</b>    |
| <b>Business Profit</b>                                     | <b>16,908</b>   | <b>21,194</b>   | <b>24,864</b>   | <b>28,047</b>   | <b>6,822</b>      | <b>4,695</b>      | <b>+2,127</b>   | <b>34,000</b>                   | <b>20.1%</b>    |
| Non-Operating Income                                       |                 |                 |                 |                 |                   |                   |                 |                                 |                 |
| Interest income                                            | 46              | 36              | 58              | 79              | 5                 | -                 | +5              | -                               | -               |
| Dividend income                                            | 38              | 361             | 16              | 26              | -                 | 1                 | -1              | -                               | -               |
| Mark-to-market gains on long-term interest<br>rate hedges  | 790             | 109             | 1,324           | 2,910           | 501               | 244               | +257            | -                               | -               |
| Other                                                      | 103             | 218             | 324             | 77              | 10                | 11                | -1              | -                               | -               |
| <b>Total Non-Operating Income</b>                          | <b>979</b>      | <b>725</b>      | <b>1,724</b>    | <b>3,093</b>    | <b>517</b>        | <b>256</b>        | <b>+261</b>     | <b>-</b>                        | <b>-</b>        |
| Non-Operating Expenses                                     |                 |                 |                 |                 |                   |                   |                 |                                 |                 |
| Interest expense                                           | 2,165           | 2,349           | 3,069           | 4,347           | 1,276             | 993               | +283            | -                               | -               |
| Mark-to-market losses on long-term interest<br>rate hedges | -               | 330             | 4               | 166             | 175               | 113               | +62             | -                               | -               |
| Debt financing-related fees                                | 171             | 262             | 423             | 204             | 109               | 3                 | +106            | -                               | -               |
| Other                                                      | 285             | 351             | 771             | 1,729           | 95                | 286               | -191            | -                               | -               |
| <b>Total Non-Operating Expenses</b>                        | <b>2,622</b>    | <b>3,294</b>    | <b>4,269</b>    | <b>6,447</b>    | <b>1,656</b>      | <b>1,397</b>      | <b>+259</b>     | <b>-</b>                        | <b>-</b>        |
| <b>Recurring Profit</b>                                    | <b>10,848</b>   | <b>10,391</b>   | <b>13,764</b>   | <b>17,095</b>   | <b>1,448</b>      | <b>2,328</b>      | <b>-880</b>     | <b>14,900</b>                   | <b>9.7%</b>     |
| Extraordinary Gains                                        |                 |                 |                 |                 |                   |                   |                 |                                 |                 |
| Gains on sale of fixed assets                              | 4,416           | 4,376           | 7,943           | 7,756           | 1,228             | 782               | +446            | -                               | -               |
| Gains on sale of securities investments                    | -               | 89              | 608             | 1,259           | -                 | 407               | -407            | -                               | -               |
| Gains on sale of shares in affiliates                      | -               | 3,960           | -               | -               | 3,017             | -                 | +3,017          | -                               | -               |
| Other                                                      | 205             | 551             | 289             | 402             | 18                | 118               | -100            | -                               | -               |
| <b>Total Extraordinary Gains</b>                           | <b>4,621</b>    | <b>8,978</b>    | <b>8,841</b>    | <b>9,418</b>    | <b>4,265</b>      | <b>1,307</b>      | <b>+2,958</b>   | <b>-</b>                        | <b>-</b>        |

# P&L (2)

(JPY million)

|                                               | FY23/2<br>(12M)  | FY24/2<br>(12M)  | FY25/2<br>(12M)  | FY26/2<br>(12M)  | FY27/2 Q1<br>(3M) | FY26/2 Q1<br>(3M) | Change<br>(YOY)  | FY27/2<br>Full-Year<br>Forecast | vs.<br>Forecast |
|-----------------------------------------------|------------------|------------------|------------------|------------------|-------------------|-------------------|------------------|---------------------------------|-----------------|
| Extraordinary Losses                          |                  |                  |                  |                  |                   |                   |                  |                                 |                 |
| Loss on disposal of fixed assets              | 23               | 147              | 100              | 11               | 14                | 1                 | +13              | —                               | —               |
| Valuation losses on securities investments    | 261              | —                | 588              | 791              | —                 | —                 | —                | —                               | —               |
| Impairment loss                               | 803              | —                | 25               | 435              | —                 | 35                | -35              | —                               | —               |
| Other                                         | 146              | 1,259            | 107              | 777              | 57                | 75                | -18              | —                               | —               |
| Total Extraordinary Losses                    | 1,235            | 1,406            | 821              | 2,015            | 71                | 113               | -42              | —                               | —               |
| Pre-Tax Income                                | 14,234           | 17,962           | 21,784           | 24,499           | 5,642             | 3,522             | +2,120           | —                               | —               |
| Total Income Taxes                            | 4,578            | 5,626            | 6,370            | 7,655            | 2,755             | 1,134             | +1,621           | —                               | —               |
| Pre-Minority Interest Net Income              | 9,656            | 12,335           | 15,414           | 16,843           | 2,886             | 2,388             | +498             | —                               | —               |
| Net Income Attributable to Minority Interests | 246              | 227              | 226              | 215              | 2                 | 56                | -54              | —                               | —               |
| <b>Net Income</b>                             | <b>9,409</b>     | <b>12,108</b>    | <b>15,187</b>    | <b>16,628</b>    | <b>2,883</b>      | <b>2,331</b>      | <b>+552</b>      | <b>18,000</b>                   | <b>16.0%</b>    |
| <b>Cash Net Income</b>                        | <b>15,327</b>    | <b>17,878</b>    | <b>19,391</b>    | <b>18,442</b>    | <b>6,087</b>      | <b>3,823</b>      | <b>+2,264</b>    | <b>24,000</b>                   | <b>25.4%</b>    |
| <b>Net Income per Share (EPS)</b>             | <b>JPY 20.45</b> | <b>JPY 26.89</b> | <b>JPY 34.86</b> | <b>JPY 40.11</b> | <b>JPY 7.28</b>   | <b>JPY 5.51</b>   | <b>+JPY 1.77</b> | <b>JPY 45.13</b>                | <b>16.1%</b>    |
| <b>Cash EPS</b>                               | <b>JPY 33.30</b> | <b>JPY 39.70</b> | <b>JPY 44.51</b> | <b>JPY 44.49</b> | <b>JPY 15.37</b>  | <b>JPY 9.05</b>   | <b>+JPY 6.32</b> | <b>JPY 60.17</b>                | <b>25.5%</b>    |
| Stock Earnings                                | 15,598           | 19,417           | 22,975           | 24,399           | 6,246             | 6,136             | +110             | —                               | —               |
| Flow Earnings                                 | 13,371           | 14,315           | 15,671           | 17,828           | 4,149             | 2,057             | +2,092           | —                               | —               |
| Cash Earnings                                 | 28,970           | 33,733           | 38,646           | 42,228           | 10,395            | 8,193             | +2,202           | —                               | —               |
| Stock Earnings Ratio                          | 53.8%            | 57.6%            | 59.5%            | 57.8%            | 60.1%             | 74.9%             | -14.8%           | —                               | —               |
| Fixed Expenses                                | 8,087            | 9,060            | 10,955           | 12,506           | 3,188             | 2,974             | +214             | —                               | —               |
| Stock Earnings/Fixed Expenses Coverage        | 192.9%           | 214.3%           | 209.7%           | 195.1%           | 195.9%            | 206.3%            | -10.4%           | —                               | —               |

# Cash Flows: Operations

(JPY million)

|                                                           | FY23/2 (12M) | FY24/2 (12M)  | FY25/2 (12M)   | FY26/2 (12M)   | FY27/2 Q1 (3M) |
|-----------------------------------------------------------|--------------|---------------|----------------|----------------|----------------|
| <b>Cash Flows from Operations</b>                         |              |               |                |                |                |
| Pre-tax income                                            | 14,234       | 17,962        | 21,784         | 24,499         | 5,642          |
| Depreciation                                              | 5,339        | 4,859         | 4,795          | 4,676          | 1,255          |
| Amortization of goodwill                                  | 177          | 97            | 156            | 131            | 21             |
| Increase (decrease) in accrued bonuses                    | 73           | 31            | 145            | 17             | 159            |
| Increase (decrease) in allowance of doubtful accounts     | 134          | 1,036         | 80             | -173           | 61             |
| Interest and dividend income                              | -85          | -397          | -74            | -106           | -5             |
| Interest expense                                          | 2,165        | 2,349         | 3,069          | 4,347          | 1,276          |
| Losses (gains) on sale of shares in affiliates            | —            | -3,960        | —              | —              | -3,017         |
| Losses (gains) on sale of securities investments          | —            | -89           | -584           | -1,184         | —              |
| Losses (gains) on removal of fixed assets                 | 23           | 45            | 100            | 11             | —              |
| Losses (gains) on sale of fixed assets                    | -4,416       | -4,273        | -7,943         | -7,756         | -1,214         |
| Impairment loss                                           | 803          | 2             | 25             | 435            | —              |
| Valuation losses on securities investments                | 261          | —             | 588            | 791            | —              |
| Decrease (increase) in trading notes and receivables      | -2,096       | 1,469         | -1,724         | 193            | -43            |
| Decrease (increase) in operational securities investments | 3,178        | 1,229         | 3              | -204           | 2,920          |
| Decrease (increase) in real estate for sale               | -10,114      | -25,238       | -40,430        | -32,910        | -23,020        |
| Valuation losses on SPC capital contributions             | 3            | 1             | —              | —              | —              |
| Decrease (increase) in advances paid                      | -6           | -615          | 322            | 303            | 39             |
| Decrease (increase) in accounts receivable                | -62          | -21           | -57            | -164           | -66            |
| Increase (decrease) in accounts payable                   | 462          | 395           | 3              | 659            | -1,548         |
| Increase (decrease) in accrued expenses                   | -38          | 168           | 178            | -184           | 39             |
| Increase (decrease) in advances received                  | -908         | 40            | 91             | 94             | 65             |
| Increase (decrease) in security deposits received         | 413          | 193           | 385            | -26            | 204            |
| Other                                                     | -1,859       | 945           | -730           | -2,947         | -500           |
| <b>Sub-Total</b>                                          | <b>7,682</b> | <b>-3,769</b> | <b>-19,816</b> | <b>-9,498</b>  | <b>-17,731</b> |
| Interest and dividend income received                     | 85           | 397           | 74             | 106            | 5              |
| Interest expenses paid                                    | -2,051       | -2,161        | -2,827         | -4,091         | -1,204         |
| Income taxes paid and refunded                            | -5,462       | -3,043        | -5,880         | -8,376         | -7,543         |
| <b>Net Cash from (Used for) Operations</b>                | <b>254</b>   | <b>-8,577</b> | <b>-28,449</b> | <b>-21,859</b> | <b>-26,474</b> |

# Cash Flows: Investments & Financing

(JPY million)

|                                                                                    | FY23/2 (12M)  | FY24/2 (12M)  | FY25/2 (12M)  | FY26/2 (12M)  | FY27/2 Q1 (3M) |
|------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|----------------|
| <b>Cash Flows from Investments</b>                                                 |               |               |               |               |                |
| Payments into time deposits                                                        | -2            | -701          | -96           | -232          | —              |
| Redemptions of time deposits                                                       | 23            | —             | 800           | 314           | —              |
| Payments for securities investments                                                | -968          | -16,567       | -10,314       | -40           | -80            |
| Proceeds from sale of securities investments                                       | —             | 133           | 7,813         | 407           | —              |
| Acquisitions of property, plant, and equipment                                     | -10,516       | -8,203        | -5,044        | -10,180       | -1,724         |
| Proceeds from sale of property, plant, and equipment                               | 14,065        | 18,384        | 19,016        | 21,628        | 2,043          |
| Acquisitions of intangible assets                                                  | -24           | -114          | -85           | -85           | -26            |
| Payments of SPC capital contributions                                              | -6            | —             | —             | —             | —              |
| Redemptions of SPC capital contributions                                           | 97            | 8             | —             | —             | —              |
| Payments of security deposits                                                      | —             | -127          | -99           | -2            | —              |
| Acquisition of subsidiary shares resulting in change of consolidation scope        | —             | —             | -114          | —             | —              |
| Proceeds from sale of subsidiary shares resulting in change of consolidation scope | —             | 3,356         | —             | —             | 8,098          |
| Acquisition of equity-method affiliate shares                                      | —             | —             | -2,259        | —             | —              |
| Proceeds from sale of shares in equity-method affiliates                           | —             | —             | —             | 2,289         | —              |
| Other                                                                              | -33           | 1,306         | -4,257        | 628           | 123            |
| <b>Net Cash from (Used for ) Investments</b>                                       | <b>2,635</b>  | <b>-2,524</b> | <b>5,358</b>  | <b>14,726</b> | <b>8,433</b>   |
| <b>Cash Flows from Financing</b>                                                   |               |               |               |               |                |
| Net increase (decrease) in short-term loans                                        | -1,419        | 15,764        | -10,206       | -98           | 4,278          |
| Proceeds from bond issuance                                                        | —             | 2,221         | 2,984         | 2,887         | —              |
| Repayment of maturing bond principal to bondholders                                | -274          | -364          | -3,162        | -232          | -40            |
| Proceeds from long-term loans                                                      | 41,834        | 64,043        | 96,037        | 82,241        | 27,704         |
| Repayment of long-term loans                                                       | -40,385       | -54,996       | -60,504       | -47,547       | -12,581        |
| Proceeds from long-term non-recourse loans                                         | 3,000         | 4,600         | 11,700        | —             | 3,000          |
| Repayment of long-term non-recourse loans                                          | -1,633        | -5,152        | -7,908        | -2,317        | -2,802         |
| Proceeds from employee exercise of stock options                                   | —             | 7             | 92            | 113           | 194            |
| Share buyback                                                                      | -4,499        | -4,771        | -5,564        | -9,836        | -4,856         |
| Payments to minority interests                                                     | —             | —             | —             | -11,101       | —              |
| Dividends paid to minority interests                                               | -6            | -6            | -6            | -8            | -2             |
| Dividends paid                                                                     | -3,197        | -3,553        | -3,893        | -4,392        | -4,490         |
| <b>Net Cash from (Used for ) Financing</b>                                         | <b>-6,582</b> | <b>17,791</b> | <b>19,567</b> | <b>9,708</b>  | <b>10,402</b>  |
| <b>Economic Operating Cash Flow</b>                                                | <b>9,962</b>  | <b>25,317</b> | <b>19,827</b> | <b>18,372</b> | <b>536</b>     |

\*Economic Operating Cash Flow = Cash Flows from Operations - Net Change in Real Estate and Power Plants for Sale + Post-Tax Gains on Sales of Sustainable Real Estate & Hotel Assets Recorded as Extraordinary Gains

# Balance Sheet: Segment Breakdown

(JPY million)

| Segment                       | Cash and Cash Equivalents | Operational Loan Investments | Operational Securities Investments | Real Estate for Sale | Fixed Assets   | Intangible Assets | Securities Investments | Other Assets  | Total Assets   |
|-------------------------------|---------------------------|------------------------------|------------------------------------|----------------------|----------------|-------------------|------------------------|---------------|----------------|
| Asset Management (AM)         | 313                       | —                            | —                                  | —                    | —              | 336               | —                      | 1,453         | <b>2,104</b>   |
| Sustainable Real Estate (SRE) | 11,290                    | 1,324                        | 367                                | 60,378               | 92,947         | 268               | 15,824                 | 7,876         | <b>190,279</b> |
| Hotel                         | 3,391                     | —                            | 15                                 | 47,477               | 43,133         | 223               | 3,385                  | 2,298         | <b>99,923</b>  |
| Ichigo Owners                 | 151                       | —                            | —                                  | 90,828               | —              | 5                 | 91                     | 603           | <b>91,680</b>  |
| Clean Energy (CE)             | 4,354                     | —                            | —                                  | —                    | 27,315         | 114               | 81                     | 3,027         | <b>34,893</b>  |
| Company-Wide Assets           | 14,761                    | —                            | —                                  | —                    | 555            | 22                | 769                    | 10,107        | <b>26,217</b>  |
| <b>Total</b>                  | <b>34,263</b>             | <b>1,324</b>                 | <b>383</b>                         | <b>198,684</b>       | <b>163,952</b> | <b>970</b>        | <b>20,152</b>          | <b>25,366</b> | <b>445,099</b> |

# Real Estate Asset Breakdown (1)

## 131 Assets, JPY 320.3B, Annual NOI JPY 13B (5.7% Yield)

\*Excludes Ichigo Owners and Centro assets

| No. | Asset Type   | Classification | Location            | Acquisition Price | Acquisition Date | Building Age | Forecast NOI/Year <sup>1</sup> | Ichigo Equity Investment | Forecast Equity Multiple <sup>2</sup> | Forecast IRR <sup>3</sup> |
|-----|--------------|----------------|---------------------|-------------------|------------------|--------------|--------------------------------|--------------------------|---------------------------------------|---------------------------|
| 1   | Retail       | Fixed Asset    | Matsudo, Chiba      | JPY 2B-3B         | 2005/06          | 54 years     | –                              | JPY 1,900M               | –                                     | –                         |
| 2   | Retail       | Fixed Asset    | Minato-ku, Tokyo    | JPY 2B-3B         | 2005/10          | 57 years     | JPY 136M                       | JPY 1,033M               | –                                     | –                         |
| 3   | Retail       | Fixed Asset    | Minato-ku, Tokyo    | >JPY 3B           | 2006/03          | 40 years     | JPY 165M                       | JPY 1,356M               | –                                     | –                         |
| 5   | Office       | Fixed Asset    | Sendai, Miyagi      | >JPY 3B           | 2006/10          | 18 years     | JPY 240M                       | JPY 1,042M               | –                                     | –                         |
| 6   | Office       | Fixed Asset    | Fukuoka             | >JPY 3B           | 2006/12          | 17 years     | JPY 350M                       | JPY 1,339M               | –                                     | –                         |
| 10  | Retail       | Fixed Asset    | Chiyoda-ku, Tokyo   | JPY 1B-2B         | 2007/06          | 46 years     | JPY 103M                       | JPY 240M                 | –                                     | –                         |
| 11  | Retail       | Fixed Asset    | Chiyoda-ku, Tokyo   | JPY 1B-2B         | 2007/06          | 45 years     | JPY 154M                       | JPY 233M                 | –                                     | –                         |
| 14  | Ground Lease | Fixed Asset    | Atsugi, Kanagawa    | JPY 2B-3B         | 2011/06          | –            | JPY 172M                       | JPY 147M                 | –                                     | –                         |
| 17  | Retail       | Fixed Asset    | Toshima-ku, Tokyo   | >JPY 3B           | 2013/03          | 15 years     | JPY 243M                       | JPY 340M                 | –                                     | –                         |
| 18  | Retail       | Fixed Asset    | Shibuya-ku, Tokyo   | <JPY 1B           | 2013/05          | 39 years     | JPY 57M                        | JPY 154M                 | –                                     | –                         |
| 19  | Retail       | Fixed Asset    | Chofu, Tokyo        | JPY 1B-2B         | 2013/06          | 41 years     | JPY 136M                       | JPY 310M                 | –                                     | –                         |
| 29  | Ground Lease | Fixed Asset    | Fujisawa, Kanagawa  | JPY 1B-2B         | 2014/03          | –            | JPY 113M                       | JPY 273M                 | –                                     | –                         |
| 30  | Retail       | Fixed Asset    | Shibuya-ku, Tokyo   | <JPY 1B           | 2014/03          | 42 years     | JPY 51M                        | JPY 108M                 | –                                     | –                         |
| 35  | Office       | Fixed Asset    | Minato-ku, Tokyo    | JPY 2B-3B         | 2014/05          | 17 years     | JPY 144M                       | JPY 434M                 | –                                     | –                         |
| 37  | Retail       | Fixed Asset    | Minato-ku, Tokyo    | <JPY 1B           | 2014/07          | 53 years     | JPY 45M                        | JPY 77M                  | –                                     | –                         |
| 40  | Retail       | Fixed Asset    | Fukuoka             | <JPY 1B           | 2014/09          | 41 years     | JPY 49M                        | JPY 252M                 | –                                     | –                         |
| 41  | Hotel        | Fixed Asset    | Utsunomiya, Tochigi | JPY 1B-2B         | 2014/09          | 39 years     | JPY 355M                       | JPY 400M                 | –                                     | –                         |
| 42  | Retail       | Fixed Asset    | Fukuoka             | JPY 1B-2B         | 2014/09          | 25 years     | JPY 59M                        | JPY 177M                 | –                                     | –                         |

<sup>1</sup> Forecast NOI/ Year is based on the business plan of each asset and is the forecast NOI after value-add is completed.

<sup>2</sup> Forecast Equity Multiple is based on the business plan of each asset and is the sum of forecast rental income and gains on sales divided by Ichigo Investment.

<sup>3</sup> Forecast IRR is the forecast internal rate of return based on each asset's actual cash flow.

# Real Estate Asset Breakdown (2)

| No. | Asset Type  | Classification | Location            | Acquisition Price | Acquisition Date | Building Age | Forecast NOI/Year <sup>1</sup> | Ichigo Equity Investment | Forecast Equity Multiple <sup>2</sup> | Forecast IRR <sup>3</sup> |
|-----|-------------|----------------|---------------------|-------------------|------------------|--------------|--------------------------------|--------------------------|---------------------------------------|---------------------------|
| 43  | Retail      | Fixed Asset    | Osaka               | JPY 1B-2B         | 2014/09          | 24 years     | JPY 114M                       | JPY 301M                 | —                                     | —                         |
| 57  | Residential | Fixed Asset    | Minato-ku, Tokyo    | JPY 1B-2B         | 2014/12          | 22 years     | —                              | JPY 186M                 | —                                     | —                         |
| 63  | Retail      | Fixed Asset    | Meguro-ku, Tokyo    | JPY 1B-2B         | 2014/12          | 19 years     | JPY 82M                        | JPY 129M                 | —                                     | —                         |
| 64  | Retail      | Fixed Asset    | Shinagawa-ku, Tokyo | <JPY 1B           | 2015/01          | —            | JPY 26M                        | —                        | —                                     | —                         |
| 68  | Retail      | Fixed Asset    | Shibuya-ku, Tokyo   | <JPY 1B           | 2015/04          | 24 years     | JPY 48M                        | JPY 79M                  | —                                     | —                         |
| 110 | Hotel       | Fixed Asset    | Fukuoka             | >JPY 3B           | 2016/03          | 40 years     | JPY 273M                       | JPY 905M                 | —                                     | —                         |
| 114 | Hotel       | Fixed Asset    | Fukuoka             | >JPY 3B           | 2016/04          | 36 years     | JPY 182M                       | JPY 550M                 | —                                     | —                         |
| 116 | Retail      | Fixed Asset    | Sendai, Miyagi      | <JPY 1B           | 2016/04          | 37 years     | JPY 63M                        | JPY 86M                  | —                                     | —                         |
| 119 | Retail      | Fixed Asset    | Shibuya-ku, Tokyo   | <JPY 1B           | 2016/06          | 39 years     | JPY 42M                        | JPY 136M                 | —                                     | —                         |
| 120 | Hotel       | Fixed Asset    | Shinjuku-ku, Tokyo  | >JPY 3B           | 2016/09          | 46 years     | JPY 554M                       | JPY 349M                 | —                                     | —                         |
| 121 | Office      | Fixed Asset    | Minato-ku, Tokyo    | >JPY 3B           | 2016/10          | 25 years     | JPY 1,540M                     | JPY 3,450M               | —                                     | —                         |
| 147 | Hotel       | Fixed Asset    | Kyoto               | >JPY 3B           | 2018/08          | 7 years      | JPY 327M                       | JPY 1,666M               | —                                     | —                         |
| 151 | Office      | Fixed Asset    | Fukuoka             | <JPY 1B           | 2018/10          | 27 years     | JPY 36M                        | JPY 38M                  | —                                     | —                         |
| 157 | Office      | Fixed Asset    | Chiyoda-ku, Tokyo   | <JPY 1B           | 2019/04          | 43 years     | JPY 52M                        | JPY 210M                 | —                                     | —                         |
| 159 | Retail      | Fixed Asset    | Shibuya-ku, Tokyo   | JPY 2B-3B         | 2019/05          | 46 years     | JPY 123M                       | JPY 210M                 | —                                     | —                         |
| 161 | Hotel       | Fixed Asset    | Fukuoka             | >JPY 3B           | 2019/07          | 31 years     | JPY 488M                       | JPY 1,636M               | —                                     | —                         |
| 162 | Hotel       | Fixed Asset    | Fukuoka             | >JPY 3B           | 2019/07          | 27 years     | JPY 353M                       | JPY 1,170M               | —                                     | —                         |
| 167 | Hotel       | Fixed Asset    | Hiroshima           | >JPY 3B           | 2020/08          | 5 years      | JPY 306M                       | —                        | —                                     | —                         |

<sup>1</sup> Forecast NOI/ Year is based on the business plan of each asset and is the forecast NOI after value-add is completed.

<sup>2</sup> Forecast Equity Multiple is based on the business plan of each asset and is the sum of forecast rental income and gains on sales divided by Ichigo Investment.

<sup>3</sup> Forecast IRR is the forecast internal rate of return based on each asset's actual cash flow.

# Real Estate Asset Breakdown (3)

| No.             | Asset Type | Classification | Location            | Acquisition Price         | Acquisition Date | Building Age | Forecast NOI/Year <sup>1</sup> | Ichigo Equity Investment | Forecast Equity Multiple <sup>2</sup> | Forecast IRR <sup>3</sup> |
|-----------------|------------|----------------|---------------------|---------------------------|------------------|--------------|--------------------------------|--------------------------|---------------------------------------|---------------------------|
| 172             | Office     | Fixed Asset    | Sapporo, Hokaido    | >JPY 3B                   | 2022/04          | 1 year       | JPY 624M                       | JPY 954M                 | —                                     | —                         |
| 175             | Office     | Fixed Asset    | Utsunomiya, Tochigi | JPY 2B-3B                 | 2022/09          | 18 years     | JPY 203M                       | JPY 217M                 | —                                     | —                         |
| 177             | Retail     | Fixed Asset    | Matsudo, Chiba      | JPY 1B-2B                 | 2023/01          | 21 years     | JPY 69M                        | JPY 283M                 | —                                     | —                         |
| 182             | Retail     | Fixed Asset    | Nanto, Toyama       | <JPY 1B                   | 2024/02          | 2 years      | —                              | JPY 63M                  | —                                     | —                         |
| 40 Fixed Assets |            |                |                     | JPY 133,311M              |                  |              | JPY 8,078M                     | JPY 22,433M              | —                                     | —                         |
|                 |            |                |                     | JPY 134,137M (Book Value) |                  |              |                                |                          |                                       |                           |

<sup>1</sup> Forecast NOI/ Year is based on the business plan of each asset and is the forecast NOI after value-add is completed.

<sup>2</sup> Forecast Equity Multiple is based on the business plan of each asset and is the sum of forecast rental income and gains on sales divided by Ichigo Investment.

<sup>3</sup> Forecast IRR is the forecast internal rate of return based on each asset's actual cash flow.

# Real Estate Asset Breakdown (4)

| No. | Asset Type | Classification       | Location           | Acquisition Price | Acquisition Date | Building Age | Forecast NOI/Year <sup>1</sup> | Ichigo Equity Investment | Forecast Equity Multiple <sup>2</sup> | Forecast IRR <sup>3</sup> |
|-----|------------|----------------------|--------------------|-------------------|------------------|--------------|--------------------------------|--------------------------|---------------------------------------|---------------------------|
| 61  | Retail     | Operational Loan     | Shinjuku-ku, Tokyo | JPY 1B-2B         | 2014/12          | 63 years     | JPY 120M                       | JPY 57M                  | 15.26X                                | 51.7%                     |
| 89  | Office     | Real Estate for Sale | Musashino, Tokyo   | >JPY 3B           | 2015/07          | 37 years     | JPY 131M                       | JPY 670M                 | 1.72X                                 | 13.3%                     |
| 143 | Retail     | Real Estate for Sale | Fukuoka            | JPY 1B-2B         | 2017/09          | 41 years     | JPY 105M                       | JPY 223M                 | 3.78X                                 | 19.9%                     |
| 163 | Retail     | Real Estate for Sale | Nagoya             | >JPY 3B           | 2019/08          | 28 years     | JPY 481M                       | JPY 1,146M               | 3.47X                                 | 17.0%                     |
| 166 | Retail     | Real Estate for Sale | Shibuya-ku, Tokyo  | <JPY 1B           | 2020/03          | 20 years     | JPY 39M                        | JPY 83M                  | 3.23X                                 | 13.5%                     |
| 168 | Office     | Real Estate for Sale | Koto-ku, Tokyo     | JPY 1B-2B         | 2020/11          | 36 years     | JPY 105M                       | –                        | 3.17X                                 | 53.6%                     |
| 174 | Office     | Real Estate for Sale | Meguro-ku, Tokyo   | JPY 2B-3B         | 2022/08          | 36 years     | JPY 106M                       | JPY 344M                 | 3.25X                                 | 41.2%                     |
| 176 | Office     | Real Estate for Sale | Fukuoka            | <JPY 1B           | 2022/09          | 21 years     | JPY 41M                        | JPY 65M                  | 3.85X                                 | 36.7%                     |
| 178 | Retail     | Real Estate for Sale | Shibuya-ku, Tokyo  | <JPY 1B           | 2022/12          | 17 years     | JPY 35M                        | JPY 28M                  | 7.96X                                 | 44.6%                     |
| 179 | Office     | Real Estate for Sale | Minato-ku, Tokyo   | JPY 1B-2B         | 2023/02          | 35 years     | JPY 59M                        | JPY 170M                 | 2.38X                                 | 33.6%                     |
| 181 | Logistics  | Real Estate for Sale | Sanbu-gun, Chiba   | JPY 1B-2B         | 2023/11          | 2 years      | JPY 55M                        | –                        | –                                     | –                         |
| 183 | Office     | Real Estate for Sale | Sapporo, Hokaido   | >JPY 3B           | 2023/12          | 37 years     | JPY 194M                       | JPY 696M                 | –                                     | –                         |
| 184 | Hotel      | Real Estate for Sale | Sendai, Miyagi     | JPY 2B-3B         | 2023/12          | 16 years     | JPY 165M                       | JPY 20M                  | 4.51X                                 | 88.7%                     |
| 185 | Hotel      | Real Estate for Sale | Osaka              | >JPY 3B           | 2024/02          | 29 years     | JPY 1,063M                     | JPY 2,062M               | 2.11X                                 | 28.7%                     |
| 186 | Office     | Real Estate for Sale | Osaka              | JPY 2B-3B         | 2024/04          | 30 years     | JPY 190M                       | JPY 427M                 | 1.20X                                 | 61.2%                     |
| 187 | Office     | Real Estate for Sale | Nagoya             | >JPY 3B           | 2024/04          | 34 years     | JPY 232M                       | JPY 623M                 | 2.03X                                 | 43.8%                     |
| 188 | Logistics  | Real Estate for Sale | Sanbu-gun, Chiba   | JPY 1B-2B         | 2024/06          | 1 year       | JPY 57M                        | JPY 129M                 | 2.13X                                 | 45.1%                     |
| 189 | Office     | Real Estate for Sale | Bunkyo-ku, Tokyo   | >JPY 3B           | 2024/07          | 35 years     | JPY 273M                       | JPY 830M                 | 1.81X                                 | 24.5%                     |

<sup>1</sup> Forecast NOI/ Year is based on the business plan of each asset and is the forecast NOI after value-add is completed.

<sup>2</sup> Forecast Equity Multiple is based on the business plan of each asset and is the sum of forecast rental income and gains on sales divided by Ichigo Investment.

<sup>3</sup> Forecast IRR is the forecast internal rate of return based on each asset's actual cash flow.

# Real Estate Asset Breakdown (5)

| No.                               | Asset Type                              | Classification       | Location                   | Acquisition Price                         | Acquisition Date | Building Age | Forecast NOI/Year <sup>1</sup> | Ichigo Equity Investment | Forecast Equity Multiple <sup>2</sup> | Forecast IRR <sup>3</sup> |
|-----------------------------------|-----------------------------------------|----------------------|----------------------------|-------------------------------------------|------------------|--------------|--------------------------------|--------------------------|---------------------------------------|---------------------------|
| 190                               | Office                                  | Real Estate for Sale | Yokohama, Kanagawa         | JPY 1B-2B                                 | 2024/11          | 38 years     | JPY 61M                        | JPY 37M                  | 3.61X                                 | 61.0%                     |
| 191                               | Hotel                                   | Real Estate for Sale | Chiyoda-ku, Tokyo          | >JPY 3B                                   | 2025/01          | 8 years      | JPY 375M                       | JPY 1,819M               | 1.52X                                 | 57.9%                     |
| 192                               | Logistics                               | Real Estate for Sale | Higashi Matsuyama, Saitama | JPY 2B-3B                                 | 2025/03          | 1 year       | JPY 123M                       | JPY 186M                 | 1.75X                                 | 31.9%                     |
| 193                               | Hotel                                   | Real Estate for Sale | Nara                       | JPY 1B-2B                                 | 2025/04          | 20 years     | JPY 146M                       | JPY 179M                 | 4.54X                                 | 61.5%                     |
| 194                               | Hotel                                   | Real Estate for Sale | Osaka                      | >JPY 3B                                   | 2025/07          | 5 years      | JPY 497M                       | JPY 1,519M               | 3.92X                                 | 65.0%                     |
| 195                               | Logistics                               | Real Estate for Sale | Kuki, Saitama              | >JPY 3B                                   | 2025/09          | 1 year       | JPY 329M                       | JPY 225M                 | 1.73X                                 | 31.1%                     |
| 196                               | Hotel                                   | Real Estate for Sale | Osaka                      | >JPY 3B                                   | 2025/10          | 7 years      | JPY 539M                       | JPY 1,876M               | 2.60X                                 | 43.7%                     |
| 197                               | Logistics                               | Real Estate for Sale | Toyokawa, Aichi            | JPY 2B-3B                                 | 2025/11          | 1 year       | JPY 106M                       | JPY 215M                 | 1.44X                                 | 20.1%                     |
| 198                               | Office                                  | Real Estate for Sale | Chiyoda-ku, Tokyo          | JPY 1B-2B                                 | 2026/03          | 36 years     | JPY 85M                        | JPY 145M                 | 5.64X                                 | 41.6%                     |
| 199                               | Office                                  | Real Estate for Sale | Shinjuku-ku, Tokyo         | JPY 2B-3B                                 | 2026/04          | 35 year      | JPY 117M                       | JPY 650M                 | 3.13X                                 | 70.1%                     |
| 28 Real Estate For Sale           |                                         |                      |                            | JPY 105,165M<br>JPY 109,180M (Book Value) |                  |              | JPY 5,832M                     | JPY 14,426M              | 2.59X                                 | 42.3%                     |
| Subtotal 68 Assets                |                                         |                      |                            | JPY 238,477M<br>JPY 243,318M (Book Value) |                  |              | JPY 13,910M                    | JPY 36,859M              |                                       |                           |
| No.                               | Asset Type                              |                      |                            | Acquisition Price                         | vs. FY25/2       |              | Forecast NOI/Year <sup>1</sup> | Ichigo Equity Investment | Forecast Equity Multiple <sup>2</sup> | Forecast IRR <sup>3</sup> |
| A                                 | Ichigo Owners (Residential)             |                      | 63 Assets                  | JPY 89,989M                               | +JPY 18,468M     |              | JPY 3,453M                     | JPY 18,938M              | —                                     | —                         |
| B                                 | Ichigo Owners (Other)                   |                      | —                          | —                                         | -JPY 563M        |              | —                              | —                        | —                                     | —                         |
| C                                 | Centro (Primarily Office & Residential) |                      | —                          | —                                         | -JPY 6,061M      |              | —                              | —                        | —                                     | —                         |
| Total 131 Assets                  |                                         |                      |                            | JPY 328,467M<br>JPY 333,614M (Book Value) |                  |              | JPY 17,363M                    | JPY 55,798M              | —                                     | —                         |
| Assets acquired in FY27/2 Q1 (3M) |                                         |                      | Total 14 Assets            | JPY 22,689M                               |                  |              | JPY 895M                       | JPY 5,977M               | —                                     |                           |

<sup>1</sup> Forecast NOI/ Year is based on the business plan of each asset and is the forecast NOI after value-add is completed.

<sup>2</sup> Forecast Equity Multiple is based on the business plan of each asset and is the sum of forecast rental income and gains on sales divided by Ichigo Investment.

<sup>3</sup> Forecast IRR is the forecast internal rate of return based on each asset's actual cash flow.

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# Ichigo Solar Power Plant Portfolio

## Operating (Solar)

| No. | Solar Power Plant                         | Area     | Panel Output (MW) | FIT (Pre-tax) | Operation Start Date |
|-----|-------------------------------------------|----------|-------------------|---------------|----------------------|
| 1   | Ichigo Tokushima Higashi-Okinosu          | Shikoku  | 2.5               | JPY 40        | 2013/08              |
| 2   | Ichigo Fuchu Jogecho Yano                 | Chugoku  | 0.9               | JPY 40        | 2014/03              |
| 3   | Ichigo Yubetsu Barou                      | Hokkaido | 0.8               | JPY 40        | 2014/04              |
| 4   | Ichigo Maebashi Naegashima                | Kanto    | 0.6               | JPY 40        | 2014/04              |
| 5   | Ichigo Kijo Takajo                        | Kyushu   | 0.8               | JPY 40        | 2014/04              |
| 6   | Ichigo Betsukai Kawakamicho               | Hokkaido | 0.8               | JPY 40        | 2014/10              |
| 7   | Ichigo Toyokoro Sasadamachi               | Hokkaido | 0.6               | JPY 40        | 2014/10              |
| 8   | Ichigo Higashi-Hiroshima Saijocho Taguchi | Chugoku  | 2.7               | JPY 40        | 2015/01              |
| 9   | Ichigo Akkeshi Shirahama                  | Hokkaido | 0.8               | JPY 40        | 2015/03              |
| 10  | Ichigo Hamanaka Bokujo Tsurunokotai       | Tohoku   | 2.3               | JPY 36        | 2015/12              |
| 11  | Ichigo Yonago Izumi                       | Chugoku  | 2.6               | JPY 40        | 2016/01              |
| 12  | Ichigo Kasaoka Takumicho                  | Chugoku  | 1.1               | JPY 32        | 2016/03              |
| 13  | Ichigo Toki Oroshicho                     | Chubu    | 1.3               | JPY 36        | 2016/06              |
| 14  | Ichigo Toride Shimotakai Kita             | Kanto    | 1.0               | JPY 32        | 2016/07              |
| 15  | Ichigo Toride Shimotakai Minami           | Kanto    | 0.5               | JPY 32        | 2016/07              |
| 16  | Ichigo Hamanaka Bokujo Kajibayashi        | Tohoku   | 2.3               | JPY 36        | 2016/10              |
| 17  | Ichigo Sera Tsukuchi                      | Chugoku  | 2.5               | JPY 32        | 2017/02              |
| 18  | Ichigo Sera Aomizu                        | Chugoku  | 2.8               | JPY 32        | 2017/08              |
| 19  | Ichigo Showamura Ogose                    | Kanto    | 43.3              | JPY 36        | 2017/09              |
| 20  | Ichigo Memuro Nishi-Shikari               | Hokkaido | 1.3               | JPY 40        | 2018/02              |
| 21  | Ichigo Kure Yasuuracho Nakahata           | Chugoku  | 2.9               | JPY 36        | 2018/03              |
| 22  | Ichigo Tsu                                | Chubu    | 2.9               | JPY 24        | 2018/03              |
| 23  | Ichigo Kasaoka Iwanoike                   | Chugoku  | 2.6               | JPY 24        | 2018/03              |
| 24  | Ichigo Toki Tsurusatocho Kakino           | Chubu    | 1.3               | JPY 24        | 2018/04              |
| 25  | Ichigo Itoshima Iwara                     | Kyushu   | 1.4               | JPY 36        | 2019/01              |
| 26  | Ichigo Sakahogi Fukagaya                  | Chubu    | 2.8               | JPY 21        | 2019/05              |
| 27  | Ichigo Sennan Kitsuneike                  | Kansai   | 2.8               | JPY 21        | 2019/07              |
| 28  | Ichigo Minakami Aramaki                   | Kanto    | 12.0              | JPY 36        | 2020/01              |
| 29  | Ichigo Takashima Kutsuki                  | Kansai   | 3.7               | JPY 32        | 2020/01              |
| 30  | Ichigo Toki Tsurusatocho Kakino Higashi   | Chubu    | 1.6               | JPY 21        | 2020/02              |

# Ichigo Solar Power Plant Portfolio

## Operating (Solar)

| No.                      | Solar Power Plant                            | Area             | Panel Output (MW) | FIT (Pre-tax) | Operation Start Date |
|--------------------------|----------------------------------------------|------------------|-------------------|---------------|----------------------|
| 31                       | Ichigo Hitachiomiya                          | Kanto            | 2.9               | JPY 24        | 2020/03              |
| 32                       | Ichigo Hokota Aoyagi                         | Kanto            | 2.4               | JPY 27        | 2020/04              |
| 33                       | Ichigo Kasaoka Osakaike                      | Chugoku          | 2.6               | JPY 21        | 2020/04              |
| 34                       | Ichigo Minokamo Hachiyacho Kamihachiya       | Chubu            | 1.2               | JPY 18        | 2020/09              |
| 35                       | Ichigo Seto Jokojicho                        | Chubu            | 1.4               | JPY 18        | 2020/10              |
| 36                       | Ichigo Toride Shimotakai Nishi               | Kanto            | 2.8               | JPY 18        | 2021/01              |
| 37                       | Ichigo Chiba Wakaba-ku Omiyacho Higashi      | Kanto            | 0.7               | JPY 14        | 2021/09              |
| 38                       | Ichigo Kasaoka Idachiike                     | Chugoku          | 2.6               | JPY 18        | 2021/10              |
| 39                       | Ichigo Komagane Akaho Minami                 | Chubu            | 0.7               | JPY 14        | 2021/11              |
| 40                       | Ichigo Komagane Akaho Kita                   | Chubu            | 0.3               | JPY 14        | 2021/11              |
| 41                       | Ichigo Chiba Wakaba-ku Omiyacho Nishi        | Kanto            | 0.7               | JPY 14        | 2021/11              |
| 42                       | Ichigo Tatsunomachi Sawasoko                 | Chubu            | 0.7               | JPY 14        | 2021/12              |
| 43                       | Ichigo Miyakonojo Takazakicho Tsumagirishima | Kyushu           | 2.9               | JPY 32        | 2021/12              |
| 44                       | Ichigo Kobe Pompuike                         | Kansai           | 2.7               | JPY 18        | 2022/01              |
| 45                       | Ichigo Obu Yoshidamachi                      | Chubu            | 1.0               | JPY 18        | 2022/03              |
| 46                       | Ichigo Sera Shimozuta                        | Chugoku          | 2.9               | JPY 18        | 2022/03              |
| 47                       | Ichigo Ueda Yoshidaie                        | Chubu            | 1.1               | JPY 18        | 2022/11              |
| 48                       | Ichigo Ebino Suenaga                         | Kyushu           | 13.9              | JPY 40        | 2024/01              |
| <b>Total (Operating)</b> |                                              | <b>48 Plants</b> | <b>151.4MW</b>    |               |                      |

## Operating (Wind)

| No.                      | Wind Power Plant      | Area           | Panel Output (MW) | FIT (Pre-tax) | Operation Start Date |
|--------------------------|-----------------------|----------------|-------------------|---------------|----------------------|
| 1                        | Ichigo Yonezawa Itaya | Tohoku         | 7.3               | JPY 22        | 2021/03              |
| <b>Total (Operating)</b> |                       | <b>1 Plant</b> | <b>7.3MW</b>      |               |                      |

**Ichigo Solar & Wind Power Plant (Operating/In-Pipeline) Total: 49 Plants 158.8MW**

# Ichigo Green (9282) Solar Plant Portfolio

## Operating

| No.               | Solar Power Plant                  | Area      | Panel Output (MW) | FIT (Pre-tax) | Operation Start Date |
|-------------------|------------------------------------|-----------|-------------------|---------------|----------------------|
| 1                 | Ichigo Kiryu Okuzawa               | Kanto     | 1.3               | JPY 40        | 2013/09              |
| 2                 | Ichigo Motomombetsu                | Hokkaido  | 1.4               | JPY 40        | 2014/02              |
| 3                 | Ichigo Muroran Hatchodaira         | Hokkaido  | 1.2               | JPY 40        | 2014/03              |
| 4                 | Ichigo Engaru Kiyokawa             | Hokkaido  | 1.1               | JPY 40        | 2014/03              |
| 5                 | Ichigo Iyo Nakayamacho Izubuchi    | Shikoku   | 1.2               | JPY 40        | 2014/04              |
| 6                 | Ichigo Nakashibetsu Midorigaoka    | Hokkaido  | 1.9               | JPY 40        | 2014/11              |
| 7                 | Ichigo Abira Toasa                 | Hokkaido  | 1.1               | JPY 40        | 2014/12              |
| 8                 | Ichigo Toyokoro                    | Hokkaido  | 1.0               | JPY 40        | 2014/12              |
| 9                 | Ichigo Nago Futami                 | Okinawa   | 8.4               | JPY 40        | 2015/02              |
| 10                | Ichigo Engaru Higashimachi         | Hokkaido  | 1.2               | JPY 40        | 2015/02              |
| 11                | Ichigo Takamatsu Kokubunjicho Nii  | Shikoku   | 2.4               | JPY 36        | 2015/06              |
| 12                | Ichigo Miyakonojo Yasuhisacho      | Kyushu    | 1.4               | JPY 36        | 2015/07              |
| 13                | Ichigo Toyokawa Mitocho Sawakihama | Chubu     | 1.8               | JPY 32        | 2015/09              |
| 14                | Ichigo Yamaguchi Aionishi          | Chugoku   | 1.2               | JPY 40        | 2015/12              |
| 15                | Ichigo Yamaguchi Sayama            | Chugoku   | 2.3               | JPY 36        | 2016/04              |
| Total (Operating) |                                    | 15 Plants | 29.4MW            |               |                      |

**Ichigo & Ichigo Green Power Plant (Operating/In-Pipeline) Total: 64 Plants 188.2MW**

Reference: Japan's Feed-In Tariff (FIT)

- A policy mechanism to encourage investment in renewable energies by guaranteeing a fixed purchase price for electricity over a 20-year contract period
- The fixed price for new contracts is adjusted every year, but locked in for the duration of the contract period

Purchase Prices (Agency for Natural Resources and Energy, Japanese only):

[www.enecho.meti.go.jp/category/saving\\_and\\_new/saiene/kaitori/fit\\_kakaku.html](http://www.enecho.meti.go.jp/category/saving_and_new/saiene/kaitori/fit_kakaku.html)

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