

Fiscal year ending March 2027 Q1
The final accounts state the materials

Yossix Holdings Co.,Ltd.
(Stock code: 3221)

1. Company Profile	1
2. Summary of consolidated financial results for the first quarter of the fiscal year ending March 2026	8
3. Future Initiatives	14
4. Topics	27

Company Profile

Company Profile



Name	Yossix Holdings Co.,Ltd.	
establishment	1 9 8 5 年 4 月 1 日	
location	1-9-30 Tokugawa, Higashi-ku, Nagoya-shi, Aichi	
representative	Representative Director, Chairman and CEO Masanari Yoshioka President & COO Masahito Segawa	
Paid-in Capital	361,315,000円 (As of June 30, 2026)	
Listed Markets	Tokyo Stock Exchange Prime Market Nagoya Stock Exchange Premier Market	
Affiliates	Yossix Foods Co.,Ltd. Yoshioka Design & Construction Co.,Ltd. Yossix Capital Co.,Ltd. Wonder Food Innovation Co.,Ltd.	(Food & Beverage Business) (Building Accessories Business) (Investment Business) (Food & Beverage Business)
Number of stores	399 stores (As of June 30, 2026) ▸ Yossix Foods Co.,Ltd. • Directly managed stores: 397 stores • Franchise (employee independence system): 2 stores ▸ Wonder Food Innovation Co.,Ltd. • 5 directly managed stores	

【Corporate Philosophy】 **From babies to grandpas and grandmas, you can have fun** **Producing the mind, food, and residence**

Heart : A company with a "heartwarming" presence
Food : A company where you can take home "energy"
Housing: A company that can provide and create a sense of "comfort"

【Company Creed】 **Take it for granted**

- Energetic voice
- Cleanliness
- Smiling customer service

【Yataiya Group Basic Philosophy】 **It's a store where you can go home with energy.**

Yadai and the Group contribute to society through the restaurant industry.
I'm always thinking about my sense of existence

Yossix Foods Co.,Ltd. Description of Business



- Focusing on directly managed stores, **399** izakaya stores are located throughout Japan, **from Hokkaido to Kyushu**

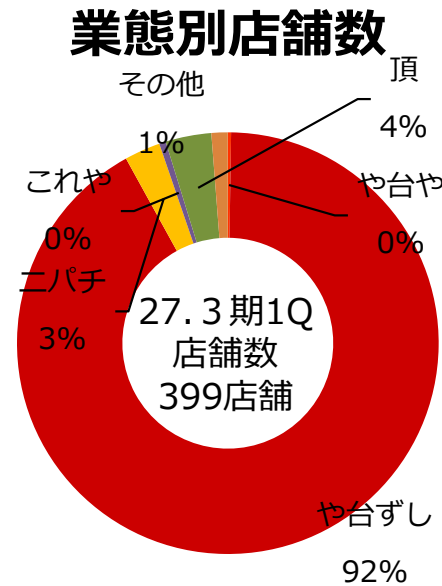
Yataizushi: 366 stores (including 2 franchise stores)



本格職人
にぎりずし居酒屋



Nipachi (including Nipachi): 11 stores



Note: Includes 2 franchise stores

Yataiya: 1 store

お好み焼き鉄板焼き居酒屋



Koreya: 2 stores

大阪の味・串カツ居酒屋



Itadaki: 14 stores



毎日謹製
店内仕込み

Others: 5 stores

せんと てっぱん 玉鍋
海老どて食堂 人気万両

- Uber Eats develops delivery using Delivery Hall
- From the past, "Yataizushi" also focuses on takeout.

Hanahana (**5** stores in Midori-ku, Moriyama-ku, Minato-ku,
and Nagoya City, Nagakute City, Anjo City)

A highly specialized restaurant that mainly serves natural potatoes

- Made from natural potatoes, which are highly nutritious ingredients
- Use of ingredients that are popular with a wide range of age groups, including the elderly

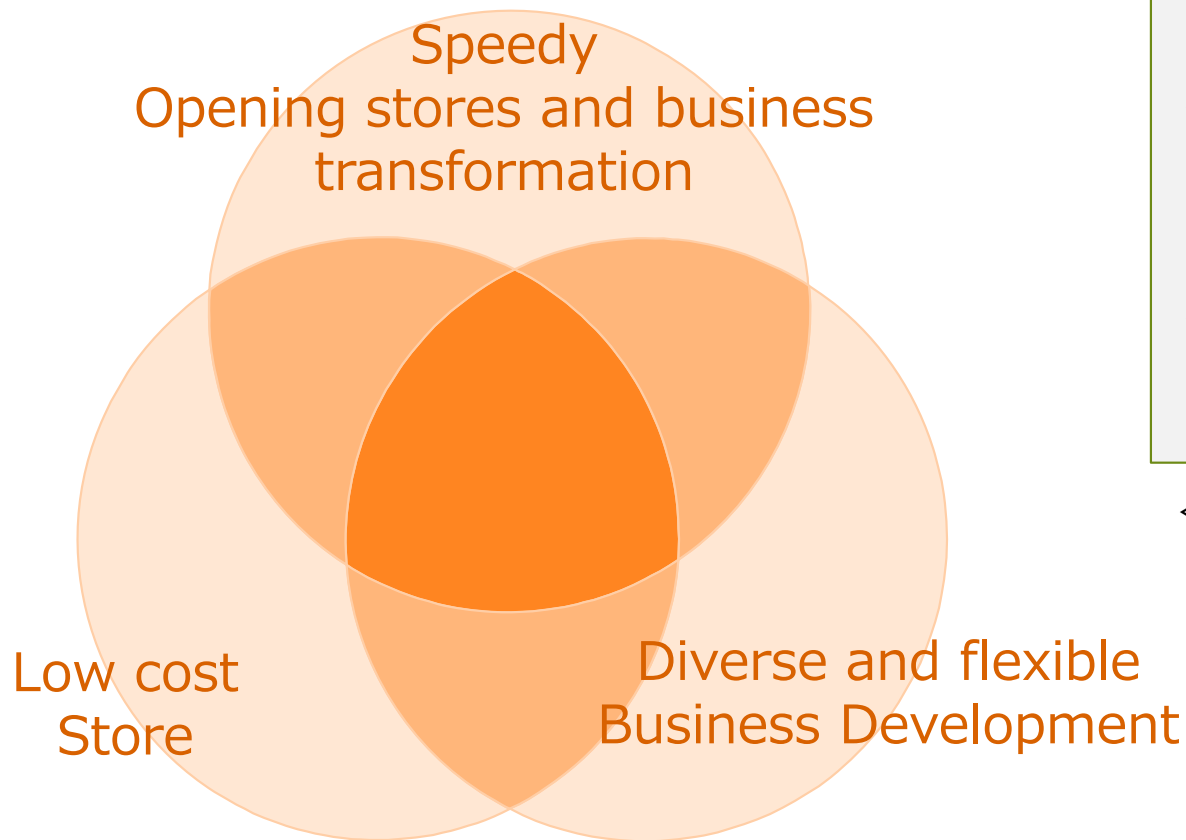


**Demonstrating features and strengths not found in the Group's existing business categories, expanding our business domain as a restaurant chain,
Policies that lead to the enhancement of the Group's corporate value**

- (1) Unlike "Yataizushi", which is located mainly in front of the station, it is possible to open a store on the roadside, shopping mall, commercial building, etc.
 - In April 2025, we will open a store in "LaLaport Anjo" in Anjo City, Aichi Prefecture
- (2) As a Japanese restaurant business, we can expect sales that do not involve alcohol sales, mainly during lunchtime.

Comprehensive and low-cost provision of everything you need to create a store

Industry-leading mobility



"I'm glad I'm in trouble!"

- Focusing on store design and construction management, Building business such as restaurants and offices We are expanding.
- Co., Ltd., which is a group company y Smell at Yoshix Foods stores We have a large number of design and construction management achievements. Yes, we have.
- Actively from companies outside the Group We have received orders from.

<Construction example>



History of our company



26 年 : Overseas expansion
(establishment of Taiwan subsidiary)

23 年 : Wonder Food Innovations
Establishment of a joint-stock company

22 年 : Shifted to the Prime Market due to
the reorganization of the Tokyo Stock
Exchange market

21 年 : Transition to a
holding company structure

19 年 : Listed on the First Section of the
Tokyo Stock Exchange

15 年 : Changed to the Second Section of the
Tokyo Stock Exchange.

14 年 : Listed on the JASDAQ market of the
Tokyo Stock Exchange

10 年 : Absorbed Yoshioka Design &
Construction Co., Ltd.

00 年 : Yataizushi No. 1 store (Aoi store,
Nagoya City)

98 年 : Yataiya No. 1 store (Oshikiri store,
Nagoya City)

90 年 : Company name changed to Yossix

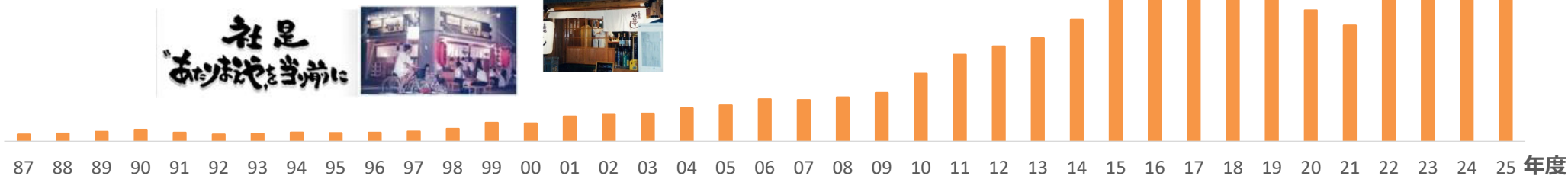
同年 : Company name changed to Best Food
85 年 : Ten Gallon Kid established

83 年 : Established Yoshioka Design &
Construction Co., Ltd.

80 年 : Founded Yoshioka Design &
Construction Co., Ltd. and started the
building equipment business.



売上高の推移



Yataiya · Yataizushi Center

Nipachi Center

Yataizushi Center

バブル時代 失われた10年 小泉改革 ポスト小泉 安倍改革 ポスト安倍

87年、国鉄民営化
85年、プラザ合意

95年、阪神淡路大震災 98～00年、ITバブル
97年、拓銀、山一証券倒産

05～06年、ライブドア事件 11年、東日本大震災 16年、熊本地震
02年、日韓W杯サッカー 08年、リーマンショック 12年～アベノミクス

89年、消費税導入、日経平均38,957円

20年～新型コロナウイルス感染症拡大

Fiscal Year Ending March 2027 Q1 Consolidated Financial Results Summary

Summary of Consolidated Income Statement



Aiming for 500 stores and sales of 30 billion yen!

- In the first quarter, we opened five new stores and closed and withdrew two stores.

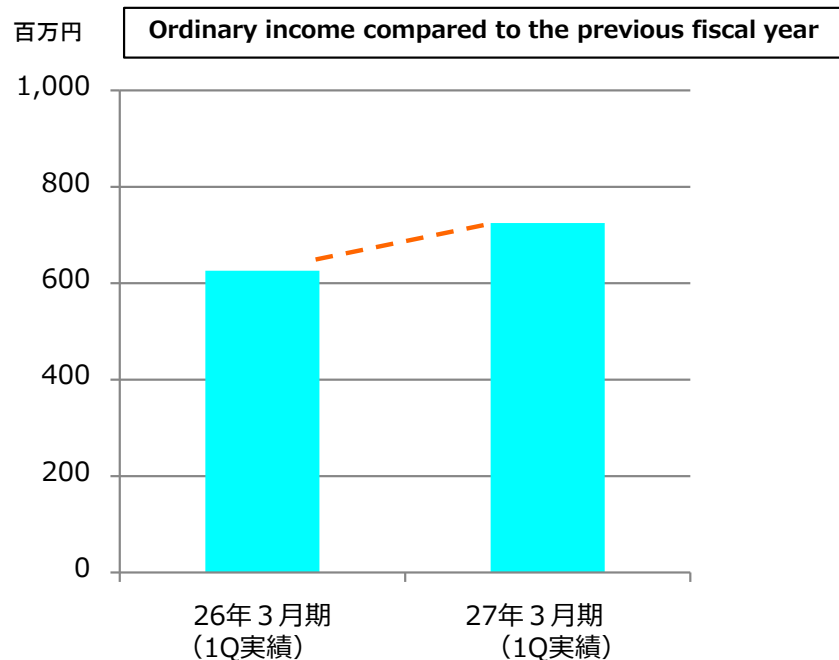
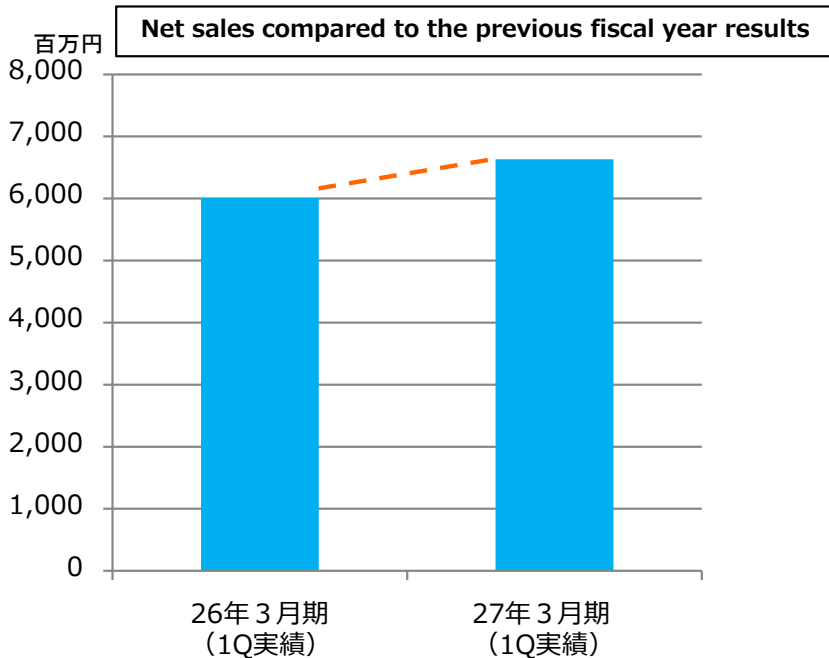
In this quarter, the weather in April and May was favorable and sales were relatively strong, but in June, compared to the previous year, there were more weekends and typhoons and related

Due to the influence of the rainy season front, heavy rain and strong winds have concentrated, making the situation somewhat challenging.

(単位：百万円)

	For the fiscal year ending March 26	For the fiscal year ending March 27			Total Duration	
	Q1 Results (Sales ratio)	Q1 Results (Sales ratio)	Compared to the previous stage		expectation (Sales ratio)	Expected Progress Rate
			difference	%		%
sales	6,007	6,632	625	110.4%	28,549	23.2%
Operating Profit	555 (9.2%)	616 (9.3%)	61	110.8%	3,128 (11.0%)	19.7%
Ordinary Income	626 (10.4%)	725 (10.9%)	99	115.8%	3,445 (12.1%)	21.0%
Net income	396 (6.6%)	479 (7.2%)	83	120.8%	2,359 (8.3%)	20.3%
Net Earnings per Share	38.81円	46.71円	7.90円	120.4%	230.10円	20.3%

Profit and loss factors



Comments

- (1) In the first quarter, compared to the previous fiscal year, same-store sales in April and May were lower than in the previous quarter. Although it remained above 100% of the previous year, June saw concentrated typhoons and heavy rain on weekends. This led to a tough situation.

comment

- (1) In response to soaring food prices,
We also utilize local supplier routes to purchase high-quality and low-cost products.
In addition to focusing on it, regular changes to the izakaya menu (4 times a year)
Cost rate corresponding to the increase in food prices due to price revisions We focused on maintaining and improving the
- (2) Not only soaring food prices, but also labor costs and recruitment to secure human resources
Recruitment costs and utility costs for operating the store also soared.
Although sales increased, ordinary income was almost the same as the previous year. Other.

Consolidated Balance Sheet Overview

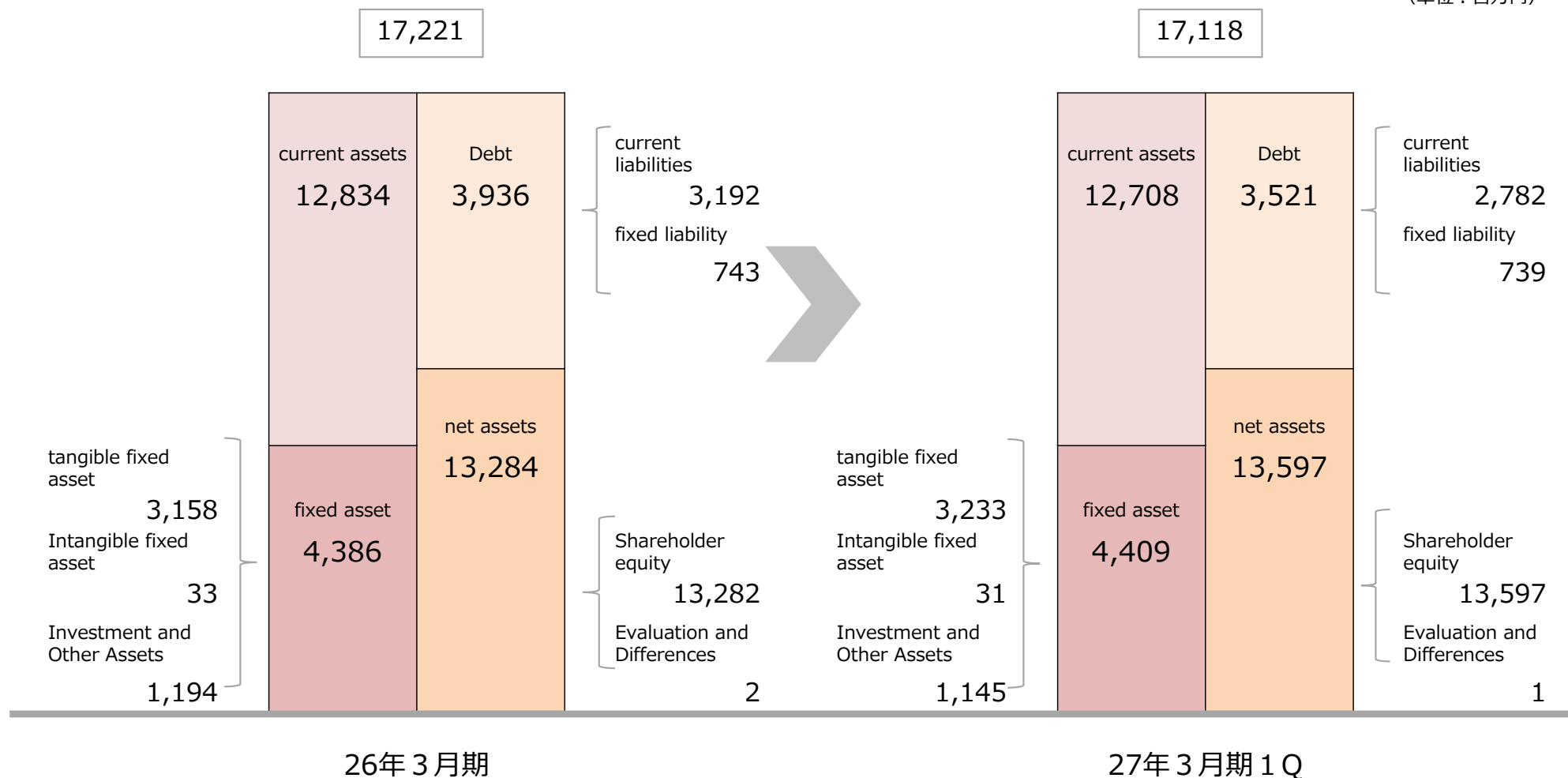


Total assets increased by 102 million yen

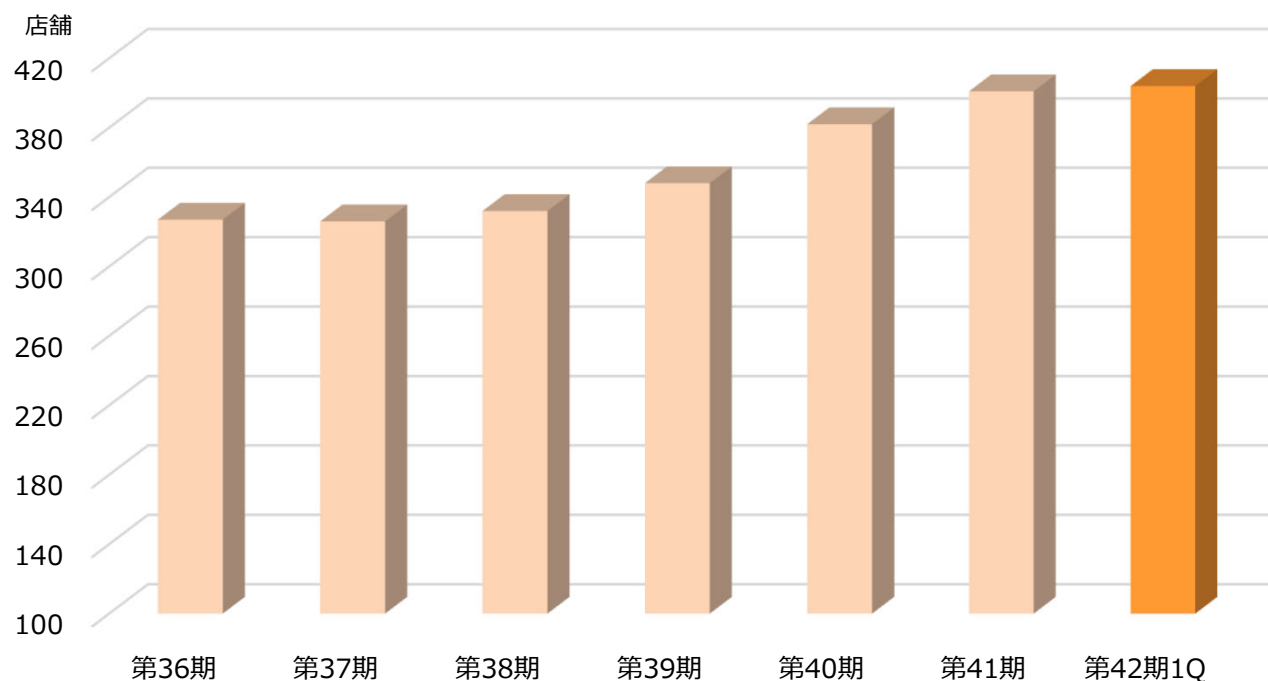
[Net Assets]

- Net assets increased by 312 million yen, which was due to an increase of 314 million yen in retained earnings.

(単位：百万円)



Trends in the Number of Stores



Comments

Five new stores opened
[Yossix Foods]
"Yatai Sushi" 5 stores

Converted to one store format
[Yossix Foods]
"Ninkimanyo" 1 store

• **Closed 2 stores**

第36期	第37期	第38期	第39期	第40期	第41期	第42期 1Q
327店	326店	332店	348店	382店	401店	404店

(Note) The number of stores of Wonder Food Innovation Co., Ltd. from the 40th fiscal year onward (4 stores in the 40th term and 5 stores in the 41st fiscal year is also included).

27.3期第2Q以降 新規出店予定店舗



【ヨシックスフーズ】

店舗名（仮称含む）	住所	オープン予定日
や台ずし八戸三日町	青森県八戸市大字三日町30-2	2026/7/8
や台ずし旭川三条通町	北海道旭川市三条通6丁目左5	2026/7/29
ひとつち餃子の頂 瓢箪山店	大阪府東大阪市神田町3-2	2026/8/7
ひとつち餃子の頂 大和八木駅南口店	奈良県橿原市内膳町1-6-19	2026/9/4
や台ずし深谷町	埼玉県深谷市西島町3丁目9-1	2026/9/以降
や台ずし甲府中央町	山梨県甲府市中央1丁目12-45	2026/9/以降
や台ずし南茨木駅前町	大阪府茨木市沢良宜西1-1-13	2026/9/以降
ひとつち餃子の頂 天文館店	鹿児島県鹿児島市東千石町10-15	2026/9/以降
や台ずし大久保駅南口町	兵庫県明石市大久保町ゆりのき通1-2-2-102	2026/10/以降

【台湾優希克斯股份有限公司】

店舗名（仮称含む）	住所	オープン予定日
屋台寿司中山北町	台北市中山區中山北路二段39巷14号4楼之6	2026/7/29

（注）1 物件契約済の案件を列举しております。

Yossix Group Future Initiatives

We will:

3,000 stores, sales of 180 billion yen,

**We aim to be the best izakaya chain
in Japan!**

【Medium-Term Management Targets】

- 500 stores
- Net sales: 30 billion yen

- Establishment of business divisions "Rural Strategy", "Long-established Theory" and Thorough implementation of regional risk hedging
- Maintain 100% same-store sales

- Ordinary profit margin of over 10%

- Maintain a 7% ratio of rent to net sales
- Thorough control of costs and reduction of costs
- Effective use of group construction companies

What is the "Rural Strategy"?

- In an area where stable demand for izakaya can be expected to exceed a certain level throughout the year
 - Opened in 1.5 or 2nd class locations instead of 1st and 2nd class locations
 - Areas in front of stations with more than 6,000 passengers and where employees can be employed
 - Opened a directly managed store
- We will open a small and medium-sized directly managed store of about 30 ~ 40 tsubo based on the "long-established theory" at low cost.
- Strategy to aim for the best store in the region without competing with local stores and chain stores



Contributing to the development and revitalization of local communities through business activities

- In addition to taking the best of large companies and individual stores,
- Finding a gap that does not compete with both and becoming the best store in the region

Stable profits that are close to the community

Advantages of local independent stores and small stores

- Creating a sense of coziness
- Deliciousness and warmth handmade in the store
- Small and medium-sized stores that are easy to fill up
- Local employment, local procurement

~~Individual and family businesses~~
~~Ambiguous pricing, pay-as-you-go~~

Efficiency and economies of scale

Advantages of chain stores and large stores

- Clear accounting that you can easily visit
- System control of large companies
- educational system

~~Central Kitchen~~
~~Manual customer service~~
~~Larger stores~~



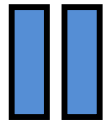
Bringing back the liveliness of the community

another company

- Other companies have a high rent ratio
In order to cover the cost of
Thoroughly suppress



- Other companies have high rents
Large and medium-sized stores in the area
There are many stores
Fixed cost of rent ratio
Rate exceeds 10%



The ability to attract customers is weakened, and sales per tsubo are declining, making it impossible to earn profits efficiently.

10%超

低
利
益
率

売 上 高
売 上 原 価
――
売 上 総 利 益

・
・

地 代 家 賃

・
・

販 管 費
――
営 業 利 益
――

高
利
益
率

7%台

Our company

- We will suppress the rent ratio.
Cost to cost Use good products,
Increasing the sense of value



- Our company is strategically located in a 1.5-class location.
Opened a small and medium-sized store in a second-class location
The ratio of the rent to the store and the fixed cost
Suppressing the rate to the 7% level



By providing dishes with high customer satisfaction and attracting customers, we increase sales per tsubo and efficiently earn profits

■ The potential market size of the rural strategy is **277.7 billion yen**

Potential market size (according to our research)

As of the end of June 2026

	Kanto			Central	Kansai	Chugoku and Shikoku	Kyushu	sum
Number of stations with more than 6,000 passengers	1,405駅			210駅	709駅	64駅	123駅	2,511駅
①Number of stores that can be opened	3,025店			288店	1,101店	75店	149店	4,638店
②Average annual sales	6,000万円							
Estimated maximum sales (=①×②)	1,815億円			173億円	661億円	45億円	90億円	2,784億円
③Number of stores in Q1 for the fiscal year ending March 2027	144店			60店	82店	62店	51店	399店
Room to open a store (=①-③)	2,881店			228店	1,019店	13店	98店	4,239店
500 stores concept (by business unit)	Kanto 1	Kanto 2	Shizuoka	Central	Kansai	Chugoku and Shikoku	Kyushu	sum
Future store opening plans								101店
500 store concept store plan	75店	65店	25店	75店	125店	65店	70店	500店
500 stores concept sales target	30億円	54億円	15億円	45億円	75億円	30億円	51億円	300億円

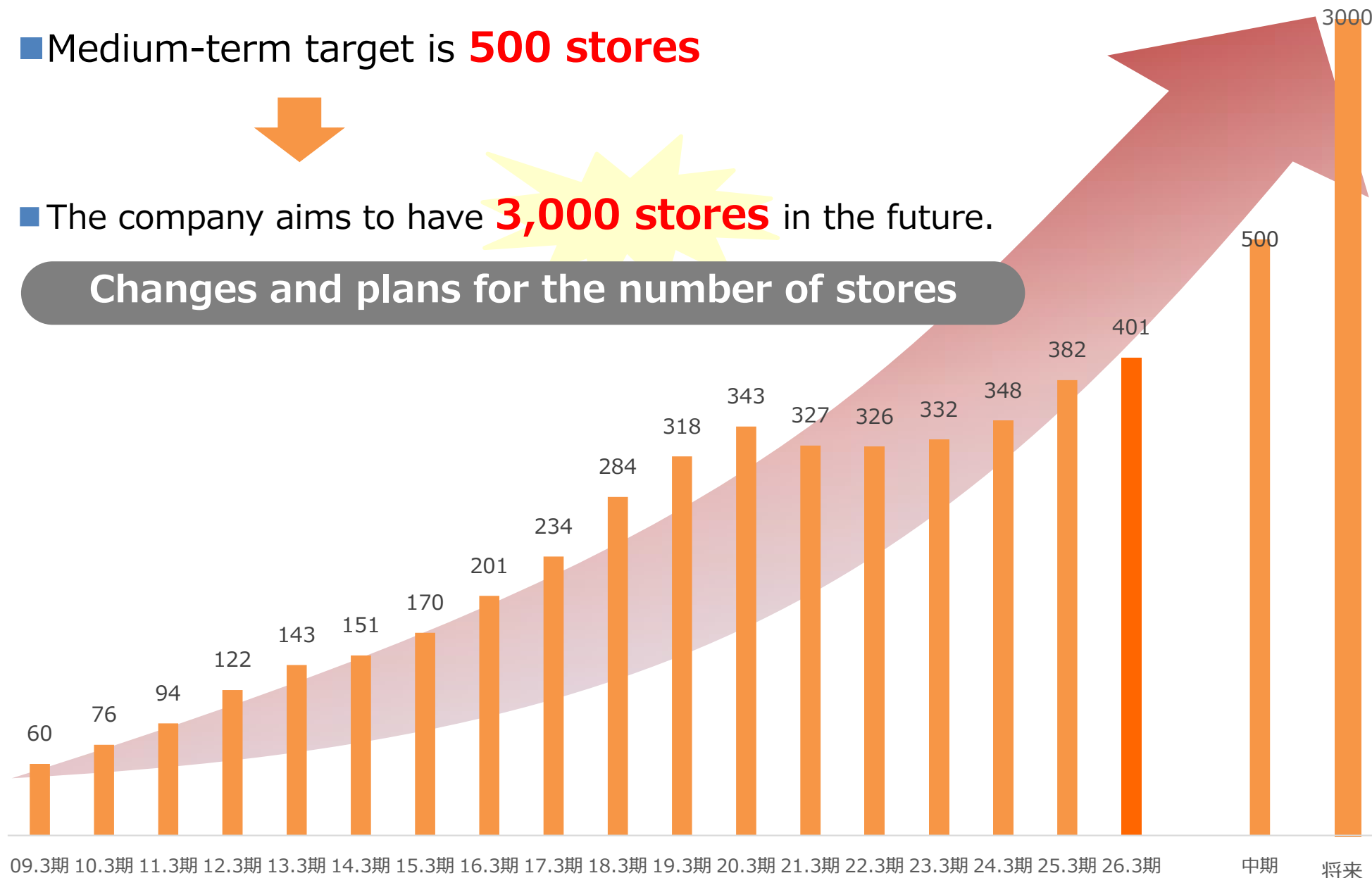
Store opening target (Yossix Foods)

■ Medium-term target is **500 stores**



■ The company aims to have **3,000 stores** in the future.

Changes and plans for the number of stores



Note: The number of stores of Wonder Food Innovation Co., Ltd. from the 40th fiscal year (4 stores in the 40th fiscal year and 5 stores in the 41st fiscal year) is also included.

26.3期
40 new stores

2 Branch Offices

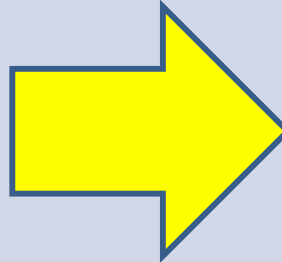
East Japan Branch Office

- Kanto Division 1
- Kanto Division 2
- Shizuoka Division

West Japan Branch office

- Chubu Division
- Kansai Division
- Chugoku & Shikoku Division
- Kyushu Division

As always,
Maintain a
two-branch
office structure



27.3期
35 new stores planned to open

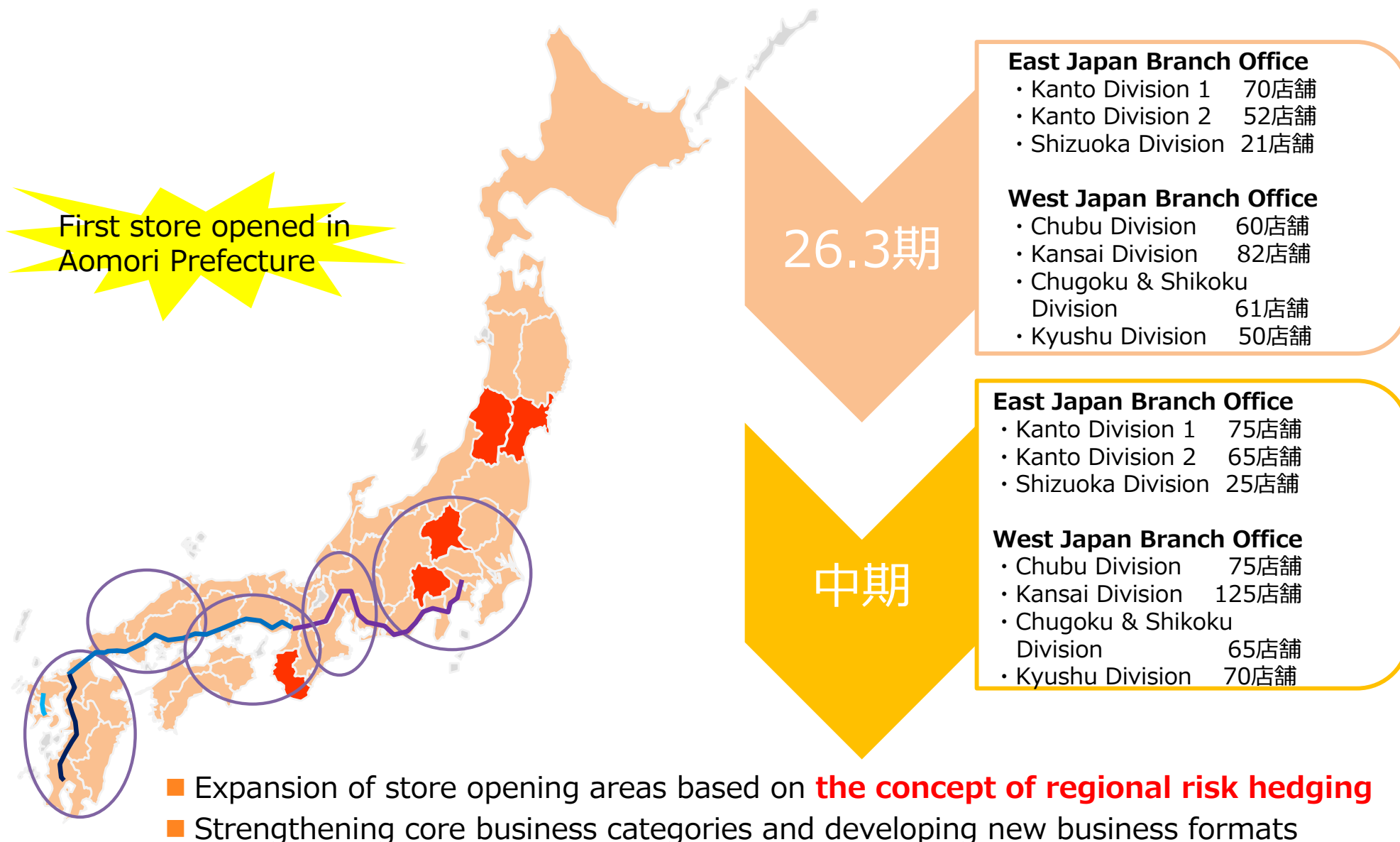
2 Branch Offices

East Japan Branch Office

- Kanto Division 1
- Kanto Division 2
- Shizuoka Division

West Japan Branch office

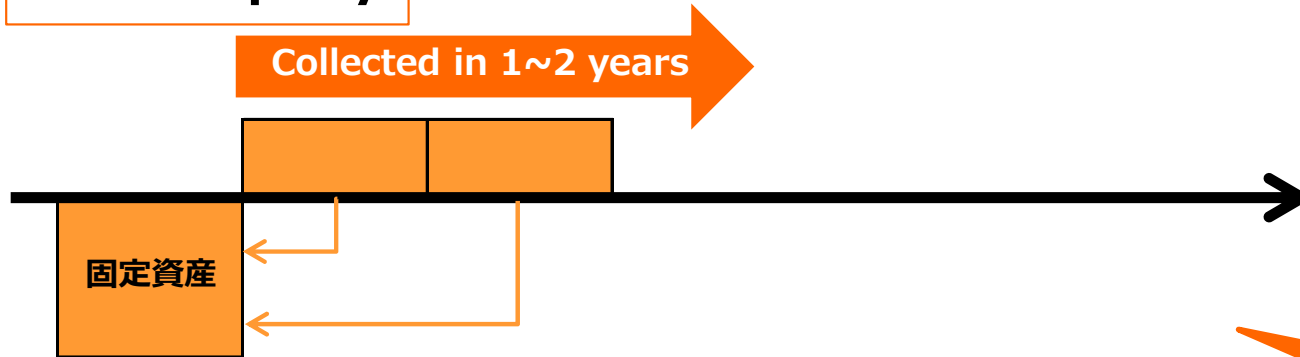
- Chubu Division
- Kansai Division
- Chugoku & Shikoku Division
- Kyushu Division



(Note) is an area where you have already opened a store.

are areas that are scheduled to be developed in the future (Gunma, Yamanashi, Wakayama, Miyagi, Yamagata).

Our company

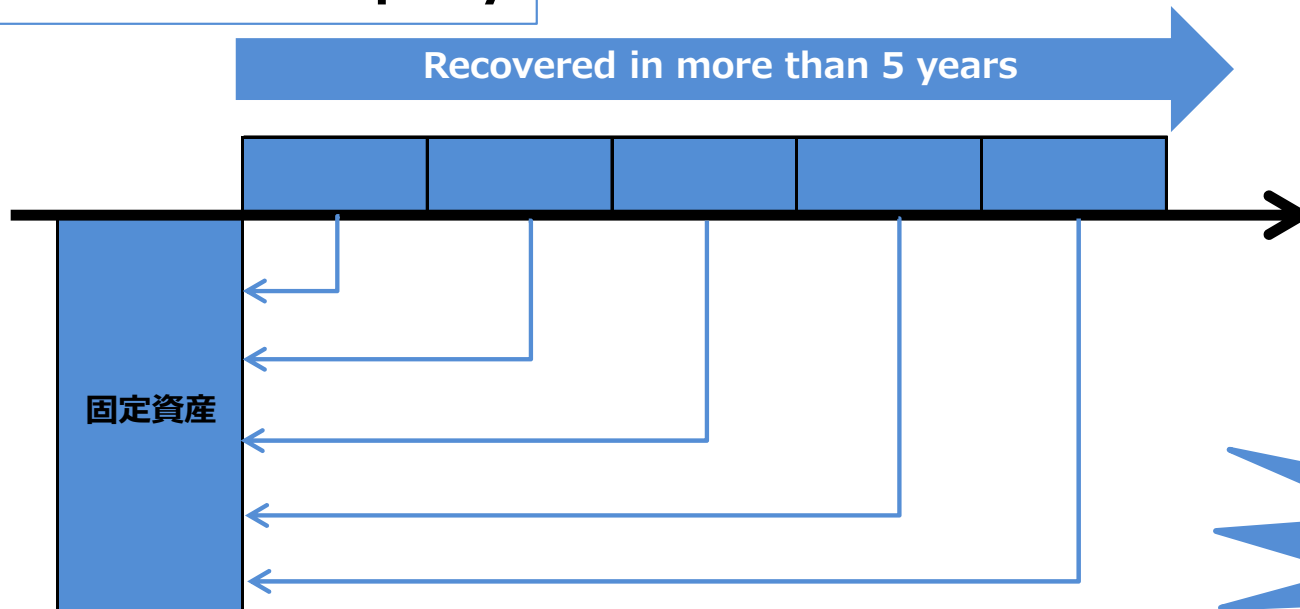


Effective Utilization of Group Structural Machinery Companies

- Know-how to open a store at low cost
In a short period of time,
Enabling a return on investment

You can quickly make decisions about opening new stores and withdrawing from the market

another company



Contract with an external contractor

- Ordering construction from an outside contractor
Therefore, the investment cost is relatively high.
It takes time to get a return on investment

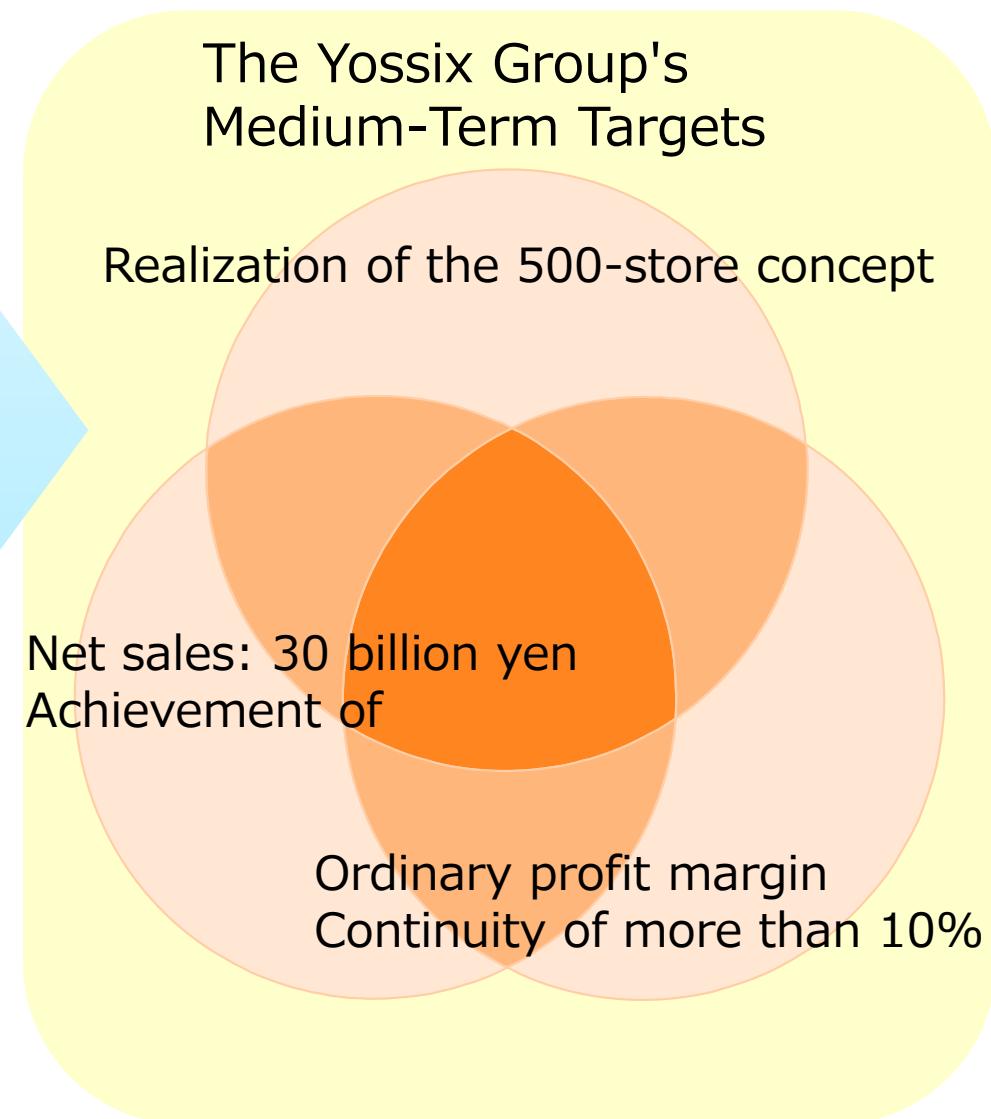
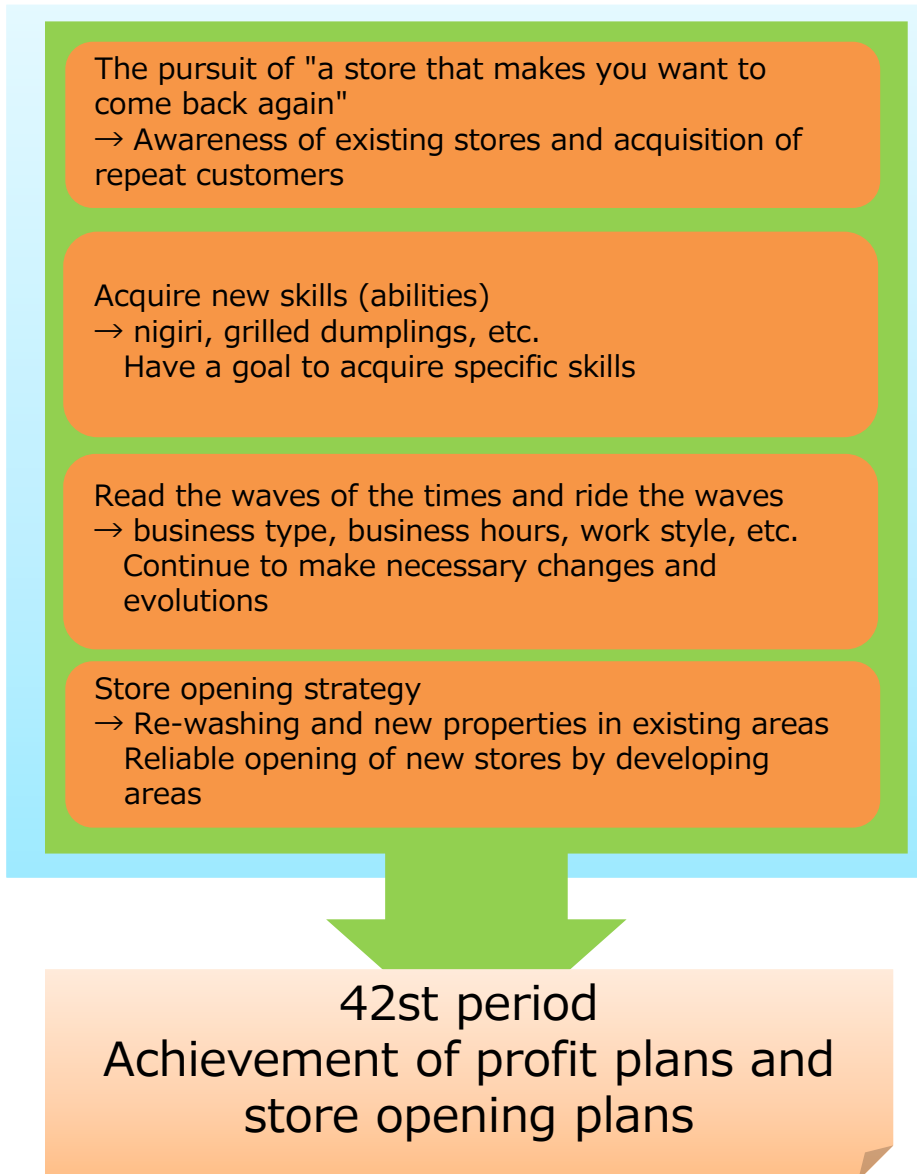
Decisions on new store openings and withdrawals are delayed.

Initiatives for the 42st Fiscal Year

Slogan for the 42st term

The ability to "notice" becomes sales power!

~A store that makes you feel the "value" that only people can do~



In order to continue sustainable growth,
we are strengthening our group management structure.

Yossix Holdings Co.,Ltd.

- Planning and drafting of group strategies
- Management guidance and management of group companies
- Expansion and creation of new businesses
- Establishment of a new company and expansion of the group through M&A

Yossix Foods Co.,Ltd.

- Operation of restaurants centered on "Yataizushi"
- Planning and drafting of food and beverage business
- Development of new business formats

Yoshioka Design&Construction Co.,Ltd

- Design and construction management for interior construction
- Planning and drafting of building projects
- Management guidance and management of Shiba Sangyo Co., Ltd.

Yossix Capital Co.,Ltd.

- CVC (Corporate Venture Capital)
- M&A Brokerage

Wonder Food Innovation Co.,Ltd.

- Operation of restaurants centered on "Hanahana"
- Planning and drafting of food and beverage business

Topics

「玉鋼（たまはがね）」

Yossix

コース
Sushi Course Dishes

単品料理も
ご用意しております
A la carte dishes are also available.

10品	11,000円 (税12,100円)	先付、焼物、刺身4種 焼物、蒸物、逸品、箸休 鰯9貫、汁物、デザート
9品	9,000円 (税9,900円)	先付、焼物、刺身3種 焼物、蒸物、箸休 鰯7貫、汁物、デザート
8品	6,000円 (税6,600円)	先付、焼物、刺身2種 蒸物、箸休 鰯5貫、汁物、デザート
天ぷら・ 鰻コース	9,000円 (税9,900円)	先付、刺身1種 蒸物、天ぷら5種 鰯9貫、汁物、デザート
特別 コース	25,000円 (税27,500円)	※3日前までのご予約必須 コース内容はお問合ください
鰻セット Assorted Sushi	5,000円 (税5,500円)	先付 鰻10貫、汁物、デザート



赤坂 鰻
玉鋼
Tamahagane

ちょっとしたハレの日に

■お料理 仕入れ状況により内容が変更になります。
PM9:00まで
コース料理・鰻セットのみのご注文
※追加単品料理はお席の状況によりご注文可能

PM9:00以降
単品料理・鰻セットのみのご注文
※コース料理ご希望時はご相談下さい

■お席 カウンター：7席
※2時間制
個室：1室(4名)
掘ごたつ席：1室(3名)

■営業時間 PM5:00～PM11:00

■定休日 月曜(祝日の場合は翌日)




052-935-7119

新業態「玉鋼」
名古屋市にオープン

ワンランク
上位の業態

- ・ 接待需要に対応
- ・ インバウンド需要に対応

(注) 日本刀を店内に展示しております(インバウンド向け)。
人間国宝 十三代柿右衛門の皿を一部使用しております。

「海老どて食堂」

YOSSIX

2025/7/1 当社店舗として営業開始

全国でも珍しい
海老フライ専門店



「海老どて食堂」は全国でも珍しい海老フライ専門店として10年以上の歴史をもちます。店名にもなっている海老フライをどて味噌にディップして食べる“海老どて”は他では食べられない新名古屋名物として多くの方に親しまれております。また日本最大級の**35cm**の大きさを誇る“特大海老ふりゃ〜”は各メディアにも数多く取り上げられ、**国内のみならずインバウンド**にも広く知れ渡る名物商品となっています。



「串カツ酒場 人気万両」

YOSSIX

2026/7/29 埼玉県ふじみ野市にオープン



串カツのこだわり 食べ飽きない あっさり仕上げ!

油のこだわりなたね油100%でコレステロール0
ヘルシーで素材の味をさまたげない

衣のこだわり生地はふわっと、パン粉は
クラッカー粉配合でサクサク



・サクッと軽いこだわりの手打ち串カツ

独自の衣と油により、外はサクッと香ばしく、中はジューシーに揚げた自家製串カツ。
何本でも食べられる軽い食感とお値打ちな価格設定で、幅広い客層に訴求します。

・豊富な居酒屋メニュー&使い勝手の良さ

串カツだけでなく、お酒が進む逸品料理からメのメニューまで充実。
普段使いのサク飲みから、ご家族での食事、宴会まで多様なニーズに対応します。

【Notes】

The plans, forecasts, strategies, etc. of Yossix Holdings Co., Ltd. described in this material that are not historical facts are based on information available at the time of preparation of the materials and the judgment of the management of Yossix Holdings Co., Ltd., and do not constitute any assurances or guarantees.

Actual results may differ significantly from these plans and forecasts due to economic trends, market conditions, and other factors.

Although we pay close attention to the accuracy of the content, please note that we are not responsible for any damage caused by errors in the posted information. In addition, this material is intended only to provide information to shareholders and investors, and is not intended to solicit investment. Users are requested to make investment decisions based on their own judgment.

【Contact】

Yossix Holdings Corporation
Corporate Planning Office
TEL : 052-932-8431 FAX : 052-932-8433
〒461-0025 1-9-30 Tokugawa, Higashi-ku, Nagoya
URL : <https://yossix.co.jp/>