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Consolidated Financial Results for the first quarter of the fiscal year ending March 31, 2027 [JGAAP]

August 13, 2026

Company name: yutori, Inc. Listing: Tokyo
Securities code: 5892 URL: https://yutori.tokyo/
Representative: Representative Director, President & CEO Takanori Kataishi
Inquiries: Executive Officer & Manager of Corporate Division Hideo Kiriyama (TEL) 03-6379-0667

Scheduled date to commence dividend payments: -
Supplementary material on financial results: Yes
Holding of financial results briefing: None

(Rounded down to million yen)

1. Consolidated Financial Results for the first quarter of the fiscal year ending March 31, 2026 (April 1, 2026 to June 30, 2026)

(1) Consolidated Operating Results (Percentages indicate YoY changes)

	Net sales		Adjusted EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
First quarter of fiscal year ending March 31, 2027	4,308	33.1	339	(14.3)	228	(21.4)	212	(25.9)	130	56.3
First quarter of fiscal year ended March 31, 2026	3,236	-	397	-	291	-	287	-	83	-

(Notes) Comprehensive income: First quarter of fiscal year ending March 31, 2027: 131 Million yen [(23.1)%]
First quarter of fiscal year ended March 31, 2026: 170 Million yen [-%]

	Earnings per share	Diluted earnings per share
	Yen	Yen
First quarter of fiscal year ending March 31, 2027	24.01	22.83
First quarter of fiscal year ending March 31, 2026	17.76	16.50

(Notes)
1.Adjusted EBITDA=Operating profit+Depreciation+Amortization of goodwill+ Stock-based compensation expenses+Amortization of security deposits+Accretion expenses.
2.Since we have been preparing consolidated financial statements since the interim period of the fiscal year ended March 2025, we have not included the year-on-year change rate for the first quarter of the fiscal year ending March 2026.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
	Million yen	Million yen	%
First quarter of fiscal year ending March 31, 2027	9,994	1,959	19.3
Fiscal year ended March 31, 2026	10,020	3,729	24.0

Reference: Equity
As of June 30, 2027: 1,925 million
As of March 31, 2026: 2,406 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2026	-	0.00	-	0.00	0.00
Fiscal year ending March 31, 2027	-				
Fiscal year ending March 31, 2027 (Forecast)		0.00	-	0.00	0.00

(Note) Revision to the forecast for dividends announced most recently: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2027(April 1, 2026 to March 31, 2027)

(Percentages indicate YoY changes.)

	Net sales		Adjusted EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Fiscal year ending March 31, 2026	18,500	30.0	1,880	24.3	1,420	31.0	1,320	30.0	800	158.1	149.15

(Note) Revision to the financial results forecast announced most recently: None

* Notes:

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 1 (Company name: GDC, Inc.)

Excluded: - (Company name:)

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

① Changes in accounting policies due to revisions to accounting standards and other regulations : None

② Changes in accounting policies due to other reasons : None

③ Changes in accounting estimates : None

④ Restatement : None

(4) Number of issued shares (common shares)

① Total number of issued shares at the end of the period (including treasury shares)	Q1 of fiscal year ending March 2027	5,457,500 shares	Fiscal year ended March 2026	5,364,000 shares
② Number of treasury shares at the end of the period	Q1 of fiscal year ending March 2027	422 shares	Fiscal year ended March 2026	422 shares
③ Average number of shares outstanding during the period	Q1 of fiscal year ending March 2027	5,431,878 shares	Q1 of fiscal year ended March 2026	4,696,786 shares

※Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

※Proper use of earnings forecasts, and other special matters

-The forward-looking statements contained in this document are based on information currently available to the Company and certain assumptions that the Company deems reasonable, and do not constitute a guarantee of future performance. Actual results may differ materially from these forecasts due to various factors.

-The quarterly consolidated financial statements have been prepared in accordance with the standards for the preparation of quarterly financial statements, etc. set forth in Article 4, Paragraph 1 of the Tokyo Stock Exchange, Inc. and the accounting standards for quarterly financial statements generally accepted in Japan (however, the omissions specified in Article 4, Paragraph 2 of the standards for the preparation of quarterly financial statements, etc. have been applied).

Quarterly Consolidated Financial Statements

Quarterly Consolidated Balance Sheet

(Thousands of yen)

	As of March 31, 2026	As of June 30, 2026
Assets		
Current assets		
Cash and deposits	2,484,819	1,228,197
Accounts receivable - trade	720,888	1,230,971
Merchandise	2,702,220	3,230,930
Supplies	101,461	110,689
Advance payments to suppliers	334,434	454,783
Prepaid expenses	152,108	199,418
Other	491,340	399,290
Total current assets	6,987,273	6,854,281
Non-current assets		
Property, plant and equipment		
Facilities attached to buildings, net	936,436	1,008,767
Vehicles, net	310	124
Tools, furniture and fixtures, net	70,276	76,853
Total property, plant and equipment	1,007,023	1,085,744
Intangible assets		
Software	55,227	52,486
Goodwill	734,361	692,747
Trademark right	670,266	650,650
Total intangible assets	1,459,855	1,395,885
Investments and other assets		
Shares of subsidiaries and associates	57,875	111,478
Deferred tax assets	53,403	88,889
Other	455,318	458,392
Total investments and other assets	566,597	658,760
Total non-current assets	3,033,476	3,140,390
Total assets	10,020,750	9,994,671

(Thousands of yen)

	As of March 31, 2026	As of June 30, 2026
Liabilities		
Current liabilities		
Accounts payable - trade	442,747	713,876
Short-term borrowings	1,530,000	1,650,000
Current portion of long-term borrowings	655,348	1,086,006
Accounts payable - other	523,087	648,129
Income taxes payable	471,364	102,503
Contract liabilities	372,241	437,954
Provision for bonuses	135,438	30,462
Other	255,163	206,179
Total current liabilities	4,385,391	4,875,112
Non-current liabilities		
Long-term borrowings	1,609,370	2,808,229
Asset retirement obligations	193,685	211,505
Deferred tax liabilities	103,210	139,960
Total non-current liabilities	1,906,266	3,159,695
Total liabilities	6,291,657	8,034,808
Net assets		
Shareholders' equity		
Share capital	763,711	828,316
Capital surplus	767,396	155,411
Retained earnings	876,098	947,494
Treasury shares	(1,081)	(1,081)
Total shareholders' equity	2,406,125	1,930,140
Accumulated other comprehensive income		
Foreign currency translation adjustment	(5,873)	(5,087)
Total accumulated other comprehensive income	(5,873)	(5,087)
Share acquisition rights	45,429	34,809
Non-controlling interests	1,283,410	-
Total net assets	3,729,092	1,959,862
Total liabilities and net assets	10,020,750	9,994,671

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

For the Three-Month Period ended June 30, 2026

(Thousands of yen)

	For the three months ended June 30, 2025	For the three months ended June 30, 2026
Net sales	3,236,839	4,308,630
Cost of sales	1,191,546	1,711,206
Gross profit	2,045,292	2,597,423
Selling, general and administrative expenses	1,753,928	2,368,507
Operating profit	291,363	228,916
Non-operating income		
Interest income	136	522
Foreign exchange gains	-	9,829
Commission income	3,647	978
Outsourcing service income	3,102	-
Other	3,590	3,376
Total non-operating income	10,476	14,707
Non-operating expenses		
Interest expenses	13,813	25,858
Other	673	4,976
Total non-operating expenses	14,486	30,835
Ordinary profit	287,353	212,788
Extraordinary losses		
Impairment losses	5,444	-
Total extraordinary losses	5,444	-
Profit before income taxes	281,909	212,788
Income taxes - current	113,278	88,653
Income taxes - deferred	(2,153)	(6,296)
Total income taxes	111,124	82,357
Profit	170,784	130,430
Profit attributable to non-controlling interests	87,359	-
Profit attributable to owners of parent	83,425	130,430

Quarterly Consolidated Statement of Comprehensive Income

For the three months ended June 30,2026

(Thousands of yen)

	For the three months ended June 30, 2025	For the three months ended June 30, 2026
Profit	170,784	130,430
Other comprehensive income		
Foreign currency translation adjustment	-	786
Total other comprehensive income	-	786
Comprehensive income	170,784	131,217
(Breakdown)		
Comprehensive income attributable to owners of parent	83,425	131,217
Comprehensive income attributable to non-controlling interests	87,359	-