

Translation

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Consolidated Financial Results
for the Nine Months Ended July 31, 2026
(under Japanese GAAP)

September 14, 2026

Company name: tripla Co., Ltd. Listing: Tokyo Stock Exchange
Securities code: 5136 URL: <https://en.tripla.io/>
Representative: Kazuhisa Takahashi, Representative Director and CEO
Kaku Toriu, Representative Director and CPO
Contact: Hiroki Tanaka, Executive Officer and CFO
Phone: +81-3-6276-6553
Scheduled date to commence payment of dividends: –
Preparation of supplementary briefing material on financial results: Yes
Holding of financial results briefing: Yes (for institutional investors, securities analysts, and individual investors)

(Amounts less than a million yen are rounded down to the nearest million yen.)

1. Consolidated financial results for the nine months ended July 31, 2026 (from November 1, 2025 to July 31, 2026)

(1) Consolidated operating results (Percentages indicate year-on-year changes.)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended July 31, 2026	2,613	43.2	758	133.7	874	139.3	574	86.2
July 31, 2025	1,824	42.8	324	183.3	365	316.3	308	439.6

Note: Comprehensive income

For the nine months ended July 31, 2026: ¥631 million (75.9%)

For the nine months ended July 31, 2025: ¥359 million (138.9%)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended July 31, 2026	96.83	93.34
July 31, 2025	52.46	50.95

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of July 31, 2026	26,890	2,348	8.5
October 31, 2025	19,729	1,689	8.3

Reference: Equity (Shareholders' equity + Accumulated other comprehensive income)

As of July 31, 2026: ¥2,278 million

As of October 31, 2025: ¥1,630 million

2. Dividends

	Annual dividend per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
Fiscal year ended October 31, 2025	Yen –	Yen 0.00	Yen –	Yen 0.00	Yen 0.00
Fiscal year ending October 31, 2026	–	0.00	–		
Fiscal year ending October 31, 2026 (forecast)				0.00	0.00

Note: Revisions from the most recently announced dividends forecast: None

3. Forecast of consolidated financial results for the fiscal year ending October 31, 2026 (from November 1, 2025 to October 31, 2026)
(Percentages indicate year-on-year changes.)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	3,608	40.2	1,029	98.0	1,171	100.6	766	52.7	129.26

Note: Revisions from the most recently announced forecast of consolidated financial results: Yes

* Notes

(1) Significant changes in the scope of consolidation during the period: None

Newly included: –

Excluded: –

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatements of prior period financial statements

1) Changes in accounting policies due to application of new or revised accounting standards: None

2) Changes in accounting policies due to reasons other than above 1): None

3) Changes in accounting estimates: None

4) Restatements of prior period financial statements: None

(4) Number of shares of common stock issued

1) Number of shares issued (including treasury shares)

As of July 31, 2026: 5,937,572 shares

As of October 31, 2025: 5,912,462 shares

2) Number of treasury shares

As of July 31, 2026: 81 shares

As of October 31, 2025: 81 shares

3) Average number of shares outstanding during the period

Nine months ended July 31, 2026: 5,928,013 shares

Nine months ended July 31, 2025: 5,875,810 shares

* Review of the attached quarterly consolidated financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecast and other special notes

Caution regarding forward-looking statements

The forward-looking statements, including the earnings forecast, contained in this document are based on information currently available to us and certain assumptions that we believe to be reasonable. Accordingly, please be advised that we do not guarantee the achievement of the forecast, and the actual results may differ significantly from the forecast due to a variety of factors. For notes on the earnings forecast, please refer to “1. Qualitative Information on Quarterly Consolidated Financial Results, (3) Explanation of forward-looking information including consolidated earnings forecast” on page 3 of the Attached Materials.

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1. Qualitative Information on Quarterly Consolidated Financial Results

Forward-looking statements in this document are based on the Company's judgments as of July 31, 2026.

(1) Explanation of consolidated operating results

During the nine months ended July 31, 2026, the Japanese economy continued to see high wage increases against the backdrop of labor shortages, and nominal wage growth supported the employment and income environment. Real wage growth has remained positive, partly due to moderating inflation, and private consumption has also shown signs of a gradual recovery. The Bank of Japan decided to raise its policy interest rate again in June 2026. Meanwhile, the foreign exchange market remained highly volatile, with the yen continuing to weaken and market interventions conducted by the Japanese government and the Bank of Japan. With regard to inbound tourism, the number of Chinese tourists continued to decline; however, growth in other markets, including Taiwan and Korea, offset the decrease, and the number of inbound tourists to Japan remained high overall. Tourism expenditure also stayed at a high level, supported by higher spending per visitor. On the other hand, uncertainty remains in the external environment, including geopolitical risks such as the situation in the Middle East and fluctuations in resource prices.

In the hotel industry, which is related to the Group's hospitality solutions business, average room rates continue to rise. However, severe labor shortages have made it difficult to secure housekeeping and front-desk staff, and some facilities have been forced to limit the number of rooms available, preventing them from fully capturing demand as revenue. In addition, labor costs have risen, and investment costs for new development and renovations have also increased due to soaring construction material prices, making challenges in profitability management increasingly apparent. Under these circumstances, more hotels are prioritizing efforts to increase their direct-sales ratio to reduce OTA referral commission costs, use digital technologies for multilingual support and labor-saving purposes, and maximize revenue based on customer data. This structural trend is helping to drive demand for the Group's hospitality solutions. On the other hand, in terms of Japan-China relations, the impact of the Chinese government's advisory to refrain from travel to Japan has been prolonged, and the significant decline in the number of Chinese tourists has continued. As a result, some facilities in the hotel industry have been affected. Meanwhile, demand from other markets, particularly Taiwan, Korea, and the United States, is expanding to offset the shortfall, resulting in changes in the geographic composition of inbound demand. In situations where overall demand growth slows, the importance of more sophisticated revenue management and stronger direct sales channels increases further. Close monitoring is still required for external risks that affect inbound demand, such as the impact of the deteriorating Middle East situation on international tourism demand and foreign exchange risks.

According to a survey published by the Japan Tourism Agency, the cumulative number of hotel guests (including inbound tourists) during the nine months ended July 31, 2026 reached 96.2% of the level in the same period of the previous fiscal year, with 98.0% for the number of Japanese guests and 91.7% for the number of inbound guests.

In this business environment, the Group's hospitality solutions business continued to enhance functionality across its product portfolio to help hotels maximize direct-sales revenue and improve operational efficiency. For the CRM/MA service "tripla Connect," the Group expanded functionality for centrally managing various customer-related data held by accommodation facilities, including data from property management systems (PMS), food and beverage operations, and banquet operations, in addition to customer management centered primarily on reservation data obtained from the "tripla Book" reservation engine. This enables customer information previously fragmented across facilities and departments to be centralized, establishing a framework that supports accommodation operators managing multiple facilities in providing a consistent customer experience and implementing personalized marketing initiatives. This has also led to the simultaneous deployment of "tripla Connect" across multiple facilities at major hotel chains. Continuing from the six months ended April 30, 2026, for the "tripla Book" reservation engine, the Group promoted the adoption of an area-based booking feature integrated with the tourist information websites of regional Destination Management Organizations (DMOs). For the Channel Manager "tripla Link," the Group expanded integrations with PMS for accommodation facilities and broadened the range of compatible systems. In addition, by linking its product portfolio, including the data analytics dashboard "tripla Analytics" and the performance-based social media marketing service "tripla Buzz," the Group supports accommodation facilities in both maximizing direct sales revenue and improving operational efficiency. With regard to overseas expansion, the Group is preparing for projects for which resolutions have already been passed or agreements have already been executed, while steadily implementing its growth strategy to become Asia's largest hospitality solutions company.

As a result of these efforts, during the nine months ended July 31, 2026, the numbers of facilities using "tripla Book" and "tripla Bot" increased by 690 and 153 from the end of the previous fiscal year to 4,530 and 2,289, respectively. During the same period, domestic Gross Merchandise Value ("GMV") also increased by 30.3% year on year to ¥156,304 million.

As a result, for the nine months ended July 31, 2026, operating revenue amounted to ¥2,613,332 thousand (up 43.2% year on year). On the profit side, operating profit amounted to ¥758,514 thousand (up 133.7% year on year), ordinary profit amounted to ¥874,909

thousand (up 139.3% year on year), and profit attributable to owners of parent amounted to ¥574,025 thousand (up 86.2% year on year).

Description by segment is omitted as the Group operates in a single segment, i.e. the hospitality solutions business.

(2) Explanation of consolidated financial position

Assets, liabilities and net assets as of July 31, 2026

(Assets)

As of July 31, 2026, total assets increased by ¥7,160,624 thousand from the end of the previous fiscal year to ¥26,890,443 thousand.

Current assets increased by ¥7,256,292 thousand to ¥26,060,547 thousand, primarily due to an increase in cash and deposits of ¥7,033,973 thousand.

Non-current assets decreased by ¥95,668 thousand to ¥829,896 thousand, primarily due to decreases in deferred tax assets of ¥86,446 thousand and goodwill of ¥44,371 thousand.

(Liabilities)

As of July 31, 2026, total liabilities increased by ¥6,502,218 thousand from the end of the previous fiscal year to ¥24,542,287 thousand.

Current liabilities increased by ¥6,691,039 thousand to ¥23,884,696 thousand, primarily due to an increase in deposits received as part of accommodation fees for “tripLa Book” of ¥6,660,478 thousand.

Non-current liabilities decreased by ¥188,820 thousand to ¥657,590 thousand, primarily due to a decrease in long-term borrowings of ¥170,055 thousand.

(Net assets)

As of July 31, 2026, total net assets increased by ¥658,405 thousand from the end of the previous fiscal year to ¥2,348,156 thousand. This was primarily due to an increase in retained earnings of ¥574,341 thousand resulting from the recognition of profit attributable to owners of parent.

(3) Explanation of forward-looking information including consolidated earnings forecast

With regard to the consolidated earnings forecast for the fiscal year ending October 31, 2026, we have revised the full-year earnings forecast announced on June 15, 2026, based on recent earnings trends and other factors.

For details, please refer to the “Notice regarding revision to full-year earnings forecast” released today (September 14, 2026).

Please note that this document contains forward-looking statements based on information available as of the date of the announcement, and that actual results may differ due to various factors in the future.

2. Quarterly Consolidated Financial Statements and Major Notes

(1) Quarterly consolidated balance sheet

(Thousands of yen)

	As of October 31, 2025	As of July 31, 2026
Assets		
Current assets		
Cash and deposits	18,005,508	25,039,482
Accounts receivable – trade, net	385,856	466,028
Contract assets	5,077	10,252
Other	407,811	544,784
Total current assets	18,804,254	26,060,547
Non-current assets		
Property, plant and equipment	36,395	41,943
Intangible assets		
Goodwill	498,494	454,123
Customer-related intangible assets	166,122	158,777
Total intangible assets	664,616	612,900
Investments and other assets		
Deferred tax assets	167,341	80,895
Other	57,210	94,157
Total investments and other assets	224,552	175,052
Total non-current assets	925,564	829,896
Total assets	19,729,819	26,890,443
Liabilities		
Current liabilities		
Current portion of long-term borrowings	226,740	226,740
Income taxes payable	116,336	203,270
Deposits received	16,413,967	23,074,446
Contract liabilities	75,084	72,897
Provision for bonuses	6,850	9,760
Other	354,677	297,580
Total current liabilities	17,193,657	23,884,696
Non-current liabilities		
Long-term borrowings	789,796	619,741
Retirement benefit liability	5,748	8,206
Deferred tax liabilities	50,866	29,643
Total non-current liabilities	846,411	657,590
Total liabilities	18,040,068	24,542,287

	(Thousands of yen)	
	As of October 31, 2025	As of July 31, 2026
Net assets		
Shareholders' equity		
Share capital	869,702	876,673
Capital surplus	806,933	818,989
Retained earnings	(81,092)	493,248
Treasury shares	(183)	(183)
Total shareholders' equity	1,595,359	2,188,727
Accumulated other comprehensive income		
Foreign currency translation adjustment	34,948	89,389
Total accumulated other comprehensive income	34,948	89,389
Share acquisition rights	24,291	30,753
Non-controlling interests	35,152	39,286
Total net assets	1,689,750	2,348,156
Total liabilities and net assets	19,729,819	26,890,443

(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income

Quarterly consolidated statement of income for the nine months ended July 31, 2026

(Thousands of yen)

	Nine months ended July 31, 2025	Nine months ended July 31, 2026
Operating revenue	1,824,654	2,613,332
Operating expenses	1,500,056	1,854,818
Operating profit	324,598	758,514
Non-operating income		
Interest income	20,953	66,140
Foreign exchange gains	6,320	48,492
Rental income	3,880	8,266
Point redemption income	1,202	1,790
Subsidy income	14,018	—
Other	4,597	1,635
Total non-operating income	50,973	126,324
Non-operating expenses		
Interest expenses	9,728	9,799
Other	219	129
Total non-operating expenses	9,948	9,929
Ordinary profit	365,623	874,909
Extraordinary income		
Gain on disposal of non-current assets	—	41
Gain on reversal of share acquisition rights	1,642	3,084
Total extraordinary income	1,642	3,125
Extraordinary losses		
Loss on disposal of non-current assets	107	0
Total extraordinary losses	107	0
Profit before income taxes	367,158	878,035
Income taxes – current	76,273	212,465
Income taxes – deferred	(20,333)	89,583
Total income taxes	55,939	302,049
Profit	311,219	575,986
Profit attributable to non-controlling interests	2,956	1,960
Profit attributable to owners of parent	308,262	574,025

Quarterly consolidated statement of comprehensive income for the nine months ended July 31, 2026

(Thousands of yen)

	Nine months ended July 31, 2025	Nine months ended July 31, 2026
Profit	311,219	575,986
Other comprehensive income		
Foreign currency translation adjustment	47,849	55,567
Total other comprehensive income	47,849	55,567
Comprehensive income	359,068	631,553
Comprehensive income attributable to:		
Owners of parent	353,932	628,466
Non-controlling interests	5,135	3,087

(3) Notes to quarterly consolidated financial statements

Going concern assumption

Not applicable

Significant changes in shareholders' equity

Not applicable

Segment information

Nine months ended July 31, 2025

Description is omitted as the Group operates in a single segment, i.e. the hospitality solutions business.

Nine months ended July 31, 2026

Description is omitted as the Group operates in a single segment, i.e. the hospitality solutions business.

Statements of cash flows

The Company has not prepared a quarterly consolidated statement of cash flows for the nine months ended July 31, 2026.

Depreciation (including amortization of intangible assets excluding goodwill and customer-related intangible assets) and amortization of goodwill and customer-related intangible assets for the nine months ended July 31, 2026 are as follows.

	(Thousands of yen)	
	Nine months ended July 31, 2025	Nine months ended July 31, 2026
Depreciation	8,368	10,042
Amortization of goodwill	53,331	53,442
Amortization of customer-related intangible assets	18,517	17,456

Additional information

(Establishment of a subsidiary)

At a meeting of the Board of Directors held on February 24, 2026, the Company resolved to establish a subsidiary as follows.

1. Objectives of establishing the subsidiary

The Company provides IT services for accommodation facilities, centered around the “tripla Book” reservation engine, along with the AI chatbot “tripla Bot,” the CRM/MA (Note 1) service “tripla Connect,” and the advertising management service “tripla Boost.” Through these services, the Company is promoting the digital transformation (DX) of the hotel industry. For future growth, the Company aims to expand revenue by increasing sales of both existing and new services and to improve the profitability of individual services.

“tripla Book,” which is the largest pillar of revenue for the Group, consists of three revenue models: fixed monthly fees per facility, usage-based revenue from accommodation charges, and usage-based revenue from payment charges. Of these, with respect to usage-based revenue from payment charges, in the fiscal year ending October 31, 2026, the Company aims to continue improving the take rate (Note 2) through cost reductions and increasing net revenue. Following the establishment of the Hong Kong subsidiary and the U.S. subsidiary in the fiscal year ended October 31, 2025, the Company has decided to establish a local subsidiary in Australia.

Notes:

1. CRM/MA: CRM stands for Customer Relationship Management, a type of software used for managing customer information. In “tripla Connect,” it helps accommodation facilities manage user information. MA stands for Marketing Automation, a type of software designed to automate and streamline marketing activities.
2. Represents the figure calculated by dividing the sum of revenue from accommodation charges and revenue from payment charges by GMV (Note 3).
3. Stands for Gross Merchandise Value, the total amount of transactions made on “tripla Book”.

2. Overview of the new subsidiary

(1)	Name	tripla Australia Pty Ltd (planned)
(2)	Address	Australia (planned)
(3)	Position and name of representative	Director Kazuhisa Takahashi (Note 1), and one other person (to be determined)

(4)	Main lines of business	Development and operation of internet services for accommodation facilities
(5)	Share capital	AUD100,000 (planned)
(6)	Date of establishment	Undetermined (Note 2)
(7)	Major shareholder and its shareholding ratio	The Company: 100%

Notes:

1. The Company's Representative Director, Kazuhisa Takahashi, is scheduled to assume the position of Director upon completion of the required procedures with the local authorities.
2. The company will be established upon completion of the incorporation procedures with the relevant local authorities. The date of establishment has not yet been determined.