

August 2026 Skylark Group Monthly IR Report (Flash Figures)

September 4, 2026
Skylark Holdings Co., Ltd.
(Code 3197, TSE Prime)

FY2026 vs FY2025

FY2026 vs FY2025		(%YoY)	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
All-store	Sales		112.0%	107.4%	103.9%	108.4%	114.9%	105.2%	108.5%	107.2%					108.4%
	Sales		110.3%	105.7%	102.3%	107.3%	111.4%	101.9%	105.8%	104.6%					106.1%
Same-store	Traffic		105.6%	100.2%	97.4%	101.4%	106.0%	98.8%	100.7%	100.4%					101.3%
	Average Ticket Price (ATP)		104.4%	105.5%	105.1%	105.8%	105.1%	103.1%	105.0%	104.2%					104.8%
Store Development	New Store Openings		3	2	0	5	6	5	6	7					34
	Remodels		13	13	24	22	18	23	22	11					146
	Brand Conversions		2	7	5	3	4	5	5	4					35
Number of Stores	Gusto		1,230	1,229	1,224	1,224	1,220	1,211	1,206	1,202					1,202
	Bamiyan		370	370	370	371	371	370	370	371					371
	Syabu-Yo		325	328	327	328	331	331	332	333					333
	Yumean		174	173	171	171	171	171	170	171					171
	Jonathan's		157	157	157	157	157	156	154	154					154
	Sukesan Udon		95	98	101	104	106	110	114	117					117
	Shinpachi Shokudo Group		-	-	-	-	109	111	114	116					116
	Overseas brands		115	116	115	116	118	121	122	125					125
	Other brands		632	631	625	624	623	622	622	621					621
	Total		3,098	3,102	3,090	3,095	3,206	3,203	3,204	3,210					3,210
Stores temporarily closed for conversion preparations (not included in the above total)			12	7	9	9	9	11	14	12					12

Highlights

■ Topics

Brand

(Gusto)

Launched a "Minions" collaboration. Boosting customer traffic and ATP by attracting new family customers with limited menus and coupons.

(Bamiyan)

Boosted customer traffic through app promotions (Kids Eat Half-Price, "Bami-Nomi" festival), newspaper inserts, SNS flyers, and TV coverage.

(Yumean)

Limited-time fair menu items, including set meals featuring seasonal Setouchi ingredients and Setouchi Amanatsu shaved ice, were well received, contributing to higher customer traffic and ATP.

(Jonathan's)

Implemented a three-stage coupon campaign, including "Kids Eat Half-Price," to offset unfavorable weather and drive customer traffic.

(Sukesan Udon)

Expanded the "Suke-nomi" campaign to more locations, boosting customer traffic and ATP.

(Shinpachi Shokudo)

For overseas, opened its first store in Singapore.

Relief efforts

Provided hot meals through Gusto and Sukesan Udon and conducted fundraising across Group restaurants for those affected by the 2026 Kumamoto Earthquake.

Store expansion

7 new locations 2 Shinpachi Shokudo, and 1 each of Bamiyan, Syabu-Yo and Yumean, and 2 Overseas (Syabu-Yo, Shinpachi Shokudo)

4 brand conversions 3 Sukesan Udon, 1 Pertica

ESG

Selected as a constituent of all six ESG indices adopted by GPIF for the third consecutive year.

Note

1. All-store figures represent consolidated domestic totals and exclude overseas stores.
2. Same-store: stores with 13 months or more of operating history, including brand-converted stores, excluding overseas stores.
3. Customer traffic includes delivery and take-out customer count calculated based on the definitions below.
Customer traffic from delivery = Delivery sales / ATP for Eat-in; Customer traffic from take-out = Take-out sales / ATP for Eat-in
4. ATP includes dine-in only; excludes delivery and takeout.

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