



HitoMile Monthly Sales Bulletin

August 14, 2026
HitoMile Co.,Ltd.

HitoMile updates a latest monthly sales bulletin.

The Company hereby announces the monthly sales figures (year-on-year) for the Group for July, as outlined below.

Sales performance on a year-on-year basis.

			Seller	Platform	Total Sales
FY2026	CY2026	April	104.2%	128.3%	104.2%
		May	103.4%	126.9%	103.3%
		June	98.6%	126.3%	98.5%
		July	101.2%	130.7%	101.7%
	First Half of FY2026		101.8%	128.0%	101.9%
	Second Half of FY2026				
Throughout FY2026					

In the Seller Segment, sales reached 101.2% year-on-year, driven by continued strong growth in both customer count and average transaction value for restaurant sales at Kakuyasu Co., Ltd.

In the Platform Segment, sales reached 130.7% year-on-year, driven by an increase in delivery outsourcing from the Seller Segment (intercompany transactions) and growth in orders for paid delivery through the utilization of 3-temperature zone warehouses.

As a result, consolidated total sales rose to 101.7% year-on-year.

※ Notes

- (1) "Seller Segment" refers to businesses involved in the sale of in-house products to restaurants, individual consumers, and corporate clients, as well as E-commerce operations and wholesaling to other liquor retailers.
- (2) "Platform Segment" refers to businesses responsible for marketplace operations and paid delivery services.
- (3) Sales for each segment include intersegment transactions.
- (4) Consolidated total sales have been adjusted to eliminate intersegment transactions.
- (5) This data represents preliminary figures and does not constitute official financial data.