Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

September 7, 2026

Company name: TACHIBANA ELETECH CO., LTD.
Representative: Hisanobu Nunoyama, President, CEO
(Securities code: 8159; TSE Prime Market)
Inquiries: Yoshinori Matsuura, Director, Operating Officer; In charge of Finance & Administration
(Telephone: +81-6-6539-2718)

Action to Implement Management that is Conscious of Cost of Capital and Stock Price

TACHIBANA ELETECH CO., LTD. (the "Company") hereby announces that, at the meeting of the Board of Directors held on September 7, 2026, it made the following decisions on the subject matter above after due deliberation.

1. Assessment of the Current Situation

Of the indicators related to the Company's stock price, the price-to-book (P/B) ratio has improved to 0.81 as of August 31, 2026, from 0.60 as of March 31, 2026, but continues to hover below 1.

Similarly, the price-to-earnings (P/E) ratio stood at 8.67 as of March 31, 2026, and 12.72 as of August 31, 2026, indicating that the Company's stock continues to be undervalued in the market.

The Company believes this is due to: 1. a temporary decline in profit from the record performance of the fiscal year ended March 31, 2024, from which it is currently recovering, 2. relatively low liquidity of the stock, and 3. limited recognition within the B2B industry.

Meanwhile, in the fiscal year ended March 31, 2026, both ordinary profit and profit attributable to owners of parent exceeded the previous year, and in August 2026, taking into account the first-quarter results for the fiscal year ending March 31, 2027, the Company revised its full-year earnings forecast upward. Reflecting this, the Company's stock price has been on an upward trend, rising to ¥2,858 as of March 31, 2026, and ¥4,050 as of August 31, 2026, from ¥2,403 at the end of the previous fiscal year (March 31, 2025). We intend to enhance our corporate value by continuing to implement the measures outlined below.

(1) Trends in the Tachibana Group's performance vis-à-vis its management indicators (Consolidated)

		FY2021 (2022/3)	FY2022 (2023/3)	FY2023 (2024/3)	FY2024 (2025/3)	FY2025 (2026/3)
Net sales	(million yen)	193,431	227,266	231,042	220,112	227,511
Operating profit	(million yen)	6,710	10,316	10,764	8,222	7,511
Ordinary profit	(million yen)	7,412	11,001	11,866	8,690	9,117
Profit attributable to owners of parent	(million yen)	5,144	7,841	8,471	7,046	7,422

(2) Trends in the Company's stock price analytical indicators

		FY2021 (2022/3)	FY2022 (2023/3)	FY2023 (2024/3)	FY2024 (2025/3)	FY2025 (2026/3)
Profit per share	(yen)	204	314	347	300	330
Annual dividends per share	(yen)	60	90	100	100	100
Net assets per share	(yen)	3,092	3,389	3,861	4,134	4,777
Stock price as of March 31 (closing price)	(yen)	1,647	1,989	3,235	2,403	2,858
Payout ratio	(%)	29.4	28.7	28.8	33.4	30.3
Dividend yield	(%)	3.64	4.52	3.09	4.16	3.50
P/B ratio (PBR)	(times)	0.53	0.59	0.84	0.58	0.60
P/E ratio (PER)	(times)	8.07	6.34	9.32	8.01	8.67

2. Policies and Targets

To reach our target P/B ratio of over 1, we will accelerate business growth and global expansion toward the targets set for the final year of our medium/long-term management plan, "GIC30" (Global Innovation Company 30, a five-year plan covering the fiscal years ending March 31, 2027 through March 31, 2031, with the fiscal year ending March 31, 2027 as its initial year). The targets for the final year, the fiscal year ending March 31, 2031, are consolidated net sales of ¥300.0 billion or more, operating profit of ¥12.0 billion or more, an operating profit margin of 4% or more, and an overseas-related sales ratio of 30% or more. At the same time, we will strengthen shareholder returns based on progressive dividends, improve the liquidity of our stock by reducing cross-shareholdings, and engage in proactive disclosure and positive IR activities, aiming for a P/B ratio of over 1.

Although "GIC30" is a five-year plan, we will review its progress in the third year to respond to changes in the business environment, and will proceed with revisions to our strategic investments and capital policy as necessary.

(1) Ensure business growth and improve profitability by implementing the measures outlined in GIC30

- We will strengthen our solution-proposal capabilities as a global technology-driven trading company that customers will choose in the society of the future, while continuing to invest in human resources through recruitment and development under people-centered management.
- We will build an IT platform that improves the efficiency of the entire Group, including overseas operations, and transform our operations by incorporating AI, thereby enhancing profit

productivity.

- We will accelerate our global expansion into regions with customer demand, starting with the fast-growing Indian market.

(2) Increase stock liquidity

- The average daily trading value of the Company's stock was only ¥97 million in fiscal 2025, and the average trading value from April to August 2026 was ¥141 million, leaving room for improvement. To boost trading volume in the stock market, we will steadily reduce our cross-shareholdings.

(3) Enhance capital efficiency and increase shareholder returns

- During the "GIC30" period, we have changed our previous policy based on stable dividends and will instead pursue profit returns based on progressive dividends.
- For the initial year, the fiscal year ending March 31, 2027, we plan to pay annual dividends of ¥120 per share, an increase of ¥20 from the previous year.
- Over the three years through the fiscal year ended March 31, 2026, we acquired 3,000,000 shares of treasury stock in an effort to improve capital efficiency. We will continue to consider future treasury stock acquisitions while weighing them against growth investments and appropriate shareholder returns.

(4) Conduct positive IR activities

- We will focus our IR efforts on both institutional and individual investors.
- For institutional investors, we will increase opportunities for dialogue, and for individual investors, we will communicate the Company's appeal by releasing videos of our financial results briefings and providing transcript articles. We will also hold regular briefings on the progress of "GIC30."
- Comments and other input gathered through dialogue will be appropriately fed back to management and reflected in our measures and activities.

(5) Proactively engage in communication with stakeholders

- We will actively communicate not only IR information but also PR information, such as updates on our sustainability initiatives and trade show participation.
- Positioning our integrated report as a tool that provides a comprehensive understanding of the Company's corporate value, we will enrich its content by presenting financial and non-financial information in an integrated manner. We will also strengthen the provision of information to overseas investors by enhancing the English-language version.
- By continuing to proactively communicate our business activities, products, and the information described above, we will strive to deepen understanding of our business model and strengths as a technology-driven trading company.