

【 1 】 Monthly Trends

				Feb.	Mar.	Apr.	1Q	May	Jun.	Jul.	2Q	1H	Aug.	Sep.	Oct.	3Q	Nov.	Dec.	Jan.	4Q	2H	Full-year	
Sales	Total		Total	138.0%	123.0%	123.1%	126.8%	125.2%	113.9%	114.4%	118.1%	122.2%	117.2%	-	-	-	-	-	-	-	-	-	
			Physical Stores	135.0%	120.4%	120.9%	124.1%	125.6%	111.3%	109.3%	115.8%	119.8%	116.8%	-	-	-	-	-	-	-	-	-	
			EC	154.3%	139.3%	137.3%	143.4%	122.9%	126.9%	140.9%	130.0%	136.0%	119.8%	-	-	-	-	-	-	-	-	-	
		Japan	Total	136.9%	120.7%	120.4%	124.7%	124.6%	111.8%	114.5%	117.2%	120.8%	116.3%	-	-	-	-	-	-	-	-	-	
			Physical Stores	133.0%	117.3%	117.6%	121.4%	124.9%	108.4%	108.8%	114.4%	117.8%	115.6%	-	-	-	-	-	-	-	-	-	
			EC	157.0%	139.3%	137.3%	143.4%	122.9%	126.9%	140.9%	130.0%	136.0%	119.8%	-	-	-	-	-	-	-	-	-	
		Overseas	Total	148.7%	147.9%	151.9%	149.6%	131.6%	135.2%	113.1%	126.5%	136.6%	125.4%	-	-	-	-	-	-	-	-	-	
			Physical Stores	148.7%	147.9%	151.9%	149.6%	131.6%	135.2%	113.1%	126.5%	136.6%	125.4%	-	-	-	-	-	-	-	-	-	
	Existing stores			Total	127.3%	105.2%	103.0%	108.2%	106.3%	105.9%	102.0%	104.3%	112.5%	103.9%	-	-	-	-	-	-	-	-	-
				Physical Stores	121.4%	99.1%	97.1%	101.9%	102.9%	100.6%	93.4%	98.5%	107.3%	101.3%	-	-	-	-	-	-	-	-	-
				EC	158.2%	140.3%	142.7%	146.4%	125.2%	131.1%	147.3%	134.2%	141.3%	118.1%	-	-	-	-	-	-	-	-	-
		Japan	Total	120.7%	103.4%	101.6%	107.2%	105.8%	102.1%	101.7%	103.3%	109.6%	103.2%	-	-	-	-	-	-	-	-	-	-
			Physical Stores	113.3%	96.6%	95.1%	100.3%	102.0%	95.5%	92.0%	96.8%	103.4%	100.1%	-	-	-	-	-	-	-	-	-	
			EC	159.0%	140.3%	142.7%	146.4%	125.2%	131.1%	147.3%	134.2%	141.3%	118.1%	-	-	-	-	-	-	-	-	-	
			Overseas	Total	110.3%	133.2%	126.8%	124.6%	115.0%	173.0%	105.0%	116.2%	148.9%	110.2%	-	-	-	-	-	-	-	-	-
				Physical Stores	110.3%	133.2%	126.8%	124.6%	115.0%	173.0%	105.0%	116.2%	148.9%	110.2%	-	-	-	-	-	-	-	-	-
Number of Stores	Total		Total	106	113	115	115	112	113	119	119	119	119	-	-	-	-	-	-	-	-	-	
			Physical Stores	94	101	102	102	99	100	106	106	106	106	-	-	-	-	-	-	-	-	-	
			EC	12	12	13	13	13	13	13	13	13	13	-	-	-	-	-	-	-	-	-	
		Japan	Total	90	98	99	99	96	97	100	100	100	100	-	-	-	-	-	-	-	-	-	
			Physical Stores	78	86	86	86	83	84	87	87	87	87	-	-	-	-	-	-	-	-	-	
			EC	12	12	13	13	13	13	13	13	13	13	-	-	-	-	-	-	-	-	-	
			Overseas	Total	16	15	16	16	16	16	19	19	19	19	-	-	-	-	-	-	-	-	-
				Physical Stores	16	15	16	16	16	16	19	19	19	19	-	-	-	-	-	-	-	-	-
	Existing stores			Total	78	79	83	83	83	83	84	84	84	84	-	-	-	-	-	-	-	-	-
				Physical Stores	67	68	72	72	72	72	73	73	73	73	-	-	-	-	-	-	-	-	-
				EC	11	11	11	11	11	11	11	11	11	11	-	-	-	-	-	-	-	-	-
		Japan	Total	72	72	76	76	76	74	74	74	74	74	-	-	-	-	-	-	-	-	-	-
			Physical Stores	61	61	65	65	65	63	63	63	63	63	-	-	-	-	-	-	-	-	-	-
			EC	11	11	11	11	11	11	11	11	11	11	-	-	-	-	-	-	-	-	-	
			Overseas	Total	6	7	7	7	7	9	10	10	10	11	-	-	-	-	-	-	-	-	-
				Physical Stores	6	7	7	7	7	9	10	10	10	11	-	-	-	-	-	-	-	-	-

【 2 】 Monthly Overview

In August, total company-wide net sales were 117.2% year-over-year, physical stores at 116.8%, EC at 119.8%, and same-store sales at 103.9% (physical stores 101.3%, EC 118.1%).

New formats continued to expand during the month, with CONZ at 197.2% year-over-year, RITAN at 148.4%, and JAPAN EDITION at 147.9%. KEY TIMEZ, launched in March of this year, also contributed to boosting company-wide sales. Among existing formats, PUBLIC TOKYO grew to 135.0% and THE TOKYO to 120.7% year-over-year.

Same-store physical store sales exceeded the prior year at 101.3%. During the month, TOKYO BASE CO., LTD. (hereinafter "the Company") held its first-ever combined all-format customer party (excluding JAPAN EDITION and RITAN), offering a wide selection of exclusive items, resulting in net sales of ¥244.73 million. As a result, current-period autumn/winter products grew to 172.5% year-over-year. The sell-through of prior-period spring/summer products also progressed to 337.0% year-over-year, advancing inventory normalization. On the other hand, as the Company prioritized the sell-through of prior-period spring/summer products and restrained purchasing of current-period spring/summer products, current-period spring/summer products slowed to 80.9% and summer merchandise to 88.3% year-over-year, limiting same-store growth.

At physical stores in Japan, customer traffic was 92.3% year-over-year, while the average spend per customer rose to 125.2% year-over-year. The average spend per customer also increased to 108.0% in the prior month, and the trend in which the rise in average spend per customer outpaces the decline in customer traffic continues.

Inbound sales were 131.4% year-over-year. While China continued to decline at 79.4%, Taiwan grew to 159.4%, the United States to 195.5%, and South Korea to 192.5% year-over-year, with inbound sales excluding China expanding to 177.0%.

Overseas operations expanded, with Hong Kong at 160.0% year-over-year, South Korea at 185.2%, and the United States at 121.5%. In Hong Kong and South Korea, store openings since the prior fiscal year have been accumulating sales. In China, the overall figure was 99.8% due to a reduction in the number of stores through store consolidation; however, same-store sales exceeded the prior year at 111.8%.

【 3 】 Store Openings, Closings, and Renovations

③Renovations : 1 store
 STUDIOUS Hong Kong HERITAGE (format conversion from THE TOKYO Hong Kong HERITAGE)

【Note】

- Revenue figures are disclosed on a year-over-year basis.
- This is a preliminary report as of the release date.

Any discrepancies with the final figures will be corrected in the following month's report.
- These are preliminary in-store sales figures excluding revenue recognition impacts

; therefore, YoY comparisons differ from reported figures.
- Our consolidated Chinese subsidiaries have a December fiscal year-end

; however, monthly sales are aggregated monthly.

【Definition of an existing store】

- Monthly : Stores that have been open for 13 months as of the month following the month they opened
- Quarter, Half-year, and Full year: Stores in operation as of the first day of the first month of the relevant period

in both the prior year and the current year
- Stores that were closed for one or more days during the month are excluded from the existing store count

*Monthly Sales Report for September 2026 (FY2027/1) is scheduled to be released on 2026/10/2

Reference : Results for FY2026/1

				Feb.	Mar.	Apr.	1Q	May	Jun.	Jul.	2Q	1H	Aug.	Sep.	Oct.	3Q	Nov.	Dec.	Jan.	4Q	2H	Full-year
Sales	Total		Total	108.9%	105.6%	114.9%	109.7%	125.6%	119.6%	126.2%	123.8%	116.7%	131.9%	121.2%	130.3%	127.9%	130.4%	118.6%	114.1%	121.5%	124.0%	120.7%
			Physical Stores	112.5%	109.3%	120.2%	113.9%	126.3%	117.2%	132.0%	124.9%	119.4%	132.2%	120.6%	127.7%	126.7%	131.1%	116.6%	109.2%	119.2%	122.2%	120.9%
			EC	92.6%	88.9%	91.7%	91.1%	125.0%	136.7%	106.8%	121.9%	106.0%	130.6%	124.7%	144.3%	134.5%	130.4%	131.4%	134.0%	132.0%	132.9%	120.8%
	Japan	Total	114.1%	106.9%	116.0%	112.1%	126.9%	121.9%	125.9%	124.9%	118.4%	131.9%	119.3%	130.5%	127.2%	131.1%	119.8%	112.3%	121.2%	123.6%	121.3%	
		Physical Stores	119.7%	110.8%	121.5%	116.9%	127.3%	119.0%	131.0%	125.6%	121.2%	132.2%	118.4%	127.6%	125.8%	131.3%	116.9%	106.2%	118.6%	121.5%	121.4%	
		EC	92.6%	88.9%	91.7%	91.1%	125.0%	136.7%	106.8%	121.9%	106.0%	130.6%	124.7%	144.3%	134.5%	130.4%	131.4%	134.0%	132.0%	132.9%	120.8%	
	Overseas	Total	71.6%	97.3%	109.2%	91.7%	118.8%	103.7%	140.6%	119.9%	106.0%	132.1%	143.1%	128.7%	134.5%	129.7%	113.9%	132.5%	124.4%	128.3%	117.6%	
		Physical Stores	71.6%	97.3%	109.2%	91.7%	118.8%	103.7%	140.6%	119.9%	106.0%	132.1%	143.1%	128.7%	134.5%	129.7%	113.9%	132.5%	124.4%	128.3%	117.6%	
	Existing stores		Total	102.2%	101.2%	108.2%	105.1%	119.2%	109.2%	114.3%	114.3%	109.5%	117.7%	107.0%	116.1%	113.7%	115.5%	111.0%	100.5%	109.2%	111.0%	110.3%
			Physical Stores	105.2%	104.5%	112.3%	108.8%	118.9%	106.0%	117.2%	114.0%	111.2%	116.2%	104.2%	110.8%	110.2%	112.8%	105.5%	91.1%	102.6%	105.6%	108.1%
			EC	89.4%	85.5%	88.3%	87.7%	120.8%	135.0%	104.9%	119.3%	102.9%	125.8%	122.8%	142.4%	131.8%	128.5%	126.0%	137.0%	133.3%	132.8%	119.3%
	Japan	Total	103.8%	99.9%	108.9%	105.4%	120.1%	111.9%	113.9%	115.4%	110.2%	116.9%	105.8%	116.0%	112.9%	115.4%	110.3%	99.8%	108.8%	110.4%	110.3%	
		Physical Stores	107.7%	103.2%	113.7%	109.7%	120.0%	107.3%	117.0%	114.7%	112.0%	115.1%	102.6%	110.4%	109.1%	112.5%	101.4%	89.5%	101.5%	104.6%	107.9%	
		EC	89.4%	85.5%	88.3%	87.7%	120.8%	135.0%	104.9%	119.3%	102.9%	125.8%	122.8%	142.4%	131.8%	128.5%	133.8%	137.0%	133.3%	132.8%	119.3%	
		Overseas	Total	83.9%	117.4%	100.7%	101.1%	111.2%	94.2%	118.9%	107.4%	104.1%	132.5%	134.6%	117.4%	127.8%	118.2%	126.0%	109.6%	117.6%	121.1%	111.3%
			Physical Stores	83.9%	117.4%	100.7%	101.1%	111.2%	94.2%	118.9%	107.4%	104.1%	132.5%	134.6%	117.4%	127.8%	118.2%	126.0%	109.6%	117.6%	121.1%	111.3%
Number of Stores	Total		Total	89	90	91	91	90	93	95	95	95	96	100	105	105	106	107	106	106	106	106
			Physical Stores	75	76	77	77	77	80	82	82	82	84	88	93	93	94	95	94	94	94	94
			EC	14	14	14	14	13	13	13	13	13	12	12	12	12	12	12	12	12	12	12
	Japan	Total	79	79	79	79	78	81	82	82	82	83	87	90	90	91	91	90	90	90	90	90
		Physical Stores	65	65	65	65	65	68	69	69	69	71	75	78	78	79	79	78	78	78	78	
		EC	14	14	14	14	13	13	13	13	13	12	12	12	12	12	12	12	12	12	12	12
	Overseas	Total	10	11	12	12	12	12	13	13	13	13	13	13	15	15	15	16	16	16	16	16
		Physical Stores	10	11	12	12	12	12	13	13	13	13	13	13	15	15	15	16	16	16	16	16
	Existing stores		Total	75	76	76	76	75	74	73	73	73	72	75	78	78	78	78	78	78	78	78
			Physical Stores	64	65	65	65	65	64	63	63	63	62	64	67	67	67	67	67	67	67	67
			EC	11	11	11	11	10	10	10	10	10	10	11	11	11	11	11	11	11	11	11
	Japan	Total	66	67	67	67	66	66	66	66	66	66	66	70	72	72	72	72	72	72	72	72
		Physical Stores	55	56	56	56	56	56	56	56	56	56	56	59	61	61	61	61	61	61	61	61
		EC	11	11	11	11	10	10	10	10	10	10	11	11	11	11	11	11	11	11	11	11
		Overseas	Total	9	9	9	9	9	8	7	7	7	6	5	6	6	6	6	6	6	6	6
			Physical Stores	9	9	9	9	9	8	7	7	7	6	5	6	6	6	6	6	6	6	6