

For Immediate Release

TOKAI Holdings Corporation

Katsuo Oguri, Representative Director, President and CEO

(Code No. 3167, TSE Prime Market)

Financial Results for the Three Months Ended June 30, 2026

TOKAI Holdings Corporation (hereinafter, "the Company") today announced its financial results for the three months ended June 30, 2026.

1. In the first quarter of the initial year under the Medium-Term Management Plan, sales and each profit category reached record highs.

In May of this year, we announced the "Medium-Term Management Plan 2028," with FY2028 as its final year. This plan covers the three-year period from FY2026 to FY2028 and aims to enhance capital efficiency by expanding business profit and strengthening shareholder returns. In addition, we will promote human resource development and environmental initiatives from a medium- to long-term perspective, with the goal of achieving a sustainable society and further enhancing corporate value.

Sales reached ¥60.0 billion (an increase of ¥1.9 billion, or 3.2% YoY), marking the sixth consecutive period of increase and a record high. This growth was driven by an increase in the number of group customers and in revenue from cloud services associated with growing demand for generative AI.

Operating profit reached ¥4.5 billion (an increase of ¥0.6 billion, or 14.8% YoY), ordinary profit reached ¥4.9 billion (an increase of ¥0.8 billion, or 18.6% YoY), and profit attributable to owners of parent reached ¥3.0 billion (an increase of ¥0.5 billion, or 21.7% YoY). Each profit category marked record highs. This growth was driven by an increase in the number of group customers and profit growth in our corporate Information and Communications business.

(Millions of yen)

	FY03/27 results (April 1, 2026 to June 30, 2026)	FY03/26 results (April 1, 2025 to June 30, 2025)	YoY	
			Change	% Change
Net sales	59,993	58,128	+1,864	+3.2%
Operating profit	4,524	3,941	+582	+14.8%
Ordinary profit	4,878	4,112	+765	+18.6%
Profit attributable to owners of parent	3,005	2,469	+535	+21.7%
EPS (yen)	23.32	18.90	+4.41	+23.3%

2. The number of ongoing transaction customers is on track to achieve the annual target, leading to a steady expansion of the customer base.

We actively engaged in customer acquisition efforts to achieve the goals of our Medium-Term Management Plan. As a result, in our growth businesses—Gas (LP and City gas) and CATV—there was a net increase of 1,924 and 4,347 customers, respectively, totaling a net increase of 5,647 customers. Consequently, the number of ongoing transaction customers at the end of the current period reached 3,476 thousand, putting us on track to achieve the annual target of 3,500 thousand customers.

3. For the fiscal year ending March 2027, we plan for increases in both sales and profit, reaching record highs.

For the fiscal year ending March 2027, we plan to achieve increases in both sales and profit by steadily executing the "Triple Accel Strategy," which focuses on growing the three pillars of Area, Account, and ARPU as outlined in the "Medium-Term Management Plan 2028."

At this time, there are no changes to the consolidated earnings forecast or dividend forecast for the fiscal year ending March 2027.

(Millions of yen)

	FY2026 forecast (April 1, 2026 to March 31, 2027)	FY2025 results (April 1, 2025 to March 31, 2026)	YoY	
			Change	% Change
Net sales	260,000	244,838	+15,161	+6.2%
Operating profit	19,000	18,699	+300	+1.6%
Ordinary profit	19,200	19,152	+47	+0.2%
Profit attributable to owners of parent	11,000	10,749	+250	+2.3%
EPS (yen)	84.53	82.53	+2.00	+2.4%

(yen)

	FY2026 (Forecast)	FY2025	FY2024
Interim (end of 2Q)	19.00	17.00	17.00
Year-End	19.00	19.00	17.00
Annual dividend per share	38.00	36.00	34.00

3. As part of our capital policy, we resolved to implement a share buyback with an upper limit of ¥5.0 billion.

At the Board of Directors meeting held today, the Company resolved to implement a share buyback of up to 5 million shares of common stock (equivalent to 3.88% of the total number of shares outstanding, excluding treasury stock), with a maximum total acquisition amount of ¥5.0 billion. The acquisition period is scheduled to run from August 7, 2026 to February 26, 2027.

This share buyback will be carried out as part of the financial and capital strategy outlined in the "Medium-Term Management Plan 2028," with the aim of enhancing capital efficiency and strengthening shareholder returns. We will continue to promote our financial and capital strategy by maintaining an optimal balance between growth investments and shareholder returns.

For details, please see the attached materials, entitled "Financial Results for the Three Months Ended June 30, 2026."

For the Company's earnings announcement for the Three Months ended June 30, 2026, please see the following URL: <https://www.tokaiholdings.co.jp/english/ir/library/earnings.html>

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Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Financial Results for the Three Months Ended June 30, 2026

August 6, 2026



■ Highlights of Financial Results for the Three Months Ended June 30, 2026



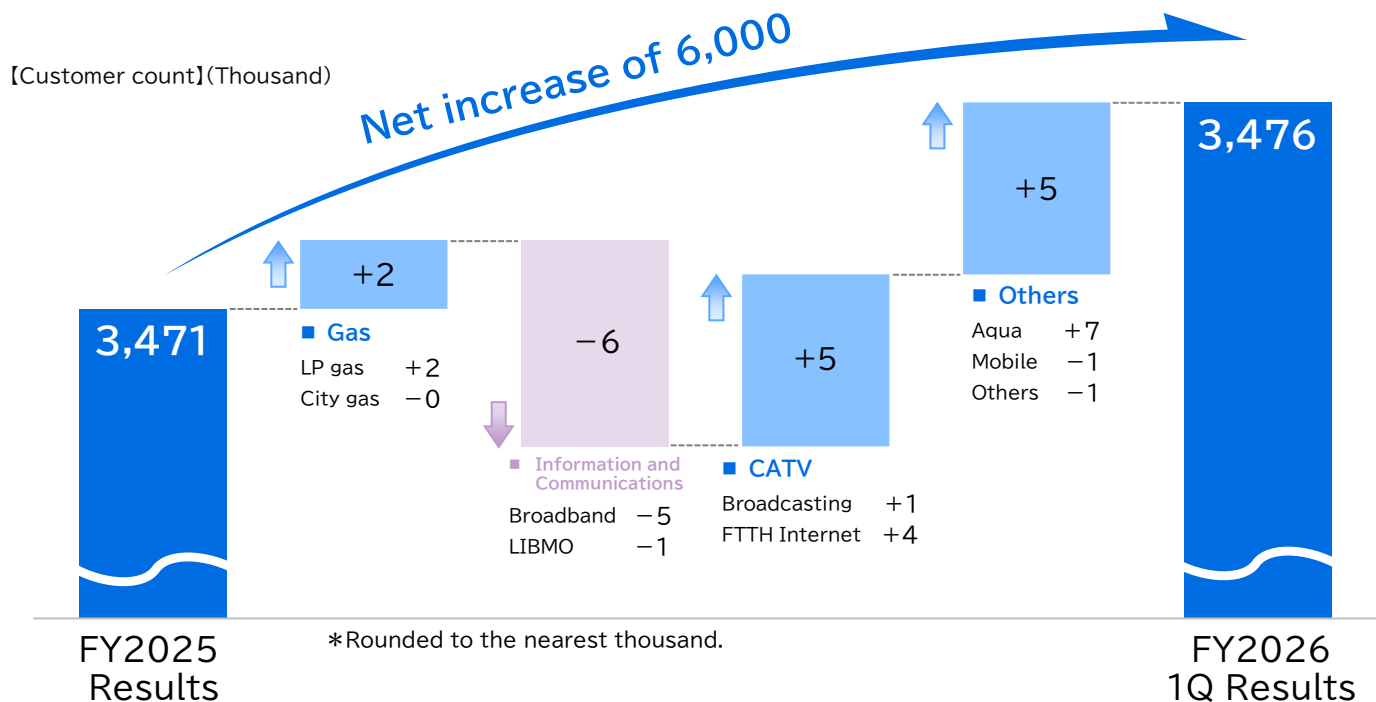
- Sales marked the sixth consecutive period of increase and a record high. This growth was driven by an increase in the number of group customers and in revenue from cloud services associated with growing demand for generative AI.
- Each profit category marked record highs. This growth was driven by an increase in the number of group customers and profit growth in our corporate Information and Communications business.

(Millions of yen)

	FY2026 1Q Results	FY2025 1Q Results	YoY	
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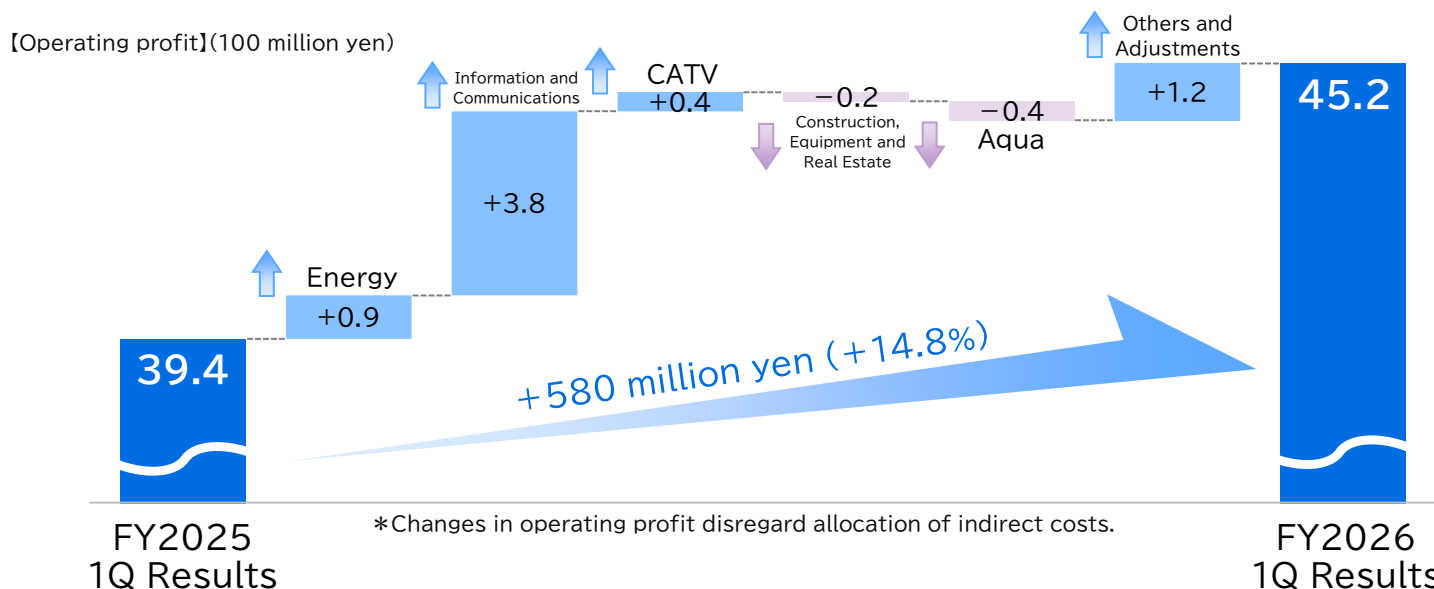
Steady Customer Base Expansion Toward Annual Target

- The number of ongoing transaction customers at the end of the first quarter increased by 6 thousand from 3,471 thousand at the beginning of the period to 3,476 thousand.
- Growth businesses such as Gas and CATV drove the expansion of the customer base.
- Progress toward achieving the annual target of 3,500 thousand customers is on track.



Changes in Operating Profit by Segment

- The Energy and CATV businesses saw an increase in profits due to the rise in the number of customers.
- The Information and Communications business saw an increase in profits due to steady progress in cloud services and improvements in profit margins.
- The Construction, Equipment and Real Estate business maintained profits on par with the previous year, despite being affected by the absence of large-scale equipment construction projects, thanks to steady results in the construction and real estate sales businesses.
- The Aqua business saw a decrease in profits due to upfront investments aimed at further expanding the customer base.



Consolidated Full-Year Financial Results Forecast

- For the current fiscal year, we plan to achieve increases in both sales and profit by steadily executing the "Triple Accel Strategy," which focuses on growing the three pillars of Area, Account, and ARPU as outlined in the "Medium-Term Management Plan 2028."
- At this time, there are no changes to the consolidated earnings forecast.

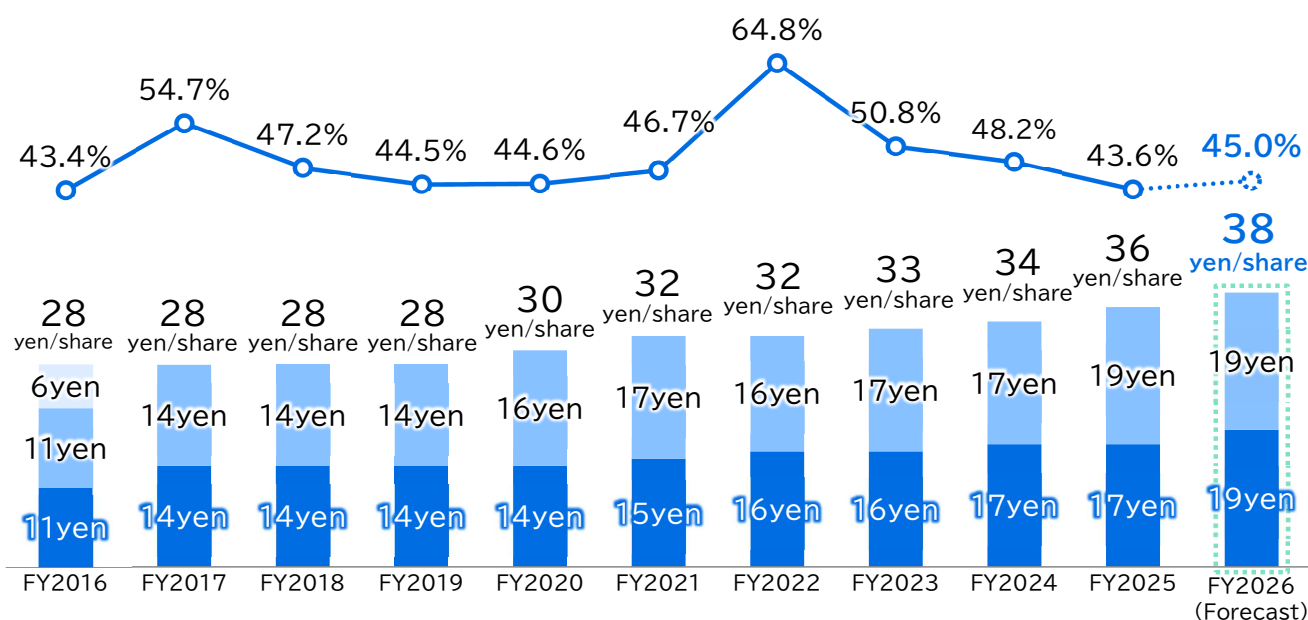
(Millions of yen)

	FY2026 forecast (April 1, 2026 to March 31, 2027)	FY2025 results (April 1, 2025 to March 31, 2026)	YoY	
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Operating profit	19,000	18,699	+300	+1.6%
Ordinary profit	19,200	19,152	+47	+0.2%
Profit attributable to owners of parent	11,000	10,749	+250	+2.3%
EPS(yen)	84.53	82.53	+2.00	+2.4%
Customer count at end of fiscal year	3.50million	3.47million	+0.03million	+0.8%

Shareholder Returns (Dividend Forecast)

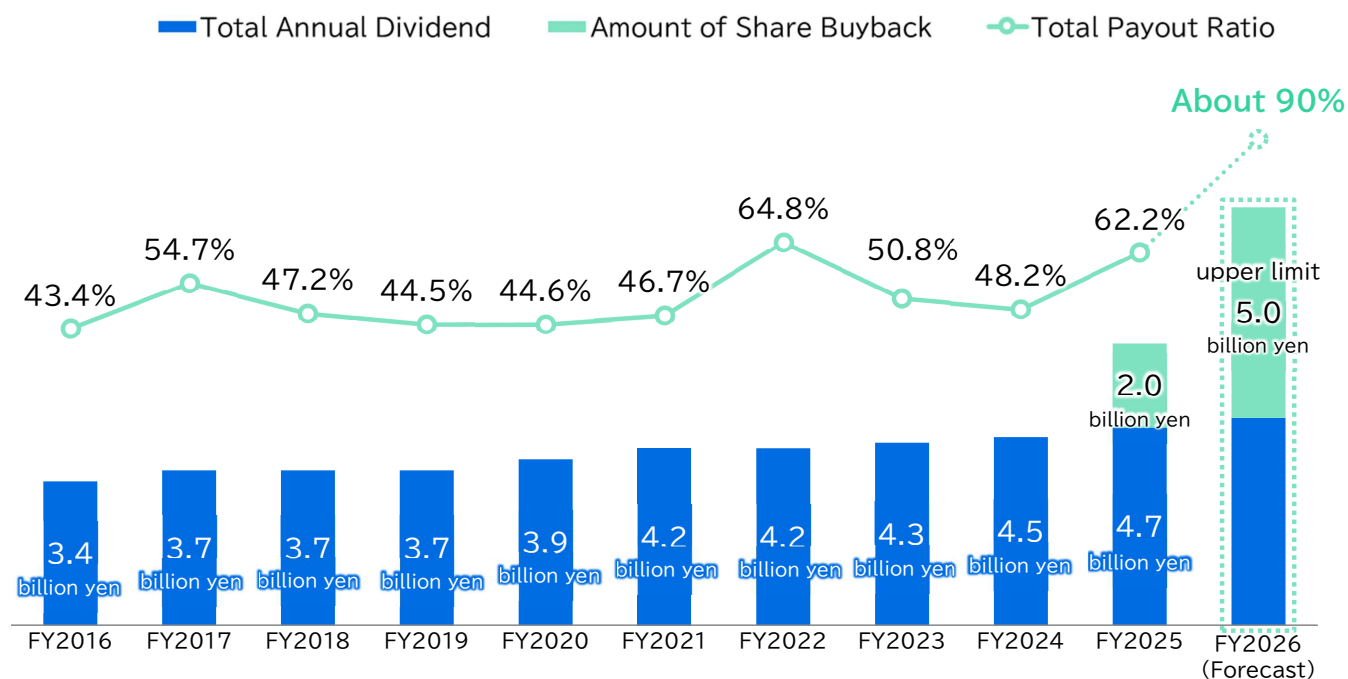
- For the current fiscal year, we plan to increase the annual dividend for the fourth consecutive period to 38 yen per share.
- We will strive to maintain stable dividends with a dividend payout ratio of 45% or higher.

Interim Dividend Year-End Dividend Commemorative Dividend Dividend Payout Ratio



Shareholder Returns (Share Buyback)

- To enhance capital efficiency and shareholder returns, we plan to implement a new share buyback with an upper limit of 5.0 billion yen (period: August 7, 2026 to February 26, 2027).
- We will continue to promote management focused on capital efficiency, aiming to enhance corporate value over the medium to long term.



Appendix

(Millions of yen)

	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results	FY2026 1Q Results
Net sales	51,803	53,971	56,205	58,128	59,993
Operating profit	3,355	2,484	3,319	3,941	4,524
Ordinary profit	3,389	2,617	3,441	4,112	4,878
Profit attributable to owners of parent	1,795	1,338	1,872	2,469	3,005
EPS(yen)	13.72	10.25	14.33	18.90	23.32

(Millions of yen)

	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results	FY2026 1Q Results
Energy	23,274	23,966	24,669	25,005	25,714
Information and Communications	12,873	13,468	13,994	14,664	15,649
For individuals		6,035	5,845	5,688	5,615
For corporations		7,433	8,149	8,976	10,034
CATV	8,239	8,820	8,978	9,174	9,435
Construction, Equipment and Real Estate	4,641	4,852	5,080	5,485	5,267
Aqua	1,860	1,871	2,285	2,519	2,538
Others	915	992	1,197	1,278	1,386
Total	51,803	53,971	56,205	58,128	59,993

*For information and communications, starting from FY2023 1Q, figures for individuals and corporations are displayed.

Operating Profit by Segment

(Millions of yen)

	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results	FY2026 1Q Results
Energy	1,936	924	1,862	2,287	2,381
Information and Communications	1,236	1,456	1,177	1,163	1,545
For individuals		272	177	289	499
For corporations		1,184	1,000	874	1,046
CATV	1,559	1,618	1,652	1,750	1,792
Construction, Equipment and Real Estate	53	126	226	284	266
Aqua	62	98	136	216	179
Others and Adjustments	-1,494	-1,739	-1,734	-1,760	-1,641
Total	3,355	2,484	3,319	3,941	4,524

*The figures are based on a pre-allocation of indirect costs.

*For information and communications, starting from FY2023 1Q, figures for individuals and corporations are displayed.

Consolidated Financial Indicators

(Millions of yen)

	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results	FY2026 1Q Results
Total assets	183,065	188,637	206,246	208,146	218,952
Total liabilities	103,809	106,520	114,171	111,657	113,095
Total net assets	79,256	82,117	92,074	96,489	105,857
Balance of interest-bearing debt	45,452	46,246	52,133	48,150	48,638
Equity ratio	42.3%	42.4%	43.5%	45.2%	47.2%

Consolidated Cash Flow

(Millions of yen)

	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results	FY2026 1Q Results
Cash flows from operating activities	6,049	8,414	5,507	6,668	6,008
Cash flows from investing activities	-4,262	-4,252	-6,701	-5,201	-3,531
Free cash flow	1,786	4,161	-1,193	1,467	2,476
Cash flows from financing activities	-2,067	-3,678	2,032	-1,579	-3,165

Group Customer Count

(Thousand)

	FY2022 1Q Results	FY2023 1Q Results	FY2024 1Q Results	FY2025 1Q Results	FY2026 1Q Results
Energy	791	830	874	886	895
Information and Communications	Broadband	657	665	668	676
	LIBMO	58	72	79	80
	Subtotal	715	736	747	756
CATV	1,240	1,293	1,318	1,339	1,360
Aqua	166	165	173	198	226
Mobile	187	176	166	161	156
Others	113	111	106	101	97
Total	3,213	3,312	3,384	3,441	3,476

*Rounded to the nearest thousand.

*"Others" includes the number of security and broadband option services.

Please contact us with any questions regarding these materials.

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- The performance forecasts and forward-looking statements in these materials are based on information currently available to the company, and include potential risks and uncertainties. Please be aware that due to changes in a variety of factors, actual results may differ materially from the projections and other forward-looking statements in these materials.
- The amounts are truncated below one million yen, and all other amounts are rounded to the nearest value.