FY2026 2Q
Consolidated Results

July 24, 2026
Hatsumi Hirukawa
Director, Senior Vice President

Canon Marketing Japan Group

- The figures are rounded off to the nearest 100 million yen in this material.
- Forward-looking statements and results forecasts presented in this material are based on the management's assumptions using currently available information and therefore contain inherent risks and uncertainties. As a consequence, due to a range of possible factors, actual results may materially differ from the forecasts.
- This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Agenda

Canon Marketing Japan Group

Key Points

Canon Marketing Japan Group

Summary of FY2026 2Q (April-June) Financial Results

- Sales rose and income declined year on year.
- Gains in both sales and income were as forecast.
- Despite a reactionary fall from PC replacement demand due to the end of support for Windows10, sales grew 10% year on year in SI/Solutions and 8% in Service/Outsourcing. Total sales in IT Solutions were up 3% year on year, remaining on an upward trend.

FY2026 Financial Results Forecasts

- The operating income forecast is revised upward by ¥3.0 billion, the ordinary income forecast by ¥3.3 billion, and the net income forecast by ¥2.0 billion.

Topics

- Integrated Report 2026 was issued.

  <Canon Marketing Japan IR website>

  https://corporate.jp.canon/en/ir/library/integrated-report

Summary of Results

2Q 2026 Actual
(from April 1 to June 30)

Canon
Canon Marketing Japan Group

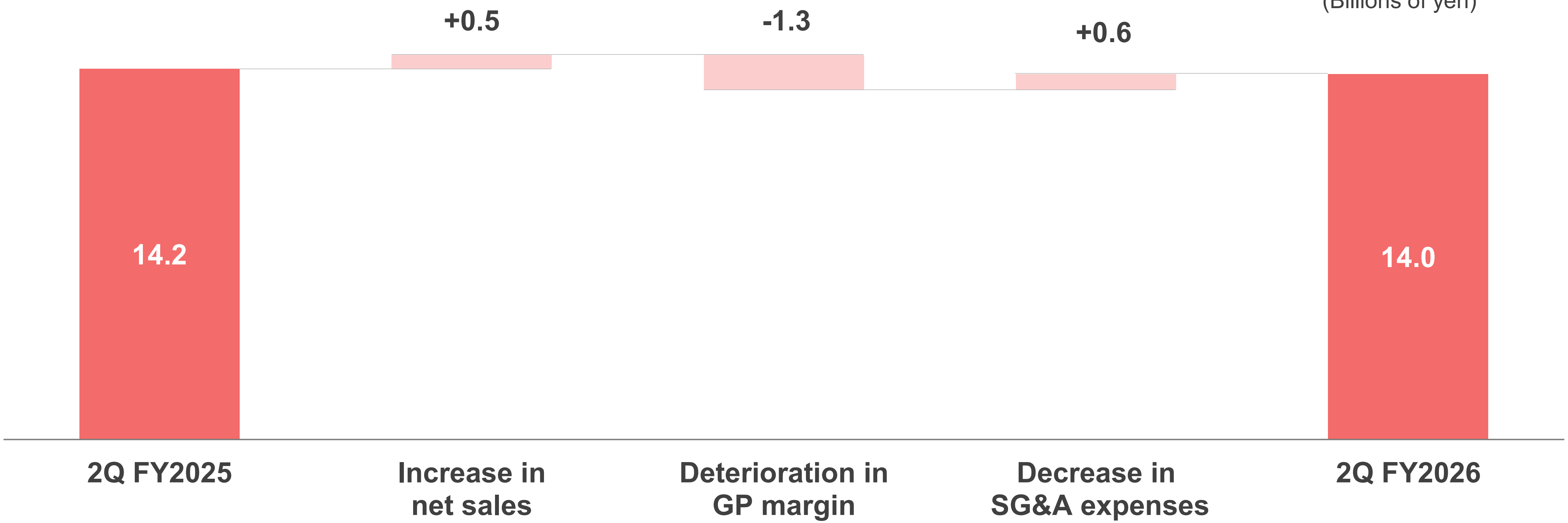
(Billions of yen)	2Q FY2025	2Q FY2026	Changes	
			Amount	%
Net Sales	166.5	**168.1**	+1.6	+1%
Gross Profit	54.3 (32.6%)	**53.5** (31.8%)	-0.8 (-0.8pt)	-1%
Operating Income	14.2 (8.5%)	**14.0** (8.3%)	-0.2 (-0.2pt)	-1%
Ordinary Income	14.8 (8.9%)	**14.6** (8.7%)	-0.2 (-0.2pt)	-1%
Net Income attributable to owners of the parent	10.1 (6.0%)	**9.8** (5.8%)	-0.2 (-0.2pt)	-2%

Operating Income Variance Analysis

2Q 2026 Actual
(from April 1 to June 30)

Canon
Canon Marketing Japan Group

(Billions of yen)



Deterioration in GP margin

- GP margin declined mainly in the Professional and Enterprise segments.

Decrease in SG&A expenses

- Personnel expenses -0.9B
- IT expenses +0.2B

➢ Refer to page 31 for details.

Results by Segment

2Q 2026 Actual
(from April 1 to June 30)

Canon
Canon Marketing Japan Group

(Billions of yen)	2Q FY2025		2Q FY2026		Changes			
					Net Sales		Op. Income	
	Net Sales	Op. Income	Net Sales	Op. Income	Amount	%	Amount	%
Enterprise	65.5	4.6	**67.2**	**4.2**	+1.7	+3%	-0.4	-10%
Area	58.9	5.9	**58.2**	**5.6**	-0.7	-1%	-0.2	-4%
Consumers	33.9	2.9	**36.1**	**3.9**	+2.2	+7%	+1.0	+36%
Professional	12.6	1.7	**10.9**	**1.0**	-1.8	-14%	-0.7	-39%
Other	-4.3	-0.9	**-4.2**	**-0.8**	+0.1	-3%	+0.1	-14%
Total	166.5	14.2	**168.1**	**14.0**	+1.6	+1%	-0.2	-1%

* Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.

Summary of Results

1Q-2Q 2026 Actual
(from January 1 to June 30)

Canon
Canon Marketing Japan Group

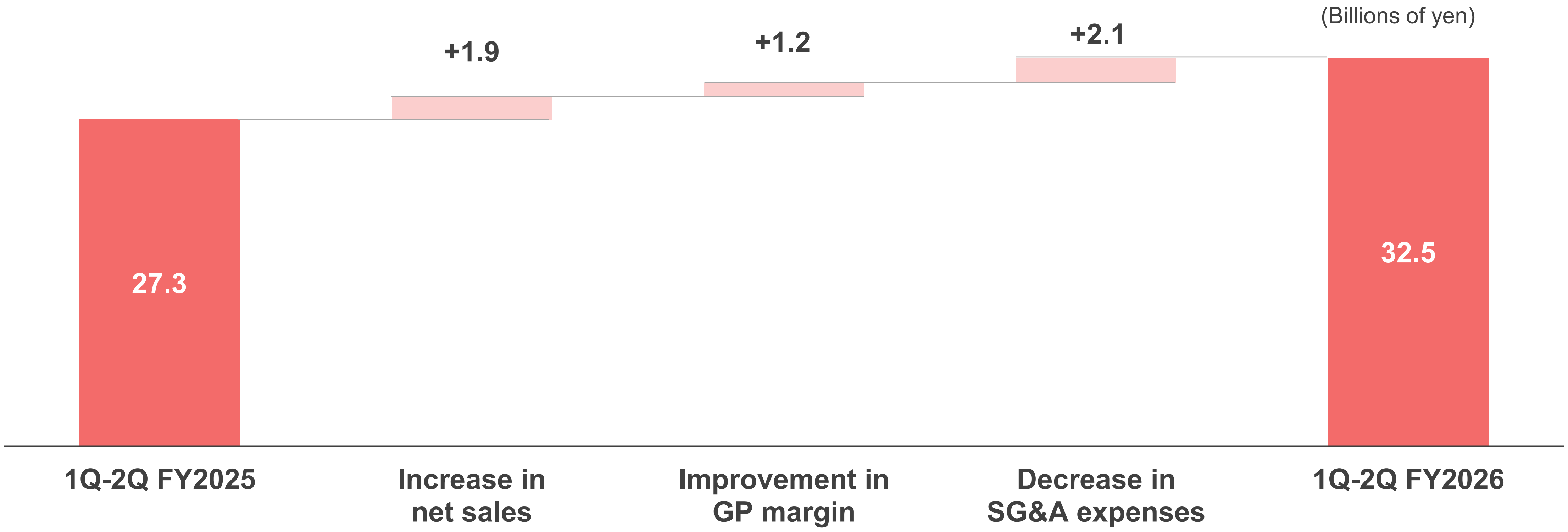
✓ **Operating income, ordinary income and net income attributable to owners of the parent all surpassed previous record highs for 1Q-2Q results.**

(Billions of yen)	1Q-2Q FY2025	1Q-2Q FY2026	Changes	
			Amount	%
Net Sales	333.8	**339.8**	+5.9	+2%
Gross Profit	105.9 (31.7%)	**109.0** (32.1%)	+3.1 (+0.3pt)	+3%
Operating Income	27.3 (8.2%)	**32.5** (9.6%)	+5.2 (+1.4pt)	+19%
Ordinary Income	28.0 (8.4%)	**33.2** (9.8%)	+5.2 (+1.4pt)	+18%
Net Income attributable to owners of the parent	18.9 (5.7%)	**22.6** (6.7%)	+3.7 (+1.0pt)	+20%

Operating Income Variance Analysis

1Q-2Q 2026 Actual
(from January 1 to June 30)

Canon
Canon Marketing Japan Group



Improvement in GP margin

- GP margin grew in all the segments.

Decrease in SG&A expenses

- Personnel expenses -2.1B
- Amortization of goodwill, etc. -0.3B

➢ Refer to page 32 for details.

Results by Segment

1Q-2Q 2026 Actual
(from January 1 to June 30)

Canon
Canon Marketing Japan Group

(Billions of yen)	1Q-2Q FY2025		1Q-2Q FY2026		Changes			
	Net Sales	Op. Income	Net Sales	Op. Income	Net Sales		Op. Income	
					Amount	%	Amount	%
Enterprise	133.5	9.7	**136.9**	**11.5**	+3.4	+3%	+1.8	+19%
Area	119.4	11.3	**118.7**	**13.0**	-0.7	-1%	+1.6	+14%
Consumers	65.7	5.0	**68.1**	**6.7**	+2.4	+4%	+1.7	+34%
Professional	26.1	2.9	**24.7**	**2.7**	-1.3	-5%	-0.2	-6%
Other	-10.9	-1.6	**-8.7**	**-1.4**	+2.2	-20%	+0.2	-14%
Total	333.8	27.3	**339.8**	**32.5**	+5.9	+2%	+5.2	+19%

* Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.

Segment Results Enterprise Segment

Canon
Canon Marketing Japan Group

Enterprise | Area | Consumers | Professional

- ✓ Net sales increased, thanks to smooth sales in Canon Products and Other Business and steady sales in IT Solutions.
- ✓ Operating income decreased, reflecting a deterioration in the gross profit margin and an increase in SG&A expenses.

(Billions of yen)	2Q				1Q-2Q			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Canon Products & Other	14.6	**15.4**	+0.8	+6%	28.8	**30.0**	+1.3	+4%
IT Solutions	50.9	**51.8**	+0.9	+2%	104.8	**106.9**	+2.1	+2%
Net sales	65.5	**67.2**	+1.7	+3%	133.5	**136.9**	+3.4	+3%
Op. income	4.6	**4.2**	-0.4	-10%	9.7	**11.5**	+1.8	+19%
margin	7.1%	**6.2%**	-0.8pt	–	7.3%	**8.4%**	+1.1pt	–

[Reference] Results of main consolidated company

Canon IT Solutions Inc.

	2Q		Changes		1Q-2Q		Changes	
	FY2025	FY2026	Amount	%	FY2025	FY2026	Amount	%
Net sales	37.6	38.9	+1.3	+3%	78.4	79.9	+1.5	+2%
Op. income	3.5	2.7	-0.9	-25%	7.8	8.0	+0.1	+2%

Canon IT Solutions Inc.
Orders received and outstanding orders, Y/Y Non-consolidated

	1Q	2Q
Orders received	+8%	+13%
Outstanding orders	-9%	-2%

- Orders received rose to a new record high.
- 2Q outstanding orders excluding the Data Center business rose 6% year on year to a new record high.

* TCS Inc. was merged into Canon IT Solutions Inc. in July 2025. The results of Canon IT Solutions Inc. 2025 have been recalculated accordingly.

Enterprise
Area
Consumers
Professional

Segment Results　　Area Segment

Canon
Canon Marketing Japan Group

- ✓ Net sales decreased, reflecting a slight decline in sales in Canon Products and Other Business and a sales decline in IT Solutions.
- ✓ Operating income declined, due mainly to a decrease in gross profit caused by lower sales.

(Billions of yen)	2Q				1Q-2Q			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Canon Products & Other	39.2	**38.9**	-0.2	-1%	78.4	**77.6**	-0.7	-1%
IT Solutions	19.7	**19.2**	-0.5	-2%	41.1	**41.1**	+0.0	+0%
Net sales	58.9	**58.2**	-0.7	-1%	119.4	**118.7**	-0.7	-1%
Op. income	5.9	**5.6**	-0.2	-4%	11.3	**13.0**	+1.6	+14%
margin	9.9%	**9.7%**	-0.3pt	–	9.5%	**10.9%**	+1.4pt	–

[Reference] Results of main consolidated company

Canon System & Support Inc.

	2Q		Changes		1Q-2Q		Changes	
	FY2025	FY2026	Amount	%	FY2025	FY2026	Amount	%
Net sales	27.7	27.0	-0.7	-3%	56.8	57.2	+0.4	+1%
Op. income	2.1	1.9	-0.3	-12%	4.8	5.5	+0.7	+15%

Segment Results　　Consumers Segment

Canon
Canon Marketing Japan Group

- ✓ Net sales grew, chiefly reflecting higher sales in compact cameras and IJP cartridges.
- ✓ Operating income increased due to higher gross profit reflecting the growth of net sales and a larger share of compact cameras, IJP cartridges, and other products in total sales.

(Billions of yen)	2Q				1Q-2Q			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Canon Products & Other	24.2	**26.1**	+1.9	+8%	45.6	**48.1**	+2.5	+6%
IT Solutions	9.7	**10.0**	+0.3	+3%	20.1	**20.0**	-0.1	-1%
Net sales	33.9	**36.1**	+2.2	+7%	65.7	**68.1**	+2.4	+4%
Op. income	2.9	**3.9**	+1.0	+36%	5.0	**6.7**	+1.7	+34%
margin	8.6%	**10.9%**	+2.3pt	–	7.6%	**9.8%**	+2.2pt	–

■ Consumer Products, Y/Y Non-consolidated

		1Q	2Q
Interchangeable Lens Camera	Unit	+18%	-5%
Inkjet Printer (IJP)	Unit	-7%	-9%
IJP Cartridge	Amount	-3%	+4%

Segment Results　Professional Segment

Canon
Canon Marketing Japan Group

- ✓ Net sales decreased, after sales slides in Production printing and Industrial equipment, despite a sales rise in the Healthcare business.
- ✓ Operating income declined due chiefly to a decrease in gross profit caused by lower sales in Industrial equipment.

(Billions of yen)	2Q				1Q-2Q			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Production printing	2.2	**2.1**	-0.2	-8%	4.4	**4.5**	+0.1	+1%
Industrial equipment	6.6	**3.2**	-3.3	-51%	10.1	**7.1**	-3.0	-30%
Healthcare business	3.8	**5.6**	+1.8	+46%	11.5	**13.1**	+1.6	+14%
Net sales	12.6	**10.9**	-1.8	-14%	26.1	**24.7**	-1.3	-5%
Op. income	1.7	**1.0**	-0.7	-39%	2.9	**2.7**	-0.2	-6%
margin	13.1%	**9.2%**	-3.9pt	–	11.0%	**10.9%**	-0.1pt	–

[Reference] Results of main consolidated company

Canon Production Printing Systems Inc.

	2Q		Changes		1Q-2Q		Changes	
	FY2025	FY2026	Amount	%	FY2025	FY2026	Amount	%
Net sales	2.1	1.9	-0.2	-9%	4.2	4.2	+0.1	+1%
Op. income	0.1	0.1	-0.0	-29%	0.2	0.3	+0.1	+39%

Sales of Products and Services by Segment

2Q 2026 Actual
(from April 1 to June 30)

Canon Marketing Japan Group

(Billions of yen)

	Enterprise		Area		Consumers		Professional		Other		Total		Composition Ratio
	2Q FY2025	2Q FY2026	2Q FY2025	2Q FY2026	2Q FY2025	2Q FY2026	2Q FY2025	2Q FY2026	2Q FY2025	2Q FY2026	2Q FY2025	2Q FY2026	2Q FY2026
SI/Solutions	**18.4**	**18.7**	**1.6**	**2.1**	**–**	**–**	**3.9**	**5.6**	**-0.3**	**-0.3**	**23.7**	**26.1**	**30%**
Changes		+1%		+26%		-		+45%		-		+10%	
Service/Outsourcing	**20.1**	**21.4**	**4.6**	**5.2**	**–**	**–**	**0.3**	**0.4**	**-0.5**	**-0.4**	**24.5**	**26.6**	**31%**
Changes		+7%		+13%		-		+19%		-		+8%	
IT Products/ System construction	**12.4**	**11.8**	**13.4**	**11.9**	**9.7**	**10.0**	**–**	**–**	**-0.4**	**-0.4**	**35.1**	**33.4**	**39%**
Changes		-5%		-11%		+3%		-		-		-5%	
IT Solutions	**50.9**	**51.8**	**19.7**	**19.2**	**9.7**	**10.0**	**4.2**	**6.0**	**-1.2**	**-1.1**	**83.3**	**86.0**	**100%**
Changes		+2%		-2%		+3%		+43%		-		+3%	
Canon Products & Other	**14.6**	**15.4**	**39.2**	**38.9**	**24.2**	**26.1**	**8.4**	**4.8**	**-3.1**	**-3.1**	**83.2**	**82.1**	
Changes		+6%		-1%		+8%		-42%		-		-1%	
Total	**65.5**	**67.2**	**58.9**	**58.2**	**33.9**	**36.1**	**12.6**	**10.9**	**-4.3**	**-4.2**	**166.5**	**168.1**	
Changes		+3%		-1%		+7%		-14%		-		+1%	

* Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.
* Starting from FY2026, the name of SI Services', 'Maintenance and Operation Service/Outsourcing' and 'IT Products and System Sales' were changed into 'SI/Solutions', 'Service/Outsourcing' and 'IT Products/System Construction' respectively. Concurrently, the basis of aggregation for the three categories was changed and 'FY2025 results' is recalculated accordingly.

Sales of Products and Services by Segment

1Q-2Q 2026 Actual
(from January 1 to June 30)

Canon
Canon Marketing Japan Group

(Billions of yen)

	Enterprise		Area		Consumers		Professional		Other		Total		Composition Ratio
	1Q-2Q FY2025	1Q-2Q FY2026	1Q-2Q FY2025	1Q-2Q FY2026	1Q-2Q FY2025	1Q-2Q FY2026	1Q-2Q FY2025	1Q-2Q FY2026	1Q-2Q FY2025	1Q-2Q FY2026	1Q-2Q FY2025	1Q-2Q FY2026	1Q-2Q FY2026
SI/Solutions	36.2	37.8	3.7	4.5	–	–	11.6	13.2	-0.4	-0.6	51.2	55.0	31%
Changes		+5%		+21%		-		+14%		-		+8%	
Service/Outsourcing	40.3	42.4	9.4	10.3	–	–	0.7	0.8	-1.1	-1.0	49.3	52.5	29%
Changes		+5%		+10%		-		+11%		-		+7%	
IT Products/ System construction	28.3	26.7	27.9	26.3	20.1	20.0	0.0	0.0	-3.5	-1.2	72.9	71.8	40%
Changes		-6%		-6%		-1%		-		-		-2%	
IT Solutions	104.8	106.9	41.1	41.1	20.1	20.0	12.3	14.0	-4.9	-2.7	173.4	179.3	100%
Changes		+2%		+0%		-1%		+14%		-		+3%	
Canon Products & Other	28.8	30.0	78.4	77.6	45.6	48.1	13.7	10.7	-6.0	-6.0	160.5	160.5	
Changes		+4%		-1%		+6%		-22%		-		+0%	
Total	133.5	136.9	119.4	118.7	65.7	68.1	26.1	24.7	-10.9	-8.7	333.8	339.8	
Changes		+3%		-1%		+4%		-5%		-		+2%	

* Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.
* Starting from FY2026, the name of SI Services', 'Maintenance and Operation Service/Outsourcing' and 'IT Products and System Sales' were changed into 'SI/Solutions', 'Service/Outsourcing' and 'IT Products/System Construction' respectively. Concurrently, the basis of aggregation for the three categories was changed and 'FY2025 results' is recalculated accordingly.

Summary of Forecasts

Canon
Canon Marketing Japan Group

(Billions of yen)	FY2026 Previous Forecast	FY2026 Current Forecast	Changes		FY2025 Actual	Changes	
			Amount	%		Amount	%
Net Sales	685.0	**685.0**	–	–	679.8	+5.2	+1%
Operating Income	60.0 (8.8%)	**63.0** **(9.2%)**	+3.0 (+0.4pt)	+5%	58.2 (8.6%)	+4.8 (+0.6pt)	+8%
Ordinary Income	60.7 (8.9%)	**64.0** **(9.3%)**	+3.3 (+0.5pt)	+5%	59.8 (8.8%)	+4.2 (+0.5pt)	+7%
Net Income attributable to owners of the parent	42.0 (6.1%)	**44.0** **(6.4%)**	+2.0 (+0.3pt)	+5%	41.5 (6.1%)	+2.5 (+0.3pt)	+6%

Forecasts by Segment

Previous Forecast vs Current Forecast

Canon
Canon Marketing Japan Group

(Billions of yen)	FY2026 Previous Forecast		FY2026 Current Forecast		Changes			
					Net Sales		Op. Income	
	Net Sales	Op. Income	Net Sales	Op. Income	Amount	%	Amount	%
Enterprise	275.4	22.4	**275.4**	**22.7**	–	–	+0.3	+1%
Area	235.5	22.3	**235.5**	**24.0**	–	–	+1.7	+8%
Consumers	142.6	13.0	**142.6**	**13.7**	–	–	+0.7	+5%
Professional	49.0	5.0	**49.0**	**5.3**	–	–	+0.3	+6%
Other	-17.5	-2.7	**-17.5**	**-2.7**	–	–	–	–
Total	685.0	60.0	**685.0**	**63.0**	–	–	+3.0	+5%

* Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.

Forecasts by Segment

Actual vs Current Forecast

Canon
Canon Marketing Japan Group

(Billions of yen)	FY2025 Actual		FY2026 Current Forecast		Changes			
					Net Sales		Op. Income	
	Net Sales	Op. Income	Net Sales	Op. Income	Amount	%	Amount	%
Enterprise	265.8	21.1	**275.4**	**22.7**	+9.6	+4%	+1.6	+8%
Area	240.3	22.3	**235.5**	**24.0**	-4.8	-2%	+1.7	+8%
Consumers	144.8	13.0	**142.6**	**13.7**	-2.2	-2%	+0.7	+5%
Professional	48.8	5.5	**49.0**	**5.3**	+0.2	+0%	-0.2	-4%
Other	-19.8	-3.8	**-17.5**	**-2.7**	+2.3	–	+1.1	–
Total	679.8	58.2	**685.0**	**63.0**	+5.2	+1%	+4.8	+8%

* Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.

Forecasts by Segment

Actual vs Current Forecast Breakdown

Canon
Canon Marketing Japan Group

(Billions of yen)	FY2025				FY2026				Changes			
	1Q-2Q Actual		3Q-4Q Actual		1Q-2Q Actual		3Q-4Q Forecast		1Q-2Q		3Q-4Q	
	Net Sales	Op. Income	Net Sales	Op. Income	Net Sales	Op. Income	Net Sales	Op. Income	Net Sales	Op. Income	Net Sales	Op. Income
Enterprise	133.5	9.7	132.2	11.4	**136.9**	**11.5**	**138.5**	**11.2**	+3.4	+1.8	+6.2	-0.2
Area	119.4	11.3	120.8	11.0	**118.7**	**13.0**	**116.8**	**11.0**	-0.7	+1.6	-4.0	+0.1
Consumers	65.7	5.0	79.1	8.0	**68.1**	**6.7**	**74.5**	**7.0**	+2.4	+1.7	-4.6	-1.0
Professional	26.1	2.9	22.8	2.7	**24.7**	**2.7**	**24.3**	**2.6**	-1.3	-0.2	+1.5	-0.1
Other	-10.9	-1.6	-8.9	-2.2	**-8.7**	**-1.4**	**-8.8**	**-1.3**	+2.2	+0.2	+0.1	+0.9
Total	333.8	27.3	346.0	30.9	**339.8**	**32.5**	**345.2**	**30.5**	+5.9	+5.2	-0.7	-0.4

* Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.

Segment Forecasts　Enterprise Segment

Canon
Canon Marketing Japan Group

Enterprise

Area

Consumers

Professional

Enterprise

- ✓ Net sales are expected to rise following strong sales of IT Solutions.
- ✓ Operating income is expected to decrease due to an increase in SG&A expenses.

(Billions of yen)

	1Q-2Q Actual				3Q-4Q Forecast			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Net sales	133.5	**136.9**	+3.4	+3%	**132.2**	**138.5**	+6.2	+5%
Op. income	9.7	**11.5**	+1.8	+19%	**11.4**	**11.2**	-0.2	-2%
margin	7.3%	**8.4%**	+1.1pt	–	**8.6%**	**8.1%**	-0.5pt	–

Segment Forecasts　Area Segment

Canon
Canon Marketing Japan Group

Enterprise
Area
Consumers
Professional

Area

- ✓ Net sales are expected to decline due to decreases in sales in Canon Products and Other Business and in IT Solutions.
- ✓ Operating income is forecast to rise as a result of a hike in gross profit margin and efforts to reduce SG&A expenses.

(Billions of yen)

	1Q-2Q Actual				3Q-4Q Forecast			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Net sales	119.4	**118.7**	-0.7	-1%	120.8	**116.8**	-4.0	-3%
Op. income	11.3	**13.0**	+1.6	+14%	11.0	**11.0**	+0.1	+1%
margin	9.5%	**10.9%**	+1.4pt	–	9.1%	**9.5%**	+0.4pt	–

Segment Forecasts　Consumers Segment

Canon
Canon Marketing Japan Group

Consumers

- ✓ Net sales are expected to decline due to a decrease in sales of IT products and IJP cartridges.
- ✓ Operating income is expected to decline, reflecting a decrease in gross profit caused by lower sales, along with rising SG&A expenses and other factors.

(Billions of yen)

	1Q-2Q Actual				3Q-4Q Forecast			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Net sales	65.7	**68.1**	+2.4	+4%	79.1	**74.5**	-4.6	-6%
Op. income	5.0	**6.7**	+1.7	+34%	8.0	**7.0**	-1.0	-12%
margin	7.6%	**9.8%**	+2.2pt	–	10.2%	**9.4%**	-0.7pt	–

Segment Forecasts　Professional Segment

Canon
Canon Marketing Japan Group

Enterprise
Area
Consumers
Professional

Professional

- ✓ Net sales are expected to rise given rising sales in Industrial equipment and Production printing, outweighing a sales slide in the Healthcare business.
- ✓ Operating income is projected to drop due to an increase in SG&A expenses, more than offsetting an increase in gross profit reflecting an increase in sales.

(Billions of yen)

	1Q-2Q Actual				3Q-4Q Forecast			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Production printing	4.4	**4.5**	+0.1	+1%	5.0	**5.7**	+0.7	+15%
Industrial equipment	10.1	**7.1**	-3.0	-30%	10.2	**12.5**	+2.3	+23%
Healthcare business	11.5	**13.1**	+1.6	+14%	7.6	**6.1**	-1.6	-20%
Net sales	26.1	**24.7**	-1.3	-5%	22.8	**24.3**	+1.5	+7%
Op. income	2.9	**2.7**	-0.2	-6%	2.7	**2.6**	-0.1	-3%
margin	11.0%	**10.9%**	-0.1pt	–	11.7%	**10.7%**	-1.0pt	–

Outline of Main Products Sales

Canon
Canon Marketing Japan Group

■IT Solutions

Consolidated

		FY2025 vs FY2024					FY2026 vs FY2025			Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	2Q Results	Full Year Forecasts	Full Year Forecasts
SI/Solutions	Amount	+1%	+1%	+4%	+10%	+4%	+5%	+10%	+11%	+11%
Service/Outsourcing	Amount	+27%	+8%	+7%	-2%	+9%	+5%	+8%	+8%	+8%
IT Products/System construction	Amount	+30%	+8%	+14%	+4%	+13%	+2%	-5%	-8%	-8%
Network Camera	Amount	-0%	+53%	+4%	+7%	+13%	+32%	-4%	+15%	+15%

* Starting from FY2026, the name of SI Services', 'Maintenance and Operation Service/Outsourcing' and 'IT Products and System Sales' were changed into 'SI/Solutions', 'Service/Outsourcing' and 'IT Products/System Construction' respectively.
Concurrently, the basis of aggregation for the three categories was changed and 'FY2025 results' in 'FY2026 vs. FY2025' is recalculated accordingly.

Outline of Main Products Sales

Canon
Canon Marketing Japan Group

■Canon Products & Other

Non-consolidated

		FY2025 vs FY2024					FY2026 vs FY2025			Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	2Q Results	Full Year Forecasts	Full Year Forecasts
MFP including Rental Machine	Unit	-3%	+7%	+9%	+6%	+5%	+8%	+6%	+4%	+4%
Service & Support	Amount	-4%	-1%	-1%	-2%	-2%	+0%	-2%	-1%	-1%
Laser Beam Printer (LBP)	Unit	+4%	+2%	-1%	-7%	-1%	-4%	+11%	+8%	+8%
LBP Cartridge	Amount	-3%	-0%	-1%	-3%	-2%	+0%	+5%	-2%	-2%

Consolidated

Commercial Printing	Amount	+5%	+10%	+10%	-1%	+6%	+5%	-7%	+0%	+0%

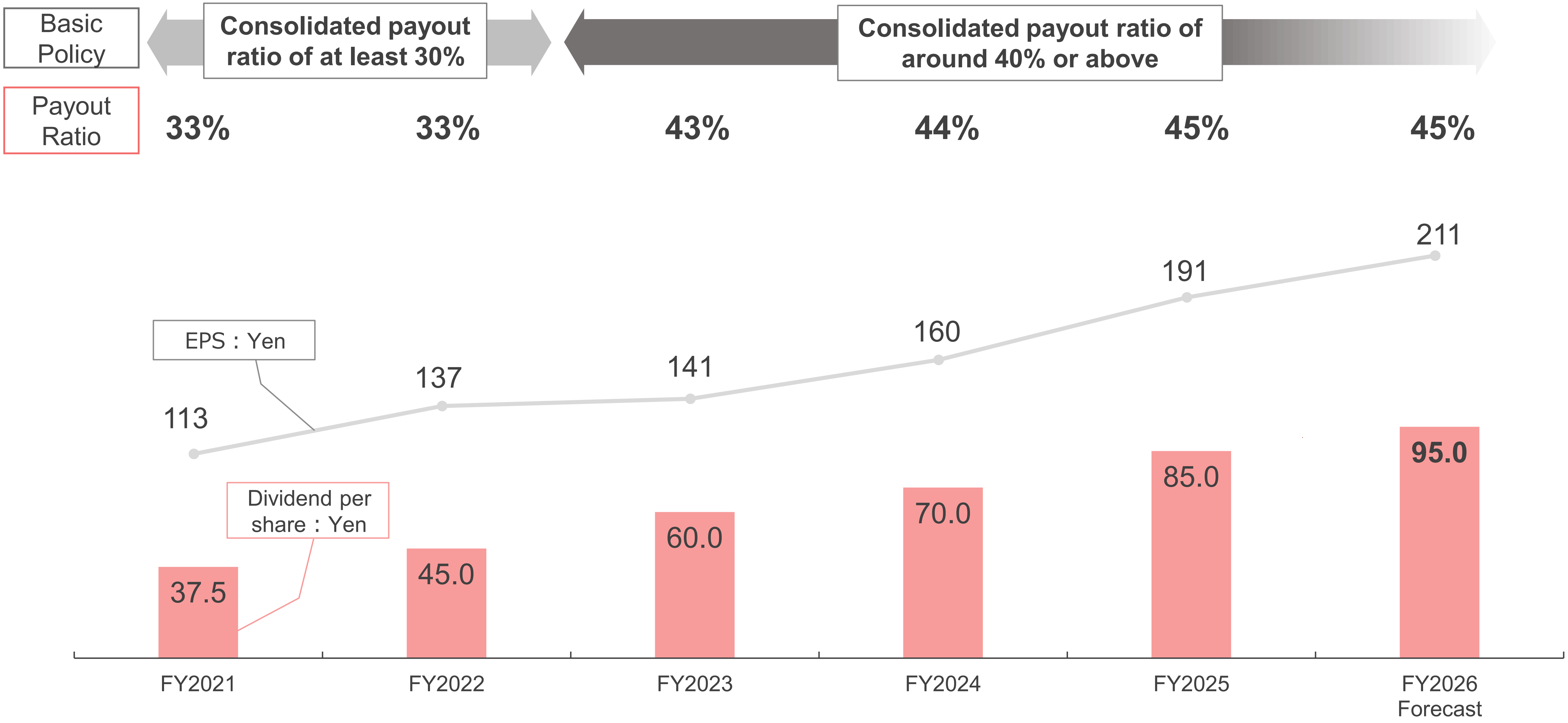
Non-consolidated

		FY2025 vs FY2024					FY2026 vs FY2025			Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	2Q Results	Full Year Forecasts	Full Year Forecasts
Interchangeable Lens Camera	Unit	-15%	-12%	-25%	+19%	-7%	+18%	-5%	+3%	+3%
Inkjet Printer (IJP)	Unit	-14%	-8%	-14%	-0%	-8%	-7%	-9%	-4%	-4%
IJP Cartridge	Amount	-7%	-7%	-5%	-9%	-7%	-3%	+4%	-4%	-4%

Financial Indicator

Payout Ratio / EPS / Dividend per Share

Canon Marketing Japan Group



* The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. Both annual dividends per share and EPS (earnings per share) for periods prior to 2025 have been calculated on the assumption that the share split had been conducted at the beginning of each respective consolidated fiscal year.

Canon Marketing Japan Group

Supplementary Information

Issuance of Integrated Report 2026

Canon Marketing Japan Group

The Integrated Report 2026 was issued

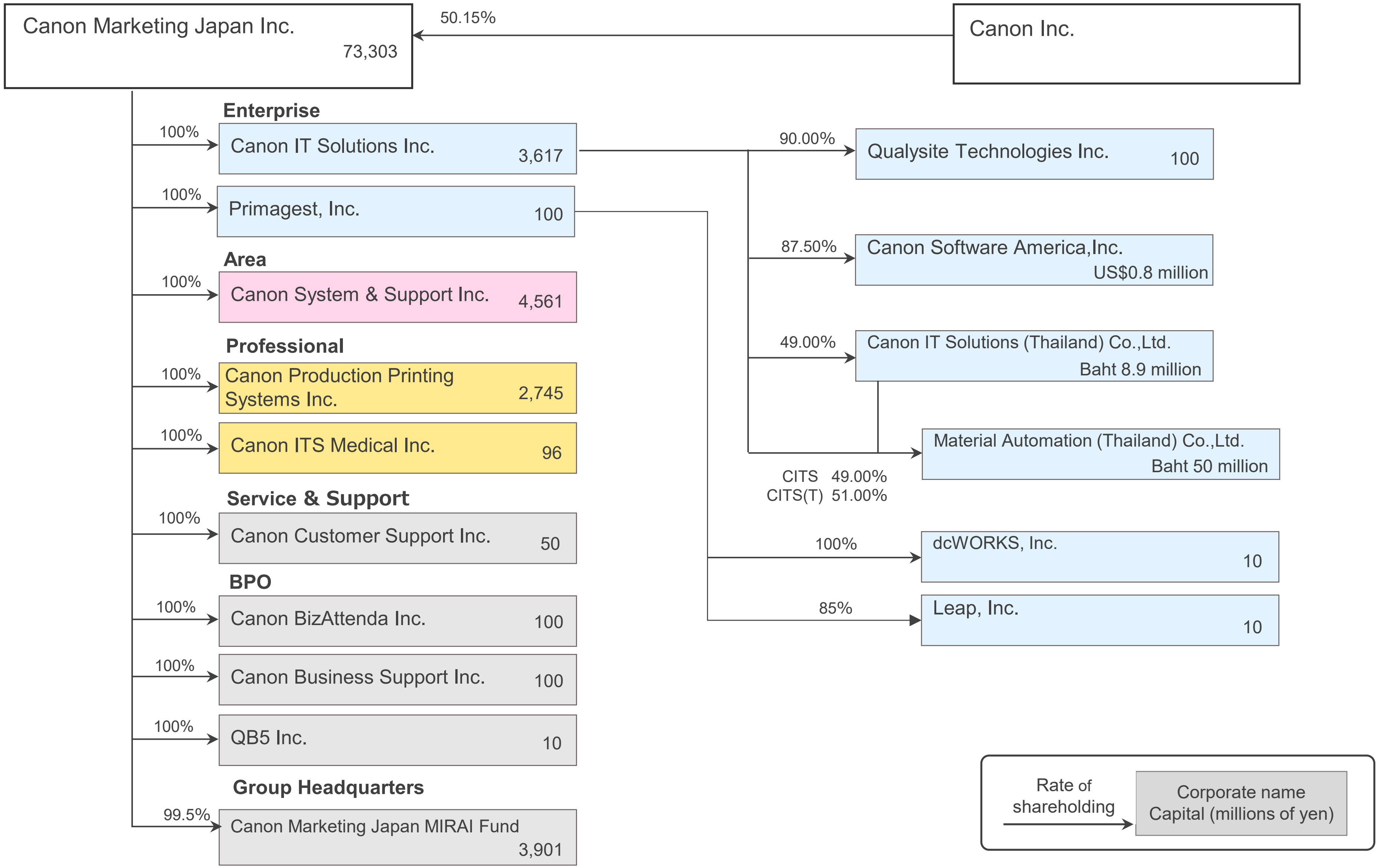
The theme of Integrated Report 2026

Paving the way to the future and further success through co-creation - The road to 2030

URL
https://corporate.jp.canon/en/ir/library/integrated-report

Capital Relationship Diagram

Canon Marketing Japan Group



As of June 30, 2026

SG&A Expenses

2Q 2026 Actual
(from April 1 to June 30)

Canon
Canon Marketing Japan Group

(Billions of yen)	2Q FY2025	2Q FY2026	Changes
Advertising expenses	0.9	**0.9**	-0.0
Promotion expenses	0.8	**0.7**	-0.1
Warranty expenses	0.7	**0.6**	-0.1
Other direct selling expenses	4.8	**5.1**	+0.2
Personnel expenses	23.3	**22.4**	-0.9
Office expenses	2.1	**2.2**	+0.1
IT expenses	2.5	**2.8**	+0.2
Amortization of goodwill, etc.	0.9	**0.7**	-0.2
Other selling expenses	4.1	**4.2**	+0.1
Total	40.2	**39.6**	-0.6

SG&A Expenses

1Q-2Q 2026 Actual
(from January 1 to June 30)

Canon
Canon Marketing Japan Group

(Billions of yen)	1Q-2Q FY2025	1Q-2Q FY2026	Changes
Advertising expenses	2.0	**1.9**	-0.2
Promotion expenses	1.5	**1.2**	-0.2
Warranty expenses	1.4	**1.3**	-0.1
Other direct selling expenses	9.5	**9.8**	+0.2
Personnel expenses	45.6	**43.4**	-2.1
Office expenses	4.1	**4.2**	+0.1
IT expenses	5.0	**5.2**	+0.2
Amortization of goodwill, etc.	1.7	**1.4**	-0.3
Other selling expenses	7.8	**8.1**	+0.3
Total	78.6	**76.5**	-2.1

Non-operating Income and Expenses

Canon
Canon Marketing Japan Group

(Billions of yen)	2Q FY2025	2Q FY2026	Changes	1Q-2Q FY2025	1Q-2Q FY2026	Changes
Interest income	0.1	0.1	-0.0	0.2	0.2	-0.0
Dividend income	0.2	0.2	+0.0	0.2	0.2	+0.0
Insurance income	0.5	0.5	+0.0	0.5	0.5	+0.0
Other, net	0.1	0.1	-0.0	0.2	0.2	-0.0
Total non-operating income	0.8	0.8	+0.0	1.1	1.0	-0.0
Interest expense	0.0	0.0	+0.0	0.0	0.0	+0.0
Investment partnership management expenses	0.0	0.1	+0.0	0.1	0.1	+0.0
Loss on investments in partnership	0.0	0.0	+0.0	0.0	0.0	+0.0
Foreign exchange losses	0.0	0.0	-0.0	0.1	0.0	-0.1
Other, net	0.1	0.1	+0.0	0.1	0.1	-0.0
Total non-operating expenses	0.1	0.2	+0.0	0.4	0.3	-0.0

Extraordinary Income and Losses

Canon Marketing Japan Group

(Billions of yen)	2Q FY2025	2Q FY2026	Changes	1Q-2Q FY2025	1Q-2Q FY2026	Changes
Gain on sales of long-lived assets	0.0	-	-0.0	0.0	0.0	+0.0
Gain on sales of investments in securities	0.4	0.0	-0.3	0.4	0.5	+0.1
Other, net	-	0.0	+0.0	-	0.0	+0.0
Total extraordinary income	0.4	0.1	-0.3	0.4	0.5	+0.1
Loss on sales and disposal of long-lived assets	0.0	0.1	+0.0	0.0	0.1	+0.0
Impairment loss	0.2	-	-0.2	0.5	-	-0.5
Loss on sale of investments in securities	-	-	-	0.0	-	-0.0
Other, net	-	-	-	0.0	-	-0.0
Total extraordinary losses	0.3	0.1	-0.2	0.5	0.1	-0.5

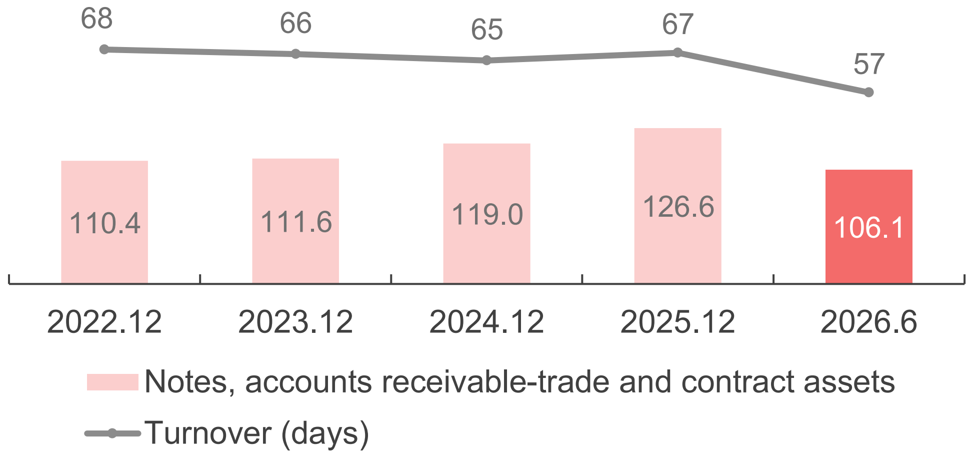
Quarterly Balance Sheets

Canon
Canon Marketing Japan Group

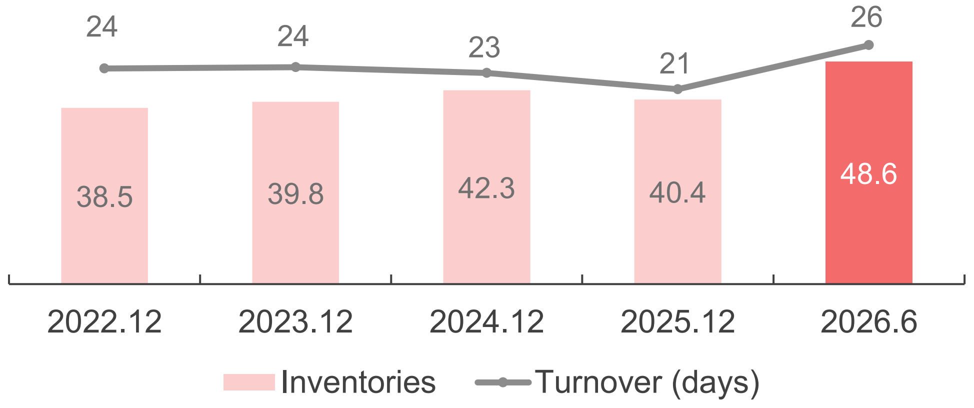
(Billions of yen)

	Dec. 31 2025	Jun. 30 2026	Changes
Assets	564.4	537.9	-26.5
Current assets	339.6	309.9	-29.7
Cash and deposits	160.1	140.6	-19.5
Notes, accounts receivable-trade and contract assets	126.6	106.1	-20.5
Inventories	40.4	48.6	+8.2
Other current assets	12.6	14.6	+2.0
Non-current assets	224.8	228.0	+3.2
Property, plant and equipment	86.8	87.1	+0.3
Intangible assets	52.0	53.8	+1.8
Investments and other assets	86.0	87.2	+1.1
Liabilities	150.6	147.9	-2.7
Current liabilities	125.1	125.6	+0.5
Notes and accounts payable-trade	52.1	51.9	-0.2
Other current liabilities	73.0	73.7	+0.7
Long-term liabilities	25.5	22.3	-3.2
Equity	413.8	390.0	-23.8
Shareholders' equity	361.7	343.6	-18.1
(Treasury stock)	-20.4	-50.4	-30.0
Total accumulated other comprehensive income(loss)	51.1	45.7	-5.4
Stock acquisition rights	0.1	0.1	+0.0
Non-controlling interests	0.9	0.6	-0.3
Equity ratio	73%	72%	-1%

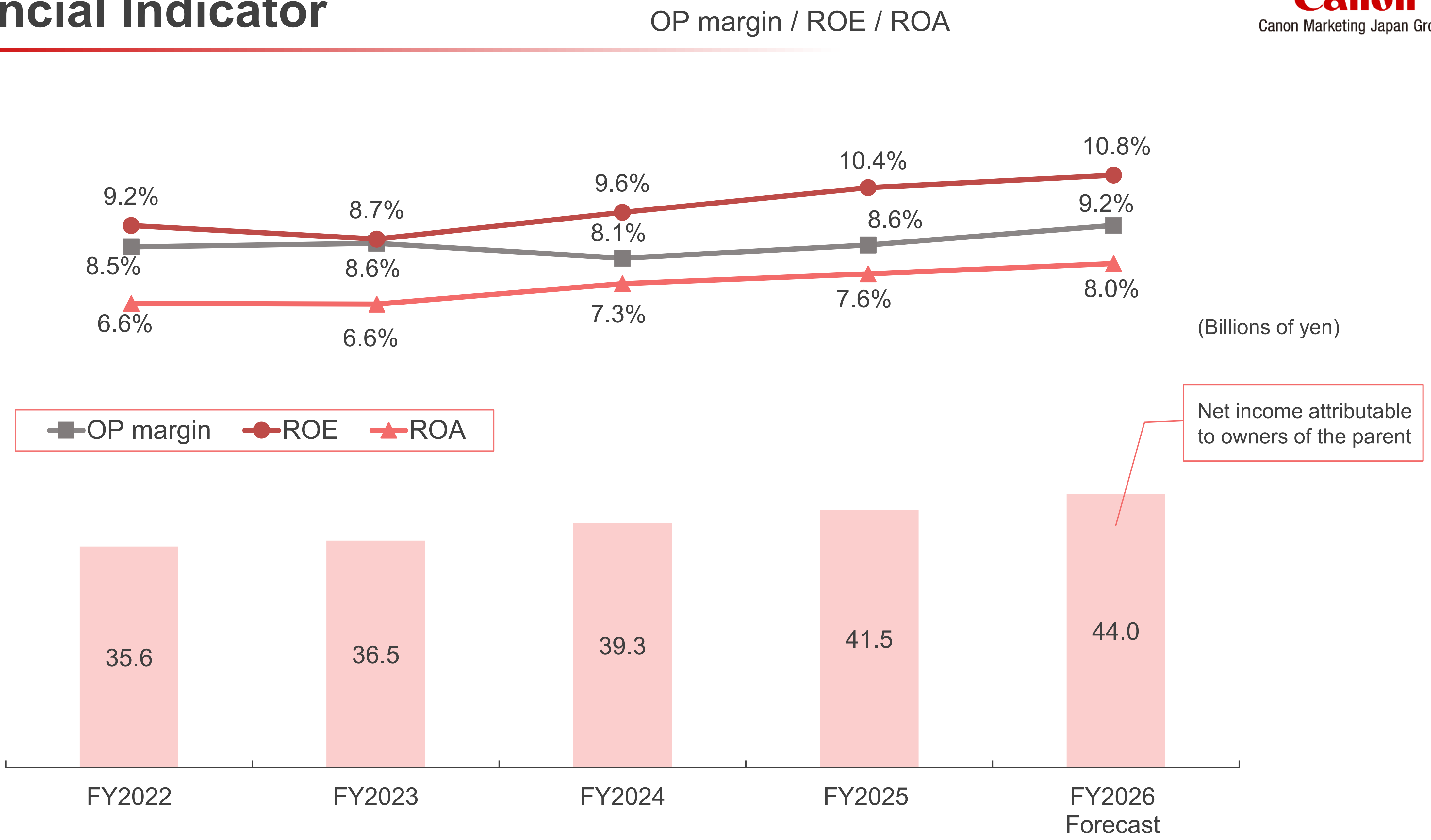
■ Notes, accounts receivable-trade and contract assets



■ Inventories



Financial Indicator

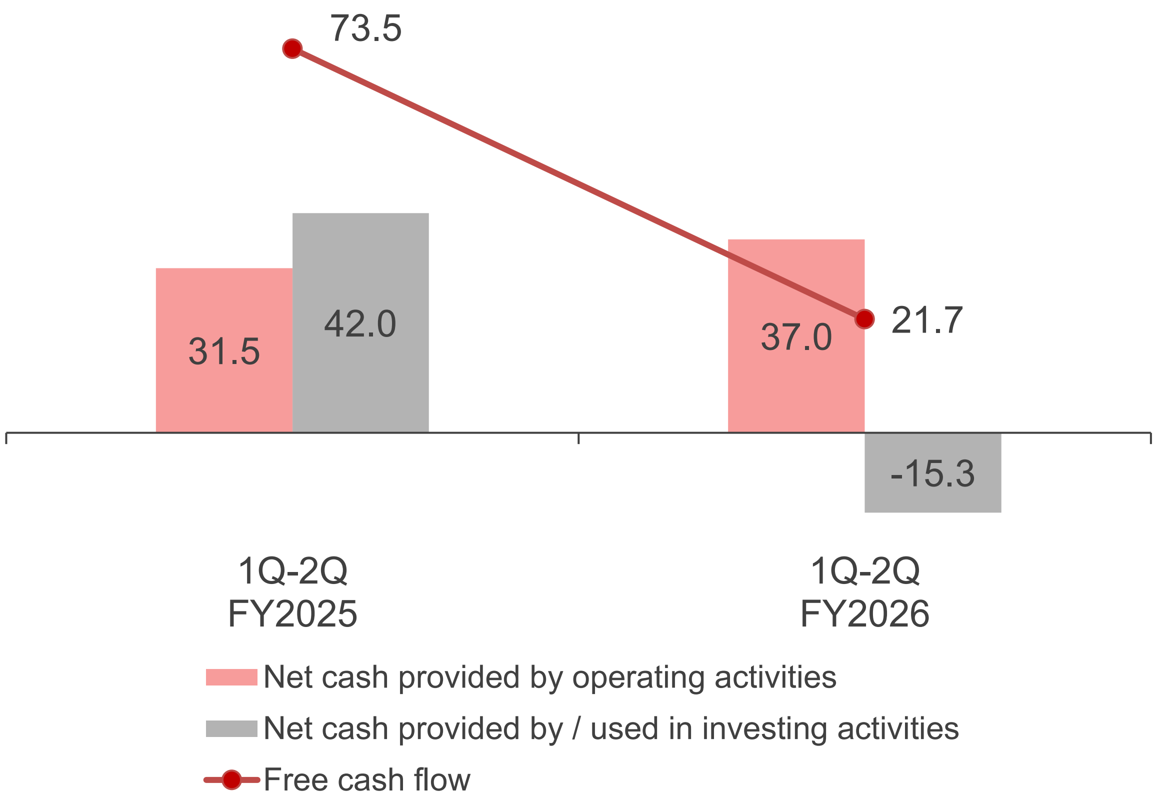


Financial Indicator

Cash Flow / Capital Investment / Depreciation and amortization

Canon
Canon Marketing Japan Group

■ Cash Flow



■ Capital Investment

(Billions of yen)

	1Q-2Q Actual	3Q-4Q Forecast	Full year
FY2025 Actual	6.9	11.0	17.9
FY2026 Forecast	10.3	16.0	26.3

■ Depreciation and amortization

	1Q-2Q Actual	3Q-4Q Forecast	Full year
FY2025 Actual	5.8	6.4	12.1
FY2026 Forecast	6.4	6.7	13.1

Sales Breakdown by Segment (FY2025)

(Billions of yen)

Canon
Canon Marketing Japan Group

4 Professional

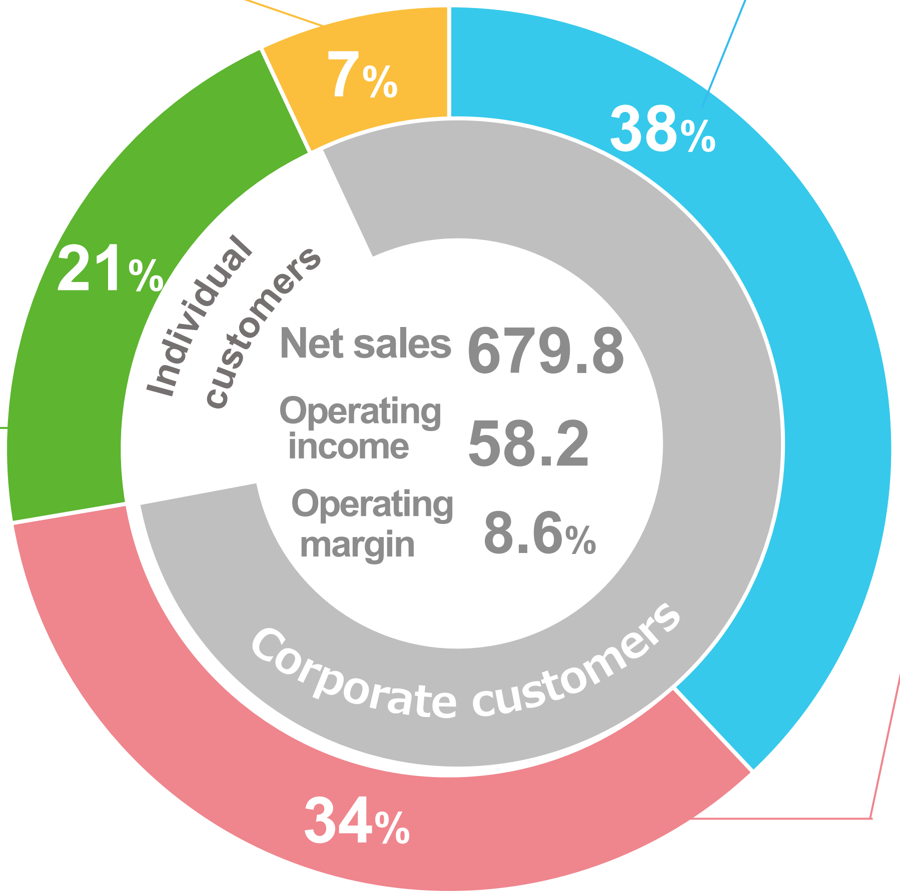
Net sales	Operating income
48.8	5.5 (11.4%)

Customers in specialized areas
- -Production printing
- -Industrial equipment
- -Healthcare

3 Consumers

Net sales	Operating income
144.8	13.0 (9.0%)

Individual customers



1 Enterprise

Net sales	Operating income
265.8	21.1 (7.9%)

Large, quasi-major and upper medium-sized enterprises

2 Area

Net sales	Operating income
240.3	22.3 (9.3%)

SMEs nationwide

SME: Small and Medium Enterprise

*Net sales of -19.8 billion yen and operating income of -3.8 billion yen are not displayed in this chart. They include elimination of inter-segment transactions, shared service business and corporate expenses that do not belong to any segment.

Business Summary by Segment

Canon
Canon Marketing Japan Group

1 Enterprise

We provide Canon products, IT solutions and BPO services that help resolve various industry- and business-specific management issues of our vast range of customers, from **large corporations to quasi-major and upper medium-sized enterprises**, public agencies, and educational institutions.

Large corporations

MA HQs
(Canon Marketing Japan Inc.)

Primagest, Inc.

2024
Canon Marketing Japan Inc. made Primagest, Inc. a subsidiary

Strength in BPO business for financial sectors

Quasi-major and upper-medium-sized enterprises

Canon IT Solutions Inc.

GB Solutions HQs
(Canon Marketing Japan Inc.)

2003 Sumitomo Metal System Solutions Co., Ltd. is reorganized into a subsidiary.

2007 ARGO 21 Corp. is reorganized into a subsidiary.

2008 Both Integrated into Canon IT Solutions Inc.

2023 TCS Inc. is reorganized into a subsidiary.
(absorbed into Canon IT Solutions Inc. in 2025)

Strong in financial and manufacturing sectors

Data Center Business

2 Area

Harnessing diverse channels consisting of **indirect sales** by business partners and system partners, and **direct sales** by Canon System and Support Inc , this segment offers Canon products and IT solutions to **SMEs** all over Japan.

SMEs

Business partners

System partners

Business Partners HQs
(Canon Marketing Japan Inc.)

Canon System and Support Inc.

1980 Copier Sales Co., Inc. is established.

2000 The company name is changed to Canon System and Support Inc.

2002 The company becomes a wholly owned subsidiary of Canon Marketing Japan Inc., former name of which was Canon Sales Co., Inc.

Build relationships with customers through the direct sales channels

Concentrate mainly on the introduction, operations and maintenance of IT infrastructure

Business Summary by Segment

Canon
Canon Marketing Japan Group

3 Consumers

This segment sells imaging products, including cameras which are the business Canon has been operating since its foundation, inkjet printers and other Canon products as well as non-Canon-branded products **to corporate and individual customers through retail stores and online shops, etc.**

Camera business


35th ANNIVERSARY EOS SYSTEM

Inkjet printer business



Hobbies, photos and Working from home

IT products business


High-performance PCs (used for e-sports, etc.)

4 Professional

This segment offers solutions to **customers in the specialized areas** like Production printing, Industrial equipment and Healthcare.

Industrial equipment

Related to semiconductor manufacturing	Not related to semiconductors

Plasma ashing equipment

X-ray analyzer

Appearance inspection equipment

Industrial 3D printer

* We import industrial equipment from abroad and sell localized equipment in the Japanese market. We are also in charge of installation and maintenance support.

Production printing

Production printer

iX3200

Color IJ Printer

MJP20JXR

Monochrome IJ Printer

Software services

- Workflow solutions
- Connect Works Manager
- POP system
- Drawings management system

Healthcare

Electronic health records	Pharmacy systems


Outsiders' Assessments and Inclusion in Indices : ESG & Other

Canon
Canon Marketing Japan Group

Selected as a constituent of the FTSE4Good Index

FTSE4Good

Selected as a constituent of the FTSE JPX Blossom Japan Index

FTSE JPX Blossom Japan Index

Selected as a constituent of the FTSE JPX Blossom Japan Sector Relative Index

FTSE JPX Blossom Japan Sector Relative Index

Selected as a constituent of the Morningstar Japan Equity Gender Diversity Tilt Index(GE Group 3)

Selected as a constituent of JPX Nikkei Index 400

JPX-NIKKEI 400

Selected as a constituent of the MSCI NIHONKABU ESG Select Leaders Index

2026 CONSTITUENT MSCI NIHONKABU
ESG SELECT LEADERS INDEX

Selected as a constituent of the MSCI Japan Empowering Women Index

2026 CONSTITUENT MSCI JAPAN
EMPOWERING WOMEN INDEX (WIN)

Selected as a constituent of the S&P/JPX Carbon Efficient Index

S&P/JPX Carbon Efficient Index

Selected as a constituent of the Sompo Sustainability Index

2026
Sompo Sustainability Index

(※) THE INCLUSION OF Canon Marketing Japan Inc. IN ANY MSCI INDEX, AND THE USE OF MSCI LOGOS, TRADEMARKS, SERVICE MARKS OR INDEX NAMES HEREIN, DO NOT CONSTITUTE A SPONSORSHIP, ENDORSEMENT OR PROMOTION OF Canon Marketing Japan Inc. BY MSCI OR ANY OF ITS AFFILIATES. THE MSCI INDEXES ARE THE EXCLUSIVE PROPERTY OF MSCI. MSCI AND THE MSCI INDEX NAMES AND LOGOS ARE TRADEMARKS OR SERVICE MARKS OF MSCI OR ITS AFFILIATES.

Outsiders' Assessments and Inclusion in Indices : Human Resources

Canon Marketing Japan Group

Selected as the Certified Health & Productivity Management Outstanding Organization

Eruboshi certification (two stars)

Selected for the grand prize of the Good Career Company Award

Platinum Kurumin certification

Awarded an excellent company prize and a prize of excellent in the IFSJ Innovation Award with the DX Test™ series

Canon

Canon Marketing Japan Group