

Monthly Sales Figures

FY2027/02 (March 1, 2026 ~ February 28, 2027)

Monthly figures YoY (%)		1st half									2nd half								Full-term	
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter					Total
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	105.6	104.9	108.2	106.3	95.7	103.8	103.1	100.9	103.7										103.7
	Same stores	103.2	102.9	106.1	104.1	93.8	102.2	101.9	99.2	101.8										101.8
Number of customers	Total	109.0	108.1	108.2	108.4	96.4	102.5	99.7	99.7	103.9										103.9
	Same stores	106.5	106.0	105.6	106.0	94.4	100.5	98.0	97.8	101.7										101.7
Spending per customer	Total	96.8	97.1	100.0	98.0	99.3	101.3	103.3	101.1	99.8										99.8
	Same stores	96.8	97.1	100.5	98.2	99.3	101.6	104.0	101.5	100.0										100.0

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are non-consolidated basis for Adastria Co., Ltd.,'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: As a general rule, stores that were closed for one or more days during the month due to refurbishment are excluded from same stores.

Note 4: Among the stores affected by the 2026 Kumamoto Earthquake, a total of 5 stores in Kumamoto Prefecture that remained closed throughout the month are excluded from same stores for this month.

【Summary】

In August, all store sales were 103.1% and the same store sales were 101.9% year-on-year.

Although temperatures temporarily dropped in mid-August, severe heat nationwide in early and late August sustained demand for summer items.

In addition, the proportion of autumn items gradually increased in the latter half of the month.

By brand, niko and ..., LOWRYS FARM, LEPSIM, and HARE showed good performance.

By item, pants using functional materials for summer and short-sleeved tops remained popular in apparel.

In fashion accessories, sandals and bags performed well, while collaboration items were popular in household goods.

< Appendix >

During the month, a total of 107 stores were temporarily closed all day and a total of 57 stores opened shorter hours due to natural disasters (typhoons, heavy rain, earthquakes, etc.).

Stores affected by these disasters are not excluded from same stores.

We estimate that the reduction in operating days due to these closures and shorter hours corresponds to approximately 0.4% of total store operating days.

【Adastria Japan】

		1st half									2nd half									
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	Full-term
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Number of Stores	Opened	3	14	1	18	0	1	0	1	19									19	
	Closed	1	1	3	5	0	11	3	14	19									19	
	Total in the month end	1,325	1,338	1,336	1,336	1,336	1,326	1,323	1,323	1,323									1,323	
	Direct-Run Stores	1,257	1,270	1,269	1,269	1,269	1,259	1,257	1,257	1,257									1,257	
	Franchise Stores	6	6	6	6	6	6	5	5	5									5	
	Online Stores	62	62	61	61	61	61	61	61	61									61	

<Appendix>

FY2026/02 (March 1, 2025 ~ February 28, 2026)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	107.4	98.5	108.4	104.8	103.6	102.6	109.6	104.9	104.8	99.7	107.6	104.3	104.1	103.4	113.6	115.7	109.7	106.9	105.9
	Same stores	104.1	95.0	104.2	101.1	99.8	99.0	104.4	100.8	101.0	96.1	104.4	101.2	100.9	99.8	109.9	109.9	105.5	103.1	102.1
Number of customers	Total	107.3	99.5	108.0	104.9	105.3	104.9	113.2	107.6	106.3	104.9	109.0	106.7	106.9	110.5	117.4	116.8	114.5	110.8	108.5
	Same stores	101.3	93.9	101.7	98.9	99.3	99.5	106.0	101.4	100.2	99.0	104.8	102.4	102.2	105.0	112.4	110.0	108.8	105.6	102.8
Spending per customer	Total	100.1	99.0	100.4	99.8	98.4	97.7	96.8	97.5	98.6	95.0	98.8	97.7	97.4	93.6	96.8	99.0	95.8	96.5	97.6
	Same stores	102.8	101.2	102.5	102.2	100.5	99.5	98.5	99.4	100.7	97.0	99.7	98.8	98.7	95.1	97.8	99.9	97.0	97.7	99.3

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Note 2: These are non-consolidated basis for Adastria Co., Ltd.,'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

Note 3: Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.